# ASSOCIATED STUDENTS UCLA

# FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

July (07/02/17 - 07/29/17)

Prepared

August 16, 2017

# ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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# ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - JULY 2017 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

ACTUAL BUDGET   ACTIVED	JULY (07/02/17 - 07/29/17)						FY 15-16				FISCAL YEAR 2016-2017							FY 15-16			
No.						<i>'</i>			*1	•						07/31/16 - 07/29/17)				**	,
S	ACTU	JAL	BUD			VARIA	ANCE		LAST YE	AR ACT	1	ACT	JAL					NCE		LAST YE	AR ACT
STATE   STAT					ACT/	BUD	ACT/LY	/ ACT								ACT/	BUD	ACT/L	Y ACT		
3-12   2-76   3-77   3-78   2-26   0-679   3-14   0-14	\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%
928											GROSS INCOME										
Section   Sect	3,126		2,749		377	13.7%		(8.5%)	3,418			44,917		46,339		(1,422)	(3.1%)	(1,452)	(3.1%)	46,369	
1.65								, ,								, ,	, ,				
1.18																					
CHAPTER   CHAP					. ,																
1,118   35.8%   34.2%   34.3%   176   1.5   (69)   1.3   1.7%   34.5%   ULA Store   15.283   34.0%   15.086   33.8%   (40.2)   0.2   (270)   0.5   15.553   33.8%   (40.2)   1.2   (40.2	4,642		4,217		425	10.1%	(314)	(6.3%)	4,956		TOTAL	66,938		68,845		(1,907)	(2.8%)	(920)	(1.4%)	67,858	
644   69.2%   65-8   70.8%   (10)   (1.4)   (136)   (1.8)   780   71.0%   UCA Restaurants   11.859   71.5%   U2.00   71.5%   (2.50)   O.4   53   (0.3)   11.000   71.8%   60.0   3.44   0.0   3.44   0.0   3.44   0.0   3.44   0.0   3.44   0.0   3.44   0.0   3.44   0.0   3.44   0.0   3.44   0.0   3.44   0.0   3.44   0.0   3.44   0.0   3.44   0.0   0.0   3.44   0.0   0.0   3.44   0.0   0.0   3.44   0.0   0.0   3.44   0.0   0.0   3.44   0.0   0.0   3.44   0.0   0.0   3.44   0.0   0.0   3.44   0.0   0.0   3.44   0.0   0.0   3.44   0.0   0.0   3.44   0.0   0.0   3.45   0.0																					
450   100.00%   381   100.00%   599   0.0   162   0.0   288   100.00%   Services Division   4.005   99.9%   4.072   100.00%   (677   (0.1)   356   0.0   3.468   99.9%   2.288   4.072   100.00%   (677   (0.1)   356   0.0   3.468   99.9%   2.288   4.072   100.00%   (677   (0.1)   356   0.0   3.468   99.9%   2.288   4.072   100.00%   (677   (0.1)   356   0.0   3.468   99.9%   2.288   4.072   100.00%   (677   (0.1)   356   0.0   3.468   59.9%   59.9%   3.00%			-																		
88 63.7% 102 67.5% (103 (3.8) (20) (6.5) 100 70.2%   UCLA Student None   881 50.8% 817 58.2% 34 1.6 6.2 2.9 789 50.9%    2.298 49.5% 2.099 49.5% 2.099 49.5% 2.090 0.0 (5.9) 2.0 2.352 47.5% (103 1).988 47.5% (103 47.5% (103 1).988 47.5% (103 1).98						, ,		, ,								, ,	-				
2,288   49.5%   2,089   49.5%   290   0.0   (54)   2.0   2,352   47.5%   TOTAL   31.98   47.5%   32.683   47.5%   (689)   0.3   201   0.9   31.797   46.9%   32.683   47.5%   31.37   31.37   49   0.0   583   71.71   10.00   583   71.71   10.																					
S34   17.1%   572   20.8%   39   3.7   49   0.0   583   17.1%   ICLA Storm   S44   15.2%   S45					( - /	( /	( - /	(/													46.9%
594   17.1%   573   20.8%   39   37   49   0.0   583   17.1%   UCLA Store   6.876   15.3%   7.088   15.2%   152   0.01   (2.68)   (0.9)   6.670   14.4%   592   65.8%   623   67.3%   31   3.7   103   (0.4)   695   63.2%   UCLA Retarants   8.217   49.5%   61.59   47.9%   (58)   (1.6)   (348)   (1.7)   7.898   7.7%   7.898   7.7%   6.4%   0.0   7.7%   7.898   7.7%   7.7		101070	2,000	101070		0.0	(0.)		2,002			0.,000		02,000	111070	(000)	0.0		0.0	0.,.0.	10.070
Second   S	50.4	47.40/	570	00.00/	00	0.7	40	0.0	500	47.40/		0.070	45.00/	7.050	45.00/	400	(0.4)	(000)	(0.0)	0.070	4.4.407
Section   1.2																					
Fig.																		` '			
1,251   26.9%   1,319   31.3%   68   4.4   156   1.5   1,407   28.4%   TOTAL   16.576   24.8%   16.713   24.3%   137   (0.5)   (617)   (1.3)   15.959   23.5%   23.5			-					-									-				55.8%
80   2.6%   60   2.2%   (20)   (0.4)   (13)   (0.6)   67   2.0%   ULA Store   2.165   4.8%   2.227   4.8%   6.2   0.0   35   (0.1)   2.200   4.7%   (2.6%   2.9%   1.10%   1					. ,	. ,										137					23.5%
80   2.6%   60   2.2%   (20)   (0.4)   (13)   (0.6)   67   2.0%   ULA Store   2.165   4.8%   2.227   4.8%   6.2   0.0   35   (0.1)   2.200   4.7%   (2.6%   2.9%   1.10%   1											OTHER CONTROLLARIES										
11   10   10   11   10   10   15   10   13   15   10   10   10   10   10   10   10	80	2.6%	60	2 2%	(20)	(0.4)	(13)	(0.6)	67	2.0%		2 165	4 8%	2 227	4 8%	62	0.0	35	(0.1)	2 200	4.7%
266   59.1%   126   32.2%   (140)   (26.9)   (148)   (18.1)   118   41.0%   Services Division   1.315   32.8%   1.422   34.9%   107   2.1   (42)   2.1   1.273   34.9%   40.296%   29   19.2%   (11)   (10.4)   (12)   (11.1)   28   18.5%   10.5%   10.5%   10.5%   13.6   (0.1)   (136)   (0.3)   5.751   8.5%   6.8%   6.923   8.7%   13.6   (0.1)   (136)   (0.3)   5.751   8.5%   6.8%   6.923   8.7%   13.6   (0.1)   (136)   (0.3)   5.751   8.5%   6.8%   6.923   8.7%   13.6   (0.1)   (136)   (0.3)   5.751   8.5%   6.8%   6.923   8.7%   13.6   (0.1)   (136)   (0.3)   5.751   8.5%   6.8%   6.923   8.7%   13.6   (0.1)   (136)   (0.3)   5.751   8.5%   6.8%   6.923   8.7%   13.6   (0.1)   (136)   (0.3)   5.751   8.5%   6.8%   6.923   8.7%   13.6   (0.1)   (136)   (0.3)   5.751   8.5%   6.8%   6.923   8.7%   13.6   (0.1)   (136)   (0.3)   5.751   8.5%   6.8%   6.923   8.7%   13.8   (160)   0.1   (143)   (0.5)   6.684   14.4%   (150)   (1.4)   (1.5)   (1.4)   (1.5)   (1.4)   (1.5)   (1.4)   (1.5)   (1.4)   (1.5)   (1.4)   (1.5)   (1.4)   (1.5)   (1.5)   (1.4)   (1.5)   (1.5)   (1.4)   (1.5)   (1.5)   (1.5)   (1.4)   (1.5)   (1.5)   (1.5)   (1.4)   (1.5)   (1.5)   (1.5)   (1.4)   (1.5)						, ,		, ,	-			,		,					` '		10.2%
488 10.5% 310 7.4% (178) (3.1) (180) (4.3) 308 6.2% TOTAL 5,887 8.8% 6,023 8.7% 136 (0.1) (136) (0.3) 5,751 8.5% CONTRIBUTION 5,04 16.1% 300 11.2% 195 4.9 (23) 0.7 527 15.4% CONTRIBUTION 5,050 (5.4%) (6.6) (6.9%) 14 1.5 (39) (4.4) (11) (1.0%) UCLA Store 1.2 (2.0) (1.8 5.0) 7 4.6 (2.7) (15.4) (2.0) (1.0 (1.0) 11.1 38.5% 10.2 (2.0) 1.5 (2.0) (1.0 (1.0) 11.5 (1.0 (1.0) 11.5 (2.0) (1.0 (1.0) 11.5 (2.0) (1.0 (1.0) 11.5 (2.0) (1.0 (1.0) 11.5 (2.0) (1.0 (1.0) 11.5 (2.0) (1.0 (1.0) 11.5 (2.0) (1.0 (1.0) 11.5 (2.0) (1.0 (1.0) 11.5 (2.0) (1.0 (1.0) 11.5 (1	266	59.1%	126	32.2%		(26.9)		(18.1)	118	41.0%	Services Division	1,315	32.8%	1,422	34.9%	107				1,273	34.9%
CONTRIBUTION    504   16.1%   309   112%   195   4.9   (23)   0.7   527   15.4%   UCLA Store   6.241   13.9%   6.401   13.8%   (160)   0.1   (443)   (0.5)   6.684   14.4%   (50)   (64)   (6.9%)   14   1.5   (39)   (4.4)   (11)   (1.0%)   UCLA Restaurants   1.902   11.5%   2.175   12.8%   (273)   (1.3)   (361)   (2.3)   (2.3)   2.283   13.8%   (201)   8   5.5%   UCLA Store Division   2.032   50.7%   1.979   48.6%   54   2.1   301   3.3   1.731   47.4%   (20)   (14.6%)   7   4.6%   (27)   (19.4)   (28)   (20.1)   8   5.5%   UCLA Student Union   (640)   (44.9%)   (607)   (43.3%)   (16)   (33)   (16)   (51)   (2.4)   (589)   (42.5)   (201)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (407)   (4.4%)   (	40	29.6%	29	19.2%	(11)	(10.4)	(12)	(11.1)	28	18.5%	UCLA Student Union	667	46.8%	599	42.7%	(68)	(4.1)	(63)	(3.3)	604	43.5%
Solid   Soli	488	10.5%	310	7.4%	(178)	(3.1)	(180)	(4.3)	308	6.2%	TOTAL	5,887	8.8%	6,023	8.7%	136	(0.1)	(136)	(0.3)	5,751	8.5%
(50) (5.4%) (64) (6.9%) 14 1.5 (39) (4.4) (11) (1.0%) UCA Restaurants 1.902 11.5% 2.175 12.8% (273) (1.3) (361) (2.3) 2.263 13.8° (27) (1.4.8%) 7 4.6% (27) (19.4) (28) (20.1) 8 5.3% UUCA Student Union (640) (44.9%) (607) (43.3%) (361) (2.3) 2.263 13.8° (20.1) (1.4.8%) 7 4.6% (27) (19.4) (											CONTRIBUTION										
127   28.2%   208   53.2%   (81)   (25.0)   16   (10.3)   111   38.5%   Services Division   2.032   50.7%   1.978   48.6%   54   2.1   301   3.3   1.731   47.4%   (20)   (14.8%)   7   4.6%   (27)   (19.4)   (28)   (20.1)   8   5.3%   UCLA Student Union   (640)   (44.9%)   (607)   (43.3%)   (33)   (1.6)   (51)   (2.4)   (598)   (42.5%   561   12.1%   460   10.9%   101   1.2   (74)   (0.7)   635   12.8%   TOTAL   9,535   14.2%   9,947   14.4%   (412)   (0.2)   (554)   (0.7)   10,089   14.9%   14.9%   15.8%   607   14.4%   (126)   (1.4)   161   2.2   894   18.0%   Admin&Support Services   7.089   10.6%   7.136   10.4%   47   (0.2)   (160)   (0.4)   6.929   10.2%   258   5.6%   249   5.9%   (9)   0.3   15   (0.1)   273   5.5%   Maintenance Division   2.709   4.0%   2.742   4.0%   33   0.0   (47)   (0.1)   2.662   3.9%   2.8%   1.9%   93   2.2%   4   0.3   (11)   (0.3)   78   1.6%   Uliflies   1.039   1.6%   1.149   1.7%   110   0.1   8   (0.1)   1.047   1.5%   191   4.1%   216   5.1%   25   1.0   46   0.7   237   4.8%   Depreciation   2.347   3.5%   2.588   3.8%   241   0.3   20   0.0   2.367   3.5%   1.271   27.4%   1.165   27.6%   (106)   0.2   211   2.5   1.482   29.9%   TOTAL   13,184   19.7%   13,615   19.8%   431   0.1   (179)   (0.5)   13,005   19.2%   10.8%   3.8%		16.1%				4.9		0.7	-			- /	13.9%				-				14.4%
(20) (14.8%) 7 4.6% (27) (19.4) (28) (20.1) 8 5.3% UCLA Student Union (640) (44.9%) (607) (43.3%) (33) (1.6) (51) (2.4) (589) (42.5%    TOTAL 9,535 14.2% 9,947 14.4% (412) (0.2) (554) (0.7) 10,089 14.9%    ALLOCATED EXPENSES		, ,	` '	, ,		_		, ,		(,								` '			13.8%
Secondary Color			208													-					
ALLOCATED EXPENSES  733 15.8% 607 14.4% (126) (1.4) 161 2.2 894 18.0% Admin&Support Services 258 5.6% 249 5.9% (9) 0.3 15 (0.1) 273 5.5% Maintenance Division 8 1.9% 93 2.2% 4 0.3 (11) (0.3) 78 1.6% Utilities 1.039 1.6% 1.149 1.7% 110 0.1 8 (0.1) 1.047 1.55 191 4.1% 216 5.1% 25 1.0 46 0.7 237 4.8% Depreciation 2,347 3.5% 2,588 3.8% 241 0.3 20 0.0 2,367 3.55 1,271 27.4% 1,165 27.6% (106) 0.2 211 2.5 1.482 29.9%  (710) (15.3%) (705) (16.7%) (5) 1.4 137 1.8 (847) (17.1%) TOTAL  TOTAL  NET INCOME (LOSS) 10 0.0% 108 2.3 115 2.4 (7) (0.1%) Non-Recurrent Inc/(Exp) 10 0.3% 8 0.2% 8 0.1 4 0.1 12 0.2% Interest Income 15 0.3% 8 0.2% 8 0.1 4 0.1 12 0.2% Interest (Expense) (35) (0.8%	( -/	(,	/		( /	( - /	` '	, ,				( /	(,	(,		` '	, ,	, ,	, ,	` '	(,
733 15.8% 607 14.4% (126) (1.4) 161 2.2 894 18.0% Admin&Support Services 7,089 10.6% 7,136 10.4% 47 (0.2) (160) (0.4) 6,929 10.25 258 5.6% 249 5.9% (9) 0.3 15 (0.1) 273 5.5% Maintenance Division 2,709 4.0% 2,742 4.0% 33 0.0 (47) (0.1) 2,662 3.5% 191 4.1% 216 5.1% 25 1.0 46 0.7 237 4.8% Depreciation 2,347 3.5% 2,588 3.8% 241 0.3 20 0.0 2,367 3.5% 1,271 27.4% 1,165 27.6% (106) 0.2 211 2.5 1,482 29.9% TOTAL 13,184 19.7% 13,615 19.8% 431 0.1 (179) (0.5) 13,005 19.2% (710) (15.3%) (705) (16.7%) (5) 1.4 137 1.8 (847) (17.1%) NOR-Recurrent Inc/(Exp) Non-Recurrent Inc/(Exp) Non-Recurrent Inc/(Exp) 1.0.2% 119 0.2% 33 0.0 (77) 0.0 159 0.25 (35) (0.8%) (35) (0.8%) (35) (0.8%) 0 0.00 2 2 (0.1) (37) (0.7%) Interest Income 152 0.2% 119 0.2% 33 0.0 (77) 0.0 159 0.25 (242 5.2% 231 5.5% 11 (0.3) 1 0.3 241 4.9% Student Union Fee Income 2,812 4.2% 2,776 4.0% 36 0.2 82 0.2 2,730 4.06 (331 7.1% 204 4.8% 127 2.3 122 2.9 209 4.2% TOTAL 2,792 4.2% 2,475 3.6% 317 0.6 73 0.2 2,719 4.06	561	12.1%	460	10.9%	101	1.2	(74)	(0.7)	635	12.8%	TOTAL	9,535	14.2%	9,947	14.4%	(412)	(0.2)	(554)	(0.7)	10,089	14.9%
258   5.6%   249   5.9%   (9)   0.3   15   (0.1)   273   5.5%   Maintenance Division   2,709   4.0%   2,742   4.0%   33   0.0   (47)   (0.1)   2,662   3.99   3.99   3.22%   4   0.3   (11)   (0.3)   78   1.6%   Utilities   1,039   1.6%   1,149   1.7%   110   0.1   8   (0.1)   1,047   1.5%   1,048   1.2%   1.6%   1,149   1.7%   1.6%   1,149   1.7%   1.0																					
89   1.9%   93   2.2%   4   0.3   (11)   (0.3)   78   1.6%   Utilities   1,039   1.6%   1,149   1.7%   110   0.1   8   (0.1)   1,047   1.5%   191   4.1%   216   5.1%   25   1.0   46   0.7   237   4.8%   Depreciation   2,347   3.5%   2,588   3.8%   241   0.3   20   0.0   2,367   3.5%   1,271   27.4%   1,165   27.6%   (106)   0.2   211   2.5   1,482   29.9%   TOTAL   13,184   19.7%   13,615   19.8%   431   0.1   (179)   (0.5)   13,005   19.2%   13,184   19.7%   13,615   19.8%   431   0.1   (179)   (0.5)   13,005   19.2%   10.8%						, ,															10.2%
191   4.1%   216   5.1%   25   1.0   46   0.7   237   4.8%   Depreciation   2,347   3.5%   2,588   3.8%   241   0.3   20   0.0   2,367   3.5%   1,271   27.4%   1,165   27.6%   (106)   0.2   211   2.5   1,482   29.9%   TOTAL   13,184   19.7%   13,615   19.8%   431   0.1   (179)   (0.5)   13,005   19.2%   13,005   13,005   19.2%   13,005   13,005   19.2%   13,005   13,005   13,005   19.2%   13,005																					3.9%
1,271   27.4%   1,165   27.6%   (106)   0.2   211   2.5   1,482   29.9%   TOTAL   13,184   19.7%   13,615   19.8%   431   0.1   (179)   (0.5)   13,005   19.2°							, ,	, ,	-			,				-	_	-	` '		
(710) (15.3%) (705) (16.7%) (5) 1.4 137 1.8 (847) (17.1%) FROM OPERATIONS (3,649) (5.5%) (3,668) (5.3%) 19 (0.2) (733) (1.2) (2,916) (4.3° OTHER INC/(EXP)  108 2.3% 0 0 0.0% 108 2.3 115 2.4 (7) (0.1%) Non-Recurrent Inc/(Exp) 248 0.4% 0 0.0% 248 0.4 (25) 0.0 273 0.4° 16 0.3% 8 0.2% 8 0.1 4 0.1 12 0.2% Interest Income 152 0.2% 119 0.2% 33 0.0 (7) 0.0 159 0.2° (35) (0.8%) (35) (0.8%) 0 0 0.0 2 (0.1) (37) (0.7%) Interest (Expense) (420) (0.6%) (420) (0.6%) 0 0.0 23 0.1 (443) (0.7° 0.0° 0.0° 0.0° 0.0° 0.0° 0.0° 0.0°		-																			
(710) (15.3%) (705) (16.7%) (5) 1.4 137 1.8 (847) (17.1%) FROM OPERATIONS (3,649) (5.5%) (3,668) (5.3%) 19 (0.2) (733) (1.2) (2,916) (4.3° (710) (15.3%) (1.2) (2,916) (4.3° (710) (15.3%) (1.2)	1,211	21.4/0	1,103	21.076	(100)	0.2	211	2.5	1,402	23.3 /6	1	13,104	13.1 /0	13,013	13.0 /6	431	0.1	(173)	(0.3)	13,003	19.2 /0
108   2.3%   0   0.0%   108   2.3   115   2.4   (7)   (0.1%)   Non-Recurrent Inc/(Exp)   248   0.4%   0   0.0%   248   0.4   (25)   0.0   273   0.4%   16   0.3%   8   0.2%   8   0.1   4   0.1   12   0.2%   Interest Income   152   0.2%   119   0.2%   33   0.0   (7)   0.0   159   0.2%   (35)   (0.8%)   (35)   (0.8%)   0   0.0   2   (0.1)   (37)   (0.7%)   Interest (Expense)   (420)   (0.6%)   (420)   (0.6%)   0   0.0   23   0.1   (443)   (0.7%)   (0	(710)	(15.3%)	(705)	(16.7%)	(5)	1.4	137	1.8	(847)	(17.1%)		(3.649)	(5.5%)	(3.668)	(5.3%)	19	(0.2)	(733)	(1.2)	(2.916)	(4.3%)
108	(1.10)	(.5.570)	(100)	(1.3.1.70)	(3)	17			(041)	(/0)		(5,545)	(3.0 /0)	(5,555)	(3.070)	.5	(0.2)	(100)	()	(=,010)	( 2.0 70)
16       0.3%       8       0.2%       8       0.1       4       0.1       12       0.2%       Interest Income       152       0.2%       119       0.2%       33       0.0       (7)       0.0       159       0.2%         (35)       (0.8%)       (35)       (0.8%)       0       0.0       2       (0.1)       (37)       (0.7%)       Interest Income       (420)       (0.6%)       (420)       (0.6%)       0       0.0       23       0.1       (443)       (0.7%)         0       0.0%       0       0.0%       0       0.0       0       0.0%       1ncome Taxes       0       0.0%       0       0.0       0       0.0       0       0.0         242       5.2%       231       5.5%       11       (0.3)       1       0.3       241       4.9%       5tudent Union Fee Income       2,812       4.2%       2,776       4.0%       36       0.2       82       0.2       2,730       4.0%         331       7.1%       204       4.8%       127       2.3       122       2.9       209       4.2%       4.2%       2,475       3.6%       317       0.6       73       0.2       2,719 <td< td=""><td>108</td><td>2 3%</td><td>0</td><td>0.0%</td><td>108</td><td>23</td><td>115</td><td>24</td><td>(7)</td><td>(0.1%)</td><td>` ,</td><td>248</td><td>0.4%</td><td>0</td><td>0.0%</td><td>248</td><td>0.4</td><td>(25)</td><td>0.0</td><td>273</td><td>0.4%</td></td<>	108	2 3%	0	0.0%	108	23	115	24	(7)	(0.1%)	` ,	248	0.4%	0	0.0%	248	0.4	(25)	0.0	273	0.4%
(35)     (0.8%)     (35)     (0.8%)     0     0.0     2     (0.1)     (37)     (0.7%)     Interest (Expense)     (420)     (0.6%)     (420)     (0.6%)     0     0.0     23     0.1     (443)     (0.7%)       0     0.0%     0     0.0%     0     0.0     0     0.0%     0     0.0%     0     0.0     0     0.0     0     0.0%       242     5.2%     231     5.5%     11     (0.3)     1     0.3     241     4.9%     5tudent Union Fee Income     2,812     4.2%     2,776     4.0%     36     0.2     82     0.2     2,730     4.0%       331     7.1%     204     4.8%     127     2.3     122     2.9     209     4.2%     TOTAL     2,792     4.2%     2,475     3.6%     317     0.6     73     0.2     2,719     4.0%														-							0.2%
0 0.0% 0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0 0 0.0% Income Taxes 0 0.0% 0 0.0% 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0 0.0 0 0.0 0.0 0.0 0 0.0 0 0.0 0	-		-			-								-							(0.7%)
331 7.1% 204 4.8% 127 2.3 122 2.9 209 4.2% TOTAL 2,792 4.2% 2,475 3.6% 317 0.6 73 0.2 2,719 4.0%					0	0.0				0.0%	Income Taxes			0		0	0.0	0	0.0		0.0%
	242	5.2%		5.5%		(0.3)	1			4.9%		2,812	4.2%		4.0%						4.0%
(379) (8.2%) (501) (11.9%) 122 3.7 259 4.7 (638) (12.9%) NET INCOME (LOSS) (1857) (1.3%) (1.193) (1.7%) 336 0.4 (660) (1.0) (197) (0.3%)	331	7.1%	204	4.8%	127	2.3	122	2.9	209	4.2%	TOTAL	2,792	4.2%	2,475	3.6%	317	0.6	73	0.2	2,719	4.0%
1	(379)	(8.2%)	(501)	(11.9%)	122	3.7	259	4.7	(638)	(12.9%)	NET INCOME (LOSS)	(857)	(1.3%)	(1,193)	(1.7%)	336	0.4	(660)	(1.0)	(197)	(0.3%)

# ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - JULY 2017 (\$000's) DIVISIONS FULLY ALLOCATED

JULY (07/02/17 - 07/29/17)					FY 15-16					F	ISCAL YEA	R 2016-201	7			FY 1:	5-16			
			CURREN	T MONTH				*1	•				YTD 12	MONTHS (	07/31/16 - 07	7/29/17)			*1	e
ACT	JAL	BUD	GET		VARIA			LAST YE	AR ACT		ACT	UAL	BUD	GET		VARIA	_		LAST YE	AR ACT
		_		ACT/		ACT/LY										BUD				
\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%
										GROSS INCOME										
3,126		2,749		377	13.7%	(292)	(8.5%)	3,418		UCLA Store	44,917		46,339		(1,422)	(3.1%)	(1,452)	(3.1%)	46,369	
931		926		5	0.5%	(168)	(15.3%)	1,099		UCLA Restaurants	16,588		17,029		(441)	(2.6%)	137	0.8%	16,451	
450		391		59	15.1%	162	56.3%	288		Services Division	4,009		4,074		(65)	(1.6%)	358	9.8%	3,651	
135 <b>4.642</b>		151 <b>4.217</b>		(16) <b>425</b>	(10.6%) <b>10.1%</b>	(16) (314)	(10.6%) ( <b>6.3%)</b>	151 <b>4.956</b>		UCLA Student Union TOTAL	1,424 <b>66.938</b>		1,403 <b>68.845</b>		21 <b>(1.907)</b>	1.5% (2.8%)	37 (920)	2.7% (1.4%)	1,387 <b>67.858</b>	
4,042		4,217		423	10.176	(314)	(6.3%)	4,930			00,930		00,043		(1,907)	(2.0%)	(920)	(1.4%)	07,030	
	0= 00/				Pts.	(0.0)	Pts.			GROSS MARGIN					(400)	Pts.	(0=0)	Pts.	4===0	
1,118	35.8%	942	34.3%	176	1.5	(60)	1.3	1,178		UCLA Store	15,283	34.0%	15,685	33.8%	(402)	0.2	(270)	0.5	15,553	33.5%
644 450	69.2% 100.0%	654 391	70.6% 100.0%	(10) 59	(1.4) 0.0	(136) 162	(1.8) 0.0	780 288	71.0% 100.0%	UCLA Restaurants Services Division	11,859 4,005	71.5% 99.9%	12,109 4,072	71.1% 100.0%	(250) (67)	0.4 (0.1)	53 356	(0.3) 0.0	11,806 3,649	71.8% 99.9%
86	63.7%	102	67.5%	(16)	(3.8)	(20)	(6.5)	106	70.2%	UCLA Student Union	4,003 851	59.8%	817	58.2%	34	1.6	62	2.9	789	56.9%
2,298	49.5%	2,089	49.5%	209	0.0	(54)	2.0	2,352	47.5%	TOTAL	31,998	47.8%	32,683	47.5%	(685)	0.3	201	0.9	31,797	46.9%
								·		TOTAL CONTROLLABLES					, ,					
614	19.6%	633	23.0%	19	3.4	37	(0.6)	651	19.0%	UCLA Store	9,041	20.1%	9,285	20.0%	244	(0.1)	(172)	(1.0)	8,869	19.1%
694	74.5%	717	77.4%	23	2.9	97	(2.5)	791	72.0%	UCLA Restaurants	9,957	60.0%	9,934	58.3%	(23)	(1.7)	(414)	(2.0)	9,543	58.0%
323	71.8%	183	46.8%	(140)	(25.0)	(146)	(10.3)	177	61.5%	Services Division	1,974	49.2%	2,093	51.4%	119	2.2	(55)	3.4	1,919	52.6%
106	78.5%	95	62.9%	(11)	(15.6)	(8)	(13.6)	98	64.9%	UCLA Student Union	1,491	104.7%	1,424	101.5%	(67)	(3.2)	(113)	(5.3)	1,378	99.4%
1,737	37.4%	1,628	38.6%	(109)	1.2	(20)	(2.8)	1,717	34.6%	TOTAL	22,463	33.6%	22,736	33.0%	273	(0.6)	(754)	(1.6)	21,709	32.0%
										CONTRIBUTION										
504	16.1%	309	11.2%	195	4.9	(23)	0.7	527	15.4%	UCLA Store	6,241	13.9%	6,401	13.8%	(160)	0.1	(443)	(0.5)	6,684	14.4%
(50)	(5.4%)	(64)	(6.9%)	14	1.5	(39)	(4.4)	(11)	(1.0%)	UCLA Restaurants	1,902	11.5%	2,175	12.8%	(273)	(1.3)	(361)	(2.3)	2,263	13.8%
127	28.2%	208	53.2%	(81)	(25.0)	16	(10.3)	111	38.5%	Services Division	2,032	50.7%	1,978	48.6%	54	2.1	301	3.3	1,731	47.4%
(20)	(14.8%)	7	4.6%	(27)	(19.4)	(28)	(20.1)	8	5.3%	UCLA Student Union	(640)	(44.9%)	(607)	(43.3%)	(33)	(1.6)	(51)	(2.4)	(589)	(42.5%)
561	12.1%	460	10.9%	101	1.2	(74)	(0.7)	635	12.8%	TOTAL	9,535	14.2%	9,947	14.4%	(412)	(0.2)	(554)	(0.7)	10,089	14.9%
										ALLOCATED EXPENSES										
682	21.8%	602	21.9%	(80)	0.1	150	2.5	832		UCLA Store	6,804	15.1%	7,047	15.2%	243	0.1	13	(0.4)	6,817	14.7%
362 125	38.9% 27.8%	352 108	38.0% 27.6%	(10)	(0.9) (0.2)	83	1.6 1.4	445 84	40.5% 29.2%	UCLA Restaurants Services Division	4,307 1,009	26.0% 25.2%	4,387 1,044	25.8% 25.6%	80 35	(0.2) 0.4	87	0.7	4,394 703	26.7% 19.3%
102	75.6%	108	68.2%	(17) 1	(7.4)	(41) 19	4.5	121	29.2% 80.1%	UCLA Student Union	1,064	25.2% 74.7%	1,044	25.6% 81.0%	73	6.3	(306) 27	(5.9) 4.0	1,091	78.7%
1,271	27.4%	1,165	27.6%	(106)	0.2	211	2.5	1,482		TOTAL	13,184	19.7%	13,615	19.8%	431	0.3	(179)	(0.5)	13,005	19.2%
.,=	211170	.,	211070	(.00)	V			.,	20.070		10,101	1011 70	10,010	10.070		<b>V</b>	(,	(0.0)	10,000	
										NET INCOME (LOSS) FROM OPERATIONS										
(178)	(3.8%)	(293)	(6.9%)	115	3.1	127	2.4	(305)	(6.2%)	UCLA Store	(563)	(0.8%)	(645)	(0.9%)	82	0.1	(430)	(0.6)	(133)	(0.2%)
(412)	(8.9%)	(416)	(9.9%)	4	1.0	44	0.3	(456)	(9.2%)	UCLA Restaurants	(2,405)	(3.6%)	(2,213)	(3.2%)	(192)	(0.4)	(274)	(0.5)	(2,131)	(3.1%)
2	0.0%	100	2.4%	(98)	(2.4)	(25)	(0.5)	27	0.5%	Services Division	1,023	1.5%	934	1.4%	89	0.1	(5)	0.0	1,028	1.5%
(122)	(2.6%)	(96)	(2.3%)	(26)	(0.3)	(9)	(0.3)	(113)	(2.3%)	UCLA Student Union	(1,704)	(2.5%)	(1,744)	(2.5%)	40	0.0	(24)	0.0	(1,680)	(2.5%)
(710)	(15.3%)	(705)	(16.7%)	(5)	1.4	137	1.8	(847)	(17.1%)	TOTAL	(3,649)	(5.5%)	(3,668)	(5.3%)	19	(0.2)	(733)	(1.2)	(2,916)	(4.3%)
										OTHER INC/(EXP)										
108	2.3%	0	0.0%	108	2.3	115	2.4	(7)	,	Non-Recurrent Inc/(Exp)	248	0.4%	0	0.0%	248	0.4	(25)	0.0	273	0.4%
16	0.3%	8	0.2%	8	0.1	4	0.1	12	0.2%	Interest Income	152	0.2%	119	0.2%	33	0.0	(7)	0.0	159	0.2%
(35)	(0.8%)	(35)	(0.8%)	0	0.0	2	(0.1)	(37)		Interest (Expense)	(420)	(0.6%)	(420)	(0.6%)	0	0.0	23	0.1	(443)	(0.7%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0 720	0.0%
242 <b>331</b>	5.2% <b>7.1%</b>	231 <b>204</b>	5.5% <b>4.8%</b>	11 <b>127</b>	(0.3) <b>2.3</b>	122	0.3 <b>2.9</b>	241 <b>209</b>	4.9%	Student Union Fee Income TOTAL	2,812 <b>2,792</b>	4.2% <b>4.2%</b>	2,776 <b>2,475</b>	4.0% <b>3.6%</b>	36 <b>317</b>	0.2 <b>0.6</b>	82 <b>73</b>	0.2 <b>0.2</b>	2,730 <b>2,719</b>	4.0% <b>4.0</b> %
											,								· ·	
(379)	(8.2%)	(501)	(11.9%)	122	3.7	259	4.7	(638)	(12.9%)	NET INCOME (LOSS)	(857)	(1.3%)	(1,193)	(1.7%)	336	0.4	(660)	(1.0)	(197)	(0.3%)

#### ASUCLA P/L Reconciliation Jul-17

	\$0	000's
	Ju	ul-17
Budgeted Net Income/(Loss)		(50
		-
UCLA Store		+
Gross Margin:		_
Bearwear above plan due to strong campus visitor traffic and the launch of the Under Armour Program	112	₩
Market above plan due to exceptionally strong campus visitor traffic	21	<u> </u>
E-Commerce above plan due to the opening of the Under Armour Program and strong commencement flower sales	24	-
Used Text below plan due to timing of sales occurring in June versus July for A session courses	(8)	4
Bookzone above plan due to increase in departmental purchases (UCLA fiscal year end orders)	9	<u> </u>
Computer Store above plan due to two large institutional orders, the launch of Apple Summer Beats promotion and Apple bonus (tied to achieving Apple defined goals)	38	<u> </u>
HSS General Mdse below plan the opening of new food concepts in Med Café and the relocation of the School of Medicine had an overall negative impact on foot traffic	(6)	,
HSS Dental below plan due to reduced enrollment and shift in dental kit sales from July to August/September	(19)	1
Hilltop Shop above plan: foot traffic in the area has increased with the convenience factor of shopping on the Hill	6	
Total Wages below plan	10	
Other, positive controllables	8	
Total Contribution		19
UCLA Restaurants		
Gross Margin:		
Wetzels/RX above plan due to increased customers for the new Lollicup franchise	12	
Greenhouse above plan due to much better summer traffic than plan	5	
Northern Lights below plan due to slightly less traffic than expected (small variances each day)	(4)	,
No Campus Student Ctr below plan due to slightly less traffic than expected (small variances each day)	(7)	
CSSC below plan due to budgeted increase for pizza concept not yet executed and a generally aggressive overall budget as compared to last year	(13)	
Café Synapse below plan due to ongoing customer traffic decline	(5)	
Luvalle Food Servery below plan due to an overly aggressive budget	(4)	
Cooperage above plan: A-level customer traffic rebounding from previous declines, may be capturing more of the Sbarro customers than expected	7	
Catering above plan due to unexpected high volume weekend business, more than usual for summer trends	8	1
Total Wages above plan	(2)	,
Other, mostly positive controllables	17	+
Total Contribution	- 17	1
Services		
Gross Margin:		+
	(20)	_
Licensing Domestic below plan due to booking an anticipated credit by Costco	(30)	+
Licensing International above plan due to India as well as the Middle East sales beginning to pick back up. Q1-Q2 sales/royalty results better than planned		+
Leased Ops above plan mostly due to income from the transfer center (expense to fund Student Media is reported in A&SS)	(142)	
Other, negative controllables mostly Licensing (bad debt expense, International agent fee)	(142)	
Total Contribution		(8
UCLA Student Union		+
Gross Margin:	4.0	+
Student Union Ops below plan: reoccurring clients reduced their reservation due to restructuring the camps	(16)	+
Total Wages below plan	2	┼
Other, negative controllables	(13)	
Total Contribution		(2
Allocated Expenses and Other		-
A&SS above plan mostly due to year-end incentive compensation	(126)	
Maintenance higher than plan mostly due to unplanned elevator and air conditioning repairs and maintenance	(9)	1
Utilities slightly below plan	4	1
Depreciation lower than plan due to timing of capital expenditures	25	<del>                                     </del>
	1 40-	
Positive interest income, student fees and various non-recurrent year-end entries	127	

## ASUCLA P/L Reconciliation Year-To-Date Through July 2017

1ear-10-Date Inrough July 2017		
Financial Analysis	\$0	000's
Budgeted Net Income/(Loss)		(1,193
UCLA Store		
Gross Margin:	$\vdash$	
Bearwear above plan due to strong campus visitor traffic related to commencement and the launch of the Under Armour Program	133	
Fastrack below plan due to less campus visitor traffic associated with the opening of the Luskin Conference Center	(43)	
Graduation ETC below plan: aggressive as compared to LY actual (majority of business in Spring but budget based on estimated actuals), and experience from new competitor	(47)	
Campus Portrait Studio above plan due to continued efficiencies of online scheduling accommodated a greater number of sittings	46	
Essentials below plan due to overall student supplies as related to Spring Rush trended down, similar to textbook sales	(49)	
E-Commerce below plan mostly due to weak Score Big results (overall reduced fan enthusiasm)	(35)	
New Text below plan: continued decline in sales due to competition, student usage, and content posted on course websites	(142)	
Course Reader Solutions below plan: courses shifting to content posted on course websites, several classes opted for no reader and higher shift to lower-priced digital titles	(64)	
Bookzone below plan due to lower department sales, specifically library and continued decline in general book sales from competition and foot traffic	(24)	
Computer Store below plan due to decline in institutional sales and general softness in Apple Promo sales	(98)	
Luvalle Books below plan: decline in same titles sales compared to last year in New Text for Law rush and extension, and Used Text average unit price lower than last year	(90)	
HSS Books below plan mostly due to overall lower department sales	(34)	
HSS General Mdse below plan due to a planned floor remodel that has not occurred and competition from a new cafeteria in UCLA's Med Café	(49)	
HSS Dental above plan due to the timing of the receipt of backordered merchandise and an increase in the size and number of backordered merchandise	50	
Hilltop Shop above plan due to increased traffic (convenience of shopping on the Hill)	71	
Total Wages lower than plan	51	
Other, mostly positive controllables (employee benefits, freight out, advertising)	164	
Total Contribution	L	(16
UCLA Restaurants	<u> </u>	<u> </u>
Gross Margin:	<u> </u>	
Wetzels/RX above plan due to increased customers for the new Lollicup franchise	126	
Rubios below plan mostly due to aggressive budget, not capturing as much displaced Sbarro customers as planned	(32)	
Panda below plan mostly due to aggressive budget, not capturing as much displaced Sbarro customers as planned	(23)	
Northern Lights below plan: largest sales downturn in November and February and smaller variances in other months	(24)	
No Campus Student Ctr below plan due to slightly less traffic and additional sales growth added into the budget was not realized	(28)	-
CSSC below plan due to ongoing customer decline in this area and budgeted increase in sales for pizza concept not yet executed	(140)	
Café Synapse below plan due to aggressive budget around Thanksgiving and winter break and general customer count declining trend	(54)	
LuValle Food Servery below plan due to budgeting error for Thanksgiving week, small daily variances and inclement weather in February negatively impacted sales	(90)	
Café 451 below plan: library traffic continues to be down from past trends	(32)	
Kerckhoff Coffeehouse below plan: Nov. and Feb. inclement weather reduced foot traffic and budget slightly optimistic (more customers have gone back to Southern Lights)	(12)	
Cooperage above plan: A-Level customer traffic rebounding from previous declines, may be capturing some of the Sbarro customers		
Jamba Juice below plan (lower customer count compared to budget and prior year)  Too. Ball share also due to A level treffe as bounding from previous declines (months controlled to Share automate)	(21)	
Taco Bell above plan due to A-level traffic rebounding from previous declines (may be capturing some of the Sbarro customers)  Stage Canteen below plan due to significant traffic decline trend in this location	(42)	
Catering below plan due to aggressive budget which planned for new growth of sales	(69)	
Concessions above plan (increased attendance at many events across several sports)	127	
Total Wages above plan	(169)	
Other, positive controllables mostly employee benefits, advertising and paper	146	
Total Contribution	1.0	(27
Services		
Gross Margin:		
Licensing Domestic below plan due mostly to lower income expected for internal campus orders	(152)	
Licensing International below plan (revised estimates for Japan, China, India and the Middle East programs)	(13)	
Leased Ops above plan mostly due to income for the transfer center for rent starting 1/2 month September, (offset to fund Student Media is reported in A&SS)	78	
Photography above plan due to additional bookings	21	
Other, positive controllables mostly Licensing	120	
Total Contribution		5
UCLA Student Union		
Gross Margin:	<u> </u>	
Student Union Ops above plan due to first time student events and new clients	37	
AU Post Office below plan due mostly to downturn for international sales	(3)	
Other, negative controllables mostly student event expense, (corresponds with higher student event income)	(67)	
Total Contribution	<u> </u>	(3
Allocated Expenses and Other	<u> </u>	
A&SS below plan: mostly wages and employee benefits (partially offset by UC Path charges, incentive compensation and expense to fund Student Media for Transfer Ctr. rent)	47	<u> </u>
Maintenance below plan : positive career wages and employee benefits	33	<u> </u>
Utilities below plan due to continuous efficiencies in running air handling units and running pumps	110	—
Depreciation lower than plan due to timing of capitals	241	-
Other- various positive non-recurrent and higher interest income and student fees	317	
Total	<del></del>	74
Actual Net Income/(Loss)		(85'

#### ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES BALANCE SHEETS (\$000)

	Current Month	Prior Month	Prior Year
	July 2017	June 2017	July 2016
ASSETS			
OLIDDENIT ACCETO			
CURRENT ASSETS: Cash and cash equivalents	\$12,191	\$11,639	\$11,907
Accounts receivable	3,526	3,939	3,303
Less: Allowance for doubtful accounts	(551)	(487)	(423)
Accounts receivable, net	2,975	3,452	2,880
Student fees receivable	373	131	639
Inventories	6,302	5,412	6,303
Prepaid expenses and other current assets	368	240	331
Total current assets	22,209	20,874	22,060
LONG TERM ASSETS	000	000	000
Long term note receivable	200	200	200
Property, equipment and improvements	69,851	69,814	69,501
Less: Accumulated depreciation	(47,919)	(47,739)	(46,101)
Total long term assets	22,132	22,275	23,600
TOTAL ASSETS	\$44,341	\$43,149	\$45,660
		. ,	· ,
LIABILITIES AND RETAINED EARNINGS			
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$5,727	\$5,479	\$5,380
Wages and payroll taxes payable	3,155	2,274	3,359
Sales tax payable & other liabilities	758	542	762
Interest payable	81	47	89
Deferred income	573	309	349
Funds held for others	102	174	119
Current portion of long term debt	832	832	799
Total current liabilities	11,228	9,657	10,857
LONG TERM DEBT:			
AU expansion loan	7,962	7,962	8,795
Total long term debt	7,962	7,962	8,795
·		·	
TOTAL LIABILITIES	19,190	17,619	19,652
RETAINED EARNINGS:			
Beginning Balance	26,008	26,008	26,205
Year-to-date net income/(loss)	(857)	(478)	(197)
	(331)	( 0)	(.37)
Ending Balance	25,151	25,530	26,008
TOTAL LIABILITIES AND RETAINED EARNINGS	\$44,34 <b>1</b>	\$43,149	\$45,660

#### ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS July 2017 (\$000's)

	_		Prior
	Current Month	Year to Date	Year to Date
			24.0
CASH FLOWS FROM OPERATING ACTIVITIES:	( <b>#070</b> )	( <b>#</b> 0.5.7)	(#4.0 <del>7</del> )
Net income/(loss) Adjustments to reconcile net income/(loss) to net	(\$379)	(\$857)	(\$197)
cash provided/(used) by operating activities:			
Depreciation	191	2,347	2,367
Loss (Gain) on disposal of fixed assets	(1)	3	2
(Increase)/decrease in current assets:	( )		
Accounts receivable	477	(95)	869
Student fees receivable	(242)	266	(150)
Inventories	(889)	1	(410)
Prepaid expenses and other current assets	(128)	(37)	(53)
Increase/(decrease) in current liabilities:			
Accounts payable	248	347	89
Sales tax payable & other liabilities	216	(4)	(5)
Wages and payroll taxes payable	881	(204)	35
Interest payable	34	(8)	(50)
Deferred Income	264	224	114
Funds held for others	(72)	(17)	17
Net cash provided/(used) by operating activities	600	1,966	2,628
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of property, equipment and improvements	(48)	(882)	(1,419)
Net cash used in investing activities	(48)	(882)	(1,419)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	(800)	(736)
Net cash provided/(used) by financing activities	0	(800)	(736)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	552	284	473
CASH AND CASH EQUIVALENTS, Beginning	11,639	11,907	11,434
CASH AND CASH EQUIVALENTS, Ending	\$12,191	\$12,191	\$11,907

#### ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION July 2017 (\$000's)

CASH AND CASH EQUIVALENTS Less: Committed Capital Projects	\$12,191
Ackerman A Level and First Floor Remodel	(462)
CSSC Pizza Concept	(482)
Subtotal	(944)
Adjustment for Cash Overdraft Entry	`484 <sup>´</sup>
Uncommitted Cash	11,731
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	14,663
RESERVE SURPLUS (DEFICIT)	(\$2,932)

#### ASUCLA SERVICES AND ENTERPRISES

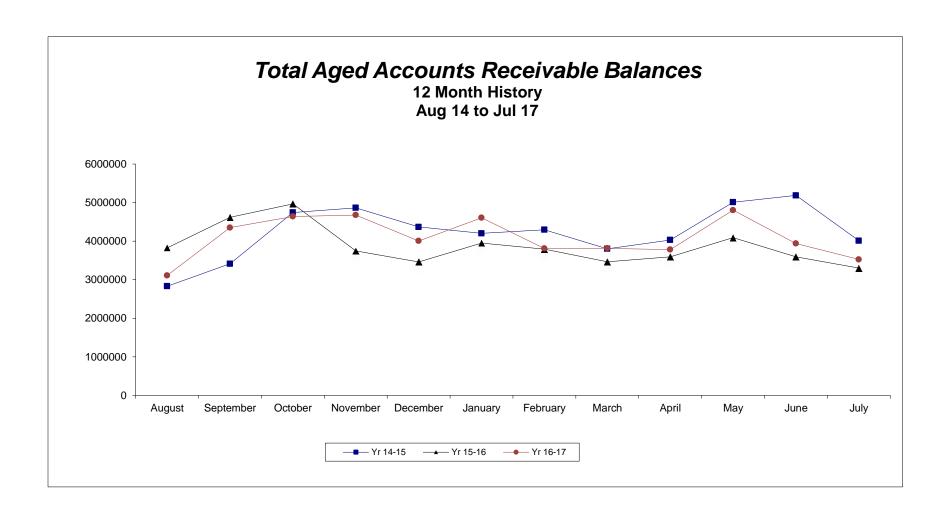
Capital Expenditures -Current Year Projects (\$000's)

FY 2016-2017 July 2017

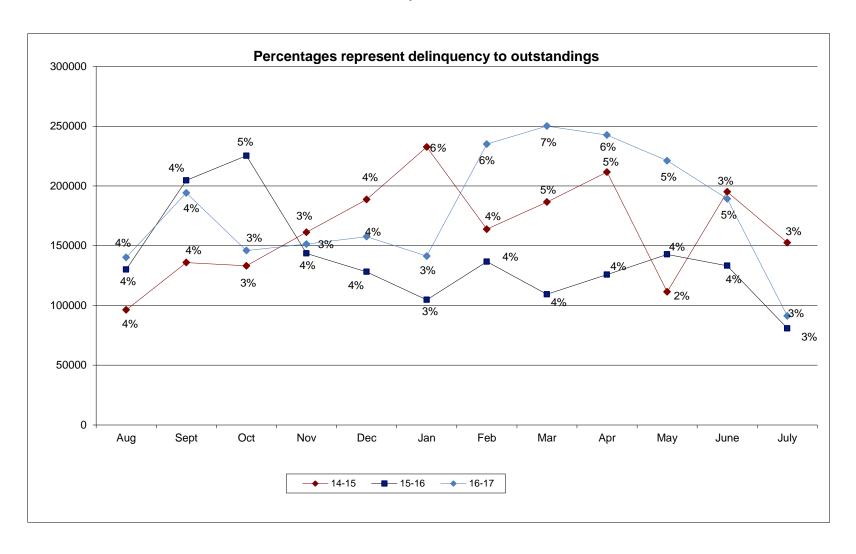
				710-2017 July		PROJECTED			
PROJECT	Γ NAME	BUDGET	Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Serv	ices		ravinents	FUS	IOIAI	Dalance	renama	tonden	Status
2016-001	Store General Replacement	30.0	24.7	2.9	27.6	2.4		0.0	In Progress
2016-002	CRS Copier	50.0	49.6	0.0	49.6	0.0		(0.4)	Completed
2016-003	Store Copiers	25.0	4.1	0.0	4.1	0.0		(20.9)	Completed
2016-027	Custom Shop	0.0	58.9	0.0	58.9	0.0		58.9	Completed
2016-031	Store Market Refrigerators	0.0	12.1	0.0	12.1	0.0		12.1	Completed
Total Store		105.0	149.4	2.9	152.3	2.4	0.0	49.7	Completed
Food Serv									
2016-004	FS Miscellaneous and Unanticipated	50.0	30.8	13.4	44.2	5.8		0.0	In Progress
2016-005	FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2016-005	CSSC Pizza Concept	300.0	2.9	14.9	17.8	482.2	20.0	200.0	In Progress (Increased by \$200k)
2016-007	Commissary range/ oven equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2016-007	Coffeehouse Turbo Chef ovens	30.0	28.6	0.0	28.6	0.0	10.0	(1.4)	Completed
Total Food		410.0	62.3	28.3	90.6	488.0	30.0	198.6	Completed
Technolog		1.0.0	1		55.5		COIC	100.0	
2016-009	Y Printer Replacement	10.0	5.5	5.6	11.1	0.0		1.1	Completed Awaiting Invoice
2016-009	Network Infrastructure Upgrade	150.0	148.2	0.0	148.2	0.0		(1.8)	Completed Awaiting invoice Completed
2016-010	New Store POS system	250.0	0.0	0.0	0.0	0.0		(250.0)	Cancel
2016-011	UPS replacement for all data closets	30.0	31.7	0.0	31.7	0.0		1.7	Completed
2016-012		5.0	6.3	0.0	6.3	0.0		1.7	
Total Tech	Misc. Hardware/Software Upgrades	445.0	191.7	5.6	197.3	0.0	0.0	(247.7)	Completed
	noieg ¥		101.1	3.0	191.5	0.0	0.0	(441.11)	
Others 2016-014	Maintenance Truck	50.0	0.0	17.7	17.7	32.3		0.0	In Drogram
2016-014	Fac. Misc. Remodels	60.0	12.6	0.0	17.7	32.3 47.4		0.0	In Progress
							100.0		In Progress
2016-016	AU Chilled Water Coil Replacement - ACS-2	100.0	0.0	0.0	0.0	0.0	100.0	0.0	Pending
2016-017	AU Grand Ballroom Door Replacement	20.0	0.0	29.0	29.0	0.0		9.0	Completed Awaiting Invoice
2016-018	AU TFC Expansion Joint and Pavers	170.0	0.0	129.8	129.8	40.2	50.0	0.0	In Progress
2016-019	Utility Efficiency Projects	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2016-020	Custodial Replacements	10.0	0.0	9.8	9.8	0.0		(0.2)	Completed Awaiting Invoice
2016-021	SUO General Replacement	15.0	0.0	8.7	8.7	6.3		0.0	In Progress
2016-022	Cooperage TV Wall	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
2016-023	Finance Misc. Replacements	15.0	2.6	11.7	14.3	0.0		(0.7)	Completed Awaiting Invoice
2016-024	MCO Equipment	10.0	0.0	10.0	10.0	0.0		0.0	Completed Awaiting Invoice
2016-025	Ackerman Union Exterior Signage	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2016-026	EDO Copier	7.0	8.8	0.0	8.8	0.0		1.8	Completed
2016-028 2016-029	SUO Exterior Trash/Recycling Receptacles	0.0	82.4	4.3	86.7	3.3		90.0	In Progress
Total Othe	Computer Server Room Electronic Locks	0.0 <b>572.0</b>	11.7 118.1	0.0 <b>221.0</b>	11.7 <b>339.1</b>	0.0 <b>129.5</b>	215.0	11.7 <b>111.6</b>	Completed Awaiting Invoice
I otal Curre	ent Year Projects	1,532.0	521.5	257.8	779.3	619.9	245.0	112.2	

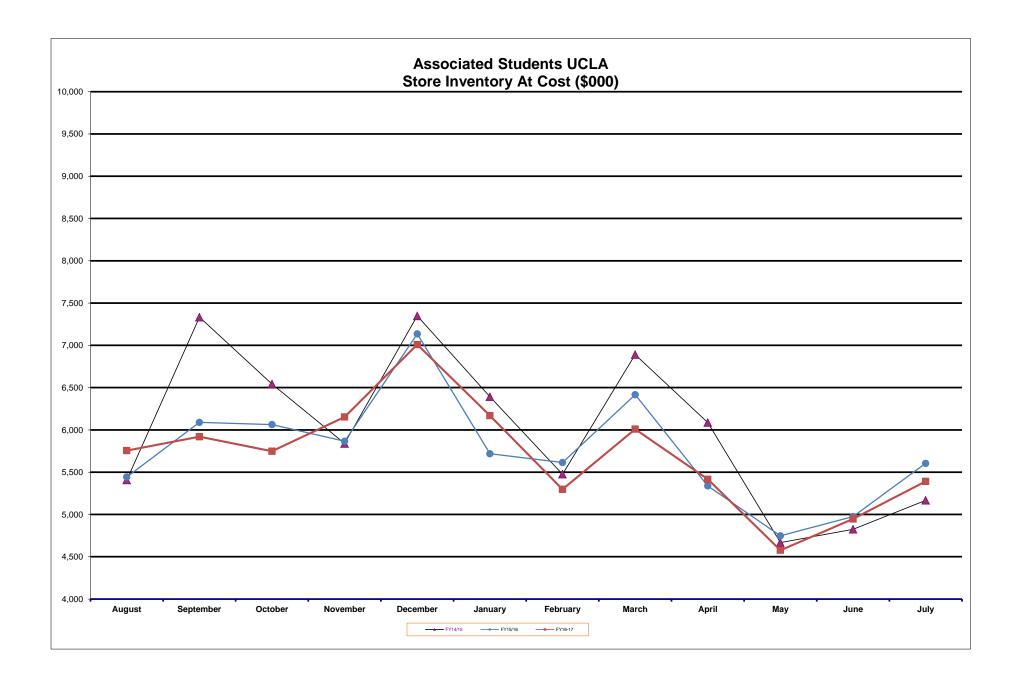
### ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

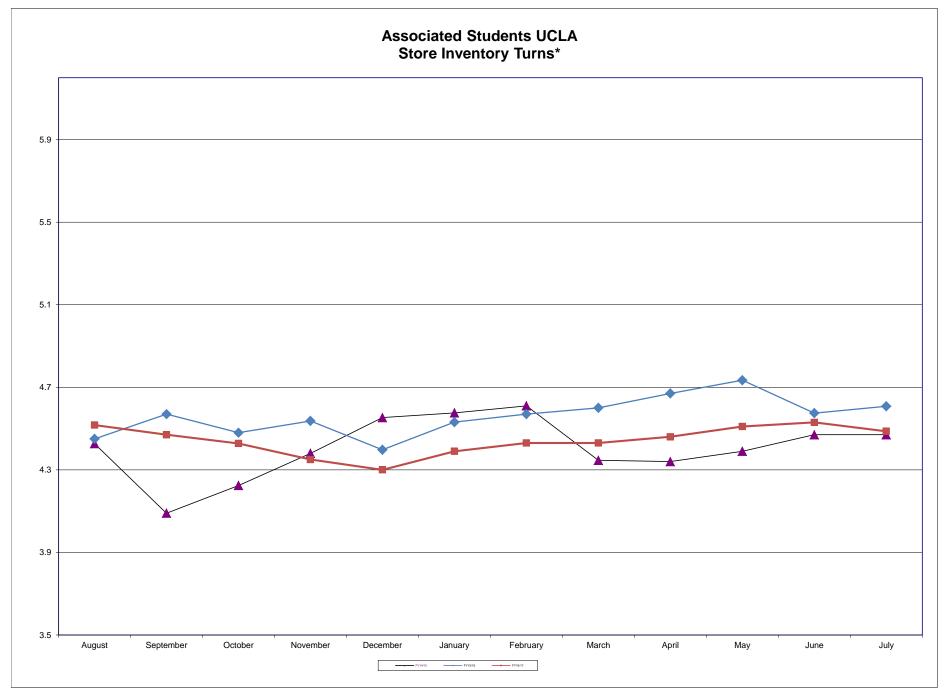
7/29/2017	Jul	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,158,403	35%	\$59,827	57%	\$8,470	84%	\$1,545	5%	\$1,565	6%	\$4,457	19%	\$1,234,267	35%
ASUCLA PUBLICATIONS	L	\$60,124	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$60,124	2%
ASUCLA USA/GSA	L	\$72,581	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$72,581	2%
DUE FROM VENDORS		\$448,101	13%	(\$7,528)	-7%	(\$6,762)	-67%	\$28,109	85%	\$22,644	92%	\$15,096	65%	\$499,660	14%
DENTAL KITS		\$82,993	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$82,993	2%
OTHER		\$1,508,313	46%	\$51,785	50%	\$8,370	83%	\$3,366	10%	\$477	2%	\$3,819	16%	\$1,576,130	45%
TOTAL CURRENT MONTH		\$3,330,515	100%	\$104,084	100%	\$10,078	100%	\$33,020	100%	\$24,686	100%	\$23,372	100%	\$3,525,755	100%
		94%		3%		0%		1%		1%		1%		100%	
7/1/2017	Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,118,281	32%	\$104,419	61%	\$13,332	13%	\$6,735	60%	\$1,317	3%	\$9,880	26%	\$1,253,964	32%
ASUCLA PUBLICATIONS		\$79,963	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$79,963	2%
ASUCLA USA/GSA		\$136,328	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$136,328	3%
DUE FROM VENDORS		\$554,838	15%	(\$6,763)	-4%	\$22,369	22%	\$3,990	35%	\$37,339	97%	\$24,893	64%	\$636,666	16%
DENTAL KITS		\$107,083	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$107,083	3%
OTHER		\$1,583,857	44%	\$72,252	43%	\$64,964	65%	\$549	5%	\$62	0%	\$3,810	10%	\$1,725,494	44%
TOTAL CURRENT MONTH		\$3,580,350	100%	\$169,908	100%	\$100,665	100%	\$11,274	100%	\$38,718	100%	\$38,583	100%	\$3,939,498	100%
	L	91%		4%		3%		0%		1%		1%		100%	
5/27/2017	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,124,807	28%	\$422,397	69%	\$40,288	105%	\$4,251	128%	\$6,877	9%	\$9,744	9%	\$1,608,364	34%
ASUCLA PUBLICATIONS	L	\$81,161	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$81,161	2%
ASUCLA USA/GSA	L	\$141,798	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$141,798	3%
DUE FROM VENDORS		\$735,948	19%	\$25,387	4%	(\$2,268)	-6%	(\$1,008)	-30%	\$43,167	58%	\$28,777	28%	\$830,003	17%
DENTAL KITS		\$214,417	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$214,417	4%
OTHER		\$1,673,030	42%	\$164,314	27%	\$555	1%	\$66	2%	\$24,670	33%	\$66,006	63%	\$1,928,641	40%
TOTAL CURRENT MONTH		\$3,971,161	100%	\$612,098	100%	\$38,575	100%	\$3,309	100%	\$74,714	100%	\$104,527	100%	\$4,804,384	100%



# Aged Accounts Receivable Balances > 60 Days Past Due







			т					
	12(07/02/17-07/2 CURRENT MONTH				ISCAL YEAR 16-1 MO(07/31/16-07		LAST YEA	EAR 15-16 R ACTUAL
ACTUAL	BUDGET	VARIANCE	†	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,234,265 1,324,922	1,088,477 1,090,267	145,788 234,655	ACADEMIC SUPPORT DIV GENERAL MDSE DIVISION	18,089,841 15,331,830	19,676,572 15,068,395	<1,586,731> 263,435	1,314,119 1,388,212	19,134,488 14,931,482
79,428	70,670	8,758	HILLTOP SHOP	1,485,123	1,346,697	138,426	95,029	1,398,882
84,178	88,332	<4,154>	LU VALLE COMMONS STORE	2,347,373	2,752,369	<404,996>	109,034	2,725,557
92,032	45,000	47,032	E-COMMERCE DIVISION	1,400,372	1,440,000	<39,628>	41,738	1,398,767
177,151	279,794	<102,643>	HEALTH SCIENCES STORE	5,266,684	5,097,378	169,306	353,734	5,371,839
2,991,976	2,662,540	329,436	TOTAL SALES	43,921,223	45,381,411	<1,460,188>	3,301,867	44,961,015
1,996,114	1,795,811	<200.303>	Less: Cost of Sales	29,478,268	30,473,320	995,052	2,232,149	30,656,180
,,,,,	, , .			., .,	., .,.	,	, , ,	, ,
			Less: Shrinkage					
2 402	2.140	-262-	A CADEMIC CURRORT DIV	40.045	62,020	12.005	4 404	E0 244
3,402 7,288	3,140 5,740	<262> <1,548>	ACADEMIC SUPPORT DIV GENERAL MDSE DIVISION	49,945 84,040	62,830 75,950	12,885 <8,090>	4,484 1,355	50,344 80,557
355	330	<25>	HILLTOP SHOP	9,685	6,330	<3,355>	415	6,316
420	440	20	LU VALLE COMMONS STORE	<6,077>	13,530	19,607	712	9,361
0	0	0	E-COMMERCE DIVISION	2	0	<2>	0	<530>
907 12,372	1,370 11,020	463 <1,352>	HEALTH SCIENCES STORE SHRINKAGE	18,025 155,621	21,440 180,080	3,415 24,459	1,436 8,403	13,158 159,206
2,008,486	1,806,831	<201,655>		29,633,889	30,653,400	1,019,511	2,240,551	30,815,386
2,000,100	1/000/031	1201/0007	10112 0001 01 01220	23/033/003	30/033/100	1/013/511	2/2 10/551	30/013/300
66.7	67.5	0.7	COST OF SALES %	67.1	67.2	0.0	67.6	68.2
983,490	855,709	127,781	GROSS MARGIN	14,287,334	14,728,011	<440,677>	1,061,315	14,145,629
33.3	32.6 0.4	0.7 0.0	GROSS MARGIN % SHRINKAGE %	32.9	32.9	0.0	32.4	31.8
0.4	U. <del>4</del>	0.0	STRAININGUE 70	0.4	0.4	0.1	0.3	0.4
32.9	32.1	0.7	NET GROSS MARGIN %	32.5	32.5	0.1	32.1	31.5
			Ī					
13.7	14.3	<0.6>	ACADEMIC SUPPORT DIV	18.3	18.7	<0.4>	14.2	16.7
48.5 43.0	48.4 40.2	0.1 2.8	GENERAL MDSE DIVISION HILLTOP SHOP	49.1 41.3	49.7 40.1	<0.6>	48.3 44.3	49.4 41.2
43.0 39.1	40.2 37.9	1.2	LU VALLE COMMONS STORE	41.3 35.5	40.1 34.1	1.2	38.2	33.1
50.2	52.3	<2.1>	E-COMMERCE DIVISION	50.9	51.8	<0.9>	52.8	51.9
32.5	31.0	1.4	HEALTH SCIENCES STORE	24.3	26.2	<1.9>	27.7	25.5
124 462	06 705	47.700	OTHER THOOMS	005 535	057.000	20 222	446 400	4 407 704
134,463 1.117.953	86,735 942,444	47,728 175,509	OTHER INCOME GROSS MARGIN/OTHER	995,535 15,282,869	957,203 15,685,214	38,332 <402,345>	116,438 1,177,753	1,407,791 15,553,421
1,117,933	372,777	173,309	GROSS PIAROTIVOTTIER	13,202,009	13,003,214	<+02,5+3>	1,177,733	13,333,721
			Less: Controllable Exp					
251,982	262,515	10,533	Career Wages	3,027,698	3,079,536	51,838	261,609	2,962,699
0 161,585	0 160,661	0 <924>	Limited Appointment Student Wages	5,166 2,195,865	2,500 2,197,281	<2,666> 1,416	0 171,468	5,984 2,057,931
413,566	423,176	9,610	TOTAL WAGES	5,228,729	5,279,317	50,588	433,077	5,026,614
13.8	15.9	2.1	WAGE % TO SALES	11.9	11.6	<0.3>	13.1	11.2
120,878	149,756	28,878	Employee Benefits	1,647,430	1,778,370	130,940	150,341	1,643,050
6,322 11,364	4,915 12,803	<1,407> 1,439	Office Supplies Telephone	88,750 138,374	93,215 151,101	4,465 12,727	11,436 11,712	109,702 134,043
0	0	1,133	Telex	0	0	0	0	560
33	20	<13>	Postage	255	192	<63>	22	240
1,854	350	<1,504>	Trav/Trips/Conference	32,779	38,050	5,271	748	40,896
3,038	3,800	762 <2,072>	Membership Fees	7,288	7,882	594	3,800	8,288
3,272 11,485	1,200 11,610	125	Operating Supplies Freight Out	57,403 229,474	54,410 270,264	<2,993> 40,790	2,346 12,520	53,369 239,154
900	900	0	Transportation	14,150	14,000	<150>	1,547	14,910
0	0	0	Merchandise Losses	64	0	<64>	0	53
<7>	0	7	Postage Stamp O/S	10	0	<10>	0	<32>
11,765	11,695	<70>		214,889	236,831	21,942	6,864	215,479
<48,856> 35	<53,200> 35	<4,344> 0	Vendor Adv. Allowance Direct Mail Adv.	<152,913> 251,620	<141,650> 269,420	11,263 17,800	<48,663> 46	<135,322> 268,843
0	0	0	Advertising Exp Yrbk	251,620	269,420	17,600	0	43
6,048	3,023	<3,025>		60,866	55,832	<5,034>	2,188	67,759
52,016	45,294	<6,722>		782,857	769,709	<13,148>	46,844	762,905
<246>	0	246	Overs/Shorts	8,854	0	<8,854>	1,003	10,063
1,231 0	0	<1,231> 0	Credit Card Adjustments Textbook Rental Exp	20,847 <55>	0	<20,847> 55	133 0	4,053 410
0	0	0	Rentals-Facilities	1,785	1,144	<641>	1,190	6,830
0	0	o o	Rentals-Truck	2,492	2,500	8	0	2,218
150	0	<150>		450	300	<150>	0	300
9,996	11,650	1,654	Professional Services	131,662	140,400	8,738	10,785	137,758
0 <7,741>	0	0 7,741	Temp Agency Service Inventory Count	8,049 17,523	1,900 24,650	<6,149> 7,127	434 <7,460>	7,957 18,922
<7,741> 6,028	2,000	<4,028>		67,561	62,300	<5,261>	<7,460> 1,386	18,922 56,973
100	100	<0>		37,824	37,722	<102>	85	39,624
0	1	1	Alloc of Distr Cntr	0	11	11	0	0
10,995	3,900	<7,095>		142,441	136,674	<5,767>	8,339	133,551
200,663 614,229	209,852 633,028	9,189 18,799	TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	3,812,728 9,041,458	4,005,227 9,284,544	192,499 243,086	217,647 650,724	3,842,599 8,869,213
017,229	033,020	10,/99	GROSS CONTRIBUTION TO	J,UT1,430	2,207,344	273,000	030,724	0,009,213
503,724	309,416	194,308	SVCS AND ENTERPRISES	6,241,412	6,400,670	<159,258>	527,029	6,684,207
			İ			r	r	
			Less: Allocated Exp					
46,612	40,911	<5,701>	Allocated Evo. UD	458,250	481,242	22,992	42,319	474,041
143,837	147,425	<5,701> 3,588	Allocated ExpHR Allocated Exp. Fin	1,706,189	1,753,688	22,992 47,499	42,319 152,354	1,643,303
68,237	82,511	14,274	Allocated ExpIS	835,086	962,115	127,029	80,726	816,015
33,276	32,025	<1,251>	Allocated Exp. Mktg	376,844	382,489	5,646	30,589	368,333
210,822	108,733	<102,089>		1,408,772	1,255,641	<153,131>	332,134	1,408,230
91,551	91,425	<126> 2,069	Maintenance Utilities	981,681	1,011,529	29,848 41,073	107,248	1,032,256
29,440 57,952	31,509 67,405	2,069 9,453	Depreciation	350,012 686,968	391,085 808,852	41,073 121,884	28,205 57,541	378,833 697,222
681,726	601,944	<79,782>		6,803,802	7,046,641	242,839	831,117	6,818,233
	,	,	İ				,	
<178,002>	<292,528>	114,526	NET INCOME (LOSS)	<562,390>	<645,971>	83,581	<304,088>	<134,025>

JUL. 12(07/02/17-07/29/17)			1	FISCAL YEAR 15-16				
	CURRENT MONTH				ISCAL YEAR 16-1 MO(07/31/16-07		LAST YEA	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
440	440.010	22	CENTRAL DE COVON	1 000 000	1 044 554	452 225	136 551	1 674 050
143,450 121,265	119,942 139,099	23,508 <17,834>	CENTRAL DIVISION NORTH CAMPUS DIVISION	1,998,036 2,430,274	1,844,651 2,544,674	153,385 <114,400>	136,654 152,216	1,671,053 2,430,283
121,265	139,099	<17,834> <23,594>		1,568,069	1,854,099	<114,400> <286,030>	130,780	1,568,222
132,403	139,954		LU VALLE DIVISION	2,724,889	2,882,963	<158,074>	161,687	2,736,830
194,658	186,347	8,311	COOPERAGE DIVISION	3,290,135	3,360,383	<70,248>	233,567	3,287,414
0 215	72 226	17.070	OPERATIONS DIVISION	2 221 605	2 167 146	0	198	198
90,315 782,337	73,236 782,418	17,079 <81>	SPECIAL EVENTS DIVISION TOTAL SALES	2,221,695 14,233,100	2,167,146 14,653,916	54,549 <420,816>	100,394 915,496	2,315,508 14,009,507
, 32,33,	, 52, 110	1017		,255,100	,000,010	.20,010>	310,130	,005,507
286,443	271,606	<14,837>		4,729,085	4,920,357	191,272	319,113	4,645,209
36.6	34.7	<1.9>	COST OF SALES %	33.2	33.6	0.4	34.9	33.2
495,894 63.4	510,812 65.3	<14,918> <1.9>	GROSS MARGIN GROSS MARGIN %	9,504,015 66.8	9,733,559 66.4	<229,544> 0.4	596,383 65.1	9,364,298 66.8
05.4	05.5	\1.3/	2355	50.0	00.7	0.7	JJ.1	30.0
66.3	64.9	1.5	CENTRAL DIVISION	66.8	65.8	1.1	65.9	66.6
61.7	63.8		NORTH CAMPUS DIVISION	65.5	64.9	0.6	63.8	66.2
64.2 65.4	66.5 67.5	<2.4> <2.1>	SOUTH DIVISION LU VALLE DIVISION	67.3 69.0	67.4 69.5	<0.1> <0.5>	65.6 67.7	66.5 69.4
63.7	65.4	<1.6>		66.5	65.5	1.0	65.2	65.7
0.0	0.0	0.0	OPERATIONS DIVISION	0.0	0.0	0.0	<520.9>	<7,068.0>
59.4	63.1	<3.7>	SPECIAL EVENTS DIVISION	66.3	65.5	0.7	62.5	67.1
148,552	143,106	5,446	OTHER INCOME	2,354,560	2,375,261	<20,701>	183,475	2,441,606
644,447	653,918	<9,471>	GROSS MARGIN/OTHER	11,858,575	12,108,820	<250,701> <250,245>	779,858	11,805,904
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,		. ,	,,	,,0	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,3	, ,
			Less: Controllable Exp					
277 262	200.202	12.000	Caracr Wagos	2 620 252	2 611 125	-27.240	222.250	2 616 500
277,363 0	290,362 0	12,999 0	Career Wages Limited Appointment	3,638,353 3,919	3,611,135 0	<27,218> <3,919>	322,250 0	3,616,580 0
202,344	184,268	<18,076>	Student Wages	2,972,990	2,857,771	<115,219>	215,968	2,689,727
<32,878>	<29,790>	3,088	Labor Recharge	<461,929>	<484,924>	<22,995>	<35,844>	<493,865>
446,829	444,840	<1,989>	TOTAL WAGES	6,153,333	5,983,982	<169,351>	502,374	5,812,441
57.1	56.9	<0.3>	WAGE % TO SALES	43.2	40.8	<2.4>	54.9	41.5
145,211	177,879	32,668	Employee Benefits	2,064,084	2,175,321	111,237	192,667	2,056,630
2,142	2,175	33	Office Supplies	16,026	21,460	5,434	1,502	20,643
3,741	3,925	184	Telephone	47,514	46,795	<719>	3,528	44,608
0	0	0	Trav/Trips/Conference	0	13 000	0	0	108
500 37,673	500 38,694	0 1,021	Training Programs Paper	9,523 624,965	13,000 684,435	3,477 59,470	0 42,344	9,372 634,380
37,673	38,694 5.0	0.1	Paper Paper % To Sales	624,965	684,435 4.7	59,470	42,344 4.6	634,380 4.5
4,057	4,431	374	Cleaning Supplies	68,515	57,352	<11,163>	5,598	65,074
0	0	0	Freight Out	0	0	0	0	106
<7,247>	<11,500>	<4,254>	Purchasing Rebates	<120,546>	<132,000>	<11,454>	<8,913>	<120,965>
8,326 2,944	2,530 3,400	<5,796> 456	Replacements Laundry	56,648 50,134	32,570 53,842	<24,078> 3,708	5,120 4,128	41,536 54,241
1,264	1,095	<169>	Uniforms	23,617	15,930	<7,687>	1,326	18,877
4,566	1,430	<3,136>	Advertising	25,945	46,055	20,110	548	35,317
0	0	0	Menu Development	108	0	<108>	0	0
7 016	4 426	0	Dorm Coupons Expense	114 497	130	127	6 725	3 05 701
7,016 24,808	4,436 28,249	<2,580> 3,441	Repairs & Maintenance Bank Card Expense	114,487 481,112	72,239 503,077	<42,248> 21,965	6,725 25,244	95,791 454,273
1,229	1,305	76	Sales Tax Expense	23,086	23,438	352	1,375	22,453
495	922	427	Overs/Shorts	12,552	14,244	1,692	337	13,931
0	0	0	Credit Card Adjustments	151	0	<151>	2	114
0	0	0	Rentals	2,990	800	<2,190>	<67>	5,329
98 506	325 0	227 <506>	Rentals-Truck Taxes & Licenses	2,399 811	4,050 1,150	1,651 339	270 100	5,541 736
0	0	0	Professional Services	600	650	50	0	600
1,341	0	<1,341>	Temp Agency Service	3,178	1,500	<1,678>	325	12,043
8,818	12,795	3,977	Commission Expense	295,777	314,020	18,243	6,005	259,653
247,493	272,595 717,435	25,102 23,113	TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	3,803,679 9,957,012	3,950,058 9,934,040	146,379 <22,972>	288,165 790,539	3,730,394
694,322	/1/,435	23,113	GROSS CONTRIBUTION TO	3,937,012	7,734,040	<22,972>	/30,539	9,542,835
<49,876>	<63,517>	13,641	SVCS AND ENTERPRISES	1,901,563	2,174,780	<273,217>	<10,681>	2,263,069
				-				•
			Less: Allocated Exp					
50,361	43,005	<7,356>	Allocated ExpHR	538,057	544,336	6 270	49,091	550,092
42,828	49,630	<7,356> 6,802	Allocated Expnk Allocated Exp. Fin	662,693	681,362	6,279 18,669	49,091	617,566
20,317	27,776	7,459	Allocated ExpIS	323,639	373,819	50,180	25,953	308,113
9,908	10,781	873	Allocated Exp. Mktg	147,859	148,990	1,131	9,834	138,352
62,772	36,604	<26,168>	Allocated Exp Othr SA	541,924	486,464	<55,460>	106,780	514,041
77,126 24,801	74,197 25,567	<2,929> 766	Maintenance Utilities	827,091 294,901	820,935 317,333	<6,156> 22,432	90,409 23,777	870,188 319,355
74,111	84,510	10,399	Depreciation	970,375	1,014,120	43,745	90,536	1,075,876
362,223	352,070	<10,153>	TOTAL ALLOCATED EXP	4,306,539	4,387,359	80,820	445,362	4,393,582
.440.000	445 505	2 100	NET INCOME (LOCO)	-2 404 275	-2 242 ==2	.102 222	.450.010	-2 420 =12
<412,099>	<415,587>	3,488	NET INCOME (LOSS)	<2,404,976>	<2,212,579>	<192,397>	<456,043>	<2,130,513>
205,655	221,118	<15,463>	TOTAL CUSTOMER COUNT	3,793,856	3,914,743	<120,887>	233,618	3,925,875
76,290	82,887		3RD PARTY CUST COUNT	1,267,546	1,329,749	<62,203>	105,239	1,389,096
129,365	138,231	<8,866>		2,526,310	2,584,994	<58,684>	128,379	2,536,779
6.88	6.35	0.53	TOTAL AVERAGE CHECK	6.33	6.26	0.07	6.51	6.09
8.62 5.86	7.78 5.49	0.84 0.37	3RD PARTY AVG CHECK ASUCLA AVERAGE CHECK	7.65 5.41	7.35 5.41	0.30 0.00	8.07 5.49	7.32 5.18
5.00	5.49	0.37	AND THE CHECK	3.41	3.41	0.00	3.49	3.10
22,032	21,142		EMPLOYEE HOURS	345,426	338,665	<6,761>	21,189	340,236
35.51	37.01	<1.50>	SALES/LABOR HOUR	41.24	43.27	<2.02>	34.32	40.62

## SERVICES DIVISION INCOME STATEMENT

JUL. 1	.2(07/02/17-07/29	9/17)	]	F:	ISCAL YEAR 16-1	7 <b>I</b>	FISCAL YE	AR 15-16
	CURRENT MONTH				MO(07/31/16-07		LAST YEAR	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
6 706	5,425	1 201	PHOTOGRAPHY	174 742	152 492	22.261	10.700	150.021
6,706 6,706	5,425	1,281 1,281	TOTAL SALES	174,743 174,743	152,482 152,482	22,261 22,261	10,788 10,788	159,021 159,021
0,700	3, 123	1,201	TOTAL SALES	17 1,7 13	132, 102	22,201	10,700	133,021
280	200	<80>	Less: Cost of Sales	3,974	2,250	<1,724>	261	2,098
6,427	5,225	1,202	GROSS MARGIN	170,768	150,232	20,536	10,527	156,923
95.8	96.3	<0.5>	GROSS MARGIN %	97.7	98.5	<0.8>	97.6	98.7
95.8	96.3	<0.5>	PHOTOGRAPHY	97.7	98.5	<0.8>	97.6	98.7
55.0	30.3	(0.52	11101001041111	37.7	50.5	(0.02	37.0	30.7
334,085	284,337	49,748	TRADEMARKS AND LICENSING	2,540,710	2,706,000	<165,290>	179,321	2,327,743
109,580	101,282	8,298	LEASED OPS	1,293,889	1,215,536	78,353	97,984	1,164,712
443,665	385,619	58,046	OTHER INCOME	3,834,599	3,921,536	<86,937>	277,305	3,492,455
450,091	390,844	59,247	GROSS MARGIN/OTHER	4,005,367	4,071,768	<66,401>	287,832	3,649,378
			Less: Controllable Exp					
40,806	36,544	<4 262>	Career Wages	435,691	430,475	<5,216>	38,983	428,062
0	500	500	Limited Appointment	0	5,625	5,625	0	0
0	275		Student Wages	1,881	3,135	1,254	481	2,473
40,806	37,319	•	TOTAL WAGES	437,572	439,235	1,663	39,464	430,535
608.5	687.9	79.4	WAGE % TO SALES	250.4	288.1	37.7	365.8	270.7
16,743	19,690	2,947	Employee Benefits	221,445	232,120	10,675	19,726	215,009
414	500	86	Office Supplies	4,491	5,845	1,354	319	7,231
576	469	<107>		6,930	6,943	13	542	8,528
0	60	60	Postage .	510	720	210	0	383
<0>	50	50	Trav/Trips/Conference	6,992	15,300	8,308	<5,000>	6,964
0	0	0	Membership Fees	811	0	<811>	0	0
0	0 0	0	Freight Out	0	500	500	0	0
154	1,250	1,096	Enforcement Business Promotion	10,644 4,490	8,500 15,000	<2,144> 10,510	<5,847>	8,500 4,448
0	100	100	Repairs & Maintenance	1,413	1,416	3	0	816
97,000	2,400	<94,600>		102,678	103,200	522	55,369	91,180
16,887	2,083	<14,804>	Professional Services	40,792	55,000	14,208	2,083	28,885
0	750	750	Legal	3,611	7,300	3,689	<892>	10,547
0	2,300	2,300	Trademark	19,808	27,600	7,792	<3,789>	29,548
101,187 12,928	42,485 12,000		Intern'l Agnt Fee/Tax Domestic Agency Fee	319,554 172,879	324,840 164,000	5,286 <8,879>	29,263 9,499	298,132 159,151
12,928	0	(928)	Misc. Bank Charges	56	0	<56>	0	159,151
36,617	61,190	24,573	Payment to UCLA	619,048	685,797	66,749	36,546	618,783
282,506	145,327	<137,179>	TOTAL OTHER CONTROL.	1,536,152	1,654,081	117,929	137,820	1,488,104
323,313	182,646	<140,667>	TOTAL CONTROLLABLE EXP	1,973,725	2,093,316	119,591	177,284	1,918,639
126,779	208,198	<81,419>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	2,031,642	1,978,452	53,190	110,548	1,730,739
			Less: Allocated Exp					
4,599	3,607	<992>	Allocated ExpHR	38,285	40,110	1,825	3,856	40,769
19,899	20,177		Allocated Exp. Fin	156,262	159,798	3,536	12,379	128,316
9,830	11,736	1,906	Allocated ExpIS	78,321	90,919	12,599	6,804	66,069
4,793	4,555		Allocated Exp. Mktg	36,110	36,194	84	2,578	29,832
30,369 36,640	15,465		Allocated Exp Othr SA	139,897	118,650	<21,247>	27,992	114,450
36,649 11,785	34,511 11,899	<2,138> 114	Maintenance Utilities	357,442 124,817	381,813 147,687	24,371 22,870	19,024 5,003	183,104 67,198
6,913	5,765		Depreciation	77,784	69,171	<8,613>	6,035	72,790
124,838	107,715	<17,123>	TOTAL ALLOCATED EXP	1,008,918	1,044,342	35,424	83,671	702,528
1,941	100,483	<98,542>	NET INCOME (LOSS)	1,022,725	934,110	88,615	26,877	1,028,211

## UCLA STUDENT UNION INCOME STATEMENT

JUL. 12(07/02/17-07/29/17)		]	FISCAL YEAR 16-17		FISCAL YEAR 15-16			
CURRENT MONTH		]	YTD 12 MO(07/31/16-07/29/17)		LAST YEAR ACTUAL			
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
93,539	113,484		EVENT SERVICES OFFICE	600,035	619,738	<19,703>	103,973	617,439
0	76		STUDENT UNION OPERATIONS	0	886	<886>	0	0
34,616	29,293		AU POST OFFICE	478,669	487,600	<8,931>	35,436	500,395
128,154	142,853	<14,699>	TOTAL SALES	1,078,704	1,108,224	<29,520>	139,409	1,117,834
22.044	28,649	ح <u>۲</u> ۵۵۶۰	AU Post Office Cost	460 206	476 072	7.667	25 200	489,866
33,944 15,325	19,827	•	Facilities Costs	469,206 103,094	476,873 108,351	7,667 5,257	35,209 9,355	108,325
13,323	19,827	•	Cost of Sales GM RM	103,094	108,331	<123>	9,333	100,323
49,392	48,476		Less: Cost of Sales	572,423	585,224	12,801	44,564	598,191
38.5	33.9		COST OF SALES %	53.1	52.8	<0.3>	32.0	53.5
78,762	94,377		GROSS MARGIN	506,280	523,000	<16,720>	94,845	519,643
61.5	66.1	<4.6>	GROSS MARGIN %	46.9	47.2	<0.3>	68.0	46.5
83.6	82.5	1.1	EVENT SERVICES OFFICE	82.8	82.5	0.3	91.0	82.5
0.0	100.0	<100.0>	STUDENT UNION OPERATIONS	0.0	100.0	<100.0>	0.0	0.0
1.9	2.2		AU POST OFFICE	2.0	2.2	<0.2>	0.6	2.1
			1					
2,595	2,725	<130>	STUDENT UNION OPS	261,132	208,659	52,473	4,966	181,503
4,707	5,157	<450>	AU POST OFFICE	83,726	85,837	<2,111>	6,228	88,054
7,302	7,882		OTHER INCOME	344,858	294,496	50,362	11,194	269,557
86,064	102,259	<16,195>	GROSS MARGIN/OTHER	851,138	817,496	33,642	106,039	789,200
			Less: Controllable Exp					
		<b>.</b>		:-			<u> </u>	
38,960	32,702	,	Career Wages	392,042	381,941	<10,101>	31,862	357,503
7,476	16,024		Student Wages	222,946	238,016	15,070	20,678	222,774
46,436	48,726	2,290	TOTAL WAGES	614,988	619,957	4,969	52,540	580,277
36.2	34.1	<2.1>	WAGE % TO SALES	57.0	55.9	<1.1>	37.7	51.9
20,238	17,136	∠3 102 <b>&gt;</b>	Employee Benefits	208,903	205,452	<3,451>	17,545	194,118
20,236 552	17,136 502		Office Supplies	13,259	205, <del>4</del> 52 10,357	<3,451 <i>&gt;</i> <2,902>	696	194,116
2,884	3,385	501	Telephone	34,353	39,800	5,447	2,624	33,492
108	0		Trav/Trips/Conference	1,300	2,250	950	0	566
0	0	0	24 Hour Study Lounge	7,548	7,284	<264>	0	7,756
0	0	0	Student Comm Art	6,518	6,246	<272>	0	4,961
0	0	0	Training Programs	7,233	4,858	<2,375>	739	7,226
6,273	6,603	330	Annual ASUCLA Events	45,539	44,693	<846>	6,603	47,431
5,406	1,122		Student Event Exp	176,322	120,713	<55,609>	1,020	124,914
0	, 0	0	Student Union Prog	352	0	<352>	0	0
<56>	0	56	Operating Supplies	1,434	0	<1,434>	0	214
0	0	0	Uniforms	1,940	2,000	60	<1,400>	0
6	20	14	Advertising	1,234	1,179	<55>	0	595
256	601	345	Business Promotion	3,180	7,182	4,002	412	5,885
6,349	1,057	<5,292>	Repairs & Maintenance	26,817	12,616	<14,201>	391	20,776
800	688		Bank Card Expense	12,334	11,459	<875>	716	11,729
482	18	<464>	Overs/Shorts	1,282	293	<989>	<61>	2,578
0	0	0	Commission Expense	0	0	0	<575>	0
0	0	0	Student Support Svcs	2,654	2,950	296	0	3,206
15,417	15,417	0	Interaction Fund	185,000	185,004	4	15,417	185,000
1,065	0		STUDENT UNION EVENT F	138,623	140,000	1,377	1,008	132,850
59,780	46,549		TOTAL CONTROLLARIE EVE	875,827	804,336	<71,491>	45,134	798,045
106,216	95,275	<10,941>	TOTAL CONTROLLABLE EXP	1,490,815	1,424,293	<66,522>	97,675	1,378,321
√20 1E2÷	6 004	J77 126-	GROSS CONTRIBUTION TO	<639,677>	∠606 <del>7</del> 07-	22 00A-	0 264	∠E00 122₁
<20,152>	6,984	<27,136>	SVCS AND ENTERPRISES	//0,860	<606,797>	<32,880>	8,364	<589,122>
			Less: Allocated Exp					
			Less. Allocated Exp					
5,235	4,405	<830>	Allocated ExpHR	54,097	50,461	<3,636>	5,135	54,834
5,985	6,579		Allocated Exp. Fin	55,233	57,411	2,178	6,471	50,535
2,956	3,827	871	Allocated ExpIS	28,055	32,730	4,675	3,557	26,149
1,442	1,485	43	Allocated Exp. Mktg	12,658	13,000	342	1,348	11,670
9,134	5,043		Allocated Exp Othr SA	48,464	42,665	<5,799>	14,633	47,337
49,703	47,848	,	Maintenance	530,418	529,393	<1,025>	56,517	543,979
15,983	16,489	506	Utilities	188,930	204,661	15,731	14,864	199,638
11,424	17,216	5,792	Depreciation	146,613	206,601	59,988	18,875	156,994
101,862	102,892	1,030	TOTAL ALLOCATED EXP	1,064,467	1,136,922	72,455	121,400	1,091,135
, i	,	,	1			·	,	
<122,014>	<95,908>	<26,106>	NET INCOME (LOSS)	<1,704,144>	<1,743,719>	39,575	<113,036>	<1,680,257>
			-					

## ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

JUL. 1	2(07/02/17-07/2	9/17)	1	F	ISCAL YEAR 16-1	7	FISCAL YE	AR 15-16
CURRENT MONTH		1	YTD 12 MO(07/31/16-07/29/17)		LAST YEAR ACTUAL			
ACTUAL	BUDGET	VARIANCE	1	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
			1					
328,601	324,392	•	Career Wages	3,655,267	3,758,699	103,432	302,096	3,627,046
2,550	300	,	Limited Appointment	6,100	3,600	<2,500>	0	0
44,511	35,566		Student Wages	383,926	429,706	45,780	50,114	397,511
375,662	360,258	<15,404>		4,045,293	4,192,005	146,712	352,211	4,024,556
8.1	8.5	0.5	WAGE % TO TOTAL SALES	6.0	6.1	0.1	7.1	5.9
118,000	0	<118 000×	Emp Incentive Awards	118,000	0	<118,000>	275,000	275,000
0	0	0	Emp Awards, Profess.	15,178	14,790	<388>	0	11,859
0	2,060	2,060	Emp Awards, Students	6,000	9,682	3,682	4,000	10,000
139,172	161,169	21,997	Employee Benefits	1,758,128	1,887,694	129,566	153,593	1,778,197
4,262	7,633	3,371	Office Supplies	86,634	104,986	18,352	8,161	105,295
7,876	9,507	1,631	Telephone	94,265	110,206	15,941	7,768	92,742
1,070	937	<133>	Postage	9,645	10,976	1,331	1,057	9,897
391	2,231	1,840	Trav/Trips/Conference	15,846	27,005	11,159	0	8,023
173	21		Expense Allowance	4,078	164	<3,914>	0	1,180
450	591	141	Employee Relations	29,588	27,335	<2,253>	1,336	30,987
0	52	52	Tuition Assistance	0	364	364	0	0
0	570	570	Fingerprinting	2,428	8,303	5,875	587	6,058
233	120	<113>		7,740	6,772	<968>	128	5,738
<782> 466	206 387	988 ~79>	Operating Supplies Uniforms	30 4,449	2,239 4,634	2,209 185	10 368	1,321 4,529
466 <274>	387 <500>		Security Expense	4,449 <1,307>	4,634 <6,600>	<5,293>	<188>	4,529 <3,911>
230	50		Security Expense Security Equipment	1,401	600	<801>	620	2,279
5,091	2,550		Alarm Monitoring	34,731	30,600	<4,131>	2,861	33,099
7,179	1,310	•	Advertising	20,423	15,979	<4,444>	3,239	16,656
0	1,545	•	Benefits U Adv	7,797	18,540	10,743	<5,081>	11,419
5,105	6,443	1,338	Repairs & Maintenance	75,432	81,135	5,703	14,881	75,479
1,314	1,272	<42>	Repair-Mtce Computer	10,457	15,264	4,807	653	9,964
11,640	17,018	5,378	Repairs & Mtce-Equip	150,938	182,541	31,603	13,138	146,085
461	613	152	Printing	583	1,129	546	616	834
0	2,527	2,527	Bruin One Card Exp	41,276	48,993	7,717	0	45,307
<1>	40	41	Overs/Shorts	48	439	391	<1>	<37>
20,723	16,049	•	Insurance Expense	231,582	189,123	<42,459>	19,169	176,506
3,630 <127>	4,298 1,409	668	Professional Services	110,825	59,950	<50,875>	23,095	78,420
10,471	10,314	1,536	Legal External Audit	15,227 123,512	16,902 123,764	1,675 252	1,178 9,912	15,227 120,165
0	350	350	Temp Agency Service	15,082	6,750	<8,332>	426	16,744
10,172	10,111		Internal Audit	115,852	121,332	5,480	8,912	108,083
0	0	0	Tax Consulting	13,399	14,850	1,451	0,312	11,525
1,097	1,584	487	PROFESSIONAL FEES PCI	30,635	61,267	30,632	2,702	50,701
33,055	19,055	<14,000>	Board of Directors	175,062	171,358	<3,704>	28,028	173,493
54	103	49	Special Projects	4,251	7,482	3,231	87	10,255
5,209	5,414	205	Misc. Bank Charges	52,603	56,216	3,613	3,946	48,027
3,346	3,900		Armored Carrier Expense	40,333	45,500	5,167	3,249	38,931
7,635	7,635	0	UCOP Payroll Services	91,620	91,620	0	5,233	89,635
11,222	0		UC PATH CHARGES	97,864	0	<97,864>	15,470	15,470
8,050	0		Student Med Supp Fund	84,525	0	<84,525>	0	0
16,431	13,669		UCLA Recharge Expense	162,561	164,028	1,467	13,401	160,812
257	2,575		Special Events	30,894	33,371	2,477	<4,374>	28,635
433,279	314,818 675.076		TOTAL CONTROLLARIE EVE	3,889,615	3,767,283	<122,332> 24,380	613,182	3,820,628
808,941	675,076	<133,805>	TOTAL CONTROLLABLE EXP	7,934,908	7,959,288	24,380	965,393	7,845,185
			Less: Allocated Exp					
			Lasso, / mocalca Exp					
21,481	20,654	<827>	Maintenance	227,248	228,522	1,274	23,087	222,213
6,908	7,117	209	Utilities	80,796	88,339	7,543	6,072	81,551
21,580	21,654	74	Depreciation	249,878	259,841	9,963	40,502	175,074
49,968	49,425	<543>	TOTAL ALLOCATED EXP	557,922	576,702	18,780	69,661	478,838
858,909	724,501	<134,408>	NET EXPENSE	8,492,830	8,535,990	43,160	1,035,053	8,324,023
<783,211>	<656,290>	126,921	Allocated-Svs and Ent	<7,646,696>	<7,712,212>	<65,516>	<963,516>	<7,408,047>
<33,470>	<33,470>	0	Allocated-USAC	<396,993>	<396,993>	0	<31,202>	<378,140>
<3,424>	<3,424>	0	Allocated-GSA	<40,554>	<40,554>	0	<3,252>	<38,508>
<38,804>	<31,317>	7,487	Allocated-Comm Board	<408,587>	<386,231>	22,356	<37,084>	<499,328>
<858,909>	<724,501>	134,408	TOTAL OTHER	<8,492,830>	<8,535,990>	<43,160>	<1,035,053>	<8,324,023>
0	0	0	TOTAL EXPENSE	0	0	<0>	0	0
U	U	U	TOTAL LAFLINGE	U	U	<b><u></u></b>	U	U

## MAINTENANCE DIVISION EXPENSE STATEMENT

	12(07/02/17-07/2	. ,	
	CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE	
121 004	125 727	2 722	Carray Manag
131,994	135,727	3,733	Career Wages
5,675	2,198	<3,477>	
0	630	630	Student Wages
<2,006>	<660>	1,346	Labor Recharge
<9,877>	<6,920>	2,957	Billed Labor Costs
125 707	<4,000>	<4,000>	
125,787	126,975	1,188	TOTAL WAGES
75,760	85,063	9,303	Employee Benefits
447	343		Office Supplies
665	623		Telephone
003	023	0	Trav/Trips/Conference
2,525	5,037	2,512	Paper
1,577	5,307	3,730	Cleaning Supplies
151	1,066	915	Replacements
465	457		Laundry
23,792	21,525		Repairs & Maintenance
14,461	4,225		Repairs & Mtce-Elevator
0	0	(10,230)	Repairs & Mtce-Equip
3,250	1,500	-	Painting Program
5,539	250		Incidental Proj Exp
8,576	3,754		Air Conditioning-Maint
8,677	7,508		Rub Remvl/Hauling
3,087	3,156	69	Rodent & Pest Control
613	3,050	2,437	Rentals-Truck
2,300	0	, -	Janitorial
151,885	142,864	<9,021>	
277,672	269,839	<7,833>	
·		·	1
			Less: Allocated Exp
18,658	19,144	486	Depreciation
18,658	19,144	486	TOTAL ALLOCATED EXP
296,330	288,983	<7,347>	NET EXPENSE
<255,029>	<247,980>	7,049	Allocated-Svs and Ent
<7,672>	<7,672>	0	Allocated-USAC
<3,008>	<3,008>	0	Allocated-GSA
<9,141>	<9,667>		Allocated-Comm Board
<21,481>	<20,656>	825	Allocated-A & SS
<296,330>	<288,983>	7,347	TOTAL OTHER
0	0	0	TOTAL EXPENSE
U	U	U	TOTAL EXPLINAL

510011 V510 46 47							
	ISCAL YEAR 16-1	FISCAL YEAR 15-16					
	MO(07/31/16-07		LAST YEA				
ACTUAL	BUDGET	VARIANCE	MONTH	YTD			
1,421,085	1,430,120	9,035	137,646	1,362,117			
51,904	26,376	<25,528>	6,581	48,389			
3,006	7,230	4,224	0	166			
<23,748>	<7,280>	16,468	<521>	<9,854>			
<103,896>	<86,177>	17,719	<5,433>	<78,876>			
<33,354>	<48,000>	<14,646>	<2,261>	<33,698>			
1,314,997	1,322,269	7,272	136,012	1,288,245			
872,861	950,323	77,462	82,873	848,297			
4,192	2,251	<1,941>	434	3,144			
8,171	7,470	<701>	1,064	8,116			
1,393	1,500	107	0	496			
57,677	61,156	3,479	4,055	58,109			
61,218	65,078	3,860	6,288	64,565			
12,413	13,936	1,523	831	12,769			
6,326	7,055	729	381	6,970			
304,397	265,950	<38,447>	39,542	357,727			
57,835	53,490	<4,345>	1,180	42,529			
2,169	1,050	<1,119>	0	1,091			
7,281	18,000	10,719	950	<1,759>			
7,219	3,000	<4,219>	350	1,595			
58,297	53,056	<5,241>	9,374	58,932			
104,466	99,040	<5,426>	6,199	85,051			
37,964	37,828	<136>	4,177	41,634			
10,681	14,600	3,919	815	12,899			
6,450	0	<6,450>	0	0			
1,621,009	1,654,783	33,774	158,514	1,602,166			
2,936,007	2,977,052	41,045	294,526	2,890,411			
215,307	229,739	14,432	23,039	189,268			
215,307	229,739	14,432	23,039	189,268			
3,151,314	3,206,791	55,477	317,565	3,079,679			
3,131,314	3,200,731	33,477	317,303	3,073,073			
<2,696,631>	<2,743,669>	<47,038>	<273,199>	<2,629,526>			
<92,071>	<92,071>	0	<6,993>	<83,923>			
<36,106>	<36,105>	1	<2,743>	<32,910>			
<99,257>	<106,405>	<7,148>	<11,544>	<111,107>			
<227,248>	<228,541>	<1,293>	<23,087>	<222,213>			
<3,151,314>	<3,206,791>	<55,477>	<317,565>	<3,079,679>			
<0>	0	0	0	<0>			

## UTILITIES EXPENSE STATEMENT

JUL. 1	12(07/02/17-07/2	9/17)	
(	CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE	
23,878	16,678	<7,200>	Chiller Water
57,323	62,358	5,035	Elec-Non Air Cond.
7,350	10,964	3,614	Water-Non Air Cond.
4,514	6,162	1,648	Steam-Non Air Cond.
1,715	2,878	1,163	Gas
1,550	1,551	1	Energy Management
96,330	100,591	4,261	TOTAL OTHER CONTROL.
96,330	100,591	4,261	TOTAL CONTROLLABLE EXP
<82,009>	<85,465>	<3,456>	Allocated-Svs and Ent
<3,213>	<3,213>	0	Allocated-USAC
<1,261>	<1,261>	0	Allocated-GSA
<2,939>	<3,534>	<595>	Allocated-Comm Board
<6,908>	<7,118>	<210>	Allocated-A & SS
<96,331>	<100,591>	<4,261>	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

F.	ISCAL YEAR 16-1	FISCAL YEAR 15-16		
YTD 12	MO(07/31/16-07	LAST YEAR ACTUAL		
ACTUAL	ACTUAL BUDGET		MONTH	YTD
172,864	194,344	21,480	24,997	186,263
720,685	789,413	68,728	47,782	731,547
108,493	130,424	21,931	6,611	113,660
71,217	78,216	6,999	2,862	64,397
36,762	35,668	<1,094>	1,962	32,142
18,606	18,612	6	1,550	17,055
1,128,627	1,246,677	118,050	85,764	1,145,064
1,128,627	1,246,677	118,050	85,764	1,145,064
<958,659>	<1,060,772>	<102,113>	<71,849>	<965,023>
<38,567>	<38,567>	0	<3,454>	<41,457>
<15,124>	<15,124>	0	<1,354>	<16,257>
<35,481>	<43,859>	<8,378>	<3,036>	<40,776>
<80,796>	<88,355>	<7,559>	<6,072>	<81,551>
<1,128,627>	<1,246,677>	<118,050>	<85,764>	<1,145,064>
<0>	0	0	0	0