ASSOCIATED STUDENTS UCLA

FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

April (03/29/15 - 04/25/15)

Prepared

May 11, 2015

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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EXECUTIVE SUMMARY

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - APRIL 2015 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

ACTUAL BUDGET VARIANCE CLATE VARIANCE LAST VERR ACT S			AP	RIL (03/29/	15 - 04/25/1	15)			FY 1	3-14]			FI	SCAL YEA	R 2014-201	5			FY 13-14		
S					T MONTH				*	*]					7/27/14 - 04				**		
S % S	UAL	AL	BUD	GET					LAST YEAR ACT			ACTUAL		BUD	GET	_				LAST YEAR ACT		
August A									_					_						_		
4,586		%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%	
1,545																						
336												,-				,				35,922		
1-16												,								11,673		
6,634 6,296 338 5.4% 262 4.1% 6,372 TOTAL 53,191 50,341 2,850 5.7% 1,788 3.5%																				2,679		
1.587 34.6% 1.489 34.4% 96 0.2 139 2.5 1.448 32.1% UCJA Store 11.976 32.4% 11.328 33.0% 648 Pis. Pis. 1.093 70.7% 1.081 70.3% 32 0.4 100 1.4 933 86.3% UCJA Store 1.976 32.4% 11.328 33.0% 648 Pis. Pis. 1.093 70.7% 1.081 70.3% 32 0.4 100 1.4 933 86.3% UCJA Store 1.976 32.4% 11.328 33.0% 648 Pis. Pis. 1.093 1.09																` '	` ,	` '	, ,	1,119		
1,587 34.6% 1,489 34.4% 98 0.2 139 2.5 1,448 32.1% UCA Store 11,976 32.4% 11,328 33.9% 648 (0.6) 7.32 1.1			6,296		338	5.4%	262	4.1%	6,372		TOTAL	53,191		50,341		2,850	5.7%	1,798	3.5%	51,393		
1093 70.7% 1.061 70.3% 32 0.4 100 1.4 993 99.5% 25 0.6 47 0.3 311 100.0% 289 99.5% 256 0.6 47 0.3 311 100.0% 289 289 285 99.9%																						
388 100.3% 333 99.7% 25 0.6 47 0.3 311 100.0% 178 52.3 7.9 26 9.7 52 43.7% 55 65.5 54.5% 55.2 48.5% 8.8 3.0 11 2.4																	` '			11,244	31.3%	
78 53.4% 55 45.5% 23 7.9 26 9.7 52 43.7% U.G.A Student Union 560 51.5% 552 48.5% 8 3.0 11 2.4			,		-	-						-,		-,			` '	_	, ,	8,240	70.6%	
A	-								-			,				. ,				2,676	99.9%	
Second Color																				549	49.1%	
Set	4	47.0%	2,938	46.7%	178	0.3	312	3.0	2,804	44.0%	TOTAL	24,023	45.2%	23,154	46.0%	869	(0.8)	1,314	1.0	22,709	44.2%	
Control Cont																						
S2 14.6% 52 15.6% 0 1.0 (4) 0.8 48 15.4% 54.4% 56 54.6% 66 54.5% 1 10.0 0 0.1 65 54.6% 54.8% 54.5% 66 54.5% 1 10.0 0 0.1 12.25 19.2% 57.14 11.533 21.7% 11.465 22.8% (56) 1.1 (29) (0.4) 1.288 19.4% 1.278 20.3% (7) 0.9 (60) (0.2) 1.225 19.2% 19.2% 17.74 11.465 22.8% (56) 1.1 (29) (0.4) 1.288 1.278 1.288 1.278 1.288 1.278 1.288 1.278 1.288 1.278 1.288 1.278 1.288 1.288 1.278 1.288 1.2							` '		-			,		,				` '	-	4,760	13.3%	
65 44.5% 66 54.5% 1 10.0 0 10.1 65 54.6% UCLA Student Union 11,533 21.7% 11,465 22.8% (68) 1.1 (397) 0.0												- /						` '		5,362	45.9%	
1,285 19.4% 1,278 20.3% (7) 0.9 (60) (0.2) 1,225 19.2%			_		-	-			-			-		-				, ,		444	16.6%	
147 3.2% 156 3.6% 9																			` ,	570	50.9%	
147 3.2% 156 3.6% 9 0.4 24 0.6 171 3.8% UCLA Store 1.940 5.3% 1.805 5.3% (135) 0.0 (102) (0.2) (1.1)	1	19.4%	1,278	20.3%	(7)	0.9	(60)	(0.2)	1,225	19.2%	TOTAL	11,533	21.7%	11,465	22.8%	(68)	1.1	(397)	0.0	11,136	21.7%	
181 10,4% 141 9,3% (20) (1,1) (5) 0.5 156 10,9% UCLA Restaurants 1,340 10,9% 1,270 10,6% (70) (0.3) (4.5) 0.2 94 26,3% 71 21,3% (23) (5.0) (29) (5.4) 65 20,9% Services Division 897 31,6% 924 32,2% 27 0.6 (17) 1.2 45 30,8% 53 43,8% 8 13,0 0 7.0 45 37,8% UCLA Student Union 422 38,8% 407 32,2% 27 0.6 (17) 1.2 447 6.7% 421 6.7% (26) 0.0 (10) 0.2 437 6.9% TOTAL 4,599 8.6% 4,406 8.8% (193) 0.2 (167) 0.0 (18) 0.																						
94 26.3% 71 21.3% (23) (5.0) (29) (5.4) 65 20.9% Services Division 897 31.6% 924 32.2% 27 0.6 (17) 1.2 45 30.8% 53 43.8% 8 13.0 0 7.0 45 37.8% UCLA Student Union 422 38.8% 407 35.8% (15) (3.0) (3) (1.4) 447 6.7% 421 6.7% (26) 0.0 (10) 0.2 437 6.9% TOTAL 4.599 8.6% 4.406 8.8% (193) 0.2 (167) 0.0 UCLA Student Union 4.599 8.6% 4.406 8.8% (193) 0.2 (167) 0.0 UCLA Student Union 4.599 8.6% 4.406 8.8% (193) 0.2 (167) 0.0 UCLA Student Union 4.599 8.6% 4.406 8.8% (193) 0.2 (167) 0.0 UCLA Student Union UCLA Student Union 4.599 8.6% 4.406 8.8% (193) 0.2 (167) 0.0 UCLA Student Union UCLA Student Union UCLA Student Union UCLA Student Union 1.6% 1.573 13.1% 106 0.5 95 0.0 UCLA Student Union 1.6% 0.5 0.5 15 (1.5) 1.50 (1																				1,838	5.1%	
45 30.8% 53 43.8% 8 13.0 0 7.0 45 37.8% UCLA Student Union 422 38.8% 407 35.8% (15) (3.0) (3) (1.4) 447 6.7% 421 6.7% (26) 0.0 (10) 0.2 437 6.9% TOTAL 4,599 8.6% 4,406 8.8% (193) 0.2 (167) 0.0 UCLA Student Union 422 38.8% 407 35.8% (193) 0.2 (167) 0.0 UCLA Student Union 422 38.8% 407 35.8% (193) 0.2 (167) 0.0 UCLA Student Union 422 38.8% 407 35.8% (193) 0.2 (167) 0.0 UCLA Student Union 422 38.8% 407 35.8% (193) 0.2 (167) 0.0 UCLA Student Union 422 38.8% 407 35.8% (193) 0.2 (167) 0.0 UCLA Student Union 422 38.8% 407 35.8% (193) 0.2 (167) 0.0 UCLA Student Union 422 38.8% 407 35.8% (193) 0.2 (167) 0.0 UCLA Student Union 422 38.8% 407 35.8% (15) (3.0) (3) (1.4) 4.79 UCLA Student Union 422 38.8% 407 35.8% (15) (3.0) (3) (1.4) 4.79 UCLA Student Union 422 38.8% 407 35.8% (15) (3.0) (3) (1.4) 4.79 UCLA Student Union 422 38.8% 407 35.8% (15) (3.0) (3) (1.4) 4.79 UCLA Student Union 422 38.8% 407 35.8% (15) (3.0) (3) (1.4) 4.79 UCLA Student Union 422 38.8% 407 35.8% (15) (3.0) (3) (1.4) 4.79 UCLA Student Union 422 38.8% 407 35.8% (15) (3.0) (3.0 (1.4) 4.79 UCLA Student Union 422 38.8% 407 35.8% (15) (3.0) (1.4) 4.79 UCLA Student Union 422 38.8% 407 35.8% (15) (15.0 (15) 4.89 UCLA Student Union 422 38.8% 407 35.8% (15) (15.0 (15) 4.89 UCLA Student Union 422 38.8% 407 31.8% (15) 4.89 UCLA Student Union 422 38.8% 407 35.8% (15) 4.89 UCLA Student Union 422 38.8% 407 31.8% (15) 4.89 UCLA Student Union 422 38.8% 407 31.8% (15) 4.89 UCLA Student Union 422 38.8% 407 31.8% (15) 4.89 UCLA Student Union 422 38.8% (15) 4.89 UCLA Student Union 422 38.8% (15) 4.89 UCLA Student Union 422 38.8% (10) 4.89 UCLA Student Union 422 38.8% UCLA Student Union 422 38.8% (10) 4.89 UCLA Student Union 422 38.8% UCLA Student Union 422 38.8% UCLA Student Union 422 38.8% UCLA Student						` '						,								1,295	11.1%	
447 6.7% 421 6.7% (26) 0.0 (10) 0.2 437 6.9% TOTAL 4,599 8.6% 4,406 8.8% (193) 0.2 (167) 0.0																				880	32.8%	
895 19.5% 792 18.3% 103 1.2 145 2.9 750 16.6% UCLA Store 5,154 14.0% 4,671 13.6% 483 0.4 509 1.1 310 20.1% 300 19.9% 10 0.2 57 2.4 253 17.7% UCLA Restaurants 1.679 13.6% 1.573 13.1% 106 0.5 95 0.0 212 59.4% 210 62.9% 2 (3.5) 15 (3.9) 197 63.3% Services Division 1,478 52.0% 1,477 51.5% 1 0.5 127 1.6 (32) (21.9%) (63) (52.1%) 31 30.2 25 26.0 (57) (47.9%) UCLA Student Union (421) (38.7%) (437) (38.4%) 16 (0.3) 18 0.5 1.385 20.9% 1,239 19.7% 146 1.2 242 3.0 1,143 17.9% TOTAL 7,890 14.8% 7,284 14.5% 606 0.3 749 0.9 20 3 1.4% 101 1.6% 9 0.2 9 0.2 101 1.6% Walking Support Services A,915 9.2% 5,008 9.9% 93 0.7 (240) (0.1) 206 3.1% 101 1.6% 9 0.2 9 0.2 101 1.6% Walking Support Services A,915 9.2% 5,008 9.9% 93 0.7 (240) (0.1) 206 3.1% 101 1.6% 9 0.2 9 0.2 101 1.6% Walking Support Services A,915 9.2% 5,008 9.9% 93 0.7 (240) (0.1) 206 1.4% 101 1.6% 9 0.2 9 0.2 101 1.6% Walking Support Services A,915 9.2% 5,008 9.9% 93 0.7 (240) (0.1) 206 1.5% 206 2.3 3.4% 101 1.6% 9 0.2 9 0.2 101 1.6% Walking Support Services A,915 9.2% 5,008 9.9% 93 0.7 (240) (0.1) 206 1.5% 206 2.0 1 1.5% 206 2.0 1 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0																, ,				419	37.4%	
895 19.5% 792 18.3% 103 1.2 145 2.9 750 16.6% UCLA Store 5,154 14.0% 4,671 13.6% 483 0.4 509 1.1 310 20.1% 300 19.9% 10 0.2 57 2.4 253 17.7% UCLA Store 1.679 13.6% 1.673 13.1% 106 0.5 95 0.0 212 59.4% 210 62.9% 2 (3.5) 15 (3.9) 197 63.3% Services Division 1.478 52.0% 1.477 51.5% 1 0.5 127 1.6 (3.2) (21.9%) (63) (52.1%) 31 30.2 25 26.0 (57) (47.9%) UCLA Student Union (421) (38.7%) (437) (38.4%) 16 (0.3) 18 0.5 1.385 20.9% 1,239 19.7% 146 1.2 242 3.0 1.143 17.9% TOTAL 7.890 14.8% 7,284 14.5% 606 0.3 749 0.9 1.1 1.20 1.20 1.20 1.20 1.20 1.20 1.20		6.7%	421	6.7%	(26)	0.0	(10)	0.2	437	6.9%	TOTAL	4,599	8.6%	4,406	8.8%	(193)	0.2	(167)	0.0	4,432	8.6%	
310 20.1% 300 19.9% 10 0.2 57 2.4 253 17.7% UCLA Restaurants 1,679 13.6% 1,573 13.1% 106 0.5 95 0.0 212 59.4% 210 62.9% 2 (3.5) 15 (3.9) 197 63.3% Services Division 1,478 52.0% 1,477 51.5% 1 0.5 127 1.6 (3.2) (21.9%) (63) (52.1%) 31 30.2 25 26.0 (57) (47.9%) UCLA Student Union (421) (38.7%) (437) (38.4%) 16 (0.3) 18 0.5 1385 20.9% 1,239 19.7% 146 1.2 242 3.0 1,143 17.9% TOTAL 7,890 14.8% 7,284 14.5% 606 0.3 749 0.9 26 3.1% 197 3.1% (9) 0.0 (10) 0.0 196 3.1% Maintenance Division 1,850 3.5% 1,785 3.5% (65) 0.0 (182) (0.3) 92 1,4% 101 1.6% 9 0.2 9 0.2 101 1.6% Utilities 890 1.7% 871 1.7% (19) 0.0 5 0.0 187 2.8% 213 3.4% 26 0.6 30 0.6 217 3.4% Depreciation 1,786 3.4% 1,921 3.8% 135 0.4 175 0.4 1,002 15.1% 1,059 16.8% 57 1.7 54 1.5 1,056 16.6% TOTAL 9,441 17.7% 9,585 19.0% 144 1.3 (242) 0.2 1.4% 100 0.0% 0 0.0% (1) 0.0 (10) (0.1) 9 0.1% Non-Recurrent Inc/(Exp) 62 0.1% 0 0.0% 62 0.1 (58) (0.1)																						
212 59.4% 210 62.9% 2 (3.5) 15 (3.9) 197 63.3% Services Division 1,478 52.0% 1,477 51.5% 1 0.5 127 1.6 (32) (21.9%) (63) (52.1%) 31 30.2 25 26.0 (57) (47.9%) UCLA Student Union (421) (38.7%) (437) (38.4%) 16 (0.3) 18 0.5 (3.9) 1,385 20.9% 1,239 19.7% 146 1.2 242 3.0 1,143 17.9% TOTAL 7,890 14.8% 7,284 14.5% 606 0.3 749 0.9 (0.1) 206 3.1% 197 3.1% (9) 0.0 (10) 0.0 196 3.1% Maintenance Division 1,850 3.5% 1,785 3.5% (65) 0.0 (182) (0.3) 92 1.4% 101 1.6% 9 0.2 9 0.2 101 1.6% Udilities 889 1.7% 871 1.7% (19) 0.0 5 0.0 187 2.8% 213 3.4% 26 0.6 30 0.6 217 3.4% Depreciation 1,786 3.4% 1,921 3.8% 135 0.4 175 0.4 1,002 15.1% 1,059 16.8% 57 1.7 54 1.5 1,056 16.6% TOTAL 9,441 17.7% 9,585 19.0% 144 1.3 (242) 0.2 (1) 0.0% 0 0.0% (1) 0.0 (10) (0.1) 9 0.1% Non-Recurrent Inc/(Exp) 62 0.1% 0 0.0% 62 0.1 (58) (0.1)																				4,645	12.9%	
(32) (21.9%) (63) (52.1%) 31 30.2 25 26.0 (57) (47.9%) UCLA Student Union (421) (38.7%) (437) (38.4%) 16 (0.3) 18 0.5 1,385 20.9% 1,239 19.7% 146 1.2 242 3.0 1,143 17.9% TOTAL 7,890 14.8% 7,284 14.5% 606 0.3 749 0.9 ALLOCATED EXPENSES Admin. Support Services 4,915 9.2% 5,008 9.9% 93 0.7 (240) (0.1) 206 3.1% 197 3.1% (9) 0.0 (10) 0.0 196 3.1% Maintenance Division 1,850 3.5% 1,785 3.5% (65) 0.0 (182) (0.3) 92 1.4% 101 1.6% 9 0.2 9 0.2 101 1.6% Utilities 890 1.7% 871 1.7% (19) 0.0 5 0.0 187 2.8% 213 3.4% 26 0.6 30 0.6 217 3.4% Depreciation 1,786 3.4% 1,921 3.8% 135 0.4 175 0.4 1,002 15.1% 1,059 16.8% 57 1.7 54 1.5 1,056 16.6% TOTAL 9,441 17.7% 9,585 19.0% 144 1.3 (242) 0.2 NET INCOME (LOSS) FROM OPERATIONS (1,551) (2.9%) (2,301) (4.6%) 750 1.7 507 1.1 OTHER INC/(EXP) (1) 0.0% 0 0.0% (1) 0.0 (1) 0.0 (10) (0.1) 9 0.1% Non-Recurrent Inc/(Exp) 62 0.1% 0 0.0% 62 0.1 (58) (0.1)																				1,584	13.6%	
1,385 20.9% 1,239 19.7% 146 1.2 242 3.0 1,143 17.9% TOTAL 7,890 14.8% 7,284 14.5% 606 0.3 749 0.9 ALLOCATED EXPENSES Admin&Support Services A,915 9.2% 5,008 9.9% 93 0.7 (240) (0.1)	_		-			` '		` '	-			,								1,351	50.4%	
State Stat	_ `	` /	, ,	` /					, ,	/		. ,	` ,	` '	, ,		` '			(439)	(39.2%)	
517 7.8% 548 8.7% 31 0.9 25 0.7 542 8.5% Admin&Support Services 4,915 9.2% 5,008 9.9% 93 0.7 (240) (0.1) 206 3.1% 197 3.1% (9) 0.0 (10) 0.0 196 3.1% Maintenance Division 1,850 3.5% 1,785 3.5% (65) 0.0 (182) (0.3) 92 1.4% 101 1.6% 9 0.2 9 0.2 101 1.6% Utilities 890 1.7% 871 1.7% (19) 0.0 5 0.0 187 2.8% 213 3.4% 26 0.6 30 0.6 217 3.4% Depreciation 1,786 3.4% 1,921 3.8% 135 0.4 175 0.4 1,002 15.1% 1,059 16.8% 57 1.7 54 1.5 1,056 16.6% TOTAL 9,441 17.		20.9%	1,239	19.7%	146	1.2	242	3.0	1,143	17.9%	TOTAL	7,890	14.8%	7,284	14.5%	606	0.3	749	0.9	7,141	13.9%	
206 3.1% 197 3.1% (9) 0.0 (10) 0.0 196 3.1% Maintenance Division 1,850 3.5% 1,785 3.5% (65) 0.0 (182) (0.3) 92 1.4% 101 1.6% 9 0.2 9 0.2 101 1.6% Utilities 890 1.7% 871 1.7% (19) 0.0 5 0.0 187 2.8% 213 3.4% 26 0.6 30 0.6 217 3.4% Depreciation 1,786 3.4% 1,921 3.8% 135 0.4 175 0.4 1,002 15.1% 1,059 16.8% 57 1.7 54 1.5 1,056 16.6% TOTAL 9,441 17.7% 9,585 19.0% 144 1.3 (242) 0.2 383 5.8% 180 2.9% 203 2.9 296 4.4 87 1.4% FROM OPERATIONS (1,551) (2.9%) (2,301) (4.6%) 750 1.7 507 1.1 OTHER INCO/(EXP) (1) 0.0% 0 0.0% (1) 0.0 (1) 0.0 (0.1) 9 0.1% Non-Recurrent Inc/(Exp) 62 0.1% 0 0.0% 62 0.1 (58) (0.1)																						
92 1.4% 101 1.6% 9 0.2 9 0.2 101 1.6% Utilities 890 1.7% 871 1.7% (19) 0.0 5 0.0 187 2.8% 213 3.4% 26 0.6 30 0.6 217 3.4% Depreciation 1,786 3.4% 1,921 3.8% 135 0.4 175 0.4 1,002 15.1% 1,059 16.8% 57 1.7 54 1.5 1,056 16.6% TOTAL 9,441 17.7% 9,585 19.0% 144 1.3 (242) 0.2 383 5.8% 180 2.9% 203 2.9 296 4.4 87 1.4% FROM OPERATIONS (1,551) (2.9%) (2,301) (4.6%) 750 1.7 507 1.1 OTHER INC/(EXP) (1) 0.0% 0 0.0% (1) 0.0 (10) (0.1) 9 0.1% Non-Recurrent Inc/(Exp) 62 0.1% 0 0.0% 62 0.1 (58) (0.1)					-			-	-	0.0,0		,					-	` '	, ,	4,675	9.1%	
187 2.8% 213 3.4% 26 0.6 30 0.6 217 3.4% Depreciation 1,786 3.4% 1,921 3.8% 135 0.4 175 0.4 1,002 15.1% 1,059 16.8% 57 1.7 54 1.5 1,056 16.6% TOTAL 9,441 17.7% 9,585 19.0% 144 1.3 (242) 0.2 883 5.8% 180 2.9% 203 2.9 296 4.4 87 1.4% FROM OPERATIONS (1,551) (2.9%) (2,301) (4.6%) 750 1.7 507 1.1 OTHER INC/(EXP) Non-Recurrent Inc/(Exp) 62 0.1% 0 0.0% 62 0.1 (58) (0.1)							, ,					,				` '		, ,	` '	1,668	3.2%	
1,002 15.1% 1,059 16.8% 57 1.7 54 1.5 1,056 16.6% TOTAL 9,441 17.7% 9,585 19.0% 144 1.3 (242) 0.2 383 5.8% 180 2.9% 203 2.9 296 4.4 87 1.4% FROM OPERATIONS (1,551) (2.9%) (2,301) (4.6%) 750 1.7 507 1.1 OTHER INC/(EXP) OT																				895	1.7%	
383 5.8% 180 2.9% 203 2.9 296 4.4 87 1.4% NET INCOME (LOSS) FROM OPERATIONS (1,551) (2.9%) (2,301) (4.6%) 750 1.7 507 1.1 OTHER INC/(EXP) (1) 0.0% 0 0.0% (1) 0.0 (10) (0.1) 9 0.1% Non-Recurrent Inc/(Exp) 62 0.1% 0 0.0% 62 0.1 (58) (0.1)											'									1,961	3.8%	
383 5.8% 180 2.9% 203 2.9 296 4.4 87 1.4% FROM OPERATIONS (1,551) (2.9%) (2,301) (4.6%) 750 1.7 507 1.1 O.0% 0 0.0% (1) 0.0 (10) (0.1) 9 0.1% Non-Recurrent Inc/(Exp) 62 0.1% 0 0.0% 62 0.1 (58) (0.1)	1	15.1%	1,059	16.8%	57	1.7	54	1.5	1,056	16.6%	1 -	9,441	17.7%	9,585	19.0%	144	1.3	(242)	0.2	9,199	17.9%	
(1) 0.0% 0 0.0% (1) 0.0 (10) (0.1) 9 0.1% Non-Recurrent Inc/(Exp) 62 0.1% 0 0.0% 62 0.1 (58) (0.1)		5.8%	180	2.9%	203	2.9	296	4.4	87	1.4%		(1,551)	(2.9%)	(2,301)	(4.6%)	750	1.7	507	1.1	(2,058)	(4.0%)	
(1) 0.0% 0 0.0% (1) 0.0 (10) (0.1) 9 0.1% Non-Recurrent Inc/(Exp) 62 0.1% 0 0.0% 62 0.1 (58) (0.1)											OTHER INC/(EXP)											
1 12 0 29/ 12 0 29/ (4) 0.0 (4) 0.0 12 0 29/ Interest Income 1 129 0 29/ 125 0 29/ 2 0.0 (4A) (0.4)		0.0%	0	0.0%	(1)	0.0	(10)	(0.1)	9	0.1%	Non-Recurrent Inc/(Exp)	62	0.1%	0	0.0%	62	0.1	(58)	(0.1)	120	0.2%	
12 0.2% 13 0.2% (1) 0.0 (1) 0.0 13 0.2% Interest Income 128 0.2% 125 0.2% 3 0.0 (14) (0.1)		0.2%	13	0.2%	(1)	0.0	(1)	0.0	13	0.2%	Interest Income	128	0.2%	125	0.2%	3	0.0	(14)	(0.1)	142	0.3%	
(44) (0.7%) (44) (0.7%) 0 0.0 3 0.0 (47) (0.7%) Interest (Expense) (399) (0.8%) (399) (0.8%) 0 0.0 23 0.0			(44)	(0.7%)	-	0.0	3	0.0	(47)	(0.7%)	Interest (Expense)	(399)		(399)	(0.8%)	0		23		(422)	(0.8%)	
0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0 Income Taxes 0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0			•		-		-		-			-		ŭ		_		_		0	0.0%	
213 3.2% 213 3.4% 0 (0.2) 2 (0.1) 211 3.3% Student Union Fee Income 1,918 3.6% 1,918 3.8% 0 (0.2) 18 (0.1)		3.2%	213	3.4%		(0.2)		(0.1)	211	3.3%		1,918	3.6%	1,918	3.8%		(0.2)	18	(0.1)	1,900	3.7%	
180 2.7% 182 2.9% (2) (0.2) (6) (0.2) 186 2.9% TOTAL 1,709 3.2% 1,644 3.3% 65 (0.1) (31) (0.2)		2.7%	182	2.9%	(2)	(0.2)	(6)	(0.2)	186	2.9%	TOTAL	1,709	3.2%	1,644	3.3%	65	(0.1)	(31)	(0.2)	1,740	3.4%	
563 8.5% 362 5.7% 201 2.8 290 4.2 273 4.3% NET INCOME (LOSS) 158 0.3% (657) (1.3%) 815 1.6 476 0.9		8.5%	362	5.7%	201	2.8	290	4.2	273	4.3%	NET INCOME (LOSS)	158	0.3%	(657)	(1.3%)	815	1.6	476	0.9	(318)	(0.6%)	

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - APRIL 2015 (\$000's) DIVISIONS FULLY ALLOCATED

		AP	RIL (03/29/	15 - 04/25/1	5)			FY 1:	3-14				FY 13-14									
			CURREN	T MONTH				**	+				YTD 9 N	MONTHS (0)7/27/14 - 0 ₁	4/25/15)			**			
ACTU	JAL	BUD	GET		VARIA			LAST YE	AR ACT		ACTUAL BUDGET		GET			ANCE		LAST YEAR ACT				
				ACT/	_	ACT/LY	-										ACT/	-	ACT/L	Y ACT		
\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%		
										GROSS INCOME												
4,586		4,331		255	5.9%	77	1.7%	4,509		UCLA Store	36,918		34,367		2,551	7.4%	996	2.8%	35,922			
1,545		1,510		35	2.3%	112	7.8%	1,433		UCLA Restaurants	12,346		11,968		378	3.2%	673	5.8%	11,673			
357		334		23	6.9%	46	14.8%	311		Services Division	2,840		2,869		(29)	(1.0%)	161	6.0%	2,679			
146		121		25	20.7%	27	22.7%	119		UCLA Student Union	1,087		1,137		(50)	(4.4%)	(32)	(2.9%)	1,119			
6,634		6,296		338	5.4%	262	4.1%	6,372		TOTAL	53,191		50,341		2,850	5.7%	1,798	3.5%	51,393			
					Pts.		Pts.			GROSS MARGIN						Pts.		Pts.	n			
1,587	34.6%	1,489	34.4%	98	0.2	139	2.5	1,448		UCLA Store	11,976	32.4%	11,328	33.0%	648	(0.6)	732	1.1	11,244	31.3%		
1,093	70.7%	1,061	70.3%	32	0.4	100	1.4	993	69.3%	UCLA Restaurants	8,650	70.1%	8,409	70.3%	241	(0.2)	410	(0.5)	8,240	70.6%		
358	100.3%	333	99.7%	25	0.6	47	0.3	311	100.0%	Services Division	2,837	99.9%	2,865	99.9%	(28)	0.0	161	0.0	2,676	99.9%		
78 3,116	53.4% 47.0%	55 2.938	45.5% 46.7%	23 178	7.9 0.3	26 312	9.7 3.0	52 2,804	43.7% 44.0%	UCLA Student Union TOTAL	560 24.023	51.5% 45.2%	552 23,154	48.5% 46.0%	8 869	3.0 (0.8)	1,314	2.4 1.0	549 22,709	49.1% 44.2%		
3,116	47.0%	2,938	46.7%	1/8	0.3	312	3.0	2,804	44.0%		24,023	45.2%	23,154	46.0%	869	(0.8)	1,314	1.0	22,709	44.2%		
200	45.40/	000	40.40/		4.0			000	45.50/	TOTAL CONTROLLABLES	0.000	40.50/	0.057	40.40/	(405)	0.0	(00.1)	(0.4)	0.500	10.40/		
692 784	15.1% 50.7%	696 760	16.1% 50.3%	4	1.0	6	0.4	698 740	15.5% 51.6%	UCLA Store UCLA Restaurants	6,822 6.971	18.5% 56.5%	6,657 6,836	19.4% 57.1%	(165)	0.9 0.6	(224) (315)	(0.1)	6,598	18.4% 57.0%		
146	40.9%	123	36.8%	(24) (23)	(0.4) (4.1)	(44) (32)	0.9 (4.2)	114	36.7%	Services Division	1.359	56.5% 47.9%	1,388	48.4%	(135) 29	0.6	(34)	0.5 1.6	6,656 1.325	49.5%		
110	75.3%	118	97.5%	(23)	22.2	(1)	16.3	109	91.6%	UCLA Student Union	981	90.2%	989	87.0%	8	(3.2)	(34)	(1.8)	989	88.4%		
1,732	26.1%	1,697	27.0%	(35)	0.9	(71)	0.0	1,661		TOTAL	16,133	30.3%	15,870	31.5%	(263)	1.2	(565)	0.0	15,568	30.3%		
1,702	20.170	1,007	21.070	(00)	0.0	(1.1)	0.0	1,001	20.170		10,100	00.070	10,010	01.070	(200)		(000)	0.0	10,000	00.070		
895	19.5%	792	18.3%	103	1.2	145	2.9	750	16.6%	CONTRIBUTION UCLA Store	5.154	14.0%	4,671	13.6%	483	0.4	509	1.1	4,645	12.9%		
310	20.1%	300	19.9%	103	0.2	57	2.9	253	17.7%	UCLA Store UCLA Restaurants	1.679	13.6%	1,573	13.1%	106	0.4	95	0.0	1,584	13.6%		
212	59.4%	210	62.9%	2	(3.5)	15	(3.9)	197	63.3%	Services Division	1,478	52.0%	1,373	51.5%	100	0.5	127	1.6	1,354	50.4%		
(32)	(21.9%)	(63)	(52.1%)	31	30.2	25	26.0	(57)	(47.9%)	UCLA Student Union	(421)	(38.7%)	(437)	(38.4%)	16	(0.3)	18	0.5	(439)	(39.2%)		
1,385	20.9%	1,239	19.7%	146	1.2	242	3.0	1,143		TOTAL	7,890	14.8%	7,284	14.5%	606	0.3	749	0.9	7,141	13.9%		
										ALLOCATED EXPENSES												
534	11.6%	554	12.8%	20	1.2	36	1.0	570	12.6%	UCLA Store	4.988	13.5%	4,965	14.4%	(23)	0.9	(112)	0.1	4,876	13.6%		
328	21.2%	345	22.8%	17	1.6	18	2.9	346		UCLA Store UCLA Restaurants	3.162	25.6%	3.145	26.3%	(17)	0.3	(98)	0.6	3.064	26.2%		
54	15.1%	76	22.8%	22	7.7	(1)	1.9	53	17.0%	Services Division	503	17.7%	703	24.5%	200	6.8	(20)	0.3	483	18.0%		
86	58.9%	84	69.4%	(2)	10.5	1	14.2	87	73.1%	UCLA Student Union	788	72.5%	772	67.9%	(16)	(4.6)	(12)	(3.2)	776	69.3%		
1,002	15.1%	1,059	16.8%	57	1.7	54	1.5	1,056	16.6%	TOTAL	9,441	17.7%	9,585	19.0%	144	1.3	(242)	0.2	9,199	17.9%		
										NET INCOME (LOSS)												
										FROM OPERATIONS												
361	5.4%	237	3.8%	124	1.6	181	2.6	180	2.8%	UCLA Store	166	0.3%	(293)	(0.6%)	459	0.9	397	0.7	(231)	(0.4%)		
(18)	(0.3%)	(44)	(0.7%)	26	0.4	75	1.2	(93)	(1.5%)	UCLA Restaurants	(1,483)	(2.8%)	(1,572)	(3.1%)	89	0.3	(3)	0.1	(1,480)	(2.9%)		
158	2.4%	134	2.1%	24	0.3	14	0.1	144	2.3%	Services Division	975	1.8%	773	1.5%	202	0.3	106	0.1	869	1.7%		
(118)	(1.8%)	(147)	(2.3%)	29	0.5	26	0.5	(144)	(2.3%)	UCLA Student Union	(1,209)	(2.3%)	(1,209)	(2.4%)	0	0.1	7	0.1	(1,216)	(2.4%)		
383	5.8%	180	2.9%	203	2.9	296	4.4	87	1.4%	TOTAL	(1,551)	(2.9%)	(2,301)	(4.6%)	750	1.7	507	1.1	(2,058)	(4.0%)		
										OTHER INC/(EXP)												
(1)	0.0%	0	0.0%	(1)	0.0	(10)	(0.1)	9		Non-Recurrent Inc/(Exp)	62	0.1%	0	0.0%	62	0.1	(58)	(0.1)	120	0.2%		
12	0.2%	13	0.2%	(1)	0.0	(1)	0.0	13		Interest Income	128	0.2%	125	0.2%	3	0.0	(14)	(0.1)	142	0.3%		
(44)	(0.7%)	(44)	(0.7%)	0	0.0	3	0.0	(47)	(,	Interest (Expense)	(399)	(0.8%)	(399)	(0.8%)	0	0.0	23	0.0	(422)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
213	3.2%	213	3.4%	0	(0.2)	2	(0.1)	211	3.3%	Student Union Fee Income	1,918	3.6%	1,918	3.8%	0	(0.2)	18	(0.1)	1,900	3.7%		
180	2.7%	182	2.9%	(2)	(0.2)	(6)	(0.2)	186	2.9%	TOTAL	1,709	3.2%	1,644	3.3%	65	(0.1)	(31)	(0.2)	1,740	3.4%		
563	8.5%	362	5.7%	201	2.8	290	4.2	273	4.3%	NET INCOME (LOSS)	158	0.3%	(657)	(1.3%)	815	1.6	476	0.9	(318)	(0.6%)		

P/L Reconciliation Apr-15

		000's
	Ar	or-15
Budgeted Net Income/(Loss)		\$36
UCLA Store		
Gross Margin:		
Bearwear above plan: foot traffic is much stronger as it pertains to campus visitors during the Spring Break Season	47	
Graduation ETC above plan due to catch up time for graduating students: Email deployed to remind graduating students to order	24	
Campus Portrait below plan as overall sittings are down compared to prior year	(13)	
E-Commerce above plan due to favorable response to promotion offered with new Spring Look Book and new Baseball jersey	8	
New Text below plan due to competition, student usage and online options	(39)	
Used Text above plan due to better availability of used textbooks from wholesalers	18	
Course Reader below plan due to timing for other income commission received last month, (partially offset by higher Digital Spring sales)	(18)	
Computer Store above plan due to higher department sales	17	
Luvalle Books above plan mostly due to consignment sales from general book vendors	16	
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better shopping experience	10	
HSS Dental above plan due to the timing of the receipt of backordered merchandise	6	
HSS Books above plan due to a strong Festival of Books event	12	
Total Wages lower than plan	(6)	
Other, mostly positive controllables	21	
Total Contribution	<u> </u>	10
UCLA Restaurants	<u> </u>	
Gross Margin:	<u> </u>	
Greenhouse above plan mostly due to increased average check and good traffic throughout all of 1st floor	6	
Panda above plan due mostly to all year trend of increased popularity of this location	8	
LuValle Food Servery above plan due to great response to Fall menu changes and total average check increase	8	
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(11)	
Ostin Café above plan due to new service area with no budget history, area doing better than plan	7	
Tsunami above plan due to new budget written to reflect change in model to a 3rd party operation (new model not in operation yet) Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(9)	
Catering below plan due to loss of the Football meals for Spring quarter	(14)	
Concessions above plan due to several unbudgeted athletic events, some new events and softball sales are higher than expected	25	
Total Wages higher than plan	(7)	
Other, negative controllables	(8)	
Total Contribution	(0)	1
Services	+	-
Gross Margin:	+	
Licensing domestic above plan: timing for late reporting of holiday sales for some licensees and an additional payment from Jell-O promotion	49	
Licensing international below plan: soft sales and reduction in minimum guarantee to European licensee as a result of the currency exchange	(20)	
Photography below plan due to fewer bookings as compared to last year	(4)	
Other, negative controllables mainly in Licensing	(23)	
UCLA Student Union		
Gross Margin:		
Student Union Ops above plan due mostly to new University events and Film Shoots	22	
Total Wages lower than plan	1	
Other, positive controllables (mostly student union event fund)	8	
Total Contribution	<u> </u>	3
Allocated Expenses and Other	<u> </u>	
A&SS below plan mainly due to savings in total wages	31	
Utilities below plan: changes from budgeted weather patterns have resulted in lower steam usage partially offset by higher chiller water	9	
Maintenance above plan due mostly to unexpected repairs	(9)	
	24	
Other, mostly depreciation lower than plan due to timing of capitals and reduced expenditures	+ -	

ASUCLA P/L Reconciliation Year-To-Date Through April 2015

Financial Analysis	\$00	00's
Pudacted Net Income//Local		(65)
Budgeted Net Income/(Loss)		(02
UCLA Store		
Gross Margin:		
Bearwear above plan due to fan enthusiasm, special product offerings, increased campus visitors and return of an August Football Event to campus	153	
E-Commerce above plan due to favorable response to the USC victory Score Big promotion and recent Spring promotions	37	
New Text below plan due to continued competition, peer to peer selling, student usage, and online digital availability	(68)	
Used Text above plan due to better availability of used books from wholesalers	45	
Bookzone above plan due to library sales higher than plan	14	
Course Reader Solutions above plan due to: accruing monthly versus budgeted for Jan., April, and July, an increase in digital sales, and an additional school week in December, (some offset with negative sales in printed course readers)	81	1
Computer Store above plan from marketing, extended BTS promo, Ipad promo, remodel, department sales and Apple bonus that was not budgeted	199	
Luvalle Books above plan due to better sell through of loose leaf textbooks options and more consignment sales from general book vendors	37	
Luvalle General Mdse and HSS General Mds above plan due to strong trend in market sales	53	
HSS Dental above plan due to mostly to higher dental counter sales	17	
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better		
shopping experience	59	
Total Wages higher than plan, (mostly student with some offset in career)	(45)	
Other, negative controllables mostly office supplies, bank card and payment to UCLA (some offsets in professional services and employee benefits) Total Contribution	(99)	4
UCLA Restaurants		4
Gross Margin:		
Panda above plan due to a large increase in customers this year over last year's trends, budget based on prior year actuals	39	
Rubios above plan due to significant price increases this year	25	
Wetzels/RX above plan due to unbudgeted addition of frozen yogurt and continued Boba sales (not anticipated in the budget)	16	
La Cucina above plan due to small variances each month	16	
No Campus Student Ctr below plan mostly due to negative traffic impact from construction around Campbell Hall	(24)	
CSSC above plan as finals and break weeks were misaligned in budget (very soft budget for actual higher volume days)	14	
LuValle Food Servery above plan due to positive response to Fall menu changes and total average check increase	13	
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(81)	
Kerckhoff Coffeehouse above plan due to great response to menu changes and service improvements	43	
Tsunami above plan due to new budget written to reflect change in model to a 3rd party leased operation (new model not in operation yet)	37	
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(66)	
Catering above plan due to more training table meals, new events and the grad picnic was larger than last year	124	
Concessions above plan due to several unbudgeted events	55	
Total Wages higher than plan	(87)	
Other, negative controllables	(18)	
Total Contribution		1
Services		
Gross Margin:		
Licensing international income slightly above plan	4	
Licensing domestic income above plan due mostly to timing: payments received for holiday sales and the Jell-O promotion from last Fall	14	
Photography below plan due to an aggressive budget (less on campus events)	(31)	
Leased Ops below plan due to less rent than planned due to timing for the Enrollment Offices Tatel Wasser laws along a law.	(15)	
Total Wages lower than plan Other, positive controllables mainly in Licensing	3 26	
Total Contribution	20	
UCLA Student Union		
Gross Margin:		
Student Union Ops above plan due to new University events and film shoots and higher student event income	19	
AU Post Office below plan mostly lower postage sales and products	(11)	
Total Wages lower than plan	21	
Other, negative controllables mainly student event expense (corresponds with higher student event income)	(13)	
Total Contribution		
Allocated Expenses and Other		
A&SS lower than plan mostly student wages, limited appointment, insurance expense and other various controllables	93	
Maintenance higher than plan mostly custodial wages, employee benefits and repairs & maintenance (Fast Track mold remediation)	(65)	
Utilities higher than plan mostly in chiller water and water-non air cond.	(19)	
Depreciation lower than plan due to timing of capitals and reduced expenditures	135	
Other, mainly positive non-recurring	65	
Total		2
Actual Net Income/(Loss)		1

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES BALANCE SHEETS (\$000)

	Current Month	Prior Month	Prior Year
	April 2015	March 2015	July 2014
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,019	\$10,338	\$10,881
Accounts receivable	4,031	3,803	3,144
Less: Allowance for doubtful accounts	(230)	(222)	(182)
Accounts receivable, net	3,801	3,581	2,962
Student fees receivable	665	451	291
Inventories	6,582	7,395	6,114
Prepaid expenses and other current assets	190	188	302
Total current assets	22,257	21,953	20,550
LONG TERM ASSETS			
Long term note receivable	\$200	\$200	\$200
Property, equipment and improvements	φ200 67,481	67,466	67,008
Less: Accumulated depreciation	(43,202)	(43,020)	(41,459)
Total long term assets	24,479	24,646	25,748
Total long term assets	24,479	24,040	23,740
TOTAL ASSETS	46,736	46,599	46,299
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,392	\$5,321	\$4,468
Wages and payroll taxes payable	2,869	2,813	2,992
Sales tax payable & other liabilities	1,071	620	846
Interest payable	241	197	112
Deferred Income	314	383	224
Funds held for others	176	155	142
Current portion of long term debt	766	766	766
Total current liabilities	9,829	10,255	9,549
LONG TERM DEBT:			
AU expansion loan	10,825	10,825	10,825
Total long term debt	10,825	10,825	10,825
·			
TOTAL LIABILITIES	20,654	21,080	20,375
RETAINED EARNINGS:			
Beginning Balance	25,924	25,924	26,518
Year-to-date net income/(loss)	158	(405)	(594)
Ending Relance	26,002	2F F40	25.024
Ending Balance	26,082	25,519	25,924
TOTAL LIABILITIES AND RETAINED EARNINGS	46,736	46,599	46,299

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS

April 2015

(\$000's)

	Current	Year to	Prior Year to
	Month	Date	Date
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income/(loss)	\$563	\$158	(\$318)
Adjustments to reconcile net income/(loss) to net	φοσο	ψ.00	(\$0.0)
cash provided/(used) by operating activities:			
Depreciation	187	1,786	1,961
(Increase)/decrease in current assets:		,	,
Accounts receivable	(220)	(839)	(75)
Student fees receivable	(214)	(374)	(238)
Inventories	813	(468)	646
Prepaid expenses and other current assets	(2)	112	75
Increase/(decrease) in current liabilities:			
Accounts payable	(929)	(76)	(432)
Sales tax payable & other liabilities	451	226	316
Wages and payroll taxes payable	56	(123)	(228)
Interest payable	44	129	111
Deferred Income	(69)	90	137
Funds held for others	21	34	30
Net cash provided/(used) by operating activities	\$701	\$655	\$1,984
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Long term note receivable	0	\$0	(200)
Purchase of property, equipment and improvements	(20)	(517)	(1,586)
Net cash used in investing activities	(\$20)	(\$517)	(\$1,786)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	\$0	\$0	\$0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENT	\$681	\$138	\$198
CASH AND CASH EQUIVALENTS, Beginning	\$10,338	10,881	11,541
CASH AND CASH EQUIVALENTS, Ending	\$11,019	\$11,019	\$11,739

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION

April 2015

(\$000's)

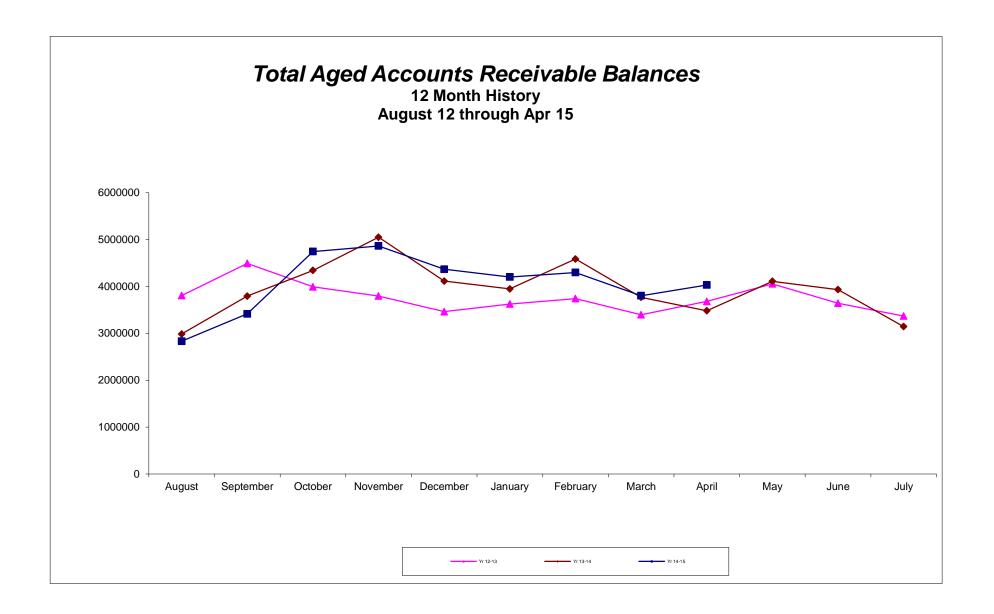
CASH AND CASH EQUIVALENTS	11,019
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,833)
Student Service Center	(199)
Hill Top Shop Remodel	(180)
Food Service POS	(350)
KH Coffeehourse Patio Membrane	(225)
Gender Neutral Restrooms	(132)
Subtotal	(2,919)
Adjustment for Cash Overdraft Entry	(742)
Uncommitted Cash	7,358
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	9,771
RESERVE SURPLUS (DEFICIT)	(2,413)

ASUCLA SERVICES AND ENTERPRISES Capital Expenditures -Current Year Projects (\$000's) FY 2014-2015 April 2015

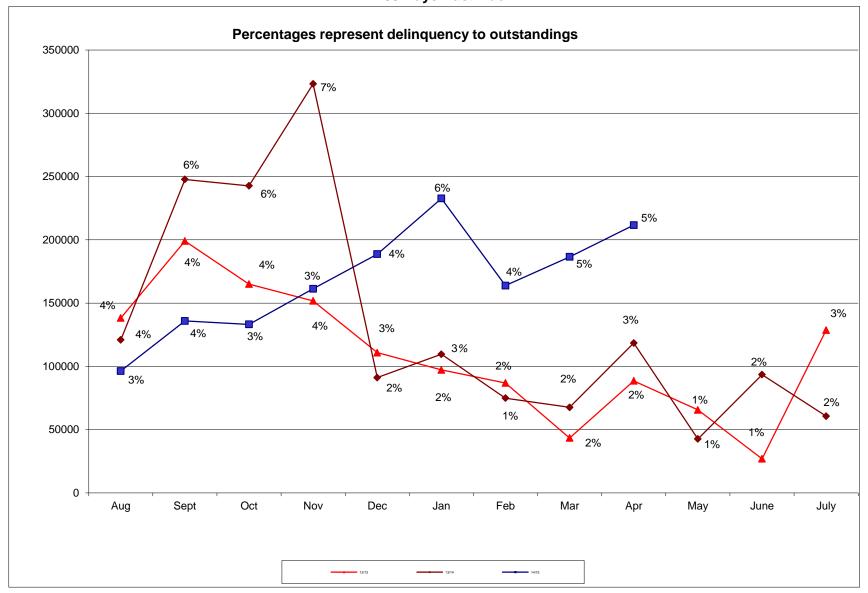
			FY 2014-201	13 April 2010	,	PROJECTED			
PROJECT NAM	IE	BUDGET				Remaining		Over	
			Payments	PO's	Total	Balance	Pending	(Under)	Status
Store/Services									
2014-S001	Store General Replacement	50.0	25.7	19.8	45.5	4.5		0.0	In Progress
2014-S002	HSS Remodel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2014-S003	Informal Photo-Equipment	7.0	0.0	0.0	0.0	0.0	7.0	0.0	Pending
2014-S004	Hill Top Shop Remodel	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2014-0029	Course Reader Consulting	0.0	0.0	25.0	25.0	0.0	100.0	25.0	Completed awaiting invoice
2014-0030	Fast Track Update	0.0	30.6	0.0	30.6	0.0		30.6	Completed
Total Store/Servi		257.0	56.3	44.8	101.1	4.5	207.0	55.6	
Food Service									
2014-F005	FS Miscellaneous and Unanticipated	50.0	9.9	8.6	18.5	31.5		0.0	In Progress
2014-F006	LV Steam Table/ Food Warmer	22.0	21.1	0.0	21.1	0.9		0.0	Completed
2014-F007	Display Merchandiser	15.0	0.0	0.0	0.0	0.9	15.0	0.0	Pending
2014-F007 2014-F008	. ,	35.0		0.0		13.6	15.0	0.0	In Progress
	KCH Coffee Boba program		21.4		21.4		05.0		Pending
2014-F009	Baskin Robbins move/Wetzel's reimage	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-F010	Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	•
2014-O028 Total Food Service	RX Yogurt	0.0 162.0	71.0 123.4	0.0 8.6	71.0 132.0	9.0 55.0	55.0	80.0 80.0	In Progress
	ces	102.0	123.4	0.0	132.0	55.0	33.0	00.0	
<u>Technology</u>									. 5
2014-T011	Network Infrastructure Upgrade	20.0	11.9	0.0	11.9	8.1		0.0	In Progress
2014-T012	Printer Replacement	10.0	5.9	4.9	10.8	0.0		8.0	Completed Awaioting Invoice
2014-T013	Marketing Hardware Upgrade	20.0	5.6	0.0	5.6	14.4		0.0	In Progress
2014-T014	Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2014-T015	Food Service POS	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2014-T016	Kronos System	150.0	0.0	0.0	0.0	0.0		(150.0)	Cancel
Total Technology	/	556.0	23.4	4.9	28.3	22.5	356.0	(149.2)	
<u>Others</u>									
2014-O017	Meeting Room Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O018	SUO Chair Replacements	25.0	0.0	7.6	7.6	17.4		0.0	In Progress
2014-O019	SUO General Replacement	15.0	4.7	3.5	8.2	6.8		0.0	In Progress
2014-O020	Custodial Replacements	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2014-0021	Fac. Misc. Remodels	25.0	0.0	20.9	20.9	4.1		0.0	In Progress
2014-0022	KH Coffeehouse Patio Membrane	225.0	0.0	0.0	0.0	0.0	225.0	0.0	Pending
2014-O023	Finance Misc. Replacements	20.0	11.1	0.0	11.1	8.9		0.0	In Progress
2014-0024	Marketing Misc. Furniture Replacement	2.5	0.0	0.0	0.0	0.0	2.5	0.0	Pending
2014-O025	AU 1st Floor Restroom Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O026	KH Grand Salon - AC Upgrade	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2014-0027	Additional Utility Efficiency Projects	50.0	7.8	1.9	9.7	40.3		0.0	In Progress
2014-0031	AU Solar Panels Expansion Design	0.0	0.0	20.0	20.0	0.0		20.0	Completed awaiting invoice
2014-0032	Variable Pumps	0.0	0.0	0.0	0.0	100.0		100.0	In Progress
2014-0033	Gender Neutral Restrooms	0.0	0.0	18.0	18.0	132.0		150.0	In Progress
2014-O034	HVAC Management System (VFD)	0.0	0.0	0.0	0.0	90.0		90.0	Pending
Total Others	a managaman ayaam (vi b)	439.5	23.6	71.9	95.5	399.5	304.5	360.0	- 3
	Projecto								
Fotal Current Yea	ar Projects	1,414.5	226.7	130.2	356.9	481.5	922.5	346.4	

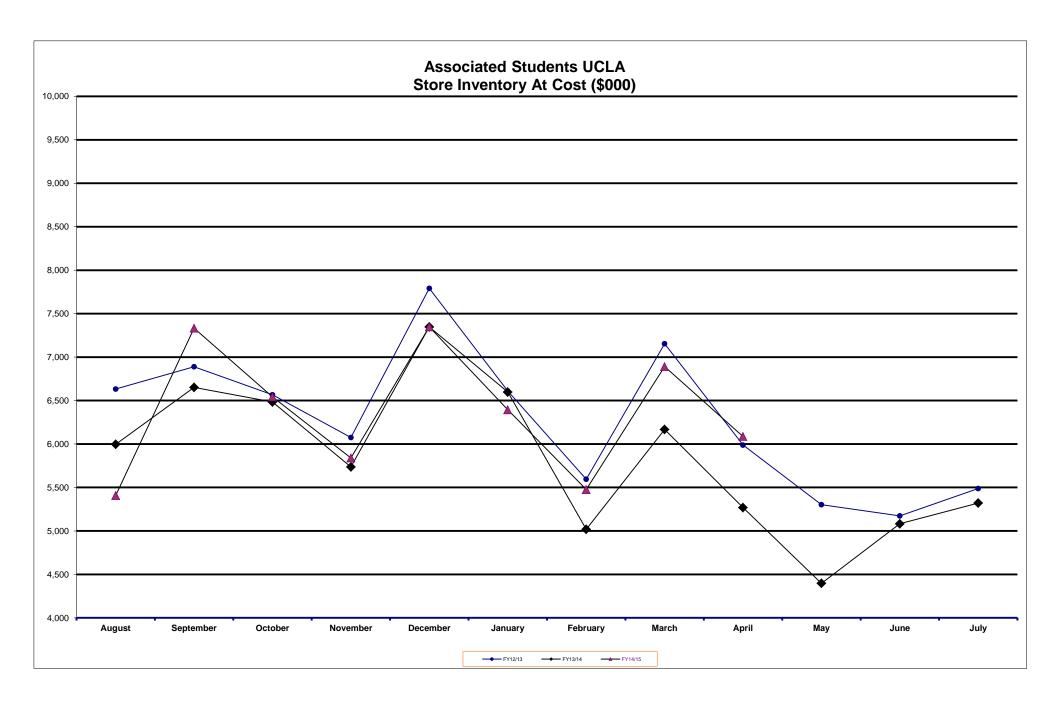
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

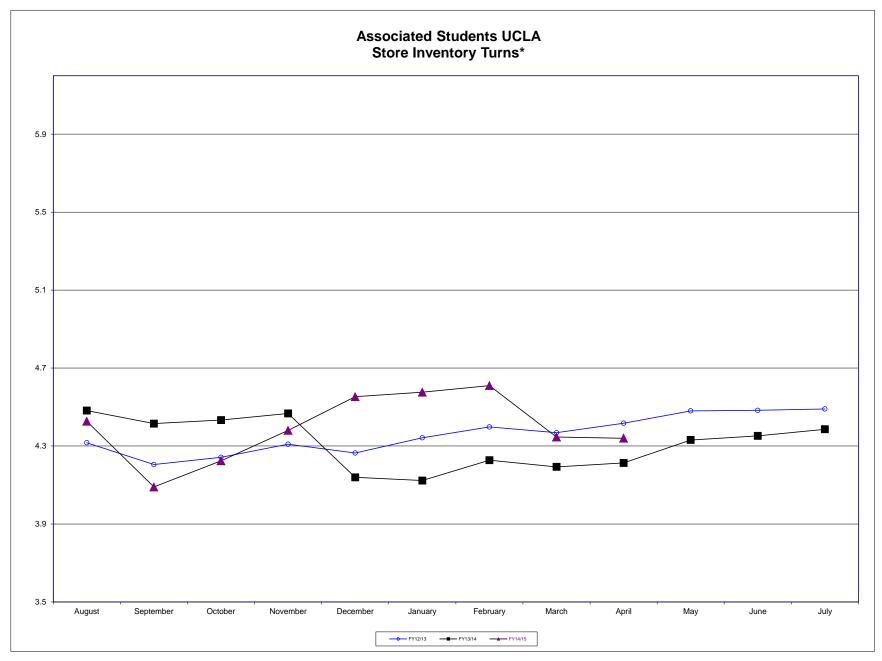
4/25/2015 Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$806,204	22%	\$167,974	90%	\$26,474	27%	\$6,362	12%	\$5,446	55%	\$13,211	25%	\$1,025,671	26%
ASUCLA PUBLICATIONS	\$95,932	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,932	2%
ASUCLA USA/GSA	\$110,518	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$110,518	3%
DUE FROM VENDORS	\$152,213	4%	\$17,902	10%	\$957	1%	\$2,155	4%	\$1,437	14%	\$37,858	72%	\$212,522	5%
DENTAL KITS	\$99,530	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$99,530	2%
OTHER	\$2,369,937	65%	(\$270)	0%	\$69,491	72%	\$43,719	84%	\$3,093	31%	\$1,403	3%	\$2,487,373	62%
TOTAL CURRENT MONTH	\$3,634,334	100%	\$185,606	100%	\$96,922	100%	\$52,236	100%	\$9,976	100%	\$52,472	100%	\$4,031,546	100%
	90%		5%		3%		1%		0%		1%		100%	
3/28/2015 Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$568,953	16%	\$57,419	41%	\$28,722	38%	\$23,686	76%	\$9,923	34%	\$22,092	43%	\$710,795	19%
ASUCLA PUBLICATIONS	\$135,187	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$135,187	4%
ASUCLA USA/GSA	\$76,563	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$76,563	2%
DUE FROM VENDORS	\$368,757	11%	\$741	0%	(\$3,619)	-5%	\$4,313	14%	\$19,074	66%	\$24,612	47%	\$413,878	11%
DENTAL KITS	\$169,217	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$169,217	4%
OTHER	\$2,156,723	62%	\$82,661	59%	\$49,717	67%	\$3,093	10%	\$0	0%	\$4,925	10%	\$2,297,119	60%
TOTAL CURRENT MONTH	\$3,475,400	100%	\$140,821	100%	\$74,820	100%	\$31,092	100%	\$28,997	100%	\$51,629	100%	\$3,802,759	100%
	91%		4%		2%		1%		1%		1%		100%	
	_													
2/21/2015 Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$554,227	14%	\$145,297	56%	\$39,036	71%	\$18,230	48%	\$7,794	37%	\$34,781	70%	\$799,365	19%
ASUCLA PUBLICATIONS	\$89,539	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$89,539	2%
ASUCLA USA/GSA	\$129,854	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$129,854	3%
DUE FROM VENDORS	\$660,110	17%	(\$3,835)	-1%	\$10,425	19%	\$19,415	52%	\$12,944	61%	\$11,668	23%	\$710,727	17%
DENTAL KITS	\$229,633	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$229,633	5%
OTHER	\$2,211,600	57%	\$116,649	45%	\$5,416	10%	\$0	0%	\$421	2%	\$3,673	7%	\$2,337,759	54%
TOTAL CURRENT MONTH	\$3,874,963	100%	\$258,111	100%	\$54,877	100%	\$37,645	100%	\$21,159	100%	\$50,122	100%	\$4,296,877	100%
	90%		6%		2%		1%		0%		1%		100%	



Aged Accounts Receivable Balances >60 Days Past Due







^{*}This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

			Ī	_				
	09(03/29/15-04/ CURRENT MONT				ISCAL YEAR 14- MO(07/27/14-04			EAR 13-14 R ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,266,814	2,251,439	15,375	ACADEMIC SUPPORT DIV	16,470,380	14,999,323	1,471,057	2,367,234	16,375,743
1,475,475 133,136	1,348,634 109,180	126,841 23,956	GENERAL MDSE DIVISION HILLTOP SHOP	10,676,290 987,548	10,318,095 840,852	358,195 146,696	1,373,832 108,804	10,089,177 802,892
278,115	257,430	20,685	LU VALLE COMMONS STORE	2,334,390	2,093,710	240,680	281,611	2,384,207
72,468	60,000	12,468	E-COMMERCE DIVISION	1,340,510	1,299,000	41,510	69,300	1,273,089
242,678	180,594	62,084	HEALTH SCIENCES STORE	4,029,379	3,982,086	47,293	211,314	4,138,713
4,468,687	4,207,277	261,410	TOTAL SALES	35,838,498	33,533,066	2,305,432	4,412,095	35,063,822
2,978,970	2,824,225	<154,745>	Less: Cost of Sales	24,787,148	22,905,462	<1,881,686>	3,041,360	24,522,111
2,970,970	2,024,223	<134,743 <i>></i>	Less. Cost of Sales	24,707,140	22,903,402	<1,001,000>	3,041,300	24,322,111
			Less: Shrinkage					
10,925	9,480		ACADEMIC SUPPORT DIV	68,194	57,240	<10,954>	11,091	69,963
5,465 628	5,210 520	<255> <108>	GENERAL MDSE DIVISION HILLTOP SHOP	44,114 4,674	42,575 4,000	<1,539> <674>	5,116 522	42,040 3,807
1,672	1,100		LU VALLE COMMONS STORE	13,699	8,960	<4,739>	1,747	14,368
275	210		E-COMMERCE DIVISION	5,093	4,620	<473>	260	4,775
1,294	1,030		HEALTH SCIENCES STORE	19,370	15,820	<3,550>	1,299	21,590
20,259	17,550	<2,709>		155,145	133,215	<21,930>	20,035	156,543
2,999,229	2,841,775	<157,454>	TOTAL COST OF SALES	24,942,293	23,038,677	<1,903,616>	3,061,395	24,678,653
66.7	67.1	0.5	COST OF SALES %	69.2	68.3	<0.9>	68.9	69.9
1,469,459	1,365,502	103,957	GROSS MARGIN	10,896,205	10,494,389	401,816	1,350,700	10,385,169
33.3	32.9	0.5	GROSS MARGIN %	30.8	31.7	<0.9>	31.1	30.1
0.5	0.4	<0.0>	SHRINKAGE %	0.4	0.4	<0.0>	0.5	0.5
32.9	32.5	0.4	NET GROSS MARGIN %	30.4	31.3	<0.9>	30.6	29.6
32.3	32.3	0.4	GROSS FIAROIN /0	30.4	31.3	NO.37	30.0	23.0
19.8	20.4	<0.6>		17.3	18.6	<1.4>	17.7	17.3
50.4	50.6	<0.2>	GENERAL MDSE DIVISION	49.2	49.4	<0.2>	50.3	48.9
40.0	39.8	0.3	HILLTOP SHOP	39.6	39.4	0.2	38.6	39.2
35.2 50.8	32.9 51.6	2.3 <0.9>	LU VALLE COMMONS STORE E-COMMERCE DIVISION	31.0 50.7	31.6 50.4	<0.6>	30.2 52.8	28.7 50.2
36.8	36.1	0.7	HEALTH SCIENCES STORE	25.1	24.1	1.0	36.5	23.8
117,713	123,428	<5,715>	OTHER INCOME	1,079,557	833,575	245,982	97,210	858,568
1,587,172	1,488,930	98,242	GROSS MARGIN/OTHER	11,975,762	11,327,964	647,798	1,447,910	11,243,737
			Less: Controllable Exp					
			Less. Controllable Exp					
244,987	255,102	10,115	Career Wages	2,257,928	2,317,455	59,527	255,658	2,317,522
0	1,200	1,200	Limited Appointment	2,412	1,200	<1,212>	0	0
159,972	142,607	<17,365>		1,374,979	1,271,560	<103,419>	138,131	1,270,198
404,959 9.1	398,909 9.5	<6,050> 0.4	TOTAL WAGES WAGE % TO SALES	3,635,319 10.1	3,590,215 10.7	<45,104> 0.6	393,789 8.9	3,587,720 10.2
5.1	5.5	0.1	WAGE 70 TO SALES	10.1	10.7	0.0	0.5	10.2
140,022	141,354	1,332	Employee Benefits	1,247,044	1,262,645	15,601	132,771	1,172,593
6,945	5,700	<1,245>	Office Supplies	99,004	74,734	<24,270>	7,689	93,286
12,917 80	13,995 80	1,078 0	Telephone Telex	119,938 720	122,535 720	2,597 0	12,709 80	119,787 720
22	20	<2>	Postage	720 254	148	<106>	17	233
5,130	3,700	<1,430>	Trav/Trips/Conference	32,881	28,350	<4,531>	3,013	25,847
0	0	0	Membership Fees	1,900	1,900	0	0	1,900
3,818	3,460	<358>	Operating Supplies	40,029	33,660	<6,369>	2,169	43,623
17,586 905	24,554 900	6,968 <5>	Freight Out Transportation	264,861 8,108	270,439 8,100	5,578 <8>	26,198 923	267,104 8,009
0	0	0	Merchandise Losses	614	0,100	<614>	0	0,009
5	0	<5>	Postage Stamp O/S	93	0	<93>	29	200
0	0	0	Uniforms	441	0	<441>	0	248
9,575	11,440	1,865	Advertising	206,136	216,871	10,735	15,246	210,143
<1,602> 95	<600> 50	1,002	Vendor Adv. Allowance Direct Mail Adv.	<73,381> 270,513	<73,880> 268,450	<499> <2,063>	<952> 56	<81,512> 262,795
<3,890>	3,820	7,710	Repairs & Maintenance	36,182	38,837	2,655	257	44,476
78,167	77,078	<1,089>		607,034	570,493	<36,541>	80,390	569,462
2,648	0	<2,648>		2,734	0	<2,734>	2,640	14,405
<22>	0	22	Credit Card Adjustments	6,866	722	<6,866>	0	3,283
0 523	0	0 <523>	Textbook Rental Exp Rentals-Facilities	1,683 5,098	723 4,000	<960> <1,098>	0 502	536 2,200
89	0	<89>		2,504	1,700	<804>	102	2,300
0	0	0	Taxes & Licenses	300	300	0	0	300
7,591	8,700	1,109	Professional Services	69,739	79,900	10,161	15,697	91,628
0	0		Temp Agency Service	4,342	20.000	<4,342>	0	1,672
1,563 122	500 75	<1,063> <47>		42,360 36,420	38,800 35,821	<3,560> <599>	421 140	38,849 34,893
0	0	0	Alloc of Distr Cntr	0	33,621	3	0	0
4,570	2,724	<1,846>	Payment to UCLA	152,470	81,966	<70,504>	3,940	81,569
286,858	297,550	10,692	TOTAL OTHER CONTROL.	3,186,890	3,067,215	<119,675>	304,037	3,010,552
691,817	696,459	4,642	TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO	6,822,209	6,657,430	<164,779>	697,827	6,598,271
895,355	792,471	102,884	SVCS AND ENTERPRISES	5,153,553	4,670,534	483,019	750,083	4,645,466
230,000	, 1	-32/001		-,-30,000	., 2. 0,001	.55,015	. 20,000	.,,
			Less: Allocated Exp					
20.002	20.007	1 775	Allocated Francisco	200 505	200 005	-0.040	22.000	257.017
28,892 131,412	30,667 156,059	1,775 24,647	Allocated ExpHR Allocated Exp. Fin	298,505 1,344,361	289,665 1,411,065	<8,840> 66,704	32,808 154,046	257,917 1,329,140
76,827	70,754	<6,073>		632,816	605,203	<27,613>	76,911	580,424
31,167	31,384	217	Allocated Exp. Mktg	272,760	272,664	<96>	31,066	263,674
94,647	96,718	2,071	Allocated Exp Othr SA	876,715	873,659	<3,056>	93,697	857,157
79,409	72,322	<7,087>		716,599	654,669	<61,930>	75,860	655,331
33,238 58,025	34,351 62,418	1,113 4,393	Utilities Depreciation	322,094 524,857	296,545 561,769	<25,549> 36,912	36,559 68,142	324,121 608,703
533,617	554,673	21,056	TOTAL ALLOCATED EXP	4,988,705	4,965,239	<23,466>	569,090	4,876,467
361,738	237,798	123,940	NET INCOME (LOSS)	164,847	<294,705>	459,552	180,993	<231,001>

APR. 09(03/29/15-04/25/15)			F	SCAL YEAR 14-	15	FISCAL YE	AR 13-14	
	CURRENT MONTH			YTD 9 MO(07/27/14-04/25/15)			FISCAL YEAR 13-14 LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
174,252	167,226	7,026	CENTRAL DIVISION	1,268,381	1,236,040	32,341	170,011	1,207,469
229,611 156,920	228,264 156,455	1,347 465	NORTH CAMPUS DIVISION SOUTH DIVISION	1,658,949 1,192,576	1,659,105 1,178,268	<156> 14,308	209,330 145,841	1,566,624 1,147,478
277,997	267,707	10,290	LU VALLE DIVISION	2,096,140	2,028,946	67,194	246,756	1,902,464
313,230	331,950	<18,720>	COOPERAGE DIVISION	2,273,816	2,382,921	<109,105>	281,945	2,096,730
174,070	161,011	13,059	SPECIAL EVENTS DIVISION	1,988,531	1,815,177	173,354	166,241	1,982,871
1,326,080	1,312,613	13,467	TOTAL SALES	10,478,393	10,300,457	177,936	1,220,123	9,903,636
452,283	449,249		Less: Cost of Sales	3,696,322	3,558,670	<137,652>	440,014	3,433,375
34.1	34.2	0.1	COST OF SALES %	35.3	34.6	<0.7>	36.1	34.7
873,796 65.9	863,364	10,432	GROSS MARGIN	6,782,072	6,741,787	40,285	780,109	6,470,261
65.9	65.8	0.1	GROSS MARGIN %	64.7	65.5	<0.7>	63.9	65.3
68.2	67.1	1.1	CENTRAL DIVISION	67.0	66.7	0.3	67.3	67.5
64.0	65.8	<1.8>	NORTH CAMPUS DIVISION	64.1	65.5	<1.4>	64.7	64.9
66.3	66.5	<0.2>	SOUTH DIVISION	64.3	65.0	<0.7>	63.7	64.8
69.5	68.4	1.0	LU VALLE DIVISION	67.7	68.5	<0.7>	68.0	69.0
64.6	64.4		COOPERAGE DIVISION	63.7	64.5	< 0.8>	63.8	64.0
63.9	62.5	1.4	SPECIAL EVENTS DIVISION	62.7	63.0	<0.2>	56.6	63.6
219,343	107.404	21.020	OTHER INCOME	1 967 664	1 667 601	100.072	212 066	1 760 742
1,093,139	197,404 1,060,768	21,939 32,371	OTHER INCOME GROSS MARGIN/OTHER	1,867,664 8,649,736	1,667,691 8,409,478	199,973 240,258	212,866 992,975	1,769,742 8,240,003
1,055,155	1,000,700	32,371	GROSS MARGIN OTTER	0,045,750	0,403,470	210,230	332,373	0,240,003
			Less: Controllable Exp					
281,326	280,809		Career Wages	2,629,388	2,608,576	<20,812>	269,885	2,529,520
0	1,200	1,200	Limited Appointment	11,596	15,450	3,854	115	6,010
227,195	219,383		Student Wages	1,880,088	1,827,963	<52,125>	204,742	1,792,882
<44,955> 463,566	<45,150> 456,242		Labor Recharge TOTAL WAGES	<351,828> 4,169,244	<369,273> 4,082,716	<17,445>	<38,087> 436,655	<312,146> 4,016,266
463,566 35.0	34.8	, -	WAGE % TO SALES	39.8	39.6	<86,528> <0.2>	35.8	4,016,266
33.0	31.0	\0.2 <i>></i>	WAGE 70 TO SALES	33.0	33.0	V0.27	33.0	10.0
159,393	163,631	4,238	Employee Benefits	1,461,613	1,483,367	21,754	147,853	1,345,608
1,079	1,770	691	Office Supplies	14,466	15,840	1,374	1,356	15,289
4,061	4,372	311	Telephone	37,876	39,298	1,422	3,906	38,240
500	1,000	500	Training Programs	9,485	12,500	3,015	1,195	11,408
64,823	63,464	<1,359>		497,024	481,436	<15,588>	61,367	466,586
4.9	4.8		Paper % To Sales	4.7	4.7	<0.1>	5.0	4.7
5,319 <8,440>	4,609 <10,800>		Cleaning Supplies Purchasing Rebates	46,545 <88,991>	39,957 <91,200>	<6,588> <2,209>	9,467 <9,629>	47,537 <92,759>
1,614	2,428	814	Replacements	26,587	25,204	<1,383>	3,507	29,969
4,281	5,939	1,658	Laundry	45,564	52,400	6,836	4,613	46,081
1,885	1,185		Uniforms	8,632	13,850	5,218	1,701	15,563
1,545	2,195	650	Advertising	48,598	55,330	6,732	974	47,101
0	100	100	Menu Development	0	900	900	0	0
1	9	8	Dorm Coupons Expense	5	71	66	2	37
9,127	6,671		Repairs & Maintenance	89,649	62,678	<26,971>	12,997	104,994
51,300 2,021	38,910 2,121	<12,390> 100	Bank Card Expense Sales Tax Expense	343,607 15,433	301,163 15,652	<42,444> 219	45,847 2,045	303,792 15,088
2,021	2,121 985		Overs/Shorts	15,433	7,948	<7,810>	2,0 4 5 615	15,088 15,849
2,338 59	0		Credit Card Adjustments	190	0	<190>	013	126
0	0	0	Rentals	3,988	1,000	<2,988>	0	2,419
0	450	450	Rentals-Truck	2,996	3,925	929	0	2,303
0	0	0	Taxes & Licenses	586	11,000	10,414	0	381
0	0		Professional Services	600	0	<600>	0	600
1,499	0		Temp Agency Service	4,280	1,500	<2,780>	15 771	1,074
16,929	15,148 304,187	<1,781> <15,808>	Commission Expense	217,146	219,721 2,753,540	2,575 <48,096>	15,771 303,587	222,826
319,995 783,561	760,429		TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	2,801,636 6,970,880	6,836,256	<48,096> <134,624>	740,242	2,640,112 6,656,378
, 55,501	. 55, 123	-23,1327	GROSS CONTRIBUTION TO	5,5.0,000	0,000,200	120 1,02 17	, .0,2 12	0,000,070
309,578	300,339	9,239	SVCS AND ENTERPRISES	1,678,856	1,573,222	105,634	252,733	1,583,625
, ,	,	,				,	,	
			Less: Allocated Exp					
33,074	35,075	2,001	Allocated ExpHR	340,561	328,106	<12,455>	36,379	289,029
44,281	54,414	10,133	Allocated Exp. Fin Allocated ExpIS	472,813	513,790	40,977	48,954	462,936
25,887 10,502	24,670 10,943	,	Allocated Exp15 Allocated Exp. Mktg	214,295 95,030	218,405 99,794	4,110 4,764	24,441 9,872	200,437 91,979
31,892	33,723	1,831	Allocated Exp. Mktg Allocated Exp Othr SA	302,656	317,969	15,313	29,776	296,988
66,941	58,698		Maintenance	604,090	531,340	<72,750>	63,950	552,442
28,019	27,875		Utilities	271,524	240,635	<30,889>	30,819	273,233
87,090	99,425	12,335	Depreciation	860,775	894,825	34,050	102,040	896,486
327,686	344,823	17,137	TOTAL ALLOCATED EXP	3,161,745	3,144,864	<16,881>	346,232	3,063,530
.40.400	.44.101	26.276	NET INCOME (LOCC)	41 400 000	.1 F74 C10	00 750	.03 400	41 470 005
<18,108>	<44,484>	26,376	NET INCOME (LOSS)	<1,482,889>	<1,571,642>	88,753	<93,499>	<1,479,905>
398,949	401,590	~2 GA1 ~	TOTAL CUSTOMER COUNT	3,062,982	3,075,565	<12,583>	384,978	3,007,998
135,193	134,746	<2,041 <i>></i> 447	3RD PARTY CUST COUNT	1,075,667	1,064,174	<12,583 <i>></i> 11,493	135,511	1,060,931
263,756	266,844		ASUCLA CUSTOMER COUNT	1,987,315	2,011,391	<24,076>	249,467	1,947,067
	,	-,000		, , 5 - 5	,,552	,., .,	,,	, ,
5.71	5.34	0.37	TOTAL AVERAGE CHECK	5.68	5.45	0.23	5.42	5.40
7.63	6.88	0.75	3RD PARTY AVG CHECK	7.12	6.69	0.43	7.07	6.12
4.73	4.56	0.17	ASUCLA AVERAGE CHECK	4.76	4.68	0.08	4.53	4.57
20.552	20.452	.500	EMDLOVEE HOUSE	200 527	202.012		30 504	202.000
30,662 43.25	30,153 43.53		EMPLOYEE HOURS SALES/LABOR HOUR	268,527	262,012	<6,515>	29,581 41.25	263,338 37.61
43.25	43.33	<0.28>	JALES/LABOR HOUR	39.02	39.31	<0.29>	41.25	37.61

SERVICES DIVISION INCOME STATEMENT

APR. 09(03/29/15-04/25/15)		1	ЕТ	SCAL YEAR 14-1	15	FISCAL YEAR 13-14		
CURRENT MONTH			YTD 9 MO(07/27/14-04/25/15)		LAST YEAR ACTUAL			
	ACTUAL BUDGET VARIANCE			ACTUAL	BUDGET	VARIANCE	MONTH	YTD
ACTUAL	DODGLI	VARIANCE		ACTUAL	DODGLI	VARIANCE	MONTH	110
15,659	19,794	∠4 135 \	PHOTOGRAPHY	116,163	149,264	<33,101>	22,633	131,589
15,659	19,794		TOTAL SALES	116,163	149,264	<33,101>	22,633	131,589
15,059	19,/94	< 4 ,135>	TOTAL SALES	110,103	149,204	<33,101>	22,033	131,369
42E4s	251	605	Loggy Coat of Colog	2 522	4 222	1 000	470	2.024
<254>	351 19,443	605	Less: Cost of Sales GROSS MARGIN	2,523	4,332	1,809	470	2,924
15,912 101.6	98.2	,	GROSS MARGIN GROSS MARGIN %	113,640 97.8	144,932 97.1	<31,292>	22,163 97.9	128,665
101.6	96.2	3.4	GROSS MARGIN %	97.8	97.1	0.7	97.9	97.8
101.6	98.2	2.4	DHOTOCDADHV	07.0	97.1	0.7	97.9	97.8
101.6	98.2	3.4	PHOTOGRAPHY	97.8	97.1	0.7	97.9	97.8
242 277	212 500	20.770	TDADEMARKS AND LICENSIN	1 051 017	1 022 102	10.624	105 777	1 724 102
242,377 99,257	213,598	28,779	TRADEMARKS AND LICENSIN LEASED OPS	1,851,817	1,833,193	18,624	195,777	1,724,193
,	100,117			871,578	886,991	<15,413>	92,984	823,344
341,634	313,715	27,919	OTHER INCOME	2,723,395	2,720,184	3,211	288,762	2,547,538
357,546	333,158	24,388	GROSS MARGIN/OTHER	2,837,035	2,865,116	<28,081>	310,925	2,676,202
			Lance Controllable For					
			Less: Controllable Exp					
								200 - 4-
33,717	33,018		Career Wages	304,784	295,737	<9,047>	31,392	292,745
309	1,818	,	Student Wages	3,987	15,987	12,000	1,470	14,268
34,026	34,836	810	TOTAL WAGES	308,771	311,724	2,953	32,863	307,014
217.3	176.0	<41.3>	WAGE % TO SALES	265.8	208.8	<57.0>	145.2	233.3
17,728	17,066		Employee Benefits	153,629	152,698	<931>	15,395	137,331
1,223	958		Office Supplies	5,943	6,988	1,045	1,282	5,623
641	749	108	Telephone	5,988	6,473	485	657	5,896
12	105	93	Postage	684	945	261	58	824
0	0	0	Trav/Trips/Conference	19,097	17,000	<2,097>	0	9,251
0	0	0	Enforcement	7,818	10,000	2,182	0	6,000
0	0	0	Enforcement Adv.	500	1,000	500	0	0
0	258	258	Advertising	0	258	258	0	0
3,818	3,900	82	Business Promotion	29,439	30,700	1,261	1,437	26,897
0	220	220	Repairs & Maintenance	520	1,668	1,148	0	1,098
2,633	2,218	<415>	Professional Services	19,297	21,932	2,635	2,083	27,721
550	1,150	600	Legal	5,050	10,350	5,300	0	5,446
3,078	4,150	1,072	Trademark	37,352	37,350	<2>	610	25,459
33,375	33,375	0	Intern'l Agnt Fee/Tax	191,670	192,546	876	34,220	193,236
10,104	5,210	<4,894>	Domestic Agency Fee	116,885	115,766	<1,119>	5,327	112,160
38,336	18,699		Payment to UCLA	456,809	470,966	14,157	19,794	460,860
111,498	88,058		TOTAL OTHER CONTROL.	1,050,680	1,076,640	25,960	80,863	1,017,801
145,524	122,894	<22,630>	TOTAL CONTROLLABLE EXP	1,359,451	1,388,364	28,913	113,726	1,324,815
·		·	GROSS CONTRIBUTION TO		·			-
212,023	210,264	1,759	SVCS AND ENTERPRISES	1,477,584	1,476,752	832	197,199	1,351,387
·	ŕ	·		•			,	,
			Less: Allocated Exp					
			·					
2,428	2,678	250	Allocated ExpHR	25,391	25,185	<206>	2,738	22,113
9,835	11,644	1,809	Allocated Exp. Fin	100,708	115,922	15,214	10,303	100,601
5,985	5,449		Allocated ExpIS	48,248	50,813	2,565	5,311	45,133
2,428	2,417		Allocated Exp. Mktg	21,171	23,068	1,897	2,145	20,595
7,373	7,448	75	Allocated Exp Othr SA	67,624	73,870	6,246	6,470	66,380
14,086	27,297	13,211	Maintenance	127,112	247,096	119,984	13,456	116,244
5,896	12,973	7,077	Utilities	57,134	111,993	54,859	6,485	57,493
6,052	6,148	96	Depreciation	55,556	55,325	<231>	6,240	54,074
54,083	76,054	21,971	TOTAL ALLOCATED EXP	502,944	703,272	200,328	53,149	482,635
3 1,003	, 0,051	21,5,1	. S./IE/IEEOGRIED E/II	302,311	, 55,2,2	200,020	55,115	102,033
157,940	134,210	23,730	NET INCOME (LOSS)	974,640	773,480	201,160	144,051	868,752
20, 10 10	-5 1/2 -5	_5,,50	2 (2000)	5. 1/0 10		_01/100	1/001	550,752

UCLA STUDENT UNION INCOME STATEMENT

APR. 09(03/29/15-04/25/15)]	FI	FISCAL YEAR 13-14				
CURRENT MONTH		1	FISCAL YEAR 14-15 YTD 9 MO(07/27/14-04/25/15)		LAST YEAR ACTUAL			
ACTUAL	BUDGET	VARIANCE]	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
59,106	26,239	32,867	EVENT SERVICES OFFICE	395,744	406,768	<11,024>	30,092	373,619
0	0	0	STUDENT UNION OPERATION	32	0	32	0	0
0	0	0	RECREATION & GAMES	5	0	5 .51 257	5	1,696
60,111 119,217	62,171 88,410	<2,060> 30,807	AU POST OFFICE TOTAL SALES	470,130 865,911	521,387 928,155	<51,257> <62,244>	62,222 92,319	498,769 874,084
119,217	00,410	30,607	TOTAL SALES	803,911	920,133	\02,2 11 /	92,319	677,007
58,364	60,803	2,439	AU Post Office Cost	462,040	509,917	47,877	62,460	490,045
9,343	4,932	,	Facilities Costs	65,384	75,050	9,666	4,871	79,161
0	0	0	Cost of Sales GM RM	0	0	<0>	0	25
67,707	65,735	<1,972>		527,424	584,967	57,543	67,331	569,230
56.8	74.4	17.6	COST OF SALES %	60.9	63.0	2.1	72.9	65.1
51,511	22,675	28,836	GROSS MARGIN	338,487	343,188	<4,701>	24,988	304,853
43.2	25.7	17.6	GROSS MARGIN %	39.1	37.0	2.1	27.1	34.9
84.2	81.2	3.0	EVENT SERVICES OFFICE	83.5	81.6	1.9	83.8	78.8
0.0	0.0	0.0	STUDENT UNION OPERATION	100.0	0.0	100.0	0.0	0.0
0.0	0.0	0.0	RECREATION & GAMES	99.4	0.0	99.4	100.0	98.5
2.9	2.2	0.7	AU POST OFFICE	1.7	2.2	<0.5>	<0.4>	1.8
			1					
15,957	21,809	•	STUDENT UNION OPS	137,120	116,829	20,291	14,978	142,421
0	0	0	RECREATION & GAMES	0	0	0	1,000	13,132
10,657	10,944		AU POST OFFICE	84,224	91,784	<7,560>	11,076	88,896
26,613 78,124	32,753 55,428	<6,140> 22,696	OTHER INCOME GROSS MARGIN/OTHER	221,344 559,831	208,613 551,801	12,731 8,030	27,054 52,042	244,449 549,302
70,124	33,420	22,090	GROSS MARGIN/OTHER	559,651	551,601	6,030	32,042	549,502
			Less: Controllable Exp					
30,369	30,322	<47>	Career Wages	266,601	272,878	6,277	31,254	280,519
17,995	18,853	858	Student Wages	146,861	161,630	14,769	16,991	147,040
48,364	49,175	811	TOTAL WAGES	413,462	434,508	21,046	48,245	427,560
40.6	55.6	15.1	WAGE % TO SALES	47.8	46.8	<0.9>	52.3	48.9
16,772	16,597	~17E>	Employee Benefits	145,036	147,703	2,667	16,338	142,384
1,224	920		Office Supplies	7,302	10,966	3,664	1,133	13,160
3,132	3,370	238	Telephone	29,576	29,740	164	3,023	28,574
0	1,100	1,100	Trav/Trips/Conference	3,255	2,250	<1,005>	1,160	1,848
114	0	<114>	24 Hour Study Lounge	5,373	4,562	<811>	0	5,329
565	0	<565>	Student Comm Art	5,829	5,495	<334>	0	5,393
10	0		Training Programs	5,738	5,208	<530>	281	2,887
1,027	614		Annual ASUCLA Events	23,572	18,826	<4,746>	1,666	23,531
10,119	10,045		Student Event Exp	84,727	53,558	<31,169>	8,574	74,317
28	240	212	Operating Supplies	919	2,475	1,556	<12>	1,986
0	0 255	0 255	Uniforms	87 1,749	600	513 <630>	0 235	838
596	601		Advertising Business Promotion	1,7 4 9 4,605	1,119 5,379	<630> 774	490	1,232 4,281
205	667	462	Repairs & Maintenance	12,350	9,809	<2,541>	1,949	11,099
1,653	1,461		Bank Card Expense	10,882	12,253	1,371	1,657	11,559
34	37	3	Overs/Shorts	1,960	313	<1,647>	<792>	53
0	0	0	Commission Expense	0	0	0	600	7,731
0	0	0	Student Support Svcs	2,791	3,000	209	0	2,908
15,417	15,417	0	Interaction Fund	138,750	138,753	3	15,417	138,750
11,034	18,000	6,966	STUDENT UNION EVENT F	82,722	102,500	19,778	9,407	83,198
61,930 110,294	69,324 118,499	7,394 8,205	TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	567,221 980,683	554,509 989,017	<12,712> 8,334	61,127 109,371	561,056 988,616
110,237	110,777	0,203	GROSS CONTRIBUTION TO	200,003	909,017	דנניט	109,3/1	300,010
<32,170>	<63,071>	30,901	SVCS AND ENTERPRISES	<420,852>	<437,216>	16,364	<57,330>	<439,314>
	·		1					
			Less: Allocated Exp					
	2		All 115 115	22	0= - : -			22
3,452	3,780	328	Allocated ExpHR	33,832	35,019	1,187	4,020	30,776
4,014	4,230	216	Allocated Exp. Fin	40,042	47,134	7,092 1,711	3,950	43,412
2,443 991	1,980 878		Allocated ExpIS Allocated Exp. Mktg	19,180 8,340	20,891 9,422	1,711 1,082	2,036 822	19,279 8,894
3,009	2,706		Allocated Exp. Mktg Allocated Exp Othr SA	26,711	30,080	3,369	2,480	28,884
41,847	37,852		Maintenance	377,634	342,637	<34,997>	39,977	345,347
17,516	17,978	462	Utilities	169,737	155,198	<14,539>	19,266	170,805
12,259	14,612	2,353	Depreciation	112,184	131,508	19,324	14,495	128,864
85,531	84,016	<1,515>	TOTAL ALLOCATED EXP	787,659	771,889	<15,770>	87,047	776,261
			NET 111001 (1 5 5					
<117,701>	<147,087>	29,386	NET INCOME (LOSS)	<1,208,511>	<1,209,105>	594	<144,376>	<1,215,576>

UCLA STUDENT UNION STUDENT UNION DIV STUDENT UNION OPS INCOME STATEMENT

APR. 09(03/29/15-04/25/15)] [FISCAL YEAR 14-15			FISCAL YEAR 13-14		
	CURRENT MONTH		1	YTD 9 MO(07/27/14-04/25/15)		/25/15)	LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	1	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
]					
59,106	26,239	32,867	EVENT SERVICES OFFICE	395,744	406,768	<11,024>	30,092	373,619
0	0	0	STUDENT UNION OPERATION	32	0	32	0	0
59,106	26,239	32,867	TOTAL SALES	395,776	406,768	<10,992>	30,092	373,619
9,343	4,932	<4,411>	Facilities Costs	65,384	75,050	9,666	4,871	79,161
9,343	4,932		Less: Cost of Sales	65,384	75,050	9,666	4,871	79,161
15.8	18.8	3.0	COST OF SALES %	16.5	18.5	1.9	16.2	21.2
49,763	21,307	28,456	GROSS MARGIN	330,393	331,718	<1,325>	25,221	294,458
84.2	81.2	3.0	GROSS MARGIN %	83.5	81.6	1.9	83.8	78.8
_	_					_		
84.2	81.2	3.0	EVENT SERVICES OFFICE	83.5	81.6	1.9	83.8	78.8
0.0	0.0	0.0	STUDENT UNION OPERATION	100.0	0.0	100.0	0.0	0.0
0.0	0.0	0.0	Topic of the state	100.0	0.0	100.0	0.0	0.0
4,115	8,050	<3 935>	Other Income	34,494	44,459	<9,965>	3,025	45,882
11,842	13,759	•	Student Event Inc	102,625	72,370	30,255	11,953	96,539
15,957	21,809		OTHER INCOME	137,120	116,829	20,291	14,978	142,421
	43,116		GROSS MARGIN/OTHER	,		18,965		
65,720	43,110	22,604	GIVO33 MANGIN/OTHER	467,512	448,547	10,903	40,199	436,879
			Lossi Controllable Eva					
			Less: Controllable Exp					
17.001	17.064	.447.	Carra Maria	157.010	160 766	2.040	10.150	172 424
17,981	17,864		Career Wages	157,918	160,766	2,848	19,158	172,421
12,861	12,985		Student Wages	105,410	115,445	10,035	12,472	107,933
30,842	30,849	7	TOTAL WAGES	263,328	276,211	12,883	31,630	280,354
						. ===		
11,185	10,392		Employee Benefits	94,411	92,625	<1,786>	10,775	94,172
361	421	60	Office Supplies	1,950	6,147	4,197	533	6,500
2,545	2,782	237	Telephone	24,193	24,448	255	2,466	23,307
114	0		24 Hour Study Lounge	5,373	4,562	<811>	0	5,329
565	0		Student Comm Art	5,829	5,495	<334>	0	5,393
10	0		Training Programs	5,738	5,208	<530>	281	2,887
1,027	614	<413>	Annual ASUCLA Events	23,572	18,826	<4,746>	1,666	23,531
10,119	10,045	<74>	Student Event Exp	8 4 ,727	53,558	<31,169>	8,57 4	74,317
28	240	212	Operating Supplies	919	2,475	1,556	<12>	1,342
0	0	0	Uniforms	87	600	513	0	838
0	255	255	Advertising	1,646	1,059	<587>	235	965
596	601	5	Business Promotion	4,605	5,379	774	490	4,281
205	619	414	Repairs & Maintenance	12,188	9,605	<2,583>	1,949	10,903
15,417	15,417	0	Interaction Fund	138,750	138,753	3	15,417	138,750
11,034	18,000	6,966	STUDENT UNION EVENT F	82,722	102,500	19,778	9,407	83,198
53,207	59,386		TOTAL OTHER CONTROL.	486,708	471,240	<15,468>	51,779	475,712
84,049	90,235	6,186	TOTAL CONTROLLABLE EXP	750,036	747,451	<2,585>	83,409	756,066
, i	<i>'</i>	,	GROSS CONTRIBUTION TO	,	ŕ	,	,	,
<18,329>	<47,119>	28,790	STUDENT UNION DIV	<282,524>	<298,904>	16,380	<43,210>	<319,187>
		<u> </u>	1				-	-
0	0	0	#'S OF RESERVATIONS		[3~			[3~
4	0	4	COFFEEHOUSE PATIO	117	102	15	30	120
9	0		A LEVEL CONCOURSE	16	94	<78>	0	16
15	0		JAMBA JUICE	95	89	6	35	98
35	33		GRAND BALLROOM	119	91	28	27	111
11	30		BRUIN RECEPTION ROOM	239	151	88 88	84	254
34	31	3	GRAND SALON	9	151	<6>	27	85
54	25		STATE ROOM					
				2,025	2,418	<393>	1,149	2,845
132	57	75 25	VP CONFERENCE ROOM	49	36	13	8	36 104
35	0	35	GVPL	83	54	29	38	104
5	13		COOPERAGE&COFFEHOUSE	13	0	13	21	32
1,171	895		MEETING ROOM	31	0	31	16	31
37	26		ART GALLERY					
41	31		BRUIN PLAZA					
N/A			N/A					

ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

APR. 09(03/29/15-04/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14		
CURRENT MONTH			YTD 9 MO(07/27/14-04/25/15)		LAST YEAR ACTUAL			
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
280,084	293,494	12 /10	Career Wages	2 726 200	2,727,053	<9,235>	204 777	2 626 275
1,919	6,868	13,410 4,949	Limited Appointment	2,736,288 21,554	44,208	22,654	284,777 4,710	2,626,275 32,267
26,865	34,315	7,450	Student Wages	268,747	294,280	25,533	32,228	257,932
308,868	334,677	25,809	TOTAL WAGES	3,026,590	3,065,541	38,951	321,714	2,916,474
4.7	5.3	0.7	WAGE % TO TOTAL SALES	5.7	6.1	0.4	5.1	5.7
,	5.5	0		5.7	0.1	0	5.1	0.7
0	0	0	Emp Awards, Profess.	11,156	13,200	2,044	0	11,682
2,000	0	•	Emp Awards, Students	6,000	6,000	0	2,000	6,000
143,372	142,301	,	Employee Benefits	1,299,564	1,287,005	<12,559>	127,783	1,158,697
8,408	7,588		Office Supplies	76,585	76,595	10	7,165	88,628
8,750	9,837	1,087	Telephone	79,260	86,139	6,879	8,407	76,486
699	1,182	483	Postage	7,613	10,515	2,902	529	8,376
1,299 0	2,148 20	849 20	Trav/Trips/Conference Expense Allowance	4,375 39	19,688 180	15,313 141	3,690 0	16,008 0
3,948	176		Employee Relations	15,821	8,407	<7,414>	4,954	12,251
0	0	0	Training Programs	25	0,107	<25>	576	576
0	741	741	Fingerprinting	8,503	7,087	<1,416>	1,740	4,989
246	430	184	Recruitment	1,946	4,015	2,069	536	3,427
272	225		Operating Supplies	3,398	1,875	<1,523>	294	1,268
0	295	295	Uniforms	2,535	2,655	120	246	2,438
<250>	<500>		Security Expense	<2,156>	<4,500>	<2,344>	643	629
0	50	50	Security Equipment	498	450	<48>	0	783
5,203	2,810	,	Alarm Monitoring	24,389	25,290	901	2,712	24,781
1,399	1,000		Advertising	13,795	9,000	<4,795>	1,000	9,465
2,100	2,100	0	Benefits U Adv	18,900	18,900	0	2,100	19,025
6,381 479	9,601 0		Repairs & Maintenance Repair-Mtce Computer	46,891 5,185	54,122 0	7,231 <5,185>	8,152 15,000	47,720 20,760
14,870	10,320		Repairs & Mtce-Equip	99,563	92,880	<6,683>	11,560	91,928
0	10,320	100	Printing	0	760	760	0	477
10,840	5,420	<5,420>	Bruin One Card Exp	82,879	62,919	<19,960>	12,509	88,674
<4>	80	84	Overs/Shorts	<57>	720	777	3	<7>
16,081	19,845	3,764	Insurance Expense	144,729	178,605	33,876	18,041	162,369
2,568	4,265	1,697	Professional Services	34,704	31,853	<2,851>	4,814	28,880
1,424	888	<536>	9	9,550	7,892	<1,658>	917	8,250
10,342	10,740	398	External Audit	91,427	92,885	1,458	9,733	88,097
781	200	<581>	,	7,976	5,200	<2,776>	398	5,284
9,583	9,871	288	Internal Audit	86,250	88,833	2,583	9,583	86,250
0	0 10,000	0 10,000	Tax Consulting PROFESSIONAL FEES PCI	6,684	6,684	0 10,000	0	6,978 0
10,183	10,000	10,000	Board of Directors	22,000 109,082	32,000 91,600	<17,482>	9,140	90,864
0	0	0	Special Projects	3,521	3,200	<321>	100	3,486
3,400	5,527		Misc. Bank Charges	29,514	36,391	6,877	3,640	28,763
2,800	3,300	500	Armored Carrier Expense	27,681	29,700	2,019	3,011	30,242
7,635	7,636		UCOP Payroll Services	67,623	68,717	1,094	7,417	66,750
13,955	15,929	1,974	UCLA Recharge Expense	125,578	143,361	17,783	15,929	146,111
2,496	1,666		Special Events	22,536	28,329	5,793	1,437	27,842
291,260	295,991	4,731	TOTAL OTHER CONTROL.	2,595,561	2,629,152	33,591	295,760	2,475,230
600,129	630,668	30,539	TOTAL CONTROLLABLE EXP	5,622,151	5,694,693	72,542	617,474	5,391,704
			Less: Allocated Exp					
17,094	16,340	<754>	Maintenance	154,262	147,910	<6,352>	16,330	141,073
7,155	7,760	605	Utilities	69,337	66,991	<2,346>	7,870	69,773
9,664	15,462	5,798	Depreciation	102,671	139,164	36,493	12,195	129,934
33,914	39,562	5,648	TOTAL ALLOCATED EXP	326,271	354,065	27,794	36,395	340,780
634,042	670,230	36,188	NET EXPENSE	5,948,422	6,048,758	100,336	653,869	5,732,485
4EE0 E40	4F07 C17	-27 077	Allocated Cup sond Fint	4F 244 7F7	4E 264 724	110 007	4E70 227	4F 01F 7F0
<550,540>	<587,617>		Allocated-Svs and Ent Allocated-USAC	<5,241,757>	<5,361,724>	<119,967>	<578,227>	<5,015,750>
<34,412> <3,266>	<34,412> <3,266>	0	Allocated-USAC Allocated-GSA	<273,174> <27,275>	<273,174> <27,275>	0 0	<30,561> <3,831>	<238,844> <31,742>
<45,825>	<44,935>	890	Allocated-Comm Board	<406,215>	<386,584>	19,631	<41,250>	<446,149>
<634,042>	<670,230>	<36,188>	TOTAL OTHER	<5,948,421>	<6,048,757>	<100,336>	<653,869>	<5,732,484>
123.170.127	3. 0,200	30,2007			,,			-, -=,
0	0	<0>	TOTAL EXPENSE	0	1	1	0	0

MAINTENANCE DIVISION EXPENSE STATEMENT

APR. 09(03/29/15-04/25/15)			FI	SCAL YEAR 14-1	.5	FISCAL YEAR 13-14		
CURRENT MONTH			YTD 9 MO(07/27/14-04/25/15)		LAST YEAR ACTUAL			
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
98,724	105,914	7,190	Career Wages	988,091	982,098	<5,993>	94,379	901,546
2,104	, 0		Limited Appointment	38,193	, 0	<38,193>	2,173	22,773
910	1,236	326	Student Wages	7,028	10,836	3,808	1,126	3,014
<421>	<160>	261	Labor Recharge	<6,243>	<1,440>	4,803	<160>	<4,680>
<5,510>	<4,448>	1,062	Billed Labor Costs	<50,987>	<40,622>	10,365	<4,530>	<39,266>
0	<6,000>		Capitalized Wages	<37,465>	<54,000>	<16,535>	<900>	<69,183>
95,806	96,542	736	TOTAL WAGES	938,618	896,872	<41,746>	92,088	814,204
33,000	30/3 .2	, , , ,		300/010	030/072	112/7 107	32,000	01:,20:
65,406	65,654	248	Employee Benefits	603,709	587,028	<16,681>	60,017	537,458
108	128	20	Office Supplies	1,512	1,552	40	189	1,592
725	701		Telephone	6,479	6,368	<111>	659	6,220
118	30		Trav/Trips/Conference	1,257	1,470	213	0	168
4,809	5,090	281	Paper	43,690	43,774	84	5,128	41,640
4,557	4,374		Cleaning Supplies	41,598	41,730	132	5,644	43,733
1,090	1,061	<29>	Replacements	11,351	10,224	<1,127>	1,608	12,851
546	1,418	872	Laundry	4,662	5,807	1,145	351	4,244
25,374	17,875		Repairs & Maintenance	183,707	160,875	<22,832>	19,742	167,932
2,377	3,000	623	Repairs & Mtce-Elevator	21,936	29,075	7,139	2,936	26,660
0	75	75	Repairs & Mtce-Equip	0	675	675	0	154
756	225		Painting Program	3,083	2,025	<1,058>	440	2,180
<272>	50	322	Incidental Proj Exp	3,394	450	<2,944>	0	0
6,333	3,850		Air Conditioning-Maint	37,330	34,650	<2,680>	6,346	34,225
10,056	9,170	,	Rub Remvl/Hauling	63,615	72,404	8,789	10,752	72,951
4,885	3,684		Rodent & Pest Control	37,477	32,858	<4,619>	3,861	32,633
850	830	,	Rentals-Truck	5,596	7,470	1,874	2,736	14,831
0	0	0	Janitorial	0	0	0	0	2,592
127,717	117,215	<10,502>	TOTAL OTHER CONTROL.	1,070,397	1,038,435	<31,962>	120,408	1,002,066
223,524	213,757		TOTAL CONTROLLABLE EXP	2,009,015	1,935,307	<73,708>	212,495	1,816,270
		,.						
			Less: Allocated Exp					
			· ·					
13,498	15,374	1,876	Depreciation	129,687	138,366	8,679	13,890	142,511
13,498	15,374	1,876	TOTAL ALLOCATED EXP	129,687	138,366	8,679	13,890	142,511
237,021	229,131	<7,890>	NET EXPENSE	2,138,701	2,073,673	<65,028>	226,385	1,958,781
<202,283>	<196,169>	6,114	Allocated-Svs and Ent	<1,825,435>	<1,775,742>	49,693	<193,244>	<1,669,364>
<6,535>	<6,535>	0	Allocated-USAC	<58,815>	<58,815>	0	<6,002>	<54,011>
<2,562>	<2,562>	0	Allocated-GSA	<23,058>	<23,058>	0	<2,644>	<23,796>
<8,547>	<7,525>	1,022	Allocated-Comm Board	<77,131>	<68,148>	8,983	<8,165>	<70,537>
<17,094>	<16,340>	754	Allocated-A & SS	<154,262>	<147,910>	6,352	<16,330>	<141,073>
<237,021>	<229,131>	7,890	TOTAL OTHER	<2,138,701>	<2,073,673>	65,028	<226,385>	<1,958,781>
							_	
0	0	0	TOTAL EXPENSE	0	0	0	0	0

UTILITIES EXPENSE STATEMENT

APR. C	09(03/29/15-04/		
C	CURRENT MONT	Н	
ACTUAL	BUDGET	VARIANCE	
18,393	13,933	<4,460>	Chiller Water
66,803	68,686	1,883	Elec-Non Air Cond.
9,402	10,880	1,478	Water-Non Air Cond.
3,023	13,080	10,057	Steam-Non Air Cond.
2,350	2,781	431	Gas
99,971	109,360	9,389	TOTAL OTHER CONTROL.
99,971	109,360	9,389	TOTAL CONTROLLABLE EXP
<84,668>	<93,177>	<8,509>	Allocated-Svs and Ent
<3,283>	<3,283>	0	Allocated-USAC
<1,287>	<1,287>	0	Allocated-GSA
<3,578>	<3,853>	<275>	Allocated-Comm Board
<7,155>	<7,760>	<605>	Allocated-A & SS
<99,971>	<109,360>	<9,389>	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FI	SCAL YEAR 14-	FISCAL YEAR 13-14				
YTD 9 N	40(07/27/14-04	/25/15)	LAST YEAR ACTUAL			
ACTUAL	BUDGET	VARIANCE	MONTH	YTD		
186,986	154,070	<32,916>	13,271	158,023		
583,996	590,867	6,871	67,202	594,175		
92,072	77,962	<14,110>	12,218	77,022		
74,530	101,342	26,812	11,723	111,542		
28,041	21,514	<6,527>	4,839	28,414		
965,625	945,755	<19,870>	109,253	969,176		
965,625	945,755	<19,870>	109,253	969,176		
<820,489>	<804,371>	16,118	<93,130>	<825,652>		
<29,547>	<29,547>	0	<2,998>	<26,976>		
<11,583>	<11,583>	0	<1,320>	<11,888>		
<34,669>	<33,261>	1,408	<3,935>	<34,887>		
<69,337>	<66,991>	2,346	<7,870>	<69,773>		
<965,625>	<945,753>	19,872	<109,253>	<969,176>		
<0>	2	2	0	<0>		