

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

March (02/27/22 - 04/02/22)

**Prepared
May 04, 2022**

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MARCH 2022 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

MARCH (02/27/22 - 04/02/22)								FY 20-21		
CURRENT MONTH								**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT		
				ACT/BUD		ACT/LY ACT				
\$	%	\$	%	\$	%	\$	%	\$	%	
3,943		3,520		423	12.0%	2,098	113.7%	1,845		GROSS INCOME
1,331		2,166		(835)	(38.6%)	1,219	1088.4%	112		UCLA Store
339		312		27	8.7%	29	9.4%	310		UCLA Restaurants
88		173		(85)	(49.1%)	67	319.0%	21		Licensing & Services
										UCLA Student Union
5,701		6,171		(470)	(7.6%)	3,413	149.2%	2,288		TOTAL
										GROSS MARGIN
1,378	34.9%	1,273	36.2%	105	Pts.	890	Pts.	488	26.4%	UCLA Store
931	69.9%	1,544	71.3%	(613)	(1.4)	857	3.8	74	66.1%	UCLA Restaurants
339	100.0%	312	100.0%	27	0.0	29	0.0	310	100.0%	Licensing & Services
70	79.5%	135	78.0%	(65)	1.5	52	(6.2)	18	85.7%	UCLA Student Union
2,718	47.7%	3,264	52.9%	(546)	(5.2)	1,828	8.8	890	38.9%	TOTAL
										WAGES & BENEFITS
573	14.5%	629	17.9%	56	3.4	(87)	11.8	486	26.3%	UCLA Store
792	59.5%	927	42.8%	135	(16.7)	(288)	390.5	504	450.0%	UCLA Restaurants
69	20.4%	67	21.5%	(2)	1.1	3	2.8	72	23.2%	Licensing & Services
68	77.3%	86	49.7%	18	(27.6)	(6)	217.9	62	295.2%	UCLA Student Union
1,502	26.3%	1,709	27.7%	207	1.4	(378)	22.8	1,124	49.1%	TOTAL
										OTHER CONTROLLABLES
149	3.8%	164	4.7%	15	0.9	(68)	0.6	81	4.4%	UCLA Store
124	9.3%	249	11.5%	125	2.2	(82)	28.2	42	37.5%	UCLA Restaurants
116	34.2%	88	28.2%	(28)	(6.0)	(38)	(9.0)	78	25.2%	Licensing & Services
83	94.3%	57	32.9%	(26)	(61.4)	(73)	(46.7)	10	47.6%	UCLA Student Union
472	8.3%	558	9.0%	86	0.7	(261)	0.9	211	9.2%	TOTAL
										CONTRIBUTION
656	16.6%	479	13.6%	177	3.0	734	20.8	(78)	(4.2%)	UCLA Store
15	1.1%	369	17.0%	(354)	(15.9)	487	422.5	(472)	(421.4%)	UCLA Restaurants
154	45.4%	157	50.3%	(3)	(4.9)	(6)	(6.2)	160	51.6%	Licensing & Services
(81)	(92.0%)	(7)	(4.0%)	(74)	(88.0)	(27)	165.1	(54)	(257.1%)	UCLA Student Union
744	13.1%	998	16.2%	(254)	(3.1)	1,188	32.5	(444)	(19.4%)	TOTAL
										ALLOCATED EXPENSES
677	11.9%	724	11.7%	47	(0.2)	20	18.6	697	30.5%	Admin&Support Services
305	5.3%	251	4.1%	(54)	(1.2)	(112)	3.1	193	8.4%	Facilities
50	0.9%	55	0.9%	5	0.0	(19)	0.5	31	1.4%	Utilities
158	2.8%	192	3.1%	34	0.3	10	4.5	168	7.3%	Depreciation
1,190	20.9%	1,222	19.8%	32	(1.1)	(101)	26.7	1,089	47.6%	TOTAL
										NET INCOME (LOSS)
(446)	(7.8%)	(224)	(3.6%)	(222)	(4.2)	1,087	59.2	(1,533)	(67.0%)	FROM OPERATIONS
										OTHER INC/(EXP)
346	6.1%	7	0.1%	339	6.0	285	3.4	61	2.7%	Non-Recurrent Inc/(Exp)
7	0.1%	12	0.2%	(5)	(0.1)	(3)	(0.3)	10	0.4%	Interest Income
(18)	(0.3%)	(18)	(0.3%)	0	0.0	4	0.7	(22)	(1.0%)	Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes
258	4.5%	258	4.2%	0	0.3	11	(6.3)	247	10.8%	Student Union Fee Income
593	10.4%	259	4.2%	334	6.2	297	(2.5)	296	12.9%	TOTAL
147	2.6%	35	0.6%	112	2.0	1,384	56.7	(1,237)	(54.1%)	NET INCOME (LOSS)

FISCAL YEAR 2021-2022								FY 20-21		
YTD 8 MONTHS (08/01/21 - 04/02/22)								**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT		
				ACT/BUD		ACT/LY ACT				
\$	%	\$	%	\$	%	\$	%	\$	%	
25,683		27,589		(1,906)	(6.9%)	9,594	59.6%	16,089		UCLA Store
6,807		12,715		(5,908)	(46.5%)	6,191	1005.0%	616		UCLA Restaurants
4,297		3,529		768	21.8%	1,650	62.3%	2,647		Licensing & Services
1,020		972		48	4.9%	751	279.2%	269		UCLA Student Union
37,807		44,805		(6,998)	(15.6%)	18,186	92.7%	19,621		TOTAL
										GROSS MARGIN
8,394	32.7%	9,023	32.7%	(629)	Pts.	4,549	Pts.	3,845	23.9%	UCLA Store
4,735	69.6%	9,075	71.4%	(4,340)	(1.8)	4,242	(10.4)	493	80.0%	UCLA Restaurants
4,297	100.0%	3,526	99.9%	771	0.1	1,650	0.0	2,647	100.0%	Licensing & Services
897	87.9%	776	79.8%	121	8.1	657	(1.3)	240	89.2%	UCLA Student Union
18,323	48.5%	22,400	50.0%	(4,077)	(1.5)	11,098	11.7	7,225	36.8%	TOTAL
										WAGES & BENEFITS
4,582	17.8%	4,734	17.2%	152	(0.6)	(832)	5.5	3,750	23.3%	UCLA Store
5,399	79.3%	6,229	49.0%	830	(30.3)	(1,719)	518.1	3,680	597.4%	UCLA Restaurants
515	12.0%	533	15.1%	18	3.1	49	9.3	564	21.3%	Licensing & Services
463	45.4%	623	64.1%	160	18.7	23	135.3	486	180.7%	UCLA Student Union
10,959	29.0%	12,119	27.0%	1,160	(2.0)	(2,479)	14.2	8,480	43.2%	TOTAL
										OTHER CONTROLLABLES
1,467	5.7%	1,536	5.6%	69	(0.1)	(259)	1.8	1,208	7.5%	UCLA Store
960	14.1%	1,550	12.2%	590	(1.9)	(834)	6.4	126	20.5%	UCLA Restaurants
1,452	33.8%	1,248	35.4%	(204)	1.6	(699)	(5.4)	753	28.4%	Licensing & Services
343	33.6%	339	34.9%	(4)	1.3	(214)	14.4	129	48.0%	UCLA Student Union
4,222	11.2%	4,673	10.4%	451	(0.8)	(2,006)	0.1	2,216	11.3%	TOTAL
										CONTRIBUTION
2,344	9.1%	2,753	10.0%	(409)	(0.9)	3,457	16.0	(1,113)	(6.9%)	UCLA Store
(1,624)	(23.9%)	1,296	10.2%	(2,920)	(34.1)	1,689	513.9	(3,313)	(537.8%)	UCLA Restaurants
2,330	54.2%	1,745	49.4%	585	4.8	1,000	4.0	1,330	50.2%	Licensing & Services
91	8.9%	(186)	(19.1%)	277	28.0	466	148.3	(375)	(139.4%)	UCLA Student Union
3,141	8.3%	5,608	12.5%	(2,467)	(4.2)	6,612	26.0	(3,471)	(17.7%)	TOTAL
										ALLOCATED EXPENSES
5,477	14.5%	5,744	12.8%	267	(1.7)	(438)	11.2	5,039	25.7%	Admin&Support Services
2,150	5.7%	2,070	4.6%	(80)	(1.1)	(232)	4.1	1,918	9.8%	Facilities
386	1.0%	498	1.1%	112	0.1	(115)	0.4	271	1.4%	Utilities
1,350	3.6%	1,533	3.4%	183	(0.2)	112	3.9	1,462	7.5%	Depreciation
9,363	24.8%	9,845	22.0%	482	(2.8)	(673)	19.5	8,690	44.3%	TOTAL
										NET INCOME (LOSS)
(6,222)	(16.5%)	(4,237)	(9.5%)	(1,985)	(7.0)	5,939	45.5	(12,161)	(62.0%)	FROM OPERATIONS
										OTHER INC/(EXP)
974	2.6%	56	0.1%	918	2.5	(3,752)	(21.5)	4,726	24.1%	Non-Recurrent Inc/(Exp)
54	0.1%	116	0.3%	(62)	(0.2)	(54)	(0.5)	108	0.6%	Interest Income
(144)	(0.4%)	(144)	(0.3%)	0	(0.1)	31	0.5	(175)	(0.9%)	Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes
2,061	5.5%	2,061	4.6%	0	0.9	85	(4.6)	1,976	10.1%	Student Union Fee Income
2,945	7.8%	2,089	4.7%	856	3.1	(3,690)	(26.0)	6,635	33.8%	TOTAL
(3,277)	(8.7%)	(2,148)	(4.8%)	(1,129)	(3.9)	2,249	19.5	(5,526)	(28.2%)	NET INCOME (LOSS)

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MARCH 2022 (\$000's)
DIVISIONS FULLY ALLOCATED**

MARCH (02/27/22 - 04/02/22)								FY 20-21		
CURRENT MONTH								**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT		
				ACT/BUD		ACT/LY ACT				
\$	%	\$	%	\$	%	\$	%	\$	%	
3,943		3,520		423	12.0%	2,098	113.7%	1,845		GROSS INCOME UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union
1,331		2,166		(835)	(38.6%)	1,219	1088.4%	112		
339		312		27	8.7%	29	9.4%	310		
88		173		(85)	(49.1%)	67	319.0%	21		
5,701		6,171		(470)	(7.6%)	3,413	149.2%	2,288		
										TOTAL
										GROSS MARGIN
1,378	34.9%	1,273	36.2%	105	Pts.	890	Pts.	488	26.4%	UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union
931	69.9%	1,544	71.3%	(613)	(1.4)	857	3.8	74	66.1%	
339	100.0%	312	100.0%	27	0.0	29	0.0	310	100.0%	
70	79.5%	135	78.0%	(65)	1.5	52	(6.2)	18	85.7%	
2,718	47.7%	3,264	52.9%	(546)	(5.2)	1,828	8.8	890	38.9%	
										TOTAL
										TOTAL CONTROLLABLES
721	18.3%	794	22.6%	73	4.3	(155)	12.4	566	30.7%	UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union
915	68.7%	1,176	54.3%	261	(14.4)	(370)	417.9	545	486.6%	
185	54.6%	155	49.7%	(30)	(4.9)	(35)	(6.2)	150	48.4%	
151	171.6%	142	82.1%	(9)	(89.5)	(79)	171.3	72	342.9%	
1,972	34.6%	2,267	36.7%	295	2.1	(639)	23.7	1,333	58.3%	
										TOTAL
										CONTRIBUTION
656	16.6%	479	13.6%	177	3.0	734	20.8	(78)	(4.2%)	UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union
15	1.1%	369	17.0%	(354)	(15.9)	487	422.5	(472)	(421.4%)	
154	45.4%	157	50.3%	(3)	(4.9)	(6)	(6.2)	160	51.6%	
(81)	(92.0%)	(7)	(4.0%)	(74)	(88.0)	(27)	165.1	(54)	(257.1%)	
744	13.1%	998	16.2%	(254)	(3.1)	1,188	32.5	(444)	(19.4%)	
										TOTAL
										ALLOCATED EXPENSES
640	16.2%	585	16.6%	(55)	0.4	55	21.5	695	37.7%	UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union
352	26.4%	442	20.4%	90	(6.0)	(164)	141.5	188	167.9%	
97	28.6%	88	28.2%	(9)	(0.4)	33	13.3	130	41.9%	
101	114.8%	107	61.8%	6	(53.0)	(25)	247.1	76	361.9%	
1,190	20.9%	1,222	19.8%	32	(1.1)	(101)	26.7	1,089	47.6%	
										TOTAL
										NET INCOME (LOSS) FROM OPERATIONS
17	0.3%	(106)	(1.7%)	123	2.0	790	34.1	(773)	(33.8%)	UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union
(337)	(5.9%)	(73)	(1.2%)	(264)	(4.7)	323	22.9	(660)	(28.8%)	
57	1.0%	69	1.1%	(12)	(0.1)	28	(0.3)	29	1.3%	
(183)	(3.2%)	(114)	(1.8%)	(69)	(1.4)	(54)	2.4	(129)	(5.6%)	
(446)	(7.8%)	(224)	(3.6%)	(222)	(4.2)	1,087	59.2	(1,533)	(67.0%)	
										TOTAL
										OTHER INC/(EXP)
346	6.1%	7	0.1%	339	6.0	285	3.4	61	2.7%	Non-Recurrent Inc/(Exp) Interest Income Interest (Expense) Income Taxes Student Union Fee Income
7	0.1%	12	0.2%	(5)	(0.1)	(3)	(0.3)	10	0.4%	
(18)	(0.3%)	(18)	(0.3%)	0	0.0	4	0.7	(22)	(1.0%)	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	
258	4.5%	258	4.2%	0	0.3	11	(6.3)	247	10.8%	
593	10.4%	259	4.2%	334	6.2	297	(2.5)	296	12.9%	TOTAL
147	2.6%	35	0.6%	112	2.0	1,384	56.7	(1,237)	(54.1%)	NET INCOME (LOSS)

FISCAL YEAR 2021-2022										FY 20-21	
YTD 8 MONTHS (08/01/21 - 04/02/22)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
				ACT/BUD		ACT/LY ACT					
\$	%	\$	%	\$	%	\$	%	\$	%		
25,683		27,589		(1,906)	(6.9%)	9,594	59.6%	16,089		UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union	
6,807		12,715		(5,908)	(46.5%)	6,191	1005.0%	616			
4,297		3,529		768	21.8%	1,650	62.3%	2,647			
1,020		972		48	4.9%	751	279.2%	269			
37,807		44,805		(6,998)	(15.6%)	18,186	92.7%	19,621			
										TOTAL	
										GROSS MARGIN	
8,394	32.7%	9,023	32.7%	(629)	Pts.	4,549	Pts.	3,845	23.9%	UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union	
4,735	69.6%	9,075	71.4%	(4,340)	(1.8)	4,242	(10.4)	493	80.0%		
4,297	100.0%	3,526	99.9%	771	0.1	1,650	0.0	2,647	100.0%		
897	87.9%	776	79.8%	121	8.1	657	(1.3)	240	89.2%		
18,323	48.5%	22,400	50.0%	(4,077)	(1.5)	11,098	11.7	7,225	36.8%		
										TOTAL	
										TOTAL CONTROLLABLES	
6,050	23.6%	6,270	22.7%	220	(0.9)	(1,092)	7.2	4,958	30.8%	UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union	
6,359	93.4%	7,779	61.2%	1,420	(32.2)	(2,553)	524.5	3,806	617.9%		
1,967	45.8%	1,782	50.5%	(185)	4.7	(650)	4.0	1,317	49.8%		
806	79.0%	962	99.0%	156	20.0	(191)	149.6	615	228.6%		
15,182	40.2%	16,793	37.5%	1,611	(2.7)	(4,486)	14.3	10,696	54.5%		
										TOTAL	
										CONTRIBUTION	
2,344	9.1%	2,753	10.0%	(409)	(0.9)	3,457	16.0	(1,113)	(6.9%)	UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union	
(1,624)	(23.9%)	1,296	10.2%	(2,920)	(34.1)	1,689	513.9	(3,313)	(537.8%)		
2,330	54.2%	1,745	49.4%	585	4.8	1,000	4.0	1,330	50.2%		
91	8.9%	(186)	(19.1%)	277	28.0	466	148.3	(375)	(139.4%)		
3,141	8.3%	5,608	12.5%	(2,467)	(4.2)	6,612	26.0	(3,471)	(17.7%)		
										TOTAL	
										ALLOCATED EXPENSES	
5,024	19.6%	4,983	18.1%	(41)	(1.5)	289	13.4	5,313	33.0%	UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union	
2,457	36.1%	3,138	24.7%	681	(11.4)	(910)	215.0	1,547	251.1%		
1,057	24.6%	884	25.0%	(173)	0.4	52	17.3	1,109	41.9%		
825	80.9%	840	86.4%	15	5.5	(104)	187.1	721	268.0%		
9,363	24.8%	9,845	22.0%	482	(2.8)	(673)	19.5	8,690	44.3%		
										TOTAL	
										NET INCOME (LOSS) FROM OPERATIONS	
(2,680)	(7.1%)	(2,229)	(5.0%)	(451)	(2.1)	3,744	25.6	(6,424)	(32.7%)	UCLA Store UCLA Restaurants Licensing & Services UCLA Student Union	
(4,081)	(10.8%)	(1,842)	(4.1%)	(2,239)	(6.7)	780	14.0	(4,861)	(24.8%)		
1,273	3.4%	860	1.9%	413	1.5	1,052	2.3	221	1.1%		
(734)	(1.9%)	(1,026)	(2.3%)	292	0.4	363	3.7	(1,097)	(5.6%)		
(6,222)	(16.5%)	(4,237)	(9.5%)	(1,985)	(7.0)	5,939	45.5	(12,161)	(62.0%)		
										TOTAL	
										OTHER INC/(EXP)	
974	2.6%	56	0.1%	918	2.5	(3,752)	(21.5)	4,726	24.1%	Non-Recurrent Inc/(Exp) Interest Income Interest (Expense) Income Taxes Student Union Fee Income	
54	0.1%	116	0.3%	(62)	(0.2)	(54)	(0.5)	108	0.6%		
(144)	(0.4%)	(144)	(0.3%)	0	(0.1)	31	0.5	(175)	(0.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
2,061	5.5%	2,061	4.6%	0	0.9	85	(4.6)	1,976	10.1%		
2,945	7.8%	2,089	4.7%	856	3.1	(3,690)	(26.0)	6,635	33.8%	TOTAL	
(3,277)	(8.7%)	(2,148)	(4.8%)	(1,129)	(3.9)	2,249	19.5	(5,526)	(28.2%)	NET INCOME (LOSS)	

ASUCLA
P/L Reconciliation
Mar-22

<i>Financial Analysis</i>	\$000's	
	Mar-22	
Budgeted Net Income/(Loss)		35
UCLA Store		
Gross Margin:		
Bearwear above plan: strong foot traffic from multiple weeks of spring break over the entire month including weekend events on campus	149	
Campus Portrait Studio below plan: shift in earlier than anticipated BruinLife Yearbook deadline resulted in less than expected studio traffic and orders	(20)	
Market below plan: UCLA's decision to return to remote learning and staff working remotely negatively impacted foot traffic	(37)	
New Text below plan: continued downward trend in print sales and shortfall in traditional eBook sales	(70)	
Used Text below plan: continued downward trend in print sales, decline in rental sales and some timing for income that will post next month	(55)	
Computer Store above plan: large department order, continued strong new demand and backlog fulfillment for apple laptops and iPads	162	
HSS General MDSE below plan: UCLA's decision to return to remote learning and staff working remotely negatively impacted foot traffic	(20)	
Total Wages below plan (mostly student)	66	
Other, positive controllables	2	
Total Contribution		177
UCLA Restaurants		
Gross Margin:		
Wetzels/RX below plan due to spring break closure and food delivery volume lower than expected	(20)	
Kerckhoff Coffeehouse below plan: food delivery volume not as high as anticipated, and although overall campus population is lower than plan sales volume begins to increase in March	(31)	
Northern Lights below plan: location temporarily closed down until further notice	(51)	
North Campus Student CTR below plan: location temporarily closed down until further notice	(134)	
Court Science Stu Ctr below plan: food delivery volume not as high as planned, (partially offset as sales volume has begun to increase and negative variance trends have reversed)	(21)	
Scrub Jay Café below plan: location not open yet	(77)	
Luvall Food Servery below plan: food delivery volume not as high as anticipated, and although overall campus population is lower than plan sales volume begins to increase in March	(74)	
Café 451 below plan: library administration has not allowed for location to re-open for service until March 28	(42)	
Jimmy's below plan: food delivery volume not as high as anticipated, and although overall campus population continues to be lower than expected sales volume begins to increase in March	(24)	
Cooperage below plan: food delivery volume not as high as anticipated, and although overall campus population continues to be lower than plan sales volume begins to increase in March	(24)	
Taco Bell below plan: food delivery volume not as high as anticipated, and although overall campus population continues to be lower than plan sales volume begins to increase in March	(40)	
Catering below plan: Campus covid restrictions remained in place through March limiting food and capacity of campus events	(31)	
Total Wages below plan (mostly student)	123	
Other, positive controllables (\$137K) partially offset by various negative gross margin variances	92	
Total Contribution		(354)
Licensing & Services		
Gross Margin:		
Licensing International below plan due to the reconciliation of sales report originally booked on U.S. dollars that was subsequently identified as being Australian dollars	(21)	
Licensing Domestic above plan due to the NIKE quarterly sales reconciliation	71	
Licensing Campus Sourcing below plan: non-implementation of plan to adopt a "fair market value" approach to assessing royalties for internal campus on par with peer institutions	(5)	
Leased Ops below plan (mostly Hair on Campus area not leased out yet, and overall utilities reduced as campus not fully open)	(10)	
Photography below plan (less events due to the pandemic)	(10)	
Other, negative controllables mostly Licensing (includes offset of \$8K credit to international commission due to reconciliation of topline income)	(28)	
Total Contribution		(3)
UCLA Student Union		
Gross Margin:		
Event Services below plan: department postponements/cancellations	(5)	
Student Union Ops below plan due mostly to less contributions and the delay from the budgeted start date of the Helix eSports Lounge	(61)	
Total Wages below plan	12	
Other, negative controllables (event for Judy Baca Mural unveiling)	(20)	
Total Contribution		(74)
Allocated Expenses and Other		
A&SS below plan in various controllables	47	
Facilities above plan mostly elevator repairs and maintenance and budgeted cost sharing with UCLA	(54)	
Utilities below plan: positive results in water-non air cond. and elec-non air cond. due to extended closures and earlier closing times (partially offset by budgeted cost sharing with UCLA)	5	
Depreciation lower than plan due to timing of capitals (impacted by lower purchases during the pandemic)	34	
Non-Recurrent Income above plan (reduction of prior accrued liabilities)	339	
Other	(5)	
Total		366
Actual Net Income/(Loss)		147

ASUCLA
P/L Reconciliation
Year-To-Date Through March, 2022

Financial Analysis	\$000's	
Budgeted Net Income/(Loss)		(2,148)
UCLA Store		
Gross Margin:		
Bearwear above plan: strong performance from Nike/Jordan launch in July, momentum from well attended football games, and strong move in weekend and spring break	599	
Graduation ETC. below plan: mostly due to shift in timing for professional school rental regalia	(65)	
Market below plan: return to remote learning and overall reduced foot traffic	(73)	
E-Commerce below plan: out of stock positions on key styles due to supply chain issues	(117)	
New Text below plan: higher than anticipated transition to Inclusive Access titles, contraction of available rental titles, competition in online sales, and return to remote in Jan.	(242)	
Used Text below plan: impact of remote learning, strong transition to Inclusive Access titles reduced sales of traditional print textbooks, and reduced availability of rental titles	(196)	
CRS below plan: sales of print readers have not recovered due to continued impact of remote learning	(91)	
Computer Store above plan: strong demand from returning students coupled with department orders and last chance for Apple Back-To-School promotion	252	
Luvalle Books below plan: lack of availability of rental titles	(53)	
HSS Dental below plan: mostly timing related	(180)	
Hilltop below plan: student population less than anticipated	(63)	
Total Wages below plan	165	
Other, positive controllables (\$56K) offset by various negative gross margin variances	(345)	
Total Contribution		(409)
UCLA Restaurants		
Gross Margin:		
Wetzels/RX below plan: overall campus population significantly lower than expected	(178)	
Kerckhoff Coffeehouse below plan: overall campus population significantly lower than expected and lower food delivery volume than expected	(267)	
Northern Lights below plan: mostly due to overall campus population significantly lower than expected	(232)	
No Campus Student CTR below plan: overall campus population significantly lower than expected, breadth of operating hours strategically reduced, and lower food volume	(576)	
Anderson Café below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(180)	
Court Science Stu Ctr below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(255)	
Scrub Jay Café below plan: new operation not open yet	(509)	
Luvalle Food Servery below plan: overall campus population significantly lower than expected, and operating hours temporarily reduced due to student staffing shortages	(553)	
Café 451 below plan: library administration has not allowed for location to re-open for service until March 28	(219)	
Jimmy's below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(218)	
Cooperage below plan: overall campus population significantly lower than expected	(169)	
Taco Bell below plan: overall campus population significantly lower than expected, lower food delivery volume and operating hours reduced due to student staffing shortages	(270)	
Concessions below plan: scheduled events were cancelled or moved to later dates due to various covid protocols	(169)	
Total Wages lower than plan (mostly student)	799	
Other, positive controllables (\$620K) offset by various negative gross margin variances	76	
Total Contribution		(2,920)
Licensing & Services		
Gross Margin:		
Licensing Domestic above plan: Q4 results better than estimates and some timing related	198	
Licensing Foreign above plan: it is anticipated most if not all of this positive variance will hold through fiscal year end	732	
Licensing Campus Sourcing below plan (actual royalty rate of 6% versus budgeted 15%)	(38)	
Leased Ops below plan (Hair On Campus space vacant, utilities reduced as campus not fully opened)	(50)	
Marketing Ventures below plan (less activity due to pandemic)	(14)	
Photography below plan (less events due to pandemic)	(58)	
Total Wages below plan	14	
Other, negative controllables mostly Licensing	(199)	
Total Contribution		585
UCLA Student Union		
Gross Margin:		
Event Services below plan as several events were moved to virtual or canceled	(35)	
Student Union Ops above plan due mostly to more contributions, with some offset for Helix eSports Lounge (delay from budgeted start date)	156	
Total Wages below plan	114	
Other, positive controllables	42	
Total Contribution		277
Allocated Expenses and Other		
A&SS below plan in various controllables	267	
Facilities above plan: lower wages, benefits and various other controllables offset by budgeted cost sharing with UCLA and higher repairs	(80)	
Utilities below plan: savings due to lower consumption (hours of operation reduced compared to plan), slightly offset by budgeted cost sharing with UCLA	112	
Depreciation lower than plan due to timing of capitals (lower purchases during the pandemic)	183	
Non-Recurrent income higher than plan mostly due to HEERFII funding of \$540K and reduction of prior accrued liabilities	918	
Other	(62)	
Total		1,338
Actual Net Income/(Loss)		(3,277)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS**
(\$000)

	Current Month March 2022	Prior Month February 2022
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	24,286	25,980
Accounts receivable	6,456	6,599
Less: Allowance for doubtful accounts	(414)	(411)
Accounts receivable, net	6,042	6,188
Student fees receivable	198	0
Inventories	7,051	7,003
Prepaid expenses and other current assets	825	849
Total current assets	38,401	40,020
LONG TERM ASSETS		
Property, equipment and improvements	74,597	74,495
Less: Accumulated depreciation	(57,040)	(56,899)
Total long term assets	17,557	17,597
TOTAL ASSETS	55,958	57,617
LIABILITIES AND RETAINED EARNINGS		
CURRENT LIABILITIES:		
Accounts payable	8,767	8,988
Wages and payroll taxes payable	36,253	37,820
Sales tax payable & other liabilities	1,289	1,232
Interest payable	78	60
Deferred income	2,890	3,004
Funds held for others	383	365
Current portion of long term debt	992	992
Total current liabilities	50,652	52,461
LONG TERM DEBT:		
AU expansion loan	4,246	4,246
Total long term debt	4,246	4,246
TOTAL LIABILITIES	54,898	56,707
RETAINED EARNINGS:		
Beginning Balance	4,337	4,337
Year-to-date net income/(loss)	(3,277)	(3,426)
Ending Balance	1,060	910
TOTAL LIABILITIES AND RETAINED EARNINGS	55,958	57,617

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
March 2022
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

Depreciation

(Increase)/decrease in current assets:

Accounts receivable

Student fees receivable

Inventories

Prepaid expenses and other current assets

Increase/(decrease) in current liabilities:

Accounts payable

Sales tax payable & other liabilities

Wages and payroll taxes payable

Interest payable

Deferred Income

Funds held for others

Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements

Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Refundable Advance

Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

Current Month	Year to Date	Prior Year to Date
147	(3,277)	(5,526)
158	1,350	1,462
146	(3,814)	(213)
(198)	(198)	(15)
(47)	(1,656)	1,188
24	(227)	(130)
(220)	(0)	(368)
57	129	765
(1,566)	3,126	10,492
18	31	39
(113)	991	74
18	13	16
(1,576)	(3,533)	7,784
(118)	(700)	(215)
(118)	(700)	(215)
0	0	(4,685)
0	0	(4,685)
(1,694)	(4,233)	2,884
25,980	28,519	18,663
24,286	24,286	21,546

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
March 2022
(\$000's)**

	Current Month March 2022	Prior Month February 2022
CASH AND CASH EQUIVALENTS	24,286	25,980
BOARD REQUIRED CASH RESERVE	<u>7,228</u>	<u>7,342</u>
RESERVE SURPLUS (DEFICIT)	<u><u>17,058</u></u>	<u><u>18,637</u></u>

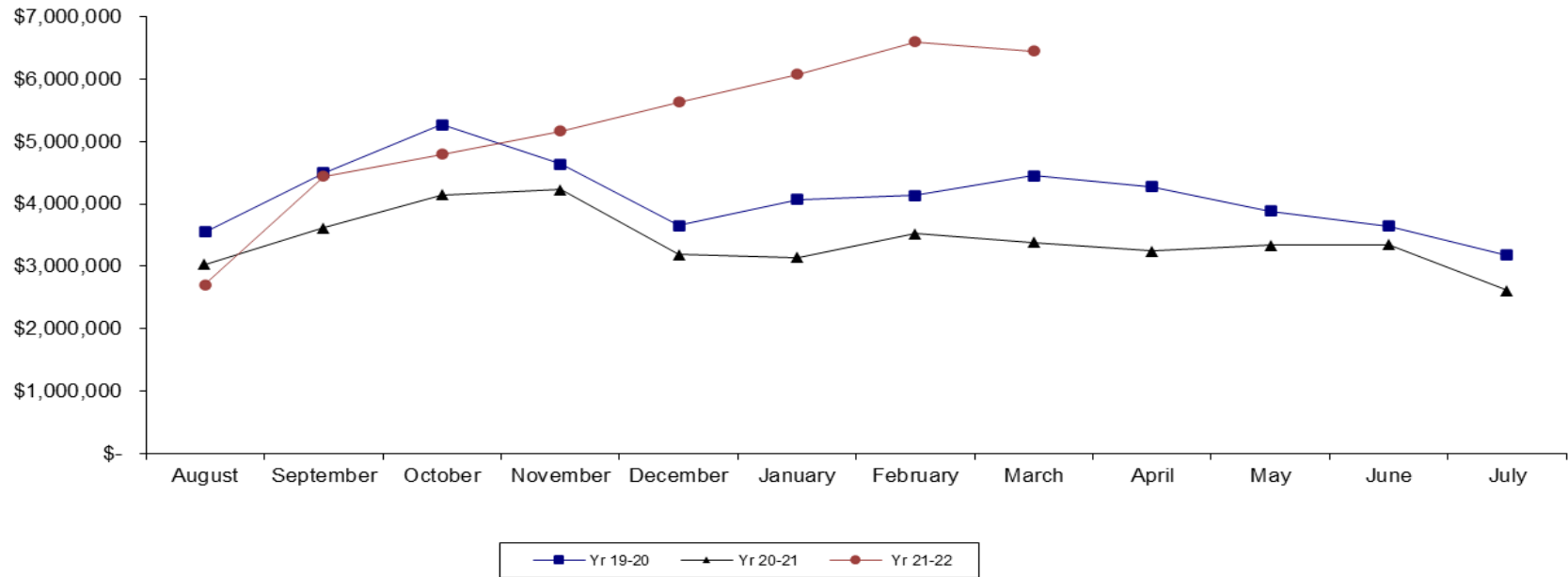
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - FY2021-22 Projects (\$000's)
FY 2021-2022 March 2022

PROJECT NAME	BUDGET	PROJECTED						
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Services								
2021-001 Store General Replacement	75.0	13.9	17.3	31.3	43.7		(43.7)	In Progress
2021-002 Printer/Equipment Replacement	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-003 B-Level Reconfiguration	500.0	0.0	0.0	0.0	500.0	500.0	0.0	Pending
2021-004 Dental/Medical Counter Reconfiguration	200.0	0.0	0.0	0.0	200.0	200.0	0.0	Pending
2021-005 Computer Store Refresh	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-006 Printer/Copier	12.0	5.6	2.9	8.5	3.5		(3.5)	Completed - Awaiting Invoice
2021-007 Refrigerators	20.0	0.0	0.0	0.0	20.0		(20.0)	Canceled
2021-047 BCP Reconfiguration	0.0	22.5	8.7	31.2	3.8		31.2	In Progress
Total Store/Services	957.0	42.1	28.8	70.9	921.1	850.0	(36.1)	
Food Service								
2021-008 FS Miscellaneous and Unanticipated	50.0	11.1	0.9	12.0	38.0		(38.0)	In Progress
2021-009 Digital Menu Board Replacement	75.0	44.0	4.0	48.0	27.0		(27.0)	In Progress
2021-010 Patio Awning Replacement	10.0	12.1	0.0	12.1	(2.1)		2.1	Completed
2021-011 Kettle Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-012 Replacement Kitchen Cooking Equipment	15.0	11.1	0.0	11.1	3.9		(3.9)	In Progress
2021-013 Panini Press Replacement	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2021-014 Merchandizing Display	5.0	0.0	0.0	0.0	5.0		(5.0)	Canceled
2021-015 Production Equipment for New Menus	150.0	9.6	63.7	73.3	76.7		(76.7)	In Progress
2021-016 Register Replacement	5.0	0.0	3.9	3.9	1.1		(1.1)	In Progress
2021-017 Electric Cart	25.0	0.0	23.7	23.7	1.3		(1.3)	Completed - Awaiting Invoice
2021-045 100 Medical Plaza Café	0.0	6.4	42.1	48.5	176.5		48.5	In Progress
2021-050 Jamba Blendid Robot Kiosk	0.0	0.0	0.0	0.0	50.0		0.0	In Progress
Total Food Services	355.0	94.4	138.2	232.6	397.4	20.0	(102.4)	
Technology								
2021-018 Network Infrastructure Upgrade	20.0	4.3	8.4	12.7	7.3		(7.3)	In Progress
2021-019 Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2021-020 Food Service POS	600.0	0.0	40.9	40.9	559.1		(559.1)	In Progress
2021-021 Remote Office	70.0	22.9	9.2	32.1	37.9		(37.9)	In Progress
2021-022 Survey Kiosks	18.0	0.0	2.6	2.6	15.4		(15.4)	In Progress
2021-023 Remote Office (Marketing)	40.0	33.2	(0.0)	33.2	6.8		(6.8)	In Progress
2021-024 Misc hardware/Software (Marketing/Info Photo)	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2021-025 Informal Photography - Camera, Lens, Light	10.0	2.0	0.4	2.4	7.6		(7.6)	In Progress
2021-026 Video Equipment	6.0	1.7	0.2	1.9	4.1		(4.1)	In Progress
Total Technology	779.0	64.2	61.6	125.8	653.2	15.0	(638.2)	
Trademarks & Licensing								
2021-027 Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
Total: Trademarks & Licensing	50.0	0.0	0.0	0.0	50.0	50.0	0.0	
Others								
2021-028 Fac Misc and Remodels	75.0	17.3	4.6	21.9	53.1		(53.1)	In Progress
2021-029 Cooperage Patio Deck	40.0	25.5	0.0	25.5	14.5		(14.5)	Completed
2021-030 Custodial Replacements	20.0	2.4	0.0	2.4	17.6		(17.6)	In Progress
2021-031 LuValle Kitchen Make-up Air	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2021-032 Taco Bell Heat Exhaust System	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-033 North Campus Roof Waterproofing	300.0	0.0	0.0	0.0	300.0	300.0	0.0	Pending
2021-034 KH Roof Waterproofing (4th & 6th Floors)	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2021-035 Office Space Remodeling - Phase I	250.0	110.9	19.4	130.3	119.7		(119.7)	In Progress
2021-036 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-037 Meeting Room /Venue Upgrades	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-038 Stateroom Refurbishment	108.0	0.0	0.0	0.0	108.0	108.0	0.0	Pending
2021-039 SUO General AV Upgrades	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending
2021-040 New Event Layout Software	23.0	0.0	0.0	0.0	23.0	23.0	0.0	Pending
2021-041 New Virtual Event Platform	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2021-042 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-043 Replace Cameras	50.0	49.1	7.6	56.7	(6.7)		6.7	Completed - Awaiting Invoice
2021-044 Upgrade Virtual Server Environments	0.0	0.0	58.4	58.4	71.6		58.4	In Progress
2021-046 VFD replacements	0.0	10.7	16.6	27.3	0.0		27.3	In Progress
2021-048 A-Level Furniture	0.0	0.0	47.6	47.6	7.4		47.6	In Progress
2021-049 KH Coffee House Patio Furniture	0.0	100.4	0.0	100.4	(0.4)		100.4	Completed
Total Others	1,296.0	316.3	154.2	470.5	1,137.8	821.0	(4.5)	
Total Year Projects	3,437.0	517.0	382.9	899.9	3,159.4	1,756.0	(781.1)	

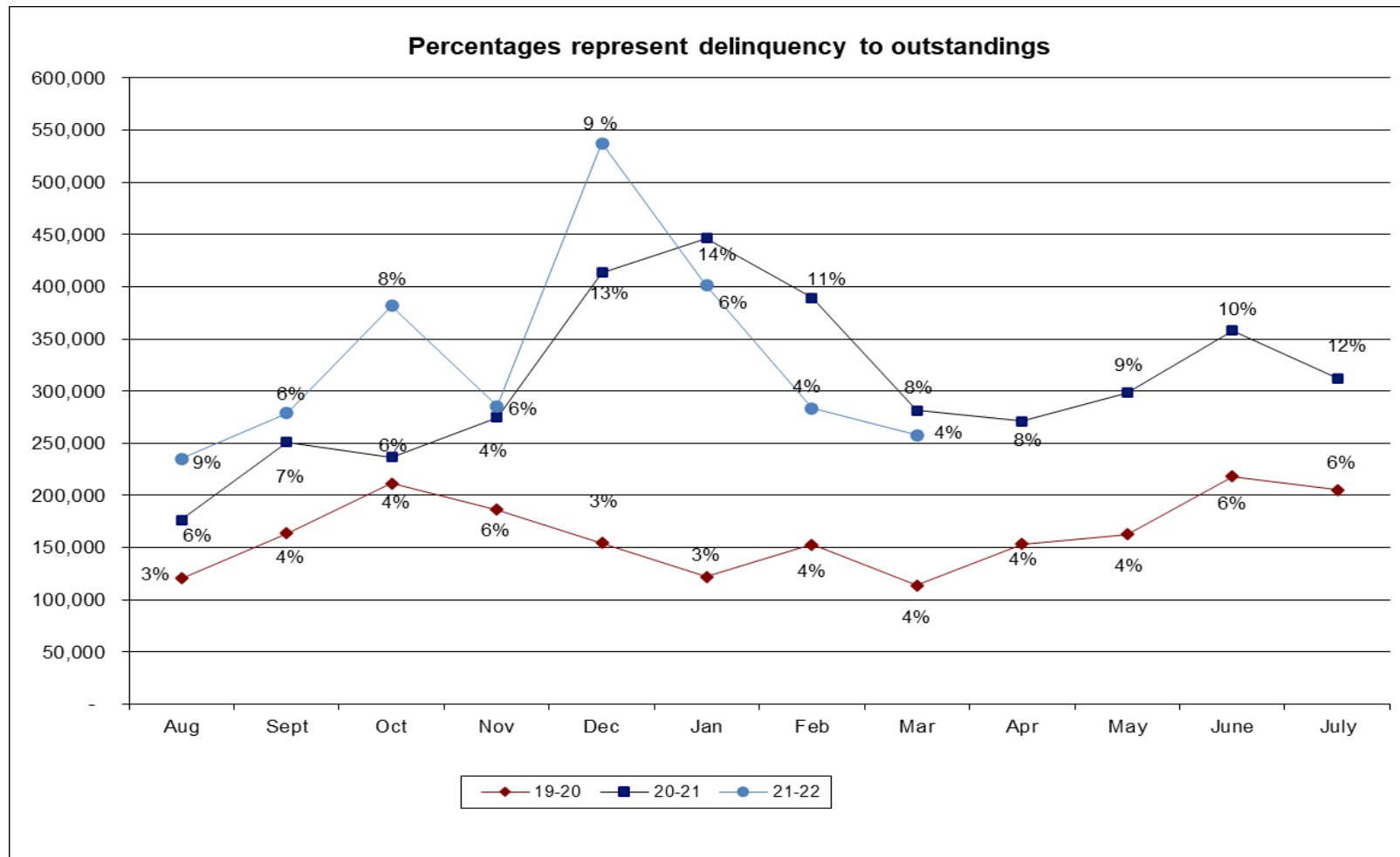
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

04/02/22	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,479,579	24%	\$89,492	107%	\$80,879	77%	\$21,119	115%	\$2,632	5%	\$41,932	55%	\$1,715,633	27%
ASUCLA PUBLICATIONS		\$197,453	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$197,453	3%
ASUCLA USA/GSA		\$274,832	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$274,832	4%
DUE FROM VENDORS		\$553,041	9%	(\$30,612)	-37%	\$10,586	9%	(\$6,625)	-36%	\$51,175	89%	\$34,117	45%	\$611,682	9%
DENTAL KITS		\$201,371	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$201,371	3%
OTHER		3,408,578	57%	\$24,687	30%	\$14,747	14%	\$3,834	21%	\$3,700	6%	(\$326)	0%	\$3,455,220	54%
TOTAL CURRENT MONTH		\$6,114,854	100%	\$83,567	100%	\$106,212	100%	\$18,328	100%	\$57,507	100%	\$75,723	100%	\$6,456,191	100%
		95%		1%		2%		0%		1%		1%		100%	
02/26/22	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,107,568	21%	\$718,949	74%	\$102,012	95%	\$28,413	91%	\$5,447	8%	\$39,382	52%	\$2,001,771	30%
ASUCLA PUBLICATIONS		\$168,341	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$168,341	3%
ASUCLA USA/GSA		\$242,555	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$242,555	4%
DUE FROM VENDORS		\$575,503	11%	\$22,775	2%	(\$9,092)	-9%	(\$2,339)	-8%	\$58,926	87%	\$39,283	52%	\$685,056	10%
DENTAL KITS		\$316,015	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$316,015	5%
OTHER		\$2,938,874	55%	\$225,072	24%	\$15,412	14%	\$5,093	17%	\$3,379	5%	(\$2,450)	-4%	\$3,185,380	48%
TOTAL CURRENT MONTH		\$5,348,856	100%	\$966,796	100%	\$108,331	100%	\$31,167	100%	\$67,752	100%	\$76,215	100%	\$6,599,118	100%
		81%		15%		2%		0%		1%		1%		100%	
01/29/22	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,315,876	28%	\$790,515	85%	\$72,541	99%	\$136,994	100%	\$68,359	58%	\$6,336	9%	\$2,390,622	39%
ASUCLA PUBLICATIONS		\$145,258	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$145,258	2%
ASUCLA USA/GSA		\$246,469	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$246,469	4%
DUE FROM VENDORS		\$252,721	5%	(\$9,472)	-1%	(\$5,266)	-8%	(\$6,141)	-5%	\$68,728	58%	\$45,818	63%	\$346,388	6%
DENTAL KITS		\$406,126	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$406,126	7%
OTHER		\$2,382,598	50%	\$150,830	16%	\$6,668	9%	\$5,493	5%	(\$19,580)	-16%	\$20,998	29%	\$2,547,007	42%
TOTAL CURRENT MONTH		\$4,749,048	100%	\$931,873	100%	\$73,943	100%	\$136,346	100%	\$117,507	100%	\$73,152	100%	\$6,081,869	100%
		79%		15%		1%		2%		2%		1%		100%	

Total Accounts Receivable Balances
12 Month History
Aug 21 to Mar 22



Aged Accounts Receivable Balances > 60 Days Past Due



**UCLA STORE
INCOME STATEMENT**

MAR. 08(02/27/22-04/02/22)			FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH			YTD 8 MO(08/01/21-04/02/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,696,333	1,380,313	316,020	10,559,894	11,005,097	<445,203>	870,347	8,598,472
1,555,768	1,400,230	155,538	9,051,713	8,559,778	491,935	270,267	1,067,543
141,085	101,281	39,804	778,001	901,738	<123,737>	15,566	108,992
107,660	170,659	<62,999>	976,615	1,165,065	<188,450>	24,891	356,875
97,632	112,000	<14,368>	964,989	1,107,000	<142,011>	138,832	1,671,111
155,457	193,800	<38,343>	2,398,281	3,674,245	<1,275,965>	393,860	3,397,919
2	0	2	620	0	620	0	0
3,753,936	3,358,283	395,653	24,730,113	26,412,923	<1,682,810>	1,713,762	15,200,912
2,549,853	2,232,583	<317,270>	17,189,575	18,469,196	1,279,621	1,353,460	12,210,158
3,285	3,680	395	22,292	23,110	818	1,333	15,525
8,497	8,220	<277>	51,383	48,170	<3,213>	1,060	4,652
1,714	550	<1,164>	6,995	5,230	<1,765>	72	489
838	950	112	5,174	6,460	1,286	130	2,098
777	1,170	393	13,492	14,190	698	1,152	11,241
15,112	14,570	<542>	99,337	97,160	<2,177>	3,747	34,004
2,564,965	2,247,153	<317,812>	17,288,912	18,566,356	1,277,444	1,357,207	12,244,162
67.9	66.5	<1.4>	69.5	69.9	0.4	79.0	80.3
1,188,971	1,111,130	77,841	7,441,201	7,846,567	<405,366>	356,555	2,956,750
32.1	33.5	<1.4>	30.5	30.1	0.4	21.0	19.7
0.4	0.4	0.0	0.4	0.4	<0.0>	0.2	0.2
31.7	33.1	<1.4>	30.1	29.7	0.4	20.8	19.5
12.7	12.4	0.3	13.0	13.6	<0.6>	12.6	11.9
50.0	50.2	<0.2>	50.0	49.4	0.6	45.4	44.3
39.2	44.9	<5.7>	38.8	41.0	<2.2>	36.6	35.4
39.8	36.3	3.5	29.4	32.7	<3.4>	15.9	10.8
48.3	51.3	<3.0>	50.0	50.9	<1.0>	51.8	50.2
33.0	37.8	<4.8>	19.7	22.0	<2.4>	10.8	16.0
118.8	0.0	118.8	101.1	0.0	101.1	0.0	0.0
188,748	161,402	27,346	952,630	1,176,556	<223,926>	131,661	887,958
1,377,719	1,272,532	105,187	8,393,830	9,023,123	<629,293>	488,216	3,844,708
265,957	264,732	<1,225>	2,143,285	2,110,686	<32,599>	251,120	2,031,230
0	0	0	0	0	0	0	1,898
168,338	235,582	67,244	1,403,054	1,600,225	197,171	109,203	748,511
434,295	500,314	66,019	3,546,339	3,710,911	164,572	360,323	2,781,639
11.6	14.9	3.3	14.3	14.1	<0.3>	21.0	18.3
138,426	129,022	<9,404>	1,036,009	1,023,179	<12,830>	125,325	968,566
7,848	5,907	<1,941>	84,175	58,889	<25,286>	8,401	75,265
7,767	10,570	2,803	64,552	77,335	12,783	7,550	61,649
18	14	<4>	149	112	<37>	11	114
302	3,300	2,998	8,099	19,770	11,671	0	86
557	300	<257>	2,650	4,400	1,750	299	2,428
4,511	6,900	2,389	32,353	50,915	18,562	1,132	13,037
23,000	15,990	<7,010>	180,550	223,000	42,450	31,698	318,246
1,060	1,060	0	5,972	6,920	948	1,000	4,481
0	0	0	29	0	<29>	0	0
16,415	7,510	<8,905>	138,469	179,894	41,425	10,745	87,538
<1,240>	<750>	490	<40,056>	<64,094>	<24,038>	<18,643>	<24,919>
10,619	10,500	<119>	194,354	221,500	27,146	11,028	225,977
3,025	2,690	<335>	21,117	22,470	1,353	832	18,331
0	0	0	0	680	680	0	0
55,464	76,514	21,050	456,216	434,024	<22,192>	21,850	230,900
3,527	0	<3,527>	17,230	0	<17,230>	<753>	166
326	0	<326>	13,948	0	<13,948>	222	3,219
1,464	20	<1,444>	22,963	160	<22,803>	0	322
0	0	0	1,417	2,000	583	0	0
34	0	<34>	1,575	300	<1,275>	100	494
7,086	7,970	884	86,036	87,760	1,724	<953>	104,414
562	2,500	1,938	16,933	18,000	1,067	0	3,142
670	500	<170>	9,466	12,450	2,984	641	7,719
0	100	100	60,006	57,800	<2,206>	0	630
631	0	<631>	13,906	0	<13,906>	4,213	63,243
0	<1>	<1>	<3>	8	11	0	0
4,938	12,776	7,838	75,208	121,746	46,538	1,461	11,497
287,009	293,392	6,383	2,503,323	2,559,218	55,895	206,157	2,176,547
721,304	793,706	72,402	6,049,662	6,270,129	220,467	566,481	4,958,187
656,415	478,826	177,589	2,344,168	2,752,994	<408,826>	<78,265>	<1,113,478>
37,518	38,416	898	349,747	336,861	<12,886>	38,822	318,504
172,157	147,147	<25,010>	1,296,596	1,240,652	<55,944>	186,646	1,402,036
114,699	90,222	<24,477>	824,472	780,194	<44,278>	145,321	930,375
37,502	48,012	10,510	427,865	410,624	<17,241>	71,147	446,639
107,393	95,053	<12,340>	830,119	844,879	14,760	120,662	1,023,060
106,324	90,049	<16,275>	758,170	739,751	<18,419>	69,754	678,521
16,090	17,721	1,631	124,605	160,601	35,996	9,956	86,879
48,586	58,634	10,048	413,722	469,072	55,350	52,359	425,078
640,268	585,254	<55,014>	5,025,296	4,982,634	<42,662>	694,668	5,311,092
16,147	<106,428>	122,575	<2,681,127>	<2,229,640>	<451,487>	<772,932>	<6,424,571>

**UCLA RESTAURANTS
INCOME STATEMENT**

MAR_08(02/27/22-04/02/22)			FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH			YTD 8 MO(08/01/21-04/02/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
254,047	269,246	<15,199>	1,081,621	1,517,145	<435,524>	0	0
111,155	341,952	<230,797>	798,507	1,958,670	<1,160,163>	0	0
208,239	331,922	<123,683>	1,056,468	2,062,666	<1,006,198>	43,649	213,250
200,344	329,523	<129,179>	897,186	1,899,239	<1,002,053>	0	0
100,473	168,821	<68,348>	509,126	1,008,379	<499,253>	8,407	38,668
237,285	280,864	<43,579>	1,163,702	1,550,025	<386,323>	19,734	79,606
1,111,543	1,722,328	<610,785>	5,506,611	9,996,124	<4,489,513>	71,790	331,524
400,856	621,793	220,937	2,071,529	3,639,207	1,567,678	38,107	122,659
36.1	36.1	0.0	37.6	36.4	<1.2>	53.1	37.0
710,687	1,100,535	<389,848>	3,435,082	6,356,917	<2,921,835>	33,683	208,865
63.9	63.9	0.0	62.4	63.6	<1.2>	46.9	63.0
61.4	66.5	<5.1>	63.1	66.3	<3.2>	0.0	0.0
57.5	61.0	<3.5>	58.5	61.1	<2.7>	0.0	0.0
71.0	63.4	7.6	70.7	62.7	8.0	64.8	65.5
57.9	63.4	<5.5>	58.3	62.8	<4.5>	0.0	0.0
63.9	61.4	2.5	63.2	60.8	2.4	36.0	28.7
68.3	67.7	0.6	62.0	68.2	<6.2>	41.8	60.1
219,852	443,914	<224,062>	1,300,059	2,718,485	<1,418,426>	39,974	283,978
930,538	1,544,449	<613,911>	4,735,141	9,075,402	<4,340,261>	73,657	492,843
351,826	372,878	21,052	2,655,381	2,677,837	22,456	311,240	2,291,786
0	0	0	0	0	0	0	147
309,352	410,219	100,867	1,646,288	2,469,183	822,895	24,064	131,476
<48,759>	<47,452>	1,307	<252,083>	<297,568>	<45,485>	<985>	<6,226>
612,419	735,645	123,226	4,049,586	4,849,452	799,866	334,319	2,417,182
55.1	42.7	<12.4>	73.5	48.5	<25.0>	465.7	729.1
179,135	191,117	11,982	1,349,847	1,379,432	29,585	169,402	1,262,526
1,231	1,345	114	14,176	8,855	<5,321>	698	4,170
2,685	3,544	859	22,591	27,712	5,121	2,721	21,274
0	0	0	0	0	0	0	0
295	0	<295>	0	0	<295>	0	0
0	1,000	1,000	6,886	8,000	1,114	13	13
60,870	82,054	21,184	322,322	487,137	164,815	9,957	30,679
5.5	4.8	<0.7>	5.9	4.9	<1.0>	13.9	9.3
4,306	8,638	4,332	39,031	61,240	22,209	2,150	10,633
0	0	0	0	0	0	0	0
<6,396>	<8,500>	<2,104>	<64,945>	<65,000>	<55>	<6,407>	<50,947>
4,656	3,935	<721>	45,222	30,020	<15,202>	5,164	11,901
4,774	6,373	1,599	26,360	39,236	12,876	1,785	8,611
3,966	2,410	<1,556>	30,772	24,375	<6,397>	25	1,154
1,814	3,250	1,436	24,936	27,355	2,419	1,149	6,293
0	0	0	0	0	0	0	0
0	500	500	0	3,500	3,500	0	0
0	1	1	0	8	8	0	0
14,919	6,470	<8,449>	87,659	46,910	<40,749>	8,483	30,811
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
27,343	57,004	29,661	169,294	339,182	169,888	3,987	25,568
0	0	0	0	0	0	0	0
1,890	3,000	1,110	9,362	17,582	8,220	109	495
<31,091>	1,219	32,310	<56,595>	7,719	64,314	20	153
0	0	0	15	0	<15>	0	0
0	0	0	0	0	0	0	0
0	0	0	35,585	0	<35,585>	0	0
3,888	0	<3,888>	3,888	0	<3,888>	0	0
238	410	172	2,454	4,780	2,326	238	2,128
0	0	0	955	0	<955>	10,000	10,640
10,548	0	<10,548>	118,044	1,000	<117,044>	0	0
17,648	76,210	58,562	106,284	480,651	374,367	1,637	5,510
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	15,403	0	<15,403>	0	7,187
0	0	0	0	0	0	0	0
302,719	439,980	137,261	2,309,842	2,929,694	619,852	211,130	1,388,802
915,138	1,175,625	260,487	6,359,428	7,779,146	1,419,718	545,449	3,805,985
15,400	368,824	<353,424>	<1,624,287>	1,296,256	<2,920,543>	<471,792>	<3,313,141>
52,906	56,485	3,579	393,316	432,188	38,872	36,020	278,143
58,135	90,566	32,431	347,362	555,314	207,952	11,304	61,269
38,732	55,528	16,796	220,608	350,144	129,536	8,801	40,676
12,664	29,550	16,886	114,353	182,694	68,341	4,309	19,459
36,265	58,502	22,237	220,079	372,629	152,550	7,308	43,516
92,366	78,229	<14,137>	658,635	642,646	<15,989>	61,423	597,474
13,977	15,393	1,416	108,246	139,508	31,262	8,767	76,502
47,033	57,888	10,855	394,458	463,104	68,646	49,851	430,396
352,078	442,141	90,063	2,457,056	3,138,227	681,171	187,783	1,547,435
<336,678>	<73,317>	<263,361>	<4,081,343>	<1,841,971>	<2,239,372>	<659,575>	<4,860,576>
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
<336,678>	<73,317>	<263,361>	<4,081,343>	<1,841,971>	<2,239,372>	<659,575>	<4,860,576>
213,056	377,579	<164,523>	1,056,848	2,236,466	<1,179,618>	11,569	61,652
78,031	111,275	<33,244>	366,000	647,534	<281,534>	3,442	21,114
135,025	266,303	<131,278>	690,848	1,588,932	<898,084>	8,127	40,538
8.73	7.08	1.65	8.25	6.95	1.30	6.94	6.92
10.88	10.12	0.77	10.50	9.95	0.55	8.19	8.26
7.48	5.82	1.67	7.06	5.73	1.33	6.41	6.22
28,269	32,812	4,543	159,769	206,763	46,994	8,739	59,069
39.32	52.49	<13.17>	34.50	48.35	<13.84>	8.21	5.61

**LICENSING & SERVICES
INCOME STATEMENT**

MAR. 08(02/27/22-04/02/22)			FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH			YTD 8 MO(08/01/21-04/02/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
9,390	19,433	<10,043>	59,791	120,014	<60,223>	6,610	24,433
0	8,333	<8,333>	9,225	66,664	<57,439>	0	29,433
9,390	27,766	<18,376>	69,016	186,678	<117,662>	6,610	53,866
0	250	250	80	2,241	2,161	87	219
9,390	27,516	<18,126>	68,936	184,437	<115,501>	6,523	53,647
100.0	99.1	0.9	99.9	98.8	1.1	98.7	99.6
100.0	98.7	1.3	99.9	98.1	1.7	98.7	99.1
0.0	100.0	<100.0>	100.0	100.0	0.0	0.0	100.0
179,676	134,617	45,059	3,099,568	2,207,214	892,354	171,333	1,562,949
121,408	131,047	<9,639>	937,375	987,436	<50,061>	114,131	886,184
18,409	18,409	0	147,273	147,272	1	18,011	144,090
10,000	0	10,000	43,640	0	43,640	0	0
329,493	284,073	45,420	4,227,856	3,341,922	885,934	303,475	2,593,223
338,883	311,589	27,294	4,296,792	3,526,359	770,433	309,998	2,646,870
45,665	44,378	<1,287>	348,984	356,324	7,340	46,609	378,247
0	600	600	0	3,450	3,450	0	0
<0>	500	500	<0>	3,625	3,625	0	0
45,665	45,478	<187>	348,984	363,399	14,415	46,609	378,247
486.3	163.8	<322.5>	505.7	194.7	<311.0>	705.2	702.2
23,529	21,133	<2,396>	165,645	169,718	4,073	25,448	185,720
162	145	<17>	835	1,160	325	40	511
460	570	110	3,715	4,310	595	461	3,581
0	85	85	28	775	747	0	30
0	250	250	10,711	12,500	1,789	825	11,216
2,400	0	<2,400>	2,400	2,500	100	2,400	2,400
443	50	<393>	730	870	140	473	1,547
1,333	3,667	2,334	21,132	29,332	8,200	1,633	11,569
0	30,026	30,026	87,880	240,208	152,328	0	0
352	2,208	1,856	17,699	17,660	<39>	7,047	23,950
0	0	0	0	600	600	0	0
0	0	0	22,590	0	<22,590>	0	0
10,700	4,825	<5,875>	38,683	38,600	<83>	3,200	28,960
0	1,250	1,250	5,250	10,000	4,750	2,000	21,500
22,422	4,166	<18,256>	57,770	33,328	<24,442>	2,622	41,633
<8,403>	0	8,403	422,442	257,054	<165,388>	32,752	166,621
19,235	12,628	<6,607>	166,605	150,654	<15,951>	6,407	98,740
66,729	28,229	<38,500>	593,801	448,841	<144,960>	18,467	340,494
139,362	109,232	<30,130>	1,617,916	1,418,110	<199,806>	103,774	938,471
185,026	154,710	<30,316>	1,966,901	1,781,509	<185,392>	150,383	1,316,719
153,857	156,879	<3,022>	2,329,891	1,744,850	585,041	159,615	1,330,151
3,945	3,492	<453>	34,374	33,083	<1,291>	5,022	43,448
14,332	12,642	<1,690>	229,515	159,524	<69,991>	30,219	254,778
9,859	7,994	<1,865>	150,042	104,057	<45,985>	24,418	174,122
3,223	4,254	1,031	82,282	54,114	<28,168>	11,955	82,500
9,231	8,422	<809>	148,087	110,764	<37,323>	20,275	188,469
47,528	40,267	<7,261>	338,907	330,796	<8,111>	31,464	306,055
7,192	7,922	730	55,699	71,802	16,103	4,491	39,188
1,447	2,531	1,084	17,848	20,248	2,400	2,536	20,755
96,756	87,524	<9,232>	1,056,753	884,388	<172,365>	130,379	1,109,316
57,101	69,355	<12,254>	1,273,138	860,462	412,676	29,236	220,836

UCLA STUDENT UNION INCOME STATEMENT

MAR. 08(02/27/22-04/02/22)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
30,124	49,496	<19,372>	EVENT SERVICES OFFICE
13,762	27,411	<13,649>	AU POST OFFICE
43,886	76,907	<33,021>	TOTAL SALES
13,490	26,808	13,318	AU Post Office Cost
4,871	11,355	6,484	Facilities Costs
18,362	38,163	19,801	Less: Cost of Sales
41.8	49.6	7.8	COST OF SALES %
25,525	38,744	<13,219>	GROSS MARGIN
58.2	50.4	7.8	GROSS MARGIN %
83.8	77.1	6.8	EVENT SERVICES OFFICE
2.0	2.2	<0.2>	AU POST OFFICE
0	50,000	<50,000>	STRATEGIC FUNDING
8,750	17,000	<8,250>	STUDENT UNION OPS
1,350	200	1,150	EVENT SERVICES OFFICE
31,570	24,365	7,205	STUDENT PROGRAMMING
2,609	5,000	<2,391>	AU POST OFFICE
44,279	96,565	<52,286>	OTHER INCOME
69,804	135,309	<65,505>	GROSS MARGIN/OTHER
			Less: Controllable Exp
28,158	40,315	12,157	Career Wages
25,671	25,631	<40>	Student Wages
53,828	65,946	12,118	TOTAL WAGES
122.7	85.8	<36.9>	WAGE % TO SALES
45.9	28.9	<17.1>	EVENT SERVICES OFFICE
14,002	19,683	5,681	Employee Benefits
819	741	<78>	Office Supplies
2,125	2,824	699	Telephone
0	0	0	Trav/Trips/Conference
0	3,986	3,986	24 Hour Study Lounge
0	250	250	Student Comm Art
82	250	168	Training Programs
25,950	2,439	<23,511>	Annual ASUCLA Events
24,631	17,787	<6,844>	Student Event Exp
0	0	0	Operating Supplies
1,637	0	<1,637>	Uniforms
0	720	720	Advertising
349	180	<169>	Business Promotion
3,039	3,793	754	Repairs & Maintenance
450	773	323	Bank Card Expense
<94>	50	144	Overs/Shorts
0	0	0	Student Support Svcs
5,799	250	<5,549>	COVID-19
7,709	7,709	0	Interaction Fund
10,761	15,096	4,335	STUDENT UNION EVENT F
97,259	76,531	<20,728>	TOTAL OTHER CONTROL.
151,088	142,477	<8,611>	TOTAL CONTROLLABLE EXP
<81,284>	<7,168>	<74,116>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES
			Less: Allocated Exp
4,650	5,064	414	Allocated Exp. -HR
3,729	7,033	3,304	Allocated Exp. Fin
2,565	4,447	1,882	Allocated Exp. -IS
839	2,366	1,527	Allocated Exp. Mktg
2,401	4,685	2,284	Allocated Exp Othr SA
58,048	49,162	<8,886>	Maintenance
8,784	9,674	890	Utilities
20,325	24,652	4,327	Depreciation
101,340	107,083	5,743	TOTAL ALLOCATED EXP
<182,624>	<114,251>	<68,373>	NET INCOME (LOSS)

FISCAL YEAR 21-22			FISCAL YEAR 20-21	
YTD 8 MO(08/01/21-04/02/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
272,174	291,149	<18,975>	18,606	132,831
67,354	138,370	<71,016>	1,310	6,267
339,528	429,519	<89,991>	19,916	139,098
64,916	135,324	70,408	1,275	5,392
57,366	60,985	3,619	2,192	23,642
122,281	196,309	74,028	3,467	29,035
36.0	45.7	9.7	17.4	20.9
217,247	233,210	<15,963>	16,449	110,063
64.0	54.3	9.7	82.6	79.1
78.9	79.1	<0.1>	88.2	82.2
3.6	2.2	1.4	2.6	14.0
533,332	290,000	243,332	0	125,000
26,250	102,000	<75,750>	0	0
6,555	5,150	1,405	1,250	3,425
99,301	119,871	<20,570>	0	307
14,656	25,382	<10,726>	229	965
680,095	542,403	137,692	1,479	129,697
897,341	775,613	121,728	17,927	239,761
212,308	313,664	101,356	35,186	281,937
145,777	158,153	12,376	8,580	72,443
358,085	471,817	113,732	43,766	354,380
105.5	109.9	4.4	219.8	254.8
33.6	37.3	3.7	57.6	68.1
105,281	151,593	46,312	17,995	131,446
5,754	10,284	4,530	2	2,909
17,120	22,595	5,475	2,007	17,302
5,246	4,575	<671>	297	3,523
0	7,972	7,972	0	0
0	964	964	67	67
2,567	6,100	3,533	0	391
67,461	31,305	<36,156>	<855>	11,991
71,326	93,625	22,299	0	<1,575>
300	300	0	0	0
1,637	1,700	63	0	0
3,569	4,844	1,275	0	2,162
1,335	1,440	105	160	1,242
23,038	29,008	5,970	1,575	15,215
2,736	3,898	1,162	136	1,208
<272>	400	672	0	0
3,060	2,887	<173>	0	0
34,055	1,000	<33,055>	36	2,148
61,672	61,672	0	6,083	70,667
42,498	54,108	11,610	392	2,023
448,385	490,270	41,885	27,896	260,718
806,470	962,087	155,617	71,661	615,098
90,872	<186,474>	277,346	<53,734>	<375,337>
34,943	42,465	7,522	4,715	40,687
49,613	40,541	<9,072>	2,085	29,239
32,651	26,320	<6,331>	1,685	19,918
17,566	13,722	<3,844>	825	9,176
35,330	28,215	<7,115>	1,399	22,061
413,923	403,861	<10,062>	38,156	371,155
68,028	87,673	19,645	5,446	47,523
172,914	197,216	24,302	21,425	181,621
824,968	840,013	15,045	75,736	721,379
<734,096>	<1,026,487>	292,391	<129,470>	<1,096,716>

**ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT**

MAR. 08(02/27/22-04/02/22)				FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH				YTD 8 MO(08/01/21-04/02/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
343,206	364,044	20,838	Career Wages	2,908,496	2,911,804	3,308	356,460	2,811,747
2,925	815	<2,110>	Limited Appointment	21,695	6,520	<15,175>	1,402	3,843
24,239	33,569	9,330	Student Wages	170,069	248,000	77,931	6,809	77,208
370,371	398,428	28,057	TOTAL WAGES	3,100,259	3,166,324	66,065	364,671	2,892,797
6.5	6.5	<0.0>	WAGE % TO TOTAL SALES	8.2	7.1	<1.1>	15.9	14.7
0	0	0	Emp Awards, Profess.	16,890	13,500	<3,390>	0	13,600
420	356	<64>	Emp Awards, Students	2,291	2,841	550	0	0
171,812	176,577	4,765	Employee Benefits	1,384,180	1,413,293	29,113	187,288	1,401,467
1,437	7,967	6,530	Office Supplies	43,571	55,851	12,280	3,249	27,435
5,334	7,566	2,232	Telephone	46,016	59,579	13,563	5,563	44,382
537	700	163	Postage	3,437	5,058	1,621	361	3,198
746	3,411	2,665	Trav/Trips/Conference	2,139	41,970	39,831	0	1,677
42	200	158	Expense Allowance	428	1,600	1,172	0	214
2,915	1,500	<1,415>	Employee Relations	29,890	16,000	<13,890>	297	7,208
5,201	5,000	<201>	Training Programs	15,442	40,000	24,559	245	3,245
814	750	<64>	Fingerprinting	3,108	5,250	2,142	0	0
2,803	320	<2,483>	Recruitment	7,784	5,740	<2,044>	0	4,306
0	0	0	Membership Fees	0	226	226	0	219
44	20	<24>	Periodical Subscription	2,324	269	<2,055>	0	244
553	1,446	893	Operating Supplies	9,269	7,211	<2,058>	239	2,846
0	0	0	Training Courses	82	0	<82>	0	0
0	0	0	Freight Out	4	0	<4>	0	0
288	275	<13>	Uniforms	2,567	2,200	<367>	283	2,512
2,264	<200>	<2,464>	Security Expense	2,300	<1,200>	<3,500>	<350>	<251>
0	100	100	Security Equipment	2,161	800	<1,361>	0	2,690
4,584	2,500	<2,084>	Alarm Monitoring	20,942	20,000	<942>	2,401	19,551
3,336	1,461	<1,875>	Advertising	30,074	16,033	<14,041>	1,200	8,848
0	103	103	Benefits U Adv	7,846	8,603	757	0	1,894
8,571	8,718	147	Repairs & Maintenance	58,994	76,816	17,822	12,533	55,658
886	1,525	639	Repair-Mtce Computer	9,773	11,892	2,120	860	7,852
12,868	17,296	4,428	Repairs & Mtce-Equip	103,166	118,273	15,107	18,165	113,095
0	185	185	Printing	0	1,295	1,295	0	0
2,506	2,506	0	Bruin One Card Exp	19,853	19,853	0	500	4,000
11	41	30	Overs/Shorts	67	328	262	0	6
29,189	37,835	8,646	Insurance Expense	276,742	302,680	25,938	34,395	275,160
9,489	20,903	11,414	Professional Services	122,704	142,499	19,795	58,180	141,066
1,227	1,224	<3>	Legal	9,813	9,792	<21>	1,188	9,507
9,700	9,700	1	External Audit	103,846	103,844	<2>	9,417	92,833
6,135	1,000	<5,135>	Temp Agency Service	10,367	7,000	<3,367>	0	1
8,630	8,609	<21>	Internal Audit	69,042	68,872	<170>	8,358	66,860
3,939	3,939	0	Tax Consulting	8,136	8,136	0	3,824	7,899
4,260	744	<3,516>	PROFESSIONAL FEES PCI	10,071	20,929	10,858	455	9,230
40,181	32,083	<8,098>	SAAS	265,922	255,518	<10,404>	26,299	210,392
10,993	13,390	2,397	Board of Directors	82,924	95,498	12,574	10,460	90,137
1,736	500	<1,236>	Special Projects	2,676	4,000	1,324	1,000	1,000
3,272	2,427	<845>	Misc. Bank Charges	24,358	22,394	<1,964>	2,346	19,532
4,576	4,100	<476>	Armored Carrier Expense	23,529	24,200	671	177	1,509
16,666	17,167	501	UC PATH CHARGES	133,328	137,332	4,004	8,333	66,664
0	924	924	COVID-19	2,296	7,567	5,271	4,052	5,378
4,712	4,712	0	Student Med Supp Fund	36,491	37,490	999	4,575	33,332
8,158	8,158	0	UCLA Recharge Expense	65,264	65,264	0	8,158	65,264
1,728	500	<1,228>	Special Events	5,469	24,000	18,531	849	5,849
392,562	408,238	15,676	TOTAL OTHER CONTROL.	3,077,571	3,280,296	202,725	414,898	2,827,513
762,933	806,666	43,733	TOTAL CONTROLLABLE EXP	6,177,831	6,446,620	268,789	779,569	5,720,310
			Less: Allocated Exp					
25,364	21,405	<3,959>	Maintenance	180,864	175,857	<5,007>	16,686	162,312
3,838	4,226	388	Utilities	29,725	38,304	8,579	2,382	20,783
16,094	20,090	3,996	Depreciation	150,976	160,726	9,750	17,217	205,954
45,296	45,721	425	TOTAL ALLOCATED EXP	361,564	374,887	13,323	36,285	389,049
808,230	852,387	44,157	NET EXPENSE	6,539,395	6,821,507	282,112	815,854	6,109,359
<722,743>	<769,880>	<47,137>	Allocated-Svs and Ent	<5,838,919>	<6,118,984>	<280,065>	<732,938>	<5,428,074>
<41,530>	<41,530>	0	Allocated-USAC	<355,173>	<355,173>	0	<40,734>	<345,976>
<3,542>	<3,542>	0	Allocated-GSA	<36,408>	<36,408>	0	<3,321>	<32,057>
<40,415>	<37,435>	2,980	Allocated-Comm Board	<308,895>	<308,110>	785	<38,862>	<303,252>
<808,230>	<852,387>	<44,157>	TOTAL OTHER	<6,539,395>	<6,818,675>	<279,280>	<815,854>	<6,109,359>
0	0	0	TOTAL EXPENSE	0	2,832	2,832	0	0

FACILITIES
EXPENSE STATEMENT

MAR. 08(02/27/22-04/02/22)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
149,642	146,722	<2,920>	Career Wages
2,529	15,086	12,557	Limited Appointment
596	1,324	728	Student Wages
0	<650>	<650>	Labor Recharge
0	<13,407>	<13,407>	Billed Labor Costs
0	<5,000>	<5,000>	Capitalized Wages
152,767	144,075	<8,692>	TOTAL WAGES
86,871	85,378	<1,493>	Employee Benefits
194	200	6	Office Supplies
845	1,040	195	Telephone
0	0	0	Trav/Trips/Conference
0	200	200	Training Programs
4,083	4,500	417	Paper
9.3	5.9	<3.5>	Paper % To Sales
3,133	5,250	2,117	Cleaning Supplies
1,511	1,625	114	Replacements
1,443	1,910	467	Laundry
32,059	31,600	<459>	Repairs & Maintenance
17,698	4,650	<13,048>	Repairs & Mtce-Elevator
610	0	<610>	Repairs & Mtce-Equip
74	600	526	Painting Program
1,735	500	<1,235>	Incidental Proj Exp
4,185	4,750	565	Air Conditioning-Maint
5,697	11,015	5,318	Rub Remvl/Hauling
6,321	3,780	<2,541>	Rodent & Pest Control
8,740	900	<7,840>	Rentals-Truck
0	1,600	1,600	COVID-19
0	<31,875>	<31,875>	UCLA Cost Sharing
175,201	127,623	<47,578>	TOTAL OTHER CONTROL.
327,967	271,698	<56,269>	TOTAL CONTROLLABLE EXP
			Less: Allocated Exp
24,663	27,843	3,180	Depreciation
24,663	27,843	3,180	TOTAL ALLOCATED EXP
352,631	299,541	<53,090>	NET EXPENSE
<304,265>	<257,707>	46,558	Allocated-Svs and Ent
<8,764>	<8,764>	0	Allocated-USAC
<3,411>	<3,411>	0	Allocated-GSA
<10,826>	<8,254>	2,572	Allocated-Comm Board
<25,364>	<21,405>	3,959	Allocated-A & SS
<352,631>	<299,541>	53,090	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 21-22			FISCAL YEAR 20-21	
YTD 8 MO(08/01/21-04/02/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,180,287	1,232,340	52,053	118,651	1,044,434
21,981	110,708	88,727	4,542	36,738
4,751	11,254	6,503	1,282	11,690
<13,400>	<5,260>	8,140	0	<1,530>
<65,740>	<107,256>	<41,516>	<8,225>	<83,025>
<25,203>	<40,000>	<14,797>	<4,725>	<4,725>
1,102,676	1,201,786	99,110	111,525	1,003,581
673,307	717,984	44,677	73,664	605,156
1,635	2,175	540	95	1,181
7,911	8,320	409	822	6,906
0	3,000	3,000	0	200
12,000	1,600	<10,400>	0	0
33,717	36,000	2,283	1,318	11,156
9.9	8.4	<1.6>	6.6	8.0
23,848	42,000	18,152	1,165	13,855
14,913	13,000	<1,913>	902	13,402
4,072	5,263	1,191	1,237	3,867
270,315	228,100	<42,215>	16,664	207,745
53,203	40,200	<13,003>	<2,369>	30,535
1,171	700	<471>	0	1,170
1,443	14,800	13,357	122	2,299
<8,058>	4,000	12,058	<3,979>	6,605
25,976	40,100	14,124	721	20,573
64,865	88,580	23,715	3,920	24,492
25,284	30,240	4,956	5,376	35,600
14,514	7,200	<7,314>	1,936	6,260
2,114	12,800	10,686	<671>	91,621
0	<262,274>	<262,274>	0	0
1,222,228	1,033,788	<188,440>	100,924	1,082,623
2,324,904	2,235,574	<89,330>	212,449	2,086,204
200,195	222,744	22,549	24,578	197,922
200,195	222,744	22,549	24,578	197,922
2,525,099	2,458,318	<66,781>	237,027	2,284,126
<2,169,634>	<2,117,015>	52,619	<200,797>	<1,953,206>
<70,112>	<70,112>	0	<8,949>	<71,592>
<27,288>	<27,288>	0	<3,498>	<27,984>
<77,201>	<68,007>	9,194	<7,097>	<69,032>
<180,864>	<175,896>	4,968	<16,686>	<162,312>
<2,525,099>	<2,458,318>	66,781	<237,027>	<2,284,126>
0	0	0	0	<0>

UTILITIES
EXPENSE STATEMENT

MAR. 08(02/27/22-04/02/22)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
7,496	5,777	<1,719>	Chiller Water
36,547	42,162	5,615	Elec-Non Air Cond.
3,733	8,630	4,897	Water-Non Air Cond.
3,881	6,636	2,755	Steam-Non Air Cond.
2,764	3,434	670	Gas
0	0	0	Energy Management
0	<6,997>	<6,997>	UCLA Cost Sharing
54,421	59,642	5,221	TOTAL OTHER CONTROL.
54,421	59,642	5,221	TOTAL CONTROLLABLE EXP
<46,043>	<50,710>	<4,667>	Allocated-Svs and Ent
<2,088>	<2,088>	0	Allocated-USAC
<813>	<813>	0	Allocated-GSA
<1,638>	<1,805>	<167>	Allocated-Comm Board
<3,838>	<4,226>	<388>	Allocated-A & SS
<54,421>	<59,642>	<5,221>	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 21-22			FISCAL YEAR 20-21	
YTD 8 MO(08/01/21-04/02/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
56,876	103,852	46,976	3,014	51,163
284,330	373,077	88,747	25,166	209,751
39,458	67,294	27,836	1,230	12,340
27,340	45,309	17,969	6,127	32,294
14,195	22,143	7,948	<60>	1,542
0	<10,000>	<10,000>	0	0
0	<64,224>	<64,224>	0	0
422,199	537,451	115,252	35,477	307,090
422,199	537,451	115,252	35,477	307,090
<356,578>	<459,584>	<103,006>	<28,660>	<250,092>
<16,704>	<16,704>	0	<2,460>	<19,680>
<6,504>	<6,504>	0	<962>	<7,696>
<12,688>	<16,355>	<3,667>	<1,013>	<8,839>
<29,725>	<38,304>	<8,579>	<2,382>	<20,783>
<422,199>	<537,451>	<115,252>	<35,477>	<307,090>
<0>	0	0	0	<0>