ASSOCIATED STUDENTS UCLA

FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

June (05/22/16 - 06/25/16)

Prepared

July 12, 2016

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - JUNE 2016 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

ACTUAL BUDGET WATER ACTIVATION ACTIVATIO			Jl	JNE (05/22/	16 - 06/25/16	6)			FY 14	1-15	FISCAL YEAR 2015-2016					FY 14-15					
S v. S v. ACTIBUD ACTILY ACT VI. S v. S				CURREN	T MONTH	•			**	1	1			YTD 11	MONTHS (07/26/15 - 06	6/25/16)			**	
S	ACTU	JAL	BUD	GET		VARIA	ANCE		LAST YE	AR ACT	1	ACT	UAL			VARIANCE			LAST YEAR ACT		
S					ACT/	BUD	ACT/L	Y ACT								ACT/	BUD	ACT/L	YACT		
2,556 4,405 4,479 (1,940 (1,477 (2.795) 4,040 42.295 1.357 1.367 (2.295) (2.295) 1.367 (2.295) (2.295) 1.367 (2.295) (2.	\$	%	\$	%					\$	%		\$	%	\$	%					\$	%
1,377 1,377 1,677 1,677 1,677 1,476 1,276 2,286 2,286 1,315 2,286 2,286 1,115 1,246 2,286 2,286 1,115 1,286 2,28											GROSS INCOME										
1,277 1,277 1,277 1,277 1,277 1,277 1,277 1,277 1,277 1,277 1,278 2,286 2,24	3.556		4.035		(479)	(11.9%)	(1.347)	(27.5%)	4.903		UCLA Store	42.951		44.161		(1.210)	(2.7%)	(2.489)	(5.5%)	45.440	
265 266					, ,	, ,					UCLA Restaurants										
124	255				, ,	(4.1%)		` ,			Services Division	3.363		3.598		(235)	, ,	(7)	(0.2%)		
					, ,	, ,	(21)		145												
1312 38.9% 1,288 32.9% (16)	5,205		5,796		(591)	(10.2%)	(1,403)	(21.2%)	6,608		TOTAL	62,903		64,767		(1,864)	(2.9%)	(2,419)	(3.7%)	65,322	
917 72,2% 994 70,3% (37) 1.0 0 2.3 917 89.9% CLA Restaurants 11,006 71,8% 11,013 70,3% 13 1.5 411 1.8 10,016 66 53,2% 775 54,3% (9) (1.1) (14) (2.0) 80 55,2% CLA Stauturants 13,062 71,8% 69,9% (2.22 2.2) 0.1 (5) 0.1 3,367 66 53,2% 775 54,3% (9) (1.1) (14) (2.0) 80 55,2% CLA Stauturants 7074L 22,447 40,8% 23,98.6 46,2% (4.79) 0.6 183 2.0 23,92.64 2						Pts.		Pts.			GROSS MARGIN						Pts.		Pts.		
255 10,00% 255 96,9% (10) 0.4 8 0.4 247 99,9% Services Division 3.362 100,0% 3.594 99,9% (22) 0.1 (5) 0.1 3.367 711 2.595 49,0% 2.602 45,2% (72) 3.8 0 10.4 2.595 38,6% TOTAL 2.406 2.9447 46,8% 2.9362 442.4 (479) 0.6 183 2.0 29,946 2.938 2.0 0.1 0.6	1,312	36.9%	1,328	32.9%	(16)	4.0	6	10.3	1,306	26.6%	UCLA Store	14,376	33.5%	14,602	33.1%	(226)	0.4	(195)	1.4	14,571	32.1%
68 52.2% 75 54.3% (9) (1.1) (1.4) (2.0) 80 55.2% UCA Student Irloin 683 55.2% 717 53.3% (3.4) 1.7 (2.8) 2.8 711	917	72.2%	954	70.3%	(37)	1.9	0	2.3	917	69.9%	UCLA Restaurants	11,026	71.8%	11,013	70.3%	13	1.5	411	1.8	10,615	70.0%
2,559 49.0% 2,622 45.2% (72) 3.8 0 10.4 2,559 38.5% TOTAL 29.447 46.8% 29.926 62.% (479) 0.6 133 2.0 29.264 20.3% 3.5	255	100.0%	265	99.6%	(10)	0.4	8	0.4	247	99.6%	Services Division	3,362	100.0%	3,594	99.9%	(232)	0.1	(5)	0.1	3,367	99.9%
Solid Soli	66	53.2%	75	54.3%	(9)	(1.1)	(14)	(2.0)	80	55.2%	UCLA Student Union	683	55.2%	717	53.5%	(34)	1.7	(28)	2.8	711	52.4%
688 538 702 51.7% 19 (2.1) (2.9) (4.9) 675 11.7% (1.0) 654 683 638 73.8% 702 61.7% 19 (2.1) (2.9) (4.0) 654 683 63.8% 74.7% 7.192 4.59% 18 (0.8) (6.556) (1.0) 6.918 652 20.4% 54 20.3% 2 (0.1) 0 0.6 52 21.0% 52.2 20.4% 54 20.3% 2 (0.1) 0 0.6 52 21.0% 52.2 20.4% 54 20.3% 2 (0.1) 0 0.6 52 21.0% 52.2 20.4% 54 20.3% 2 (0.1) 0 0.6 552 21.0% 52.2 20.4% 63.5 20.4%	2,550	49.0%	2,622	45.2%	(72)	3.8	0	10.4	2,550	38.6%	TOTAL	29,447	46.8%	29,926	46.2%	(479)	0.6	183	2.0	29,264	44.8%
683 53.8% 702 51.7% 19 (2.1) (2.9) (4.0) 654 49.8% U.C.A. Restaurants 7,174 46.7% 7,192 45.9% 18 (0.8) (2.6) (1.0) 6.918 65.97 66.53.2% 69 50.0% 3 (3.2) 1 (7.0) 67 46.2% U.C.A. Student Union 704 56.9% 725 54.1% 21 (2.8) (1.2) (5.9) 692 1.391 26.7% 1.418 24.5% 27 (2.2) (43) (6.3) 1,348 20.4% 707AL 14.550 23.1% 14,760 23.1% 14,160 23.											WAGES & BENEFITS										
Second	590	16.6%	593	14.7%	3	(1.9)	(15)	(4.9)	575	11.7%	UCLA Store	6,086	14.2%	6,252	14.2%	166	0.0	(78)	(1.0)	6,008	13.2%
66 65.2% 69 50.0% 3 (3.2) 1 (7.0) 67 46.2% ULA Student Union TOTAL 14,550 23.1% 14,766 22.8% 216 (0.3) (3.65) (1.4) 14,165 (1.5)	683	53.8%	702	51.7%	19	(2.1)	(29)	(4.0)	654	49.8%	UCLA Restaurants	7,174	46.7%	7,192	45.9%	18	(8.0)	(256)	(1.0)	6,918	45.7%
1,391 26.7% 1,418 24.5% 27 (2.2) (43) (6.3) 1,346 20.4%		20.4%	54	20.3%	2	(0.1)	0	0.6		21.0%	Services Division	586	17.4%		16.6%	11		(19)		567	16.8%
165	66	53.2%	69	50.0%				(7.0)	67	46.2%	UCLA Student Union	704		725	54.1%	21	(2.8)	(12)	(5.9)		51.0%
185	1,391	26.7%	1,418	24.5%	27	(2.2)	(43)	(6.3)	1,348	20.4%	TOTAL	14,550	23.1%	14,766	22.8%	216	(0.3)	(365)	(1.4)	14,185	21.7%
123 9.7% 133 9.8% 10 0.1 5 0.1 128 9.8% ULA Restaurants 1.578 10.3% 1.640 10.5% 62 0.2 48 0.4 1.626 68 54.8% 57 41.3% (11) (13.5) (9) (14.1) 59 40.7% UCLA Student Union 576 46.6% 563 42.0% (13) (4.6) (20) (5.7) 556 586 54.8% 57 41.3% (11) (1.5) (10) (16) (2.0) 415 6.3% TOTAL 5.441 8.6% 5.612 8.7% 171 0.1 52 (0.2) 5.493																					
75 29.4% 69 25.9% (6) (3.5) (2) 0.0 73 29.4% Services Division 1.155 34.3% 1.144 31.8% (11) (2.5) (90) (2.7) 1.065 56 43.1 8.3% 424 7.3% (7) (1.0) (16) (2.0) 415 6.3% TOTAL 5.441 8.6% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.3% 424 7.3% (7) (1.0) (16) (2.0) 415 6.3% TOTAL 5.441 8.6% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8.8% 1.1 8.8% 5.612 8.7% 171 0.1 52 (0.2) 5.493 56 1.1 8.8% 1.1 8				4.1%	-	(0.5)		(1.4)									-				4.9%
68 5 4 8 8 5 7 4 1 3 9 (11) (13.5) (9) (14.1) 5 9 40.7% (UCA Student Union 576 4 6 6 8 563 42.0% (13) (4.6) (20) (5.7) 556 (13.1 8.3% 42 4 7.3% (7) (1.0) (16) (2.0) 415 6.3% TOTAL 5,441 8.6% 5,612 8.7% 171 0.1 52 (0.2) 5,493 TOTAL 5,441 8.6% 5,612 8.7% 171 0.1 52 (0.2) 5,493 TOTAL 5,541 8.6% 5,612 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.8% 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1 52 (0.2) 5,541 8.7% 171 0.1																					10.7%
431 8.3% 424 7.3% (7) (1.0) (16) (2.0) 415 6.3%	- 1					` ,			-					,		` '	, ,		` ,	,	31.6%
CONTRIBUTION 558 15.7% 571 14.2% (13) 1.5 (18) 4.0 576 11.7% UCLA Store 6.157 14.3% 6.085 13.8% 72 0.5 (160) 0.4 6.317 112 8.8% 120 8.8% (8) 0.0 (23) (1.5) 135 10.3% UCLA Retaurants 2.274 14.8% 2.181 13.9% 93 0.9 23 1.1 2.071 128 50.2% 142 53.4% (14) (3.2) 6 1.0 122 49.2% Services Division 1.620 48.2% 1.853 51.5% (233) (3.3) (115) (3.3) 1.735 (67) (54.0%) (51) (37.0%) (16) (17.0) (21) (22.3) (46) (31.7%) UCLA Student Union (597) (48.3%) (571) (42.6%) (26) (5.7) (60) (8.8) (537) (731 14.0% 782 13.5% (51) 0.5 (56) 2.1 787 11.9% TOTAL STATE OF A					. ,	, ,		` ,								` '		` '	_ ` /		40.9%
558 15.7% 571 14.2% (13) 1.5 (18) 4.0 576 11.7% UCLA Store 6,157 14.3% 6,085 13.8% 72 0.5 (160) 0.4 6,317 112 8.8% 120 8.8% 120 8.8% (14) (3.2) 6 1.0 12.2 49.2% Services Division 1,620 48.2% 13.85 51.5% (233) (3.3) (115) (3.3) 1,735 (67) (54.0%) (51) (37.0%) (16) (17.0) (21) (22.3) (46) (31.7%) UCLA Restaurants 2,274 14.8% 2,181 13.9% 93 0.9 203 1.1 2,0071 14.0% 782 13.5% (51) 0.5 (56) 2.1 787 11.9% 14.0% 782 13.5% (51) 0.5 (56) 2.1 787 11.9% 14.0% 782 13.5% (51) 0.5 (56) 2.1 787 11.9% 14.0% 782 13.5% (3) (0.5) 28 (0.5) 245 3.7% Maintenance Division 2,389 3.8% 2,303 3.6% (86) (0.2) (67) (0.3) (2.3) (1.6) (1.8) (1	431	8.3%	424	7.3%	(7)	(1.0)	(16)	(2.0)	415	6.3%	TOTAL	5,441	8.6%	5,612	8.7%	171	0.1	52	(0.2)	5,493	8.4%
112																					
128 50.2% 142 53.4% (14) (3.2) 6 1.0 122 49.2% Services Division 1,620 48.2% 1,853 51.5% (233) (3.3) (115) (3.3) 1,735 (67) (54.0%) (57) (42.0%) (42.																					13.9%
(67) (54.0%) (51) (37.0%) (16) (17.0) (21) (22.3) (46) (31.7%) UCLA Student Union (597) (48.3%) (571) (42.6%) (26) (5.7) (60) (8.8) (537) (731 14.0% 782 13.5% (51) 0.5 (56) 2.1 787 11.9% 11.9% 11.9% 11.0% 11.			-					, ,				, ,									13.7%
731 14.0% 782 13.5% (51) 0.5 (56) 2.1 787 11.9% TOTAL ALLOCATED EXPENSES 574 11.0% 575 9.9% 1 (1.1) (33) (2.8) 541 8.2% Admin&Support Services 6,035 9.6% 6,174 9.5% 139 (0.1) (74) (0.5) 5.961 217 4.2% 214 3.7% (3) (0.5) 28 (0.5) 245 3.7% Maintenance Division 2,389 3.8% 2,303 3.6% (86) (0.2) (87) (0.3) 2,302 214 4.1% 211 3.6% (3) (0.5) (13) (1.1) 201 3.0% Depreciation 2,131 3.4% 2,323 3.6% 192 0.2 43 (0.1) 2,174 1,089 20.9% 1,105 19.1% 16 (1.8) (3) (4.5) 1,086 16.4% TOTAL (358) (6.9%) (323) (5.6%) (35) (1.3) (59) (2.4) (299) (4.5%) FROM OPERATIONS (358) (6.9%) (323) (5.6%) 10 0.2% 2 0.0 0 0.0% 12 0.2% Interest Income 147 0.2% 143 0.2% 4 0.0 (5) 0.0 152 (37) (0.7%) (41) (0.7%) (41) (0.7%) 4 0.0 7 0.0 (44) (0.7%) Interest (Expense) (406) (0.6%) (454) (0.7%) 48 0.1 81 0.1 (487) 0.2 23 3.8% 3.8% 3 0.5 13 1.1 213 3.2% Student Union Fee Income 2,489 4.0% 2,450 3.8% 39 0.2 145 0.4 2,344																					51.5%
State Stat	` '	(/	` '	` ,	` /	(-/	` '	` '	. ,	()		, ,	()	, ,	, ,	` '	` '	. ,	,	,	(39.5%)
574 11.0% 575 9.9% 1 (1.1) (33) (2.8) 541 8.2% Admin&Support Services 6,035 9.6% 6,174 9.5% 139 (0.1) (74) (0.5) 5,961 (1.74) (1.7	731	14.0%	782	13.5%	(51)	0.5	(56)	2.1	787	11.9%	TOTAL	9,454	15.0%	9,548	14.7%	(94)	0.3	(132)	0.3	9,586	14.7%
217 4.2% 214 3.7% (3) (0.5) 28 (0.5) 245 3.7% Maintenance Division 2,389 3.8% 2,303 3.6% (86) (0.2) (87) (0.3) 2,302 84 1.6% 105 1.8% 21 0.2 15 (0.1) 99 1.5% Utilities 969 1.5% 1,146 1.8% 177 0.3 121 0.2 1,090 1.2 14 4.1% 211 3.6% (3) (0.5) (13) (1.1) 201 3.0% Depreciation 2,131 3.4% 2,323 3.6% 192 0.2 43 (0.1) 2,174 1.089 20.9% 1,105 19.1% 16 (1.8) (3) (4.5) 1,086 16.4% TOTAL 11,524 18.3% 11,946 18.4% 422 0.1 3 (0.7) 11,527 11,524 18.3% 11,946 18.4% 422 0.1 3 (0.7) 11,527 11,527 11,524 18.3% 11,946 18.4% 422 0.1 3 (0.7) 11,527 11,527 11,524 18.3% 11,946 18.4% 12 (0.7) (0.3) 2,302 11,5% 11,090 11,																					
84 1.6% 105 1.8% 21 0.2 15 (0.1) 99 1.5% Utilities 969 1.5% 1,146 1.8% 177 0.3 121 0.2 1,090 214 4.1% 211 3.6% (3) (0.5) (13) (1.1) 201 3.0% 214 4.1% 211 3.6% (3) (0.5) (13) (1.1) 201 3.0% 215 216 217 218 218 218 218 218 217 218 218 218 218 218 218 219 218 218 218 219 219 218 218 218 210 218 218 218 218 211 3.6% (3) (0.5) (1.3) (1.1) (1.1) 211 202 1,090 212 213 3.4% 2.323 3.6% 192 0.2 43 (0.1) 213 214 2.18 2.18 2.18 215 215 218 218 218 217 218 218 218 218 218 218 218 218 218 219 219 218 218 210 218 218 218 211 218 218 218 211 212 213 218 212 213 218 218 213 214 2.18 2.18 215 218 218 218 217 218 218 218 218 218 218 218 219 218 218 218 219 218 218 218 219 218 218 218 210 218 218 218 211 218 218 218 211 212 212 212 211 2.28 2.11 3.4% 2.23 3.6% 192 0.2 43 2.323 3.6% 192 0.2 2.323 3.6% 192 0.2 2.323 3.6% 192 0.2 2.323 3.6% 192 0.2 2.323 3.6% 192 0.2 2.323 3.6% 192 0.2 2.324 3.6% 192 0.2 2.325 3.6% 192 0.2 2.325 3.6% 192 0.2 2.326 3.8% 3.6% 192 0.2 2.327 3.6% 192 0.2 2.328 3.6% 192 0.2 2.328 3.6% 192 0.2 2.328 3.6% 192 0.2 2.328 3.6% 192 0.2 2.329 3.6% 192 0.2 2.320 3.6% 192 0.2 2.323 3.6% 192 0.2 2.323 3.6% 192 0.2 2.323 3.6% 192 0.2 2.324 3.8% 11,946 18.4% 422 0.1 3 2.325 3.6% 192 0.2 2.326 3.8% 0.4 (129) (0.3) (1,941) 2.327 3.6% 10.6% 10.6% 2.328 0.4 (129) (0.3) (1,941) 2.328 0.4 (129) (0.3) (1,941) 2.329 0.4 (1.8% 1.8% 1.1 1.8% 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1																					9.1%
214 4.1% 211 3.6% (3) (0.5) (13) (1.1) 201 3.0% Depreciation 2,131 3.4% 2,323 3.6% 192 0.2 43 (0.1) 2,174									-												3.5%
1,089 20.9% 1,105 19.1% 16 (1.8) (3) (4.5) 1,086 16.4% TOTAL 11,524 18.3% 11,946 18.4% 422 0.1 3 (0.7) 11,527 (358) (6.9%) (323) (5.6%) (35) (1.3) (59) (2.4) (299) (4.5%) FROM OPERATIONS (2,070) (3.3%) (2,398) (3.7%) 328 0.4 (129) (0.3) (1,941) (0.3) (1,941) (0.3) (1,941) (0.3) (1,941) (0.3) (1,941) (0.3) (1,941) (0.3%) (1.3) (0.7%) (1.3) (0.7%) (1.3) (0.7%) (1.3) (0.7%) (1.3) (0.7%) (1.3) (0.7%) (1.3) (0.7%) (1.3) (-		, ,													1.7%
(358) (6.9%) (323) (5.6%) (35) (1.3) (59) (2.4) (299) (4.5%) NET INCOME (LOSS) FROM OPERATIONS (2,070) (3.3%) (2,398) (3.7%) 328 0.4 (129) (0.3) (1,941)					` '	(/	` /				•			,					(- /		3.3%
(358) (6.9%) (333) (5.6%) (35) (1.3) (59) (2.4) (299) (4.5%) FROM OPERATIONS (2,070) (3.3%) (2,398) (3.7%) 328 0.4 (129) (0.3) (1,941) (1.941)	1,089	20.9%	1,105	19.1%	16	(1.8)	(3)	(4.5)	1,086	16.4%	1	11,524	18.3%	11,946	18.4%	422	0.1	3	(0.7)	11,527	17.6%
23 0.4% 0 0.0% 23 0.4 (7) (0.1) 30 0.5% Non-Recurrent Inc/(Exp) 280 0.4% 0 0.0% 280 0.4 187 0.3 93 12 0.2% 10 0.2% 2 0.0 0 0.0 12 0.2% Interest Income 147 0.2% 143 0.2% 4 0.0 (5) 0.0 152 (37) (0.7%) (41) (0.7%) 4 0.0 7 0.0 (44) (0.7%) Interest (Expense) (406) (0.6%) (454) (0.7%) 48 0.1 81 0.1 (487) 0 0.0% 0 0.0% 0 0.0 0 0.0% 1ncome Taxes 0 0.0% 0 0.0% 0 0.0 0 0 0 226 4.3% 223 3.8% 3 0.5 13 1.1 213 3.2% Student Union Fee Income 2,489 4.0% 2,450 3.8% 39 0.2 145 0.4 2,344	(358)	(6.9%)	(323)	(5.6%)	(35)	(1.3)	(59)	(2.4)	(299)	(4.5%)		(2,070)	(3.3%)	(2,398)	(3.7%)	328	0.4	(129)	(0.3)	(1,941)	(3.0%)
23 0.4% 0 0.0% 23 0.4 (7) (0.1) 30 0.5% Non-Recurrent Inc/(Exp) 280 0.4% 0 0.0% 280 0.4 187 0.3 93 12 0.2% 10 0.2% 2 0.0 0 0.0 12 0.2% Interest Income 147 0.2% 143 0.2% 4 0.0 (5) 0.0 152 (37) (0.7%) (41) (0.7%) 4 0.0 7 0.0 (44) (0.7%) Interest (Expense) (406) (0.6%) (454) (0.7%) 48 0.1 81 0.1 (487) 0 0.0% 0 0.0% 0 0.0 0 0.0% 1ncome Taxes 0 0.0% 0 0.0% 0 0.0 0 0 0 226 4.3% 223 3.8% 3 0.5 13 1.1 213 3.2% Student Union Fee Income 2,489 4.0% 2,450 3.8% 39 0.2 145 0.4 2,344											OTHER INC/(EXP)										
12 0.2% 10 0.2% 2 0.0 0 0.0 12 0.2% Interest Income 147 0.2% 143 0.2% 4 0.0 (5) 0.0 152 (37) (0.7%) (41) (0.7%) 4 0.0 7 0.0 (44) (0.7%) Interest (Expense) (406) (0.6%) (454) (0.7%) 48 0.1 81 0.1 (487) 0 0.0% 0 0.0% 0 0.0 0 0.0% Income Taxes 0 0.0% 0 0.0% 0 0.0 0 0.0 226 4.3% 223 3.8% 3 0.5 13 1.1 213 3.2% Student Union Fee Income 2,489 4.0% 2,450 3.8% 39 0.2 145 0.4 2,344	23	0.4%	0	0.0%	23	0.4		(0.1)	30	0.5%		280	0.4%	0	0.0%	280	0.4	187	0.3	93	0.1%
0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0% Income Taxes 0 0.0% 0 0.0% 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0			-																		0.2%
226 4.3% 223 3.8% 3 0.5 13 1.1 213 3.2% Student Union Fee Income 2,489 4.0% 2,450 3.8% 39 0.2 145 0.4 2,344										, ,											(0.7%)
			-		-				-					-				-			0.0%
224 4.3% 192 3.3% 32 1.0 13 1.1 211 3.2% TOTAL 2.510 4.0% 2.139 3.3% 371 0.7 408 0.8 2.102				3.8%		0.5		1.1		3.2%	Student Union Fee Income	2,489	4.0%		3.8%					_,	3.6%
	224	4.3%	192	3.3%	32	1.0	13	1.1	211	3.2%	TOTAL	2,510	4.0%	2,139	3.3%	371	0.7	408	0.8	2,102	3.2%
(134) (2.6%) (131) (2.3%) (3) (0.3) (46) (1.3) (88) (1.3%) NET INCOME (LOSS) 440 0.7% (259) (0.4%) 699 1.1 279 0.5 161	(134)	(2.6%)	(131)	(2.3%)	(3)	(0.3)	(46)	(1.3)	(88)	(1.3%)	NET INCOME (LOSS)	440	0.7%	(259)	(0.4%)	699	1.1	279	0.5	161	0.2%

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - JUNE 2016 (\$000's) DIVISIONS FULLY ALLOCATED

ACTU				16 - 06/25/16	-,			FY 14							R 2015-201					4-15
ACTU			CURREN'	T MONTH				**		1					07/26/15 - 06				**	
	AL	BUDO			VARIA	ANCE		LAST YE	AR ACT	1	ACTI	JAL	BUD		VARIANCE				LAST YEAR ACT	
				ACT/	BUD	ACT/LY	Y ACT								ACT/BUD ACT/LY ACT		Y ACT			
\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%
										GROSS INCOME										
3,556		4,035		(479)	(11.9%)	(1,347)	(27.5%)	4,903		UCLA Store	42,951		44,161		(1,210)	(2.7%)	(2,489)	(5.5%)	45,440	
1,270		1,357		(87)	(6.4%)	(42)	(3.2%)	1,312		UCLA Restaurants	15,352		15,668		(316)	(2.0%)	198	1.3%	15,154	
255		266		(11)	(4.1%)	7	2.8%	248		Services Division	3,363		3,598		(235)	(6.5%)	(7)	(0.2%)	3,370	
124		138		(14)	(10.1%)	(21)	(14.5%)	145		UCLA Student Union	1,237		1,340		(103)	(7.7%)	(121)	(8.9%)	1,358	
5,205		5,796		(591)	(10.2%)	(1,403)	(21.2%)	6,608		TOTAL	62,903		64,767		(1,864)	(2.9%)	(2,419)	(3.7%)	65,322	
					Pts.		Pts.			GROSS MARGIN						Pts.		Pts.		
1,312	36.9%	1,328	32.9%	(16)	4.0	6	10.3	1,306	26.6%	UCLA Store	14,376	33.5%	14,602	33.1%	(226)	0.4	(195)	1.4	14,571	32.1%
917	72.2%	954	70.3%	(37)	1.9	0	2.3	917	69.9%	UCLA Restaurants	11,026	71.8%	11,013	70.3%	13	1.5	411	1.8	10,615	70.0%
255	100.0%	265	99.6%	(10)	0.4	8	0.4	247	99.6%	Services Division	3,362	100.0%	3,594	99.9%	(232)	0.1	(5)	0.1	3,367	99.9%
66	53.2%	75	54.3%	(9)	(1.1)	(14)	(2.0)	80	55.2%	UCLA Student Union	683	55.2%	717	53.5%	(34)	1.7	(28)	2.8	711	52.4%
2,550	49.0%	2,622	45.2%	(72)	3.8	0	10.4	2,550	38.6%	TOTAL	29,447	46.8%	29,926	46.2%	(479)	0.6	183	2.0	29,264	44.8%
										TOTAL CONTROLLABLES										
754	21.2%	758	18.8%	4	(2.4)	(24)	(6.3)	730	14.9%	UCLA Store	8,218	19.1%	8,517	19.3%	299	0.2	36	(0.9)	8,254	18.2%
805	63.4%	834	61.5%	29	(1.9)	(22)	(3.7)	783	59.7%	UCLA Restaurants	8,752	57.0%	8,832	56.4%	80	(0.6)	(208)	(0.6)	8,544	56.4%
127	49.8%	123	46.2%	(4)	(3.6)	(2)	0.6	125	50.4%	Services Division	1,741	51.8%	1,741	48.4%	0	(3.4)	(109)	(3.4)	1,632	48.4%
133	107.3%	126	91.3%	(7)	(16.0)	(7)	(20.4)	126	86.9%	UCLA Student Union	1,281	103.6%	1,288	96.1%	7	(7.5)	(32)	(11.6)	1,249	92.0%
1,819	34.9%	1,841	31.8%	22	(3.1)	(55)	(8.2)	1,764	26.7%	TOTAL	19,992	31.8%	20,378	31.5%	386	(0.3)	(313)	(1.7)	19,679	30.1%
										CONTRIBUTION										
558	15.7%	571	14.2%	(13)	1.5	(18)	4.0	576	11.7%	UCLA Store	6,157	14.3%	6,085	13.8%	72	0.5	(160)	0.4	6,317	13.9%
112	8.8%	120	8.8%	(8)	0.0	(23)	(1.5)	135	10.3%	UCLA Restaurants	2,274	14.8%	2,181	13.9%	93	0.9	203	1.1	2,071	13.7%
128	50.2%	142	53.4%	(14)	(3.2)	6	1.0	122	49.2%	Services Division	1,620	48.2%	1,853	51.5%	(233)	(3.3)	(115)	(3.3)	1,735	51.5%
(67)	(54.0%)	(51)	(37.0%)	(16)	(17.0)	(21)	(22.3)	(46)	(31.7%)	UCLA Student Union	(597)	(48.3%)	(571)	(42.6%)	(26)	(5.7)	(60)	(8.8)	(537)	(39.5%)
731	14.0%	782	13.5%	(51)	0.5	(56)	2.1	787	11.9%	TOTAL	9,454	15.0%	9,548	14.7%	(94)	0.3	(132)	0.3	9,586	14.7%
										ALLOCATED EXPENSES										
572	16.1%	583	14.4%	11	(1.7)	25	(3.9)	597	12.2%	UCLA Store	5,987	13.9%	6,153	13.9%	166	0.0	111	(0.5)	6,098	13.4%
365	28.7%	356	26.2%	(9)	(2.5)	(22)	(2.6)	343	26.1%	UCLA Restaurants	3,948	25.7%	3,932	25.1%	(16)	(0.6)	(97)	(0.3)	3,851	25.4%
55	21.6%	76	28.6%	21	7.0	(5)	(1.4)	50	20.2%	Services Division	619	18.4%	887	24.7%	268	6.3	(13)	(0.4)	606	18.0%
97	78.2%	90	65.2%	(7)	(13.0)	(1)	(12.0)	96	66.2%	UCLA Student Union	970	78.4%	974	72.7%	4	(5.7)	2	(6.8)	972	71.6%
1,089	20.9%	1,105	19.1%	16	(1.8)	(3)	(4.5)	1,086	16.4%	TOTAL	11,524	18.3%	11,946	18.4%	422	0.1	3	(0.7)	11,527	17.6%
										NET INCOME (LOSS)										
										FROM OPERATIONS										
(14)	(0.3%)	(12)	(0.2%)	(2)	(0.1)	7	0.0	(21)	(0.3%)	UCLA Store	170	0.3%	(68)	(0.1%)	238	0.4	(49)	0.0	219	0.3%
(253)	(4.9%)	(237)	(4.1%)	(16)	(0.8)	(45)	(1.8)	(208)	(/	UCLA Restaurants	(1,674)	(2.7%)	(1,751)	(2.7%)	77	0.0	106	0.0	(1,780)	(2.7%)
73	1.4%	66	1.1%	7	0.3	1	0.3	72	1.1%	Services Division	1,001	1.6%	966	1.5%	35	0.1	(128)	(0.1)	1,129	1.7%
(164)	(3.2%)	(140)	(2.4%)	(24)	(0.8)	(22)	(1.1)	(142)	(2.1%)	UCLA Student Union	(1,567)	(2.5%)	(1,545)	(2.4%)	(22)	(0.1)	(58)	(0.2)	(1,509)	(2.3%)
(358)	(6.9%)	(323)	(5.6%)	(35)	(1.3)	(59)	(2.4)	(299)	(4.5%)	TOTAL	(2,070)	(3.3%)	(2,398)	(3.7%)	328	0.4	(129)	(0.3)	(1,941)	(3.0%)
	T	Ī				Ī		Ţ		OTHER INC/(EXP)			7							
23	0.4%	0	0.0%	23	0.4	(7)	(0.1)	30	0.5%	Non-Recurrent Inc/(Exp)	280	0.4%	0	0.0%	280	0.4	187	0.3	93	0.1%
12	0.2%	10	0.2%	2	0.0	0	0.0	12	0.2%	Interest Income	147	0.2%	143	0.2%	4	0.0	(5)	0.0	152	0.2%
(37)	(0.7%)	(41)	(0.7%)	4	0.0	7	0.0	(44)	(0.7%)	Interest (Expense)	(406)	(0.6%)	(454)	(0.7%)	48	0.1	81	0.1	(487)	(0.7%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
226	4.3%	223	3.8%	3	0.5	13	1.1	213	3.2%	Student Union Fee Income	2,489	4.0%	2,450	3.8%	39	0.2	145	0.4	2,344	3.6%
224	4.3%	192	3.3%	32	1.0	13	1.1	211	3.2%	TOTAL	2,510	4.0%	2,139	3.3%	371	0.7	408	0.8	2,102	3.2%
(134)	(2.6%)	(131)	(2.3%)	(3)	(0.3)	(46)	(1.3)	(88)	(1.3%)	NET INCOME (LOSS)	440	0.7%	(259)	(0.4%)	699	1.1	279	0.5	161	0.2%

ASUCLA P/L Reconciliation Jun-16

Financial Analysis	+ -	000's
	Ju	ın-16
Budgeted Net Income/(Loss)	+	(\$13
UCLA Store	+	+
Gross Margin:		
Bearwear above plan due to stronger than anticipated foot traffic in connection with Commencement	10	T
Fast Track below plan due to lower sales and a negative annual physical inventory shrinkage adjustment	(9)	
Graduation ETC above plan due to catch up from prior months negative variances and sales continue to shift closer to the actual commencement exercises	25	
Market below plan as mild weather negatively impacted beverage sales	(13)	
New Text above plan: sales are negative due to New to Used shift for Summer Sessions, however this is offset by a positive annual physical inventory shrinkage adjustment	15	
Used Text above plan due mostly to a positive annual physical inventory shrinkage adjustment	7	
Computer Store below plan due to significant decrease in institutional fiscal year-end spending on CPUs coupled with lower demand from individual CPUs	(45)	
Course Reader Solutions below plan due to decline in third-party digital sales, soft summer session sales over last year (general overall trend in course materials) and higher royalty costs	(17)	
HSS Dental above plan mostly due to lab coat sales to incoming residents and interns greater than planned	11	
Total Wages above plan	(6)	,
Other, positive controllables	9	
Total Contribution		(
UCLA Restaurants		
Gross Margin:		
Wetzels/RX below plan due to aggressive budget and continuing pattern of customer traffic decline in many Ackerman restaurants	(11))
Greenhouse below plan due to aggressive budget, small variances each day and sales losses on June 1 (campus closure and cancelled classes)	(7))
No Campus Student CTR above plan: sales are negative due to losses on June 1, however these are offset due to a positive cost of sales adjusting entry for prior month	7	
CSSC below plan due to losses on June 1 and soft summer traffic	(9)	П
Café Synapse above plan: budget written to reflect a different model not in operation yet (sales were budgeted down for less food options)	9	
Luvalle Food Servery below plan due to sales losses on June 1 and a decrease in customers from last year trends (budget was optimistic and planned for modest growth)	(9)	,
Kerckhoff Coffeehouse below plan due to losses on June 1 and slightly aggressive budget for Memorial Day weekend	(7)	
Carl's Jr above plan due to some additional customers, sales have moved them into a higher commission percentage and the average check is higher than plan	5	
Catering below plan due to sales losses on June 1 and continuing erosion of general catering event baseline	(10))
Other, positive controllables (paper, bank card expense, employee benefits)	24	
Total Contribution		
Services Services		
Gross Margin:		
Licensing International above plan due to incremental income received from Japan over prior month's accrual estimate	10	
Licensing Domestic below plan due to \$15K decline in Adidas royalty income over prior year (offset somewhat by the performance of other licensess)	(7))
Leased Ops below plan due to mostly to the Chase renewal (less ATM's and reduced rates) and the delay of the Pharmacy (1/2 month billed this month)	(10)	,
Photography below plan	(4))
Other, negative controllables mostly Licensing	(3)	,
Total Contribution		
UCLA Student Union		
Gross Margin:		
Student Union Ops. below plan due mostly to an adjustment for prior month over accrual of income	(7)	4
AU Post Office below plan due to marketplace changes, mostly lower postage sales	(2)	
Other, negative controllables	(7)	_
Total Contribution		
Allocated Expenses and Other	₩	
A&SS below plan	1	
Maintenance above plan	(3)	4
Utilities below plan: savings in electricity and chilled water with more efficient systems and in steam (reduced use of the heat exchanger during hotter months)	21	<u> </u>
Depreciation higher than plan	(3)	4
Other, positive student union fee, non-recurrent and interest expense	32	<u> </u>
Total	↓	1

ASUCLA P/L Reconciliation Year-To-Date Through June 2016

Financial Analysis	\$0	000's
Budgeted Net Income/(Loss)		(\$259
YOU A G		₩
UCLA Store		\vdash
Gross Margin:		+
Bearwear below plan due to reduced fan enthusiasm, lower sales than budgeted in November and December related to reduction in promotional events, and unseasonably warm weather negatively impacted the One Day sale in February	(104))
Graduation ETC below plan: total categories, including caps and gowns are down compared to last year (impression is that fewer students participated in the ceremonies)	(57)	
Campus Portrait Studio above plan due to sitting schedule for yearbooks was opened earlier than budgeted and increased efficiencies in the scheduling process	45	1
Market below plan due as overall mild weather negatively impacted sales of drinks and snacks	(31)	,
E-Commerce below plan due to lower than expected response to event driven merchandise and reduced sales related to Score Big promotions	(43)	,
New Text above plan due to shortfall in used book availability increases new text sales, generally strong new text sales and changes in procedures and pricing strategy	67	
Used Text below plan due to lower availability of used books and the continued downward trends	(33))
Course Reader Solutions below plan due to decline in third-party digital sales and soft summer sales	(26))
Computer Store below plan due to lower overall sluggish Apples sales	(68))
HSS Dental above plan due to strong lab coat sales to incoming residents and interns and addition of one hygiene school	35	
Total Wages lower than plan, mostly career	66	
Other, positive controllables (freight out, payment to UCLA, employee benefits, telephone and advertising)	221	
Total Contribution		7
UCLA Restaurants		1
Gross Margin:		1
Wetzels/RX below plan: customer traffic is unexpectedly down in most Ackerman restaurants	(103)	4
Greenhouse below plan: customer traffic is unexpectedly down in most Ackerman restaurants	(46)	4
Northern Lights above plan due to average check higher than plan and a slight increase in customers	29	╄
No Campus Student Ctr above plan mostly due to average check higher than plan and a strong finals week	93	_
CSSC below plan due to closing of Southern Lights from a water leak and slow to rebound after re-opening	(103)	+
Café Synapse above plan: budget is written for a different operation model that has not yet been executed (sales budgeted down for less food options)	101	_
Luvalle Food Servery below plan due mostly due a decrease in customers from last year trends	(28)	+
Jimmy's above plan due to sales from a catering event not budgeted and small daily variances Wilds Such above plan due to sales in pay leastion better the averaged decreased.	38	+
Kikka Sushi above plan due to sales in new location better than expected Music Café above plan due to more customer traffic than last year	37	+-
Catering below plan due to loss of Football training table events and some regular events were cancelled	(143)	_
Concessions above plan due to several unbudgeted events and conservative budget for Special Olympics	116	†
Total Wages higher than plan	(15)	,
Other, mostly positive controllables (paper, advertising, bank card expense, employee benefits)	95	†
Total Contribution	,,,	9
Services		
Gross Margin:		1
Licensing International below plan due to mostly to poor performance in Europe and Australia	(119)	,
Licensing Domestic below plan due mostly to the decline in Adidas royalty income	(12)	,
Leased Ops below plan: delay of the Pharmacy and additional Enrollment Management office space, and the Chase renewal resulted in less ATM's and reduced rates	(80))
Photography below plan due to an aggressive budget (less on campus events)	(22)	
Total Contribution		(23
UCLA Student Union		
Gross Margin:		
Student Union Ops below plan due to the loss of a primary summer client during the Special Olympics and fewer advertising income opportunities	(17)	,
AU Post Office below plan due to marketplace changes, mostly lower postage sales	(17)	,
Total Wages lower than plan	10	
Other, negative controllables	(2)	4
Total Contribution		(2
Allocated Expenses and Other		
A&SS below plan (total wages, insurance expense and various other)	139	<u> </u>
Maintenance higher than plan mostly repairs and maintenance (leak in Southern Lights, Luvalle roof, prevention of water leaks in Kerchkoff, elevator repairs)	(86)	4
Utilities lower than plan in all areas: positive results from changes in the HVAC timer software program and mechanical equipment upgrades	177	
Depreciation lower than plan due to timing of capitals and reduced expenditures	192	
Interest Expense below plan due to prior year refinancing of AU debt	48	
Various positive non-recurrent income	280	1
Other, mostly positive student fee income	43	
Total		79

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES BALANCE SHEETS (\$000)

	Current Month	Prior Month	Prior Year
	June 2016	May 2016	July 2015
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$12,426	\$13,507	\$11,434
Accounts receivable	3,594	4,092	4,012
Less: Allowance for doubtful accounts	(368)	(360)	(263)
Accounts receivable, net	3,226	3,732	3,749
Student fees receivable	398	1,134	489
Inventories	5,421	5,185	5,893
Prepaid expenses and other current assets	205	182	278
Total current assets	21,676	23,740	21,843
LONG TERM ASSETS			
Long term note receivable	200	200	200
Property, equipment and improvements	69,338	69,025	68,112
Less: Accumulated depreciation	(45,865)	(45,650)	(43,761)
Total long term assets	23,673	23,575	24,551
		·	
TOTAL ASSETS	\$45,349	\$47,315	\$46,394
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,504	\$5,282	\$5,291
Wages and payroll taxes payable	3,118	3,130	3,324
Sales tax payable & other liabilities	961	1,014	767
Interest payable	53	241	139
Deferred income	310	357	235
Funds held for others	166	184	102
Current portion of long term debt	799	736	736
Total current liabilities	9,911	10,944	10,594
LONG TERM DERT.			
LONG TERM DEBT: AU expansion loan	8,795	9,595	9,595
Total long term debt	8,795	9,595	9,595
3	-,	-,	-,
TOTAL LIABILITIES	18,706	20,539	20,189
RETAINED EARNINGS:			
Beginning Balance	26,205	26,205	25,924
Year-to-date net income/(loss)	438	20,203 571	25,924
	.30	5, 1	231
Ending Balance	26,643	26,776	26,205
TOTAL LIABILITIES AND RETAINED EARNINGS	\$45,349	\$47,315	\$46,394

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS June 2016 (\$000's)

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:			2 410
Net income/(loss) Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:	(\$134)	\$440	\$161
Depreciation Loss (Gain) on disposal of fixed assets	214	2,131 2	2,174 0
(Increase)/decrease in current assets:		_	
Accounts receivable Student fees receivable	507 737	523 91	(1,970) 60
Inventories	(236)	472	815
Prepaid expenses and other current assets Increase/(decrease) in current liabilities:	(23)	73	93
Accounts payable Sales tax payable & other liabilities	(778) (53)	(788) 194	1,064 (250)
Wages and payroll taxes payable	(12)	(206)	(250) (45)
Interest payable	(188)	(86)	124
Deferred Income Funds held for others	(47)	75 64	57
Funds held for others	(18)	64	59
Net cash provided/(used) by operating activities	(31)	2,985	2,342
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES: Purchase of property, equipment and improvements	(314)	(1,257)	(584)
Net cash used in investing activities	(314)	(1,257)	(584)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: Principal payments on AU expansion loan	(736)	(736)	(766)
Net cash provided/(used) by financing activities	(736)	(736)	(766)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(1,081)	992	992
CASH AND CASH EQUIVALENTS, Beginning	13,507	11,434	10,881
CASH AND CASH EQUIVALENTS, Ending	\$12,426	\$12,426	\$11,873

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION June 2016

(\$000's)

CASH AND CASH EQUIVALENTS Less: Committed Capital Projects	\$12,426
Ackerman A Level and First Floor Remodel	(2,824)
KH Coffeehouse Patio Membrane	(186)
Subtotal	(3,010)
Adjustment for Cash Overdraft Entry	(461)
Uncommitted Cash	8,955
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	11,058
RESERVE SURPLUS (DEFICIT)	(\$2,103)

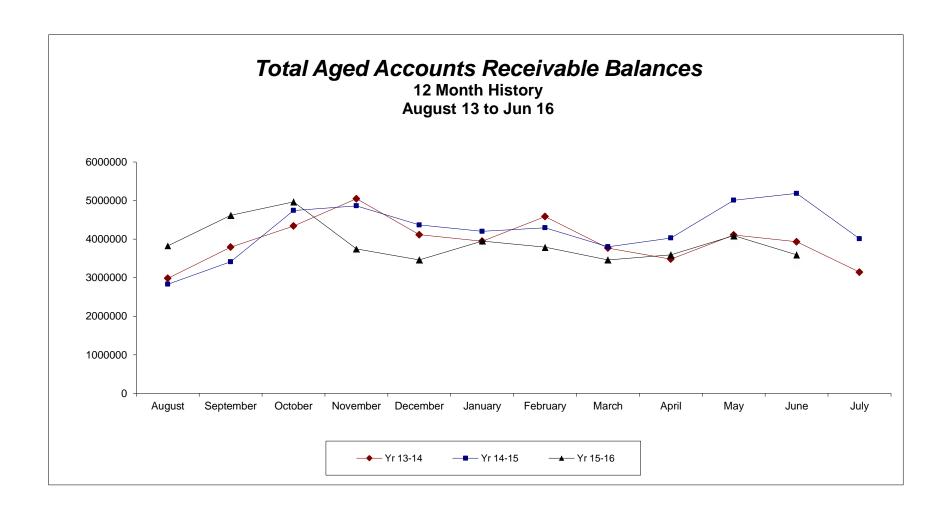
ASUCLA SERVICES AND ENTERPRISES Capital Expenditures -Current Year Projects (\$000's)

FY 2015-2016 June 2016

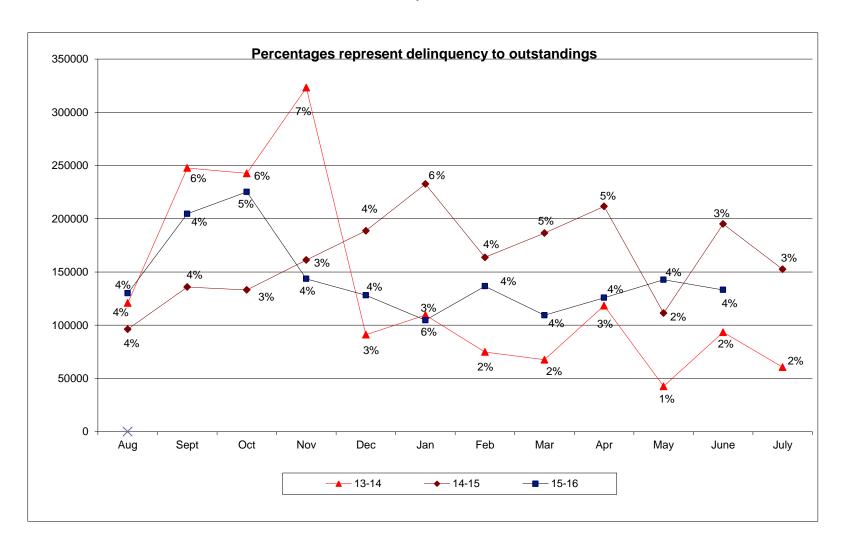
			11 2010	5-2016 June 2	010	PROJECTED			
PROJECT	NAME	BUDGET	Payments	PO's	Total	Remaining Balance	Pendina	Over (Under)	= Status
ASUCLA						Баштос	TOMMO		
2015-001	A Level/1st Floor Remodel	1,000.0	78.0	97.7	175.7	824.3		0.0	In Progress
Total Store		1,000.0	78.0	97.7	175.7	824.3	0.0	0.0	
Store/Serv									
2015-002	Store General Replacement	50.0	6.7	0.7	7.4	42.6		0.0	In Progress
2015-003	Informal Photo-Equipment	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2015-004	DC Carts	25.0	0.0	27.1	27.1	0.0		2.1	Completed
2015-005	DC Equipment - Tunnel	50.0	3.3	36.7	40.0	10.0		0.0	In Progress
2015-006	DC Dock Retrofit - Tunnel	75.0	0.0	16.9	16.9	58.1		0.0	In Progress
2015-007	HTS Air Conditioning	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-008	Wireless Store Expansion	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
	AU B-Level Update	175.0	0.0	0.0	0.0	0.0	175.0	0.0	Pending
Total Store		505.0	10.0	81.4	91.4	110.7	305.0	2.1	
Food Servi									
2015-010	FS Miscellaneous and Unanticipated	50.0	33.4	0.0	33.4	16.6		0.0	In Progress
2015-011	FS Patio Furniture Upgrade	20.0	19.9	0.0	19.9	0.0		(0.1)	Completed
2015-012	FS New trash/recycling/compost receptacles	75.0	12.8	2.8	15.6	59.4		0.0	In Progress
	LV New cash stands and re-lamination of counters	25.0	14.3	0.0	14.3	10.7		0.0	In Progress
2015-014	NC Convection Oven	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-015	Commissary Dish Machine	60.0	57.7	0.0	57.7	0.0		(2.3)	Completed
Total Food		240.0	138.1	2.8	140.9	86.7	10.0	(2.4)	
<u>Technolog</u>									
2015-016	Printer Replacement	2.0	2.7	0.0	2.7	0.0		0.7	Completed
2015-017	PC Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-018	Kronos Replacement.	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2015-019	Network Infrastructure Upgrade	180.0	166.6	13.0	179.6	0.4		0.0	Completed Awaiting Invoice
2015-020	Marketing Hardware/software Upgrade	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2015-033	Virtual Server	0.0	142.7	0.0	142.7	0.0	455.0	142.7	Completed
Total Tech	nology	357.0	312.0	13.0	325.0	0.4	175.0	143.4	
<u>Others</u>									
2015-021	Fac. Misc. Remodels	40.0	10.4	5.5	15.9	24.1		0.0	In Progress
2015-022	KH 2nd Floor Lobby/Hallway Re-Flooring	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-023	KH 3rd Floor Staircase/Landing Re-carpeting	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-024	NC Restroom Improvement	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
2015-025	KH Men's Restroom	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-026	LVC Patio Deck	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-027	SUO Omni Locks	75.0	0.0	74.7	74.7	0.0		(0.3)	Completed Awaiting Invoice
2015-028	Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-029	Finance Misc. Replacements	15.0	3.8	0.0	3.8	11.2		0.0	In Progress
2015-030	Licensing Office Reconfiguration	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-031	LP Security System	40.0	4.8	0.0	4.8	35.2		0.0	In Progress
2015-032	LP Electric cart	0.0	0.0	0.0	0.0	0.0		0.0	Completed Awaiting Invoice
Total Othe		415.0	19.0	80.2	99.2	70.5	245.0	(0.3)	
Total Curre	ent Year Projects	2,517.0	557.1	275.1	832.2	1,092.6	735.0	142.8	

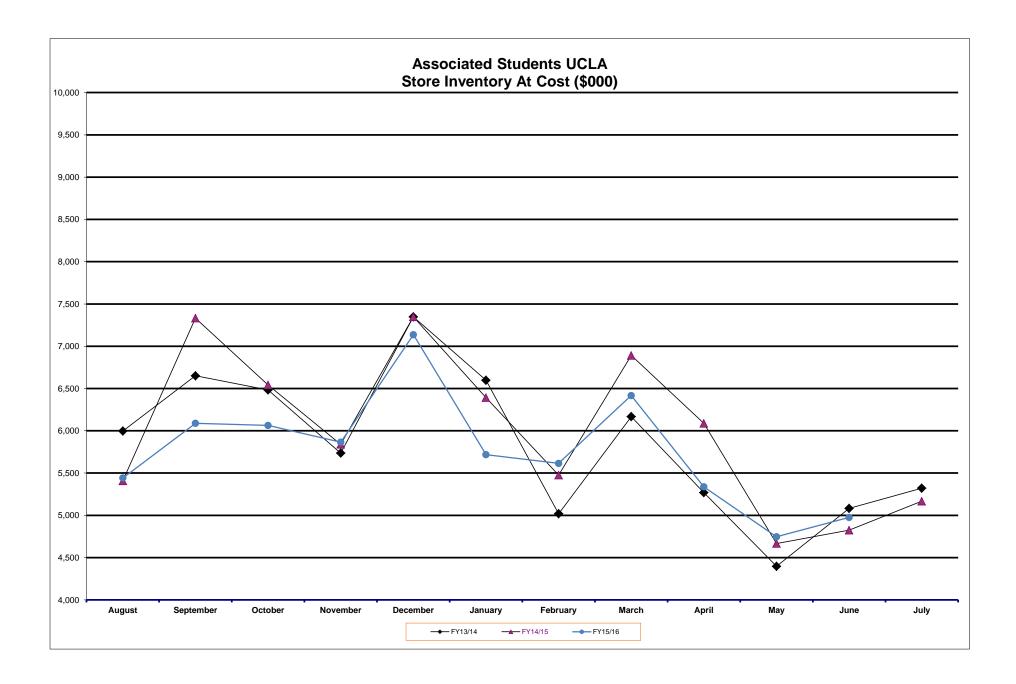
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

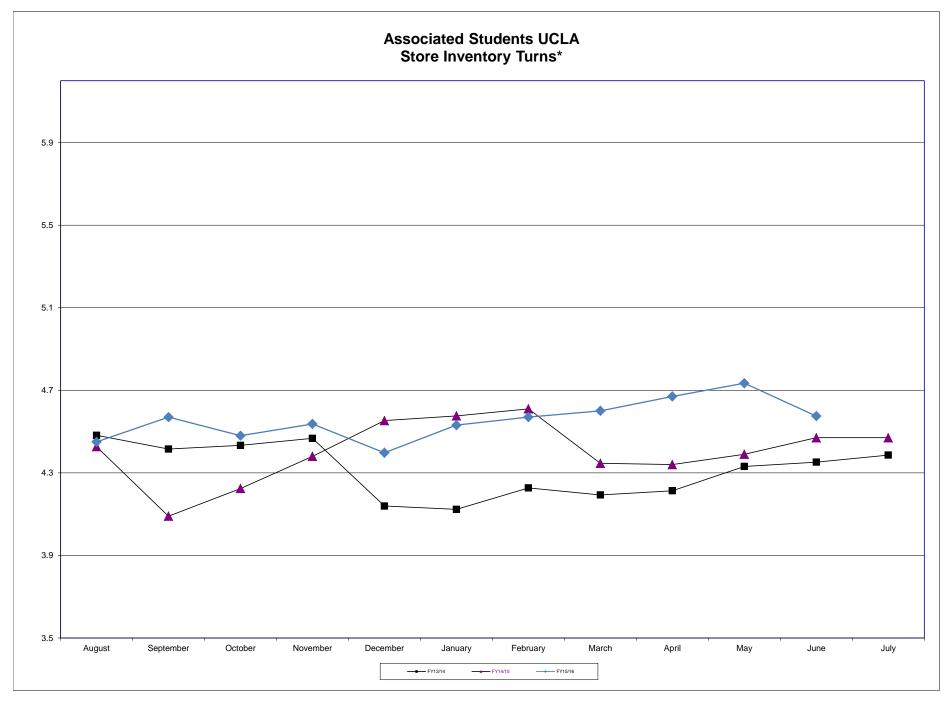
6/25/2016 Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$744,923	22%	\$68,651	48%	\$11,362	16%	\$1,843	14%	\$1,004	4%	\$4,393	19%	\$832,176	23%
ASUCLA PUBLICATIONS	\$286,087	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$286,087	8%
ASUCLA USA/GSA	\$99,006	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$99,006	3%
DUE FROM VENDORS	\$448,906	14%	(\$19,528)	-14%	\$5,543	8%	\$10,946	83%	\$25,235	89%	\$16,824	75%	\$487,926	14%
DENTAL KITS	\$114,854	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$114,854	3%
OTHER	\$1,623,056	49%	\$95,039	66%	\$52,317	76%	\$450	3%	\$1,965	7%	\$1,320	6%	\$1,774,147	49%
TOTAL CURRENT MONTH	\$3,316,832	100%	\$144,162	100%	\$69,222	100%	\$13,239	100%	\$28,204	100%	\$22,537	100%	\$3,594,196	100%
	92%		4%		2%		0%		1%		1%		100%	
5/21/2016 May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$621,173	17%	\$128,276	56%	\$26,738	32%	\$4,190	161%	\$3,315	10%	\$3,322	15%	\$787,014	19%
ASUCLA PUBLICATIONS	\$301,387	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$301,387	7%
ASUCLA USA/GSA	\$108,775	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$108,775	3%
DUE FROM VENDORS	\$593,771	16%	\$7,833	3%	\$12,158	14%	(\$3,555)	-137%	\$28,451	85%	\$18,968	86%	\$657,626	16%
DENTAL KITS	\$284,531	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$284,531	7%
OTHER	\$1,807,355	48%	\$95,683	41%	\$45,876	54%	\$1,965	76%	\$1,501	5%	(\$181)	-1%	\$1,952,199	48%
TOTAL CURRENT MONTH	\$3,716,992	100%	\$231,792	100%	\$84,772	100%	\$2,600	100%	\$33,267	100%	\$22,109	100%	\$4,091,532	100%
	90%		6%		2%		0%		1%		1%		100%	
4/23/2016 Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$516,336	17%	\$256,906	72%	(\$574)	-1%	\$3,560	40%	\$15,660	34%	\$6,185	23%	\$798,073	22%
ASUCLA PUBLICATIONS	\$259,508	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$259,508	7%
ASUCLA USA/GSA	\$85,676	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$85,676	2%
DUE FROM VENDORS	\$315,558	10%	\$11,748	3%	(\$3,057)	-7%	\$42	0%	\$29,331	64%	\$19,554	74%	\$373,176	10%
DENTAL KITS	\$74,306	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$74,306	2%
OTHER	\$1,855,886	60%	\$90,630	25%	\$48,045	108%	\$5,306	60%	\$1,153	2%	\$606	2%	\$2,001,626	57%
TOTAL CURRENT MONTH	\$3,107,270	100%	\$359,284	100%	\$44,414	100%	\$8,908	100%	\$46,144	100%	\$26,345	100%	\$3,592,365	100%
	86%		10%		1%		1%		1%		1%		100%	



Aged Accounts Receivable Balances > 60 Days Past Due







CURRENT FROMTS	JUN :	11(05/22/16-06/2	05/16\	1		ISCAL YEAR 15-1	6	FISCAL YE	=AD 14_15
1.1. 1.1.	(CURRENT MONTH	1		YTD 11	MO(07/26/15-06	/25/16)	LAST YEA	R ACTUAL
1,547,578	ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
14,577 13,900 1,377 11,000 1,377 11,000 1,377 12,685 1,251,17 1,252 1,25	1,346,144	1,839,868	<493,724>	ACADEMIC SUPPORT DIV	17,820,369	18,984,948	<1,164,579>	2,673,678	20,263,071
20,509									
99.614 70.000 -10.386 - COMMERCE DINSION -1.377.000 -1.477.000 -1.496.073 -7.900									
2-48_1.202 3,954.005 475,075 1014,02									
2,256,174 2,691,850 455,675 Less: Cost of Sales 28,424,031 29,394,877 370,846 3,477,338 30,532,009 4,140,008 5,100 418,008 6,000 6	215,936	218,074			5,018,105	4,799,054	219,051	220,271	4,750,226
Color Colo	3,482,120	3,954,035	<471,915>	TOTAL SALES	41,659,148	42,935,507	<1,276,359>	4,791,133	44,163,251
-18,211	2,256,174	2,691,850	435,676	Less: Cost of Sales	28,424,031	29,394,877	970,846	3,477,338	30,582,050
-18,211				Lass Christmas					
Add Section Company				Less: Sillinkage					
688 600 162 HILLTOP SHOP 5,001 6,190 289 4,558 9,888 1,564 1,569 1,169									
System 920									
0 250 259 ECOMPRICE DIVISION 45385 5,700 42,4745 2,938									
Company									
2,244,003 2,706,510 49,007 107,007 108,06,431 1,257,075 1,066,431 1,257,075 1,267,07									
1,237,917 1,247,925 -59,988 96,055 MAGIN N 31,64 31,5 0.2 27.4 30.8 31.5 0.2 31.5									
1,237,917 1,247,925 -59,988 96,055 MAGIN N 31,64 31,5 0.2 27.4 30.8 31.5 0.2 31.5	510	50.4	2.2	0007.05.04.50.04	60.0	£0.5		70.6	60.0
\$3.52 \$3.19 \$0.3 \$3.0 \$0.05 \$MARGIN % \$0.4 \$0.0 \$0.2 \$2.74 \$0.8 \$0.5 \$0.7 \$MARGIN % \$0.4 \$0.0 \$0.2 \$2.74 \$0.8 \$0.5 \$0.7 \$MARGIN % \$0.4 \$0.0 \$0.0 \$2.5 \$0.7 \$0.7 \$MARGIN % \$0.4 \$0.0 \$0.5 \$0.7 \$0.5 \$0.7 \$0.5 \$0.7 \$0.5 \$0.7 \$0.5 \$0.7 \$0.5 \$0.7 \$0.5 \$0.5 \$0.7 \$0.5 \$0.									
31.6 31.6 4.0 NET GROSS MARGIN % 31.4 31.2 0.3 24.9 30.1									
15.2 13.2 2.1 ACADEMIC SUPPORT DIV 16.9 16.8 0.1 8.4 15.8 15.0 51.0 51.8 4.0.9 CORPERAL ROSE DIVISION 49.5 49.8 40.3 50.2 49.8 50.2 49.8 50.2 49.8 50.2 59.8 59.5 59.	<0.3>	0.4	0.7	SHRINKAGE %	0.4	0.4	0.0	2.5	0.7
S1.0 S1.8 <0.95 CERERAL MOSE DIVISION 49.5 49.8 <0.33 50.2 49.4 34.9 40.2 33.7 HILLTO'S PORIOP 41.0 39.8 1.2 37.9 35.4 33.2 2.3 UMALE COMMONS STORE 22.9 22.3 0.6 32.0 31.6 55.1 50.7 44.7 ECOMMERICE DIVISION 51.9 51.2 0.7 52.5 51.0 43.7 37.1 6.5 FALTH SCIENCES STORE 22.3 25.7 40.4 33.1 22.6 74.201 80.479 -6.2795 OTREN INCOME 1.291.394 1.25.982 65.372 11.16.64 1.277.079 1.312.118 1.228.394 <16.189 ORGSS MARGINOTTER 14.975.668 14.602.447 <226.779 1.306.030 14.570.067 1.312.118 1.238.304 <16.189 ORGSS MARGINOTTER 1.291.394 1.25.982 65.372 11.16.64 1.277.079 1.312.119 2.55.811 2.55.811 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 1.312.119 2.55.811 2.55.811 0.2 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.2 0.2 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.2 0.2 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.2 0.2 0.1 0.1 0.1 0.1 0.1 0.1 0.2 0.2 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.2 0.2 0.1 0.	35.6	31.6	4.0	NET GROSS MARGIN %	31.4	31.2	0.3	24.9	30.1
S1.0 S1.8 <0.95 CERERAL MOSE DIVISION 49.5 49.8 <0.33 50.2 49.4 34.9 40.2 33.7 HILLTO'S PORIOP 41.0 39.8 1.2 37.9 35.4 33.2 2.3 UMALE COMMONS STORE 22.9 22.3 0.6 32.0 31.6 55.1 50.7 44.7 ECOMMERICE DIVISION 51.9 51.2 0.7 52.5 51.0 43.7 37.1 6.5 FALTH SCIENCES STORE 22.3 25.7 40.4 33.1 22.6 74.201 80.479 -6.2795 OTREN INCOME 1.291.394 1.25.982 65.372 11.16.64 1.277.079 1.312.118 1.228.394 <16.189 ORGSS MARGINOTTER 14.975.668 14.602.447 <226.779 1.306.030 14.570.067 1.312.118 1.238.304 <16.189 ORGSS MARGINOTTER 1.291.394 1.25.982 65.372 11.16.64 1.277.079 1.312.119 2.55.811 2.55.811 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 1.312.119 2.55.811 2.55.811 0.2 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.2 0.2 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.2 0.2 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.2 0.2 0.1 0.1 0.1 0.1 0.1 0.1 0.2 0.2 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.1 0.2 0.2 0.1 0.	15.2	13.2	2.1	ACADEMIC SUPPORT DIV		16.8	0.1	8.4	15.8
35.4 33.2 2.3 UNALE COMMONS STORE 32.9 22.3 0.6 32.0 31.6 55.1 50.7 52.5 51.0 43.7 37.1 6.5 HEATH SCIENCES STORE 25.3 25.7 c0.4 33.1 25.6 51.0 74.201 80.479 <6.285 74.201 80.479 <6.285 74.201 80.479 <6.285 74.201 80.479 <6.285 74.201 80.479 <6.285 74.201 80.479 <6.285 74.201 80.479 <6.285 74.201 80.479 <6.285 74.201 80.479 <6.285 74.201 80.479 62.201 74.201 7	51.0	51.8	<0.9>	GENERAL MDSE DIVISION	49.5	49.8	<0.3>	50.2	49.4
S5.1 S0.7 4.4 #COMMERCE DIVISION 51.9 51.2 0.7 52.5 51.0									
48.7 37.1 6.5 HEALTH SCIENCES STORE 25.3 25.7 .0.4 33.1 25.6									
1,12,118 1,328,304 <16,186 GROSS MARGIN/OTHER 14,375,668 14,602,447 <226,779 1,306,030 14,570,907	43.7	37.1	6.5	HEALTH SCIENCES STORE	25.3	25.7	<0.4>	33.1	25.6
Less: Controllable Exp									
253,113 256,831 3,718 Career Wages 2,701,091 2,796,294 95,204 247,140 2,751,984 0 0 0 0 United Appointment 5,984 2,500 42,512 18,8152 19,8126 18,852 4,974-5 18,8152 4,974-5 18,8152 1,79,942 1,93,937 445,683 4,6255 TOTAL WAGES 4,593,537 4,659,899 66,562 433,031 4,474,338 13.0 11.3 4,474,338 1.10 10.9 4,02.5 9,0 10.1 13.3 4,474,338 1,361,144 4,5518 5,076 5,076 1,445 5,135 5,076 5,076 1,445 5,135 5,076 5,076 1,232 15,999 28,658 14,147 144,174	1,312,118	1,328,304	<16,186>	GROSS MARGIN/OTHER	14,375,668	14,602,447	<226,779>	1,306,030	14,570,907
198,825 198,852 199,745 188,852 199,745 188,852 199,745 188,852 199,745 188,852 199,745 188,852 199,745 188,852 199,745 188,852 199,745 188,852 199,745 199,				Less: Controllable Exp					
198,826 188,852 <3,9745 Student Wages 45,813 415,683 <43,9745 Student Wages 415,683 415,683 <43,9745 Student Wages 415,683 415,6									
451,339								-	
137,565									
10,463	13.0	11.3	<1.7>	WAGE % TO SALES	11.0	10.9	<0.2>	9.0	10.1
10,463	137,565	147.124	9,559	Employee Benefits	1.492.709	1.592.412	99.703	142,354	1,533,975
0									
22									
1,451 550									
3,826 3,870 44 Operating Supplies 51,023 49,690 <1,333 2,852 46,159 3,500 3,500 3,500 0 Transportation 13,363 12,500 <653 1,511 13,119 0 0 0 0 0 Merchandise Losses 50,000 3,500 0 18 Postage Stamp O/S <32 0 0 0 0 0 0 0 0 0				Trav/Trips/Conference	,			,	
12,625								-	
3,500 3,500 0 Transportation 13,363 12,500 <863 1,511 13,111 3,001 0 0 0 0 0 0 0 0 0									
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0 0 0 0 60 60 60 57,302 58,383 1,081 Bank Card Expense 716,061 724,165 8,104 57,546 731,041 163 0 <163				Advertising Exp Yrbk					
57,302 58,383 1,081 3ank Card Expense 716,061 724,165 8,104 57,546 731,041 163 0 0 0 0 0 0 0 0 0									
163	-						-		
Section Sect	163	0	<163>	Overs/Shorts	9,060	0	<9,060>	1,521	1,813
S72									
0 0 0 0 0 0 0 0 2,504 0 0 0 0 0 0 0 300 0 0 300 14,994 13,500 <1,494> Professional Services 126,973 131,229 4,256 8,079 83,290 0 0 0 Temp Agency Service 7,524 3,500 <4,024> 261 4,603 26,382 26,050 <332> Inventory Count 26,382 26,050 <332> 23,158 23,158 <102									
14,994	0	0	0	Rentals-Truck	2,218	2,500	282	0	2,504
0 0 0 Temp Agency Service 7,524 3,500 <4,024> 261 4,603 26,382 26,050 <3322			-					-	
26,382 26,050 <332> Inventory Count 26,382 26,050 <332> 23,158 23,158 <102> 520 622 Commission Expense 55,586 60,062 4,476 0 42,360 <70> 75 145 Concession Expense 39,539 35,646 <3,893> 155 36,585 0 <2> <2> Alloc of Distr Cntr 0 4 4 4 0 0 0 0 44,744 2,000 <2,744> Payment to UCLA 125,112 151,751 26,539 6,775 162,613 302,113 312,045 9,932 TOTAL OTHER CONTROL. 3,624,952 3,857,346 232,394 297,423 3,779,879 754,053 757,728 3,675 TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SUCS AND ENTERPRISES 6,157,178 6,085,202 71,976 575,577 6,316,690									
Concession Expense					26,382	26,050	<332>	23,158	23,158
0								-	
302,113 312,045 9,932 TOTAL OTHER CONTROL 3,624,952 3,857,346 232,394 297,423 3,779,879 754,053 757,728 3,675 TOTAL CONTROLLABLE EXP 8,218,489 8,517,245 298,756 730,454 8,254,217 8,258,065 570,576 <12,511> SVCS AND ENTERPRISES Less: Allocated Exp 43,012 38,794 <4,218> Allocated Exp Less: Allocated Exp 15,489 1,564,784 73,835 153,199 1,629,916 72,139 71,807 <332> Allocated Exp. FIn 1,490,949 1,564,784 73,835 153,199 1,629,916 72,139 71,807 <332> Allocated Exp. FIS 735,289 783,885 48,596 71,805 761,543 31,183 32,315 1,32 Allocated Exp. Mktg 337,744 343,856 6,112 33,474 333,300 110,270 106,138 <4,132> Allocated Exp. Mktg 337,744 343,856 6,112 33,474 333,300 110,270 106,138 <4,132> Allocated Exp. Othr SA 1,076,096 1,098,602 22,506 118,015 1,087,606 30,433 35,599 5,166 Utilities 350,628 389,968 39,340 35,692 394,483 57,541 65,523 7,982 Depreciation 639,681 720,753 81,072 59,348 642,373 572,914 582,733 9,819 TOTAL ALLOCATED EXP 5,987,116 6,154,457 167,341 596,548 6,098,101	0	<2>	<2>	Alloc of Distr Cntr	0	4	4	0	0
Total Controllable Exp Gross Contribution to Stock Allocated Exp									
GROSS CONTRIBUTION TO SVCS AND ENTERPRISES 6,157,178 6,085,202 71,976 575,577 6,316,690									
Less: Allocated Exp 43,012				GROSS CONTRIBUTION TO					
43,012 38,794 <4,218> Allocated Exp. +IR 431,721 405,240 <26,481> 31,090 358,449 143,191 153,887 10,696 Allocated Exp. Fin 1,490,949 1,564,784 73,835 153,199 1,629,916 72,139 71,807 <332> Allocated ExpIS 735,289 783,885 48,596 71,805 761,543 31,183 32,315 1,132 Allocated Exp. Mktg 337,744 343,856 6,112 33,474 333,300 110,270 106,138 <4,132> Allocated Exp. Othr SA 1,076,096 1,098,602 22,506 118,015 1,087,606 85,146 78,670 <6,476> Maintenance 925,008 847,369 <77,639> 93,925 890,431 30,433 35,599 5,166 Utilities 350,628 389,968 39,340 35,692 394,483 57,541 65,523 7,982 Depreciation 639,681 720,753 81,072 59,348 642,373 572,914	558,065	5/0,576	<12,511>		6,157,178	6,085,202	/1,976	5/5,577	6,316,690
143,191 153,887 10,696 Allocated Exp. Fin 1,490,949 1,564,784 73,835 153,199 1,629,916 72,139 71,807 <332> Allocated Exp1S 735,289 783,885 48,596 71,805 761,543 31,183 32,315 1,132 Allocated Exp. Mktg 337,744 343,856 6,112 33,474 333,300 110,270 106,138 <4,132> Allocated Exp. Othr SA 1,076,096 1,098,602 22,506 118,015 1,087,606 85,146 78,670 <6,476> Maintenance 925,008 847,369 <77,639> 93,925 890,431 30,433 35,599 5,166 Utilities 350,628 389,968 39,340 35,692 394,843 57,541 65,523 7,982 Depreciation 639,681 720,753 81,072 59,348 642,373 572,914 582,733 9,819 TOTAL ALLOCATED EXP 5,987,116 6,154,457 167,341 596,548 6,098,101				Less: Allocated Exp					
72,139 71,807 <332> Allocated ExpIS 735,289 783,885 48,596 71,805 761,543 31,183 32,315 1,132 Allocated Exp. Mktg 337,744 343,856 6,112 33,474 333,300 110,270 106,138 <4,132> Allocated Exp. Othr SA 1,076,096 1,098,602 22,506 118,015 1,087,606 85,146 78,670 <6,476> Maintenance 925,008 847,369 <77,639> 93,925 890,431 30,433 35,599 5,166 Utilities 350,628 389,968 39,340 35,692 394,833 57,541 65,523 7,982 Depreciation 639,681 720,753 81,072 59,348 642,373 572,914 582,733 9,819 TOTAL ALLOCATED EXP 5,987,116 6,154,457 167,341 596,548 6,098,101									
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110,270 106,138 <4,132> Allocated Exp Othr SA 1,076,096 1,088,602 22,506 118,015 1,087,606 85,146 78,670 <6,476> Maintenance 925,008 847,369 <77,639> 93,925 890,431 30,433 35,599 5,166 Utilities 350,628 389,968 39,340 35,692 394,483 57,541 65,523 7,982 Depreciation 639,681 720,753 81,072 59,348 642,373 572,914 582,733 9,819 TOTAL ALLOCATED EXP 5,987,116 6,154,457 167,341 596,548 6,098,101									
30,433 35,599 5,166 Utilities 350,628 389,968 39,340 35,692 394,483 57,541 65,523 7,982 Depreciation 639,681 720,753 81,072 59,348 642,373 572,914 582,733 9,819 TOTAL ALLOCATED EXP 5,987,116 6,154,457 167,341 596,548 6,098,101	110,270	106,138	<4,132>	Allocated Exp Othr SA	1,076,096	1,098,602	22,506	118,015	1,087,606
57,541 65,523 7,982 Depreciation 639,681 720,753 81,072 59,348 642,373 572,914 582,733 9,819 TOTAL ALLOCATED EXP 5,987,116 6,154,457 167,341 596,548 6,098,101									
572,914 582,733 9,819 TOTAL ALLOCATED EXP 5,987,116 6,154,457 167,341 596,548 6,098,101									
<14,849> <12,157> <2,692> NET INCOME (LOSS) 170,063 <69,255> 239,318 <20,971> 218,589	572,914	582,733	9,819	TOTAL ALLOCATED EXP	5,987,116	6,154,457	167,341	596,548	6,098,101
	<14,849>	<12,157>	<2,692>	NET INCOME (LOSS)	170,063	<69,255>	239,318	<20,971>	218,589

CLIBERT COLUMN CLIBERT CLIBE	1LIN 1	11(05/22/16-06/2	5/16)	1	F	ISCAL YEAR 15-1	.6	FISCAL YE	AR 14-15
ACTIVAL SEGIOT WALRACT WALRA									
199,086									
199,086									
139,507 13,464 -3,917 SOUTH DIVISION 1,477,462 1,479,812 -50,370 13,691 1,462,890 13,155 130,794 -413,589 SPECIAL RESISTE DIVISION 2,583,131 2,133,165 -1,105 2,583,276 13,155 130,794 -413,589 SPECIAL RESISTE DIVISION 2,235,131 2,323,66 -412,500 442,289 2,335,77 13,575 13									, ,
207,062 231,412 23,969 LIU VALE DIVISION 3,757,414 2,65,777 4,881,349 21,706 2,800,359 2,701,415 2,800,359 2,800,3							- /		
270,145 289,971 415,628- CORPERGE DIVISION 2015,344 3,076,466 422,619 271,503 2,015,704 415,006 540,006									
171,1655 192,704									
1,000,000 1,00									
17.13 35.0									
17.13 35.0	, ,				, ,	, ,	•		, ,
Page			,						
66.8 65.0 1.8 GROSS MARCHI Ng				l e e e e e e e e e e e e e e e e e e e					
66.3 67.7 1.1-b CENTRAL DIMISION 66.7 67.6 -0.0-b 64.3 66.7 70.1 64.1 5.8 NORTH CAMPICS DIVISION 66.4 64.4 1.9 64.5 64.2 68.9 66.6 1.1 COUPRIAGE DIVISION 66.7 67.2 2.3 67.2 68.2 65.0 1.1 COUPRIAGE DIVISION 67.3 65.7 3.7 58.5 68.1 61.7 0.1 1.1 COUPRIAGE DIVISION 67.3 64.9 0.8 61.6 61.8 61.8 61.7 0.1 1.1 COUPRIAGE DIVISION 67.3 64.9 0.8 61.6 61.8 61.8 61.7 0.1 SPECIAL PURISTO INVISION 67.3 63.7 3.7 58.5 62.3 79.7 79.4 79.4 79.4 79.4 79.4 79.4 79.4 79.7 79.4 79.4 79.4 79.4 79.4 79.4 79.4 79.4 79.7 79.4 79.4 79.4 79.4 79.4 79.4 79.4 79.4 79.4 79.4 79.4 79.4 79.7 79.4			•	l e e e e e e e e e e e e e e e e e e e					
The color The	66.8	65.0	1.8	GROSS MARGIN %	67.0	65.3	1.7	63.9	64.7
The color The	66.3	67.7	<1.4>	CENTRAL DIVISION	66.7	67.6	<0.05	64 3	66.7
66.1 64.5 1.6 SOUTH DIVISION 66.6 64.4 2.1 64.5 64.5 64.6 68.9 66.6 2.3 IU VAILE DIVISION 69.5 67.2 2.3 67.2 67.8 66.2 65.0 1.1 COMPANCE DIVISION 69.5 67.2 2.3 67.2 67.8 66.6 61.7 0.1 SPECIAL EMPINISION 69.5 67.2 2.3 67.2 67.8 66.6 61.7 0.1 SPECIAL EMPINISION 66.7 64.9 0.8 6.5 61.8 61.8 61.8 61.7 0.1 SPECIAL EMPINISION 66.7 64.9 0.8 6.5 61.8 61.8 61.7 0.1 SPECIAL EMPINISION 66.7 64.9 0.8 6.5 61.8 61.8 61.7 0.1 SPECIAL EMPINISION 66.7 64.9 0.8 6.5 61.8 61.8 61.7 0.1 SPECIAL EMPINISION 66.7 64.9 0.3 61.5 61.5 61.7 0.1 SPECIAL EMPINISION 66.7 64.9 0.3 61.5 61.5 61.5 61.5 61.5 61.5 61.5 61.5									
66.2 65.0 1.1 COOPERAGE DIVISION 63.7 64.9 0.8 63.6 63.8 63.8 63.7 20.7 20.7 20.5 20	66.1	64.5	1.6		66.6	64.4		64.5	64.5
September Sept	68.9	66.6	2.3	LU VALLE DIVISION	69.5	67.2	2.3	67.2	67.8
207/052 205,078	66.2	65.0	1.1	COOPERAGE DIVISION	65.7	64.9	0.8	63.6	63.8
317,189 954,127 <	61.8	61.7	0.1	SPECIAL EVENTS DIVISION	67.3	63.7	3.7	58.5	62.3
317,189 954,127 <									
Less: Controllable Exp									
317,582 324,766	917,189	954,127	<36,938>	GROSS MARGIN/OTHER	11,026,046	11,013,114	12,932	917,186	10,615,049
317,582 324,766				Loss: Controllable Eva					
1,596 239,829 3,5084 4,7455 5tlater Wages 2,473,788 2,439,781 45,8005 22,389 2,389,731 439,6515 440,0203 435,7605 435,7605 48,808 45,801 435,7605 48,808 45,803 435,7605 435,7605 48,808 45,803 435,7605 435,7605 48,808 45,803 435,7605 435,7605 48,808 45,803 435,7605 435,7605 48,808 45,803 435,7605 435				Less. Controllable Exp					
1,596 239,829 3,5084 4,7455 5tlater Wages 2,473,788 2,439,781 45,8005 22,389 2,389,731 439,6515 440,0203 435,7605 435,7605 48,808 45,801 435,7605 48,808 45,803 435,7605 435,7605 48,808 45,803 435,7605 435,7605 48,808 45,803 435,7605 435,7605 48,808 45,803 435,7605 435,7605 48,808 45,803 435,7605 435	317.582	324,766	7.184	Career Wages	3,294.330	3,306.915	12,585	308,205	3,215.313
239,829 235,084 <4,745 Student Wages 2,474758 2,427,988 <45,800 225,339 223,39,731 <45,800 519,847 1,487 TOTAL WAGES 5,10,667 5,259,345 <1,127 492,610 393,51 41,472 41,511 393,91 41,472 41,511 31,91 41,91			,						
\$\ \text{color}{30,051.5} \ \tag{40,033} \ \tag{40,937} \ \tag{40,937} \ \tag{435,760} \ \tag{518,360} \ \ta		235,084							
164,466	<39,051>	<40,003>	<952>	Labor Recharge	<458,021>		15,193	<40,983>	<435,760>
164,406			,				,		
1,459	48.8	45.1	<3.6>	WAGE % TO SALES	40.6	39.5	<1.1>	45.1	39.9
1,459	454405	101 557	47.054		4 050 050		22.454	464 760	4 704 450
3,740									
0									
Social	,								
59,041 56,155 5,144 Paper 592,036 631,781 39,745 56,344 618,933								-	
4,8								-	,
5,261									
0									
4,150		0							
5,008 5,586 -322 Laundry 50,113 57,352 7,239 4,238 55,688 3,710 1,980 <1,730 Advertising	<11,883>	<10,700>	1,183	Purchasing Rebates	<112,052>	<115,600>	<3,548>	<13,633>	<111,820>
Signature	4,150	2,660	<1,490>	Replacements	36,415	29,395	<7,020>	7,308	36,636
3,710	5,908	5,586	<322>	Laundry	50,113	57,352	7,239	4,238	55,658
0 100 100 Menu Development 0 1,100 1,100 0 0 0 0 1 1 16 15 Dorn Coupons Expense 3 166 163 1 1 7 7 9,452 5,353 4,099 Repairs & Maintenance 89,066 61,489 29,104 40,898 11,794 9 Sales Tax Expense 21,078 19,255 40,927 30,190 419,619 1,745 1,754 9 9 Sales Tax Expense 21,078 19,255 40,925 2,025 2,187 19,963 549 1,019 470 Overs/Shorts 13,594 11,569 2,065 400 0 0 Credit Card Adjustments 112 0 400 500 100 Rentals 5,396 4,200 2,265 400 0 0 7 Taxes & ILcenses 636 675 39 0 586 0 6,00									
1									
9,452 5,353 4,099> Repairs & Maintenance 29,104 40,898 11,794 8ank Card Expense 429,029 469,956 40,927 30,190 419,619 1,745 1,754 9 Sales Tax Expense 21,078 19,255 <1,753> 1,583 19,663 19,613 19,619 1,745 1,754 9 Sales Tax Expense 21,078 19,255 <1,753> 1,583 19,663 19,619 1,745 1,754 9 Sales Tax Expense 21,078 19,255 <1,753> 1,583 19,663 19,619 1,745 1,754 9 Sales Tax Expense 21,078 19,255 <1,753> 1,583 19,663 19,619 1,745 1,754 9 Sales Tax Expense 21,078 19,255 <1,753> 1,583 19,663 19,619 1,745 1,753 1,583 19,663 19,619 1,745 1,753 1,583 19,663 1,745 1,745 1,745 1,754 1,755 1,753 1,759								-	
1,745					-				
1,745	,							,	
549 1,019			,						
0	,								
400 500 100 Rentals 5,396 4,200 <1,196> 690 4,679				,		,		,	
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	400	500	100		5,396	4,200	<1,196>	690	4,679
Professional Services	2,656	400	<2,256>	Rentals-Truck	5,271	4,550	<721>	729	4,059
2,289 500 <1,789 7 112 Commission Expense 253,648 255,734 2,086 12,373 249,634 286,925 314,573 27,648 TOTAL CONTROL. 3,442,229 3,536,766 94,537 290,956 3,413,047 3,442,229 3,536,766 94,537 290,956 3,413,047 3,442,229 3,536,766 94,537 290,956 3,413,047 3,442,229 3,536,766 94,537 290,956 3,413,047 3,442,229 3,536,766 94,537 290,956 3,413,047 3,442,229 3,536,766 94,537 290,956 3,413,047 3,442,229 3,536,766 94,537 290,956 3,413,047 3,442,229 3,536,766 94,537 290,956 3,413,047 3,442,229 3,536,766 94,537 290,956 3,413,047 3,442,229 3,536,766 94,537 290,956 3,413,047 3,442,229 3,536,766 94,537 290,956 3,413,047 3,442,229 3,536,766 3,443,927 3,442,229 3,536,766 3,443,927 3,442,229 3,442,24									
13,285									
286,925 314,573 27,648 TOTAL OTHER CONTROL. 3,442,229 3,536,766 94,537 290,056 3,413,047 805,285 834,420 29,135 TOTAL CONTROLLABLE EXP (SOS CONTRIBUTION TO SOS CONTRUBUTION TO SOS			,						
805,285 834,420 29,135 TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES 8,752,296 8,832,111 79,815 782,666 8,543,927 111,905 119,707 <7,803 5VCS AND ENTERPRISES 2,273,750 2,181,003 92,747 134,520 2,071,122									
111,905 119,707 <7,803> SVCS AND ENTERPRISES 2,273,750 2,181,003 92,747 134,520 2,071,122									
111,905 119,707 <7,803 SVCS AND ENTERPRISES 2,273,750 2,181,003 92,747 134,520 2,071,122	003,203	03 1,720	27,133		5,752,250	0,002,111	, ,,,,,,,	, 02,000	0,0 10,021
Less: Allocated Exp Less: Allocated Exp Less: Allocated Exp HR S01,001 459,470 <41,531 35,368 409,263 51,124 51,752 628 Allocated Exp. Fin 568,584 584,861 16,277 40,986 568,517 25,756 24,149 <1,607 Allocated Exp. Fin 568,584 584,861 16,277 40,986 568,517 25,756 24,149 <1,607 Allocated Exp. HR 128,717 199 8,955 115,175 39,370 35,694 <3,676 Allocated Exp. Mktg 128,518 128,717 199 8,955 115,175 39,370 35,694 <3,676 Allocated Exp. Othr SA 407,261 407,789 528 31,573 372,625 71,777 63,849 <7,928 Maintenance 779,778 687,735 <92,043 79,178 750,630 25,655 28,887 3,232 Utilities 295,578 316,442 20,864 30,088 332,548 395,355 95,779 5,244 Depreciation 985,340 1,053,569 68,229 97,240 1,045,128 364,684 356,227 <8,457 TOTAL ALLOCATED EXP 3,948,220 3,931,570 <16,650 342,599 3,850,923 <252,779 <236,520 <16,259 NET INCOME (LOSS) <1,674,470 <1,750,567 76,097 <208,080 <1,779,801 312,410 342,745 <30,335 TOTAL CUSTOMER COUNT 1,283,857 1,327,070 <43,213 121,133 1,327,900 197,720 215,594 <17,874 ASUCLA CUSTOMER COUNT 2,408,400 2,468,288 <59,888 211,325 2,455,847 <6.16 5.81 0.36 TOTAL AVERAGE CHECK 6.07 5.84 0.23 5.92 5.70 6.16 5.81 0.36 TOTAL AVERAGE CHECK 5.17 5.01 0.16 4.70 4.75 <29,961 30,763 802 EMPLOYEE HOURS 319,049 320,360 1,311 31,414 330,584 330,584 30,686 30,788	111,905	119,707	<7,803>		2,273,750	2,181,003	92,747	134,520	2,071,122
49,334 45,250 <4,084> Allocated ExpHR 501,001 459,470 <41,531> 35,368 409,263 51,124 51,752 628 Allocated Exp. Fin 568,584 584,861 16,277 40,986 568,517 25,756 24,149 <1,607> Allocated ExpIS 282,160 292,987 10,827 19,210 257,037 11,133 10,867 <266> Allocated Exp. Othr SA 407,261 407,789 528 31,573 372,625 71,777 63,849 <7,928> Maintenance 779,778 687,735 <92,043> 79,178 750,630 25,655 28,887 3,232 Utilities 295,578 316,442 20,864 30,088 332,548 90,535 95,779 5,244 Depreciation 985,340 1,053,569 68,229 97,240 1,045,128 364,684 356,227 <8,457> TOTAL ALLOCATED EXP 3,948,220 3,931,570 <16,650> 342,599 3,850,923 312,410 3						-	·		
51,124 51,752 628 Allocated Exp. Fin 568,584 584,861 16,277 40,986 568,517 25,756 24,149 <1,607> Allocated Exp15 282,160 292,987 10,827 19,210 257,037 39,370 35,694 <3,676> Allocated Exp. Othr SA 407,261 407,789 528 31,573 372,625 71,777 63,849 <7,928> Maintenance 779,778 687,735 <92,043> 79,178 750,630 25,655 28,887 3,232 Utilities 295,578 316,442 20,864 30,088 322,548 30,535 95,779 5,244 Depreciation 985,340 1,053,569 68,229 97,240 1,045,128 364,684 356,227 <8,457> TOTAL ALLOCATED EXP 3,948,220 3,931,570 <16,650> 342,599 3,850,923 312,410 342,745 <30,335> TOTAL CUSTOMER COUNT 1,283,857 1,375,558 <103,101> 332,458 3,783,747 114,690 <td>j </td> <td></td> <td></td> <td>Less: Allocated Exp</td> <td></td> <td></td> <td></td> <td></td> <td></td>	j			Less: Allocated Exp					
51,124 51,752 628 Allocated Exp. Fin 568,584 584,861 16,277 40,986 568,517 25,756 24,149 <1,607> Allocated Exp15 282,160 292,987 10,827 19,210 257,037 39,370 35,694 <3,676> Allocated Exp. Othr SA 407,261 407,789 528 31,573 372,625 71,777 63,849 <7,928> Maintenance 779,778 687,735 <92,043> 79,178 750,630 25,655 28,887 3,232 Utilities 295,578 316,442 20,864 30,088 322,548 30,535 95,779 5,244 Depreciation 985,340 1,053,569 68,229 97,240 1,045,128 364,684 356,227 <8,457> TOTAL ALLOCATED EXP 3,948,220 3,931,570 <16,650> 342,599 3,850,923 312,410 342,745 <30,335> TOTAL CUSTOMER COUNT 1,283,857 1,375,558 <103,101> 332,458 3,783,747 114,690 <td> </td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
25,756 24,149 <1,607> Allocated ExpIS 282,160 292,987 10,827 19,210 257,037 11,133 10,867 <266> Allocated Exp. Mktg 128,518 128,717 199 8,955 115,175 39,370 35,694 <3,676> Allocated Exp. Othr SA 407,261 407,789 528 31,573 372,625 71,777 63,849 <7,928> Maintenance 779,778 687,735 <92,043> 79,178 750,630 25,655 28,887 3,232 Utilities 295,578 316,442 20,864 30,088 332,548 90,535 95,779 5,244 Depreciation 985,340 1,053,569 68,229 97,240 1,045,128 364,684 356,227 <8,457> TOTAL ALLOCATED EXP 3,948,220 3,931,570 <16,650> 342,599 3,850,923 312,410 342,745 <30,335> TOTAL CUSTOMER COUNT 1,692,257 3,795,358 <103,101> 332,458 3,783,747 114,690									
11,133 10,867 <266> Allocated Exp. Mktg 128,518 128,717 199 8,955 115,175 39,370 35,694 <3,676> Allocated Exp Othr SA 407,261 407,789 528 31,573 372,625 71,777 63,849 <7,928> Maintenance 779,778 687,735 <92,043> 79,178 750,630 25,655 28,887 3,232 Utilities 295,578 316,442 20,864 30,088 332,548 90,535 95,779 5,244 Depreciation 985,340 1,053,569 68,229 97,240 1,045,128 364,684 356,227 <8,457> NET INCOME (LOSS) <1,674,470> <1,750,567> 76,097 <208,080> <1,779,801> 312,410 342,745 <30,335> TOTAL CUSTOMER COUNT 3,692,257 3,795,358 <103,101> 332,458 3,783,747 114,690 127,151 <12,461> 3RD PARTY CUST COUNT 1,283,857 1,327,070 <43,213> 121,133 1,327,900 197,720 215,594									
39,370 35,694 <3,676> Allocated Exp Othr SA 407,261 407,789 528 31,573 372,625 71,777 63,849 <7,928> Maintenance 779,778 687,735 <92,043> 79,178 750,630 295,578 316,442 20,864 30,088 332,548 90,535 95,779 5,244 Depreciation 985,340 1,053,569 68,229 97,240 1,045,128 364,684 356,227 <8,457> TOTAL ALLOCATED EXP 3,948,220 3,931,570 <16,650> 342,599 3,850,923 <252,779> <236,520> <16,259> NET INCOME (LOSS) <1,674,470> <1,750,567> 76,097 <208,080> <1,779,801> <114,690 127,151 <12,461> 3RD PARTY CUST COUNT 1,283,857 1,327,070 <43,213> 121,133 1,327,900 197,720 215,594 <17,874> ASUCLA CUSTOMER COUNT 2,408,400 2,468,288 <59,888> 211,325 2,455,847 30,365 3RD PARTY AVG CHECK 7.34 7.00 0.34 8.06 7.05 5.05 4.90 0.15 ASUCLA AVERAGE CHECK 5.17 5.01 0.16 4.70 4.75 510,704 20,789 42,789									
71,777 63,849 <7,928> Maintenance 779,778 687,735 <92,043> 79,178 750,630 25,655 28,887 3,232 Utilities 295,578 316,442 20,864 30,088 332,548 90,535 95,779 5,244 Depreciation 985,340 1,053,569 68,229 97,240 1,045,128 364,684 356,227 <8,457> TOTAL ALLOCATED EXP 3,948,220 3,931,570 <16,650> 342,599 3,850,923 <252,779> <236,520> <16,259> NET INCOME (LOSS) <1,674,470> <1,750,567> 76,097 <208,080> <1,779,801> 312,410 342,745 <30,335> TOTAL CUSTOMER COUNT 3,692,257 3,795,358 <103,101> 332,458 3,783,747 114,690 127,151 <12,461> 3RD PARTY CUST COUNT 1,283,857 1,327,070 <43,213> 121,133 1,327,900 197,720 215,594 <17,874> ASUCLA CUSTOMER COUNT 2,408,400 2,468,288 <59,888> 211,325 2,45				, ,					
25,655 28,887 3,232 Utilities 295,578 316,442 20,864 30,088 332,548 90,535 95,779 5,244 Depreciation 985,340 1,053,569 68,229 97,240 1,045,128 364,684 356,227 <8,457> TOTAL ALLOCATED EXP 3,948,220 3,931,570 <16,650> 342,599 3,850,923 <252,779> <236,520> <16,259> NET INCOME (LOSS) <1,674,470> <1,750,567> 76,097 <208,080> <1,779,801> 312,410 342,745 <30,335> TOTAL CUSTOMER COUNT 3,692,257 3,795,358 <103,101> 332,458 3,783,747 114,690 127,151 <12,461> 3RD PARTY CUST COUNT 1,283,857 1,327,070 <43,213> 121,133 1,327,900 197,720 215,594 <17,874> ASUCLA CUSTOMER COUNT 2,408,400 2,468,288 <59,888> 211,325 2,455,847 6.16 5.81 0.36 TOTAL AVERAGE CHECK 6.07 5.84 0.23 5.92 5.70									
90,535 95,779 5,244 Depreciation 985,340 1,053,569 68,229 97,240 1,045,128 3,946,684 356,227 <8,457> TOTAL ALLOCATED EXP 3,948,220 3,931,570 <16,650> 342,599 3,850,923 <252,779> <236,520> <16,259> NET INCOME (LOSS) <1,674,470> <1,750,567> 76,097 <208,080> <1,779,801> <312,410 342,745 <30,335> TOTAL CUSTOMER COUNT 114,690 127,151 <12,461> 3RD PARTY CUST COUNT 1,283,857 1,327,070 <43,213> 121,133 1,327,900 <19,779,801> <17,874> ASUCLA CUSTOMER COUNT 2,408,400 2,468,288 <59,888> 211,325 2,455,847 <1,050 3,05									
364,684 356,227 <8,457> TOTAL ALLOCATED EXP 3,948,220 3,931,570 <16,650> 342,599 3,850,923 <252,779> <236,520> <16,259> NET INCOME (LOSS) <1,674,470> <1,750,567> 76,097 <208,080> <1,779,801> 312,410 342,745 <30,335> TOTAL CUSTOMER COUNT 3,692,257 3,795,358 <103,101> 332,458 3,783,747 114,690 127,151 <12,461> 3RD PARTY CUST COUNT 1,283,857 1,327,070 <43,213> 121,133 1,327,900 197,720 215,594 <17,874> ASUCLA CUSTOMER COUNT 2,408,400 2,468,288 <59,888> 211,325 2,455,847 6.16 5.81 0.36 TOTAL AVERAGE CHECK 6.07 5.84 0.23 5.92 5.70 8.07 7.34 0.73 3RD PARTY AVG CHECK 7.34 7.00 0.34 8.06 7.05 5.05 4.90 0.15 ASUCLA AVERAGE CHECK 5.17 5.01 0.16 4.70 4.75									
312,410 342,745 <30,335> TOTAL CUSTOMER COUNT 114,690 127,151 <12,461> 3RD PARTY CUST COUNT 1,283,857 1,327,070 <43,213> 121,133 1,327,900 197,720 215,594 <17,874> ASUCLA CUSTOMER COUNT 2,408,400 2,468,288 <59,888> 211,325 2,455,847 6.16 5.81 0.36 TOTAL AVERAGE CHECK 6.07 5.84 0.23 5.92 5.70 8.07 7.34 0.73 3RD PARTY AVG CHECK 7.34 7.00 0.34 8.06 7.05 5.05 4.90 0.15 ASUCLA AVERAGE CHECK 5.17 5.01 0.16 4.70 4.75 29,961 30,763 802 EMPLOYEE HOURS 319,049 320,360 1,311 31,414 330,584									
114,690 127,151 <12,461> 3RD PARTY CUST COUNT 1,283,857 1,327,070 <43,213> 121,133 1,327,900 197,720 215,594 <17,874> ASUCLA CUSTOMER COUNT 2,408,400 2,468,288 <59,888> 211,325 2,455,847 6.16 5.81 0.36 TOTAL AVERAGE CHECK 6.07 5.84 0.23 5.92 5.70 8.07 7.34 0.73 3RD PARTY AVG CHECK 7.34 7.00 0.34 8.06 7.05 5.05 4.90 0.15 ASUCLA AVERAGE CHECK 5.17 5.01 0.16 4.70 4.75 29,961 30,763 802 EMPLOYEE HOURS 319,049 320,360 1,311 31,414 330,584	<252,779>	<236,520>	<16,259>	NET INCOME (LOSS)	<1,674,470>	<1,750,567>	76,097	<208,080>	<1,779,801>
114,690 127,151 <12,461> 3RD PARTY CUST COUNT 1,283,857 1,327,070 <43,213> 121,133 1,327,900 197,720 215,594 <17,874> ASUCLA CUSTOMER COUNT 2,408,400 2,468,288 <59,888> 211,325 2,455,847 6.16 5.81 0.36 TOTAL AVERAGE CHECK 6.07 5.84 0.23 5.92 5.70 8.07 7.34 0.73 3RD PARTY AVG CHECK 7.34 7.00 0.34 8.06 7.05 5.05 4.90 0.15 ASUCLA AVERAGE CHECK 5.17 5.01 0.16 4.70 4.75 29,961 30,763 802 EMPLOYEE HOURS 319,049 320,360 1,311 31,414 330,584	242	242 = :=		TOTAL CUCTOMES	2 500	2 =2= ===	400 :-:	222 :	2 =22 = :=
197,720 215,594 <17,874> ASUCLA CUSTOMER COUNT 2,408,400 2,468,288 <59,888> 211,325 2,455,847 6.16 5.81 0.36 TOTAL AVERAGE CHECK 6.07 5.84 0.23 5.92 5.70 8.07 7.34 0.73 3RD PARTY AVG CHECK 7.34 7.00 0.34 8.06 7.05 5.05 4.90 0.15 ASUCLA AVERAGE CHECK 5.17 5.01 0.16 4.70 4.75 29,961 30,763 802 EMPLOYEE HOURS 319,049 320,360 1,311 31,414 330,584									
6.16 5.81 0.36 TOTAL AVERAGE CHECK 6.07 5.84 0.23 5.92 5.70 8.07 7.34 0.73 3RD PARTY AVG CHECK 7.34 7.00 0.34 8.06 7.05 5.05 4.90 0.15 ASUCLA AVERAGE CHECK 5.17 5.01 0.16 4.70 4.75 29,961 30,763 802 EMPLOYEE HOURS 319,049 320,360 1,311 31,414 330,584									
8.07 7.34 0.73 3RD PARTY AVG CHECK 7.34 7.00 0.34 8.06 7.05 5.05 4.90 0.15 ASUCIA AVERAGE CHECK 5.17 5.01 0.16 4.70 4.75 29,961 30,763 802 EMPLOYEE HOURS 319,049 320,360 1,311 31,414 330,584	197,720	215,594	<17,874>	ASUCLA CUSTOMER COUNT	2,408,400	2,468,288	<59,888>	211,325	2,455,847
8.07 7.34 0.73 3RD PARTY AVG CHECK 7.34 7.00 0.34 8.06 7.05 5.05 4.90 0.15 ASUCIA AVERAGE CHECK 5.17 5.01 0.16 4.70 4.75 29,961 30,763 802 EMPLOYEE HOURS 319,049 320,360 1,311 31,414 330,584		F 01	0.36	TOTAL AVEDACE CUECK	6.07	F 0.4	0.22	F 03	F 70
5.05 4.90 0.15 ASUCLA AVERAGE CHECK 5.17 5.01 0.16 4.70 4.75 29,961 30,763 802 EMPLOYEE HOURS 319,049 320,360 1,311 31,414 330,584									
29,961 30,763 802 EMPLOYEE HOURS 319,049 320,360 1,311 31,414 330,584									
	5.05	7.30	0.15	ANDUCEN AND MADE CHECK	5.17	5.01	0.10	4.70	4./3
	29,961	30,763	802	EMPLOYEE HOURS	319,049	320,360	1,311	31,414	330,584
			<1.99>	SALES/LABOR HOUR					

SERVICES DIVISION INCOME STATEMENT

JUN. 1	11(05/22/16-06/2	5/16)	1	F	ISCAL YEAR 15-1	6	FISCAL YE	AR 14-15
	CURRENT MONTH	· ,			MO(07/26/15-06		LAST YEAR	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
10,945	14,500	~3 555×	PHOTOGRAPHY	148,233	171,500	<23,267>	14,601	147,189
10,945	14,500		TOTAL SALES	148,233	171,500	<23,267>	14,601	147,189
	200	200		4 007	2 450	1 612	222	2 000
0	300	300	Less: Cost of Sales	1,837	3,450	1,613	239	2,990
10,945 100.0	14,200 97.9		GROSS MARGIN GROSS MARGIN %	146,396 98.8	168,050 98.0	<21,654> 0.8	14,362 98.4	144,199 98.0
100.0	97.9	2.1	GROSS MARGIN 70	90.0	96.0	0.6	90.4	96.0
100.0	97.9	2.1	PHOTOGRAPHY	98.8	98.0	0.8	98.4	98.0
146,905	143,363	3,542	TRADEMARKS AND LICENSING	2,148,422	2,279,940	<131,518>	135,597	2,153,989
97,301	107,734	•	LEASED OPS	1,066,728	1,146,457	<79,729>	97,464	1,068,840
244,206	251,097		OTHER INCOME	3,215,150	3,426,397	<211,247>	233,060	3,222,829
255,151	265,297	<10,146>	GROSS MARGIN/OTHER	3,361,546	3,594,447	<232,901>	247,423	3,367,028
			Less: Controllable Exp					
34,529	34,800	271	Career Wages	389,079	382,800	<6,279>	33,496	372,555
80	750		Student Wages	1,993	8,925	6,932	156	4,428
34,609	35,550	941	TOTAL WAGES	391,071	391,725	654	33,652	376,983
316.2	245.2	<71.0>	WAGE % TO SALES	263.8	228.4	<35.4>	230.5	256.1
17,793	18,807	1,014	Employee Benefits	195,282	205,647	10,365	17,881	189,658
145	650		Office Supplies	6,911	8,150	1,239	164	6,189
1,394	700		Telephone	7,986	7,709	<277>	705	7,373
60	105		Postage	383	1,155	772	49	751
1,808	3,050	1,242	Trav/Trips/Conference	11,964	18,550	6,586	1,950	21,047
0	0	0	Enforcement	8,500	8,500	0	0	7,818
0	0	0	Enforcement Adv.	0	0	0	0	500
225	1,550	1,325	Business Promotion	10,295	33,050	22,755	712	30,211
0	100	100	Repairs & Maintenance	816	1,100	284	719	1,239
7,571	0		Bad Debt	35,811	0	<35,811>	0	0
2,083	2,583		Professional Services	26,802	27,813	1,011	2,083	23,463
0 481	250 3,800		Legal Trademark	11,439	2,750	<8,689> 8,463	1,150	6,200
17,567	10,000	,	Intern'i Agnt Fee/Tax	33,337 268,869	41,800 255,053	<13,816>	4,140 8	45,440 252,348
9,276	10,000	727	Domestic Agency Fee	149,652	151,027	1,375	12,726	135,535
34,442	35,821	1,379	Payment to UCLA	582,237	587,419	5,182	49,080	526,996
92,843	87,419		TOTAL OTHER CONTROL.	1,350,284	1,349,723	<561>	91,367	1,254,769
127,452	122,969	<4,483>	TOTAL CONTROLLABLE EXP	1,741,355	1,741,448	93	125,019	1,631,752
			GROSS CONTRIBUTION TO					
127,698	142,328	<14,630>	SVCS AND ENTERPRISES	1,620,191	1,852,999	<232,808>	122,404	1,735,275
			Less: Allocated Exp					
3,294	3,094	<200>	Allocated ExpHR	36,913	34,122	<2,791>	2,416	30,263
9,904	9,786		Allocated Exp. Fin	115,937	127,671	11,734	7,455	118,120
5,176	4,727		Allocated ExpIS	59,265	66,201	6,936	3,627	56,322
2,237	2,127		Allocated Exp. Mktg	27,254	29,113	1,859	1,691	24,977
7,911	6,987		Allocated Exp Othr SA	86,458	92,814	6,356	5,961	80,842
15,103	29,694	,	Maintenance	164,080	319,841	155,761	16,661	157,947
5,398 6,035	13,444 6,361	8,046 326	Utilities Depreciation	62,195 66,755	147,277 69,971	85,082 3,216	6,331 6,052	69,974 67,660
55,059	76,220	21,161	TOTAL ALLOCATED EXP	618,856	887,010	268,154	50,194	606,105
72,639	66,108	6,531	NET INCOME (LOSS)	1,001,334	965,989	35,345	72,210	1,129,170

UCLA STUDENT UNION INCOME STATEMENT

JUN. 11(05/22/16-06/25/16)		1	F	ISCAL YEAR 15-1	YEAR 15-16 FISCAL YEAR 14-15			
CURRENT MONTH			YTD 11 MO(07/26/15-06/25/16)		LAST YEAR ACTUAL			
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
49,878	60,900		EVENT SERVICES OFFICE	513,465	489,855	23,610	78,887	509,342
0	76	<76>	STUDENT UNION OPERATIONS	0	810	<810>	0	32
0	0		RECREATION & GAMES	0	0	0	0	5
47,214	54,389		AU POST OFFICE	464,959	552,768	<87,809>	48,509	567,868
97,092	115,365	<18,273>	TOTAL SALES	978,425	1,043,433	<65,008>	127,396	1,077,247
46,610	53,192		AU Post Office Cost	454,657	540,606	85,949	47,934	556,856
11,237	10,162		Facilities Costs	98,970	82,234	<16,736>	16,649	90,274
0	0	0	Cost of Sales GM RM	0	0	0	0	0
57,847	63,354	5,507	Less: Cost of Sales	553,627	622,840	69,213	64,583	647,131
59.6	54.9	<4.7>	COST OF SALES %	56.6	59.7	3.1	50.7	60.1
39,245	52,011	<12,766>	GROSS MARGIN	424,797	420,593	4,204	62,813	430,116
40.4	45.1	<4.7>	GROSS MARGIN %	43.4	40.3	3.1	49.3	39.9
77.5	ດລຸລ	۷۳.0۰	EVENT CEDVICES OFFICE	00.7	ດລຸລ	42 Es	70.0	ດລຸລ
77.5	83.3		EVENT SERVICES OFFICE	80.7	83.2	<2.5>	78.9	82.3
0.0	100.0		STUDENT UNION OPERATIONS RECREATION & GAMES	0.0	100.0	<100.0>	0.0	100.0
0.0 1.3	0.0 2.2	0.0		0.0 2.2	0.0 2.2	0.0 0.0	0.0	99.4
1.3	2.2	<0.9>	AU POST OFFICE	2.2	2.2	0.0	1.2	1.9
18,358	13,075	5,283	STUDENT UNION OPS	176,537	199,584	<23,047>	8,355	179,153
8,546	9,575	•	AU POST OFFICE	81,826	97,311	<15,485>	9,096	101,898
26,904	22,650	4,254	OTHER INCOME	258,363	296,895	<38,532>	17,451	281,051
66,149	74,661	<8,512>	GROSS MARGIN/OTHER	683,161	717,488	<34,327>	80,264	711,167
00,149	74,001	<0,512>	GROSS MARGIN/OTTIER	003,101	717,400	\JJZ1 >	00,204	711,107
			Less: Controllable Exp					
			Zessi demarciazio Exp					
27,210	30,859	3,649	Career Wages	325,641	339,449	13,808	30,369	327,340
23,134	21,533		Student Wages	202,096	208,921	6,825	20,020	185,610
50,344	52,392	2,048	TOTAL WAGES	527,736	548,370	20,634	50,390	512,951
51.9	45.4	•	WAGE % TO SALES	53.9	52.6	<1.4>	39.6	47.6
15,254	16,498	1,244	Employee Benefits	176,573	177,049	477	16,792	179,245
1,059	822	<237>	Office Supplies	14,051	12,490	<1,561>	533	10,916
2,823	3,360	537	Telephone	30,868	36,385	5,517	3,427	36,299
0	0	0	Trav/Trips/Conference	566	2,250	1,684	0	3,255
2,141	1,988	<153>	24 Hour Study Lounge	7,756	6,250	<1,506>	2,132	7,505
0	0	0	Student Comm Art	4,961	4,995	34	0	6,060
55	0	<55>	Training Programs	6,488	5,208	<1,280>	837	6,719
11,873	11,964	91	Annual ASUCLA Events	40,828	33,859	<6,969>	11,964	36,422
15,208	7,700	<7,508>	Student Event Exp	123,894	113,182	<10,712>	11,106	119,288
65	139	74	Operating Supplies	214	1,529	1,315	0	919
0	0	0	Freight Out	0	0	0	6	6
0	0	0	Uniforms	1,400	2,000	600	0	600
0	20	20	Advertising	595	1,159	564	5	1,754
412	601		Business Promotion	5,474	6,581	1,107	506	5,647
1,460	373		Repairs & Maintenance	20,385	11,559	<8,826>	1,285	14,292
959	1,278		Bank Card Expense	11,013	12,990	1,977	1,036	13,149
0	33	33	Overs/Shorts	2,639	331	<2,308>	217	2,296
0	0	0	Commission Expense	575	0	<575>	0	0
0	0	0	Student Support Svcs	3,206	2,629	<577>	0	2,791
15,417	15,417	0	Interaction Fund	169,583	169,587	4	15,417	169,583
16,040	13,000	•	STUDENT UNION EVENT F	131,842	140,000	8,158	10,403	118,825
82,765	73,193	<9,572>	TOTAL CONTROLLABLE EXP	752,910	740,033	<12,877>	75,665	735,571
133,109	125,585	<7,524>		1,280,647	1,288,403	7,756	126,055	1,248,522
<66,960>	<50,924>	<16,036>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	<597,486>	<570,915>	<26,571>	<45,791>	<537,355>
<00,900>	\JU,7Z4>	<10,030 <i>></i>	OVES AND LINIERLY SES	<000P,15C/	/3/U,313/	\20,3/1>	/TJ,/CT/	\JJ/\JZZ>
			Less: Allocated Exp					
			2000. / mocated Exp					
4,792	3,966	<826>	Allocated ExpHR	49,699	43,665	<6,034>	3,619	40,942
4,813	4,698		Allocated Exp. Fin	44,064	50,264	6,200	4,360	48,845
2,515	2,270		Allocated ExpIS	22,593	26,122	3,529	2,121	23,286
1,087	1,021		Allocated Exp. Mktg	10,322	11,447	1,125	989	10,272
3,845	3,355		Allocated Exp Othr SA	32,704	36,497	3,793	3,487	33,435
44,870	41,174		Maintenance	487,461	443,492	<43,969>	49,497	469,240
16,038	18,631	2,593	Utilities	184,774	204,093	19,319	18,809	207,885
18,875	14,398		Depreciation	138,118	158,378	20,260	13,243	137,686
96,836	89,513	<7,323>	TOTAL ALLOCATED EXP	969,735	973,958	4,223	96,124	971,591
55,050	35,313	., ,525>		333,733	3.37330	.,225	50,121	5. 2/552
<163,795>	<140,437>	<23,358>	NET INCOME (LOSS)	<1,567,221>	<1,544,873>	<22,348>	<141,915>	<1,508,946>

ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

JUN. 11(05/22/16-06/25/16)				FISCAL YEAR 15-16 FISCAL YEAR 14-15				
	CURRENT MONTH			YTD 11 MO(07/26/15-06/25/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
200 402	200 402	00		2 224 252	2 225 446	10.166	206 520	2 200 424
299,482	299,402	<80>	Career Wages	3,324,950	3,335,116	10,166	286,530	3,299,424
0 33,541	300 35,318	300 1,777	Limited Appointment Student Wages	0 347,396	4,300 377,742	4,300	1,840	24,501 329,500
333,022	335,020	1,777	TOTAL WAGES	3,672,346	3,717,158	30,346 44,812	29,193 317,562	3,653,425
6.4	5.8	<0.6>	WAGE % TO TOTAL SALES	5.8	5.7	<0.1>	4.8	5.6
0.1	5.0	(0.02	WAGE 70 TO TOTAL SALES	5.0	5.7	(0.17	1.0	5.0
0	0	0	Emp Awards, Profess.	11,859	14,500	2,642	0	11,156
0	0	0	Emp Awards, Students	6,000	7,400	1,400	<100>	9,100
149,036	144,020	<5,016>	Employee Benefits	1,624,603	1,587,450	<37,153>	147,156	1,590,765
18,631	14,527		Office Supplies	97,134	96,385	<749>	12,841	96,972
8,210	9,933	1,723	Telephone	84,973	108,090	23,117	9,611	100,302
960	1,280	320	Postage	8,840	11,822	2,982	649	9,038
1,416	2,168	752	Trav/Trips/Conference	8,023	25,185	17,162	27	4,566
359	20	<339>	Expense Allowance	1,180	220	<960>	0	39
7,850	7,539	<311>	Employee Relations	29,650	25,407	<4,243>	7,352	25,340
0	52	52	Tuition Assistance	0	572	572	0	0
0	0	0	Training Programs	0	0	0	0	25
285	1,793	1,508	Fingerprinting	5,471	11,771	6,300	0	10,987
435	369		Recruitment	5,611	5,059	<552>	128	2,208
0	206	206	Operating Supplies	1,311	3,552	2,241	20	3,583
0	0	0	Freight Out	0	0	0	6	6
588	350		Uniforms	4,162	3,850	<312>	276	3,433
<100>	<400>		Security Expense	<3,723>	<4,400>	<677>	1,950	<681>
0	52	52	Security Equipment	1,659	566	<1,093>	0	498
2,838	2,750		Alarm Monitoring	30,238	30,250	12	2,562	29,513
1,030	1,180	150	Advertising	13,417	14,450	1,033	1,017	16,007
1,500	1,500	0	Benefits U Adv	16,500	16,500	12.663	2,900	19,951
7,101	6,517	<584> 911	Repairs & Maintenance	60,598	73,261	12,663	4,706 479	56,355
653 11,967	1,564 12,433	466	Repair-Mtce Computer Repairs & Mtce-Equip	9,311 132,947	17,204 136,763	7,893 3,816	11,307	6,144 112,325
11,907	32	32	Printing	218	611	3,810	11,307	112,323
2,159	3,659	1,500	Bruin One Card Exp	45,307	52,807	7,500	2,000	93,339
2,133	40	40	Overs/Shorts	<36>	440	476	2,000	<57>
14,303	17,700	3,397	Insurance Expense	157,337	194,700	37,363	16,081	176,891
4,092	4,487	395	Professional Services	55,325	46,432	<8,893>	2,460	39,731
1,042	1,383	341	Legal	14,049	15,207	1,158	1,424	12,397
9,906	10,558	652	External Audit	110,253	116,135	5,882	9,774	110,204
4,257	1,500		Temp Agency Service	16,318	10,000	<6,318>	2,588	10,564
8,521	10,044	1,523	Internal Audit	99,171	109,440	10,269	8,955	104,788
<1,842>	1,050	2,892	Tax Consulting	11,525	14,417	2,892	2,300	12,984
8,000	2,000	<6,000>	PROFESSIONAL FEES PCI	48,000	48,000	0	0	22,000
18,331	20,000	1,669	Board of Directors	145,465	150,600	5,135	27,264	151,450
<88>	100	188	Special Projects	10,168	4,200	<5,968>	342	3,863
4,121	5,717		Misc. Bank Charges	44,081	50,669	6,588	3,662	37,365
3,249	3,600		Armored Carrier Expense	35,682	38,500	2,818	3,056	33,550
7,635	7,864	229	UCOP Payroll Services	84,401	86,504	2,103	7,635	82,893
13,401	14,374	973	UCLA Recharge Expense	147,411	159,666	12,255	13,955	153,488
3,082	1,500		Special Events	33,009	31,600	<1,409>	1,202	24,380
312,929	313,461	532	TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	3,207,446 6,879,792	3,315,785	108,339	305,583	3,177,462
645,951	648,481	2,530	TOTAL CONTROLLABLE EXP	0,0/3,/32	7,032,943	153,151	623,146	6,830,887
			Less: Allocated Exp					
10 220	47 774		Maintanana	100 100	101 446	.7.600	20.240	101 (02
18,329	17,774		Maintenance Utilities	199,126	191,446	<7,680>	20,219 7,683	191,683
6,551	8,042	•		75,480	88,095	12,615		84,920
22,970 47,851	12,193 38,009		Depreciation TOTAL ALLOCATED EXP	134,572 409,178	134,123 413,664	<449> 4,486	10,273 38,175	122,665 399,268
693,801	686,490		NET EXPENSE	7,288,970	7,446,607	157,637	661,321	7,230,155
<622,087>	<612,686>	9,401	Allocated-Svs and Ent	<6,444,531>	<6,588,099>	<143,568>	<579,403>	<6,360,736>
<31,673>	<31,673>	0	Allocated-USAC	<346,938>	<346,938>	0	<30,365>	<333,951>
<3,507>	<3,507>	0	Allocated-GSA	<35,256>	<35,256>	0	<3,259>	<33,800>
<36,535>	<38,624>		Allocated-Comm Board TOTAL OTHER	<462,244>	<476,314>	<14,070>	<48,294>	<501,667>
<693,801>	<686,490>	7,311	TOTAL OTHER	<7,288,969>	<7,446,607>	<157,638>	<661,321>	<7,230,155>
0	0	0	TOTAL EXPENSE	0	0	<0>	0	0

MAINTENANCE DIVISION EXPENSE STATEMENT

_				•
L	JUN. 11(05/22/16-06/25/16)			
L		CURRENT MONTH		
L	ACTUAL	BUDGET	VARIANCE	
	123,814	119,775		Career Wages
	6,175	2,198	,	Limited Appointment
	0	900	900	Student Wages
	<475>	<610>		Labor Recharge
	<6,042>	<5,466>	576	Billed Labor Costs
	<3,363>	<6,300>	<2,937>	
L	120,108	110,497	<9,611>	TOTAL WAGES
	68,034	71,605	3,571	Employee Benefits
	432	103		Office Supplies
	715	678	<37>	Telephone
	0	0	0	Trav/Trips/Conference
	6,397	5,372	<1,025>	Paper
	5,917	5,411	<506>	Cleaning Supplies
	1,843	1,028	<815>	Replacements
	466	491	25	Laundry
	15,198	18,400	3,202	Repairs & Maintenance
	1,956	2,725	769	Repairs & Mtce-Elevator
	0	175	175	Repairs & Mtce-Equip
	406	900	494	Painting Program
	0	250	250	Incidental Proj Exp
	2,979	3,495	516	Air Conditioning-Maint
	7,412	6,849	<563>	Rub Remvl/Hauling
	. 0	3,428	3,428	Rodent & Pest Control
	4,145	780	<3,365>	Rentals-Truck
r	115,899	121,690	5,791	TOTAL OTHER CONTROL.
ľ	236,007	232,187	<3,820>	TOTAL CONTROLLABLE EXP
				Less: Allocated Exp
L	18,120	16,946		Depreciation
L	18,120	16,946	<1,174>	TOTAL ALLOCATED EXP
L	254,126	249,133	<4,993>	NET EXPENSE
	216 007	212 206	2 511	Allered Corred Ent
	<216,897>	<213,386>	3,511	Allocated-Svs and Ent
I	<6,993>	<6,993>	0	Allocated-USAC
	<2,743>	<2,743>	0	Allocated-GSA
I	<9,165>	<8,237>	928	Allocated-Comm Board
L	<18,329>	<17,774>	555	Allocated-A & SS
ŀ	<254,126>	<249,133>	4,993	TOTAL OTHER
I	0	0	0	TOTAL EXPENSE
L	U	U	U	TOTAL EXPLINAL

FISCAL YEAR 15-16 FISCAL YEAR 14-15							
		FISCAL YEAR 14-15 LAST YEAR ACTUAL					
	MO(07/26/15-06						
ACTUAL	BUDGET	VARIANCE	MONTH	YTD			
1 224 471	1 247 207	22.016	115 163	1 200 055			
1,224,471	1,247,387	22,916	115,163	1,200,055			
41,809	18,683	<23,126>	2,257	42,785			
166	9,780	9,614	783	8,739			
<9,333>	<6,830>	2,503	<552>	<7,486>			
<73,443>	<60,557>	12,886	<6,218>	<63,569>			
<31,437>	<69,300>	<37,863>	<3,860>	<42,926>			
1,152,233	1,139,163	<13,070>	107,573	1,137,600			
765 404	700 405	22.004	65.040	725 440			
765,424	789,405	23,981	65,840	735,418			
2,710	1,608	<1,102>	165	1,749			
7,051	7,452	401	751	7,931			
496	2,000	1,504	0	1,257			
54,054	56,119	2,065	5,410	53,741			
58,277	59,771	1,494	5,984	52,373			
11,937	12,870	933	2,136	14,764			
6,588	6,398	<190>	434	5,607			
318,185	212,625	<105,560>	12,755	225,992			
41,349	32,765	<8,584>	377	24,425			
1,091	1,050	<41>	0	0			
<2,708>	9,900	12,608	44,944	48,675			
1,245	2,750	1,505	<3,500>	<106>			
49,558	38,445	<11,113>	9,107	56,062			
78,851	80,549	1,698	7,212	78,732			
37,457	37,708	251	4,243	47,255			
12,084	8,580	<3,504>	338	6,211			
1,443,652	1,359,995	<83,657>	156,196	1,360,085			
2,595,885	2,499,158	<96,727>	263,769	2,497,685			
166,229	186,406	20,177	14,917	158,154			
166,229	186,406	20,177	14,917	158,154			
2,762,114	2,685,564	<76,550>	278,686	2,655,838			
<2,356,328>	<2,298,435>	57,893	<239,260>	<2,268,247>			
<76,930>	<76,930>	0	<6,535>	<71,885>			
<30,167>	<30,167>	0	<2,562>	<28,182>			
<99,563>	<88,586>	10,977	<10,110>	<95,841>			
<199,126>	<191,446>	7,680	<20,219>	<191,683>			
<2,762,114>	<2,685,564>	76,550	<278,686>	<2,655,838>			
<0>	0	0	0	<0>			

UTILITIES EXPENSE STATEMENT

JUN.	11(05/22/16-06/2	25/16)	
(CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE	
12,730	17,131	4,401	Chiller Water
63,758	68,250	4,492	Elec-Non Air Cond.
10,341	12,222	1,881	Water-Non Air Cond.
26	10,727	10,701	Steam-Non Air Cond.
3,754	3,523	<231>	Gas
1,550	1,551	1	Energy Management
92,159	113,404	21,245	TOTAL OTHER CONTROL.
92,159	113,404	21,245	TOTAL CONTROLLABLE EXP
<77,524>	<96,561>	<19,037>	Allocated-Svs and Ent
<3,454>	<3,454>	0	Allocated-USAC
<1,354>	<1,354>	0	Allocated-GSA
<3,276>	<3,993>	<717>	Allocated-Comm Board
<6,551>	<8,042>	<1,491>	Allocated-A & SS
<92,159>	<113,404>	<21,245>	TOTAL OTHER
]
0	0	<0>	TOTAL EXPENSE

F.	ISCAL YEAR 15-1	FISCAL YEAR 14-15		
YTD 11	MO(07/26/15-06	LAST YEAR ACTUAL		
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
161,266	225,864	64,598	14,284	223,457
683,765	727,382	43,617	63,996	710,261
107,049	121,591	14,542	10,801	115,592
61,535	111,489	49,954	4,908	88,709
30,180	39,132	8,952	2,172	33,667
15,505	17,061	1,556	10,853	10,853
1,059,300	1,242,519	183,219	107,014	1,182,540
1,059,300	1,242,519	183,219	107,014	1,182,540
<893,175>	<1,057,778>	<164,603>	<90,919>	<1,004,889>
<38,003>	<38,003>	0	<3,283>	<36,113>
<14,903>	<14,903>	0	<1,287>	<14,157>
<37,740>	<43,740>	<6,000>	<3,842>	<42,460>
<75,480>	<88,095>	<12,615>	<7,683>	<84,920>
<1,059,300>	<1,242,519>	<183,219>	<107,014>	<1,182,540>
0	0	0	<0>	<0>