ASSOCIATED STUDENTS UCLA

FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

May (04/29/12 - 05/26/12)

Prepared
June 11, 2012

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - MAY 2012 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

ACTUAL SUDGET VALUE STRANCT SATISFANCE SATISFANC			M	AY (04/29/1	2 - 05/26/12							F	ISCAL YEA	R 2011-201	2			FY 1	0-11		
\$ \$, \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$				CURRENT	MONTH				**	,				YTD 10	MONTHS (07/31/11 - 05	5/26/12)			**	
S	ACTU	JAL	BUD	GET					LAST YE	AR ACT		ACT	JAL	BUD	GET					LAST YE	AR ACT
CARDINA CARD					ACT/	BUD	ACT/L	Y ACT								ACT/	BUD	ACT/L	Y ACT		
3.05 3.06 3.06 4.07 4.73	\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%
1.365											GROSS INCOME										
277	3,039		3,643		(604)	(16.6%)	(393)	(11.5%)	3,432		UCLA Store	41,753		44,932		(3,179)	(7.1%)	(1,531)	(3.5%)	43,284	
112	1,385		1,343			3.1%	119	9.4%	1,266		UCLA Restaurants	11,966		11,843		123					
4.74																, ,	, ,				
1,130 372% 1,185 32.8% (5) Pia. 1 1 1 32.8% (5) Pia. 1,185 32.8% (5) Pia. 1,185 32.8% (6) Pia. 1,185 32.8% (7) Pia. 1,185 2.8% (7) Pia. 1,185 2.	-				` '	(18.2%)	(15)	(11.8%)						1,208		16					
1.15 32.2% 1.15 32.2% 6.5 4.4 12 4.6 1.18 32.2% LLA Store 1.2790 30.0% 13.306 22.8% 679 0.8 (176) 0.8 12.866 30.0% 30.0	4,743		5,292		(549)	(10.4%)	(241)	(4.8%)	4,984		TOTAL	57,644		60,883		(3,239)	(5.3%)	(963)	(1.6%)	58,607	
Property						Pts.		Pts.			GROSS MARGIN						Pts.		Pts.		
200 99.5% 188 99.4% 38 0.1 48 0.1 158 99.4% 58 47.5% 73.5%	1,130		1,195	32.8%	(65)	4.4		4.6		32.6%	UCLA Store	,	30.6%	13,369	29.8%	(579)	0.8	(176)	0.6	12,966	30.0%
Society Control Cont	973	70.3%	948	70.6%		(0.3)	85	0.2		70.1%	UCLA Restaurants	8,374	70.0%	8,376	70.7%	(2)	(0.7)	269	(0.8)	8,105	70.8%
2.582						-	-	0.1													
Second S	53			53.3%		(6.0)	. ,	(6.2)		53.5%	UCLA Student Union		49.1%				` '		(1.4)		
552 18,2% 552 15,4% 10 (2.8) (2.7) (2.9) 555 15,5% ULA Silver 5,582 12,2% 165 (0.5) (165) (0.8) 5,197 12,0% 572 587 43,7% (5.8) 58,37% (5.8) 5,197 12,0% 586 13,37% (1.8) 11,15 2 8.0 48 30,2% Services Division 44 16,6% 536 18,5% 62 1.7 (1.6) (0.4) 439 18,4% 17,17	2,362	49.8%	2,384	45.0%	(22)	4.8	130	5.0	2,232	44.8%	TOTAL	24,462	42.4%	25,251	41.5%	(789)	0.9	112	0.9	24,350	41.5%
592 42.7% 587 43.7% 597 43.7% 598 43.7% 598 45.7% 5887 43.7% 5887 43.7% 5887 43.7% 5887 43.7% 5887 43.7% 695 47.4% 69 (16.0) 99 (14.6) 62 48.8% DCLA Student Union 647 62.9% 640 53.0% 79 0.1 (46.5) (2.6) 60.2 59.3%											WAGES & BENEFITS										
46 22.2% 5 7 33.7% 11 11.5 2 8.0 49 30.2% Services Division 647 45.8 (6) (6.0 (6) (16.0) (9) (14.6) 62 48.8% (10.3 Ucl.A Student Union 647 52.9% 64.0 53.0% (7) 0.1 (45) (2.6 602 53.0% 1.2 (10.0 1.	552		562	15.4%	10	(2.8)	(27)	(2.9)	525	15.3%	UCLA Store	5,362	12.8%	5,527	12.3%	165	(0.5)	(165)	(0.8)	5,197	12.0%
71 63.4% 65 47.4% (6) (10.0) (9) (14.6) 62 48.8% UCA Student Union 667 52.9% 640 53.0% (7) 0.1 (65) (2.6) 60.2 50.3% 12.9%	592	42.7%	587	43.7%	(5)	1.0	(72)	(1.6)	520	41.1%	UCLA Restaurants	5,635	47.1%	5,685	48.0%	50	0.9	(454)	(1.8)	5,181	45.3%
1,281 26,5% 1,271 24,0% 10 (2,6) (106) (3,4) 1,155 23,2% TOTAL 12,088 21,0% 12,388 20,3% 290 (0,7) (679) (1,5) 11,419 19,5% 12,58 1,176 1,476			57	33.7%	11	11.5		8.0	48	30.2%	Services Division		16.8%	536	18.5%		1.7	(15)	(0.4)	439	16.4%
125 4.1% 127 3.5% 2 (0.6) 6 (0.3) 131 3.8% UCLA Store 1.757 4.2% 1.782 4.0% 25 (0.2) 16 (0.1) 1.773 4.1% 140 10.1% 147 8.7% (23) (1.4) (22) (0.8) 118 9.3% UCLA Store 1.757 4.2% 10.4% 1.132 9.6% (110) (0.8) (20) 0.3 1.222 10.7% 59 28.5% 33 19.5% (26) (9.0) (18) (2.7) 41 25.8% Services Division 835 90.9% 63 29.8% 28 (1.1) (7) 0.0 828 90.9% 382 8.1% 353 6.7% (29) (1.4) (18) (0.8) 364 7.3% UCLA Store Union 56 4.46% 550 4.55% 4 0.9 8 1.7 554 46.3% UCLA Store Union 56 4.46% 550 4.55% 4 0.9 8 1.7 554 46.3% UCLA Store Union 56 4.46% 550 4.55% 4 0.9 8 1.7 554 46.3% UCLA Store Union 56 4.46% 550 4.55% 4 0.9 8 1.7 555 4.46.3% UCLA Store Union 5.671 13.6% (388) 0.1 5.2	71	63.4%	65	47.4%		(16.0)	(9)	(14.6)		48.8%	UCLA Student Union	647	52.9%	640	53.0%			(45)	. ,		50.3%
125 4.1% 127 3.5% 2 (0.6) 6 (0.3) 131 3.8% UCLA Store 1.757 4.2% 1.762 4.0% 25 (0.2) 16 (0.1) 1.773 4.1% 1.90	1,261	26.6%	1,271	24.0%	10	(2.6)	(106)	(3.4)	1,155	23.2%	TOTAL	12,098	21.0%	12,388	20.3%	290	(0.7)	(679)	(1.5)	11,419	19.5%
140 10.1 \(1.17 \) 8.7 \(1.17 \) 8.7 \(1.17 \) (2.3) (1.4) (2.2) (0.8) (118) (2.7) 41 2.5 \(1.5 \) CLA Restaurants 1.242 10.4 \(1.5 \) (3.8) (2.8) (2.9) (3.8) (2.0) 0.3 1.222 10.7 \(1.5 \) (5.8) (5.8) (5.8) (7.8) (5.8) (7.											OTHER CONTROLLABLES *										
Separate	125	4.1%	127	3.5%	2	(0.6)	6	(0.3)	131	3.8%	UCLA Store	1,757	4.2%	1,782	4.0%	25	(0.2)	16	(0.1)	1,773	4.1%
S8 51.8% 76 55.5% 18 3.7 16 6.5 74 59.3% UCLA Student Union 546 44.6% 550 45.5% 4 0.9 8 1.7 554 46.3%	140	10.1%	117	8.7%	(23)	(1.4)	(22)	(0.8)	118	9.3%	UCLA Restaurants	1,242	10.4%	1,132	9.6%	(110)	(0.8)	(20)	0.3	1,222	10.7%
382 8.1% 353 6.7% (29) (1.4) (18) (0.8) 364 7.3% TOTAL 4.380 7.6% 4.327 7.1% (53) (0.5) (3) (0.1) 4.377 7.5%	59	28.5%	33	19.5%	(26)	(9.0)	(18)	(2.7)	41	25.8%	Services Division	835	30.9%	863	29.8%	28	(1.1)	(7)	0.0	828	30.9%
## CONTRIBUTION ## 453 14.9% 505 13.9% (52) 1.0 (8) 1.5 461 13.4% UCLA Store 5.671 13.6% 6.059 13.5% (388) 0.1 (326) (0.3) 5.997 13.9% (1.4) (1.4) (1.4) (1.5)	58	51.8%	76	55.5%	18	3.7	16	6.5	74	58.3%	UCLA Student Union	546	44.6%	550	45.5%	4	0.9	8	1.7	554	46.3%
443 14.9% 505 13.9% (652) 1.0 (8) 1.5 461 13.4% UCLA Store 5.671 13.6% 6.099 13.5% (388) 0.1 (326) (0.3) 5.997 13.9% (241 17.4% 244 18.2% (3) (0.8) (9) (2.3) 250 19.7% UCLA Restaurants 1.497 12.5% 1.559 13.2% (862) (0.7) (205) (2.4) 1.702 14.9% (76) (67.9%) (67) (48.9%) (9) (19.0) (7) (13.6) (69) (64.3%) UCLA Student Union (592) (48.4%) (579) (47.9%) (13) (0.5) (40) (2.3) (552) (46.1%) (77) (13.6) (69) (54.3%) UCLA Student Union (592) (48.4%) (579) (47.9%) (13) (0.5) (40) (2.3) (552) (46.1%) (77) (13.6) (69) (54.3%) UCLA Student Union (592) (48.4%) (579) (47.9%) (13) (0.5) (40) (2.3) (552) (46.1%) (79) (47.9%) (13) (0.5) (40) (2.3) (552) (46.1%) (79) (47.9%) (13) (0.5) (40) (2.3) (552) (46.1%) (79) (47.9%) (13) (0.5) (40) (2.3) (552) (46.1%) (79) (47.9%) (13) (0.5) (40) (2.3) (552) (46.1%) (79) (47.9%) (13) (0.5) (40) (2.3) (552) (46.1%) (79) (47.9%) (13) (0.5) (40) (2.3) (552) (46.1%) (79) (47.9%) (13) (4.0) (550) (4.1%) (4.1	382	8.1%	353	6.7%	(29)	(1.4)	(18)	(8.0)	364	7.3%	TOTAL	4,380	7.6%	4,327	7.1%	(53)	(0.5)	(3)	(0.1)	4,377	7.5%
241 17.4% 244 18.2% (3) (0.8) (9) (2.3) 250 19.7% UCLA Restaurants 1,497 12.5% 1.559 13.2% (62) (0.7) (205) (2.4) 17.02 14.9% (101 48.8% 79 46.7% 22 2.1 31 4.8 70 44.0% Services Division (592) (48.4%) (579) (47.9%) (13) (0.5) (0.5) (0.0) (0.5) 1.408 52.6% (67.9%) (67.9%											CONTRIBUTION										
101 48.8% 79 46.7% 22 2.1 31 4.8 70 44.0% Services Division 1.408 52.1% 1.435 51.6% (67) (0.5) (0.5) (0.5) (1.408 52.6% (67.9%) (6	453	14.9%	505	13.9%	(52)	1.0	(8)	1.5	461	13.4%	UCLA Store	5,671	13.6%	6,059	13.5%	(388)	0.1	(326)	(0.3)	5,997	13.9%
(76) (67.9%) (67) (48.9%) (9) (19.0) (7) (13.6) (69) (54.3%) UCLA Student Union (592) (48.4%) (579) (47.9%) (13) (0.5) (40) (2.3) (552) (46.1%)	241	17.4%	244	18.2%	(3)	(8.0)	(9)	(2.3)	250	19.7%	UCLA Restaurants	1,497	12.5%	1,559	13.2%	(62)	(0.7)	(205)	(2.4)	1,702	14.9%
719 15.2% 761 14.4% (42) 0.8 7 0.9 712 14.3% TOTAL 7,984 13.9% 8,534 14.0% (550) (0.1) (571) (0.7) 8,555 14.6% ALLOCATED EXPENSES 1.10.9% 502 9.5% (13) (1.4) (14) (0.8) 501 10.1% Admin&Support Services 4.911 8.5% 4.929 8.1% 18 (0.4) (199) (0.5) 4.712 8.0% 172 3.6% 174 3.3% 2 (0.3) (13) (0.4) 159 3.2% Maintenance Division 1.663 2.9% 1.743 2.9% 80 0.0 (35) (0.1) 1,628 2.8% 117 2.5% 77 1.5% (40) (1.0) (52) (1.2) 65 1.3% Utilities 781 1.4% 756 1.2% (25) (0.2) (44) (0.1) 737 1.3% 221 4.7% 221 4.2% 0 (0.5) (25) (0.8) 196 3.9% Depreciation 2.065 3.6% 2.208 3.6% 143 0.0 (75) (0.2) 1,990 3.4% (306) (6.5%) (213) (4.0%) (93) (2.5) (97) (2.3) (209) (4.2%) FROM OPERATIONS (1,436) (2.5%) (1,102) (1.8%) (334) (0.7) (924) (1.6) (512) (0.9%) (166) (1.2%) (56) (1.1%) 0 (0.1) 3 0.0 (59) (1.2%) Interest (Expense) (564) (1.0%) (564) (0.9%) 0 0.0 (0.1) 27 0.0 (591) (1.0%) (166) 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0 0 0.0 0.0		48.8%	79	46.7%		2.1		4.8		44.0%			52.1%		51.6%		0.5	-			
ALLOCATED EXPENSES ALLOCAT	(76)	(67.9%)	(67)	(48.9%)	(9)	(19.0)		(13.6)	(69)	(54.3%)	UCLA Student Union	(592)	(48.4%)	(579)	(47.9%)	(13)	(0.5)	(40)	(2.3)	(552)	(46.1%)
515 10.9% 502 9.5% (13) (1.4) (14) (0.8) 501 10.1% Admin&Support Services 4,911 8.5% 4,929 8.1% 18 (0.4) (199) (0.5) 4,712 8.0% 177 3.6% 174 3.3% 2 (0.3) (13) (0.4) 159 3.2% Maintenance Division 1,663 2.9% 1,743 2.9% 80 0.0 (35) (0.1) 1,628 2.8% 174 2.5% 77 1.5% (40) (1.0) (52) (1.2) (55 1.3% 0.1) 1.6% 1	719	15.2%	761	14.4%	(42)	0.8	7	0.9	712	14.3%	TOTAL	7,984	13.9%	8,534	14.0%	(550)	(0.1)	(571)	(0.7)	8,555	14.6%
172 3.6% 174 3.3% 2 (0.3) (13) (0.4) 159 3.2% Maintenance Division 1,663 2.9% 1,743 2.9% 80 0.0 (35) (0.1) 1,628 2.8% 117 2.5% 77 1.5% (40) (1.0) (52) (1.2) 65 1.3% Utilities 781 1.4% 756 1.2% (25) (0.2) (44) (0.1) 737 1.3% (221 4.7% 221 4.2% 0 (0.5) (25) (0.8) 196 3.9% Depreciation 2,065 3.6% 2,208 3.6% 143 0.0 (75) (0.2) 1,990 3.4% (1.0)											ALLOCATED EXPENSES										
117 2.5% 77 1.5% (40) (1.0) (52) (1.2) 65 1.3% Utilities 781 1.4% 756 1.2% (25) (0.2) (44) (0.1) 737 1.3% 1.2% 1.2% 221 4.2% 0 (0.5) (25) (0.8) 196 3.9% Depreciation 2.065 3.6% 2.208 3.6% 143 0.0 (75) (0.2) 1.990 3.4% 1.025 21.6% 974 18.4% (51) (3.2) (104) (3.1) 921 18.5% TOTAL 9,420 16.3% 9,636 15.8% 216 (0.5) (353) (0.8) 9,067 15.5% 1.2% (0.5) (0.2)	515	10.9%	502	9.5%	(13)	(1.4)	(14)	(8.0)	501	10.1%	Admin&Support Services	4,911	8.5%	4,929	8.1%	18	(0.4)	(199)	(0.5)	4,712	8.0%
221 4.7% 221 4.2% 0 (0.5) (25) (0.8) 196 3.9% Depreciation 2.065 3.6% 2.208 3.6% 143 0.0 (75) (0.2) 1,990 3.4% 1,025 21.6% 974 18.4% (51) (3.2) (104) (3.1) 921 18.5% TOTAL 9,420 16.3% 9,636 15.8% 216 (0.5) (353) (0.8) 9,067 15.5% 306) (6.5%) (213) (4.0%) (93) (2.5) (97) (2.3) (209) (4.2%) FROM OPERATIONS (1.436) (2.5%) (1,102) (1.8%) (334) (0.7) (924) (1.6) (512) (0.9%) 0	172	3.6%	174	3.3%	2	(0.3)	(13)	(0.4)	159	3.2%	Maintenance Division	1,663	2.9%	1,743	2.9%	80	0.0	(35)	(0.1)	1,628	2.8%
1,025 21.6% 974 18.4% (51) (3.2) (104) (3.1) 921 18.5% TOTAL 9,420 16.3% 9,636 15.8% 216 (0.5) (353) (0.8) 9,067 15.5% NET INCOME (LOSS) (306) (6.5%) (213) (4.0%) (93) (2.5) (97) (2.3) (209) (4.2%) FROM OPERATIONS (1,436) (2.5%) (1,102) (1.8%) (334) (0.7) (924) (1.6) (512) (0.9%) OTHER INC/(EXP) O 0.0% 0 0.0% 0 0.0 (21) (0.4) 21 0.4% Non-Recurrent Inc/(Exp) 17 0.4% 18 0.3% (1) 0.1 (5) 0.0 22 0.4% Interest Income 196 0.3% 172 0.3% 24 0.0 (64) (0.1) 260 0.4% (56) (1.2%) (56) (1.1%) 0 0 (0.1) 3 0.0 (59) (1.2%) Interest (Expense) (564) (1.0%) (564) (0.9%) 0 0.0 (0.1) 27 0.0 (591) (1.0%) 1.0 (1.0%) 1.	117	2.5%	77	1.5%	(40)			(1.2)		1.3%	Utilities		1.4%				(0.2)		(0.1)	737	1.3%
NET INCOME (LOSS) (306) (6.5%) (213) (4.0%) (93) (2.5) (97) (2.3) (209) (4.2%) FROM OPERATIONS (1,436) (2.5%) (1,102) (1.8%) (334) (0.7) (924) (1.6) (512) (0.9%) (1.6) (512) (0.9%) (1.6)	221			4.2%		` ,	` /	` '		3.9%	Depreciation	2,065	3.6%	2,208	3.6%			` ,	, ,	1,990	
Company Comp	1,025	21.6%	974	18.4%	(51)	(3.2)	(104)	(3.1)	921	18.5%	TOTAL	9,420	16.3%	9,636	15.8%	216	(0.5)	(353)	(0.8)	9,067	15.5%
OTHER INC/(EXP) 0 0.0% 0 0.0% 0 0.0% 0 0.0 (21) (0.4) 21 0.4% Non-Recurrent Inc/(Exp) 44 0.1% 0 0.0% 44 0.1 (34) 0.0 78 0.1% 17 0.4% 18 0.3% (1) 0.1 (5) 0.0 22 0.4% Interest Income 196 0.3% 172 0.3% 24 0.0 (64) (0.1) 260 0.4% (56) (1.2%) (56) (1.1%) 0 (0.1) 3 0.0 (59) (1.2%) Interest (Expense) (564) (1.0%) (564) (0.9%) 0 (0.1) 27 0.0 (591) (1.0%) 0 0.0% 0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0% Income Taxes 0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0 0 0.0% 186 3.9% 186 3.5% 0 0.4 1 0.2 185 3.7% Student Union Fee Income 1,855 3.2% 1,855 3.0% 0 0.2 6 0.0 1,849 3.2% 147 3.1% 148 2.8% (1) 0.3 (22) (0.3) 169 3.4% TOTAL 1,531 2.7% 1,463 2.4% 68 0.3 (65) 0.0 1,596 2.7% (159) (3.4%) (65) (1.2%) (94) (2.2) (119) (2.6) (40) (0.8%) NET INCOME (LOSS) 95 0.2% 361 0.6% (266) (0.4) (989) (1.6) 1,084 1.8%																					
0 0.0% 0 0.0% 0 0.0% 0 0.0 (21) (0.4) 21 0.4% Non-Recurrent Inc/(Exp) 44 0.1% 0 0.0% 44 0.1 (34) 0.0 78 0.1% 17 0.4% 18 0.3% (1) 0.1 (5) 0.0 22 0.4% Interest Income 196 0.3% 172 0.3% 24 0.0 (64) (0.1) 260 0.4% (56) (1.2%) (56) (1.1%) 0 0 (0.1) 3 0.0 (59) (1.2%) Interest (Expense) (564) (1.0%) (564) (0.9%) 0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0% Income Taxes 0 0.0% 0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0% Income Taxes 0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0 0 0.0% Student Union Fee Income 1,855 3.2% 1,855 3.0% 0 0.2 6 0.0 1,849 3.2% (159) (3.4%) (65) (1.2%) (94) (2.2) (119) (2.6) (40) (0.8%) NET INCOME (LOSS) 95 0.2% 361 0.6% (266) (0.4) (989) (1.6) 1,084 1.8%	(306)	(6.5%)	(213)	(4.0%)	(93)	(2.5)	(97)	(2.3)	(209)	(4.2%)	FROM OPERATIONS	(1,436)	(2.5%)	(1,102)	(1.8%)	(334)	(0.7)	(924)	(1.6)	(512)	(0.9%)
17											OTHER INC/(EXP)										
(56) (1.2%) (56) (1.1%) 0 (0.1) 3 0.0 (59) (1.2%) Interest (Expense) (564) (1.0%) (564) (0.9%) 0 (0.1) 27 0.0 (591) (1.0%) 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0 0 0 0.0% 186 3.9% 186 3.5% 0 0.4 1 0.2 185 3.7% Student Union Fee Income 1,855 3.2% 1,855 3.0% 0 0.2 6 0.0 1,849 3.2% 147 3.1% 148 2.8% (1) 0.3 (22) (0.3) 169 3.4% TOTAL 1,531 2.7% 1,463 2.4% 68 0.3 (65) 0.0 1,596 2.7% (159) (3.4%) (65) (1.2%) (94) (2.2) (119) (2.6) (40) (0.8%) NET INCO	-		ŭ		-			, ,			` ''			-			_			-	
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186 3.9% 186 3.5% 0 0.4 1 0.2 185 3.7% Student Union Fee Income 1,855 3.2% 1,855 3.0% 0 0.2 6 0.0 1,849 3.2% 147 3.1% 148 2.8% (1) 0.3 (22) (0.3) 169 3.4% TOTAL 1,531 2.7% 1,463 2.4% 68 0.3 (65) 0.0 1,596 2.7% (159) (3.4%) (65) (1.2%) (94) (2.2) (119) (2.6) (40) (0.8%) NET INCOME (LOSS) 95 0.2% 361 0.6% (266) (0.4) (989) (1.6) 1,084 1.8%	` '	` ,	` '	` ,	-	` '	- 1		` '	(,	` ' '		, ,	, ,	, ,	-	` '			` '	` ,
147 3.1% 148 2.8% (1) 0.3 (22) (0.3) 169 3.4% TOTAL 1,531 2.7% 1,463 2.4% 68 0.3 (65) 0.0 1,596 2.7% (159) (3.4%) (65) (1.2%) (94) (2.2) (119) (2.6) (40) (0.8%) NET INCOME (LOSS) 95 0.2% 361 0.6% (266) (0.4) (989) (1.6) 1,084 1.8%			ŭ		•		0		-			Ü		Ŭ				•		ŭ	
(159) (3.4%) (65) (1.2%) (94) (2.2) (119) (2.6) (40) (0.8%) NET INCOME (LOSS) 95 0.2% 361 0.6% (266) (0.4) (989) (1.6) 1,084 1.8%			-				1														
					` '			• • •			_			-						,	
			(65)	(1.2%)	(94)	(2.2)	(119)	(2.6)	(40)	(0.8%)	NET INCOME (LOSS)	95	0.2%	361	0.6%	(266)	(0.4)	(989)	(1.6)	1,084	1.8%

Without Benefits

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - MAY 2012 (\$000's) DIVISIONS FULLY ALLOCATED

ACTI			MAY (04/29/12 - 05/26/12) CURRENT MONTH						0-11	FISCAL YEAR 2011-2012						FY 10-11				
A CTI	ACTUAL BUDGET VARIANCE							**	•)7/31/11 - 0 5				**	
ACTO	JAL	BUD	GET					LAST YE	AR ACT		ACT	UAL	BUD	GET		VARI			LAST YE	AR ACT
				ACT/I		ACT/LY							_			BUD		Y ACT		
\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%
										GROSS INCOME										
3,039		3,643		(604)	(16.6%)	(393)	(11.5%)	3,432		UCLA Store	41,753		44,932		(3,179)	(7.1%)	(1,531)	(3.5%)	43,284	
1,385		1,343		42	3.1%	119	9.4%	1,266		UCLA Restaurants	11,966		11,843		123	1.0%	519	4.5%	11,447	
207		169 137		38 (25)	22.5% (18.2%)	48	30.2%	159 127		Services Division UCLA Student Union	2,701 1,224		2,900		(199)	(6.9%) 1.3%	22 27	0.8% 2.3%	2,679 1,197	
112 4.743		5.292		(549)	(10.4%)	(15) (241)	(11.8%) (4.8%)	4,984		TOTAL	57.644		1,208 60,883		16 (3,239)	(5.3%)	(963)	(1.6%)	58,607	
4,743		5,292		(549)	(10.4%)	(241)	(4.8%)	4,984		TOTAL	37,644		60,883		(3,239)	(5.3%)	(963)	(1.6%)	58,607	
	.=			(0.5)	Pts.		Pts.			GROSS MARGIN	40 =00		40.000		(==0)	Pts.	(4=0)	Pts.		
1,130	37.2%	1,195	32.8%	(65)	4.4	12	4.6	1,118		UCLA Store	12,790	30.6%	13,369	29.8%	(579)	0.8	(176)	0.6	12,966	30.0%
973 206	70.3% 99.5%	948 168	70.6% 99.4%	25 38	(0.3)	85 48	0.2 0.1	888 158		UCLA Restaurants	8,374 2,697	70.0% 99.9%	8,376 2,895	70.7% 99.8%	(2) (198)	(0.7) 0.1	269 22	(0.8)	8,105 2,675	70.8% 99.9%
53	47.3%	73	53.3%	(20)	(6.0)	(15)	(6.2)	68	53.5%	Services Division UCLA Student Union	601	49.1%	611	50.6%	(196)	(1.5)	(3)	(1.4)	604	50.5%
2.362	49.8%	2.384	45.0%	(20)	4.8	130	5.0	2,232		TOTAL	24,462	42.4%	25,251	41.5%	(789)	0.9	112	0.9	24,350	41.5%
2,002	.0.0,0	2,004	.0.0,0	(==)		.55	5.5	_,	//						(. 55)	0.0		0.0	2.,556	
677	22.3%	689	18.9%	12	(3.4)	(20)	(3.2)	657	19 1%	TOTAL CONTROLLABLES UCLA Store	7,119	17.1%	7,309	16.3%	190	(0.8)	(150)	(1.0)	6,969	16.1%
732	52.9%	704	52.4%	(28)	(0.5)	(94)	(2.5)	638		UCLA Restaurants	6,878	57.5%	6,817	57.6%	(61)	0.1	(475)	(1.6)	6,403	55.9%
106	51.2%	89	52.7%	(17)	1.5	(17)	4.8	89		Services Division	1,289	47.7%	1,400	48.3%	111	0.6	(22)	(0.4)	1,267	47.3%
129	115.2%	140	102.2%	11	(13.0)	8	(7.3)	137	107.9%	UCLA Student Union	1,193	97.5%	1,190	98.5%	(3)	1.0	(36)	(0.8)	1,157	96.7%
1,644	34.7%	1,622	30.7%	(22)	(4.0)	(123)	(4.2)	1,521	30.5%	TOTAL	16,479	28.6%	16,716	27.5%	237	(1.1)	(683)	(1.6)	15,796	27.0%
										CONTRIBUTION										
453	14.9%	505	13.9%	(52)	1.0	(8)	1.5	461	13.4%	UCLA Store	5,671	13.6%	6,059	13.5%	(388)	0.1	(326)	(0.3)	5,997	13.9%
241	17.4%	244	18.2%	(3)	(0.8)	(9)	(2.3)	250	19.7%	UCLA Restaurants	1,497	12.5%	1,559	13.2%	(62)	(0.7)	(205)	(2.4)	1,702	14.9%
101	48.8%	79	46.7%	22	2.1	31	4.8	70	44.0%	Services Division	1,408	52.1%	1,495	51.6%	(87)	0.5	0	(0.5)	1,408	52.6%
(76)	(67.9%)	(67)	(48.9%)	(9)	(19.0)	(7)	(13.6)	(69)	(54.3%)	UCLA Student Union	(592)	(48.4%)	(579)	(47.9%)	(13)	(0.5)	(40)	(2.3)	(552)	(46.1%)
719	15.2%	761	14.4%	(42)	0.8	7	0.9	712	14.3%	TOTAL	7,984	13.9%	8,534	14.0%	(550)	(0.1)	(571)	(0.7)	8,555	14.6%
										ALLOCATED EXPENSES										
522	17.2%	527	14.5%	5	(2.7)	(9)	(2.3)	513	14.9%	UCLA Store	5,196	12.4%	5,345	11.9%	149	(0.5)	(64)	(0.5)	5,132	11.9%
364	26.3%	323	24.1%	(41)	(2.2)	(72)	(3.2)	292	23.1%	UCLA Restaurants	2,943	24.6%	2,999	25.3%	56	0.7	(247)	(1.0)	2,696	23.6%
49	23.7%	40	23.7%	(9)	0.0	(11)	0.2	38		Services Division	470	17.4%	478	16.5%	8	(0.9)	(17)	(0.5)	453	16.9%
90	80.4%	84	61.3%	(6)	(19.1)	(12)	(19.0)	78		UCLA Student Union	811	66.3%	814	67.4%	3	1.1	(25)	(0.6)	786	65.7%
1,025	21.6%	974	18.4%	(51)	(3.2)	(104)	(3.1)	921	18.5%	TOTAL	9,420	16.3%	9,636	15.8%	216	(0.5)	(353)	(0.8)	9,067	15.5%
										NET INCOME (LOSS)										
	// = 0	(0	(0.40		,,		40.5	,	// 0	FROM OPERATIONS				4.00	(00-1	(0	(0.5 - :	(a =:		
(70)	(1.5%)	(21)	(0.4%)	(49)	(1.1)	(19)	(0.5)	(51)		UCLA Store	476	0.8%	714	1.2%	(238)	(0.4)	(390)	(0.7)	866	1.5%
(123)	(2.6%)	(80)	(1.5%)	(43)	(1.1)	(80)	(1.7)	(43) 32	, ,	UCLA Restaurants	(1,447) 938	(2.5%)	(1,440)	(2.4%)	(7)	(0.1)	(453)	(0.8)	(994)	(1.7%)
52 (165)	1.1% (3.5%)	39 (151)	0.7% (2.9%)	13 (14)	0.4 (0.6)	20 (18)	0.5 (0.6)	(147)		Services Division UCLA Student Union	(1,403)	1.6% (2.4%)	1,017 (1,393)	1.7% (2.3%)	(79) (10)	(0.1) (0.1)	(17) (64)	0.0 (0.1)	955 (1,339)	1.6% (2.3%)
(306)	(6.5%)	(213)	(4.0%)	(93)	(2.5)	(97)	(2.3)	(209)	_ ,	TOTAL	(1,403)	(2.4%)	(1,102)	(1.8%)	(334)	(0.1)	(924)	(1.6)	(1,339) (512)	(0.9%)
(300)	(0.070)	(210)	(-7.0 /0)	(33)	(2.0)	(31)	(2.0)	(203)	(-7.2 /0)		(1,430)	(2.3/0)	(1,102)	(1.070)	(334)	(0.7)	(324)	(1.0)	(312)	(3.370)
0	0.0%	0	0.0%	0	0.0	(21)	(0.4)	21	0.4%	OTHER INC/(EXP) Non-Recurrent Inc/(Exp)	44	0.1%	0	0.0%	44	0.1	(34)	0.0	78	0.1%
17	0.4%	18	0.3%	(1)	0.0	(5)	0.0	22		Interest Income	196	0.1%	172	0.3%	24	0.0	(64)	(0.1)	260	0.1%
(56)	(1.2%)	(56)	(1.1%)	0	(0.1)	3	0.0	(59)		Interest (Expense)	(564)	(1.0%)	(564)	(0.9%)	0	(0.1)	27	0.0	(591)	(1.0%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
186	3.9%	186	3.5%	0	0.4	1	0.2	185	3.7%	Student Union Fee Income	1,855	3.2%	1,855	3.0%	0	0.2	6	0.0	1,849	3.2%
147	3.1%	148	2.8%	(1)	0.3	(22)	(0.3)	169	3.4%	TOTAL	1,531	2.7%	1,463	2.4%	68	0.3	(65)	0.0	1,596	2.7%
(159)	(3.4%)	(65)	(1.2%)	(94)	(2.2)	(119)	(2.6)	(40)	(0.8%)	NET INCOME (LOSS)	95	0.2%	361	0.6%	(266)	(0.4)	(989)	(1.6)	1,084	1.8%

ASUCLA P/L Reconciliation May-12

Financial Analysis	\$00	0's
	May	·-12
Budgeted Net Income/(Loss)	\bot	(65
UCLA Store	+-+	
Gross Margin:	+	
Bearwear gross income \$50K below plan due to slow foot traffic during the One Day Sale and from campus visitors plus an	-	
aggressive budget	(26)	
FastTrack gross income \$16K below plan due to an aggressive budget and reduced sales in nonessential items due to economy	(6)	
Graduation Center gross income \$30K above plan due mainly to timing: the Yearbook Portrait season has been extended and students	++	
are ordering their regalia packages when taking their senior portraits	26	
Campus Photo Studio gross income \$31K above plan due to the extension of the Yearbook Portrait season	30	
Computer Store gross income \$740K below plan due to reduced sales to departments and individual customers	(105)	
HSS Dental \$135K above plan due to enrollment increase and lower than planned backordered items	22	
Other, positive controllables mainly career wages, employee benefits and bank card expense	7	
Total Contribution		(52)
UCLA Restaurants		
Gross Margin:		
Panda Express gross income above plan because the loss of sales to the newly opened CSSC was not as large as anticipated	10	
Northern Lights gross income \$8K below plan due to sales lost to other coffee areas opened in northern campus	(7)	
North Campus Student Ctr gross income \$28K below plan due to not fully realizing planned increase for facility and menu renovations	(14)	
Court Science Student Ctr gross income \$7K below plan due to some drop off in initial opening interest	(7)	
Café Synapse gross income \$11K below plan due to delay in starting new sales programs budgeted in this year	(8)	
YRL Café gross income \$22K above plan due to much better results than originally anticipated	16	
Catering gross income \$41K above plan due to additional breakfast meals for athletics teams plus a few unbudgeted large scale events	28	
Other, mainly negative controllables including bank card expense and career wages	(21)	
Total Contribution		(3)
Services		
Gross Margin:		
Licensing domestic income above plan due to timing; more sell-in following reduced sales in previous two months	43	
Leased Ops below plan due mainly to timing: the May CSSC ATM accrual for \$3K will post next month	(4)	
Total Wages lower than plan, mainly career	7	
Other, negative controllables mainly payment to UCLA	(24)	
Total Contribution		22
UCLA Student Union		
Gross Margin:		
Student Union Ops gross income \$15K below plan due mainly to an annual end of the year concert that did not occur, and		
a concert budgeted in May that was held in April	(15)	
Recreation & Games gross income below plan because the budget was based on prior year sales, which were higher	(2)	
AU Post Office gross income \$8K below plan due to an aggressive budget, sales are on par with prior year	(2)	
Other, positive controllables mainly student event expense and waiver pool	10	
Total Contribution		(9
Allocated Expenses and Other		
A&SS higher than plan including repairs and maintenance-equip., insurance and Board of Directors (some of this is budgeted in June)	(13)	
Utilities higher than plan in all areas except chiller water mainly due to higher consumption than planned, especially at CSSC, an		
increase in water rates, and a water meter read error of \$12K that is expected to reverse in June	(40)	
Other	1	
Total	† †	(52
Actual Net Income/(Loss)	† †	(159

ASUCLA P/L Reconciliation Year-To-Date Through May 2012

Financial Analysis	\$00)0's
Budgeted Net Income/(Loss)		361
UCLA Store		
Gross Margin:		
Bearwear gross income \$349K below plan due to an aggressive budget, reduced fan enthusiasm and the relocation of Pauley Pavilion events during the remodel	(235)	
Graduation Center gross income \$86K above plan due to the extension of Yearbook Portrait season	66	
Computer store gross income \$2.3M below plan due mostly to lower department and individual sales	(206)	
New Text gross income \$357K below plan due to less requisitions and titles requested in comparison to last year; also students shopping elsewhere	(125)	
Used Text gross income \$323K above plan due to better availability of used titles	78	
APS gross margin above plan due to unplanned commission income for online electronic course readers offset slightly by regular sales lower than planned	46	
Luvalle Books gross income \$203K below plan due to undergraduate and F/EMBA sales moved to Ackerman and fewer law titles requested	(66)	
Luvalle Essentials/Market gross income \$92K below plan due to a very difficult retail climate and aggressive sales plan	(56)	
Kinross and South Campus Stores' gross income \$184K below plan mainly due to the delay in opening	(79)	
Total Wages lower than plan	85	
Other, positive controllables mainly employee benefits and bank card expense	104	
Total Contribution		(388)
UCLA Restaurants		
Gross Margin:		
Rubios gross income above plan due primarily to delayed opening of CSSC	24	
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	93	
North Campus Student Center gross sales \$97K below plan due to aggressive budget this fiscal year; ytd sales slightly higher than prior year	(75)	
Court Science Stu Ctr., Subway and Yoshinoya gross income \$480K below plan due to construction issues delaying opening from September to late February	(351)	
Café Synapse gross income \$76K below plan due mostly to delay in starting new sales programs	(58)	
YRL gross income \$121K above plan due to higher than anticipated sales for first year in operation	84	
KH Coffeehouse gross income \$77K above plan due to increased enrollment and delayed opening of CSSC	44	
Cooperage gross income \$152K above plan due to increased enrollment and delayed opening of CSSC	76	
Catering gross income \$407K above plan due to athletics training table growth and multiple new client events throughout the year	247	
Concessions gross income \$141K below plan due to delay in opening second coffee cart in addition to lower sales than planned at Wooden Center athletics events	(94)	
Total Wages lower than plan, primarily student wages	12	
Other, mainly negative controllables including bank card expense, laundry, and repairs and maintenance, with some positive offsets in areas such as employee benefits,		
advertising, and paper	(64)	
Total Contribution		(62
Services		
Gross Margin:		
Licensing domestic income below plan due to a slowdown in nationwide sales	(81)	
Licensing foreign income below plan mostly due to a six month delay in launching the program in India	(53)	
Leased Ops income below plan mainly due to delay in opening of CSSC until the end of February when utilities charges and ATM rents started	(51)	
Photography income below plan due mainly to some cancelled events	(14)	
Total Wages lower than plan, mainly career	54	
Other, positive controllables mainly employee benefits, business promotion and domestic agency fee	58	
Total Contribution		(87
UCLA Student Union		
Gross Margin:	_	
Student Union Ops gross income \$35K above plan due to increased social business, strong parents weekend and UCLA's New Admit presentations	14	
Recreation and Games gross income below plan due to sales much lower than prior year, which budget was based on	(23)	
Other, negative controllables mainly student wages	(4)	
Total Contribution	_	(13
Allocated Expenses and Other		
A&SS lower than plan mainly in wages and employee benefits	18	
Maintenance lower than plan due to positive employee benefits and more time spent on capital projects thus less labor and materials spent on repairs and maintenance,		
in addition to bringing pm drain cleaning service in-house	80	
Utilities higher than plan due mainly to higher than planned consumption in electricity and water, especially at CSSC, and higher water rates than planned	(25)	
Depreciation lower than plan due to timing of capitals in addition to the CSSC delayed opening until February	143	
Other, mainly positive interest income from higher amounts of invested cash, and positive non-recurring	68	
Total	\perp	28-
Actual Net Income/(Loss)	1 !	9

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES BALANCE SHEETS (\$000)

	Current Month	Prior Month	Prior Year-End
	May 2012	April 2012	July 2011
ASSETS			
CURRENT ASSETS:			
Cash and short term investments	\$9,910	\$9,733	\$10,888
Accounts receivable	4,062	3,575	3,154
Less: Allowance for doubtful accounts	(89)	(82)	(81)
Accounts receivable, net	3,973	3,493	3,074
Student fees receivable	834	648	246
Inventories	5,872	7,112	6,644
Prepaid expenses and other current assets	180	163	233
Total current assets	20,770	21,150	21,085
LONG TERM ASSETS			
Property, equipment and improvements	64,190	64,186	63,237
Less: Accumulated depreciation	(36,049)	(35,831)	(34,082)
Total Long Term Assets	28,141	28,355	29,155
TOTAL ASSETS	48,911	49,505	50,240
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,038	\$4,038	\$5,491
Wages and payroll taxes payable	2,441	2,422	2,630
Sales Tax Payable & Other Liabilities	689	1,166	851
Interest payable	365	308	143
Deferred Income	264	268	176
Funds Held for Others	172	202	101
Current portion of long term debt	673	673	673
Total current liabilities	8,642	9,077	10,065
LONG TERM DEBT:			
AU expansion loan	13,452	13,452	13,452
Total long term debt	13,452	13,452	13,452
TOTAL LIABILITIES	22,094	22,529	23,518
DETAINED EADNINGS:			
RETAINED EARNINGS: Beginning Balance	26,722	26,722	26,034
Year-to-date net income/(loss)	95	255	688
Ending Balance	26,817	26,977	26,722
-			
TOTAL LIABILITIES AND RETAINED EARNINGS	48,911	49,505	50,240

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS

May 2012

(\$000's)

	Current	Year to	Prior
	Current Month	Date	Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:	(#450)	* 05	# 4 004
Net income/(loss) Adjustments to reconcile net income/(loss) to net	(\$159)	\$95	\$1,084
cash provided/(used) by operating activities:			
Depreciation - PP&E	221	\$2,065	1,990
Depreciation - textbook rental equipment	0	\$0	0
Loss (Gain) on disposals of fixed assets	0	\$0	21
(Increase)/decrease in current assets:			
Accounts receivable	(480)	(\$899)	(1,032)
Student fees receivable	(186)	(\$592)	(592)
Inventories	1,240	\$772	854
Prepaid expenses and other current assets	(17)	\$54	62
Increase/(decrease) in current liabilities:	(4)	(0.4.45.4)	4 000
Accounts payable	(1)	(\$1,454)	1,069
Sales Toy Payable & Other Liabilities	(477)	(\$161)	(317)
Wages and payroll taxes payable Interest payable	20 56	(<mark>\$188</mark>) \$218	(139) 234
Deferred Income	(4)	\$≥16 \$87	33
Funds held for Others	(30)	\$67 \$71	95
Tunus field for Others	(30)	Ψ	
Net cash provided/(used) by operating activities	\$185	\$70	\$3,363
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of textbook rental equipment	0	\$0	3
Purchase of property, equipment and improvements	(7)	(\$1,048)	(1,576)
Net cash used in investing activities	(\$7)	(\$1,048)	(\$1,573)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	\$0	0
Net cash provided/(used) by financing activities	\$0	\$0	\$0
	·		
NET INCREASE/(DECREASE) IN CASH AND S/T INVMT	\$178	(\$978)	\$1,791
CASH AND SHORT TERM INVESTMENTS, Beginning	\$9,733	10,888	\$10,097
CASH AND SHORT TERM INVESTMENTS, Ending	\$9,910	\$9,910	\$11,888

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION

May 2012 (\$000's)

CASH AND SHORT TERM INVESTMENTS	9,910
Less: Committed Capital Projects	
Court of Sciences Student Center	(114)
AGB Drape Replacement & Sound Paneling	(150)
HTS Renovation	(150)
Pauley Pavillion Remodel	(650)
AU & KH HVAC Sustem Upgrade	(155)
Subtotal	(1,219)
Adjustment for Cash Overdraft Entry	(867)
Uncommitted Cash	7,825
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	7,770
RESERVE SURPLUS (DEFICIT)	55

ASUCLA SERVICES AND ENTERPRISES

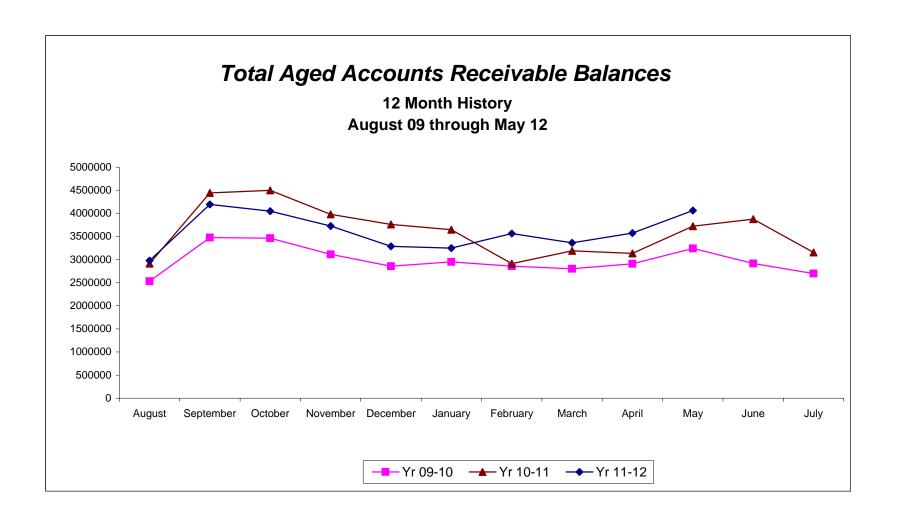
Capital Expenditures - Current Year Projects (\$000's)

FY 2011-2012 May 2012

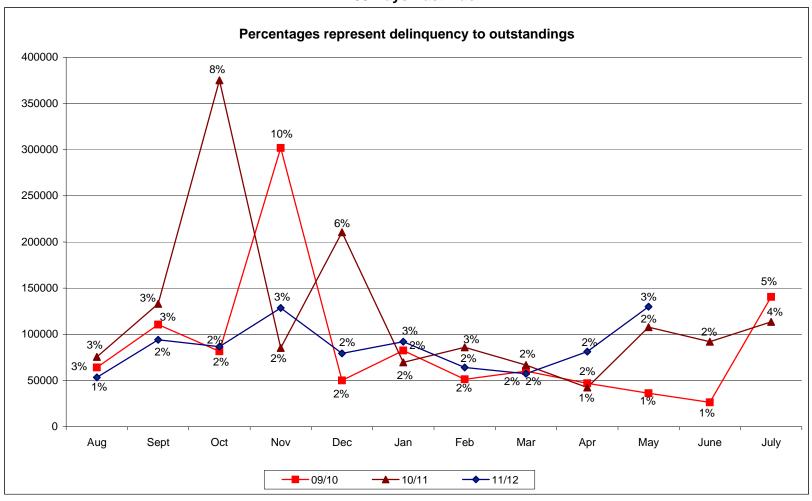
					PROJECTED			
PROJECT NAME	BUDGET				Remaining		Over	_
		Pavments	PO's	Total	Balance	Pendina	(Under)	Status
Store/Services								
2011-S001 Store General Replacement	50.0	26.7	10.9	37.6	12.4		0.0	In Progress
2011-S002 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0		(2,000.0)	Cancelled moved to FY 12-13
2011-S003 Informal Photo-Photo Equipment	10.0	0.0	9.8	9.8	0.0		(0.2)	Completed Awaiting Invoice
2011-S004 HTS Renovation	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-S032 AU Space / Store Redesign Study	0.0	300.0	0.0	300.0	0.0		300.0	Completed
2011-S033 Text book Multi Store Fulfillment Modification	0.0	0.0	12.3	12.3	2.7		15.0	In Progress
2011-S034 Kinross Grad Student Center	0.0	27.8	0.0	27.8	0.0		27.8	Completed
2011-S039 LVC Store Customer Service Reconfiguration	0.0	0.0	5.5	5.5	8.5		14.0	Pending
Total Store/Services	2,210.0	354.5	38.5	393.0	23.6	150.0	(1,643.4)	
Food Service								
2011-F005 FS Miscellaneous and Unanticipated	50.0	35.7	9.6	45.3	4.7		0.0	In Progress
2011-F006 FS Patio Furniture Upgrade	40.0	40.6	3.9	44.5	0.0		4.5	Completed
2011-F007 TFC Dining Room Upgrade	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2011-F007 TFC Dining Room Finish Replacement	45.0	0.0	0.0	0.0	0.0	75.0 45.0	0.0	Pending
2011-F009 Pauley Pavilion Remodel	650.0	0.0	0.0	0.0	0.0	45.0 650.0	0.0	Pending
1						050.0		· ·
2011-F010 LVC Patio Awning	15.0	3.7	0.0	3.7	11.3		0.0	In Progress
2011-F011 LVC Office Carpet	10.0	0.0	3.8	3.8	6.2		0.0	In Progress
2011-F012 LVC Freezer	10.0	0.0	9.8	9.8	0.0	- 0	(0.2)	Completed Awaiting Invoice
2011-F013 LV New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F014 Dining Room furniture	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2011-F015 NC New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F016 Space Saving Shelving	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F017 New Candy Storage	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F018 Synapse Menu Renovation Equipment Upgrades	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F031 FS Training Table	0.0	28.8	0.0	28.8	0.0		28.8	Completed
2011-F038 NC Design	0.0	0.0	24.8	24.8	0.0		24.8	Completed Awaiting Invoice
Total Food Services	970.0	108.8	51.9	160.7	22.2	845.0	57.9	
Technology								
2011-T019 Network Infrastructure Upgrade	20.0	2.5	4.1	6.6	13.4		0.0	In Progress
2011-T020 Printer Replacement	10.0	9.8	0.0	9.8	0.2		0.0	In Progress
2011-T021 Store POS	150.0	0.0	0.0	0.0	0.0		(150.0)	Cancelled moved to FY 12-13
2011-T022 Marketing Oversized HP Design Jet Printer	30.0	19.4	0.0	19.4	0.0		(10.6)	Completed Awaiting Invoice
Total Technology	210.0	31.7	4.1	35.8	13.6	0.0	(160.6)	
<u>Others</u>								
2011-O023 Custodial Replacements	15.0	0.0	15.4	15.4	0.0		0.4	Completed Awaiting Invoice
2011-O024 Global Viewpoint Globe	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2011-O025 Sound Barrier Reinforcement 2nd Fl Lng/AGB	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O026 Fac. Misc. Remodels	25.0	3.7	0.0	3.7	21.3		0.0	In Progress
2011-O027 KH Meeting Room Carpet	45.0	0.0	18.8	18.8	26.2		0.0	In Progress
2011-O028 Finance Misc. Replacements	15.0	22.6	5.3	27.9	0.0		12.9	Completed Awaiting Invoice
2011-O029 MCO Equipment	10.0	14.8	0.0	14.8	0.0		4.8	Completed
2011-O030 EAS AU B-Level	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2011-O035 AU & KH HVAC System Upgrade	0.0	0.0	154.0	154.0	1.0		155.0	In Progress
2011-S036 AU A-Level Student Lockers	0.0	0.0	3.2	3.2	3.3		6.5	Pending
2011-O037 CSSC Digital Signage	0.0	0.0	0.0	0.0	5.0		5.0	Pending
Total Others	200.0	41.1	196.7	237.8	56.8	80.0	174.6	
Total Current Year Projects	3,590.0	536.1	291.2	827.3	116.2	1,075.0	(1,571.5)	

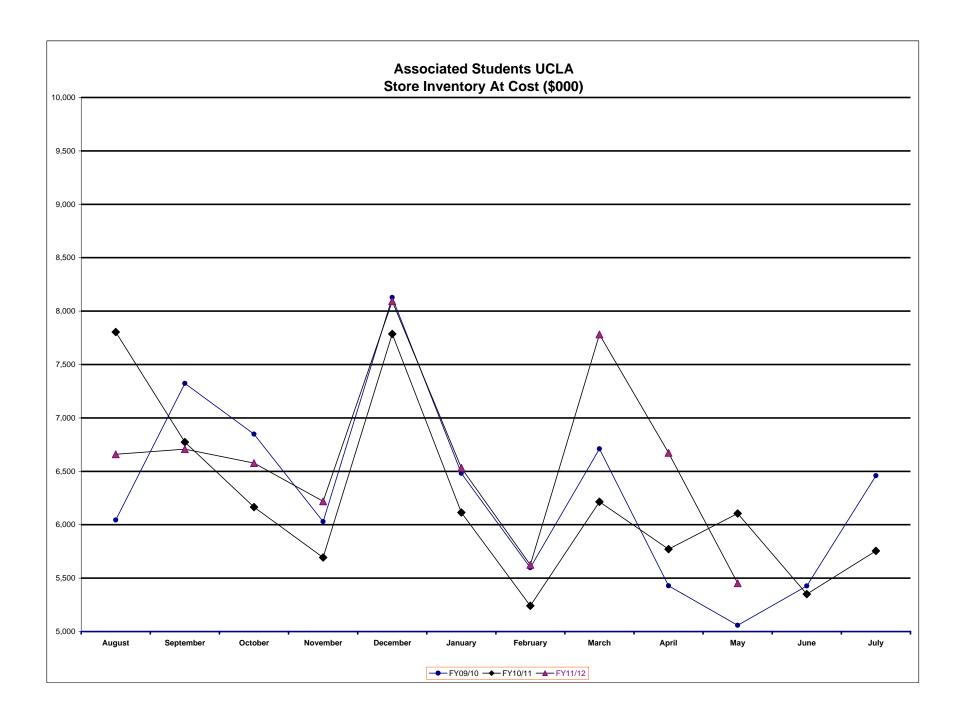
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

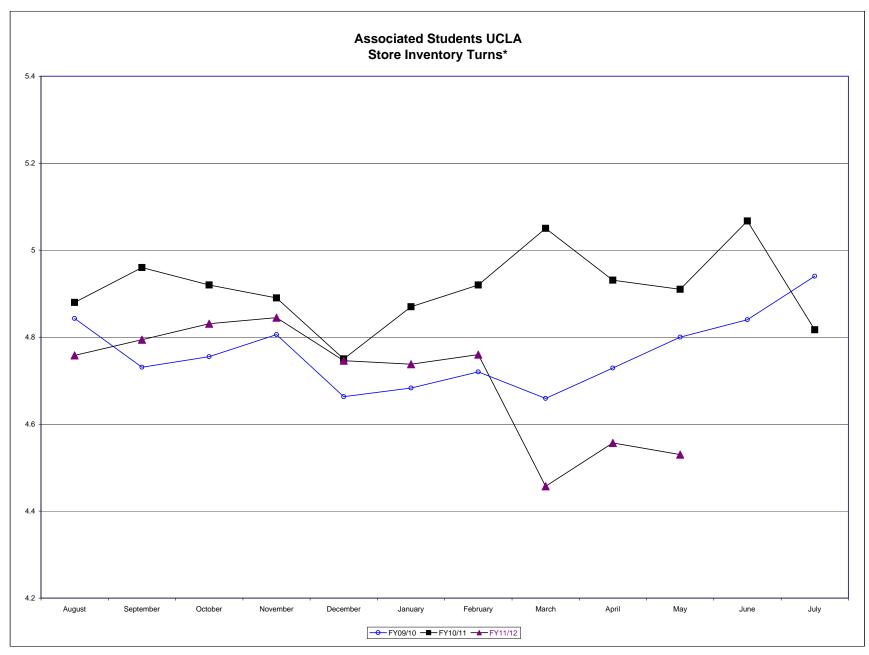
5/26/2012 May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$658,065	19%	\$229,033	71%	\$41,012	48%	\$11,604	53%	\$5,591	63%	\$5,968	47%	\$951,273	23%
ASUCLA PUBLICATIONS	\$119,150	3%	\$1,223	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,373	3%
ASUCLA USA/GSA	\$111,558	3%	\$1,767	1%	\$727	1%	(\$33)	0%	\$89	1%	\$0	0%	\$114,108	3%
DUE FROM VENDORS	\$1,113,178	31%	\$3,840	1%	\$37,235	43%	\$2,688	12%	\$1,792	20%	\$5,756	45%	\$1,164,489	29%
DENTAL KITS	\$335,909	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$335,909	8%
OTHER	\$1,270,525	35%	\$88,305	27%	\$7,248	8%	\$7,750	35%	\$1,397	16%	\$1,052	8%	\$1,376,277	34%
TOTAL CURRENT MONTH	\$3,608,385	100%	\$324,168	100%	\$86,222	100%	\$22,009	100%	\$8,869	100%	\$12,776	100%	\$4,062,429	100%
	89%		8%		2%		1%		0%		0%		100%	
4/28/2012 April	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$913,483	30%	\$339,697	84%	\$29,838	68%	\$6,867	38%	\$2,850	27%	\$4,573	49%	\$1,297,308	36%
ASUCLA PUBLICATIONS	\$113,028	4%	\$577	0%	\$1,254	3%	\$0	0%	\$0	0%	\$0	0%	\$114,859	3%
ASUCLA USA/GSA	\$61,562	2%	\$1,782	0%	\$369	1%	\$89	1%	\$0	0%	\$0	0%	\$63,802	2%
DUE FROM VENDORS	\$367,587	12%	\$39,614	10%	\$1,227	3%	\$6,247	36%	\$4,165	40%	\$4,191	45%	\$423,031	12%
DENTAL KITS	\$107,663	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$107,663	3%
OTHER	\$1,525,056	49%	\$23,814	6%	\$11,058	25%	\$4,367	25%	\$3,505	33%	\$593	6%	\$1,568,393	44%
TOTAL CURRENT MONTH	\$3,088,379	100%	\$405,484	100%	\$43,746	100%	\$17,570	100%	\$10,520	100%	\$9,357	100%	\$3,575,056	100%
	87%		11%		1%		1%		0%		0%		100%	
		0/		0/		0/		0/	400	0/	450	0,		0/
3/31/2012 March	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$888,614	28%	\$168,511	81%	\$21,306	59%	\$5,570	43%	\$6,062	51%	(\$6,586)	235%	\$1,083,477	33%
ASUCLA PUBLICATIONS	\$181,164	6%	\$1,254	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$182,418	5%
ASUCLA USA/GSA	\$244,752	8%	\$433	0%	\$222	1%	\$0	0%	\$0	0%	\$0	0%	\$245,407	7%
DUE FROM VENDORS	\$452,505	15%	(\$1,955)	-1%	\$7,354	21%	\$3,710	29%	\$2,473	21%	\$3,335	-119%	\$467,422	14%
DENTAL KITS	\$202,734	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$202,734	6%
OTHER	\$1,124,930	36%	\$40,451	19%	\$6,658	19%	\$3,615	28%	\$3,257	28%	\$439	-16%	\$1,179,350	35%
TOTAL CURRENT MONTH	\$3,094,699	100%	\$208,694	100%	\$35,540	100%	\$12,895	100%	\$11,792	100%	(\$2,812)	100%	\$3,360,808	100%
	93%		6%		1%		0.5%		0.5%		0%		100%	



Aged Accounts Receivable Balances >60 Days Past Due







^{*}This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

14437	10/04/20/12 05/	27 (12)	1		ICCAL VEAD 11	12	FIGCAL V	FAD 10 11
	10(04/29/12-05/ CURRENT MONTE				ISCAL YEAR 11- MO(07/31/11-0			EAR 10-11 IR ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
80,096	67,721	12,375	TEXTBOOKS	9,263,612	9,424,512	<160,900>	57,525	9,323,706
107,082	108,500	<1,418>	GENERAL BOOKS	1,143,185	1,128,149	15,036	109,525	1,092,686
1,099,597	1,104,110		APPAREL & ACCESSORIES SUPPLY DIVISION	7,873,481 14,532,984	8,182,141	<308,660>	1,043,411 1,635,144	8,058,725
1,055,898 126,566	1,766,200 136,862		LU VALLE COMMONS STORE	2,818,614	16,924,100 3,110,567	<2,391,116> <291,953>	1,635,144	15,861,721 3,095,054
47,209	38,000	9,209	E-COMMERCE	780,281	795,000	<14,719>	40,841	768,042
486,554 3,003,003	346,200 3,567,593	140,354 <564,590 \	HEALTH SCIENCES STORE TOTAL SALES	4,495,268 40,907,426	4,643,100 44,207,569	<147,832> <3,300,143>	310,391 3,390,691	4,285,990 42,485,925
3,003,003	3,307,373	<304,370>	TOTAL SALES	40,707,420	44,207,307	<3,300,1432	3,370,071	42,403,723
1,897,411	2,435,454	538,043	Less: Cost of Sales	28,785,357	31,390,188	2,604,831	2,301,310	30,135,661
			Less: Shrinkage					
			-					
382 1,614	290 1,740	<92> 126	TEXTBOOKS GENERAL BOOKS	46,252 16,768	39,020 18,050	<7,232> 1,282	276 1,698	48,016 16,294
3,193	3,690	497	APPAREL & ACCESSORIES	30,481	31,725	1,244	3,084	30,464
3,322	4,590	1,268	SUPPLY DIVISION	40,497	44,300	3,803	4,394	43,133
789 176	770 130		LU VALLE COMMONS STORE E-COMMERCE	16,927 2,904	16,570 2,770	<357> <134>	1,102 151	18,198 2,830
1,957	1,560	<397>	HEALTH SCIENCES STORE	23,689	20,410	<3,279>	1,511	22,979
11,432	12,770	1,338	SHRINKAGE TOTAL COST OF SALES	177,518	172,845	<4,673>	12,216	181,915
1,908,844	2,448,224	539,380	TOTAL COST OF SALES	28,962,874	31,563,033	2,600,159	2,313,526	30,317,576
63.2	68.3	5.1	COST OF SALES %	70.4	71.0	0.6	67.9	70.9
1,094,159 36.8	1,119,369 31.7	<25,210> 5.1	GROSS MARGIN GROSS MARGIN %	11,944,552 29.6	12,644,536 29.0	<699,984> 0.6	1,077,165 32.1	12,168,349 29.1
0.4	0.4	<0.0>	SHRINKAGE %	0.4	0.4	<0.0>	0.4	0.4
0	04.6		NET CDOCC MADOUS OF	20.0	20.7		04.6	20.1
36.4	31.4	5.1	NET GROSS MARGIN %	29.2	28.6	0.6	31.8	28.6
25.9	26.1		TEXTBOOKS	25.4	25.1	0.2	25.7	24.7
29.0 54.0	29.3 51.7	<0.3> 2.4	GENERAL BOOKS APPAREL & ACCESSORIES	31.5 51.3	30.6 51.7	1.0 <0.4>	28.6 53.8	30.6 52.2
24.2	18.5	5.7	SUPPLY DIVISION	20.1	19.0	<0.4>	18.3	19.3
39.7	40.8		LU VALLE COMMONS STORE	28.8	30.0	<1.2>	33.6	28.3
51.2 24.3	51.9 28.2		E-COMMERCE HEALTH SCIENCES STORE	51.7 23.4	53.3 24.4	<1.6> <1.0>	52.7 26.9	52.6 22.9
24.3	20.2	(3.02	HEALTH SCIENCES STORE	23.4	24.4	(1.02	20.7	22.7
36,192	75,192		OTHER INCOME	845,325	724,305	121,020	40,933	797,667
1,130,352	1,194,561	<64,209>	GROSS MARGIN/OTHER	12,789,876	13,368,841	<578,965>	1,118,099	12,966,016
			Less: Controllable Exp					
274,227	280,686	6,459	Caroor Wagos	2,746,216	2,782,872	36,656	275,265	2,734,852
5,487	200,000		Career Wages Limited Appointment	9,830	2,762,672	<9,830>	275,265	2,734,652
141,143	145,401	4,258	Student Wages	1,352,795	1,410,937	58,142	137,920	1,333,042
420,857 14.0	426,087 11.9	5,230 <2.1>	TOTAL WAGES WAGE % TO SALES	4,108,841 10.0	4,193,809 9.5	84,968 <0.6>	413,186 12.2	4,067,894 9.6
	11.7	12.17	WHOLE IS TO SHLES				12.2	
131,119	136,272	5,153	Employee Benefits	1,253,138	1,333,203	80,065	112,167	1,128,624
5,834 15,383	5,180 14,553	<654> <830>	Office Supplies Telephone	93,714 143,262	81,797 143,134	<11,917> <128>	10,517 14,654	93,174 141,843
80	135	55	Telex	1,101	1,350	249	80	1,259
22 260	22 1,575	0 1,315	Postage Trav/Trips/Conference	212 18,624	227 21,630	15 3,006	25 1,346	282 16,304
2,400	2,400	0	Membership Fees	4,475	4,998	523	2,400	5,010
4,453	4,775	322	Operating Supplies	50,843	46,715	<4,128>	4,160	44,658
12,697 4,720	16,000 5,075	3,303 355	Freight Out Transportation	251,833 13.046	216,715 14,750	<35,118> 1,704	11,454 869	214,684 8,022
0	0	0	Replacements	681	0	<681>	0	171
0	0	0	Merchandise Losses	431	0	<431>	0	28
<0> 399	0	0 <399>	Postage Stamp O/S Uniforms	<17>	0 272	17 <304>	<0> 0	<5> 272
11,588	14,180	2,592	Advertising	159,935	171,683	11,748	11,903	161,121
0 334	<1,050> 85		Vendor Adv. Allowance Direct Mail Adv.	<61,166> 242,740	<59,256> 235,850	1,910 <6,890>	<691> 817	<59,490> 229,780
8,851	3,190		Repairs & Maintenance	242,740 34,591	235,850	<6,890> <11,271>	4,326	229,780
0	0	0	Interior Maintenance	175	0	<175>	0	170
0 57,128	0 62,239	0 5,111	Janitorial Bank Card Expense	28 646,185	0 728,176	<28> 81,991	0 66,743	705,195
<145>	02,237	145	Overs/Shorts	11,112	0	<11,112>	314	18,573
0	0	0	Credit Card Adjustments	3,535	0	<3,535>	88	7,963
0	250 0	250 0	Textbook Rental Exp Rentals-Facilities	0 4,171	2,500 2,320	2,500 <1,851>	0	3,349 429
0	0	0	Rentals-Truck	1,608	1,600	<8>	0	2,324
0	0 130	0 < 56 >	Taxes & Licenses	900	0 4 730	<900>	0 1 676	18 760
186 0	130	<56>	Professional Services Temp Agency Service	2,386 4,554	4,730 5,145	2,344 591	1,676 0	18,769 9,690
0	0	0	Commission Expense	37,864	35,400	<2,464>	0	32,553
140 0	140 0	0	Concession Expense Prior Period Adj	41,880 <53>	41,860 0	<20>	140 0	33,604 0
0	<4,000>		Alloc of Distr Cntr	<53> 0	<3,991>	<3,991>	0	0
660	1,990	1,330	Payment to UCLA	47,684	61,556	13,872	640	53,402
256,110 676,967	263,141 689,228	7,032 12,261	TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	3,010,047 7,118,888	3,115,684 7,309,493	105,637 190,605	243,628 656,814	2,901,458 6,969,353
			GROSS CONTRIBUTION TO					
453,385	505,333	<51,948>	SVCS AND ENTERPRISES	5,670,989	6,059,348	<388,359>	461,285	5,996,663
			Less: Allocated Exp	1				
				1 _	_			_
25,093 132,592	24,058 151,187		Allocated ExpHR Allocated Exp. Fin	257,241 1,424,210	251,318 1,526,292	<5,923> 102,082	27,843 148,172	245,187 1,437,694
61,337	61,382		Allocated ExpIS	606,338	628,592	22,254	55,015	572,032
29,933	34,307	4,374	Allocated Exp. Mktg	327,941	342,328	14,387	37,401	335,986
93,921 67,628	88,347 68,987	<5,574> 1,359	Allocated Exp Othr SA Maintenance	941,577 657,949	925,274 692,819	<16,303> 34,871	86,938 62,882	905,451 646,596
42,229	27,919	<14,310>	Utilities	282,676	273,676	<9,000>	23,564	266,733
69,331	70,434	1,103	Depreciation	697,797	704,340	6,543	69,872	722,022
522,064	526,621	4,557	TOTAL ALLOCATED EXP	5,195,728	5,344,639	148,911	511,687	5,131,701
<68,679>	<21,288>	<47,391>	NET INCOME (LOSS)	475,261	714,709	<239,448>	<50,402>	864,962

MAY. 10(04/29/12-05/26/12)		Ţ	F	ISCAL YEAR 11-1	2	FISCAL YF	/EAR 10-11		
	CURRENT MONTH		†		MO(07/31/11-05		LAST YEA		
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD	
			OFNITON DUMBER						
145,701	151,824		CENTRAL DIVISION	1,349,614	1,301,906	47,708	170,033	1,402,715	
212,404 140,161	253,703 157,562		NORTH CAMPUS DIVISION SOUTH DIVISION	1,883,258 798,869	2,048,495 1,312,682	<165,237> <513,813>	238,372 51,416	1,992,995 476,630	
239,449	210,942	<17,401> 28,507	LU VALLE DIVISION	798,869 2,201,700	2,064,799	<513,813> 136,901	217,781	1,946,038	
244,787	238,375	6,412	COOPERAGE DIVISION	2,344,924	2,004,744	254,360	279,148	2,435,007	
212,495	179,291	33,204	SPECIAL EVENTS DIVISION	1,788,215	1,623,815	164,400	150,933	1,738,754	
1,194,997	1,191,697	3,300	TOTAL SALES	10,366,580	10,442,261	<75,681>	1,107,685	9,992,138	
1,111,111	.,,	2,222		, ,	,	,	.,,	.,,	
411,682	394,788	<16,894>	Less: Cost of Sales	3,591,692	3,466,971	<124,721>	378,230	3,342,634	
34.5	33.1	<1.3>	COST OF SALES %	34.7	33.2	<1.5>	34.2	33.5	
783,315	796,909	<13,594>	GROSS MARGIN	6,774,888	6,975,290	<200,402>	729,455	6,649,504	
65.6	66.9	<1.3>	GROSS MARGIN %	65.4	66.8	<1.5>	65.9	66.6	
67.9	68.3		CENTRAL DIVISION	66.7	67.8	<1.1>	67.5	66.9	
67.3 65.2	66.1 67.9	1.2	NORTH CAMPUS DIVISION SOUTH DIVISION	64.6 65.4	66.1 67.7	<1.5> <2.3>	65.2 66.4	65.0 68.4	
67.8	69.0		LU VALLE DIVISION	69.6	69.4	0.2	69.9	70.4	
63.5	66.4		COOPERAGE DIVISION	64.9	66.3	<1.4>	64.1	65.5	
62.4	64.3	<1.9>	SPECIAL EVENTS DIVISION	60.9	63.9	<3.0>	62.1	65.1	
02.1	01.0	11177	0. 2011/2 2 721110 211101011	00.7	00.7	10.07	02.1	00.1	
190,174	150,966	39,208	OTHER INCOME	1,599,365	1,400,278	199,087	158,637	1,455,205	
973,489	947,875	25,614	GROSS MARGIN/OTHER	8,374,253	8,375,568	<1,315>	888,092	8,104,709	
			Less: Controllable Exp						
267,530	257,044		Career Wages	2,678,810	2,634,879	<43,931>	240,264	2,461,410	
1,091	0		Limited Appointment Student Wages	17,789	400	<17,389>	1,449	12,524	
207,904	214,806	6,902 3,943	9	1,826,203	1,896,484 <282,779>	70,281	181,746	1,727,753	
<34,505> 442,019	<30,562> 441,288		Labor Recharge TOTAL WAGES	<286,133> 4,236,669	4,248,984	3,354 12,315	<27,617> 395,842	<249,283> 3,952,404	
37.0	37.0	31	WAGE % TO SALES	4,236,669	4,246,964	<0.2>	395,842	3,952,404	
07.0	07.0	0.0	W.102 70 10 GALEE	10.7	10.7	10.27	00.7	07.0	
149,944	145,738	<4,206>	Employee Benefits	1,398,492	1,435,977	37,485	124,159	1,228,964	
3,975	1,875	<2,100>	Office Supplies	21,775	18,095	<3,680>	1,682	20,313	
4,966	4,916	<50>	Telephone	46,255	49,110	2,855	4,792	46,651	
800	1,500	700	Training Programs	12,308	14,400	2,092	500	7,884	
57,690	57,324	<366>	Paper	500,133	513,767	13,634	53,611	490,468	
4.8	4.8	<0.0>	Paper % To Sales	4.8	4.9	0.1	4.8	4.9	
4,871	3,494		Cleaning Supplies	35,869	34,413	<1,456>	3,338	28,874	
0	0	0	Freight Out	7	0	<7>	0	0	
<8,867>	<8,625>	242	Purchasing Rebates	<79,812>	<84,600>	<4,788>	<10,108>	<79,756>	
2,232	2,815	583	Replacements	29,953	26,005	<3,948>	4,242	33,471	
6,131	4,885	<1,246>		66,881	43,720	<23,161>	6,148	51,022	
1,356 1,489	1,326 2,845	<30> 1,356	Uniforms Advertising	13,812 61,504	19,538 81,835	5,726 20,331	1,947 1,924	17,844 72,371	
0	100	1,330	Menu Development	01,504	1,000	1,000	0	108	
2	81	79	Dorm Coupons Expense	40	672	632	24	194	
7,677	4,318	<3,359>	Repairs & Maintenance	72,434	43,285	<29,149>	6,484	60,671	
37,724	22,091		Bank Card Expense	281,557	195,425	<86,132>	23,282	193,187	
1,905	2,235	330	Sales Tax Expense	17,010	19,518	2,508	2,163	18,696	
1,951	522		Overs/Shorts	8,782	4,639	<4,143>	1,986	7,161	
30	0	<30>	Credit Card Adjustments	233	0	<233>	0	144	
185	0	<185>	Rentals	3,365	500	<2,865>	44	828	
313	350	37	Rentals-Truck	4,621	3,500	<1,121>	205	6,038	
0	0	0	Taxes & Licenses	870	1,500	630	0	1,278	
0	0	0	Professional Services	600	0	<600>	0	2,063	
0	0	0	Temp Agency Service	0	250	250	0	0	
15,967	14,913	<1,054>	Commission Expense	144,236	145,143	907	15,996	242,284	
290,343 732,363	262,703 703,991	<27,640> <28,372>	TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	2,640,924 6,877,592	2,567,692 6,816,676	<73,232> <60,916>	242,420 638,262	2,450,759 6,403,163	
132,303	166,501	<20,372>	GROSS CONTRIBUTION TO	0,011,392	0,010,070	<00,410>	030,202	0,403,103	
241,127	243,884	<2,757>	SVCS AND ENTERPRISES	1,496,661	1,558,892	<62,231>	249,830	1,701,546	
,/	_ 10,007	12,1017		.,.,,,,,,,,	.,=30,072	.32,2072	_ , , , , , , ,	.,. 3.,0.10	
			Less: Allocated Exp						
26,354	24,917		Allocated ExpHR	265,607	253,932	<11,675>	26,675	237,918	
60,432	55,725		Allocated Exp. Fin	457,809	446,436	<11,373>	54,676	432,804	
27,955	22,624		Allocated ExpIS	195,982	183,855	<12,127>	20,301	173,611	
13,643	12,645		Allocated Exp. Mktg	105,431	100,298	<5,133>	13,801	101,683	
42,806	32,563		Allocated Exp Othr SA	302,903	267,881	<35,022>	32,081	269,978	
57,009	58,168	1,159	Maintenance	554,647	583,782	29,135	53,009	545,076	
35,599 100,242	23,534 93,208	<12,065>	Depreciation	238,296 822,605	230,706 932,080	<7,590> 109,475	19,865 71,928	224,854 710,042	
364,040	323,384		TOTAL ALLOCATED EXP	2,943,280	2,998,970	55,690	292,336	2,695,966	
304,040	323,304	<40,030>	. S.M. MELOOMIED EM	2,743,200	2,770,770	33,070	272,330	2,073,700	
<122,914>	<79,500>	<43,414>	NET INCOME (LOSS)	<1,446,619>	<1,440,078>	<6,541>	<42,506>	<994,420>	
386,439	373,391	13,048	TOTAL CUSTOMER COUNT	3,249,415	3,353,128	<103,713>	343,151	3,128,397	
126,058	108,783	17,275	3RD PARTY CUST COUNT	990,563	1,004,274	<13,711>	94,407	892,354	
260,381	264,608	<4,227>	ASUCLA CUSTOMER COUNT	2,258,852	2,348,854	<90,002>	248,744	2,236,043	
4.78	4.63	0.15	TOTAL AVERAGE CHECK	4.73	4.62	0.11	4.28	4.30	
6.07	5.68	0.39	3RD PARTY AVG CHECK	6.02	5.69	0.33	5.89	5.87	
4.15	4.20	<0.05>	ASUCLA AVERAGE CHECK	4.17	4.17	0.00	4.12	4.14	
30.007	20.270	2//	EMDLOVEE HOURS	205 552	200 227	2 224	20.257	277 704	
30,006	30,370	364	EMPLOYEE HOURS	285,553	289,327	3,774	28,257	277,781	
39.83	39.24	0.59	SALES/LABOR HOUR	36.30	36.09	0.21	39.20	35.97	

SERVICES DIVISION INCOME STATEMENT

MAY. 10(04/29/12-05/26/12)				FI	ISCAL YEAR 11-1	2	FISCAL YEAR 10-11			
	CURRENT MONTH	*			MO(07/31/11-05		LAST YEAR			
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD		
20,174	21,099	-02Es	PHOTOGRAPHY	145,784	160,398	-14 4145	13,209	153,380		
20,174	21,099	<925>	TOTAL SALES	145,784	160,398	<14,614> <14,614>	13,209	153,380		
20,171	21,077	17207	TO THE SHEES	110,701	100,070	(11,011)	10,207	100,000		
173	700	527	Less: Cost of Sales	4,244	4,896	652	330	3,734		
20,001	20,399		GROSS MARGIN	141,539	155,502	<13,963>	12,879	149,646		
99.1	96.7	2.5	GROSS MARGIN %	97.1	97.0	0.1	97.5	97.6		
99.1	96.7	2.5	PHOTOGRAPHY	97.1	97.0	0.1	97.5	97.6		
103,660	61,000	42,660	TRADEMARKS AND LICENSING	1,745,092	1,879,025	<133,933>	65,703	1,747,631		
82,735	87,008		LEASED OPS	810,095	860,657	<50,562>	79,819	778,159		
186,394	148,008		OTHER INCOME	2,555,187	2,739,682	<184,495>	145,522	2,525,790		
206,395	168,407	37,988	GROSS MARGIN/OTHER	2,696,726	2,895,184	<198,458>	158,401	2,675,436		
			Less: Controllable Exp							
31,018 0	38,171 0		Career Wages	310,003 0	364,608 0	54,605 0	29,286	292,507 20,880		
779	994		Limited Appointment Student Wages	8,116	7,800	<316>	5,220 427	20,880 4,975		
31,797	39,165	7,368	TOTAL WAGES	318,119	372,408	54,289	34,933	318,363		
157.6	185.6		WAGE % TO SALES	218.2	232.2	14.0	264.5	207.6		
14,315	17,393		Employee Benefits	135,966	163,960	27,994	12,664	120,814		
280	700		Office Supplies	8,346	8,961	615	584	8,242		
723	600		Telephone	7,198	5,991	<1,207>	753	7,431		
31	105		Postage	1,937	1,050	<887>	7	764		
0	0	0	Trav/Trips/Conference Enforcement	14,668 <2,010>	17,500 8,000	2,832 10,010	0	15,561 9,612		
0	0		Advertising	<2,010 <i>></i> 0	289	289	0	39		
6	2,760		Business Promotion	17,883	28,200	10,317	2,088	28,443		
781	208		Repairs & Maintenance	2,538	1,685	<853>	289	1,354		
2,083	3,777		Professional Services	24,005	34,295	10,290	1,100	35,370		
0	1,150	1,150	Legal	8,300	11,500	3,200	0	14,334		
0	0	0	External Audit	0	0	0	0	5,000		
6,604	3,500	<3,104>	Trademark	41,996	35,000	<6,996>	10,575	45,032		
0	0		Intern'l Agnt Fee/Tax	102,338	103,670	1,332	0	117,102		
9,673	6,100		Domestic Agency Fee	124,804	135,400	10,596	6,572	119,608		
0	0		Misc. Bank Charges	208	0	<208>	0	0		
39,287	13,775		Payment to UCLA TOTAL OTHER CONTROL.	482,556	471,933	<10,623> 56,703	19,000	420,150		
73,784 105,581	50,068 89,233		TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	970,731 1,288,851	1,027,434 1,399,842	110,991	53,631 88,564	948,856 1,267,219		
103,301	07,233		GROSS CONTRIBUTION TO	1,200,031	1,377,042	110,771	00,304	1,207,217		
100,814	79,174		SVCS AND ENTERPRISES	1,407,876	1,495,342	<87,466>	69,837	1,408,217		
			Less: Allocated Exp							
1 004	2 211	215	Allocated Eva LID	10.047	22.200	2 422	2.254	19,214		
1,896 8,728	2,211 6,809		Allocated ExpHR Allocated Exp. Fin	19,947 96,555	22,380 101,465	2,433 4,910	2,354 6,663	19,214 95,051		
4,169	2,850		Allocated ExpIS	42,950	43,241	291	2,545	39,356		
2,035	1,593		Allocated Exp. Mktg	22,989	23,556	567	1,730	23,051		
6,384	4,101		Allocated Exp Othr SA	66,081	63,168	<2,913>	4,021	61,283		
11,996	12,238		Maintenance	116,708	122,821	6,113	11,154	114,692		
7,491	4,952	<2,539>	Utilities	50,142	48,545	<1,597>	4,180	47,313		
5,849	5,277		Depreciation	54,172	52,770	<1,402>	5,272	53,143		
48,548	40,031	<8,517>	TOTAL ALLOCATED EXP	469,544	477,946	8,402	37,919	453,103		
52,266	39,143	13,123	NET INCOME (LOSS)	938,331	1,017,396	<79,065>	31,918	955,114		

UCLA STUDENT UNION INCOME STATEMENT

MAY. 10(04/29/12-05/26/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11		
	CURRENT MONTH				MO(07/31/11-05		LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
20,739	21,300	.E41.	EVENT SERVICES OFFICE	373,710	306,515	67,195	21,539	318,171
2,432	3,344		RECREATION & GAMES	21,265	33,670	<12,405>	2,819	30,840
52,630	59,066		AU POST OFFICE	535,875	532,262	3,613	52,088	526,231
75,801	83,710		TOTAL SALES	930,851	872,447	58,404	76,446	875,242
,	22/	,			2.2,	22,121		,
52,895	58,062	5,167	AU Post Office Cost	527,117	523,212	<3,905>	52,315	515,872
6,238	6,030	<208>	Facilities Costs	95,081	73,443	<21,638>	6,250	75,844
0	75	75	Cost of Sales GM RM	594	650	56	71	588
59,133	64,167	5,034	Less: Cost of Sales	622,792	597,305	<25,487>	58,635	592,304
78.0	76.7	<1.4>	COST OF SALES %	66.9	68.5	1.6	76.7	67.7
16,668 22.0	19,543 23.4	<2,875>	GROSS MARGIN GROSS MARGIN %	308,059 33.1	275,142	32,917 1.6	17,811 23.3	282,937 32.3
22.0	23.4	<1.4>	GROSS WARGIN %	33.1	31.5	1.0	23.3	32.3
69.9	71.7	<1.8>	EVENT SERVICES OFFICE	74.6	76.0	<1.5>	71.0	76.2
100.0	97.8	2.2	RECREATION & GAMES	97.2	98.1	<0.9>	97.5	98.1
<0.5>	1.7	<2.2>	AU POST OFFICE	1.6	1.7	<0.1>	<0.4>	2.0
25,070	39,375		STUDENT UNION OPS	175,468	207,268	<31,800>	38,770	196,494
2,081	3,675		RECREATION & GAMES	24,004	34,612	<10,608>	2,305	33,198
9,286	10,398		AU POST OFFICE	93,800	93,700	100	9,101	91,676
36,437	53,448	<17,011>	OTHER INCOME	293,272	335,580	<42,308>	50,176	321,368
53,105	72,991	<19,886>	GROSS MARGIN/OTHER	601,331	610,722	<9,391>	67,986	604,305
			Less: Controllable Exp					
			Less: Controllable Exp					
29,756	29,682	<74>	Career Wages	291,447	294,376	2,929	28,881	287,042
26,468	21,252		Student Wages	217,486	208,873	<8,613>	21,225	193,295
56,224	50,934	<5,290>	9	508,934	503,249	<5,685>	50,106	480,337
74.2	60.9	<13.3>	WAGE % TO SALES	54.7	57.7	3.0	65.5	54.9
14,881	13,923		Employee Benefits	137,673	136,536	<1,137>	12,393	122,088
2,002	545		Office Supplies	9,434	7,705	<1,729>	547	7,899
3,743	3,453	<290>	'	34,140	34,514	374	3,578	34,620
0	0	0	Trav/Trips/Conference 24 Hour Study Lounge	1,924 4,582	2,350 4,162	426 <420>	0	1,708 4,554
<0>	0	0	Student Comm Art	4,562 6,401	5,495	<420 <i>></i> <906>	0	5,609
0	0	0	Training Programs	5,334	4,211	<1,123>	0	4,807
580	169	_	Annual ASUCLA Events	22,197	18,695	<3,502>	564	20,164
18,130	25,594	7,464	Student Event Exp	119,180	120,569	1,389	32,011	134,575
0	0	0	Student Union Prog	200	0	<200>	0	0
366	340	<26>	Operating Supplies	5,571	3,215	<2,356>	<7,815>	9,256
0	30	30	Tournament Prizes	105	1,020	915	0	1,005
0	30	30	Replacements	880	537	<343>	64	459
0	0	0	Uniforms	1,267	1,200	<67>	0	103
0	20	20	Advertising	2,448	1,584	<864>	8,145	9,012
465 640	476 700		Business Promotion Repairs & Maintenance	8,214 13,059	4,730 11,320	<3,484> <1,739>	425 446	4,253 13,174
1,310	1,083		Repairs & Mtce-Equip	12,293	10,830	<1,739> <1,463>	1,083	10,683
1,540	1,512	<28>	Bank Card Expense	13,490	13,522	32	1,342	13,247
<3>	35	38	Overs/Shorts	<30>	318	348	0	0
1,336	2,205	869	Commission Expense	15,116	20,767	5,651	1,355	20,390
0	0	0	Student Support Svcs	2,638	2,450	<188>	0	2,512
15,417	15,417	0	Interaction Fund	154,167	154,170	3	15,417	154,167
12,067	24,000	11,933	Waiver Pool	113,685	126,500	12,815	17,103	102,176
72,475	89,532	17,057	TOTAL CONTROLLABLE EVE	683,969	686,400	2,431	86,659	676,461
128,698	140,466	11,768	TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO	1,192,902	1,189,649	<3,253>	136,765	1,156,798
<75,593>	<67,475>	<8,118>	SVCS AND ENTERPRISES	<591,571>	<578,927>	<12,644>	<68,779>	<552,493>
(10,070)	(07,1702	(0,110)	SV 03 / W D EN TEN NISES	(0)1,0112	(0/0,/2/)	(12,011)	(00,7777	(002,170)
			Less: Allocated Exp					
3,352	2,876	<476>	Allocated ExpHR	31,863	30,136	<1,727>	3,376	28,970
4,742	5,522	780	Allocated Exp. Fin	45,601	44,443	<1,158>	5,315	43,630
2,265	2,311	46	Allocated ExpIS	20,104	18,901	<1,203>	2,030	18,026
1,105	1,292	187	Allocated Exp. Mktg	10,854	10,301	<553>	1,380	10,513
3,469	3,326		•	31,166	27,573	<3,593>	3,208	28,284
35,638 22,254	36,366 14,712	728 <7,542>	Maintenance Utilities	346,724 148,966	364,976 144,221	18,252	33,138	340,743 140,560
22,254 16,730	14,712 17,382	<7,542> 652	Depreciation	148,966	144,221 173,820	<4,745> <1,910>	12,418 17,050	140,560 175,669
89,555	83,787	<5,768>	TOTAL ALLOCATED EXP	811,008	814,371	3,363	77,915	786,395
07,000	55,767	\0,7002		511,000	011,071	5,505	,,,,10	, 55,575
<165,149>	<151,262>	<13,887>	NET INCOME (LOSS)	<1,402,579>	<1,393,298>	<9,281>	<146,694>	<1,338,888>

ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

MAY. 10(04/29/12-05/26/12)		Ī	FISCAL YEAR 11-12		FISCAL YEAR 10-11			
	CURRENT MONTH			YTD 10 MO(07/31/11-05/26/12)		LAST YEAR ACTUAL		
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
290,589	298,062	7,473	Career Wages	2,923,081	2,956,485	33,404	297,071	2,901,908
918	300		Limited Appointment	3,529	3,000	<529>	1,137	32,960
36,506	35,902		Student Wages	319,943	339,090	19,147	35,918	320,847
328,014 6.9	334,264 6.3	6,250 <0.6>	TOTAL WAGES	3,246,553	3,298,575	52,022 <0.2>	334,126 6.7	3,255,716
0.9	0.3	<0.0>	WAGE % TO TOTAL SALES	5.6	5.4	<0.2>	0.7	5.6
0	1,000	1,000	Emp Awards, Profess.	11,667	10,000	<1,667>	0	9,558
3,300	833	<2,467>	Emp Awards, Students	4,161	8,330	4,169	3,600	7,600
125,366	126,162		Employee Benefits	1,201,001	1,227,575	26,574	107,849	1,076,599
8,560	7,145		Office Supplies	75,008	77,621	2,613	11,203	74,711
10,301	10,219		Telephone	95,386	100,826	5,440	10,183	95,745
987 410	1,121 566	134 156	Postage Trav/Trips/Conference	9,203 25,525	11,289 3,716	2,086 <21,809>	1,049 675	10,774 1,913
0	40		Expense Allowance	25,525	400	400	0/3	283
2,125	255		Employee Relations	15,887	14,860	<1,027>	7,820	19,618
0	52	52	Tuition Assistance	0	208	208	0	0
226	38		Fingerprinting	967	950	<17>	0	342
864	325	<539>	Recruitment	2,124	3,510	1,386	0	3,500
60	620	560	Operating Supplies	4,127	6,200	2,073	1,617	5,682
0	0		Freight Out	0	0	0	0	6
0	0	0	Replacements	0	0	0	0	425
246	250		Uniforms	3,115	2,500	<615>	208	2,243
<1,631>	<5,119> 50		Security Expense	<28,382>	<51,183> 500	<22,802>	<6,644> 0	<56,360>
1,191 2,658	2,450		Security Equipment Alarm Monitoring	2,087 24,547	24,155	<1,587> <392>	2,344	424 23,368
1,200	1,200		Advertising	16,259	12,000	<4,259>	9,145	26,835
850	1,850		Benefits U Adv	17,416	18,630	1,214	2,740	20,233
4,439	7,175		Repairs & Maintenance	44,481	59,754	15,273	1,615	56,825
17,993	10,244	<7,749>	Repairs & Mtce-Equip	107,627	102,440	<5,187>	7,776	86,134
0	18	18	Printing	437	358	<79>	0	397
10,702	10,702		Bruin One Card Exp	95,872	95,872	0	13,081	110,929
<11>	80		Overs/Shorts	<32>	800	832	<24>	20
18,338	13,042		Insurance Expense	183,380	130,420	<52,960>	11,341	113,410
2,602 814	3,858 838	1,257 24	Professional Services	27,894 8,139	37,288 8,230	9,394 91	4,942 814	32,023 9,224
9,828	9,828	0	Legal External Audit	98,649	98,532	<117>	9,828	98,531
487	0		Temp Agency Service	5,797	3,800	<1,997>	0	3,606
9,167	9,375	208	Internal Audit	92,079	93,750	1,671	9,375	93,750
3,700	3,700	0	Tax Consulting	9,700	9,700	0	3,700	6,950
0	0	0	Miscellaneous	0	0	0	0	143
19,641	11,000		Board of Directors	110,816	101,000	<9,816>	13,081	94,805
0	0		Special Projects	10,000	0	<10,000>	260	15,297
4,000	6,400		Misc. Bank Charges	35,319	52,510	17,191	3,996	39,120
<378> 7,417	4,600 7,417		Armored Carrier Expense UCOP Payroll Services	34,275 74,167	46,000 74,170	11,726 3	4,482 7,417	42,276 74,167
7,417 15,498	13,516		UCLA Recharge Expense	74,167 154,580	135,160	<19,420>	11,850	118,500
2,156	500		Special Events	22,728	21,700	<1,028>	1,365	23,151
283,105	261,350		TOTAL OTHER CONTROL.	2,596,006	2,543,571	<52,435>	256,689	2,342,758
611,119	595,614	<15,505>	TOTAL CONTROLLABLE EXP	5,842,559	5,842,146	<413>	590,815	5,598,473
			Less: Allocated Exp					
14,558	14,862	304	Maintenance	141,635	149,155	7,520	13,537	139,192
9,091	6,010	<3,081>		60,852	58,915	<1,937>	5,073	57,420
13,635	17,470	•	Depreciation	159,994	174,700	14,706	16,398	170,820
37,284	38,342	1,058	TOTAL ALLOCATED EXP	362,481	382,770	20,289	35,008	367,432
648,403	633,956	<14,447>	NET EXPENSE	6,205,040	6,224,916	19,876	625,824	5,965,906
FEO 044	E40 (45	11 5//	Allegated Company (50)	. 5 070 450	E 244 274	20.004		
<552,211> <24,983>	<540,645> <24,983>		Allocated-Svs and Ent Allocated-USAC	<5,273,150> <246,580>	<5,311,371> <246,580>	<38,221> 0	<535,525> <23,955>	<5,079,724> <237,200>
<24,983> <3,872>	<24,983> <3,872>		Allocated-GSA	<246,580> <35,971>	<246,580> <35,971>	0	<23,955> <3,690>	<237,200> <34,960>
<3,872> <67,337>	<3,872> <64,456>		Allocated-Comm Board	<35,971> <649,339>	<35,971> <630,994>	18,345	<3,690> <62,654>	<34,960> <614,022>
<648,403>	<633,956>	14,447	TOTAL OTHER	<6,205,040>	<6,224,916>	<19,876>	<625,824>	<5,965,906>
		•						
0	0	<0>	TOTAL EXPENSE	<0>	0	0	<0>	<0>

MAINTENANCE DIVISION EXPENSE STATEMENT

MAY.	10(04/29/12-05/	26/12)	
(CURRENT MONTH	+	
ACTUAL	BUDGET	VARIANCE	
97,998	94,536	<3,462>	Career Wages
110	0	<110>	Limited Appointment
<2,425>	0	2,425	Labor Recharge
<4,646>	<3,599>	1,047	Billed Labor Costs
0	<3,000>	<3,000>	Capitalized Wages
91,038	87,937	<3,101>	TOTAL WAGES
55,235	55,291	56	Employee Benefits
180	165	<15>	Office Supplies
787	970	183	Telephone
35	30	<5>	Trav/Trips/Conference
4,692	4,544	<148>	
3,317	4,348	1,031	Cleaning Supplies
1,144	1,009	<135>	Replacements
573	812	239	Laundry
12,499	15,600	3,101	Repairs & Maintenance
2,798	2,925	127	Repairs & Mtce-Elevator
0	100	100	Repairs & Mtce-Equip
270	210	<60>	Painting Program
382	250	<132>	Incidental Proj Exp
2,158	2,650	492	Air Conditioning-Maint
8,473	7,646	<827>	Rub Remvl/Hauling
3,242	3,219	<23>	Rodent & Pest Control
388	955	567	Rentals-Truck
96,173	100,724	4,551	TOTAL OTHER CONTROL.
187,210	188,661	1,451	TOTAL CONTROLLABLE EXP
			Less: Allocated Exp
15,252	17,078	1,826	Depreciation
15,252	17,078	1,826	TOTAL ALLOCATED EXP
202,463	205,739	3,276	NET EXPENSE
470.074	475 750	0.400	
<172,271>	<175,759>		Allocated-Svs and Ent
<6,059>	<6,059>	0	Allocated-USAC
<2,296>	<2,296>	0	Allocated-GSA
<7,279>	<6,763>	516	Allocated-Comm Board
<14,558>	<14,862>	<304>	Allocated-A & SS
<202,463>	<205,739>	<3,276>	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE
<0>	U	U	TOTAL EXPENSE

	ISCAL YEAR 11-1	FISCAL YEAR 10-11					
	MO(07/31/11-05		LAST YEAR ACTUAL				
ACTUAL	BUDGET	VARIANCE	MONTH	YTD			
933,906	949,687	15,781	86,152	912,570			
10,895	0	<10,895>	3,367	16,612			
<12,617>	0	12,617	0	0			
<45,669>	<35,391>	10,278	<4,796>	<44,343>			
<42,603>	<30,000>	12,603	0	<38,178>			
843,913	884,296	40,383	84,723	846,663			
526,705	555,405	28,700	48,282	486,232			
1,994	1,975	<19>	94	2,175			
8,109	9,966	1,857	911	9,416			
1,895	300	<1,595>	0	0			
45,305	43,784	<1,521>	4,234	44,013			
47,371	46,758	<613>	4,049	46,852			
12,604	9,133	<3,471>	1,393	10,067			
7,088	9,038	1,950	821	8,079			
154,710	156,000	1,290	11,182	158,350			
28,843	29,250	407	2,787	27,452			
947	1,000	53	508	603			
2,745	2,100	<645>	909	3,263			
1,613	2,500	887	0	1,873			
24,054	27,000	2,946	1,296	18,874			
72,493	74,193	1,700	8,696	73,422			
29,960	31,908	1,948	2,797	30,637			
6,977	9,550	2,573	761	10,500			
973,413	1,009,860	36,447	88,719	931,808			
1,817,326	1,894,156	76,830	173,442	1,778,470			
154,700	170,780	16,080	15,158	158,540			
154,700	170,780	16,080	15,158	158,540			
1,972,026	2,064,936	92,910	188,600	1,937,010			
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<1,676,028>	<1,764,399>	<88,372>	<160,183>	<1,647,107>			
<60,585>	<60,585>	0	<5,883>	<58,824>			
<22,960>	<22,960>	0	<2,229>	<22,290>			
<70,818>	<67,837>	2,981	<6,768>	<69,597>			
<141,635>	<149,155>	<7,520>	<13,537>	<139,192>			
<1,972,026>	<2,064,936>	<92,911>	<188,600>	<1,937,010>			
0	0	<0>	0	0			

UTILITIES EXPENSE STATEMENT

MAY.	10(04/29/12-05/	26/12)	
(CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE	
11,241	13,452	2,211	Chiller Water
69,050	52,699	<16,351>	Elec-Non Air Cond.
26,506	7,018	<19,488>	Water-Non Air Cond.
9,513	7,454	<2,059>	Steam-Non Air Cond.
8,521	3,131	<5,390>	Gas
124,831	83,754	<41,077>	TOTAL OTHER CONTROL.
124,831	83,754	<41,077>	TOTAL CONTROLLABLE EXP
<107,573>	<71,117>	36,456	Allocated-Svs and Ent
<2,627>	<2,627>	0	Allocated-USAC
< 995 >	< 995 >	0	Allocated-GSA
<4,545>	<3,005>	1,540	Allocated-Comm Board
<9,091>	<6,010>	3,081	Allocated-A & SS
<124,831>	<83,754>	41,077	TOTAL OTHER
0	0	0	TOTAL EXPENSE

F	ISCAL YEAR 11-1	FISCAL YEAR 10-11			
YTD 10	MO(07/31/11-05	/26/12)	LAST YEAR ACTUAL		
ACTUAL	BUDGET VARIANCI		MONTH	YTD	
108,887	116,131	7,244	13,159	111,447	
557,994	528,353	<29,641>	46,591	542,184	
83,014	69,648	<13,366>	4,964	60,316	
71,271	75,292	4,021	4,788	70,828	
26,433	32,334	5,901	2,344	22,913	
847,599	821,758	<25,841>	71,846	807,688	
847,599	821,758	<25,841>	71,846	807,688	
<720,081>	<697,148>	22,933	<60,027>	<679,460>	
<26,279>	<26,279>	0	<3,053>	<30,530>	
<9,960>	<9,959>	1	<1,157>	<11,570>	
<30,427>	<29,457>	970	<2,536>	<28,708>	
<60,852>	<58,915>	1,937	<5,073>	<57,420>	
<847,599>	<821,758>	25,841	<71,846>	<807,688>	
0	0	0	0	0	