ASSOCIATED STUDENTS UCLA

FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

June (05/26/13 - 06/29/13)

Prepared

July 16, 2013

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - JUNE 2013 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

	1-12	FY 1'			5)	13 - 06/29/1: т монтн	URREN	JL		
	AR ACT	LAST YE		NCE	VARIA			BUD		ACT
		LAUTIL	ACT	ACT/L		ACT/	021	505	UAL	401
	%	\$	%	\$	%	\$	%	\$	%	\$
GROSS INCOME										
UCLA Store		3,989	(1.7%)	(66)	(14.8%)	(683)		4,606		3,923
UCLA Restaurants		1,217	6.3%	77	5.1%	63		1,231		1,294
Services Division		214	(6.5%)	(14)	4.7%	9		191		200
UCLA Student Union		141	5.0%	7	24.4%	29		119		148
TOTAL		5,561	0.1%	4	(9.5%)	(582)		6,147		5,565
GROSS MARGIN			Pts.		Pts.					
UCLA Store	33.0%	1,318	2.0	55	3.4	(81)	31.6%	1,454	35.0%	1,373
UCLA Restaurants	69.3%	843	0.3	58	(0.8)	34	70.4%	867	69.6%	901
Services Division	99.5%	213	0.5	(13)	0.5	10	99.5%	190	100.0%	200
UCLA Student Union	46.8%	66	1.8	6	(3.5)	10	52.1%	62	48.6%	72
TOTAL	43.9%	2,440	1.9	106	3.9	(27)	41.9%	2,573	45.8%	2,546
WAGES & BENEFITS										
UCLA Store	14.2%	566	0.2	17	(0.6)	66	13.4%	615	14.0%	549
UCLA Restaurants	49.6%	604	0.8	(27)	3.7	15	52.5%	646	48.8%	631
Services Division		45	(2.0)	(1)	4.2	6	27.2%	52	23.0%	46
UCLA Student Union		65	1.5	(1)	14.2	4	58.8%	70	44.6%	66
TOTAL	23.0%	1,280	(0.2)	(12)	(0.7)	91	22.5%	1,383	23.2%	1,292
OTHER CONTROLLABLES *										
UCLA Store		139	(0.5)	(16)	(0.8)	(6)	3.2%	149	4.0%	155
UCLA Restaurants		114	(2.2)	(36)	(2.0)	(32)	9.6%	118	11.6%	150
Services Division		52	(1.7)	0	3.8	5	29.8%	57	26.0%	52
UCLA Student Union TOTAL		54 359	5.2	5	16.5	10 (23)	49.6% 6.2%	59	33.1% 7.3%	49 406
TOTAL	6.3%	309	(0.8)	(47)	(1.1)	(23)	6.2%	383	1.3%	406
CONTRIBUTION										
UCLA Store		613	1.7	56	2.1	(22)	15.0%	691	17.1%	669
UCLA Restaurants		125	(1.1)	(6)	0.9	17	8.3%	102	9.2%	119
Services Division UCLA Student Union		117 (53)	(3.7) 8.5	(15) 10	8.6 27.2	21 24	42.4% (56.3%)	81 (67)	51.0% (29.1%)	102 (43)
	(37.6%) 14.4%	(53) 802	0.5 0.8	45	27.2	24 40	(36.3%) 13.1%	(67) 807	(29.1%) 15.2%	(43) 847
	14.4 /0	802	0.0	43	2.1	40	13.176	007	13.2 /0	047
ALLOCATED EXPENSES					(a. a.)					
Admin&Support Services		475	(0.8)	(40)	(0.3)	40	9.0%	555	9.3%	515
Maintenance Division Utilities		167 88	(0.1)	(4)	(0.2)	6 (36)	2.9% 1.2%	177 74	3.1% 2.0%	171
Depreciation		224	(0.4) 0.1	(22) 6	(0.8) 0.0	(36)	3.9%	237	2.0%	110 218
TOTAL	17.2%	954	(1.0)	(60)	(1.2)	29	17.0%	1,043	18.2%	1,014
NET INCOME (LOSS)			, ,	, ,	, ,					
FROM OPERATIONS	(2.7%)	(152)	(0.3)	(15)	0.8	69	(3.8%)	(236)	(3.0%)	(167)
OTHER INC/(EXP)										
Non-Recurrent Inc/(Exp)	0.2%	13	6.3	351	6.5	364	0.0%	0	6.5%	364
Interest Income		13	(0.1)	(4)	0.0	1	0.0%	12	0.3%	13
Interest (Expense)		(56)	0.4	21	0.3	19	(0.9%)	(54)	(0.6%)	(35)
Income Taxes	0.0%	0	0.0	0	0.0	0	0.0%	0	0.0%	0
Student Union Fee Income	3.3%	186	0.3	16	0.3	0	3.3%	202	3.6%	202
TOTAL	2.9%	160	6.9	384	7.2	384	2.6%	160	9.8%	544
NET INCOME (LOSS)		8	6.7	369	8.0	453	(1.2%)	(76)	6.8%	377

		F	ISCAL YEA	R 2012-2013	3			FY 1	1-12
				07/29/12 - 06				*	*
ACT	UAL	BUD	GET		VARI	ANCE		LAST YE	AR ACT
				ACT/	BUD	ACT/L	Y ACT		
\$	%	\$	%	\$	%	\$	%	\$	%
45,372		48,847		(3,475)	(7.1%)	(370)	(0.8%)	45,742	
14,565		14,068		497	3.5%	1,382	10.5%	13,183	
3,115		3,242		(127)	(3.9%)	200	6.9%	2,915	
1,434		1,318		116	8.8%	69	5.1%	1,365	
64,486		67,475		(2,989)	(4.4%)	1,281	2.0%	63,205	
14,184	31.3%	15.074	30.9%	(890)	Pts. 0.4	76	Pts. 0.5	14,108	30.8%
10,240	70.3%	9,929	30.9% 70.6%	(890)	-	1,023	0.5	9,217	50.8% 69.9%
3,109	99.8%	9,929 3,237	99.8%	(128)	(0.3) 0.0	1,023	0.4	2,910	99.8%
720	50.2%	652	49.5%	68	0.0	52	1.3	668	48.9%
28.253	43.8%	28.892	42.8%	(639)	1.0	1.350	1.0	26.903	42.6%
10,100	40.070	20,002	42.070	(000)	1.0	1,000		20,000	42.070
5,813	12.8%	6,455	13.2%	642	0.4	115	0.2	5,928	13.0%
6,559	45.0%	6,660	47.3%	101	2.3	(319)	2.3	6,240	47.3%
511	16.4%	560	17.3%	49	0.9	(12)	0.7	499	17.1%
706	49.2%	741	56.2%	35	7.0	6	3.0	712	52.2%
13,589	21.1%	14,416	21.4%	827	0.3	(210)	0.1	13,379	21.2%
2,089	4.6%	1,973	4.0%	(116)	(0.6)	(193)	(0.5)	1,896	4.1%
1,637	11.2%	1,503	10.7%	(134)	(0.5)	(281)	(0.9)	1,356	10.3%
982	31.5%	1,066	32.9%	84	1.4	(96)	(1.1)	886	30.4%
617	43.0%	573	43.5%	(44)	0.5	(17)	1.0	600	44.0%
5,325	8.3%	5,115	7.6%	(210)	(0.7)	(587)	(0.8)	4,738	7.5%
6,281	13.8%	6,646	13.6%	(365)	0.2	(3)	0.1	6,284	13.7%
2,044	14.0%	1,766	12.6%	278	1.4	423	1.7	1,621	12.3%
1,616	51.9%	1,611	49.7%	5	2.2	92	(0.4)	1,524	52.3%
(603)	(42.1%)	(661)	(50.2%)	58	8.1	42	5.2	(645)	(47.3%)
9,338	14.5%	9,362	13.9%	(24)	0.6	554	0.6	8,784	13.9%
5,529	8.6%	5,776	8.6%	247	0.0	(144)	(0.1)	5,385	8.5%
1,887	2.9%	1,983	2.9%	247 96	0.0	(144) (57)	(0.1)	1,830	2.9%
1,008	1.6%	870	1.3%	(138)	(0.3)	(139)	(0.2)	869	1.4%
2,443	3.8%	2,604	3.9%	161	0.1	(154)	(0.2)	2,289	3.6%
10,867	16.9%	11,233	16.6%	366	(0.3)	(494)	(0.5)	10,373	16.4%
10,001	10.070	11,200	10.070	000	(0.0)	(+0+)	(0.0)	10,010	10.470
(1,529)	(2.4%)	(1,871)	(2.8%)	342	0.4	60	0.1	(1,589)	(2.5%)
407	0.6%	0	0.0%	407	0.6	350	0.5	57	0.1%
195	0.3%	164	0.2%	31	0.1	(18)	0.0	213	0.3%
(570)	(0.9%)	(589)	(0.9%)	19	0.0	51	0.1	(621)	(1.0%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
2,227	3.5%	2,227	3.3%	0	0.2	186	0.3	2,041	3.2%
2,259	3.5%	1,802	2.7%	457	0.8	569	0.8	1,690	2.7%
730	1.1%	(69)	(0.1%)	799	1.2	629	0.9	101	0.2%

* Without Benefits

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - JUNE 2013 (\$000's) DIVISIONS FULLY ALLOCATED

UURDENCE ULT NULL NULL NULL NULL NULL NULL NULL N			JL		13 - 06/29/13	3)			FY 1 ⁻]					R 2012-201	-			FY 1	1-12
s s % % % % % % s % % s %					r Month					-						07/29/12 - 0				*1	*
5 % 5	ACTU	JAL	BUD	GET					LAST YE	AR ACT		ACT	JAL	BUD	GET					LAST YE	AR ACT
3.03 4.065 0.058 0.078 0.039 0.028 0.0028																					
30.33 4.666 (#83) (#4.95) (17%) 3.869 (UCA) Store 46.977 (8.977) (3.478) (7.15) (7.1	\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%
12.24 1.233 63 5.1% 77 6.3% 1.217 CULA Restaurants 16.685 14.088 447 2.5% 1.322 1.027 2.5% 1.328 1.027 2.5% 1.328 1.027 2.5% 1.328 1.027 2.5% 1.328 1.027 2.5% 1.328 0.0 5.1% 1.328 2.315 1.328 1.328 0.0 5.1% 1.328 0.0 5.1% 1.328 0.0 5.1% 0.03 5.1% 0.0 0.1% 0.0 0.1% 0.0 0.1% 0.0 0.1% 0.0 0.1% 0.0 0.1% 0.0 0.1% 0.0 0.1% 0.0 0.1% 0.0 0.1% 0.0 0.0 0.1% 0.0																					
200 191 29 4.7% (14) (6.5%) 214 Service Division 3.115 3.242 (127) (3.85) 200 6.9% 2.91 5.66 6.47 0.823 0.823 0.23 0.055 4 0.15 5.68 101 6.44 6.7.75 (2.989) (4.45) 1.38 3.05 1.318 3.315 5.274 0.2095 0.2095 4 0.57 4 0.57 4 0.57 4 0.57 4 0.57 4 0.57 4 0.57 4 0.57 4 0.57 4 0.57 4 0.57 1.02 0.5 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.5 0.57	-					(14.8%)		· · ·								,	· · ·	· · ·	· · ·		
148 (119) 22 24.4% 7 5.0% 1.41 UCA Student lone 1.424 1.378 '116 8.2% 6.1% 1.382 5.55 6.167 (625) 6.167 (625) 6.167 (239) (4.44) 1.281 2.296 6.220 5.295 1.295 (244) 1.281 2.296 6.220 5.205 1.201 6.205 Main 1.373 3.205 UCA State 1.201 7.235 9.227 6.205 1.444 1.374 3.075 UCA State 1.201 7.235 9.255 6.605 4.255 4.255 4.255 4.257 1.435 1.325 6.605 4.255 <td< td=""><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	-																				
5,565 6,147 (6,82) (6,73) 2,0% 6,320 (7,4) 94,46 6,7475 (2,289) (4,49) 1,281 2,20% 63,205 1,371 650,00 1,454 31,5% (6) 55 2,0 1,318 330,00 14,454 31,3% 130,00 0,00 56 2,0 1,318 330,00 14,454 31,3% 130,00 0,00 1,00 9,07% 9,07% 1,00 1,00 9,07% 9,07% 1,00 1,00 2,97% 1,00 1,00 1,00 2,97% 1,00 0,0 1,00 2,97% 1,00 0,0 1,2 2,800 1,00 1,30 1,0 1,30 1,2 2,800 1,30 1,0 1,30 1,2 2,800 1,0 1,30 1,2 2,800 1,2 2,800 1,2 2,800 1,2 2,800 1,2 2,800 1,2 2,800 1,2 2,800 1,2 2,800 1,2 2,800 1,2 2,800			-		Ũ		(14)	· · ·								· · ·	```'				
1373 35.0% 1.454 91.9% (6) Da. 5003 MACRN 1373 35.0% 1.454 91.9% (6) 0.4 55 0.3 1311 33.0% 14.184 91.9% 0.0 0.	-					24.4%	-				UCLA Student Union	1,434				_	8.8%		5.1%		
13.73 35.0% 1.454 31.9% (B2) 5.28 1.318 33.0% [UCA Store 14.48 31.3% [B2,74] 30.9% (B2,74) 30.9% (B2,74) 30.9% (B2,74) 30.9% (B2,74) 30.9% (B2,74) 30.9% (D2,74) 30.9% (D3,74) 30.9% 30.9% 30.9%	5,565		6,147		(582)	(9.5%)	4	0.1%	5,561		TOTAL	64,486		67,475		(2,989)	(4.4%)	1,281	2.0%	63,205	
901 60.6% 807 70.4% 344 (0.8) 648 69.3% (CLR Returnments) 10.240 70.3% 9.920 70.6% 311 (0.3) 10.22 0.4 9.217 2 46.6% 52.75 10 0.5 (1.3) 0.6 1.8 66 46.9% (CLR Statuments) 70.5% 652 49.5% 663 0.7 52 1.3 668 2.546 45.6% 2.57.3 1.95 1.2 2.404 4.39% (OLA Statuments) 70.4% 52.8% 63.2 1.5% 1.50 1.2 2.56.902 70.4 1.7.9% 75.6 62.1% (1.7) 1.7 (1.4) 71.8 52.9% 1.74% 6.42.6 7.3% 1.38 60.02% 1.33 2.26 (0.1) 7.30 1.023 7.25% 1.33 9.26% (1.0) 7.3 1.38 1.315 1.2 7.824 1.315 1.2 7.824 1.315 1.2 7.824 1.315																					
200 000.0% 100 09.9 5% (13) 0.5 213 90.95% Services Division 3.207 90.86% (12) 0.0 190 0.0 2.916 66 0.7 52 1.3 668 2.546 45.85% 2.573 41.95% (02) 1.3 1.4 2.440 4.95% TOTAL CONTROLLABLES 7.04 17.9% 764 16.85% 60 1.3 2.440 4.95% TOTAL CONTROLLABLES 7.01 1.35% 1.2 2.6003 11.6 2.545 4.16.5% 60 1.13 1.0 2.247 7.62 1.7.8 8.165 5.05% 1.01 1.33 1.2 2.6003 11.8 2.55% 1.7.18 2.245 6.03 1.13 6.03 2.23% 1.335 2.28.95% 1.03 2.28.95% 1.03 2.28.95% 1.03 2.28.95% 1.03 2.28.95% 1.03 2.28.95% 1.03 2.28.95% 1.03 1.03 1.03 1.03	-																				30.8%
172 48.8% 62 52.1% 10 (1.5) 6 1.8 66 46.8% UCL Statute Hum 720 50.2% 652 48.5% (63) 0.1 1.35 62.1 1.3 668 7.4. 17.9% 764 66.9% 60.3 1.13 1 0.0 755 17.7% 10.2 48.98 42.84 42.84 42.85 63.83 53.83 10.3 1.13 1.22 28.93 169 40.6% 60.7% 11 1.1 61.1 67.9 17.4% 84.83 17.3 84.93 17.3% 65.85 53.8 10.3 11.3 12.2 28.93 1699 9.9% 1.768 28.9% 69 17.7 69.1 1.39 23.95 107.4 12.33 22.3% 13.33 99.6% 107.0 23.4 23.4 23.4 23.4 23.4 23.4 23.4 23.4 23.4 23.4 23.4 23.4 10.7 10.7						. ,															69.9%
2.546 45.8% 2.673 41.9% (27) 3.3 106 1.5 2.440 43.9% TOTAL 704 17.9% 764 16.6% 60 (1.3) 1 (0.2) 75 17.7% 10.8 526 (0.1) (76) 17.7% 60.4% 765 62.1% (17) 1.7 (64) 17.7% 50.7% 17.8% 526 (0.1) (77) (0.4) 7.38 526 (0.1) (77) (0.4) 1.38 7.98 526 (0.1) (77) (0.4) 1.38 1.32 1.33 526 (0.1) (78) 3.33 1.33 1.33 1.33 1.33 1.33 1.33 1.34					-																99.8%
Total Total <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>48.9%</td></th<>							-														48.9%
17.9% 77.9% 76.4 16.9% 60 (1.3) 1 (0.2) 77.7% (1.4) 77.8% (1.4) 77.8% (1.4) 77.8% (1.4) 77.8% (1.4) 77.8% (1.4) 77.8% (1.4) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) (1.6) (1.7) </td <td>2,546</td> <td>45.8%</td> <td>2,573</td> <td>41.9%</td> <td>(27)</td> <td>3.9</td> <td>106</td> <td>1.9</td> <td>2,440</td> <td>43.9%</td> <td>TOTAL</td> <td>28,253</td> <td>43.8%</td> <td>28,892</td> <td>42.8%</td> <td>(639)</td> <td>1.0</td> <td>1,350</td> <td>1.2</td> <td>26,903</td> <td>42.6%</td>	2,546	45.8%	2,573	41.9%	(27)	3.9	106	1.9	2,440	43.9%	TOTAL	28,253	43.8%	28,892	42.8%	(639)	1.0	1,350	1.2	26,903	42.6%
P82 60.4% 765 62.1% (17) 1.7 (64) (1.4) 716 62.9% 87.68 56.9% (33) 1.7 (20) 1.3 7.56e 115 77.7% 130 109.2% 15 31.5 4 6.7 119 84.4% U.C.A. Student Union 1.323 92.9% (10) 7.3 (11) 3.8 1.312 1699 30.5% 1.768 28.8% 69 (17) (60) (1.9) 1.533 23.5% TOTAL 18.914 23.3% 99.6% (10) 7.3 (11) 3.8 1.312 1299 30.5% 1.768 28.8% (61) 1.50% (22) 1.1 15.3% (24) 1.41.4% 1.766 18.8% (365) 0.2 (23) 0.1 6.284 120 51.0% 81 42.4% 21 8.6 (15) (3.7) 117 54.7% 52.2 92 (2.4) (4.4) (24) 6.6 13.8% 6.664 13.8% 6.664 13.8% (35) 0.2 9.2																					
98 42.0% 109 57.1% 11 8.1 (1) (3.7) 97 45.3% Convector bision 115 77.7% 130 192.2% 17.36 28.8% 69 (1.7) (60) (1.9) 1.639 23.9% 133 2.3 (10) 7.43 1.328 1.699 30.5% 1.766 28.8% 69 (1.7) (60) (1.9) 1.639 23.5% 102 5.8 1.66 (0.4) (779) (0.6) 18.118 0 9.2% 102 8.3% 17 0.9 (6) (1.1) 125 10.3% CAU Restaurants 2.04 14.4% 1.46 1.8% (661) 1.6% 1.61 1.6% 1.61 1.6% 2.8.9% (24) 1.6.2																					17.1%
115 77.7% 130 109.2% 15 31.5 4 6.7 119 94.4% VCAL Student Union 1.323 29.3% 1.313 99.6% (10) 7.3 (11) 3.8 1.312 1.699 30.5% 1.768 28.5% 661 (0.4) 7.3 (11) 3.8 1.312 668 17.1% 691 15.0% (22) 2.1 55 1.7 613 15.4% (UA Store 6.646 13.6% (366) 0.2 (3) 0.1 6.284 102 51.0% 81 42.4% 21 86 (15) 3.7 177 54.7% 0.3 0.2 1.44 0.3 1.624 1.7 1.523 9.302 1.3.9% 6.646 1.3.6% (40) 0.2 1.7 1.523 9.302 1.4.97 5.22 2.0 0.1 6.524 1.665 1.695 9.362 1.3.9% 1.628 0.2 1.724 1.724 1.724 1.724<																		· · ·			57.6%
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119 9.2% 102 8.3% 17 0.9 (6) (1.1) 125 10.3% UCLA Restaurants 2,044 14.0% 1,766 12.6% 278 1.4 423 1.7 1,621 102 51.0% 81 42.4% 27.2 10 8.5 (53) (37.6%) UCLA Student Union 1,616 51.9% 1,611 49.7% 58 8.1 42 5.2 (e45) 847 15.2% 807 13.1% 40 2.1 45 0.8 802 14.4% TOTAL 9.338 14.5% 9.362 13.9% (24) 0.6 554 0.6 8.784 64 13.9% 588 12.8% 42 (1.1) (29) (0.9) 517 13.0% UCLA Store 5.779 12.7% 6.065 12.4% 2.06 5.573 3.618 24.8% 3.718 26.4% 100 1.6 6.3964 0.0.1 3.552 5.712 336 26.0% 333 27.1% (4) 0.1 83 58.9% UCLA Store 5.											CONTRIBUTION										
102 51.0% 81 42.4% 21 8.6 (15) (3.7) 11 54.7% Services Division 1.616 51.9% 1.611 49.7% 5 2.2 92 (0.4) 1.524 487 15.2% 607 13.7% 40 2.1 44 0.8 602 1.4.4% TOTAL 9.38 1.4.5% 9.362 1.3.9% 2.8 0.6 8.74 546 13.9% 588 12.8% 42 (1.1) (29) 0.9 5171 12.7% 6.065 12.4% 0.6 5.74 0.6 0.771 0.16 (661) (0.2) 5.713 336 2.6.% 41 2.1.5% (4) (1.0) (2) 0.4 1.3.0% UCLA Store 5.779 12.7% 6.065 12.4% 100 1.6 6.03 0.5 8.1 4.2 8.5 8.9 UCLA Store 5.8 8.1 7.3 1.6 1.6.65 1.2.4% 10.0 1.6 1.6.6% 1.0.1 1.6.6% 1.0.1 1.6.8% 1.0.2.8 1.6.8% 1.0.8.	669	17.1%	691	15.0%	(22)	2.1	56	1.7		15.4%	UCLA Store	6,281	13.8%	6,646	13.6%	(365)	0.2	(3)	0.1	6,284	13.7%
(43) (29,1%) (67) (56,3%) 24 27.2 10 3.5 (53) (37,6%) UCLA Student Union (603) (42,1%) (601) (50,2%) 58 8.1 42 5.2 (645) 847 15.2% 807 13.1% 40 2.1 45 0.8 802 14.4% TOTAL 9,38 14.5% 9,362 13.9% (24) 0.6 554 0.6 574 13.9% (24) 0.6 554 0.6 574 13.9% (UCLA Store 5,779 12.7% 6,065 12.4% 100 1.6 (364) (0.1) 3.54 336 22.5% 41 21.5% (4) 0.1 83 58.9% UCLA Store 5,779 12.7% 6,065 12.4% 100 1.6 (364) (0.1) 3.58.9% 45 22.5% 41 21.5% (4) 0.1 83 58.9% UCLA Store 538 16.9% 10.07 (20) 0.01 63.9% 10.373 1.014 18.2% 1.043 1.7% <t< td=""><td>-</td><td></td><td></td><td></td><td></td><td>0.9</td><td>(6)</td><td>(1.1)</td><td></td><td>10.3%</td><td>UCLA Restaurants</td><td></td><td></td><td></td><td>12.6%</td><td>278</td><td></td><td>423</td><td></td><td></td><td>12.3%</td></t<>	-					0.9	(6)	(1.1)		10.3%	UCLA Restaurants				12.6%	278		423			12.3%
847 15.2% 807 13.1% 40 2.1 45 0.8 802 14.4% TOTAL 54 13.9% 588 12.8% 42 (1.1) (29) (0.9) 517 13.0% UCA Store 5.779 12.7% 6.065 12.4% 26.0% 333 27.1% (3) 1.1 (25) (0.4) 311 25.6% UCA Restaurants 5.88% 3.718 26.4% 100 1.6 (364) (0.1) 3.254 45 22.5% 41 21.5% (4) (1.0) (2) (2.4) 43 20.1% Services Division 538 17.3% 539 16.6% 1 (.0.3) (.66) (0.0.3) (.66) 0.0.3 512 1.014 18.2% 1.043 17.0% 29 (1.2) (.60) (1.0) 932 65.0% 11.233 16.6% 0.3) (.66) 0.1) 3.5 8.9% UCLA Student Union 1.538 1.6.8% 11.233	-		-									,				v					52.3%
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546 13.9% 588 12.8% 42 (1.1) (29) (0.9) 517 13.0% UCLA Store 5.779 12.7% 6.065 12.4% 286 (0.3) (66) (0.2) 5.713 336 26.0% 333 27.1% (3) 1.1 (22) (0.4) 431 25.6% UCLA Store 5.88 3.618 24.8% 3.718 26.6% 100 1.6 (36.4) (0.1) 3.254 87 58.8% 81 68.1% (6) 9.3 (4) 0.1 83 58.9% UCLA Student Union 932 65.0% 911 66.9% (0.3) (494) (0.5) 884 1,014 18.2% 1,043 17.7% 18 0.5 26 0.5 96 1.7% UCLA Store 502 0.8% 581 0.9% (79) (0.1) (69) (0.1) 571 (217) (3.9%) (231) (3.8%) 14 (0.1) (31) (0.6) (1.3%) (2.4%) (1.574) (2.4%) (1.572) (2.9%) 378 <td>847</td> <td>15.2%</td> <td>807</td> <td>13.1%</td> <td>40</td> <td>2.1</td> <td>45</td> <td>0.8</td> <td>802</td> <td>14.4%</td> <td>TOTAL</td> <td>9,338</td> <td>14.5%</td> <td>9,362</td> <td>13.9%</td> <td>(24)</td> <td>0.6</td> <td>554</td> <td>0.6</td> <td>8,784</td> <td>13.9%</td>	847	15.2%	807	13.1%	40	2.1	45	0.8	802	14.4%	TOTAL	9,338	14.5%	9,362	13.9%	(24)	0.6	554	0.6	8,784	13.9%
336 26.0% 333 27.1% (3) 1.1 (25) (0.4) 311 25.6% UCLA Restaurants 3,618 24.8% 3,718 26.4% 100 1.6 (364) (0.1) 3,254 45 22.5% 41 21.5% (4) (1.0) (2) (2.4) 43 20.1% Services Division 538 17.3% 539 16.6% 1 (0.7) (26) 0.3 552 41 18.2% 1.043 17.0% 29 (1.2) (60) (1.0) 954 17.2% FOM OPERATIONS 10.867 16.6% 366 (0.3) (494) (0.5) 10.371 122 2.2% 104 1.7% 18 0.5 26 0.5 96 1.7% UCLA Store 502 0.8% 581 0.9% (79) (0.1) (69) (0.1) 571 (217) (3.9%) (231) (3.8%) 40 0.7% 188 0.3 (16) (3.3%) ULA Store 502 0.8% 581 0.9% (79) (0.1)																					
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122 2.2% 104 1.7% 18 0.5 26 0.5 96 1.7% UCLA Store 502 0.8% 581 0.9% (79) (0.1) (69) (0.1) 571 (217) (3.9%) (231) (3.8%) 14 (0.1) (31) (0.6) (186) (3.3%) UCLA Restaurants (1,574) (2.4%) (1,952) (2.9%) 378 0.5 59 0.2 (1,633) 58 1.0% 40 0.7% 18 0.3 (16) (0.3) 74 1.3% Services Division 1,078 1.7% 1,072 1.6% 6 0.1 66 0.1 1,012 (130) (2.3%) (149) (2.4%) 19 0.1 6 0.1 (152) (2.7%) TOTAL (1,529) (2.4%) (1,871) (2.8%) 342 0.4 60 0.1 (1,539) (167) (3.0%) (236) (3.8%) 69 0.8 (15) (2.7%) TOTAL (1,529) (2.4%) (1,871) (2.8%) 342 0.4																					
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13 0.2% 12 0.2% 1 0.0 (4) (0.1) 17 0.3% Interest Income 195 0.3% 164 0.2% 31 0.1 (18) 0.0 213 (35) (0.6%) (54) (0.9%) 19 0.3 21 0.4 (56) (1.0%) Interest (Expense) (570) (0.9%) (589) (0.9%) 19 0.0 51 0.1 (621) 0 0.0% 0 0.0% 0 0.0 0 0.0% Income Taxes 0 0.0% 0 0.0 0 0.0 0 0 0 0.0 0 0.0 0 0.0 0 0 0 0.0 0 0.0 0 0 0 0 0 0 0.0 0	264	6 5%	0	0.0%	261	65	351	63	13	0.2%		407	0.6%	0	0.0%	407	0.6	350	0.5	57	0.1%
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	-		-		-		-		-			-		-		-		-		-	3.2%
					384											457					2.7%
377 6.8% (76) (1.2%) 453 8.0 369 6.7 8 0.1% NET INCOME (LOSS) 730 1.1% (69) (0.1%) 799 1.2 629 0.9 101	377	6.8%	(76)	(1.2%)	453	8.0	369	6.7	8	0.1%	NET INCOME (LOSS)	730	1.1%	(69)	(0.1%)	799	1.2	629	0.9	101	0.2%

P/L Reconciliation Jun-13

Financial Analysis	\$00	0's
	Jun	-13
Budgeted Net Income/(Loss)		(7
UCLA Store		
Gross Margin: *		
Bearwear gross income \$22K below plan due to aggressive sales plan in light of last year actuals	(9)	
Bearwear MTW gross income \$12K above plan due to increase in marketing efforts supported by consultants and sales from College	(2)	
	0	
World Series Championship merchandise	8	
Computer Store gross income \$484K below plan due to continued decline in individual PC sales, and tablet sales at lower avg. price	(35)	
New Text gross margin below plan mostly due to markdowns from obsolete textbooks sold on Amazon	(16)	
Used Text gross income \$105K below plan due to continued downward trend resulting from lower used book availability	(45)	
Course Reader Solutions gross margin above plan: royalty charges over accrued in May and lower printing cost due to in house production	8	
Luvalle Books gross income \$49K below plan due to reduction in foot traffic from Anderson school since almost all of their course		
readers are online, and several editions on the floor are online at lower prices	(13)	
HSS Dental gross margin above plan due to stronger than anticipated sales for Continuing Education classes	12	
Total Wages lower than plan primarily career	39	
Other, mostly positive controllables including employee benefits and freight out	29	
	29	(0
Total Contribution		(2
UCLA Restaurants	$ \downarrow \downarrow$	
Gross Margin:		
Rubio's gross income above plan mainly due to increase in budgeted average check, and some customer gain	8	
Greenhouse gross income \$8K above plan due to less cannibalization than anticipated and positive response to new items introduced	5	
North Campus Student Ctr. gross margin below plan as budget reflects a different sales program model. This area is actually showing		
considerable growth and improvement over the declining sales trends throughout this fiscal year	(9)	
Café Synapse gross margin below plan due to continuing downward sales trend, higher than anticipated cannibalization from CSSC		
and the write-off of \$5K due to an old over accrual of catering income	(13)	
•	5	
CSSC gross income \$10K above plan due to more traffic and the budget estimates did not have history for Spring		
YRL gross income \$9K above plan due to higher sales than planned during finals week	6	
Cooperage gross income \$7K below plan due to aggressive budget for finals and dead week	(6)	
Luvalle Food Servery gross margin \$8K below plan due to aggressive budget and higher cost of sales than planned	(8)	
Catering gross income \$53K above plan due to additional Athletic events and an unbudgeted wedding	43	
Total Wages higher than plan in student wages and limited appointment, partially offset by career	(9)	
Other, negative controllables	(5)	
Total Contribution		17
Services		
Gross Margin:		
Leased Ops income above plan mainly due to unbudgeted income from the Kaplan Test Prep operation in LuValle Commons, partially	2	
offset by the termination of the lease for the Humanities computer center	3	
Photography above plan due to timing of summer sports shoots, increased shooting for the Anderson School and income from ASUCLA		
Bearwear catalog shoots	7	
Total Wages lower than plan	5	
Other, positive controllables mainly in Licensing	6	
Total Contribution		21
UCLA Student Union		
Gross Margin:		
Student Union Ops gross income \$8K above plan mostly due to clients spending more than budgeted, a new commencement ceremony,		
	9	
a UNEX series, a cheer camp, and 3 weddings		
Recreation & Games gross income \$2K below plan due to two week closure for Wolfgang Puck construction, and fewer customers	(2)	
Post Office gross margin above plan mostly due to higher consignment commission realized from increased sales	2	
Total Wages lower than plan	3	
Other, positive controllables mostly waiver pool and student event expense	21	
Total Contribution		2
Allocated Expenses and Other		
A&SS lower than plan in wages, employee benefits and various other controllables	40	
Maintenance lower than plan in employee benefits and repairs and maintenance due to lower UCLA Facilities work orders and supplies		
already in stock	6	
	0	
Utilities higher than plan because original budget was overly aggressive, and efforts to implement cost-saving measures have not resulted		
in expected savings, and Pauley Pavilion utilities higher than plan	(36)	
Depreciation lower than plan due to timing of capitals and reduced expenditures	19	
	19	
Interest expense lower than plan due to the refinancing of the Series F debt in May to a lower rate		
Interest expense lower than plan due to the refinancing of the Series F debt in May to a lower rate Non-recurring positive variance mostly due to the refinancing of Series F debt which lowered the principal value, partially offset by the		
	364	-
Non-recurring positive variance mostly due to the refinancing of Series F debt which lowered the principal value, partially offset by the	364	
Non-recurring positive variance mostly due to the refinancing of Series F debt which lowered the principal value, partially offset by the write-off of the Ackerman Union A&B Level Remodel study		41

 \ast This month includes a benefit to gross margin overall due to the positive shrinkage adjustment of 65K

ASUCLA P/L Reconciliation Year-To-Date Through June 2013

Financial Analysis	\$00	00's
	 	
Budgeted Net Income/(Loss)		(69)
UCLA Stars	┝──┤	
UCLA Store Gross Margin:		
Fast Track sross margin below plan due to change in product assortment and continued markdowns of discontinued items, delays in deliveries from new vendors		
negatively impacted sales in cosmetics, lower than expected sales in the One Day (Monster) October Sale, and marking out of stock testers for Smashbox cosmetics	(49)	
Bearwear MTW gross income \$231K above plan: victory over USC, College World Series Championship and successful Score Big Promotions and Search Marketing	94	
The Market gross income \$174K below plan due to lack of summer camps in September due to early start of LAUSD, lower sales in the One Day (Monster) Sale in		
October, lower sales of cleaning, household and toiletry products due to the opening of City Target in Westwood, and the transfer of Bare Escentuals to FastTrack	(34)	
Essentials/Photo gross income \$79K below plan due to declining sales in paper products and calendars due to technology (Smart Phones), and a decline		
in sales of office supplies due to the opening of City Target in Westwood	(38)	
Computer Store gross income \$3.1M below plan due to continued lower department and individual sales	(433)	
New Text gross margin below plan due to web and rental sales lower than plan, in addition to outside competition and student sharing	(60)	
Used Text gross margin below plan due to additional markdowns for old titles, lower web sales and continued lack of availability of stock	(269)	
Course Reader Solutions gross income \$99K above plan due to additional off campus sales not budgeted, and higher adoptions than prior year	76	
Bookzone gross income \$144K below plan due to lower library sales, less customer traffic at One Day Sale, and overall competition trend	(36)	
Luvalle Essentials/Market gross income \$91K below plan due to carryover deficit from a weak first quarter; traffic is slower than planned	(44)	
HSS Essentials/Market gross income \$120K below plan due to lost sales to City Target and CSSC, and poor results from the One Day Sales in October and February	(64)	
Kinross gross income \$91K lower than plan due to much less foot traffic than planned (planned closure this summer)	(40)	
Total Wages lower than plan	387	
Other, mainly positive controllables including employee benefits and bank card expense (partially offset by professional services and payment to UCLA)	145	(275)
Total Contribution	┝──┦	(365)
UCLA Restaurants	┝──┤	
Gross Margin: Rubio's gross income above plan due to slight increase in customers, significant increase in average check and less sales lost to CSSC than planned	56	
La Cucina gross income above plan due to sugar interease in customers, signmeant interease in average circck and less sales lost to CSSC man planned	28	
La Caching pois neorie nove pair due o suggette core caminearization run nas no contracte.	47	
Northern Lights gross income 576K below plan due mainly to delay in launch of new Panini sandwich program most of the year, (working on more marketing of this		
program and reviewing the product that is now in place)	(63)	
North Campus Student Ctr. gross income \$124K below plan due to decline in customer count due to changing traffic patterns, menu mix, quality of food and		
operational declines, (new operating plan now in place)	(90)	
Café Synapse gross income \$145K below plan due to continued drop in sales and higher loss of sales to CSSC; menu changes only introduced in April	(115)	
CSSC gross income \$58K above plan mostly due to higher traffic than planned (history for Spring budget was based on estimates)	26	
Luvalle Food Servery gross income \$119K below plan due to aggressive budget for new sales program which has not started yet	(95)	1
Catering gross income \$462K above plan due to football training table during winter break, Alumni Day event, higher Athletic Department sales including a Hall of		
Fame event, and Welcome Week Graduate events increased over expectations, additionally generating higher income in rentals, setups, stations and servers	363	
Concessions gross income \$222K above plan due to several unanticipated high volume Athletic events, better attendance at men's basketball games, and other		
unbudgeted non-Athletic events in Pauley that generated sales and consignment commission	164	
Total Wages higher than plan mainly student	(75)	
Other, mainly positive controllables includes and paper (partially offset by negative repairs & maintenance, bank card expense and replacements)	32	
Total Contribution	├ ───┦	278
Services	┟───┦	
Gross Margin: Licenside demostic income holess also due to lower then expected equile not related to timing, and a timing iccus for results income accepted with the calles in	┟───┦	
Licensing domestic income below plan due to lower than expected results not related to timing, and a timing issue for royalty income associated with the spike in sales in the Store last December that are now being reported	(42)	
sales in the Stole fast December that are now being reported Licensing foreign income below plan due to economic challenges in Europe, delay in new program launches in Singapore, Brazil and the Middle East, the decision to	(42)	
reduce the EU licensee's minimum guarantee, and not realizing any over-royalty above the guarantees in Europe and China	(112)	
Leased Ops income above plan mostly due to unbudgeted rent for Kaplan Test Prep and rate corrections for Blood Donor Center and Events, partially offset by	(112)	
the termination of the lease for the funantities computer contert and the rest of punctum content and the lease for the funantities computer contert and the lease for the function of the function of the lease for the function of the functio	29	
Photography income below plan due mainly to decreased bookings primarily for intercollegiate athletics	(4)	
Total Wages lower than plan	31	
Other, positive controllables mainly in Licensing	103	
Total Contribution		5
UCLA Student Union		
Gross Margin:		
Student Union Ops gross margin above plan due to unbudgeted Dance Marathon income, two corporate promotional tours, Get Out the Vote concert, a cheer camp,	\square	
a UNEX series, 3 weddings and efficiency gained by using rentals for multiple events that were closely grouped together	66	
Post Office gross margin above plan due to higher sales trend earlier in the year and the resulting higher consignment commission	7	
Recreation and Games gross income \$5K below plan due to the rise of computing power in mobile devices which negatively impacts the gaming market	(5)	
Total Wages lower than plan	22	
Other, negative controllables mainly student event expense due to increased sales, and repairs & maintenance (partially offset by waiver pool and employee benefits)	(32)	
Total Contribution	┝──┦	58
Allocated Expenses and Other	247	
A&SS lower than plan mainly total wages and employee benefits Maintenance lower than plan due to positive career wages and employee benefits, and more time spent on capital projects which increases capitalized wages	247 96	
Maintenance lower than plan due to positive career wages and employee benefits, and more time spent on capital projects which increases capitalized wages Utilities bioher than plan mainly electricity due to underestimating CSSC and overestimating solar panel savings and chiller water bioher than plan due to warmer	90	
Utilities higher than plan, mainly electricity due to underestimating CSSC and overestimating solar panel savings, and chiller water higher than plan due to warmer weather in early months (partially offset by lower reported steam and gas)	(139)	
Depreciation lower than plan due to timing of capitals and reduced expenditures	161	
Non-recurring positive mainly due to refinancing of Series F debt which lowered the principal value, offset by the write off of the Ackerman Union Remodel study	407	
Interest income positive variance due to higher amounts of invested cash	31	
Other, mostly positive interest expense as the Series F debt was refinanced in May to a lower rate	20	
Guide mostly point of meters of points a second of deel number of the second of the se		823
		730
Actual Net Income/(Loss)	L	/3

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES BALANCE SHEETS (\$000)

(4000)	Current Month	Prior Month	Prior Year
	June 2013	May 2013	July 2012
ASSETS	Julie 2013	Way 2013	July 2012
CURRENT ASSETS:			
Cash and cash equivalents	\$11,486	\$11,101	\$10,251
Accounts receivable	3,642	4,055	3,471
Less: Allowance for doubtful accounts	(117)	(116)	(114)
Accounts receivable, net	3,526	3,940	3,357
Student fees receivable	107	104	256
Inventories	5,570	5,673	7,324
Prepaid expenses and other current assets	159	147	265
Total current assets	20,848	20,965	21,453
LONG TERM ASSETS			
	65 096	CE 104	64.049
Property, equipment and improvements Less: Accumulated depreciation	65,086 (38,644)	65,194 (38,426)	64,048 (36,215)
Total Long Term Assets	26,442	26,768	27,834
Total Long Term Assets	20,442	20,700	27,004
TOTAL ASSETS	47,290	47,733	49,286
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,002	\$4,000	\$5,681
Wages and payroll taxes payable	2,610	2,618	2,427
Sales Tax Payable & Other Liabilities	646	729	824
Interest payable	92	130	136
Deferred Income	227	270	184
Funds Held for Others	222	232	124
Current portion of long term debt	708	729	705
Total current liabilities	8,507	8,708	10,080
LONG TERM DEBT:			
AU expansion loan	11,591	12,213	12,747
Total long term debt	11,591	12,213	12,747
TOTAL LIABILITIES	20,099	20,921	22,827
RETAINED EARNINGS:	00 450	00 450	00 700
Beginning Balance	26,459	26,459	26,722
Year-to-date net income/(loss)	730	352	(263)
Ending Balance	27,191	26,813	26,459
TOTAL LIABILITIES AND RETAINED EARNINGS	47,290	47,733	49,286

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS June 2013

(\$000's)

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES: Net income/(loss) Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:	\$377	\$730	\$101
Depreciation - PP&E Depreciation - textbook rental equipment Loss (Gain) on disposals of fixed assets (Increase)/decrease in current assets:	218 0 0	2,443 0 0	2,192 0 97 0
Accounts receivable Student fees receivable Inventories Prepaid expenses and other current assets	414 (3) 103 (12)	<mark>(167)</mark> 152 1,754 107	(349) 238 124 70
Increase/(decrease) in current liabilities: Accounts payable Sales Tax payable & other liabilities Wages and payroll taxes payable Interest payable Deferred Income	3 (82) (8) (39) (43)	(1,682) (181) 181 (42) 43	0 (1,251) (257) (260) (68) 37
Funds held for others Other Current Liabilities (Current Portion of LT Debt) Net cash provided/(used) by operating activities	(10) (21) \$898	100 3 \$3,442	6 32 \$713
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES: Purchase of textbook rental equipment Purchase of property, equipment and improvements	0 108	\$0 (1,051)	0 (1,135)
Net cash used in investing activities	\$108	(\$1,051)	(\$1,135)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: Principal payments on AU expansion loan	(621)	(1,155)	(705)
Net cash provided/(used) by financing activities	(\$621)	(\$1,155)	(\$705)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	\$385	\$1,236	(\$1,128)
CASH AND CASH EQUIVALENTS, Beginning	\$11,101	10,251	10,888
CASH AND CASH EQUIVALENTS, Ending	\$11,486	\$11,486	\$9,760

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION June 2013

(\$000's)

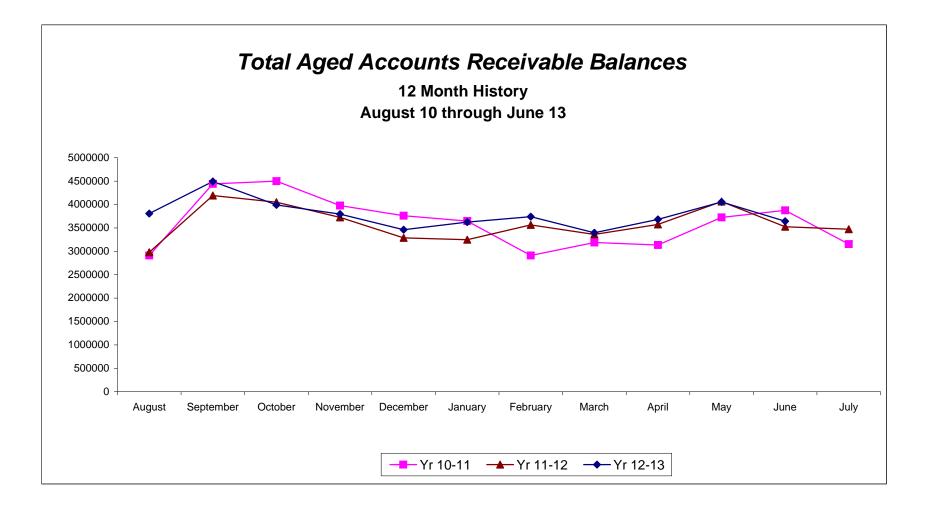
Less: Committed Capital ProjectsHTS Renovation(134)Casual Dining(750)Pauley Pavillion Remodel(317)AGB Drape Replacement & Sound Paneling(147)Ackerman B&A Level Remodel(2,000)NCSC Remodel(250)Ostin Music Café(200)Store POS(150)Terrace Food Court Patio Upgrade(350)Subtotal(4,298)Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393RESERVE SURPLUS (DEFICIT)795	CASH AND CASH EQUIVALENTS	11,486
Casual Dining(750)Pauley Pavillion Remodel(317)AGB Drape Replacement & Sound Paneling(147)Ackerman B&A Level Remodel(2,000)NCSC Remodel(250)Ostin Music Café(200)Store POS(150)Terrace Food Court Patio Upgrade(350)Subtotal(4,298)Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393	Less: Committed Capital Projects	
Casual Dining(750)Pauley Pavillion Remodel(317)AGB Drape Replacement & Sound Paneling(147)Ackerman B&A Level Remodel(2,000)NCSC Remodel(250)Ostin Music Café(200)Store POS(150)Terrace Food Court Patio Upgrade(350)Subtotal(4,298)Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393		
Pauley Pavillion Remodel(317)AGB Drape Replacement & Sound Paneling(147)Ackerman B&A Level Remodel(2,000)NCSC Remodel(250)Ostin Music Café(200)Store POS(150)Terrace Food Court Patio Upgrade(350)Subtotal(4,298)Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393	HTS Renovation	(134)
AGB Drape Replacement & Sound Paneling(147)Ackerman B&A Level Remodel(2,000)NCSC Remodel(250)Ostin Music Café(200)Store POS(150)Terrace Food Court Patio Upgrade(350)Subtotal(4,298)Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393	Casual Dining	(750)
Ackerman B&A Level Remodel(2,000)NCSC Remodel(250)Ostin Music Café(200)Store POS(150)Terrace Food Court Patio Upgrade(350)Subtotal(4,298)Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393	Pauley Pavillion Remodel	(317)
NCSC Remodel(250)Ostin Music Café(200)Store POS(150)Terrace Food Court Patio Upgrade(350)Subtotal(4,298)Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393	AGB Drape Replacement & Sound Paneling	(147)
Ostin Music Café(200)Store POS(150)Terrace Food Court Patio Upgrade(350)Subtotal(4,298)Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393	Ackerman B&A Level Remodel	(2,000)
Store POS(150)Terrace Food Court Patio Upgrade(350)Subtotal(4,298)Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393	NCSC Remodel	(250)
Terrace Food Court Patio Upgrade(350)Subtotal(4,298)Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393	Ostin Music Café	(200)
Subtotal(4,298)Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393	Store POS	(150)
Adjustment for Cash Overdraft Entry0Uncommitted Cash7,188BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)6,393	Terrace Food Court Patio Upgrade	(350)
Uncommitted Cash 7,188 BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL) 6,393	Subtotal	(4,298)
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL) 6,393	Adjustment for Cash Overdraft Entry	0
	Uncommitted Cash	7,188
RESERVE SURPLUS (DEFICIT) 795	BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	6,393
RESERVE SURPLUS (DEFICIT) 795		
	RESERVE SURPLUS (DEFICIT)	795

		FY 2012	2-2013 June 2	2013				
	DUDATT				PROJECTED			-
PROJECT NAME	BUDGET	Payments	PO's	Total	Remaining Balance	Pendina	Over (Under)	Status
Store/Services		Favilients	FUS	Iolai	Dalalice	Fending	(Under)	Status
2012-S001 Store General Replacement	50.0	10.5	5.8	16.3	33.7		0.0	In Progress
2012-S002 Store Photocopiers	40.0	26.2	0.0	26.2	13.8		0.0	In Progress
2012-S002 Store Filotocopiers 2012-S003 Pauley Souvenir Sales	40.0	11.3	2.6	13.9	26.1		0.0	
						2 000 0		In Progress
2012-S004 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0	2,000.0	0.0	Pending
2012-S005 Informal Photo-Photo Equipment	10.0	7.6	0.0	7.6	0.0		(2.4)	Completed
2012-S032 Bearwear Remodel	0.0	29.1	0.0	29.1	10.9		40.0	In Progress
2012-S034 HSS Design	0.0	11.1	0.0	11.1	8.9		20.0	In Progress
Total Store/Services	2,140.0	95.8	8.4	104.2	93.4	2,000.0	57.6	
Food Service								
2012-F006 FS Miscellaneous and Unanticipated	50.0	40.9	3.3	44.2	5.8		0.0	In Progress
2012-F007 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2012-F008 Patio Umbrellas	10.0	0.0	7.6	7.6	2.4		0.0	In Progress
2012-F009 LV FS Concept Updates	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2012-F010 Catering Electric Cart	15.0	0.0	0.0	0.0	0.0		(15.0)	Cancel
2012-F011 NCSC Remodel	250.0	0.0	0.0	0.0	0.0	250.0	0.0	Pending
2012-F012 Northern Lights Menu Update	25.0	1.2	10.7	11.9	13.1		0.0	In Progress
2012-F013 Ostin Music Café	200.0	0.0	0.0	0.0	0.0	200.0	0.0	Pending
2012-F014 TH Misc Kitchen Equipment	10.0	8.3	0.0	8.3	1.7	200.0	0.0	In Progress
2012-0036 NCSC Equipment Upgrade	0.0	24.2	23.7	47.9	1.1		49.0	In Progress
2012-0030 NCSC Equipment Opgrade	0.0	6.4	0.0	6.4	11.6		49.0 18.0	0
2012-0037 NCSC Marketing & Signage	0.0	4.8	0.0		17.2		22.0	In Progress
Total Food Services	655.0	4.0 85.8	45.3	4.8 131.1	52.9	545.0	74.0	In Progress
	000.0	00.0	40.0	131.1	52.5	343.0	14.0	
Technology		7.0		10.0				
2012-T015 Network Infrastructure Upgrade	20.0	7.9	4.4	12.3	7.7		0.0	In Progress
2012-T016 Printer Replacement	10.0	8.2	0.0	8.2	0.0		(1.8)	Completed
2012-T017 PC Replacement, Infrastructure	80.0	81.7	0.0	81.7	0.0		1.7	Completed
2012-T018 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2012-T019 Network Security Scan Software	18.0	0.0	0.0	0.0	0.0	18.0	0.0	Pending
2012-T020 Marketing Color Laser Printer	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2012-T021 ASUCLA Display Boards in AU KH	4.0	0.0	0.0	0.0	0.0	4.0	0.0	Pending
Total Technology	292.0	97.8	4.4	102.2	7.7	172.0	(10.1)	
Others								
2012-O022 Custodial Replacements	10.0	6.2	0.0	6.2	3.8		0.0	In Progress
2012-0023 SUO General Replacement	25.0	17.6	3.8	21.4	3.6		0.0	In Progress
2012-O024 Information Technology Upgrades	5.0	5.8	0.0	5.8	0.0		0.8	Completed
2012-O025 Board Room AU 2408 Remodel	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2012-O026 Terrace Food Court Patio Upgrade	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2012-O027 Fac. Misc. Remodels	25.0	14.0	7.9	21.9	0.0		(3.1)	Completed Awaiting Invoice
2012-O028 Finance Photocopier	15.0	3.5	0.0	3.5	11.5		0.0	In Progress
2012-O029 Finance Misc. Replacements	15.0	8.4	0.0	8.4	6.6		0.0	In Progress
2012-O030 Licensing Visual Identity	40.0	30.0	10.0	40.0	0.0		0.0	Completed Awaiting Invoice
2012-O031 Licensing Office Remodel	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-O033 A2L Training Table/Meeting Room	0.0	51.3	2.5	53.8	16.2		70.0	In Progress
2012-O035 Charging Stations (TGIF)	0.0	0.0	26.4	26.4	0.0		26.4	Completed Awaiting Invoice
Total Others	550.0	136.8	50.6	187.4	41.7	415.0	94.1	
Total Current Year Projects	3,637.0	416.2	108.7	524.9	195.7	3,132.0	215.6	

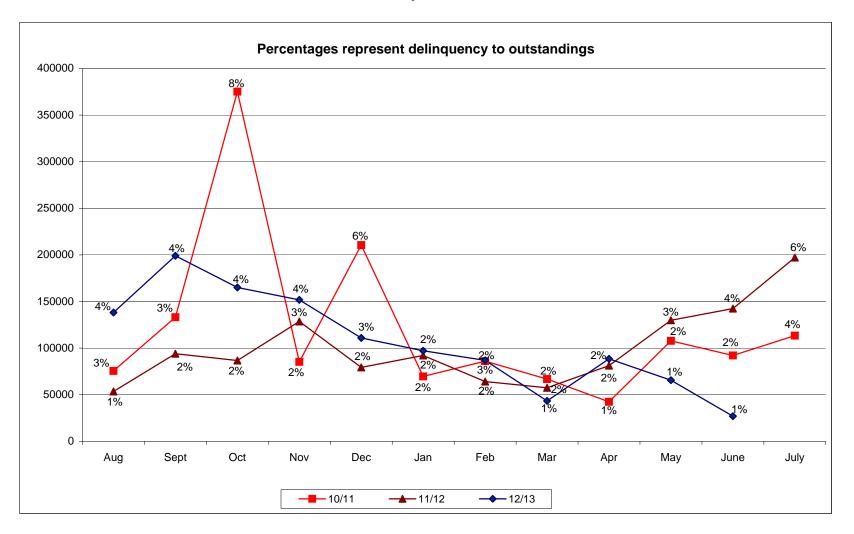
ASUCLA SERVICES AND ENTERPRISES Capital Expenditures - Current Year Projects (\$000's) FY 2012-2013 June 2013

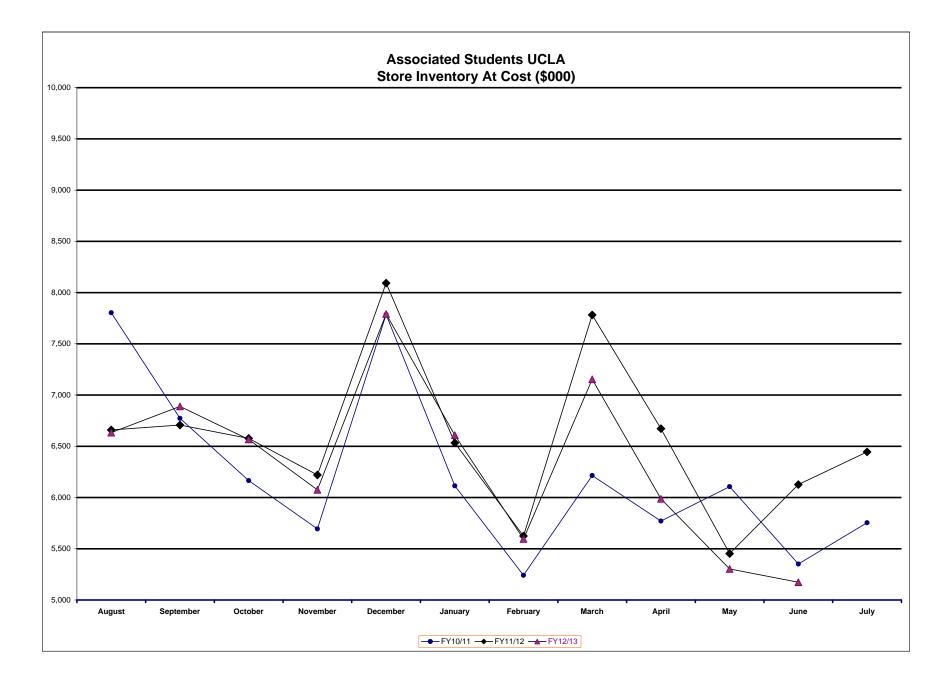
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

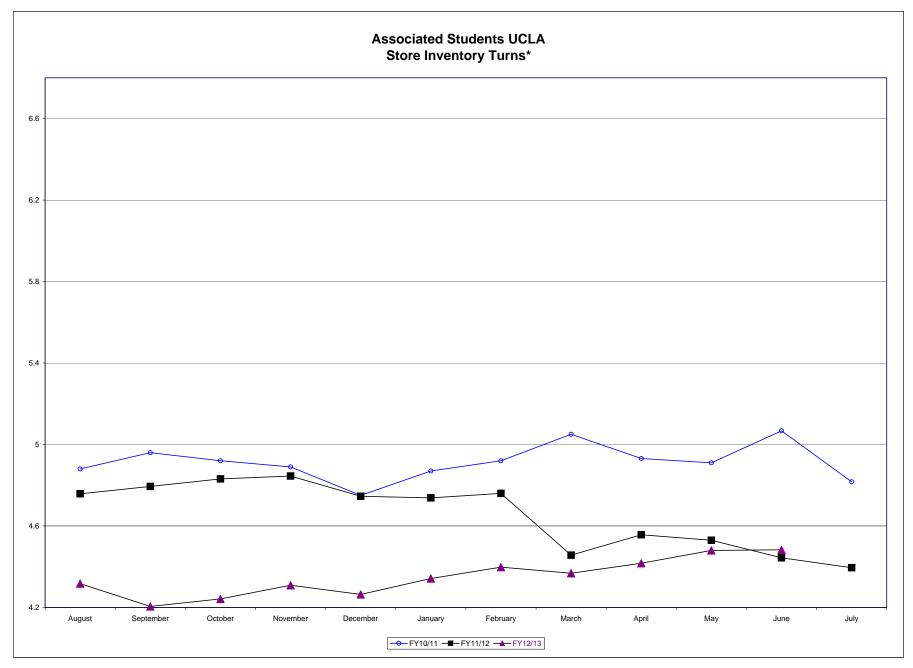
6/29/2013 June	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$1,214,792	36%	\$42,597	36%	\$12,188	240%	\$2,922	23%	(\$2,944)	147%	\$1,766	16%	\$1,271,321	35%
ASUCLA PUBLICATIONS	\$184,296	5%	\$195	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$184,491	5%
ASUCLA USA/GSA	\$51,927	1%	\$202	0%	\$149	3%	\$0	0%	\$0	0%	\$0	0%	\$52,278	1%
DUE FROM VENDORS	\$638,113	18%	(\$36,449)	-31%	\$8,096	159%	\$1,421	11%	\$947	-47%	\$5,678	52%	\$617,806	17%
DENTAL KITS	\$177,928	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$177,928	5%
OTHER	\$1,229,258	35%	\$112,699	95%	(\$15,346)	-302%	\$8,560	66%	\$0	0%	\$3,498	32%	\$1,338,669	37%
TOTAL CURRENT MONTH	\$3,496,314	100%	\$119,244	100%	\$5,087	100%	\$12,903	100%	(\$1,997)	100%	\$10,942	100%	\$3,642,493	100%
	96%		3%		0%		0.5%		0%		0.5%		100%	
5/25/2013 May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$642,426	16%	\$217,220	108%	\$11,817	25%	(\$2,057)	-220%	\$5,124	78%	\$3,968	37%	\$878,498	22%
ASUCLA PUBLICATIONS	\$197,722	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$197,722	5%
ASUCLA USA/GSA	\$96,612	3%	\$149	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$96,761	2%
DUE FROM VENDORS	\$880,598	23%	\$6,496	3%	\$11,783	25%	\$1,114	119%	\$742	11%	\$3,745	35%	\$904,478	22%
DENTAL KITS	\$322,275	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$322,275	8%
OTHER	\$1,648,403	44%	(\$22,090)	-11%	\$23,610	50%	\$1,881	201%	\$756	11%	\$3,064	28%	\$1,655,624	41%
TOTAL CURRENT MONTH	\$3,788,036	100%	\$201,775	1 00%	\$47,210	100%	\$938	100%	\$6,622	100%	\$10,777	100%	\$4,055,358	100%
	94%		5%		1%		0%		0%		0%		100%	
	-													
4/27/2013 April	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$732,943	22%	\$86,155	55%	\$17,841	43%	\$22,599	79%	\$4,888	57%	\$3,193	31%	\$867,619	24%
ASUCLA PUBLICATIONS	\$183,542	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$183,542	5%
ASUCLA USA/GSA	\$234,108	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$234,108	6%
DUE FROM VENDORS	\$477,353	14%	\$19,243	12%	(\$88)	0%	\$5,135	18%	\$3,424	39%	\$3	0%	\$505,070	14%
DENTAL KITS	\$80,291	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$80,291	2%
OTHER	\$1,727,202	50%	\$52,700	33%	\$23,355	57%	\$832	3%	\$362	4%	\$6,953	69%	\$1,811,404	49%
TOTAL CURRENT MONTH	\$3,435,439	100%	\$158,098	100%	\$41,108	100%	\$28,566	100%	\$8,674	100%	\$10,149	100%	\$3,682,034	100%
	94%		4%		1%		1%		0%		0%		100%	



Aged Accounts Receivable Balances >60 Days Past Due







*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE INCOME STATEMENT

JUN.	11(05/26/13-06/2	29/13)	l	F	ISCAL YEAR 12-1	3	FISCAL YE	AR 11-12
(CURRENT MONTH	4		YTD 11	MO(07/29/12-06	6/29/13)	LAST YEA	R ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
438,567	536,314	<97,747>	TEXTBOOKS	9,167,477	9,210,906	<43,429>	488,274	9,751,886
107,093	128,721		GENERAL BOOKS	1,096,849	1,245,314	<148,465>	112,626	1,255,812
1,154,761	1,176,945		APPAREL & ACCESSORIES	10,040,334	9,940,547	99,787	1,065,183	8,938,664
1,604,720 222,325	2,112,000 260,144		SUPPLY DIVISION LU VALLE COMMONS STORE	15,137,411 3,020,824	18,616,800 2,977,852	<3,479,390> 42,972	1,697,311 260,875	16,230,295 3,079,490
76,335	65,000		E-COMMERCE	1,272,680	1,031,000	241,680	49,451	829,732
245,300	254,962		HEALTH SCIENCES STORE	4,774,915	4,893,796	<118,881>	245,936	4,741,204
3,849,101	4,534,086	<684,985>	TOTAL SALES	44,510,490	47,916,215	<3,405,725>	3,919,656	44,827,082
2,588,721	3,134,613	545,892	Less: Cost of Sales	31,048,392	33,585,302	2,536,910	2,683,712	31,469,069
2,500,721	3,134,013	343,072	2033. 0031 01 30103	31,040,372	33,303,302	2,550,710	2,003,712	31,407,007
			Less: Shrinkage					
<8,126>	2,620	10,746 8,068	TEXTBOOKS	37,483	41,560	4,077	5,985	52,236
<6,048> 4,597	2,020 4,060		GENERAL BOOKS APPAREL & ACCESSORIES	8,465 39,317	19,300 38,150	10,835 <1,167>	<9,698> <727>	7,070 29,754
<8,501>	5,330	13,831	SUPPLY DIVISION	29,621	49,390	19,769	<8,843>	31,654
<11,433>	1,330	12,763	LU VALLE COMMONS STORE	5,178	15,480	10,302	<3,135>	13,792
<806>	230		E-COMMERCE	3,717	3,600	<117>	<795>	2,109
<8,503> <38,819>	1,520 17,110	55,929	HEALTH SCIENCES STORE SHRINKAGE	15,933 139,714	20,660 188,140	4,727 48,426	4,264	27,953
2,549,902	3,151,723	601,821	TOTAL COST OF SALES	31,188,106	33,773,442	2,585,336	2,670,763	31,633,637
67.3	69.1	1.9	COST OF SALES %	69.8	70.1	0.3	68.5	70.2
1,299,199	1,382,363	<83,164>	GROSS MARGIN	13,322,385	14,142,773	<820,388>	1,248,894	13,193,446
32.7 <1.0>	30.9 0.4	1.9 1.4	GROSS MARGIN % SHRINKAGE %	30.2 0.3	29.9 0.4	0.3 0.1	31.5 <0.3>	29.8 0.4
< 1.02	0.4	1.4		0.3	0.4	0.1	<0.32	0.4
33.8	30.5	3.3	NET GROSS MARGIN %	29.9	29.5	0.4	31.9	29.4
			TEXTROOKS		or o			
23.6 39.9	26.9 32.4		TEXTBOOKS GENERAL BOOKS	23.1 32.6	25.3 32.0	<2.2> 0.7	21.1 40.0	25.1 32.3
53.3	53.5	<0.2>	APPAREL & ACCESSORIES	51.0	51.9	<1.0>	53.6	51.6
20.3	17.4	2.9	SUPPLY DIVISION	20.1	19.0	1.1	20.1	20.1
33.7	30.1	3.7	LU VALLE COMMONS STORE	28.5	30.3	<1.8>	31.1	29.0
50.6 39.9	50.4 34.5	0.3 5.4	E-COMMERCE HEALTH SCIENCES STORE	50.4 24.7	52.0 26.0	<1.6> <1.3>	53.9 32.7	51.8 23.9
39.9	34.5	5.4	HERETT SUIENUES STUKE	24.1	20.U	<1.3>	32.1	23.9
73,784	71,730	2,054	OTHER INCOME	861,129	931,268	<70,139>	69,220	914,544
1,372,983	1,454,093	<81,110>	GROSS MARGIN/OTHER	14,183,513	15,074,041	<890,528>	1,318,114	14,107,990
			Loss, Controllable Eve					
			Less: Controllable Exp					
255,995	291,787	35,792	Career Wages	2,856,546	3,184,067	327,521	270,109	3,016,325
3,024	2,500	<524>	Limited Appointment	13,209	7,500	<5,709>	5,138	14,969
158,957	162,647	3,690	Student Wages	1,516,296	1,581,277	64,981	158,570	1,511,365
417,975 10.9	456,934 10.1	38,959	TOTAL WAGES WAGE % TO SALES	4,386,051 9.9	4,772,844 10.0	386,793 0.1	433,817 11.1	4,542,658 10.1
10.9	10.1	<0.8>	WAGE 76 TO SALES	7.7	10.0	0.1	11.1	10.1
130,691	157,617	26,926	Employee Benefits	1,426,908	1,682,152	255,244	132,018	1,385,155
8,010	5,470		Office Supplies	101,137	89,845	<11,292>	6,000	99,714
14,323 80	14,175 125	<148> 45	Telephone Telex	153,902 972	156,165 1,375	2,263 403	14,737 80	157,999 1,181
26	24		Postage	284	231	<53>	28	240
2,043	1,125		Trav/Trips/Conference	21,646	21,205	<441>	2,520	21,144
0	0	0	Membership Fees	4,500	4,425	<75>	0	4,475
5,113 20,136	3,530 24,625	<1,583> 4,489	Operating Supplies Freight Out	55,055	53,650	<1,405>	4,402	55,245
20,138	24,823	4,469	Transportation	294,092 13,116	314,645 12.850	20,553 <266>	18,053 1,075	269,886 14,120
0	0	0	Replacements	0	0	<200>	0	681
0	0	0	Merchandise Losses	0	0	0	0	431
0	0	0	Postage Stamp O/S	<2>	0	2	<7>	<23>
0	0	0 1,864	Uniforms Advertising	733	100	<633>	0	576
9,661 <895>	11,525 <600>	295	Vendor Adv. Allowance	194,824 <57,508>	190,670 <65,406>	<4,154> <7,898>	6,168 0	166,103 <61,166>
68	75	7	Direct Mail Adv.	248,412	240,825	<7,587>	92	242,832
723	1,650		Repairs & Maintenance	46,767	31,110	<15,657>	2,826	37,417
0	0		Interior Maintenance	0	0	0	0	175
0 54,206	0 57,673	0 3,467	Janitorial Bank Card Expense	<19> 703,953	0 757,535	19 53,582	<28> 58,280	0 704,465
1,224	0		Overs/Shorts	6,099	0	<6,099>	<947>	10,165
184	0	<184>	Credit Card Adjustments	7,473	0	<7,473>	59	3,594
258	0		Textbook Rental Exp	631	0	<631>	0	0
0 212	0		Rentals-Facilities Rentals-Truck	1,150 1,782	2,050 1,300	900 <482>	0	4,171 1,608
212	0	<212>	Taxes & Licenses	300	300	<482>	0	900
7,831	200		Professional Services	72,512	3,692	<68,820>	355	2,741
0	500	500	Temp Agency Service	8,628	1,100	<7,528>	520	5,074
26,902	26,100		Inventory Count	26,902	26,100	<802>	23,190	23,190
0	0 140	0 140	Commission Expense Concession Expense	38,838 39,002	37,400 39,140	<1,438> 138	0 140	37,864 42,021
0	0		Prior Period Adj	53	39,140	<53>	0	42,021
0	3	3	Alloc of Distr Cntr	0	15	15	0	0
4,200	1,720		Payment to UCLA	104,185	52,900	<51,285>	1,836	49,520
285,895 703,871	306,577 763,511	20,682 59,640	TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	3,516,328 7,902,379	3,655,374 8,428,218	139,046 525,839	271,397 705,214	3,281,444 7,824,102
/03,071	703,311	57,040	GROSS CONTRIBUTION TO	1,102,317	0,720,210	323,037	103,214	,,024,102
669,112	690,582	<21,470>	SVCS AND ENTERPRISES	6,281,134	6,645,823	<364,689>	612,900	6,283,889
			Less: Allocated Exp	1				
26,871	30,143	3,272	Allocated ExpHR	284,100	307,586	23,486	26,511	283,752
146,945	163,815		Allocated Exp. Fin	1,600,624	1,685,156	23,460 84,532	141,103	1,565,313
62,856	70,416		Allocated ExpIS	664,013	720,341	56,328	62,638	668,976
34,427	33,846		Allocated Exp. Mktg	355,856	378,189	22,333	26,414	354,355
101,232	120,312	19,080	Allocated Exp Othr SA	1,012,909	1,088,397	75,488	93,115	1,034,692
		<209>	Maintenance	747,458	765,370	17,912	66,353	724,302
68,628	68,419 25,896			364 902	302 604	<62 298~	31 738	314 414
	68,419 25,896 69,375	<14,002> 2,710		364,902 748,587	302,604 763,125	<62,298> 14,538	31,738 69,446	314,414 767,243
68,628 39,898	25,896	<14,002>	Utilities					
68,628 39,898 66,665	25,896 69,375	<14,002> 2,710 34,700	Utilities Depreciation	748,587	763,125	14,538	69,446	767,243

UCLA RESTAURANTS INCOME STATEMENT

	11(05/26/13-06/2	9/13)			ISCAL YEAR 12-1		FISCAL YE	
	CURRENT MONTH	VADIANOE			MO(07/29/12-06		LAST YEA	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
142,212	128,844	13.368	CENTRAL DIVISION	1,530,524	1,417,501	113,023	129,943	1,479,557
175,296	179,939		NORTH CAMPUS DIVISION	1,898,256	2,077,257	<179,001>	173,156	2,056,413
136,879	143,958		SOUTH DIVISION	1,424,386	1,510,610	<86,224>	135,501	934,370
198,966	198,324		LU VALLE DIVISION	2,441,948	2,531,698	<89,750>	200,121	2,401,821
237,472	250,026		COOPERAGE DIVISION	2,498,598	2,521,566	<22,968>	231,645	2,576,569
195,374	163,387	31,987	SPECIAL EVENTS DIVISION	2,654,194	2,181,978	472,216	166,794	1,955,009
1,086,199	1,064,478	21,721	TOTAL SALES	12,447,906	12,240,610	207,296	1,037,159	11,403,739
393,592	364,139		Less: Cost of Sales	4,325,360	4,139,208	<186,152>	373,948	3,965,640
36.2	34.2	<2.0>	COST OF SALES %	34.8	33.8	<0.9>	36.1	34.8
692,607	700,339	<7,732>	GROSS MARGIN	8,122,546	8,101,402	21,144	663,211	7,438,099
63.8	65.8	<2.0>	GROSS MARGIN %	65.3	66.2	<0.9>	64.0	65.2
67.4	68.1	.0.7.	CENTRAL DIVISION	67.3	68.6	<1.3>	65.0	66.5
61.3	64.1		NORTH CAMPUS DIVISION	62.6	63.9	<1.3>	65.0	64.6
64.3	66.9		SOUTH DIVISION	64.6	66.8	<2.2>	62.4	64.9
67.1	68.8		LU VALLE DIVISION	68.7	69.3	<0.7>	66.9	69.4
64.1	65.3		COOPERAGE DIVISION	64.6	65.7	<1.1>	65.0	64.9
59.7	62.4		SPECIAL EVENTS DIVISION	64.1	63.5	0.6	58.7	60.7
208,164	166,489	41,675	OTHER INCOME	2,117,065	1,827,857	289,208	179,421	1,778,786
900,770	866,828	33,942	GROSS MARGIN/OTHER	10,239,612	9,929,259	310,353	842,632	9,216,885
			Less: Controllable Exp					
201 212	202.010	11.000	C W	2.010.007	2.001.415	10 11 1	202 222	2017000
291,910	303,249	11,339	Career Wages	3,040,997	3,081,611	40,614	288,223	2,967,033
7,102	329 202,063		Limited Appointment	40,011	15,096	<24,915>	324 203.849	18,114 2,030,052
218,083			Student Wages	2,231,887	2,122,817	<109,070>		1
<33,575> 483,520	<31,339> 474,302	2,236	Labor Recharge TOTAL WAGES	<366,296> 4,946,600	<347,515> 4,872,009	18,781 <74,591>	<32,697> 459,700	<318,829: 4,696,368
465,520	474,302	< 9,218>	WAGE % TO SALES	4,948,800	4,872,009	<74,591>	459,700	4,090,300 41.2
44.5	44.0	0.1	WHEE NO TO SALES	37.7	37.0	0.1		41.2
147,793	172,105	24,312	Employee Benefits	1,612,193	1,788,167	175,974	144,653	1,543,144
2,642	2,105		Office Supplies	23,034	18,560	<4,474>	984	22,759
4,369	4,608	239	Telephone	46,036	50,433	4,397	4,401	50,656
515	1,500	985	Training Programs	13,873	17,500	3,627	659	12,967
60,443	53,018	<7,425>	Paper	586,045	606,405	20,360	52,856	552,989
5.6	5.0	<0.6>	Paper % To Sales	4.7	5.0	0.2	5.1	4.9
4,665	3,705	<960>	Cleaning Supplies	53,195	41,700	<11,495>	4,315	40,184
0	0	0	Freight Out	0	0	0	0	7
<8,615>	<9,450>	<835>	Purchasing Rebates	<99,436>	<100,950>	<1,514>	<8,255>	<88,067
5,857	4,135	<1,722>	Replacements	43,674	29,459	<14,215>	5,138	35,091
7,991	6,994	<997>	Laundry	71,253	62,668	<8,585>	6,850	73,730
762	1,060	298	Uniforms	20,431	14,025	<6,406>	596	14,407
2,242	2,639	397	Advertising	65,413	71,967	6,554	628	62,132
0	100	100	Menu Development	1,401	1,100	<301>	0	0
4	27	23	Dorm Coupons Expense	52	296	244	0	40
11,225	4,898		Repairs & Maintenance	118,922	56,823	<62,099>	5,341	77,775
44,987	25,873		Bank Card Expense	341,559	315,463	<26,096>	23,396	304,952
1,690	1,901		Sales Tax Expense	18,799	21,331	2,532	1,609	18,619
711	757	46	Overs/Shorts	9,649	8,601	<1,048>	990	9,772
20	0		Credit Card Adjustments	27	0	<27>	0	233
625	500	<125>	Rentals	15,200	3,600	<11,600>	931	4,296
86	401	315	Rentals-Truck	2,481	4,252	1,771	972	5,593
0	0	0	laxes & Licenses Professional Services	10,261	6,300	<3,961>	0	870 600
0 946	0	0 <946>	Professional Services Temp Agency Service	600 10,498	0	<600> <10,498>	0 750	600 750
946 9,229	13,495	<946> 4,266	Commission Expense	283,785	273,086	<10,498> <10,699>	750 11,454	750 155,690
298,187	290,371	<7,816>	TOTAL OTHER CONTROL.	3,248,945	3,290,786	<10,899>	258,267	2,899,191
781,707	764,673	<17,034>	TOTAL CONTROLLABLE EXP	8,195,545	8,162,795	<32,750>	717,967	7,595,560
		.,,	GROSS CONTRIBUTION TO	.,	.,,	,	.,	,,
119,063	102,155	16,908	SVCS AND ENTERPRISES	2,044,067	1,766,464	277,603	124,665	1,621,325
			Less: Allocated Exp					
21 005	21 200	202	Allocated Even UD	220 4/0	212/12	. / 055	20.000	202 (02
31,085	31,288		Allocated ExpHR	320,468	313,613	<6,855>	28,092	293,699
48,484	45,189		Allocated Exp. Fin	556,507 231,010	539,111	<17,396>	43,035 19,104	500,844
20,739 11,359	18,819 9,046		Allocated ExpIS Allocated Exp. Mktg	231,010 122,437	223,240 115,044	<7,770> <7,393>	19,104 8,056	215,086 113,487
33,402	32,155		Allocated Exp. Mikig Allocated Exp Othr SA	349,789	335,063	<14,726>	28,399	331,302
57,853	65,300	7,447	Maintenance	630,102	730,476	100,374	28,377 55,936	610,583
33,634	24,717		Utilities	307,613	288,823	<18,790>	26,755	265,051
99,105	106,614	7,509	Depreciation	1,100,514	1,172,754	72,240	101,339	923,944
335,661	333,128		TOTAL ALLOCATED EXP	3,618,440	3,718,124	99,684	310,716	3,253,996
	,.==	,			,.=.	,		,,
<216,598>	<230,973>	14,375	NET INCOME (LOSS)	<1,574,373>	<1,951,660>	377,287	<186,051>	<1,632,670
		_						
337,254	329,521	7,733	TOTAL CUSTOMER COUNT	3,833,620	3,825,739	7,880	338,797	3,588,203
118,058	113,942	4,116	3RD PARTY CUST COUNT	1,291,615	1,278,804	12,811	118,450	1,109,004
219,196	215,579	3,617	ASUCLA CUSTOMER COUNT	2,542,005	2,546,935	<4,931>	220,347	2,479,199
F 40	5.00	0.07		F 0 :	1.07	0.05	1.05	
5.10	5.03	0.07	TOTAL AVERAGE CHECK	5.04	4.97	0.08	4.90	4.75
6.40	6.07	0.33	3RD PARTY AVG CHECK	6.23	6.04	0.19	6.17	6.04
4.40	4.48	<80.08>	ASUCLA AVERAGE CHECK	4.44	4.42	0.02	4.21	4.17
			EMPLOYEE HOURS	328,013	327,320	<693>	31,128	316,679
32,123	32,049							

ASUCLA Finance Office 07/13

SERVICES DIVISION INCOME STATEMENT

	JUN. 11(05/26/13-06/29/13)] [SCAL YEAR 12-1		FISCAL YEAR 11-12		
C	CURRENT MONTH	1		YTD 11	MO(07/29/12-06		LAST YEAR	R ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD	
20,422	13,983	6,439	PHOTOGRAPHY	174,828	177,559	<2,731>	22,076	167,860	
20,422	13,983	6,439	TOTAL SALES	174,828	177,559	<2,731>	22,076	167,860	
309	618	309	Less: Cost of Sales	6,298	5,157	<1,141>	441	4,685	
20,112 98.5	13,365	6,747	GROSS MARGIN GROSS MARGIN %	168,531 96,4	172,402	<3,871>	21,635 98.0	163,175	
98.5	95.6	2.9	GRUSS MARGIN %	96.4	97.1	<0.7>	98.0	97.2	
98.5	95.6	2.9	PHOTOGRAPHY	96.4	97.1	<0.7>	98.0	97.2	
90,475	90,000	475	TRADEMARKS AND LICENSING	1,970,990	2,124,525	<153,535>	103,478	1,848,570	
89,312	86,548	2,764	LEASED OPS	969,383	940,277	29,106	88,335	898,430	
179,787	176,548	3,239	OTHER INCOME	2,940,373	3,064,802	<124,429>	191,813	2,747,000	
199,899	189,913	9,986	GROSS MARGIN/OTHER	3,108,904	3,237,204	<128,300>	213,449	2,910,175	
			Less: Controllable Exp						
30,325	34,320	3,995	Career Wages	342,166	363,556	21,390	30,677	340,680	
405	0		Limited Appointment	1,686	0	<1,686>	0	0	
507	1,610	1,103	Student Wages	8,026	19,738	11,712	224	8,341	
31,237	35,930	4,693	TOTAL WAGES	351,878	383,294	31,416	30,901	349,021	
153.0	257.0	104.0	WAGE % TO SALES	201.3	215.9	14.6	140.0	207.9	
14,874	16,472	1,598	Employee Benefits	158,975	176,565	17,590	14,389	150,356	
360	700		Office Supplies	9,099	9,414	315	24	8,369	
695	732	37	Telephone	7,406	8,026	620	694	7,892	
0	105	105	Postage	898	1,155	257	332	2,269	
0	3,000	3,000	Trav/Trips/Conference	12,302	18,500	6,198	143	14,810	
0	0	0	Enforcement	8,000	8,000	0	0	<2,010>	
0	200	200	Advertising	0	450	450	0	0	
707	4,400		Business Promotion	21,228	49,000	27,772	75	17,959	
35 3,133	216 3,083	181	Repairs & Maintenance Professional Services	5,002 27,188	1,787 29,838	<3,215> 2,650	0 2,083	2,538 26,088	
544	1,150	<50> 606	Legal	3,614	12,650	9,036	2,083 540	8,840	
3,113	4,150	1,037	Trademark	40,787	45,650	4,863	3,302	45,298	
0	0		Intern'l Agnt Fee/Tax	183,215	212,661	29,446	1,896	104,233	
9,047	10,000	953	Domestic Agency Fee	136,601	142,000	5,399	9,771	134,576	
0	0	0	Misc. Bank Charges	128	0	<128>	28	236	
33,868	29,209		Payment to UCLA	526,183	526,744	561	32,650	515,206	
66,376	73,417	7,041	TOTAL OTHER CONTROL.	1,140,625	1,242,440	101,815	65,927	1,036,658	
97,613	109,347	11,734	TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO	1,492,503	1,625,734	133,231	96,829	1,385,679	
102,286	80,566	21,720	SVCS AND ENTERPRISES	1,616,401	1,611,470	4,931	116,620	1,524,495	
			Less: Allocated Exp			T			
2,008	2,370	362	Allocated ExpHR	22,792	24,722	1,930	1,888	21,835	
7,257	6,776		Allocated Exp. Fin	109,787	114,433	4,646	7,316	103,871	
3,208	2,912	<296>	Allocated ExpIS	47,184	49,062	1,878	3,359	46,309	
1,757	1,400		Allocated Exp. Mktg	25,169	25,679	510	1,416	24,405	
5,166	4,977		Allocated Exp Othr SA	71,258	73,177	1,919	4,993	71,074	
12,173	12,137		Maintenance	132,585	135,765	3,180	11,770	128,478	
7,077 6,039	4,592 5,695	<2,485>	Utilities Depreciation	64,727 64,809	53,663 62,645	<11,064>	5,630 6,338	55,772 60,510	
44,685	40,859		TOTAL ALLOCATED EXP	64,809 538,311	62,645 539,146	<2,164> 834	6,338 42,710	512,254	
57,601	39,707		NET INCOME (LOSS)	1,078,089	1,072,324	5,765	73,910	1,012,241	

UCLA STUDENT UNION INCOME STATEMENT

JUN. 11(05/26/13-06/29/13)			F	ISCAL YEAR 12-1	FISCAL YEAR 11-12			
(URRENT MONTH	1		YTD 11	MO(07/29/12-06	5/29/13)	LAST YEA	R ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
64,277	47,715	16,562	EVENT SERVICES OFFICE	454,692	397,707	56,985	64,308	438,018
1,598	2,834	-	RECREATION & GAMES	24,429	28,525	<4,096>	2,818	24,083
63,170	44,460	18,710	AU POST OFFICE	625,200	577,023	48,177	55,480	591,356
129,045	95,009	34,036	TOTAL SALES	1,104,321	1,003,255	101,066	122,606	1,053,457
63,534	43,481		AU Post Office Cost	615,404	564,325	<51,079>	55,001	582,118
12,636	13,598		Facilities Costs	97,787	100,661	2,874	19,397	114,478
135	75		Cost of Sales GM RM	752	725	<27> <48,232>	34	628
76,304 59.1	57,154 60.2	<19,150> 1.0	Less: Cost of Sales COST OF SALES %	713,943 64.7	665,711 66.4	<40,232>	74,432 60.7	697,224 66.2
52,741	37,855	14,886	GROSS MARGIN	390,377	337,544	52,833	48,173	356,232
40.9	39.8	1.0	GROSS MARGIN %	35.4	33.6	1.7	39.3	33.8
80.3	71.5	8.8	EVENT SERVICES OFFICE	78.5	74.7	3.8	69.8	73.9
91.6	97.4	<5.8>	RECREATION & GAMES	96.9	97.5	<0.5>	98.8	97.4
<0.6>	2.2	<2.8>	AU POST OFFICE	1.6	2.2	<0.6>	0.9	1.6
6,020	14,416		STUDENT UNION OPS	197,767	191,647	6,120	6,595	182,063
1,500	1,959		RECREATION & GAMES	20,757	21,551	<794>	1,661	25,665
11,337	7,827	3,510	AU POST OFFICE OTHER INCOME	111,053	101,580	9,473	9,831	103,631
18,857 71,599	24,202 62,057	<5,345> 9,542	OTHER INCOME GROSS MARGIN/OTHER	329,577 719,954	314,778 652,322	14,799 67,632	18,087 66,260	311,359 667,591
446,17	02,057	7,542	GINUSS WIARGIN/UTHER	/17,954	032,322	07,032	00,200	1,541
			Less: Controllable Exp					
			Loss. Controllable Exp					
30,097	30,648	551	Career Wages	326,337	334,456	8,119	29,756	321,204
20,852	23,541	2,689	Student Wages	219,041	232,870	13,829	21,247	238,733
50,949	54,189	3,240	TOTAL WAGES	545,378	567,326	21,948	51,003	559,937
39.5	57.0	17.6	WAGE % TO SALES	49.4	56.6	7.2	41.6	53.2
14,963	16,277	1,314	Employee Benefits	161,019	173,427	12,408	14,404	152,077
1,038	655		Office Supplies	13,473	8,320	<5,153>	834	10,269
3,376	3,426	50	Telephone	36,581	37,071	490	3,416	37,556
0	1,125	1,125	Trav/Trips/Conference	1,843	3,375	1,532	109	2,032
2,149	2,088		24 Hour Study Lounge	7,593	6,650	<943>	2,883	7,465
<959> 0	0 0	959 0	Student Comm Art Training Programs	4,851 3,896	5,495 5,258	644 1,362	<449> 117	5,952 5,451
11,967	11,964		Annual ASUCLA Events	35,584	30,959	<4,625>	11,464	33,662
1,972	6,154		Student Event Exp	133,102	99,066	<34,036>	6,079	125,259
0	0		Student Union Prog	0	0	0	0	200
10	240	230	Operating Supplies	3,176	3,455	279	220	5,791
0	70	70	Tournament Prizes	20	1,090	1,070	0	105
0	30	30	Replacements	608	567	<41>	0	880
0	0	0	Uniforms	563	600	37	<65>	1,202
260	20	<240>	Advertising	1,088	1,729	641	45	2,493
475	601		Business Promotion	5,313	6,581	1,268	462	8,675
1,034	323		Repairs & Maintenance	26,899	10,393	<16,506>	994	14,054
1,466	1,083		Repairs & Mtce-Equip	16,124	11,913	<4,211>	1,205	13,498
1,256	1,149		Bank Card Expense Overs/Shorts	15,403	14,679	<724>	1,275	14,764
0 900	27 1,175	27 275	Overs/Shorts Commission Expense	153 13,162	349 12,929	197 <233>	<6> 1,090	<37> 16,207
900	1,175	275	Student Support Svcs	2,769	2,637	<233> 2</td <td>1,090</td> <td>2,638</td>	1,090	2,638
15,417	15,417	0	Interaction Fund	169,583	169,587	4	15,417	169,583
8,262	13,500	5,238	Waiver Pool	124,734	140,000	15,266	8,935	122,620
63,585	75,324	11,739	TOTAL OTHER CONTROL.	777,538	746,130	<31,408>	68,427	752,396
114,534	129,513	14,980	TOTAL CONTROLLABLE EXP	1,322,916	1,313,456	<9,460>	119,430	1,312,333
			GROSS CONTRIBUTION TO					
<42,935>	<67,456>	24,521	SVCS AND ENTERPRISES	<602,962>	<661,134>	58,172	<53,170>	<644,741>
			Less: Allocated Exp					
3,276	3,574	298	Allocated ExpHR	35,291	36,525	1,234	3,117	34,980
3,276 5,361	3,574 4,239		Allocated Exp. Fin	35,291 53,511	36,525 48,859	<4,652>	3,117 4,812	34,980 50,413
2,370	4,239		Allocated ExpIS	22,932	20,879	<2,053>	2,209	22,313
1,298	876		Allocated Exp. Mktg	12,160	10,812	<1,348>	932	11,786
3,817	3,114		Allocated Exp Othr SA	34,610	31,399	<3,211>	3,284	34,450
36,166	36,045		Maintenance	393,894	403,229	9,335	34,967	381,691
21,025	13,646	<7,379>	Utilities	192,296	159,463	<32,833>	16,725	165,691
13,312	18,125	4,813	Depreciation	187,062	199,375	12,313	17,038	192,769
86,625	81,441	<5,184>	TOTAL ALLOCATED EXP	931,756	910,541	<21,214>	83,084	894,093
<129,560>	<148,897>	19,337	NET INCOME (LOSS)	<1,534,718>	<1,571,675>	36,958	<136,255>	<1,538,834>

ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

0 300 300 Limited Appointment 2.217 3.300 1.083 807 <.700- 0 200 Labor Recharge -200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 0 200- 100- 120- 0 100- 120- 0 100- 120- 0 100- 120- 0 100- 120- 0 100- 120- 0 100- 120- 0 100- 120- 100- 120- 100- 120- 100- 120- 100- 100- 120- 100- 120- 100- 120- 100- 120- 100- 100- 120- 100- 100- 100- 100-	JUN. 1	1(05/26/13-06/2	29/13)]	F	ISCAL YEAR 12-1	3	FISCAL YEAR 11-12	
287,964 295,529 7.545 Curver Wages 3.205,322 3.248,796 4.3,474 286,294 3 25,779 32,866 5.15122 1074,1004 300 <t< td=""><td>C</td><td>URRENT MONTH</td><td>1</td><td></td><td>YTD 11</td><td>MO(07/29/12-06</td><td>/29/13)</td><td>LAST YEAI</td><td>R ACTUAL</td></t<>	C	URRENT MONTH	1		YTD 11	MO(07/29/12-06	/29/13)	LAST YEAI	R ACTUAL
0 300 300 Limited Appointment 2.217 3.300 1.083 807 2,700 0 200 Labor Recharge 2.217 3.300 1.083 807 315,64 328,685 15,122 1014, WAGES 3.328,235 2.200 0 2.00 0 0 0 1.000 I.000 Emp Awards, Profess. 9,770 11.000 1.203 0 0 833 Emp Awards, Students 7,000 9,613 2,163 0 1 0 3.202,626 6,300 2,163 0 1 0 3.00 1,000 1,203 0 0 1,010 1,213 0 0 1,213 0 0 1,010 1,213 0 0,30 4,463 9,466 1,729 1,789 0,946 4,440 0 0 0 0 0 0 0 0 0 0 0 0 1,789 0 0 0 0 0	ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
0 300 300 Limited Appointment 2.217 3.300 1.083 807 <.700-									
25,779 22,850 7,077 Student Wages 221,124 36,843 74,733 20,528 33,563 328,685 15,122 TOTAL WAGES 5,5 4,4 -0,15 5,6 -0 313,637 328,685 15,122 TOTAL WAGES 5,5 5,4 -0,15 5,6 -0 313,437 3,0 0,1000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,230 0 0 1,230 0 0 1,230 0 0 1,241 1,241 1,241 1,241 1,241 1,241 1,241 1,241 1,241 1,241 1,241 2,246 1 0,338 7,044 1,000 CffCo Supples 9,3783 86,225 <7,538	287,984	295,529	7,545	Career Wages	3,205,322	3,248,796	43,474	286,294	3,209,375
25,779 22,850 7,077 Student Wages 221,124 36,843 74,733 20,528 33,563 328,685 15,122 TOTAL WAGES 5,5 4,4 -0,15 5,6 -0 313,637 328,685 15,122 TOTAL WAGES 5,5 5,4 -0,15 5,6 -0 313,437 3,0 0,1000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,230 0 0 1,230 0 0 1,230 0 0 1,241 1,241 1,241 1,241 1,241 1,241 1,241 1,241 1,241 1,241 1,241 2,246 1 0,338 7,044 1,000 CffCo Supples 9,3783 86,225 <7,538	0	300	300	Limited Appointment	2,217	3,300	1,083	807	4,336
- 2000 0 2000 100 0 313,66.0 328,665 5.4 - </td <td>25.779</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>346,471</td>	25.779								346,471
313.662 326.865 115.12 TOTAL WACES 35.28 3.602.533 9.2070 313.697 3 5.6 5.4 <0.37				0		-		-	0
5.6 5.4 <0.32 WAGE %: TO TOTAL SALES 5.5 5.4 <0.1> 5.6 0 1.000 1.000 Emp Awards, Strudents 9,770 11.000 1,220 0 134,4773 139,184 4.211 Employee Bernfits 1418,420 1.507,898 89,478 124,224 1 6.038 7.644 1.600 Offree Supplies 93,773 160,225 -7.558- 6.300 9.973 10,028 55 Telephone 100,121 108,688 8.67 9.966 10.241 2.338 1.097 Trav/Tips/Conference 10.752 23,300 6.348 1.348 0 0 0 Turi/Tips/Conference 10.752 23,33 47.6 4.741 0 0.0 0 Turi/Tips/Conference 24,857 23,33 47.6 4.742 986 188 333 206 Recruirment 2,668 4.393 1.526 3.383 343 6.20 277 3.7		-		Ũ				-	3,560,182
0 1.000 1.000 Emp Awards, Profess. 9.770 11.000 1.230 0 0 833 833 Emp Awards, Students 7.000 9.163 2.163 0 134.973 139.184 1.000 Office Supplies 9.973 86.225 <.7.585> 6.300 1 9.973 10.028 Stelephone 100.11 108.488 8.567 9.966 1.241 2.338 1.097 7xar/Tips/Conference 10.510 1.2.299 1.7.89 901 1.241 2.338 1.097 7xar/Tips/Conference 10.510 1.2.299 1.7.89 901 0 40 40 Experimining 4.443 4.405 4.440 0 0 0 0 Tution Assistance 0 2.08 4.033 4.405 4.421 1.601 3.522 11 0 0 0 Freight Out 14 0 <1.426									
0 833 Employee Banefits 7.000 9.633 2.163 0 164.973 139,184 4.211 Employee Banefits 1.114.200 15.07.968 89.4781 124,2244 1 9.973 10.025 Telephone 100.11 108.668 8.575 9.966 9.973 10.026 5.5 Telephone 10.510 12.299 7.799 901 1.241 2.338 1.097 Travitrips/Conference 10.52 23.100 6.348 1.348 0 0 0 0 10110 nssistance 0 2.867 2.533 4.76 4.714 0 0 0 0 10140rdms 2.947 3.707 7.60 3.38 188 933 206 Recruitment 2.868 4.393 1.526 3.38 0 0 0 Freight Oat 2.487 3.707 7.60 3.37 184 9.33 6.020 2.253 1.416 <t< td=""><td>5.0</td><td>5.4</td><td><0.3></td><td>WAGE % TO TOTAL SALES</td><td>5.5</td><td>5.4</td><td><0.1></td><td>5.0</td><td>5.6</td></t<>	5.0	5.4	<0.3>	WAGE % TO TOTAL SALES	5.5	5.4	<0.1>	5.0	5.6
0 833 Employee Banefits 7.000 9.633 2.163 0 164.973 139,184 4.211 Employee Banefits 1.114.200 15.07.968 89.4781 124,2244 1 9.973 10.025 Telephone 100.11 108.668 8.575 9.966 9.973 10.026 5.5 Telephone 10.510 12.299 7.799 901 1.241 2.338 1.097 Travitrips/Conference 10.52 23.100 6.348 1.348 0 0 0 0 10110 nssistance 0 2.867 2.533 4.76 4.714 0 0 0 0 10140rdms 2.947 3.707 7.60 3.38 188 933 206 Recruitment 2.868 4.393 1.526 3.38 0 0 0 Freight Oat 2.487 3.707 7.60 3.37 184 9.33 6.020 2.253 1.416 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>									
134,973 139,184 4,211 Employae Benefits 1,418,420 1,507,498 89,478 124,244 1 6,038 7,644 1,660 Gines Supplies 9,733 16,6225 <7,558-				Emp Awards, Profess.					11,667
6.038 7.644 1.606 Orfice Supplies 9.783 66.225 7.588-> 6.300 9.973 10.028 55 Telephone 100.121 108.668 8.56.7 9.966 1.241 2.38 1.097 Tax/Tips/Conference 10.752 23.100 6.348 1.348 0 40 40 Exponse Allowance 0.752 23.33 476 4.741 0 0 0 0 Tution Assistance 0.238 2.987 2.338 4.60 3.752 11 0 0 0 Freight Out 1.44 0 -1.861 3.752 11 0 0 0 Freight Out 1.44 0 -1.861 -2.405 2.561 2.462 -49-A Adentifying 10.499 -1.2949 > 2.405 2.551 2.462 -49-A Adentifying 10.499 1.795 +1.815 2.551 2.462 -49-A Adentifying 10.499 1.79	0	833	833	Emp Awards, Students	7,000	9,163	2,163	0	4,161
9.973 10.028 55 Telephone 100,121 108,688 8.5.67 9.966 912 1,214 2,338 1.007 Trav/TripXConference 16,752 23,100 6.348 1.348 0 40 40 Expense Allowance 0 440 440 0 5.056 7,299 2,243 Employae Relations 24,857 25,333 476 4,741 0 0 0 0 1010 4,463 9,405 4,942 986 0 0 0 0 1010 14 0 714-5 0 0 714-5 0 0 714-5 0 0 714-5 0 0 0 0 50 50.5 114 0 14-6 0 0 303 2,541 3,750 <,3782	134,973	139,184	4,211	Employee Benefits	1,418,420	1,507,898	89,478	124,264	1,325,265
9,973 10,028 55 Telephone 100,121 108,868 8,567 9,966 912 1,214 2,338 1,007 Trav/TripXConference 16,752 23,100 6,348 1,348 0 40 40 Expense Allowance 0 440 440 0 5,056 7,299 2,243 Employae Relations 24,857 25,333 476 4,741 0 855 855 Fingerprinting 4,463 9,405 4,942 9966 0 0 0 pertigit Qui 14 0 3,752 11 0 0 0 pertigit Qui 14 0 3,752 1,815 246 333 91 Unitorms 2,947 3,707 766 3,07 0 50 Socurity Explement 1,948 355 <1,348	6,038	7,644	1,606	Office Supplies	93,783	86,225	<7,558>	6,300	81,308
912 1.218 306 Postage 10.510 12.29 1.789 901 1.241 2.338 1.097 Trav/trigs/Conference 16.752 22.300 6.348 1.348 0 40 40 Expense Allowance 0 44.63 9.405 4.942 986 0 0 855 655 Fingerprinting 4.463 9.405 4.942 986 188 393 2.68 Recruitment 2.868 4.393 1.526 338 343 6.20 2.77 Operating Supplies 2.344 6.100 3.752 11 2.46 3.337 11 Uniforms 2.947 3.707 760 3.07 2.51 2.482 <728	9,973	10.028	55		100.121	108.688	8.567		105,351
1,241 2,338 1,097 Trav/Trigs/Conference 16,752 23,100 6,348 1,348 0 400 Expenses Allowance 0 0 0 825 23,333 476 4,741 0 0 855 855 Fingerprinting 2,463 9,405 4,942 986 188 393 266 Recruitment 2,666 4,393 1,526 338 0 0 0 0 Freight Out 14 0 -14* 0 2,661 3,377 91 Uniforms 2,947 3,707 760 307 2,561 2,482 <70> Advertising 19,489 550 <1,385				•					10,104
0 40 Expense Allowance 0 44.0 40.0 5.066 7.299 2.435 Employee Relations 28.857 25.333 476 4.741 0 0 855 855 Engepronting 4.663 9.405 4.942 986 188 393 206 Recrutment 2.868 9.409 1.526 338 143 6.20 277 Operating Supplies 2.348 6.100 3.752 11 0 0 0 0 Freight Out 14 0 -1.44 0 2.61 2.430 4.100 c.1.770 700 3.07 7.02 3.00 2.021 1.3461 0 3.07 7.02 3.02 2.1.400 2.403 2.51 1.266 A.1670 <.774				0					26,873
5.056 7.299 2.243 Employee Relations 24.857 25.333 476 4,471 0 0 855 855 Fingerprinting 4,463 9,405 4,942 986 188 393 206 Recruitment 2,666 4,393 1,526 338 0 0 0 Freight Out 14 0 <143						-			-
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	_			•				-	0
0 855 Fingerprinting 4.463 9.405 4.942 986 1188 393 206 Recruitment 2.868 4.993 1.526 338 343 620 277 Operating Supplies 2.248 6.100 3.752 11 0 0 0 Freight Out 14 0 <14*									20,628
188 393 206 Recruiment 2.868 4.373 1.526 338 343 660 277 Operating Supples 2.348 6.100 3.752 11 0 0 0 Freight Out 14 0 3.752 11 246 337 91 Unforms 2.947 3.707 7.60 307 3671> 3.1500 8292 Security Equipment 1.948 5.50 <1.398			0	Tuition Assistance	0	208	208	0	0
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	0	855	855	Fingerprinting	4,463	9,405	4,942	986	1,953
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	188	393	206	Recruitment	2,868	4,393	1,526	338	2,461
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$						-			4,138
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$						-			0
$ \begin{vmatrix} -671 > < -1.500 > < -829 > Security Expense 0 50 Security Expense 2.524 1,750 < -748 > < -16.500 > < -9.452 > < -1,861 > < -240 > < -2503 \\ -2,572 1,906 < -566 > Benefits U Adv 24,296 20,822 < -3,474 > <-8,150 > < <-8,150 > < <-8,150 > < <-8,150 > < <-8,150 > < <-8,150 > < <-8,150 > < <-8,150 > < <-8,150 > < <-8,150 > < <-8,150 > < <-8,150 > < <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 > <-8,150 >$				Ũ					3,422
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									
$ \left \begin{array}{cccccccccccccccccccccccccccccccccccc$									<30,243>
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$				3 1 1					1,847
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	2,561	2,482	<79>	Alarm Monitoring	28,772	27,302	<1,470>	2,503	27,050
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	2,524	1,750	<774>	Advertising	10,499	17,050	6,551	1,363	17,622
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	2,572	1,906	<666>	Benefits U Adv	24,296	20,822	<3,474>	<8,150>	9,266
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$			1.061	Repairs & Maintenance		-			48,977
11 5 <65				•		-			117,463
5,365 8,453 3,088 Bruin One Card Exp 101,113 105,701 4,588 4,391 <23> 80 103 Overs/Shorts 43 880 837 3 20,440 21,000 560 Insurace Expense 224,840 231,000 6,160 18,338 2,874 4,556 1,683 Professional Services 36,042 42,306 6,264 4,787 1,020 796 <224> Legal 9,296 8,618 <678> 814 10,123 0 External Audit 111,351 14,280 3,435> 1,668 9,167 9,442 275 Internal Audit 100,833 104,286 3,453 9,167 2,280 0 Tax Consulting 14,300 138,020 2,019 14,670 675 200 <4755									-
<23> 80 103 Overs/Shorts 43 880 837 3 20.440 21,000 560 Insurance Expense 224,840 231,000 6,160 18,338 2.874 4,556 1,683 Professional Services 36,042 42,306 6,264 4,787 1,020 796 <224> Legal 9,296 8,618 <678> 814 10,123 10,123 0 External Audit 111,351 111,734 383 9,228 2 1,200 1,787 Termp Agency Service 8,503 5,066 <3,435				3				-	535
20,440 21,000 560 insurance Expense 224,840 231,000 6,160 18,338 2,874 4,556 1,683 Professional Services 36,042 42,306 6,264 4,787 1,020 776 <224> Legal 9,296 8,618 <678> 814 10,123 10,123 0 External Audit 111,351 111,734 383 9,828 22 1,200 1,178 Temp Agency Service 8,503 5,068 <3,453				•					100,263
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		80	103	Overs/Shorts			837	3	<29>
$ \begin{vmatrix} 1,020 & 796 & <224> \\ \mbox{Legal} & 9,296 & 8,618 & <678> & 814 \\ 10,123 & 10,123 & 0 & \mbox{External Audit} & 111,351 & 111,734 & 383 & 9,828 \\ 22 & 1,200 & 1,178 & \mbox{Temp Agency Service} & 8,503 & 5,068 & <3,435> & 1,668 \\ 9,167 & 9,442 & 275 & \mbox{Internal Audit} & 100,833 & 104,286 & 3,453 & 9,167 \\ 2,280 & 2,280 & 0 & \mbox{Tax Consulting} & 14,305 & 14,280 & <225> & 2,647 \\ 26,560 & 35,020 & 8,460 & \mbox{Board of Directors} & 136,001 & 138,020 & 2,019 & 14,670 \\ 675 & 200 & <475> & \mbox{Special Projects} & 17,358 & 12,200 & <5,158> & 624 \\ 2,666 & 5,665 & 2,999 & \mbox{Misc. Bank Charges} & 36,376 & 52,437 & 16,061 & 2,197 \\ 2,940 & 3,255 & 315 & \mbox{Armored Carrier Expense} & 32,935 & 35,030 & 2,095 & 5,896 \\ 7,417 & 7,640 & 223 & \mbox{UCOP Payroll Services} & 81,585 & 84,040 & 2,455 & 7,417 \\ 15,498 & 15,929 & 431 & \mbox{UCA Recharge Expense} & 170,478 & 175,219 & 4,741 & 15,498 \\ <<88,589 & 5,577 & <3,012 & \mbox{Utilities} & 78,553 & 6161,110 & 255,149 & 2 \\ 599,510 & 647,202 & 47,692 & \mbox{TOTAL ONTROLLABLE EXP} & 6,546,008 & 6,799,188 & 253,180 & 568,778 & 6 \\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$	20,440	21,000	560	Insurance Expense	224,840	231,000	6,160	18,338	201,718
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	2,874	4,556	1,683	Professional Services	36,042	42,306	6,264	4,787	32,681
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	1.020	796	<224>	Legal	9,296	8.618	<678>	814	8,953
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		10,123		3			383	9.828	108,477
9,167 9,442 275 Internal Audit 100,833 104,286 3,453 9,167 2,280 2,280 0 Tax Consulting 14,305 14,280 <25> 2,647 26,560 35,020 8,460 Board of Directors 136,001 138,020 2,019 14,670 675 200 <475> Special Projects 17,588 12,200 <5,158> 624 2,666 5,665 2,999 Misc. Bank Charges 36,376 52,437 16,061 2,197 2,940 3,255 315 Armored Carrier Expense 32,935 35,030 2,095 5,896 7,417 7,640 223 UCOP Payroll Services 81,585 84,040 2,455 7,417 15,498 15,929 431 UCLA Recharge Expense 170,478 175,219 4,741 15,498 500 1,281 Special Events 21,250 22,200 950 0 285,947 318,517 32,570 TOTAL C			-						7,465
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									101,246
26,560 35,020 8,460 Board of Directors 136,001 138,020 2,019 14,670 675 200 <475> Special Projects 17,358 12,200 <5,158> 624 2,666 5,665 2,999 Misc. Bank Charges 36,376 52,437 16,061 2,197 2,940 3,255 315 Armored Carrier Expense 32,935 35,030 2,095 5,896 7,417 7,640 223 UCLA Recharge Expense 170,478 175,219 4,741 15,498 <781> 500 1,281 Special Events 21,250 22,200 950 0 285,947 318,517 32,570 TOTAL OTHER CONTROL. 3,017,545 3,178,655 161,110 255,149 2 599,510 647,202 47,692 TOTAL CONTROL.ABLE EXP 6,546,008 6,799,188 253,180 568,778 6 14,774 14,774 14,728 <46> Maintenance 160,904 164,763 3,859 14,284									
675 200 <475> Special Projects 17,358 12,200 <5,158> 624 2,666 5,665 2,999 Misc. Bank Charges 36,376 52,437 16,061 2,197 2,940 3,255 315 Armored Carrier Expense 32,935 35,030 2,095 5,896 7,417 7,640 223 UCOP Payroll Services 81,885 84,040 2,455 7,417 15,498 15,299 431 UCLA Recharge Expense 170,478 175,219 4,741 15,498 500 1,281 Special Events 21,250 22,200 950 0 285,947 318,517 32,570 TOTAL OTHER CONTROL. 3,017,545 3,178,655 161,110 255,149 2 599,510 647,202 47,692 TOTAL CONTROLLABLE EXP 6,546,008 6,799,188 253,180 568,778 6 14,774 14,774 14,728 <46> Maintenance 160,904 164,763 3,859 14,284 <				3					12,347
2,666 5,665 2,999 Misc. Bank Charges 36,376 52,437 16,061 2,197 2,940 3,255 315 Armored Carrier Expense 32,935 35,030 2,095 5,896 7,417 7,640 223 UCOP Payroll Services 81,585 84,040 2,455 7,417 15,498 15,929 431 UCLA Recharge Expense 170,478 175,219 4,741 15,498 <781> 500 1,281 Special Events 21,250 22,200 950 0 285,947 318,517 32,570 TOTAL OTHER CONTROL. 3,017,545 3,178,655 161,110 225,149 2 599,510 647,202 47,692 TOTAL CONTROLLABLE EXP 6,546,008 6,799,188 253,180 568,778 6 14,774 14,728 <46> Maintenance 160,904 164,763 3,859 14,284 8,589 5,577 <3,012> Utilities 78,553 65,168 <13,385> 6,832									125,486
2,940 3,255 315 Armored Carrier Expense 32,935 35,030 2,095 5,896 7,417 7,640 223 UCOP Payroll Services 81,585 84,040 2,455 7,417 15,498 15,929 431 UCLA Recharge Expense 170,478 175,219 4,741 15,498 <781> 500 1,281 Special Events 21,250 22,200 950 0 285,947 318,517 32,570 TOTAL OTHER CONTROL. 3,017,545 3,178,655 161,110 255,149 2 599,510 647,202 47,692 TOTAL CONTROLLABLE EXP 6,546,008 6,799,188 253,180 568,778 6 14,774 14,774 14,728 <46> Maintenance 160,904 164,763 3,859 14,284 8,589 5,577 <3,012> Utilities 78,553 65,168 <13,385> 6,832 14,862 17,273 2,411 Depreciation 163,979 190,003 26,024 14,035	675	200	<475>	Special Projects	17,358	12,200	<5,158>	624	10,624
2,940 3,255 315 Armored Carrier Expense 32,935 35,030 2,095 5,896 7,417 7,640 223 UCOP Payroll Services 81,585 84,040 2,455 7,417 15,498 15,929 431 UCLA Recharge Expense 170,478 175,219 4,741 15,498 <781> 500 1,281 Special Events 21,250 22,200 950 0 285,947 318,517 32,570 TOTAL OTHER CONTROL 3,017,545 3,178,655 161,110 255,149 2 599,510 647,202 47,692 TOTAL CONTROLLABLE EXP 6,546,008 6,799,188 253,180 568,778 6 14,774 14,774 14,728 <46> Maintenance 160,904 164,763 3,859 14,284 8,589 5,577 <3,012> Utilities 78,553 65,168 <13,385> 6,832 14,862 17,273 2,411 Depreciation 163,979 190,003 26,024 14,035	2,666	5,665	2,999	Misc. Bank Charges	36,376	52,437	16,061	2,197	37,516
7,417 7,640 223 UCOP Payroll Services 81,585 84,040 2,455 7,417 15,498 15,929 431 UCLA Recharge Expense 170,478 175,219 4,741 15,498 <781> 500 1,281 Special Events 21,250 22,200 950 0 285,947 318,517 32,570 TOTAL OTHER CONTROL. 3,017,545 3,178,655 161,110 255,149 2 599,510 647,202 47,692 TOTAL CONTROLLABLE EXP 6,546,008 6,799,188 253,180 568,778 6 14,774 14,728 <46> Maintenance 160,904 164,763 3,859 14,284 8,589 5,577 <3,012> Utilities 78,553 65,168 <13,385> 6,832 14,862 17,273 2,411 Depreciation 163,979 190,003 26,024 14,035 637,735 684,780 47,045 NET EXPENSE 6,949,444 7,219,122 269,678 603,929 6 <552,918> <592,368> <39,450> Allocated-Svs and Ent <5,				•					40,170
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$\begin{array}{ c c c c c c c c c c c c c c c c c c c$									170,078
285,947 318,517 32,570 TOTAL OTHER CONTROL. 3,017,545 3,178,655 161,110 255,149 2 599,510 647,202 47,692 TOTAL CONTROLLABLE EXP 6,546,008 6,799,188 253,180 568,778 6 14,774 14,728 <46> Maintenance 160,904 164,763 3,859 14,284 8,589 5,577 <3,012> Utilities 78,553 65,168 <13,385> 6,832 14,862 17,273 2,411 Depreciation 163,979 190,003 26,024 14,035 637,735 684,780 47,045 NET EXPENSE 6,949,444 7,219,122 269,678 603,929 6 <552,918> <592,368> <39,450> Allocated-Svs and Ent <5,932,406> <6,196,324> <263,918> <509,792> <5				5 1					22,728
599,510 647,202 47,692 TOTAL CONTROLLABLE EXP 6,546,008 6,799,188 253,180 568,778 6 14,774 14,728 <46> Maintenance 160,904 164,763 3,859 14,284 8,589 5,577 <3,012> Utilities 78,553 65,168 <13,385> 6,832 14,862 17,273 2,411 Depreciation 163,979 190,003 26,024 14,035 38,225 37,578 <647> TOTAL ALLOCATED EXP 403,436 419,934 16,498 35,151 637,735 684,780 47,045 NET EXPENSE 6,949,444 7,219,122 269,678 603,929 6 <552,918> <592,368> <39,450> Allocated-Svs and Ent <5,932,406> <6,196,324> <263,918> <509,792> <5									
14,774 14,728 <46> Maintenance 160,904 164,763 3,859 14,284 8,589 5,577 <3,012> Utilities 78,553 65,168 <13,385> 6,832 14,862 17,273 2,411 Depreciation 163,979 190,003 26,024 14,035 38,225 37,578 <647> TOTAL ALLOCATED EXP 403,436 419,934 16,498 35,151 637,735 684,780 47,045 NET EXPENSE 6,949,444 7,219,122 269,678 603,929 6 <552,918> <592,368> <39,450> Allocated-Svs and Ent <5,932,406> <6,196,324> <263,918> <509,792> <5									2,851,155
14,774 14,728 <46> Maintenance 160,904 164,763 3,859 14,284 8,589 5,577 <3,012> Utilities 78,553 65,168 <13,385> 6,832 14,862 17,273 2,411 Depreciation 163,979 190,003 26,024 14,035 38,225 37,578 <647> TOTAL ALLOCATED EXP 403,436 419,934 16,498 35,151 637,735 684,780 47,045 NET EXPENSE 6,949,444 7,219,122 269,678 603,929 6 <552,918> <592,368> <39,450> Allocated-Svs and Ent <5,932,406> <6,196,324> <263,918> <509,792> <5	599,510	647,202	47,692	IUTAL CONTROLLABLE EXP	6,546,008	6,799,188	253,180	568,778	6,411,337
14,774 14,728 <46> Maintenance 160,904 164,763 3,859 14,284 8,589 5,577 <3,012> Utilities 78,553 65,168 <13,385> 6,832 14,862 17,273 2,411 Depreciation 163,979 190,003 26,024 14,035 38,225 37,578 <647> TOTAL ALLOCATED EXP 403,436 419,934 16,498 35,151 637,735 684,780 47,045 NET EXPENSE 6,949,444 7,219,122 269,678 603,929 6 <552,918> <592,368> <39,450> Allocated-Svs and Ent <5,932,406> <6,196,324> <263,918> <509,792> <5	Т				I 7		I T	Т	
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14,862 17,273 2,411 Depreciation 163,979 190,003 26,024 14,035 38,225 37,578 < 647> TOTAL ALLOCATED EXP 403,436 419,934 16,498 35,151 637,735 684,780 47,045 NET EXPENSE 6,949,444 7,219,122 269,678 603,929 6 <552,918> <592,368> <39,450> Allocated-Svs and Ent <5,932,406> <6,196,324> <263,918> <509,792> <5									67,684
38,225 37,578 < 647> TOTAL ALLOCATED EXP 403,436 419,934 16,498 35,151 637,735 684,780 47,045 NET EXPENSE 6,949,444 7,219,122 269,678 603,929 6 <552,918> <592,368> <39,450> Allocated-Svs and Ent <5,932,406> <6,196,324> <263,918> <509,792> <5									-
637,735 684,780 47,045 NET EXPENSE 6,949,444 7,219,122 269,678 603,929 6 <552,918> <592,368> <39,450> Allocated-Svs and Ent <5,932,406> <6,196,324> <263,918> <509,792> <5									174,029
<552,918> <592,368> <39,450> Allocated-Svs and Ent <5,932,406> <6,196,324> <263,918> <509,792> <5									397,632
<26,204> <26,204> 0 Allocated-USAC <284,273> <284,273> 0 <25,142> < <3,692> <3,692> 0 Allocated-GSA <39,265> <39,265> 0 <3,733> <54,921> <62,516> <7,595> Allocated-Comm Board <693,500> <699,260> <5,760> <65,262> <	637,735	684,780	47,045	NET EXPENSE	6,949,444	7,219,122	269,678	603,929	6,808,969
<26,204> <26,204> 0 Allocated-USAC <284,273> <284,273> 0 <25,142> < <3,692> <3,692> 0 Allocated-GSA <39,265> <39,265> 0 <3,733> <54,921> <62,516> <7,595> Allocated-Comm Board <693,500> <699,260> <5,760> <65,262> <									
<26,204> <26,204> 0 Allocated-USAC <284,273> <284,273> 0 <25,142> < <3,692> <3,692> 0 Allocated-GSA <39,265> <39,265> 0 <3,733> <54,921> <62,516> <7,595> Allocated-Comm Board <693,500> <699,260> <5,760> <65,262> <	<552.918>	<592.368>	<39.450>	Allocated-Svs and Ent	<5,932.406>	<6,196.324>	<263.918>	<509.792>	<5,782,942>
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<54,921> <62,516> <7,595> Allocated-Comm Board <693,500> <699,260> <5,760> <65,262> <			0			-			<39,704>
									<714,601>
<637,735>	<637,735>	<684,780>	<47,045>	IOTAL OTHER	<6,949,444>	<7,219,122>	<269,678>	<603,929>	<6,808,969>
0 0 <0> TOTAL EXPENSE 0 0 <0> 0	0	0	<0>	TOTAL EXPENSE	0	0	<0>	0	<0>

MAINTENANCE DIVISION EXPENSE STATEMENT

JUN. 11(05/26/13-06/29/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12		
CURRENT MONTH			YTD 11 MO(07/29/12-06/29/13)		LAST YEAR ACTUAL			
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
97,914	96,723	<1,191>	Career Wages	1,029,422	1,080,977	51,555	92,825	1,026,732
362	0	<362>	Limited Appointment	37,922	0	<37,922>	274	11,169
0	0	0	Student Wages	<799>	0	799	0	0
<160>	0	160	Labor Recharge	<1,850>	0	1,850	<200>	<12,817>
<2,385>	<4,216>	<1,831>	Billed Labor Costs	<42,967>	<45,807>	<2,840>	<4,041>	<49,710>
<2,597>	<3,000>		Capitalized Wages	<50,719>	<33,000>	17,719	<12,750>	<55,353>
93,134	89,507	<3,627>	TOTAL WAGES	971,008	1,002,170	31,162	76,108	920,021
52,050	62,404	10,354	Employee Benefits	579,906	678,660	98,754	54,224	580,929
29	165	136	Office Supplies	2,278	2,015	<263>	261	2,255
822	881	60	Telephone	7,504	9,647	2,143	731	8,840
0	180	180	Trav/Trips/Conference	431	1,980	1,549	0	1,895
0	0	0	Training Programs	4,543	0	<4,543>	0	0
6,233	4,664	<1,569>	•	52,825	48,448	<4,377>	5,083	50,388
4,442	4,031		Cleaning Supplies	50,471	46,519	<3,952>	4,462	51,833
2,561	823	<1,738>	Replacements	15,358	10,556	<4,802>	758	13,363
1,131	787		Laundry	7,295	9,770	2,475	1,075	8,163
6,831	11,725	4,894	Repairs & Maintenance	159,034	150,475	<8,559>	21,012	175,722
2,783	2,925		Repairs & Mtce-Elevator	32,818	32,175	<643>	2,787	31,630
53	0		Repairs & Mtce-Equip	1,010	800	<210>	0	947
330 0	275		Painting Program	2,074	3,025	951	355	3,099
-	225	225	Incidental Proj Exp	277	2,475	2,198	382	1,995
2,149 9,121	2,450 6,804	301	Air Conditioning-Maint Rub Remvl/Hauling	36,945 87,712	27,450 80,997	< 9,495>	3,226 7,723	27,280 80,216
4,177	3,219		Rodent & Pest Control	39,972	35,409	<6,715> <4,563>	3,242	33,202
1,351	880		Rentals-Truck	7,497	6,880	<617>	1,285	8,262
94,062	102,438	8,376	TOTAL OTHER CONTROL.	1,087,951	1,147,281	59,330	106,605	1,080,019
187,196	191,945	4,749	TOTAL CONTROLLABLE EXP	2,058,958	2,149,451	90,493	182,714	2,000,040
107,170	171,710	1,717		2,000,700	2,117,101	70,170	102,711	2,000,010
			Less: Allocated Exp					
18,138	19,665	1,527	Depreciation	178,320	216,315	37,995	16,093	170,792
18,138	19,665	1,527	TOTAL ALLOCATED EXP	178,320	216,315	37,995	16,093	170,792
205,334	211,610	6,276	NET EXPENSE	2,237,279	2,365,766	128,487	198,806	2,170,832
<174,821>	<181,901>	<7,080>	Allocated-Svs and Ent	<1,904,040>	<2,034,841>	<130,801>	<169,026>	<1,845,054>
<6,056>	<6,057>	<1>	Allocated-USAC	<66,633>	<66,634>	<1>	<6,059>	<66,644>
<2,296>	<2,296>	0	Allocated-GSA	<25,249>	<25,249>	0	<2,295>	<25,255>
<7,387>	<6,628>	759	Allocated-Comm Board	<80,452>	<74,278>	6,174	<7,142>	<77,960>
<14,774>	<14,728>	46	Allocated-A & SS	<160,904>	<164,763>	<3,859>	<14,284>	<155,919>
<205,334>	<211,610>	<6,276>	TOTAL OTHER	<2,237,278>	<2,365,765>	<128,487>	<198,806>	<2,170,832>
0	0	<0>	TOTAL EXPENSE	1	1	0	0	1
0	0	<u></u>	I U I AL EXPENSE	I	I	0	0	

UTILITIES EXPENSE STATEMENT

JUN. 11(05/26/13-06/29/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12		
C	URRENT MONTH	4		YTD 11 MO(07/29/12-06/29/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
27,894	15,248	<12,646>	Chiller Water	187,120	146,976	<40,144>	18,737	127,624
68,522	51,983	<16,539>	Elec-Non Air Cond.	705,190	601,586	<103,604>	55,769	613,763
10,701	5,279	<5,422>	Water-Non Air Cond.	105,341	74,378	<30,963>	7,919	90,933
9,185	5,870	<3,315>	Steam-Non Air Cond.	65,042	86,566	21,524	7,425	78,696
1,857	2,478	621	Gas	24,744	32,851	8,107	4,868	31,301
118,159	80,858	<37,301>	TOTAL OTHER CONTROL.	1,087,437	942,357	<145,080>	94,718	942,317
118,159	80,858	<37,301>	TOTAL CONTROLLABLE EXP	1,087,437	942,357	<145,080>	94,718	942,317
<101,634>	<68,852>	32,782	Allocated-Svs and Ent	<929,539>	<804,550>	124,989	<80,848>	<800,929>
<2,641>	<2,641>	0	Allocated-USAC	<29,059>	<29,059>	0	<2,627>	<28,906>
<1,001>	<1,001>	0	Allocated-GSA	<11,011>	<11,011>	0	<995>	<10,955>
<4,294>	<2,787>	1,507	Allocated-Comm Board	<39,276>	<32,570>	6,706	<3,416>	<33,843>
<8,589>	<5,577>	3,012	Allocated-A & SS	<78,552>	<65,168>	13,384	<6,832>	<67,684>
<118,159>	<80,858>	37,301	TOTAL OTHER	<1,087,437>	<942,358>	145,079	<94,718>	<942,317>
0	0	0	TOTAL EXPENSE	0	<1>	<1>	0	0