ASSOCIATED STUDENTS UCLA

FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

May (04/27/14 - 05/24/14)

Prepared
June 09, 2014

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

TABLE OF CONTENTS

Income and Loss Summary Statement – Divisions at Contribution Level

Income and Loss Summary Statement – Divisions Fully Allocated

P/L Reconciliation

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - MAY 2014 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

		М	AY (04/27/1	4 - 05/24/14)			FY 12	2-13	1			F	ISCAL YEA	R 2013-2014	1			FY 1:	2-13
			CURREN					**	•	1					07/28/13 - 05				**	*
ACTU	JAL	BUD	GET		VARIA	ANCE		LAST YE	AR ACT	1	ACTI	UAL	BUD	GET		VARIA	NCE		LAST YE	AR ACT
				ACT/E	BUD	ACT/LY	' ACT							•	ACT/	BUD	ACT/L	Y ACT		
\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%
										GROSS INCOME										
3,322		3,266		56	1.7%	237	7.7%	3,085		UCLA Store	39,244		42,043		(2,799)	(6.7%)	(2,205)	(5.3%)	41,449	
1,504		1,440		64	4.4%	7	0.5%	1,497		UCLA Restaurants	13,177		13,289		(112)	(0.8%)	(94)	(0.7%)	13,271	
313		297		16	5.4%	145	86.3%	168		Services Division	2,992		3,194		(202)	(6.3%)	77	2.6%	2,915	
135		123		12	9.8%	4	3.1%	131		UCLA Student Union	1,254		1,200		54	4.5%	(32)	(2.5%)	1,286	
5,274		5,126		148	2.9%	393	8.1%	4,881		TOTAL	56,667		59,726		(3,059)	(5.1%)	(2,254)	(3.8%)	58,921	
					Pts.		Pts.			GROSS MARGIN						Pts.		Pts.		
1,193	35.9%	1,203	36.8%	(10)	(0.9)	68	(0.6)	1,125		UCLA Store	12,437	31.7%	13,332	31.7%	(895)	0.0	(374)	8.0	12,811	30.9%
1,052	69.9%	1,017	70.6%	35	(0.7)	15	0.6	1,037	69.3%	UCLA Restaurants	9,292	70.5%	9,415	70.8%	(123)	(0.3)	(47)	0.1	9,339	70.4%
313 80	100.0% 59.3%	297 65	100.0% 52.8%	16	0.0 6.5	145 10	0.0 5.9	168 70	100.0%	Services Division UCLA Student Union	2,989 630	99.9% 50.2%	3,189 583	99.8% 48.6%	(200) 47	0.1 1.6	80 (18)	0.1 (0.2)	2,909 648	99.8% 50.4%
2,638	59.3% 50.0%	2,582	52.8% 50.4%	15 56	(0.4)	238	5.9 0.8	2,400	53.4% 49.2%	TOTAL	25,348	50.2% 44.7%	26,519	48.6% 44.4%	(1,171)	0.3	(18) (359)	(0.2) 1.1	25,707	43.6%
2,030	50.0%	2,362	30.4%	30	(0.4)	230	0.0	2,400	49.2%	TOTAL	23,346	44.7 %	20,519	44.476	(1,171)	0.3	(339)	1.1	25,707	43.0%
										WAGES & BENEFITS										
521	15.7%	557	17.1%	36	1.4	6	1.4	527		UCLA Store	5,281	13.5%	5,549	13.2%	268	(0.3)	(17)	(8.0)	5,264	12.7%
618	41.1%	631	43.8%	13	2.7	(16)	(0.9)	602	40.2%	UCLA Restaurants	5,980	45.4%	6,201	46.7%	221	1.3	(53)	(0.7)	5,927	44.7%
49 65	15.7% 48.1%	50 66	16.8% 53.7%	1	1.1 5.6	(3) (2)	11.7 0.0	46 63	27.4% 48.1%	Services Division UCLA Student Union	493 635	16.5% 50.6%	492 658	15.4% 54.8%	(1) 23	(1.1) 4.2	(28) 5	(0.5) (0.8)	465 640	16.0% 49.8%
1,253	23.8%	1,304	25.4%	51	1.6	(15)	1.6	1,238	25.4%	TOTAL	12,389	21.9%	12,900	21.6%	511	(0.3)	(93)	(0.8) (1.0)	12,296	20.9%
1,200	20.070	1,004	20.470		1.0	(10)	1.0	1,200	20.470	1	12,000	21.070	12,500	21.070	011	(0.0)	(50)	(1.0)	12,250	20.070
400	0.00/	407	0.00/	(0)	0.0	(0)	0.0	407	4.40/	OTHER CONTROLLABLES *	4.000	5.00/	4 000	4.50/	(50)	(0.5)	(0.4)	(0.0)	4 004	4.70/
130	3.9% 10.3%	127 134	3.9%	(3)	0.0	(3) (11)	0.2	127 144	4.1% 9.6%	UCLA Store UCLA Restaurants	1,968 1,449	5.0% 11.0%	1,909 1,408	4.5%	(59) (41)	(0.5)	(34) 37	(0.3) 0.2	1,934 1,486	4.7% 11.2%
155 115	36.7%	134	9.3% 41.4%	(21)	(1.0) 4.7	(75)	(0.7) (12.9)	40	23.8%	Services Division	995	33.3%	1,408	10.6% 35.1%	126	(0.4) 1.8	(65)	(1.4)	930	31.9%
74	54.8%	67	54.5%	(7)	(0.3)	(2)	0.2	72	55.0%	UCLA Student Union	493	39.3%	517	43.1%	24	3.8	75	4.9	568	44.2%
474	9.0%	451	8.8%	(23)	(0.2)	(91)	(1.2)	383	7.8%		4.905	8.7%	4.955	8.3%	50	(0.4)	13	(0.4)	4.918	8.3%
i				\ -7	· · · · ·	(- /1	. ,,			CONTRIBUTION	,		,,,,,,			V- /1		\- \-	,-	
542	16.3%	519	15.9%	23	0.4	71	1.0	471	15.3%	UCLA Store	5,187	13.2%	5,874	14.0%	(687)	(0.8)	(425)	(0.3)	5,612	13.5%
279	18.6%	252	17.5%	27	1.1	(12)	(0.8)	291	19.4%	UCLA Restaurants	1,863	14.1%	1.806	13.6%	57	0.5	(62)	(0.3)	1,925	14.5%
149	47.6%	123	41.4%	26	6.2	68	(0.6)	81	48.2%	Services Division	1,500	50.1%	1,576	49.3%	(76)	0.8	(14)	(1.8)	1,514	51.9%
(59)	(43.7%)	(68)	(55.3%)	9	11.6	6	5.9	(65)	(49.6%)	UCLA Student Union	(498)	(39.7%)	(592)	(49.3%)	94	9.6	62	3.8	(560)	(43.5%)
911	17.3%	826	16.1%	85	1.2	133	1.4	778	15.9%	TOTAL	8,052	14.2%	8,664	14.5%	(612)	(0.3)	(439)	(0.2)	8,491	14.4%
										ALLOCATED EXPENSES										
543	10.3%	558	10.9%	15	0.6	(17)	0.5	526	10.8%	Admin&Support Services	5,218	9.2%	5,386	9.0%	168	(0.2)	(204)	(0.7)	5,014	8.5%
177	3.4%	184	3.6%	7	0.2	(5)	0.1	172	3.5%	Maintenance Division	1,845	3.3%	1,872	3.1%	27	(0.2)	(130)	(0.4)	1,715	2.9%
111	2.1%	98	1.9%	(13)	(0.2)	O O	0.2	111	2.3%	Utilities	1,006	1.8%	936	1.6%	(70)	(0.2)	(108)	(0.3)	898	1.5%
219	4.2%	233	4.5%	14	0.3	2	0.3	221	4.5%	Depreciation	2,180	3.8%	2,330	3.9%	150	0.1	45	0.0	2,225	3.8%
1,050	19.9%	1,073	20.9%	23	1.0	(20)	1.2	1,030	21.1%	TOTAL	10,249	18.1%	10,524	17.6%	275	(0.5)	(397)	(1.4)	9,852	16.7%
										NET INCOME (LOSS)										
(139)	(2.6%)	(247)	(4.8%)	108	2.2	113	2.6	(252)	(5.2%)	FROM OPERATIONS	(2,197)	(3.9%)	(1,860)	(3.1%)	(337)	(0.8)	(836)	(1.6)	(1,361)	(2.3%)
										OTHER INC/(EXP)										
32	0.6%	0	0.0%	32	0.6	29	0.5	3		Non-Recurrent Inc/(Exp)	152	0.3%	0	0.0%	152	0.3	109	0.2	43	0.1%
11	0.2%	15	0.3%	(4)	(0.1)	(3)	(0.1)	14	0.3%	Interest Income	153	0.3%	171	0.3%	(18)	0.0	(29)	0.0	182	0.3%
(47)	(0.9%)	(46)	(0.9%)	(1)	0.0	7	0.2	(54)	, ,	Interest (Expense)	(468)	(0.8%)	(464)	(0.8%)	(4)	0.0	68	0.1	(536)	(0.9%)
0 211	0.0% 4.0%	0 211	0.0% 4.1%	0	0.0 (0.1)	0	0.0 (0.1)	0 202	0.0% 4.1%	Income Taxes Student Union Fee Income	0 2,111	0.0% 3.7%	0 2,111	0.0% 3.5%	0	0.0 0.2	0 87	0.0 0.3	0 2,024	0.0% 3.4%
207	3.9%	180	3.5%	27	0.1)	42	0.5	165	3.4%	TOTAL	1.948	3.4%	1,818	3.5%	130	0.2	235	0.3	1,713	2.9%
68	1.3%	(67)	(1.3%)	135	2.6	155	3.1	(87)		NET INCOME (LOSS)	(249)	(0.4%)	(42)	(0.1%)	(207)	(0.3)	(601)	(1.0)	352	0.6%
* Without Be		(10)	(1.3%)	135	2.6	100	3.1	(87)	(1.8%)	INET INCOME (LUSS)	(249)	(0.4%)	(42)	(0.1%)	(207)	(0.3)	(1001)	(1.0)	302	U.0%

^{*} Without Benefits

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - MAY 2014 (\$000's) DIVISIONS FULLY ALLOCATED

		М	AY (04/27/1	4 - 05/24/14)			FY 1:	2-13]			F	ISCAL YEA	R 2013-201	1			FY 1:	2-13
			CURRENT	ГМОМТН				*1	•				YTD 10	MONTHS (7/28/13 - 05	/24/14)			*1	*
AC	UAL	BUD	GET		VARIA	_		LAST YE	AR ACT		ACT	JAL	BUD	GET		VARIA	_		LAST YE	AR ACT
		_		ACT/E		ACT/LY		_					_		ACT/			Y ACT		
\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%
										GROSS INCOME										
3,322		3,266		56	1.7%	237	7.7%	3,085		UCLA Store	39,244		42,043		(2,799)	(6.7%)	(2,205)	(5.3%)	41,449	
1,504		1,440		64 16	4.4%	7	0.5%	1,497		UCLA Restaurants	13,177		13,289		(112)	(0.8%)	(94)	(0.7%)	13,271	
313 135		297 123		12	5.4% 9.8%	145 4	86.3% 3.1%	168 131		Services Division UCLA Student Union	2,992 1,254		3,194 1,200		(202) 54	(6.3%) 4.5%	77 (32)	2.6% (2.5%)	2,915 1,286	
5.274		5.126		148	2.9%	393	8.1%	4.881		TOTAL	56,667		59.726		(3.059)	(5.1%)	(2.254)	(3.8%)	58.921	
<u> </u>		0,.20						.,			50,001		00,.20		(0,000)	, ,,	(=,=0.)	(,	00,02.	
1,193	35.9%	1,203	36.8%	(10)	Pts. (0.9)	68	Pts. (0.6)	1,125	36.5%	GROSS MARGIN UCLA Store	12,437	31.7%	13,332	31.7%	(895)	Pts. 0.0	(374)	Pts. 0.8	12,811	30.9%
1,052	69.9%	1,017	70.6%	35	(0.7)	15	0.6	1,037	69.3%	UCLA Restaurants	9,292	70.5%	9,415	70.8%	(123)	(0.3)	(47)	0.0	9,339	70.4%
313	100.0%	297	100.0%	16	0.0	145	0.0	168	100.0%	Services Division	2,989	99.9%	3,189	99.8%	(200)	0.1	80	0.1	2,909	99.8%
80	59.3%	65	52.8%	15	6.5	10	5.9	70	53.4%	UCLA Student Union	630	50.2%	583	48.6%	47	1.6	(18)	(0.2)	648	50.4%
2,638	50.0%	2,582	50.4%	56	(0.4)	238	0.8	2,400	49.2%	TOTAL	25,348	44.7%	26,519	44.4%	(1,171)	0.3	(359)	1.1	25,707	43.6%
										TOTAL CONTROLLABLES										
651	19.6%	684	20.9%	33	1.3	3	1.6	654	21.2%	UCLA Store	7,249	18.5%	7,458	17.7%	209	(8.0)	(50)	(1.1)	7,199	17.4%
773	51.4%	765	53.1%	(8)	1.7	(26)	(1.5)	747	49.9%	UCLA Restaurants	7,429	56.4%	7,609	57.3%	180	0.9	(15)	(0.5)	7,414	55.9%
164	52.4%	173	58.2%	9	5.8	(77)	(0.6)	87	51.8%	Services Division	1,488	49.7%	1,613	50.5%	125	0.8	(93)	(1.8)	1,395	47.9%
139	103.0%	134	108.9%	(5)	5.9	(4)	0.1	135	103.1%	UCLA Student Union	1,128	90.0%	1,175	97.9%	47	7.9	80	3.9	1,208	93.9%
1,727	32.7%	1,756	34.3%	29	1.6	(104)	0.6	1,623	33.3%	TOTAL	17,294	30.5%	17,855	29.9%	561	(0.6)	(78)	(1.3)	17,216	29.2%
										CONTRIBUTION										
542	16.3%	519	15.9%	23	0.4	71	1.0	471		UCLA Store	5,187	13.2%	5,874	14.0%	(687)	(8.0)	(425)	(0.3)	5,612	13.5%
279 149	18.6% 47.6%	252 123	17.5% 41.4%	27 26	1.1 6.2	(12) 68	(0.8)	291 81	19.4% 48.2%	UCLA Restaurants Services Division	1,863 1,500	14.1% 50.1%	1,806 1,576	13.6% 49.3%	57 (76)	0.5 0.8	(62) (14)	(0.4) (1.8)	1,925 1,514	14.5% 51.9%
(59)	(43.7%)	(68)	(55.3%)	9	11.6	6	5.9	(65)		UCLA Student Union	(498)	(39.7%)	(592)	(49.3%)	94	9.6	62	3.8	(560)	(43.5%)
911	17.3%	826	16.1%	85	1.2	133	1.4	778	/	TOTAL	8,052	14.2%	8,664	14.5%	(612)	(0.3)	(439)	(0.2)	8,491	14.4%
										ALLOCATED EXPENSES					, , , , , , , , , , , , , , , , , , ,	(/1	(/	χ- ,	-,-	
528	15.9%	538	16.5%	10	0.6	(9)	0.9	519	16.8%	UCLA Store	5.404	13.8%	5,539	13.2%	135	(0.6)	(174)	(1.2)	5,230	12.6%
375	24.9%	379	26.3%	4	1.4	0	0.2	375	25.1%	UCLA Restaurants	3,439	26.1%	3.480	26.2%	41	0.1	(156)	(1.4)	3,283	24.7%
58	18.5%	68	22.9%	10	4.4	(13)	8.3	45	26.8%	Services Division	541	18.1%	652	20.4%	111	2.3	(47)	(1.2)	494	16.9%
89	65.9%	88	71.5%	(1)	5.6	2	3.6	91	69.5%	UCLA Student Union	865	69.0%	853	71.1%	(12)	2.1	(20)	(3.3)	845	65.7%
1,050	19.9%	1,073	20.9%	23	1.0	(20)	1.2	1,030	21.1%	TOTAL	10,249	18.1%	10,524	17.6%	275	(0.5)	(397)	(1.4)	9,852	16.7%
_		T		T	T	T		7		NET INCOME (LOSS)			T						T	7
										FROM OPERATIONS										
14	0.3%	(20)	(0.4%)	34	0.7	62	1.3	(48)		UCLA Store	(218)	(0.4%)	336	0.6%	(554)	(1.0)	(600)	(1.0)	382	0.6%
(96)	(1.8%)	(127)	(2.5%)	31	0.7	(11)	(0.1)	(85)	(1.7%)	UCLA Restaurants	(1,576)	(2.8%)	(1,675)	(2.8%)	99	0.0	(218)	(0.5)	(1,358)	(2.3%)
91 (148)	1.7% (2.8%)	56 (156)	1.1% (3.0%)	35 8	0.6 0.2	54 8	0.9 0.4	37 (156)	0.8%	Services Division UCLA Student Union	960 (1,363)	1.7% (2.4%)	924 (1,445)	1.5% (2.4%)	36 82	0.2 0.0	(60) 42	0.0 0.0	1,020 (1,405)	1.7% (2.4%)
(139)	(2.6%)	(247)	(4.8%)	108	2.2	113	2.6	(252)		TOTAL	(2.197)	(3.9%)	(1,860)	(3.1%)	(337)	(0.8)	(836)	(1.6)	(1,361)	(2.4%)
(139)	(2.0 /0)	(271)	(-7.0 /0)	100	2.2	113	2.0	(232)	(3.2 /0)	1	(2,137)	(3.370)	(1,000)	(3.1 /0)	(331)	(0.0)	(050)	(1.0)	(1,501)	(2.370)
32	0.6%	0	0.0%	32	0.6	29	0.5	3	0.1%	OTHER INC/(EXP) Non-Recurrent Inc/(Exp)	152	0.3%	0	0.0%	152	0.3	109	0.2	43	0.1%
11	0.0%	15	0.3%	(4)	(0.1)	(3)	(0.1)	14	0.1%	Interest Income	153	0.3%	171	0.3%	(18)	0.0	(29)	0.0	182	0.1%
(47)	(0.9%)	(46)	(0.9%)	(1)	0.0	7	0.2	(54)		Interest (Expense)	(468)	(0.8%)	(464)	(0.8%)	(4)	0.0	68	0.1	(536)	(0.9%)
) o	0.0%	° o	0.0%	O O	0.0	0	0.0	o o	0.0%	Income Taxes) O	0.0%) O	0.0%	O O	0.0	0	0.0) O	0.0%
211	4.0%	211	4.1%	0	(0.1)	9	(0.1)	202	4.1%	Student Union Fee Income	2,111	3.7%	2,111	3.5%	0	0.2	87	0.3	2,024	3.4%
207	3.9%	180	3.5%	27	0.4	42	0.5	165	3.4%	TOTAL	1,948	3.4%	1,818	3.0%	130	0.4	235	0.5	1,713	2.9%
68	1.3%	(67)	(1.3%)	135	2.6	155	3.1	(87)	(1.8%)	NET INCOME (LOSS)	(249)	(0.4%)	(42)	(0.1%)	(207)	(0.3)	(601)	(1.0)	352	0.6%

P/L Reconciliation May-14

May-14	-	
Financial Analysis	\$00	00's
	Ma	y-14
Budgeted Net Income/(Loss)	\rightarrow	(6'
UCLA Store		
Gross Margin:	+	
Bearwear gross income \$43K below plan due to aggressive budget as compared to actual last year	(24)	
Graduation ETC gross income \$39K above plan due to timing as graduating seniors waited in prior months to place orders for regalia	21	
Campus Portrait Studio gross income \$11K below plan due to timing as graduating schiols waited in prior informs to place orders for regardance. Campus Portrait Studio gross income \$11K below plan due to timing: shift in yearbook sitting schedule has moved some orders out.	(9)	
Essentials gross income \$11K below plan due to aggressive budget and drop in sales of office supplies due to Target	(5)	
	22	
Course Reader Solutions gross income \$23K above plan due to timing: digital sales budgeted in July		
Computer Store gross margin below plan due Faculty/Staff event had higher sales (more discounts increase cost of sales)	(14)	
Total Wages lower than plan	17	
Other, positive controllable mainly employee benefits	15	
Total Contribution	-	23
UCLA Restaurants	++++	
Gross Margin:		
Panda gross income \$6K above plan due to opening of Wolfgang Puck not as severe as anticipated	6	
Greenhouse gross income \$21K above plan due to cannibalization for Wolfgang Puck opening not as severe as anticipated.		
Increased traffic on 1st floor has helped sales in most areas in that location	13	
Northern Lights gross income \$6K below plan due to aggressive budget for new program last year, improvement is over last year	(6)	
No Campus Student Ctr gross income \$23K below plan due to aggressive budget for new sales program started last Spring, construction	\rightarrow	
around Campbell hall impeding some foot traffic and sales are starting to drop off from growth we saw first half of year	(19)	
Café Synapse gross income \$9K below plan due to continued drop in sales and a few departments have moved out of the building	(7)	
KH Coffeehouse gross income \$9K above plan due to steady increase in foot traffic (new trend for May)	6	
Taco Bell gross income \$9K below plan due to lower sales trends throughout all A-Level food areas in part due to Engineering and		
Lot 6 construction. Additionally, increased traffic to 1st floor areas diverting customers away from A-Level	(8)	
Terasaki Café gross income \$8K below plan due to budget not based on any history, much less demand in this location than anticipated	(5)	
Catering gross income \$57K above plan due to more events from Athletics, Career Center, multiple miscellaneous events and some		
events generated additional income for servers and bar setup	41	
Concessions gross income \$28K above plan due to several unbudgeted softball playoffs and finals along with a large track event		
which was originally budgeted earlier in the year	18	
Total Wages higher than plan	(3)	
Other, mostly negative controllables	(9)	
Total Contribution		27
Services		
Gross Margin:		
Licensing domestic income above plan due to higher miscellaneous sales, mostly timing	6	
Licensing foreign income above plan due to timing and additional income from territories not subject to tax and commission	14	
Leased Ops income above plan due to unbudgeted renewal of an agreement with the UCLA Events Office	2	
Photography income below plan due mostly to aggressive budget and timing of shoots at Anderson School and Law School which are	(6)	
scheduled to occur in June		
Other, positive controllables mainly in Licensing	10	
		26
UCLA Student Union	\rightarrow	
Gross Margin:	\rightarrow	
Student Union Ops gross income \$15K above plan due to increase in departmental activity (Admission's Presentation, PhD Symposium)	15	
Other, negative controllable mainly student event expense	(6)	
Total Contribution		9
Allocated Expenses and Other		
A&SS lower than plan mostly employee benefits	15	
Utilities higher than plan mainly electricity: consumption slightly higher than budget for all of the facilities and utilities	(13)	
Maintenance lower than plan mostly due to less materials and supplies purchased and less repair orders from UCLA Facilities	7	
Depreciation lower than plan due to timing of capitals	14	
Other, positive non-recurring (mostly TGIF contribution for LED lighting)	27	
Total		50
Actual Net Income/(Loss)		68

ASUCLA P/L Reconciliation Year-To-Date Through May 2014

Financial Analysis		
r mancua Anatysts	\$0	00's
Budgeted Net Income/(Loss)		(42
UCI A Chara		
JCLA Store Gross Margin:		
Bearwear gross income \$76K below plan due mostly to reduced foot traffic during basketball games, aggressive sales plan as compared to prior year actuals with		
the football victory over USC, and reduced sales in fleece, umbrellas and outerwear due to warm/dry weather	(64)	
Fasttrack gross income \$56K below plan due to change in product mix to accommodate Computer Store remodel which was done after the budget was completed	(35)	
The Market gross income \$202K below plan resulting from continued impact of diminished foot traffic due to Luskin Conference Center construction, and sales	(33)	
decline in Health/Beauty products	(78)	
Essentials gross income \$71K below plan due to declining sales in office supplies and batteries due to Target offering lower prices and lower sales in calendars	(37)	
E-Commerce gross income \$105K above plan due to positive impact from football and the Score Big promotions, and successful LA Midnight limited edition jersey		
sales and e-mails	58	
New Text gross income \$330K below plan due to continued downward sales trend in textbook sales and lower web sales resulting in lower postage income	(172)	
Used Text gross income \$365K below plan due to continued stock shortage, competition, student usage and peer to peer selling	(166)	
Course Reader Solutions gross income \$179K below plan due to shifting to digital format	(32)	
Computer Store gross income \$1.2M below plan due to continued downward sales trend in individual CPU sales, tablet sales at lower average price points, and		
impact from customer response to remodeling	(179)	
Luvalle Books gross income \$443K below plan due to competition, Law school textbooks lower than anticipated and shift in rental income due to program change	(108)	
Luvalle General MDSE gross income \$26K below plan due to sales decline in supplies and the Anderson School did not renew an apparel web promotion	(38)	
HSS General MDSE gross income \$57K below plan mostly due to continued cannibalization from the Court of Science store	(24)	
Total Wages lower than plan	92	
Other, positive controllables mostly employee benefits and bank card expense (some offsets in advertising, professional services and repairs and maintenance)	96	
Total Contribution		(68'
UCLA Restaurants		
Gross Margin:		
Wolfgang Puck gross income above plan due to first year operation, sales much higher than anticipated	35	
Wetzels/RX gross income \$42K below plan due to remodeling sales program was deferred, and some customer traffic and/or purchasing patterns shifting	(39)	
Greenhouse gross income \$58K above plan due to cannibalization for Wolfgang Puck opening not as severe as anticipated. Increased traffic on 1st floor has		
helped sales in most areas in that location	30	
No Campus Student Ctr gross income \$80K below plan due to aggressive budget for new sales program started last Spring and the negative traffic impact from		
construction around Campbell Hall	(70)	
Café Synapse gross income \$58K below plan due to continued drop in sales and a few departments have moved out of the building	(40)	
Luvalle Food Servery gross income \$135K below plan due to new sales program has not started yet, and erosion of northern campus customer demographics	(101)	
Jimmy's gross income \$34K below plan due to ongoing declining coffeehouse sales trend, and particularly soft Winter quarter	(21)	
Cooperage gross income \$82K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(53)	
Tsunami gross income \$20K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(20)	
Taco Bell gross income \$61K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(51)	
Catering gross income \$302K above plan due to more Athletics training table, 4 day Bhai Conference, 2 weddings and the UCLA Graduated Student Picnic	216	
Total Wages lower than plan	75	
Other, positive controllables mostly employee benefits and commission expense, (some offsets in repairs & maintenance and bank card expense)	96	
Total Contribution		5
Services		
Gross Margin:		
Licensing foreign income below plan due to the demise of the program in Korea, not imposing a minimum guarantee in Sweden upon extension of the bag license and		
the delay in launching a new program in Latin America	(99)	
Licensing domestic income below plan due to lower overall performance	(95)	
Leased ops gross income above plan mostly due to unbudgeted renewal of an agreement with the UCLA Events Office	7	
Photography gross income \$13K below plan due to aggressive budget and less shoots overall	(15)	
	(5)	
Total Wages higher than plan	131	
Total Wages higher than plan Other, positive controllables mainly in Licensing		(7
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution		1
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union		
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin:		
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision	51	
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley)	51	
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley) Total Wages lower than plan	16	
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley) Total Wages lower than plan Other, positive controllables mainly student union event expenses		0
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley) Total Wages lower than plan Other, positive controllables mainly student union event expenses Total Contribution	16	9
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley) Total Wages lower than plan Other, positive controllables mainly student union event expenses Total Contribution Allocated Expenses and Other	16 27	9
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley) Total Wages lower than plan Other, positive controllables mainly student union event expenses Total Contribution Allocated Expenses and Other A&SS lower than plan mostly in total wages, employee benefits and insurance expense	16	9
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley) Total Wages lower than plan Other, positive controllables mainly student union event expenses Total Contribution Allocated Expenses and Other A&SS lower than plan mostly in total wages, employee benefits and insurance expense Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the	16 27 168	9
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley) Total Wages lower than plan Other, positive controllables mainly student union event expenses Total Contribution Allocated Expenses and Other A&SS lower than plan mostly in total wages, employee benefits and insurance expense Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the budget for career wages and employee benefits was too high	16 27	9
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley) Total Wages lower than plan Other, positive controllables mainly student union event expenses Total Contribution Allocated Expenses and Other A&SS lower than plan mostly in total wages, employee benefits and insurance expense Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the budget for career wages and employee benefits was too high Utilities higher than plan due to higher consumption mostly in chiller water, higher steam due to a new meter in Ackerman installed after the budget was completed,	16 27 168 27	9
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley) Total Wages lower than plan Other, positive controllables mainly student union event expenses Total Contribution Allocated Expenses and Other A&SS lower than plan mostly in total wages, employee benefits and insurance expense Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the budget for career wages and employee benefits was too high Utilities higher than plan due to higher consumption mostly in chiller water, higher steam due to a new meter in Ackerman installed after the budget was completed, and higher electricity as areas continue to exceed budget which was based on historical data	16 27 168 27 (70)	9
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley) Total Wages lower than plan Other, positive controllables mainly student union event expenses Total Contribution Allocated Expenses and Other A&SS lower than plan mostly in total wages, employee benefits and insurance expense Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the budget for career wages and employee benefits was too high Utilities higher than plan due to higher consumption mostly in chiller water, higher steam due to a new meter in Ackerman installed after the budget was completed, and higher electricity as areas continue to exceed budget which was based on historical data Depreciation lower than plan due to timing of capitals and reduced expenditures	16 27 168 27 (70) 150	9
Total Wages higher than plan Other, positive controllables mainly in Licensing Total Contribution UCLA Student Union Gross Margin: Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley) Total Wages lower than plan Other, positive controllables mainly student union event expenses Total Contribution Allocated Expenses and Other A&SS lower than plan mostly in total wages, employee benefits and insurance expense Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the budget for career wages and employee benefits was too high Utilities higher than plan due to higher consumption mostly in chiller water, higher steam due to a new meter in Ackerman installed after the budget was completed, and higher electricity as areas continue to exceed budget which was based on historical data	16 27 168 27 (70)	9

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES BALANCE SHEETS (\$000)

	Current Month	Prior Month	Prior Year
	May 2014	April 2014	July 2013
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,952	\$11,739	\$11,541
Accounts receivable	4,110	3,482	3,369
Less: Allowance for doubtful accounts	(174)	(168)	(131)
Accounts receivable, net	3,936	3,314	3,239
Student fees receivable	839	628	389
Inventories	4,825	5,733	6,379
Prepaid expenses and other current assets	188	168	243
Total current assets	21,741	21,582	21,791
LONG TERM ACCETS			
LONG TERM ASSETS	#200	#200	фо.
Long Term Note Receivable	\$200	\$200	\$0
Property, equipment and improvements	66,879	66,792	65,205
Less: Accumulated depreciation	(41,048)	(40,829)	(38,869)
Total Long Term Assets	26,030	26,162	26,336
TOTAL ACCETO	47 774	47.744	40.400
TOTAL ASSETS	47,771	47,744	48,128
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,733	\$4,492	\$4,921
Wages and payroll taxes payable	2,917	2,857	3,085
Sales Tax Payable & Other Liabilities	768	1,150	837
Interest payable	303	256	146
Deferred Income	289	320	182
Funds Held for Others	192	169	139
Current portion of long term debt	708	708	708
Total current liabilities	9,910	9,952	10,018
LONG TERM BERT			
LONG TERM DEBT:	44 504	44.504	44.504
AU expansion loan	11,591	11,591	11,591
Total long term debt	11,591	11,591	11,591
TOTAL LIABILITIES	21,502	21 5/2	21,609
TOTAL LIABILITIES	21,302	21,543	21,609
RETAINED EARNINGS:			
Beginning Balance	26,518	26,518	26,459
Year-to-date net income/(loss)	(249)	(318)	59
real to date het income/(1033)	(2+3)	(510)	39
Ending Balance	26,269	26,201	26,518
	20,200	20,201	23,010
TOTAL LIABILITIES AND RETAINED EARNINGS	47,771	47,744	48,128
	, -	, -	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS

May 2014

(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES: Net income/(loss) S68 (\$249) \$352 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities: Depreciation - PP&E		Current	Year to	Prior Year to
Net income/(loss) S68				
Net income/(loss) S68	CASH ELOWS EDOM ODERATING ACTIVITIES:			
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities: Depreciation - PP&E Depreciation - textbook rental equipment O O O O O O O O O O O O O		\$68	(\$249)	\$352
cash provided/(used) by operating activities: 219 2,180 2,225 Depreciation - PP&E 219 2,180 2,225 Depreciation - textbook rental equipment 0 0 0 Loss (Gain) on disposals of fixed assets 0 0 0 (Gain) Loss on long-term debt refinancing 0 0 0 (Increase)/decrease in current assets: (622) (697) (581) Accounts receivable (211) (449) 155 Inventories 907 1,553 1,651 Prepaid expenses and other current assets (20) 55 119 Increase/(decrease) in current liabilities: (20) 55 119 Accounts payable 241 (191) (1,685) Sales Tax payable & other liabilities (381) (67) (97) Wages and payroll taxes payable (381) (67) (97) Wages and payroll taxes payable (381) (67) (97) Wages and payroll taxes payable (30) (188) 189 Interest payabl		ΨΟΟ	(ψ2 10)	Ψ002
Depreciation - PP&E 2,180 2,225				
Loss (Gain) Loss on long-term debt refinancing		219	2,180	2,225
Gain Loss on long-term debt refinancing 0 0 0 0 0 (Increase)/decrease in current assets: (622) (697) (581) Student fees receivable (211) (449) 155 Inventories 907 1,553 1,651 Prepaid expenses and other current assets 907 1,553 1,651 Prepaid expenses and other current assets (20) 55 119 Increase/(decrease) in current liabilities: 241 (191) (1,685) (67) (9		0	0	0
(Increase)/decrease in current assets: Accounts receivable (221) (449) 1555 Student fees receivable (2211) (449) 1555 Inventories 907 1,553 1,651 Prepaid expenses and other current assets 907 1,553 1,651 Prepaid expenses and other current lassets 907 1,553 1,651 Prepaid expenses and other current assets 907 1,553 1,651 Prepaid expenses and other current assets 907 1,553 1,651 Prepaid expenses and other current assets 907 1,553 1,651 Prepaid expenses and other current lassets 907 1,553 1,651 Prepaid expenses and other current lassets 907 1,553 1,651 Accounts payable 241 (191) (1,685) Sales Tax payable & other liabilities (381) (677 (97) Wages and payroll taxes payable 60 (168) 188 Interest payable 47 158 (3) Deferred Income (31) 106 86 Funds held for others 23 53 110 Other Current Liabilities (Current Portion of LT Debt) 0 0 24 Net cash provided/(used) by operating activities \$300 \$2,284 \$2,546 CASH PROVIDED/(USED) BY INVESTING ACTIVITIES: Long Term Note Receivable 0 (\$200) 0 Purchase of textbook rental equipment 0 (\$200) 0 Purchase of textbook rental equipment 0 (\$200) 0 Purchase of textbook rental equipment 0 (\$200) 0 Purchase of property, equipment and improvements (87) (1,673) (1,159) CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: Principal payments on AU expansion loan 0 0 (534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) Net cash provided/(used) by financing activities \$0 \$0 (\$	` '	0	0	0
Accounts receivable (622) (697) (581)	, ,	0	0	0
Student fees receivable (211) (449) 155 Inventories 907 1,553 1,651 Prepaid expenses and other current assets 907 1,553 1,651 Prepaid expenses and other current labilities: (20) 55 119 Increase/(decrease) in current liabilities: (20) 55 119 (1685) (20) 55 (20)		4	()	4
Inventories			` '	* * * * * * * * * * * * * * * * * * * *
Prepaid expenses and other current assets (20) 55 119 Increase/(decrease) in current liabilities: 241 (191) (1,685) Sales Tax payable & other liabilities (381) (67) (97)			, ,	
Increase/(decrease) in current liabilities: Accounts payable 241 (191) (1,685) Sales Tax payable & other liabilities (381) (677) (97) Wages and payroll taxes payable 60 (168) 189 Interest payable 47 158 (3) Deferred Income (31) 106 86 Funds held for others 23 53 110 Other Current Liabilities (Current Portion of LT Debt) 0 0 24 Net cash provided/(used) by operating activities \$300 \$2,284 \$2,546 CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			•	
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Sales Tax payable & other liabilities (381) (67) (97) Wages and payroll taxes payable 60 (168) 189 Interest payable 47 158 (3) Deferred Income (31) 106 86 Funds held for others 23 53 110 Other Current Liabilities (Current Portion of LT Debt) 0 0 24 Net cash provided/(used) by operating activities \$300 \$2,284 \$2,546 CASH PROVIDED/(USED) BY INVESTING ACTIVITIES: 0 (\$200) 0 Purchase of textbook rental equipment 0 \$0 0 Purchase of property, equipment and improvements (87) (1,673) (1,159) Net cash used in investing activities (\$87) (\$1,873) (\$1,159) CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: 0 0 (534) Principal payments on AU expansion loan 0 0 (\$534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS \$213 \$411 \$852 CASH AND CASH EQUIVALENTS, Beginning		244	(404)	(4 COE)
Wages and payroll taxes payable 60 (168) 189 Interest payable 47 158 (3) Deferred Income (31) 106 86 Funds held for others 23 53 110 Other Current Liabilities (Current Portion of LT Debt) 0 0 24 Net cash provided/(used) by operating activities \$300 \$2,284 \$2,546 CASH PROVIDED/(USED) BY INVESTING ACTIVITIES: 0 (\$200) 0 Purchase of textbook rental equipment 0 \$0 0 Purchase of property, equipment and improvements (87) (1,673) (1,159) Net cash used in investing activities (\$87) (\$1,873) (\$1,159) CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: 0 0 (534) Principal payments on AU expansion loan 0 0 (534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS \$213 \$411 \$852 CASH AND CASH EQUIVALENTS, Beginning \$11,739 \$11,541 \$10,251	·		` '	, , , , , , , , , , , , , , , , , , , ,
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Funds held for others				
Other Current Liabilities (Current Portion of LT Debt) 0 0 24 Net cash provided/(used) by operating activities \$300 \$2,284 \$2,546 CASH PROVIDED/(USED) BY INVESTING ACTIVITIES: 0 (\$200) 0 Long Term Note Receivable 0 \$0 0 Purchase of textbook rental equipment 0 \$0 0 Purchase of property, equipment and improvements (87) (1,673) (1,159) Net cash used in investing activities (\$87) (\$1,873) (\$1,159) CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: 0 0 (534) Principal payments on AU expansion loan 0 0 (534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS \$213 \$411 \$852 CASH AND CASH EQUIVALENTS, Beginning \$11,739 11,541 10,251				
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Long Term Note Receivable Purchase of textbook rental equipment Purchase of property, equipment and improvements Net cash used in investing activities CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: Principal payments on AU expansion loan Net cash provided/(used) by financing activities Net cash provided/(used) by financing activities NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS \$213 \$411 \$852 CASH AND CASH EQUIVALENTS, Beginning	Net cash provided/(used) by operating activities	\$300	\$2,284	\$2,546
Long Term Note Receivable Purchase of textbook rental equipment Purchase of property, equipment and improvements Net cash used in investing activities CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: Principal payments on AU expansion loan Net cash provided/(used) by financing activities Net cash provided/(used) by financing activities NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS \$213 \$411 \$852 CASH AND CASH EQUIVALENTS, Beginning	CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of textbook rental equipment Purchase of property, equipment and improvements Net cash used in investing activities CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: Principal payments on AU expansion loan Net cash provided/(used) by financing activities NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS, Beginning \$0 \$0 (\$1,159) \$0 (\$1,159) \$0 (\$1,159) \$0 (\$1,159) \$0 (\$1,159) \$0 (\$534) \$11,739 \$11,541 \$10,251		0	(\$200)	0
Purchase of property, equipment and improvements (87) (1,673) (1,159) Net cash used in investing activities (\$87) (\$1,873) (\$1,159) CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: Principal payments on AU expansion loan 0 0 (534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS \$213 \$411 \$852 CASH AND CASH EQUIVALENTS, Beginning \$11,739 11,541 10,251			, , , ,	
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CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: Principal payments on AU expansion loan Net cash provided/(used) by financing activities \$0 \$0 (\$534) NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS \$213 \$411 \$852 CASH AND CASH EQUIVALENTS, Beginning \$11,739 11,541 10,251		(0.7)	(1,010)	(1,100)
Principal payments on AU expansion loan 0 0 (534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS \$213 \$411 \$852 CASH AND CASH EQUIVALENTS, Beginning \$11,739 11,541 10,251	Net cash used in investing activities	(\$87)	(\$1,873)	(\$1,159)
Principal payments on AU expansion loan 0 0 (534) Net cash provided/(used) by financing activities \$0 \$0 (\$534) NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS \$213 \$411 \$852 CASH AND CASH EQUIVALENTS, Beginning \$11,739 11,541 10,251	CASH PROVIDED/(ISED) BY FINANCING ACTIVITIES.			
Net cash provided/(used) by financing activities \$0 \$0 (\$534) NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS \$213 \$411 \$852 CASH AND CASH EQUIVALENTS, Beginning \$11,739 11,541 10,251	,	0	0	(534)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS \$213 \$411 \$852 CASH AND CASH EQUIVALENTS, Beginning \$11,739 11,541 10,251	Timolpai payments on Ae expansion loan	0	0	(554)
CASH AND CASH EQUIVALENTS, Beginning \$11,739 11,541 10,251	Net cash provided/(used) by financing activities	\$0	\$0	(\$534)
	NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	\$213	\$411	\$852
CASH AND CASH EQUIVALENTS, Ending \$11,952 \$11,952 \$11,103	CASH AND CASH EQUIVALENTS, Beginning	\$11,739	11,541	10,251
-	CASH AND CASH EQUIVALENTS, Ending	\$11,952	\$11,952	\$11,103

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION

May 2014 (\$000's)

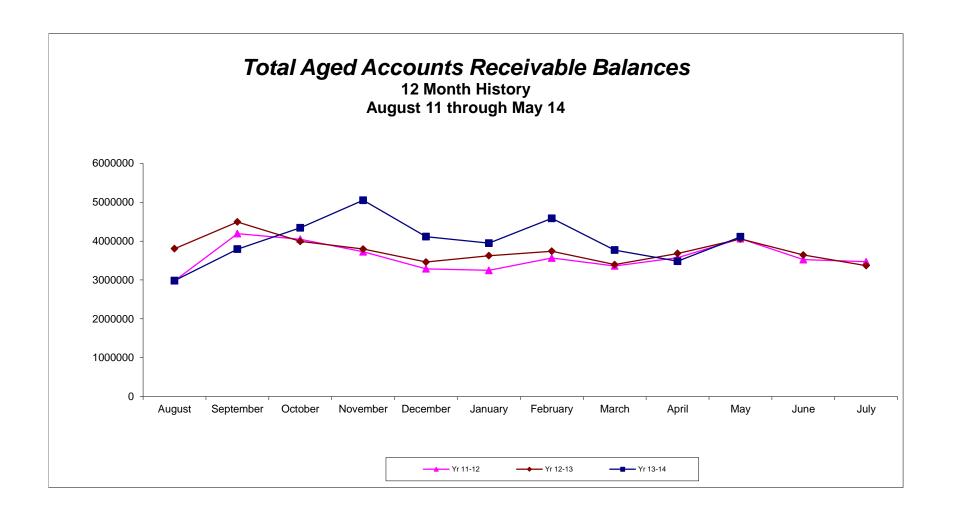
CASH AND CASH EQUIVALENTS Less: Committed Capital Projects	11,952
Ackerman B & A Level Remodel	(1,833)
Store POS	(150)
Student Service Center	(300)
Subtotal	(2,283)
Adjustment for Cash Overdraft Entry	(1,375)
Uncommitted Cash	8,295
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	8,859
RESERVE SURPLUS (DEFICIT)	(564)

ASUCLA SERVICES AND ENTERPRISES Capital Expenditures -Current Year Projects (\$000's) FY 2013-2014 May 2014

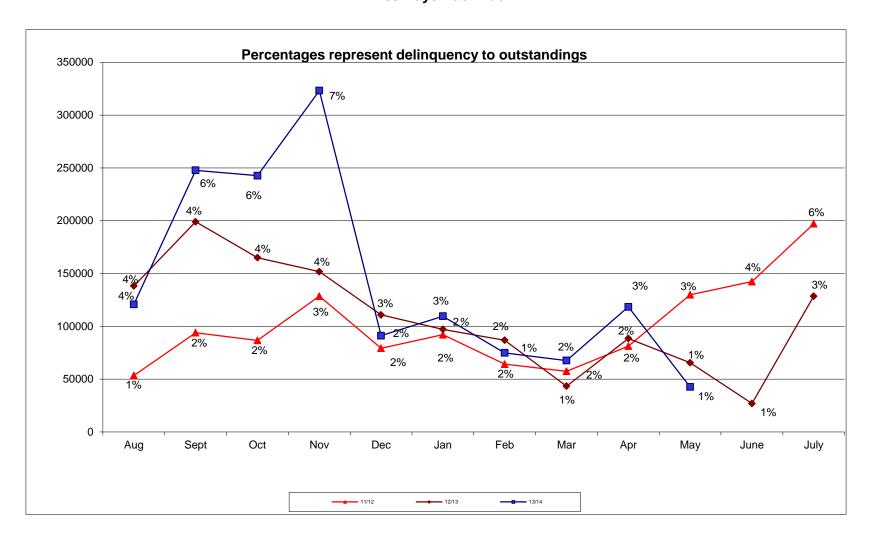
	1	112010	3-2014 May 2	017	PROJECTED			
PROJECT NAME	BUDGET	Payments	PO's	Total	Remaining Balance	Pendina	Over (Under)	= Status
Store/Services								
2013-S001 Store General Replacement	50.0	33.5	8.6	42.1	7.9		0.0	In Progress
2013-S002 Informal Photo Equipment	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-S003 HSS Remodel	50.0	49.9	9.5	59.4	0.0		9.4	Completed Awaioting Invoice
2013-S004 Hilltop Shop Remodel	50.0	19.5	1.8	21.3	28.7		0.0	In Progress
2013-S005 Concession Kiosks Replacement	25.0	12.1	13.3	25.4	0.0		0.4	Completed Awaioting Invoice
2013-S006 LuValle Store Renovation	30.0	5.0	22.9	27.9	2.1		0.0	In Progress
2013-S007 NC Shop Renovation	25.0	0.0	5.9	5.9	19.1		0.0	In Progress
2013-S044 Essential Fixture Replacement	0.0	32.2	0.0	32.2	0.0		32.2	Completed
2013-S044 Essential Fixture Replacement 2013-S045 Market-Cards Reconfiguration	0.0	24.4	0.0	24.4	5.6		30.0	Pending
Total Store/Services	236.0	176.6	62.0	238.6	63.4	6.0	72.0	rending
	230.0	1,0.0	02:0	23070	00.4		1/240	
Food Service	50.0	40.0	7.0	04.4	00.0		0.0	la Danaman
2013-F008 FS Miscellaneous and Unanticipated	50.0	13.9	7.2	21.1	28.9		0.0	In Progress
2013-F009 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0		(20.0)	Cancel
2013-F010 Commissary Dish Room Remodel	75.0	0.0	0.0	0.0	0.0		(75.0)	Cancel
2013-F011 Commissary Ice Machine	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F012 Commissary Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F013 KCH Dining Room Finish Replacement	50.0	0.0	23.0	23.0	0.0		(27.0)	Cancel
2013-F014 Infrastucture & Equiptment-Drake Concessions	20.0	0.0	0.0	0.0	0.0		(20.0)	Cancel
2013-F015 Cooperage Ice Machine	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2013-F016 Relaxtation Image Renovation	10.0	0.0	1.8	1.8	8.2		0.0	In Progress
2013-F017 Wetzels Upgrade	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-F018 Greenhouse Refrigeration	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2013-F019 Lu Valle Refrigerator	10.0	0.0	4.2	4.2	5.8		0.0	In Progress
2013-F020 Relocate Tsunami	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-F041 Food Carts	0.0	15.1	12.1	27.2	2.8	73.0	30.0	In Progress
Total Food Services	356.0	29.0	48.3	77.3	45.7	101.0	(132.0)	III i logiess
	I		10.0	11.0		10.110	(IOLIO)	
Technology	00.0	00.5	0.0	00.5	0.0		0.5	O-male to d
2013-T021 Network Infrastructure Upgrade	20.0	20.5	0.0	20.5	0.0		0.5	Completed
2013-T022 Printer Replacement	10.0	8.7	5.6	14.3	0.0		4.3	Completed Awaioting Invoice
2013-T023 VM server/SAN replacement	90.0	0.0	0.0	0.0	0.0	90.0	0.0	Pending
2013-T024 AU Expansion of UCLA Wireless Network	8.0	1.1	6.0	7.1	0.9		0.0	In Progress
2013-T025 Catering Software	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-T026 Marketing Hardware Upgrade	20.0	0.0	0.0	0.0	0.0		(20.0)	Cancel
2013-T027 Marketing Software Upgrade	7.5	5.5	0.0	5.5	0.0		(2.0)	Completed
2013-T028 Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0		(6.0)	Cancel
Total Technology	171.5	35.8	11.6	47.4	0.9	100.0	(23.2)	
<u>Others</u>								
2013-O029 Game Center Technical Upgrades	12.0	3.8	0.6	4.4	7.6		0.0	In Progress
2013-O030 SUO General Replacement	15.0	0.0	8.9	8.9	6.1		0.0	In Progress
2013-O031 Custodial Replacements	10.0	19.0	0.0	19.0	0.0		9.0	Completed
2013-O032 KH Patio Outdoor Lounge	40.0	0.0	0.0	0.0	0.0		(40.0)	Cancel
2013-O033 SUO Digital Ad Screen Expansion	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2013-O034 AGB/BRR Trash Cans	7.2	0.0	9.1	9.1	0.0		1.9	Completed Awaioting Invoice
2013-O035 Student Service Center	300.0	0.0	39.3	39.3	260.7		0.0	In Progress
2013-O036 Fac. Misc. Remodels	25.0	15.0	1.1	16.1	8.9		0.0	In Progress
2013-O037 Lu Valle Roof Membrane	75.0	2.3	37.6	39.9	35.1		0.0	In Progress
2013-O038 Energy/utilities Efficiency Project	75.0	29.7	11.3	41.0	34.0		0.0	In Progress
2013-O039 Finance Misc. Replacements	15.0	0.6	0.0	0.6	14.4		0.0	In Progress
2013-O040 General Replacements	50.0	0.0	0.0	0.0	0.0		(50.0)	Cancel
2013-O042 Daily Bruin Flooring	0.0	96.8	0.0	96.8	0.0		96.8	Completed
2013-O043 Black Experience Mural	0.0	27.3	7.7	35.0	0.0		35.0	In Progress
2013-S046 Students Affairs Office	0.0	1.7	5.5	7.2	57.8		65.0	In Progress
0040 0047 KH 01	0.0	11.8	0.0	11.8	0.0		11.8	Completed
2013-S047 KH Sleeping Chairs								Completed
Total Others	636.2	208.0	121.1	329.1	424.6	12.0	129.5	Completed

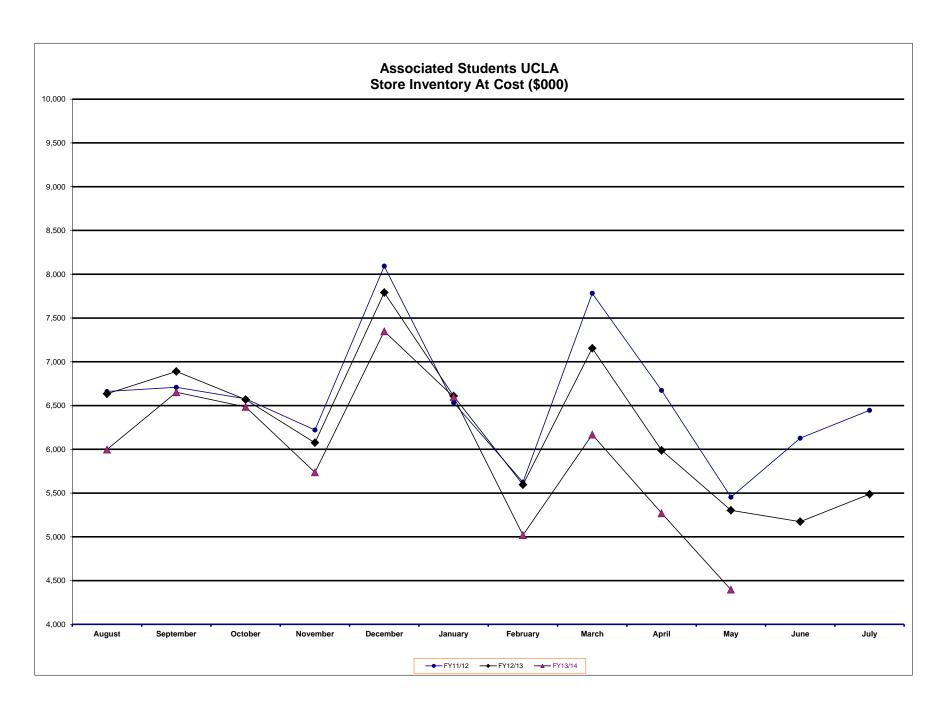
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

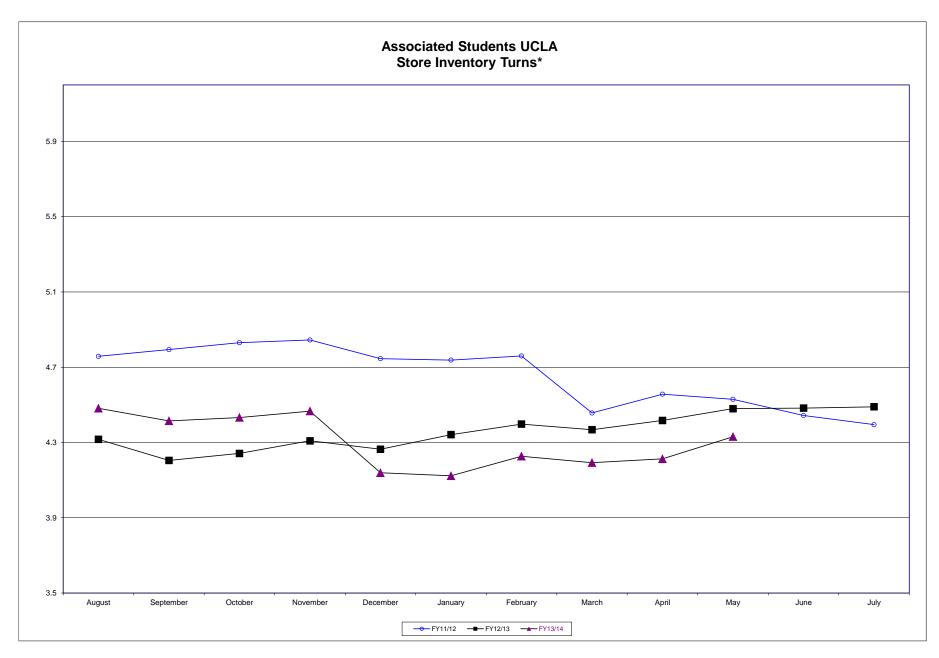
5/24/2014 May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$698,839	18%	\$74,309	53%	\$4,115	15%	\$1,651	46%	\$60	2%	\$3,579	43%	\$782,553	19%
ASUCLA PUBLICATIONS	\$92,124	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$92,124	2%
ASUCLA USA/GSA	\$126,537	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$126,537	3%
DUE FROM VENDORS	\$1,108,921	28%	\$23,912	17%	\$21,364	76%	(\$3,741)	-105%	(\$2,494)	-88%	\$4,226	51%	\$1,152,188	28%
DENTAL KITS	\$245,463	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$245,463	6%
OTHER	\$1,655,930	43%	\$41,206	30%	\$2,393	9%	\$5,664	159%	\$5,278	186%	\$505	6%	\$1,710,976	42%
TOTAL CURRENT MONTH	\$3,927,814	100%	\$139,427	100%	\$27,872	100%	\$3,574	100%	\$2,844	100%	\$8,310	100%	\$4,109,841	100%
	96%		3%		1%		0%		0%		0%		100%	
4/26/2014 Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$677,436	21%	\$32,773	20%	\$5,553	7%	\$1,546	9%	\$2,144	75%	\$2,122	16%	\$721,574	21%
ASUCLA PUBLICATIONS	\$88,602	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$88,602	3%
ASUCLA USA/GSA	\$105,788	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$105,788	3%
DUE FROM VENDORS	\$345,129	11%	\$21,304	14%	\$1,298	2%	\$5,473	153%	\$3,649	128%	\$8,353	101%	\$385,206	10%
DENTAL KITS	\$91,958	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$91,958	3%
OTHER	\$1,897,126	59%	\$103,577	66%	\$73,003	91%	\$10,979	61%	\$1,079	38%	\$3,204	39%	\$2,088,968	60%
TOTAL CURRENT MONTH	\$3,206,039	100%	\$157,654	100%	\$79,854	100%	\$17,998	100%	\$6,872	100%	\$13,679	100%	\$3,482,096	100%
	92%		5%		2%		1%		0%		0%		100%	
3/29/2014 Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$712,072	20%	\$10,052	9%	\$3,218	12%	\$2,144	14%	\$1,963	69%	\$3,769	16%	\$733,218	20%
ASUCLA PUBLICATIONS	\$288,411	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$288,411	8%
ASUCLA USA/GSA	\$119,559	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$119,559	3%
DUE FROM VENDORS	\$527,902	15%	\$2,763	2%	\$11,559	43%	(\$1,397)	-39%	(\$932)	-33%	\$8,680	104%	\$548,575	14%
DENTAL KITS	\$174,835	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$174,835	5%
OTHER	\$1,756,571	49%	\$96,312	69%	\$12,137	45%	\$14,165	95%	\$1,017	36%	\$11,239	135%	\$1,891,441	50%
TOTAL CURRENT MONTH	\$3,579,350	100%	\$109,127	100%	\$26,914	100%	\$14,912	100%	\$2,048	100%	\$23,688	100%	\$3,756,039	100%
	95%		3%		1%		0%		0%		1%		100%	



Aged Accounts Receivable Balances >60 Days Past Due







^{*}This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

	MAN	10/04/27/14 05/	24/14)	Ī		ICCAL VEAD 12.1	4	FICCAL VI	TAD 12 12
-		10(04/27/14-05/2 CURRENT MONTH				ISCAL YEAR 13-1 MO(07/28/13-05		FISCAL YE LAST YEA	
ACTU		BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
	9,575	967,435	62,140 <33,739>	ACADEMIC SUPPORT DIV GENERAL MDSE DIVISION	17,405,318	19,554,702	<2,149,384>	859,439	19,370,527
	5,162 8,567	1,448,901 115,700	2,867	HILLTOP SHOP	11,504,339 921,459	11,933,713 962,000	<429,374> <40,541>	1,358,996 111,015	11,842,830 923,574
	7,017	134,977	22,040	LU VALLE COMMONS STORE	2,541,224	2,971,071	<429,847>	161,645	2,798,498
	5,002	77,000	<11,998>	E-COMMERCE DIVISION	1,338,090	1,249,000	89,090	59,609	1,196,345
	1,065	468,110	<7,045>	HEALTH SCIENCES STORE	4,599,778	4,558,397	41,381	438,850	4,529,616
3,246	6,387	3,212,123	34,264	TOTAL SALES	38,310,209	41,228,883	<2,918,674>	2,989,554	40,661,389
2 117	7,325	2,051,474	∠65 9 51 >	Less: Cost of Sales	26,639,435	28,547,206	1,907,771	1,949,456	28,459,671
2,117	7,525	2,031,171	(03,031)	Least of Sules	20,033,133	20,5 17,200	1,507,771	1,5 15, 150	20, 133,071
				Less: Shrinkage					
	3,511	3,440	<71>	ACADEMIC SUPPORT DIV	73,474	72,640	<834>	3,424	80,503
4	4,661 574	4,850 550	189 <24>	GENERAL MDSE DIVISION HILLTOP SHOP	46,701 4,381	48,170 4,540	1,469 159	4,486 532	48,089 4,371
	949	710	<239>	LU VALLE COMMONS STORE	15,317	15,050	<267>	969	16,611
	240	280	40	E-COMMERCE DIVISION	5,015	4,460	<555>	222	4,523
	1,916	1,790	<126>	HEALTH SCIENCES STORE	23,506	18,530	<4,976>	1,875	24,436
	1,850	11,620	<230>	SHRINKAGE	168,393	163,390	<5,003>	11,508	178,533
2,129	9,175	2,063,094	<66,081>	TOTAL COST OF SALES	26,807,828	28,710,596	1,902,768	1,960,964	28,638,204
	65.2	63.9	<1.4>	COST OF SALES %	69.5	69.2	<0.3>	65.2	70.0
1 117	7,212	1,149,029	<31,817>	GROSS MARGIN	11,502,381	12,518,287	<1,015,906>	1,028,590	12,023,186
-//	34.8	36.1	<1.4>	GROSS MARGIN %	30.5	30.8	<0.3>	34.8	30.0
	0.4	0.4	<0.0>	SHRINKAGE %	0.4	0.4	<0.0>	0.4	0.4
				NET ODOG					
-	34.4	35.8	<1.4>	NET GROSS MARGIN %	30.0	30.4	<0.3>	34.4	29.6
	12.8	14.6	<1.8>	ACADEMIC SUPPORT DIV	17.0	18.4	<1.4>	10.5	17.5
	51.1	51.5	<0.4>		49.2	49.5	<0.3>	51.7	49.0
	38.5	39.8		HILLTOP SHOP	39.1	39.7	<0.6>	38.8	39.4
	39.1	40.7	<1.6>	LU VALLE COMMONS STORE	29.4	29.3	0.1	35.1	28.1
	53.0	52.7	0.3	E-COMMERCE DIVISION	50.3	50.5	<0.2>	53.2	50.4
<u> </u>	26.1	25.6	0.6	HEALTH SCIENCES STORE	24.1	24.8	<0.7>	23.8	23.9
71	5,557	54,282	21,275	OTHER INCOME	934,126	813,663	120,463	95,924	787,345
	2,769	1,203,311	<10,542>	GROSS MARGIN/OTHER	12,436,507	13,331,950	<895,444>	1,124,515	12,810,530
				Less: Controllable Exp					
25"	2 141	262 570	9,437	Caraar Wagaa	2 570 662	2 654 692	94.010	252.460	2 600 551
253	3,141 0	262,578 4,935	4,935	Career Wages Limited Appointment	2,570,663 0	2,654,682 31,177	84,019 31,177	253,468 2,830	2,600,551 10,185
137	7,283	139,523	2,240	Student Wages	1,407,481	1,384,651	<22,830>	139,676	1,357,339
	0,424	407,036	16,612	TOTAL WAGES	3,978,144	4,070,510	92,366	395,973	3,968,076
	12.0	12.7	0.6	WAGE % TO SALES	10.4	9.9	<0.5>	13.3	9.8
400	0.500	440.044	40.000	5 1 5 6	4 202 445	4 470 065	475.050	120 524	4 206 247
	0,522	149,914	19,392	Employee Benefits	1,303,115	1,478,965 83,968	175,850 <15,299>	130,621	1,296,217
	5,981 5,995	4,360 14,438	<1,621> <1,557>	Office Supplies Telephone	99,267 135,782	142,477	6,695	5,698 14,402	93,128 139,579
	80	110	30	Telex	800	1,100	300	80	892
	23	40	17	Postage	256	400	144	<92>	259
1	1,411	250	<1,161>	Trav/Trips/Conference	27,258	20,367	<6,891>	104	19,603
	0	0	0	Membership Fees	1,900	2,100	200	2,400	4,500
	4,372 4,723	4,470 17,160	98 2,437	Operating Supplies Freight Out	47,995 281,828	53,250 280,650	5,255 <1,178>	3,934 9,987	49,943 273,956
	3,500	3,500	<0>	Transportation	11,509	11,700	191	4,111	12,216
	<39>	0	39	Postage Stamp O/S	161	0	<161>	<27>	<2>
	0	0	0	Uniforms	248	0	<248>	0	733
	7,550	12,220		Advertising	227,693	187,182	<40,511>	14,546	185,163
<15	5,222>	<600>	14,622 <249>	Vendor Adv. Allowance	<96,734> 263,099	<61,306>	35,428	0	<56,613> 248,344
.	304 5,628	55 3,990	<249> <1,638>		50,104	260,550 34,875	<2,549> <15,229>	72 8,357	248,344 46,044
1	0	0	0	Janitorial	0	0	0	0,557	<19>
62	2,602	58,108	<4,494>	Bank Card Expense	632,065	678,009	45,944	57,588	649,747
	635	0	<635>	Overs/Shorts	15,040	0	<15,040>	<744>	4,875
	755	0	<755>	Credit Card Adjustments	4,038	0	<4,038>	51	7,289
	<1> 170	0	1 <170>	Textbook Rental Exp Rentals-Facilities	535 2,370	0	<535> <2,370>	0	374 1,150
	0	0	0	Rentals-Truck	2,300	1,300	<1,000>	124	1,130
	0	0	0	Taxes & Licenses	300	300	0	0	300
8	8,623	6,350	<2,273>	Professional Services	100,251	65,450	<34,801>	4,713	64,681
	0	0	0	Temp Agency Service	1,672	700	<972>	<0>	8,628
	0 915	0 140	0 <775>	Commission Expense Concession Expense	38,849 35,809	37,100 33,568	<1,749> <2,241>	476 70	38,838 39,002
	915	0	0	Prior Period Adj	33,809	33,300	<2,241>	0	53,002
	0	<1>	<1>	Alloc of Distr Cntr	0	13	13	0	0
	2,230	2,841	611	Payment to UCLA	83,799	74,917	<8,882>	1,330	99,985
	0,756	277,345	16,589	TOTAL CONTROLLARIE EVE	3,271,308	3,387,635	116,327	257,800	3,230,432
651	1,180	684,381	33,201	TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO	7,249,452	7,458,145	208,693	653,773	7,198,508
541	1,589	518,930	22,659	SVCS AND ENTERPRISES	5,187,055	5,873,805	<686,750>	470,741	5,612,023
	,	-10/500	22,000		=,=0.,000	-, 5,005	.550,7507	0,7 11	-,-12,023
			l	Less: Allocated Exp					
					i l				
	0.00=	20		All	207	200		26	255 255
	9,987	29,879 149,990	<108>		287,904 1 468 339	280,807 1 566 260	<7,097>	26,520 143 143	257,229 1 453 679
139	9,199	149,990	10,791	Allocated Exp. Fin	1,468,339	1,566,260	97,921	143,143	1,453,679
139 65			10,791						
139 65 27 87	9,199 5,768 7,713 7,256	149,990 61,163 33,337 92,945	10,791 <4,605> 5,624 5,689	Allocated Exp. Fin Allocated ExpIS Allocated Exp. Mktg Allocated Exp Othr SA	1,468,339 646,192 291,387 944,413	1,566,260 649,526 347,757 987,447	97,921 3,334 56,370 43,034	143,143 57,007 29,249 87,939	1,453,679 601,157 321,429 911,677
139 65 27 87 69	9,199 5,768 7,713 7,256 9,458	149,990 61,163 33,337 92,945 68,999	10,791 <4,605> 5,624 5,689 <459>	Allocated Exp. Fin Allocated ExpIS Allocated Exp. Mktg Allocated Exp Othr SA Maintenance	1,468,339 646,192 291,387 944,413 724,789	1,566,260 649,526 347,757 987,447 700,691	97,921 3,334 56,370 43,034 <24,098>	143,143 57,007 29,249 87,939 68,859	1,453,679 601,157 321,429 911,677 678,830
139 65 27 87 69	9,199 5,768 7,713 7,256 9,458 -0,143	149,990 61,163 33,337 92,945 68,999 33,750	10,791 <4,605> 5,624 5,689 <459> <6,393>	Allocated Exp. Fin Allocated ExpIS Allocated Exp. Mktg Allocated Exp Othr SA Maintenance Utilities	1,468,339 646,192 291,387 944,413 724,789 364,264	1,566,260 649,526 347,757 987,447 700,691 322,489	97,921 3,334 56,370 43,034 <24,098> <41,775>	143,143 57,007 29,249 87,939 68,859 40,146	1,453,679 601,157 321,429 911,677 678,830 325,004
139 65 27 87 69 40	9,199 5,768 7,713 7,256 9,458 0,143 8,165	149,990 61,163 33,337 92,945 68,999 33,750 68,324	10,791 <4,605> 5,624 5,689 <459> <6,393> 159	Allocated Exp. Fin Allocated ExpIS Allocated Exp. Mktg Allocated Exp. Othr SA Maintenance Utilities Depreciation	1,468,339 646,192 291,387 944,413 724,789 364,264 676,868	1,566,260 649,526 347,757 987,447 700,691 322,489 683,240	97,921 3,334 56,370 43,034 <24,098> <41,775> 6,372	143,143 57,007 29,249 87,939 68,859 40,146 66,271	1,453,679 601,157 321,429 911,677 678,830 325,004 681,922
139 65 27 87 69 40	9,199 5,768 7,713 7,256 9,458 -0,143	149,990 61,163 33,337 92,945 68,999 33,750	10,791 <4,605> 5,624 5,689 <459> <6,393>	Allocated Exp. Fin Allocated ExpIS Allocated Exp. Mktg Allocated Exp Othr SA Maintenance Utilities	1,468,339 646,192 291,387 944,413 724,789 364,264	1,566,260 649,526 347,757 987,447 700,691 322,489	97,921 3,334 56,370 43,034 <24,098> <41,775>	143,143 57,007 29,249 87,939 68,859 40,146	1,453,679 601,157 321,429 911,677 678,830 325,004

MAY	7. 10(04/27/14-05/2	24/14)]	F	ISCAL YEAR 13-1	4	FISCAL YE	AR 12-13
	CURRENT MONTH			YTD 10	MO(07/28/13-05	/24/14)	LAST YEAR	r actual
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
162 201	144 504	17 707	CENTRAL DIVICION	1 300 051	1 252 064	15.000	160 173	1 200 242
162,381 208,921	144,584 238,780	17,797 <29,859>	CENTRAL DIVISION NORTH CAMPUS DIVISION	1,369,851 1,775,546	1,353,861 1,888,889	15,990 <113,343>	160,173 222,844	1,388,312 1,722,960
146,379	144,035	2,344	SOUTH DIVISION	1,293,856	1,299,908	<6,052>	139,894	1,722,900
245,784	252,496	<6,712>	LU VALLE DIVISION	2,148,248	2,337,808	<189,560>	246,624	2,242,982
283,487	300,957	<17,470>	COOPERAGE DIVISION	2,380,217	2,562,583	<182,366>	249,300	2,261,127
232,543	166,150	66,393	SPECIAL EVENTS DIVISION	2,215,414	2,016,182	199,232	271,157	2,458,820
1,279,496	1,247,002	32,494	TOTAL SALES	11,183,132	11,459,231	<276,099>	1,289,992	11,361,707
451,875	423,205	<28 670>	Less: Cost of Sales	3,885,250	3,874,136	<11,114>	460,064	3,931,767
35.3	33.9	<1.4>	COST OF SALES %	34.7	33.8	<0.9>	35.7	34.6
827,621	823,797	3,824	GROSS MARGIN	7,297,882	7,585,095	<287,213>	829,928	7,429,940
64.7	66.1	<1.4>	GROSS MARGIN %	65.3	66.2	<0.9>	64.3	65.4
67.0	60.4	.4 =:	CENTRAL DIVICION	67.5	60.0	.4.5	67.6	67.2
67.8 63.5	69.4 66.1		CENTRAL DIVISION NORTH CAMPUS DIVISION	67.5 64.7	69.0 66.2	<1.5> <1.5>	67.6 60.7	67.3 62.7
64.1	66.5		SOUTH DIVISION	64.7	65.7	<1.0>	63.8	64.7
68.4	68.1	0.2	LU VALLE DIVISION	68.9	69.0	<0.1>	68.1	68.8
63.5	64.6		COOPERAGE DIVISION	64.0	64.6	<0.7>	64.9	64.6
62.3	62.6	<0.3>	SPECIAL EVENTS DIVISION	63.5	63.7	<0.2>	62.7	64.5
224 560	193,123	31,445	OTHER INCOME	1,994,310	1,829,455	164 055	207,463	1,908,902
224,568 1,052,188	1,016,920	35,268	GROSS MARGIN/OTHER	9,292,192	9,414,550	164,855 <122,358>	1,037,391	9,338,842
1,032,100	1,010,520	33,200	GROSS THURGING THER	3,232,132	5,111,550	(122,550)	1,037,331	3,330,012
1			Less: Controllable Exp					
1						_		
280,308	279,291		Career Wages	2,809,827	2,871,456	61,629	258,207	2,749,088
614 225,208	512 222,487		Limited Appointment Student Wages	6,624 2,018,091	8,608 2,024,106	1,984 6,015	8,656 223,085	32,910 2,013,804
<37,164:		<2,721> 567	Labor Recharge	<349,310>	<344,012>	5,298	<35,085 <35,092>	<332,721>
468,966	465,693	<3,273>	TOTAL WAGES	4,485,232	4,560,158	74,926	454,856	4,463,080
36.7	37.4	0.7	WAGE % TO SALES	40.1	39.8	<0.3>	35.3	39.3
			_ ,					
149,258	164,999	15,741	Employee Benefits	1,494,867	1,640,714	145,847	147,546	1,464,400
1,701 5,514	2,720 4,484	1,019 <1,030>	Office Supplies Telephone	16,990 43,754	17,805 43,520	815 <234>	4,543 4,387	20,392 41,667
873	1,250	<1,030> 377	Training Programs	12,281	43,520 18,200	<234> 5,919	1,169	13,358
58,272	58,060	<212>	Paper	524,858	536,395	11,537	56,708	525,602
4.6	4.7	0.1	Paper % To Sales	4.7	4.7	<0.0>	4.4	4.6
5,096	4,381		Cleaning Supplies	52,633	43,143	<9,490>	5,282	48,530
<8,865	,	<735>	Purchasing Rebates	<101,624>	<93,300>	8,324	<8,018>	<90,821>
3,712 6,570	2,710 5,391	<1,002> <1,179>	Replacements Laundry	33,681 52,652	26,186 52,120	<7,495> <532>	4,443 7,537	37,817 63,262
385	1,159	<1,179> 774	Uniforms	15,948	52,120 14,537	<532> <1,411>	2,651	19,668
682	2,885	2,203	Advertising	47,783	67,285	19,502	1,902	63,171
0	100	100	Menu Development	0	1,000	1,000	0	1,401
2	45	43	Dorm Coupons Expense	40	411	371	3	48
9,509	5,886		Repairs & Maintenance	114,503	55,164	<59,339>	19,546	107,697
44,604 2,026	33,566 1,841		Bank Card Expense Sales Tax Expense	348,395 17,114	317,665 16,554	<30,730> <560>	20,058 2,047	296,572 17,110
1,826	989		Overs/Shorts	17,114	9,203	<8,472>	309	8,939
29	0		Credit Card Adjustments	155	0	<155>	0	6
50	0	<50>	Rentals	2,469	1,500	<969>	804	14,575
1,296	425		Rentals-Truck	3,599	4,010	411	622	2,395
0	0	0	Taxes & Licenses	381 600	1,000 0	620 <600>	0	10,261 600
500	0		Professional Services Temp Agency Service	1,574	1,500	<600> <74>	-0 -<0>	9,553
20,977	17,904	<3,073>	Commission Expense	243,803	274,173	30,370	20,119	9,553 274,557
304,016	299,195	<4,821>	TOTAL OTHER CONTROL.	2,944,128	3,048,785	104,657	291,659	2,950,758
772,982	764,888	<8,094>	TOTAL CONTROLLABLE EXP	7,429,360	7,608,943	179,583	746,514	7,413,838
270.05	252.000	27.175	GROSS CONTRIBUTION TO	1 063 033	1 005 507	F7 00F	200 077	1 005 004
279,207	252,032	27,175	SVCS AND ENTERPRISES	1,862,832	1,805,607	57,225	290,877	1,925,004
			Less: Allocated Exp					
			Lass. / mocatca Exp					
36,019	34,184	<1,835>	Allocated ExpHR	325,049	313,996	<11,053>	30,463	289,383
63,025	66,129	3,104	Allocated Exp. Fin	525,961	534,775	8,814	69,471	508,023
29,777	26,966		Allocated ExpIS	230,215	221,314	<8,901>	27,667	210,271
12,547	14,698		Allocated Exp. Mktg	104,526	118,596	14,070	14,195	111,078 316,387
39,507 58,553	40,979 59,529	1,472 976	Allocated Exp Othr SA Maintenance	336,495 610,995	333,164 604,520	<3,331> <6,475>	42,679 58,047	316,387 572,249
33,841	29,117	<4,724>	Utilities	307,073	278,225	<28,848>	33,843	273,979
102,192	107,584	5,392	Depreciation	998,678	1,075,840	77,162	99,038	1,001,409
375,461	379,186	3,725	TOTAL ALLOCATED EXP	3,438,991	3,480,430	41,439	375,403	3,282,779
-00.051	.437.454	20.000	NET INCOME (LOCC)	21 F7C 1CA	-1 C74 000	00.003	-04 F3C	×1 3F7 770
<96,254	> <127,154>	30,900	NET INCOME (LOSS)	<1,576,160>	<1,674,823>	98,663	<84,526>	<1,357,776>
385,643	392,507	<6.864>	TOTAL CUSTOMER COUNT	3,393,641	3,565,119	<171,478>	385,322	3,496,367
134,621	130,703	3,918	3RD PARTY CUST COUNT	1,195,552	1,204,002	<8,450>	127,152	1,173,558
251,022	261,804		ASUCLA CUSTOMER COUNT	2,198,089	2,361,117	<163,028>	258,170	2,322,809
5.37	5.10	0.27	TOTAL AVERAGE CHECK	5.40	5.15	0.25	4.98	5.04
6.98	6.51	0.47	3RD PARTY AVG CHECK	6.13	5.74	0.39	6.15	6.21
4.51	4.40	0.11	ASUCLA AVERAGE CHECK	4.57	4.49	0.08	4.40	4.44
30,787	30,453	<334>	EMPLOYEE HOURS	294,128	293,764	<364>	30,956	295,889
41.56	40.95		SALES/LABOR HOUR	38.02	39.01	<0.99>	41.67	38.40
•				,	•		•	

SERVICES DIVISION INCOME STATEMENT

MAY. 1	10(04/27/14-05/2	4/14)	l l	F	ISCAL YEAR 13-1	4	FISCAL YE	AR 12-13
	CURRENT MONTH	· ,	1		MO(07/28/13-05		LAST YEAR	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
15,045	21,768	-6 722×	PHOTOGRAPHY	146,634	162,128	<15,494>	16,541	154,407
15,045	21,768		TOTAL SALES	146,634	162,128	<15,494>	16,541	154,407
13/0 .3	22// 00	10// 20/		1 10/00 1	102,120	123, 13 11	10,5 .1	20 ., .07
57	635	578	Less: Cost of Sales	2,981	4,784	1,803	197	5,988
14,988	21,133	<6,145>		143,653	157,344	<13,691>	16,344	148,418
99.6	97.1	2.5	GROSS MARGIN %	98.0	97.1	0.9	98.8	96.1
99.6	97.1	2.5	PHOTOGRAPHY	98.0	97.1	0.9	98.8	96.1
205,198	185,067	20,131	TRADEMARKS AND LICENSING	1,929,391	2,123,659	<194,268>	63,247	1,880,515
92,374	90,445	1,929	LEASED OPS	915,718	908,281	7,437	88,597	880,071
297,572	275,512	22,060	OTHER INCOME	2,845,109	3,031,940	<186,831>	151,843	2,760,586
312,560	296,645	15,915	GROSS MARGIN/OTHER	2,988,762	3,189,284	<200,522>	168,187	2,909,004
			Less: Controllable Exp					
31,934	32,057	123	Career Wages	324,680	317.639	<7,041>	30,547	311,842
0	0	0	Limited Appointment	0	0	0	452	1,281
1,477	1,938	461	Student Wages	15,746	18,128	2,382	924	7,518
33,411	33,995	584	TOTAL WAGES	340,425	335,767	<4,658>	31,923	320,641
222.1	156.2	<65.9>	Wage % to sales	232.2	207.1	<25.1>	193.0	207.7
15 /27	15 700	353	Employee Benefits	152 760	156 264	2 506	14 540	144 101
15,437 157	15,790 700	543	Employee Benefits Office Supplies	152,768 5,780	156,364 8,853	3,596 3,073	14,540 896	144,101 8,739
843	741	<102>		6,739	7,301	562	706	6,711
0	105	105	Postage	824	1,050	226	84	898
0	0	<0>	Trav/Trips/Conference	9,251	15,500	6,249	546	12,302
0	0	0	Enforcement	6,000	8,000	2,000	0	8,000
0	0	0	Advertising	0	250	250	0	0
4,000 0	4,000	0	Business Promotion	30,897	40,600	9,703 698	392	20,521
2,263	214 3,033	214 770	Repairs & Maintenance Professional Services	1,098 29,984	1,796 24,274	<5,710>	23 2,083	4,967 24,055
1,150	1,150	0	Legal	6,596	11,500	4,904	770	3,070
4,149	4,150	1	Trademark	29,609	41,500	11,891	7,568	37,674
63,550	74,865	11,315	Intern'l Agnt Fee/Tax	256,786	299,384	42,598	, 0	183,215
7,551	7,800		Domestic Agency Fee	119,711	136,700	16,989	6,325	127,554
0	0		Misc. Bank Charges	0	0	0	0	128
31,014	26,624		Payment to UCLA	491,874	524,337	32,463	21,064	492,315
130,115 163,526	139,172 173,167	9,057 9,641	TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	1,147,916 1,488,341	1,277,409 1,613,176	129,493 124,835	54,997 86,920	1,074,249 1,394,890
103,320	1/3,10/	9,041	GROSS CONTRIBUTION TO	1,700,571	1,013,170	124,033	00,920	1,394,090
149,034	123,478	25,556	SVCS AND ENTERPRISES	1,500,421	1,576,108	<75,687>	81,267	1,514,114
			Less: Allocated Exp					
2,566	2,495	<71>	Allocated ExpHR	24,680	23,196	<1,484>	2,138	20,784
12,680	13,235		Allocated Exp. Fin	113,281	121,187	7,906	7,583	102,530
6,189	5,567		Allocated ExpIS	51,322	51,742	420	3,111	43,976
2,608	3,034		Allocated Exp. Mktg	23,203	27,734	4,531	1,596	23,412
8,211	8,459	248	Allocated Exp Othr SA	74,591	78,184	3,593	4,799	66,092
12,321	19,259	6,938	Maintenance	128,565	195,574 90,007	67,009	12,214	120,412 57,650
7,121 6,240	9,420 6,431	2,299 191	Utilities Depreciation	64,614 60,314	90,007 64,310	25,393 3,996	7,121 6,039	57,650 58,770
57,935	67,900	9,965	TOTAL ALLOCATED EXP	540,570	651,934	111,364	44,601	493,626
91,099	55,578		NET INCOME (LOSS)	959,850	924,174	35,676	36,666	1,020,488

UCLA STUDENT UNION INCOME STATEMENT

MAY. 10(04/27/14-05/24/14)		1	FISCAL YEAR 13-14 FISCA					
(CURRENT MONTH]	YTD 10 MO(07/28/13-05/24/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE]	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
38,376	22,200	•	EVENT SERVICES OFFICE	411,995	334,360	77,635	32,300	390,414
18	175 54,210		RECREATION & GAMES AU POST OFFICE	1,714	1,461	253	2,078	22,832 562,030
51,356 89,751	76,585	13,166	TOTAL SALES	550,125 963,835	554,256 890,077	<4,131> 73,758	53,410 87,788	975,276
09,731	70,303	15,100	TOTAL SALES	903,033	090,077	75,750	07,700	373,270
49,535	53,017	3,482	AU Post Office Cost	539,580	542,063	2,483	51,855	551,871
5,241	4,883	,	Facilities Costs	84,402	74,983	<9,419>	9,665	85,151
. 0	. 0	0	Cost of Sales GM RM	25	. 0	<25>	. 0	618
54,776	57,900	3,124	Less: Cost of Sales	624,006	617,046	<6,960>	61,520	637,640
61.0	75.6	14.6	COST OF SALES %	64.7	69.3	4.6	70.1	65.4
34,975	18,685	16,290	GROSS MARGIN	339,828	273,031	66,797	26,268	337,636
39.0	24.4	14.6	GROSS MARGIN %	35.3	30.7	4.6	29.9	34.6
06.2	70.0	0.2	EVENT CED (TOES OFFICE	70.5	77.6	4.0	70.4	70.2
86.3	78.0		EVENT SERVICES OFFICE	79.5	77.6	1.9	70.1	78.2
100.0 3.6	100.0 2.2	0.0 1.4	RECREATION & GAMES	98.6 1.9	100.0 2.2	<1.4> <0.3>	100.0 2.9	97.3 1.8
3.0	2.2	1.4	AU POST OFFICE	1.9	2.2	<0.3>	2.9	1.8
33,951	34,904	<953>	STUDENT UNION OPS	176,372	193,874	<17,502>	33,118	191,747
2,328	2,081		RECREATION & GAMES	15,460	18,337	<2,877>	2,176	191,747
9,025	9,543		AU POST OFFICE	97,920	97,572	348	8,324	99,716
45,303	46,528		OTHER INCOME	289,752	309,783	<20,031>	43,618	310,719
80,278	65,213	15,065	GROSS MARGIN/OTHER	629,580	582,814	46,766	69,886	648,355
	·	•	1		·		·	
			Less: Controllable Exp					
31,254	31,003		Career Wages	311,773	310,022	<1,751>	28,249	296,241
17,450	18,484	1,034	Student Wages	164,491	181,958	17,467	20,126	198,188
48,704	49,487	783	TOTAL WAGES	476,264	491,980	15,716	48,375	494,429
54.3	64.6	10.4	WAGE % TO SALES	49.4	55.3	5.9	55.1	50.7
16 452	16 027	204	Empleyee Benefite	150 027	165 072	7 126	14 175	146.056
16,453 1,693	16,837 521	384	Employee Benefits Office Supplies	158,837 14,854	165,973 10,372	7,136 <4,482>	14,175 1,238	146,056 12,435
4,205	3,390	<815>		32,779	33,130	351	3,664	33,204
0	0	0	Trav/Trips/Conference	1,848	2,250	402	<0>	1,843
0	0	0	24 Hour Study Lounge	5,329	4,562	<767>	0	5,444
0	0	0	Student Comm Art	5,393	5,495	102	64	5,810
0	0	0	Training Programs	2,887	5,208	2,321	0	3,896
815	169	<646>	Annual ASUCLA Events	24,345	18,995	<5,350>	928	23,617
25,021	19,531	<5,490>	Student Event Exp	99,338	107,643	8,305	28,430	131,130
<36>	240	276	Operating Supplies	1,950	2,715	765	0	3,166
0	0	0	Tournament Prizes	0	0	0	0	20
0	30	30	Replacements	0	537	537	0	608
0	0	0	Uniforms	838	600	<238>	0	563
5	20		Advertising	1,237	1,139	<98>	0	828
504	601		Business Promotion Repairs & Maintenance	4,785	5,980 10,730	,	548 2.264	4,838
1,139 0	750 0		Repairs & Maintenance Repairs & Mtce-Equip	12,239 0	10,739 0	<1,500> 0	2,264 1,466	25,866 14,658
1,306	1,274		Bank Card Expense	12,865	13,025	160	1,466	14,058
<17>	33		Overs/Shorts	36	332	297	0	153
1,522	1,249		Commission Expense	9,253	11,002	1,749	1,317	12,262
0	0	0	Student Support Svcs	2,908	2,625	<283>	0	2,769
15,417	15,417	0	Interaction Fund	154,167	154,170	3	15,417	154,167
22,368	24,000	1,632	STUDENT UNION EVENT F	105,566	126,500	20,934	15,373	116,473
90,395	84,062	<6,333>	TOTAL OTHER CONTROL.	651,451	682,992	31,541	86,436	713,953
139,099	133,549	<5,550>	TOTAL CONTROLLABLE EXP	1,127,715	1,174,972	47,257	134,811	1,208,383
			GROSS CONTRIBUTION TO				T	
<58,820>	<68,336>	9,516	SVCS AND ENTERPRISES	<498,134>	<592,158>	94,024	<64,925>	<560,027>
			Less Allesstad Com					
			Less: Allocated Exp					
3,742	3,633	~100×	Allocated ExpHR	34,518	33,936	<582>	3,241	32,015
5,478	5,633 5,481		Allocated Exp. Fin	48,890	33,936 46,633	<2,257>	5,917	48,150
2,674	2,305		Allocated ExpIS	21,953	19,943	<2,010>	2,428	20,562
1,127	1,256		Allocated Exp. Mktg	10,021	10,682	661	1,246	10,862
3,547	3,503		Allocated Exp Othr SA	32,432	30,093	<2,339>	3,745	30,793
36,603	36,312		Maintenance	381,950	368,749	<13,201>	36,287	357,728
21,155	17,761	<3,394>		191,960	169,715	<22,245>	21,156	171,271
14,741	17,290	2,549	Depreciation	143,605	172,900	29,295	16,907	173,750
89,066	87,541		TOTAL ALLOCATED EXP	865,327	852,651	<12,676>	90,927	845,131
	·							
<147,886>	<155,877>	7,991	NET INCOME (LOSS)	<1,363,461>	<1,444,809>	81,348	<155,852>	<1,405,158>

ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

MAY. 10(04/27/14-05/24/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13		
(CURRENT MONTH			YTD 10	YTD 10 MO(07/28/13-05/24/14)		LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
200.000	200 204	244		2 04 6 225	2.055.002	20.660	200 002	2 047 220
289,960	290,304	344	Career Wages	2,916,235	2,955,903	39,668	308,983	2,917,338
8,807 33,534	300 31,037	•	Limited Appointment Student Wages	41,074 291,466	15,000 295,836	<26,074> 4,370	960 31,474	2,217 295,345
332,301	321,641	· · · · · · · · · · · · · · · · · · ·	TOTAL WAGES	3,248,776	3,266,739	17,963	341,416	3,214,900
6.3	6.3	<0.0>	WAGE % TO TOTAL SALES	5.7	5.5	<0.3>	7.0	5.5
0	2,500	2,500	Emp Awards, Profess.	11,682	12,700	1,018	0	9,770
3,000	3,400	400	Emp Awards, Students	9,000	7,400	<1,600>	3,000	7,000
130,349	140,824	10,475	Employee Benefits	1,289,047	1,411,246	122,199	134,701	1,283,447
14,306 11,395	9,720 9,876	<4,560 <i>></i> <1,519>	Office Supplies Telephone	102,934 87,881	81,533 97,887	<21,401> 10,006	12,292 9,319	87,745 90,148
1,012	1,118	106	Postage	9,388	11,021	1,633	1,083	9,598
542	2,657	2,115	Trav/Trips/Conference	16,549	23,902	7,353	272	15,510
0	20	20	Expense Allowance	0	200	200	0	0
2,555	7,213	4,658	Employee Relations	14,806	14,802	<4>	2,778	19,801
0	52	52	Tuition Assistance	0	104	104	0	0
0	0	0	Training Programs	576	0	<576>	0	0
399 0	798 385	399 385	Fingerprinting Recruitment	5,388 3 427	8,493 4,400	3,105 973	0 255	4,463 2,680
0	385 620	385 620	Operating Supplies	3,427 1,268	4,400 5,480	4,212	255 30	2,680 2,005
0	0	0	Freight Out	0	0	0	0	14
307	300		Uniforms	2,745	3,000	255	307	2,702
<562>	<1,000>	<438>	Security Expense	67	<10,000>	<10,067>	<182>	<6,377>
0	50	50	Security Equipment	783	500	<283>	297	1,948
2,562	2,658	96	Alarm Monitoring	27,343	26,580	<763>	3,001	26,211
1,150	1,000		Advertising	10,615	10,000	<615>	<342>	7,976
2,100 4,480	2,100 7,176	0 2,696	Benefits U Adv Repairs & Maintenance	21,125 52,200	21,000 60,384	<125> 8,184	2,572 4,077	21,724 49,320
<15,000>	7,170	15,000	Repair-Mtce Computer	5,760	00,364	<5,760>	4,077	49,320
18,571	10,320		Repairs & Mtce-Equip	110,500	103,200	<7,300>	9,900	99,023
0	25	25	Printing	477	586	109	44	823
8,305	8,305	0	Bruin One Card Exp	96,979	96,979	0	11,023	95,748
<25>	82	107	Overs/Shorts	<32>	421	453	<10>	66
18,041	22,484	4,443	Insurance Expense	180,410	224,840	44,430	20,440	204,400
2,869 917	4,463 928	1,594	Professional Services	31,750	39,347	7,597 5	5,879	33,169
9,733	926 10,427	11 694	Legal External Audit	9,167 97,831	9,172 104,270	6,439	773 10,123	8,276 101,228
290	1,500	1,211	Temp Agency Service	5,574	6,700	1,126	1,285	8,481
9,583	9,442		Internal Audit	95,833	94,420	<1,413>	9,167	91,667
3,500	5,870	2,370	Tax Consulting	10,478	12,386	1,908	5,700	12,025
15,000	0	<15,000>	PROFESSIONAL FEES PCI	15,000	0	<15,000>	0	0
11,994	10,300		Board of Directors	102,858	102,700	<158>	10,773	109,441
0	0		Special Projects	3,486	10,000	6,514	3,109	16,683
3,026	5,279 3.074		Misc. Bank Charges	31,789	41,426 30,741	9,637	3,750 2,926	33,710 29,995
2,996 7,417	3,074 7,635	78 218	Armored Carrier Expense UCOP Payroll Services	33,238 74,167	30,741 76,350	<2,497> 2,183	2,926 7,417	29,995 74,168
15,929	15,929	0	UCLA Recharge Expense	162,040	159,290	<2,750>	15,498	154,980
1,262	300		Special Events	29,105	18,900	<10,205>	1,540	22,031
288,005	307,830	19,825	TOTAL OTHER CONTROL.	2,763,234	2,922,360	159,126	292,796	2,731,598
620,306	629,471	9,165	TOTAL CONTROLLABLE EXP	6,012,010	6,189,099	177,089	634,212	5,946,498
			Less: Allocated Exp					
14,952	16,104	1,152	Maintenance	156,025	163,536	7,511	14,823	146,130
8,642	7,877		Utilities	78,415	75,268	<3,147>	8,642	69,964
12,757	17,225	4,468	Depreciation	142,691	172,250	29,559	14,794	149,118
36,351	41,206	4,855	TOTAL ALLOCATED EXP	377,132	411,054	33,922	38,259	365,212
656,657	670,677	14,020	NET EXPENSE	6,389,142	6,600,153	211,011	672,471	6,311,709
<579,620>	<599,239>	•	Allocated-Svs and Ent	<5,595,370>	<5,796,968>	<201,598>	<564,137>	<5,379,488>
<26,561> <3,831>	<26,561> <3,831>	0	Allocated-USAC Allocated-GSA	<265,405> <35,573>	<265,405> <35,573>	0	<26,044> <3,831>	<258,069> <35,573>
<3,831> <46,645>	<3,831> <41,046>	5,599	Allocated-GSA Allocated-Comm Board	<35,573> <492,794>	<502,206>	<9,412>	<3,831> <78,459>	<35,573> <638,579>
<656,657>	<670,677>		TOTAL OTHER	<6,389,142>	<6,600,152>	<211,010>	<672,471>	<6,311,709>
		·				·		
0	0	0	TOTAL EXPENSE	0	1	1	<0>	0

MAINTENANCE DIVISION EXPENSE STATEMENT

MAY.	10(04/27/14-05/2	24/14)	1
	CURRENT MONTH	1	
ACTUAL	BUDGET	VARIANCE	1
7 ICT O/ IL	DODGET	V/ II CI/ II VCL	1
98,448	99,684	1,236	Career Wages
1,580	99,004	,	Limited Appointment
•	_	,	1 1
1,266	558		Student Wages
<160>	<80>	80	Labor Recharge
<5,271>	<4,219>	1,052	Billed Labor Costs
<600>	<4,500>	<3,900>	
95,263	91,443	<3,820>	TOTAL WAGES
60,452	61,659	1,207	Employee Benefits
55	145	90	Office Supplies
843	659		· · ·
			Telephone
170	30		Trav/Trips/Conference
0	0	0	Training Programs
4,194	4,858	664	Paper
3,086	4,374	1,288	Cleaning Supplies
757	1,262	505	Replacements
331	649	318	Laundry
6,256	14,905	8,649	Repairs & Maintenance
3,015	2,925	<90>	Repairs & Mtce-Elevator
181	50	<131>	Repairs & Mtce-Equip
<315>	200	515	Painting Program
3,500	100	<3,400>	Incidental Proj Exp
1,197	3,750	2,553	Air Conditioning-Maint
8,818	8,319	<499>	Rub Remvl/Hauling
3,614	3,573	<41>	Rodent & Pest Control
1,693	690		Rentals-Truck
0	0	0	Janitorial
97,848	108,148	10,300	TOTAL OTHER CONTROL.
193,110	199,591	6,481	TOTAL CONTROLLABLE EXF
			Loggy Allogated Eva
			Less: Allocated Exp
14,898	16,138	1,240	Depreciation
14,898	16,138	1,240	TOTAL ALLOCATED EXP
208,009	215,729	7,720	NET EXPENSE
<176,934>	<184,098>	<7.164>	Allocated-Svs and Ent
<6,002>	<6,002>	0	Allocated-USAC
<2,645>	<2,645>	0	Allocated-GSA
<2,043 <i>></i> <7,476>	<6,880>	596	Allocated-Comm Board
•			
<14,952>	<16,104>		Allocated-A & SS
<208,009>	<215,729>	<7,720>	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

F	ISCAL YEAR 13-1	FISCAL YEAR 12-13			
	MO(07/28/13-05	LAST YEAR ACTUAL			
ACTUAL ACTUAL	BUDGET	VARIANCE	MONTH	YTD	
ACTUAL	DODGLI	VARIANCE	PIONTIT	110	
000 003	1 024 721	24 720	02.466	021 500	
999,993	1,024,731	24,738	92,466	931,508	
24,353	0	<24,353>	4,048	37,560	
4,280	5,436	1,156	0	<799>	
<4,840>	<800>	4,040	<200>	<1,690>	
<44,537>	<42,591>	1,946	<4,152>	<40,583>	
<69,783>	<45,000>	24,783	<1,640>	<48,123>	
909,467	941,776	32,309	90,522	877,873	
F07.010	610.042	24 022	E0 460	F27.0F7	
597,910	619,842	21,932	50,468	527,857	
1,647	1,870	223	161	2,250	
7,063	6,802	<261>	841	6,683	
338	1,650	1,312	0	431	
0	0	0	<0>	4,543	
45,835	46,806	971	5,844	46,592	
46,819	46,104	<715>	4,767	46,029	
13,608	11,486	<2,122>	1,216	12,797	
4,575	7,413	2,838	375	6,164	
174,188	149,050	<25,138>	12,857	152,203	
29,675	31,325	1,650	2,785	30,035	
336	500	164	179	956	
1,865	2,000	135	225	1,744	
3,500	1,000	<2,500>	0	277	
35,423	37,500	2,077	4,739	34,796	
81,770	80,722	<1,048>	8,635	78,590	
36,247	35,732	<515>	3,841	35,795	
16,525	6,525	<10,000>	497	6,146	
2,592	0	<2,592>	0 7 421	0	
1,099,914	1,086,327	<13,587>	97,431	993,889	
2,009,381	2,028,103	18,722	187,953	1,871,763	
157,409	161,380	3,971	18,042	160,182	
157,409	161,380	3,971	18,042	160,182	
2,166,790	2,189,483	22,693	205,995	2,031,944	
, , , ,	,,	,		, , , , ,	
<1,846,298>	<1,869,533>	<23,235>	<175,407>	<1,729,219>	
<60,013>	<60,013>	0	<6,057>	<60,577>	
<26,441>	<26,441>	0	<2,296>	<22,953>	
<78,013>	<69,959>	8,054	<7,412>	<73,065>	
<156,025>	<163,536>	<7,511>	<14,823>	<146,130>	
<2,166,790>	<2,189,482>	<22,692>	<205,995>	<2,031,944>	
0	1	1	<0>	0	

UTILITIES EXPENSE STATEMENT

MAY.	10(04/27/14-05/2	24/14)	
(CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE	
20,878	17,841	<3,037>	Chiller Water
76,107	65,206	<10,901>	Elec-Non Air Cond.
7,647	10,574	2,927	Water-Non Air Cond.
11,035	9,575	<1,460>	Steam-Non Air Cond.
3,873	2,709	<1,164>	Gas
119,540	105,905	<13,635>	TOTAL OTHER CONTROL.
119,540	105,905	<13,635>	TOTAL CONTROLLABLE EXP
<102,260>	<90,049>	12,211	Allocated-Svs and Ent
<2,998>	<2,998>	0	Allocated-USAC
<1,320>	<1,320>	0	Allocated-GSA
<4,321>	<3,660>	661	Allocated-Comm Board
<8,642>	<7,877>	765	Allocated-A & SS
<119,540>	<105,904>	13,636	TOTAL OTHER
0	1	1	TOTAL EXPENSE

5100H V510 40 44							
F.	ISCAL YEAR 13-1	FISCAL YEAR 12-13					
YTD 10	MO(07/28/13-05	LAST YEAR ACTUAL					
ACTUAL	BUDGET	VARIANCE	MONTH	YTD			
178,901	153,459	<25,442>	19,596	159,226			
670,282	641,763	<28,519>	73,596	636,668			
84,669	102,947	18,278	12,987	94,640			
122,577	89,984	<32,593>	9,296	55,857			
32,287	25,720	<6,567>	3,396	22,887			
1,088,716	1,013,873	<74,843>	118,871	969,278			
1,088,716	1,013,873	<74,843>	118,871	969,278			
<927,911>	<860,449>	67,462	<102,266>	<827,905>			
<29,974>	<29,974>	0	<2,641>	<26,418>			
<13,208>	<13,208>	0	<1,001>	<10,010>			
<39,208>	<34,974>	4,234	<4,321>	<34,982>			
<78,415>	<75,268>	3,147	<8,642>	<69,963>			
<1,088,716>	<1,013,873>	74,843	<118,871>	<969,278>			
		·					
<0>	0	0	0	0			