ASSOCIATED STUDENTS UCLA

FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

November (10/28/12 - 11/24/12)

Prepared

December 10, 2012

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - NOVEMBER 2012 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

ACTUAL BUDET VARIANCE ···· 5 % 5 % 5 % 5 % 2.962 2.300 1.273 151 5.5% 5.0% 2.453 1.457 YER ACT 2.962 1.273 1.215 5.5% 5.0% 2.453 1.021 1.015 1.021 1.015 1.021 1.015 1.023 1.021 1.015 1.023 1.021 1.015 1.021 1.015 1.021 1.015 1.021 1.015 1.021 1.015 1.021 1.015 <			NOV		28/12 - 11/2	4/12)			FY 1	1-12]
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48 16.7% 50 19.5% 2 2.8 1 3.2 49 19.9% Services Division 1.219 25.6% 1.273 28.6% 54 3.0 (33) 3.8 1.186 29.4% VCLA Student Union 1.219 25.6% 1.273 28.6% 54 3.0 (33) 3.8 1.186 29.4% VCLA 266 9.0% 232 8.3% (34) (0.7) (67) (0.9) 199 8.1% UCLA Store 162 11.6% 137 10.8% (25) (0.6) (36) (1.2) 126 10.4% UCLA Store 101 35.2% 89 34.8% (12) (0.4) 468 11.6% UCLA Student Union 573 12.0% 505 11.3% (68) (0.7) (105) (0.4) 468 11.6% UCLA Student Union 392 13.2% 177 6.3% 215 6.9 2.66 8.1 126 5.1% UCLA Staturants 318 48.1% 117 45.7%	597	42.9%	584	45.8%	(13)	2.9	(46)	2.7	551	45.6%	UCLA Restaurants
1,219 25.6% 1,273 28.6% 54 3.0 (33) 3.8 1,186 29.4% TOTAL 266 9.0% 232 8.3% (34) (0.7) (67) (0.9) 199 8.1% UCLA Store 101 35.2% 89 34.8% (12) (0.4) (9) 2.2 92 37.4% Services Division 44 37.0% 47 40.5% 3 3.5 7 3.8 51 40.8% UCLA Student Union 573 12.0% 505 11.3% (68) (0.7) (105) (0.4) 468 11.6% TOTAL 392 13.2% 177 6.3% 215 6.9 266 8.1 126 5.1% UCLA Store 211 16.6% 181 14.2% 50 2.4 61 2.5 170 14.1% UCLA Store UCLA Store 221 16.2% 515 11.6% 28 1.4 (19)	48	16.7%	50	19.5%		2.8	Ì	3.2	49	19.9%	Services Division
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266 9.0% 232 8.3% (34) (0.7) (67) (0.9) 199 8.1% UCLA Store 162 11.6% 137 10.8% (25) (0.8) (36) (1.2) 126 10.4% UCLA Store 101 35.2% 89 34.8% (12) (0.4) (9) 2.2 92 37.4% Services Division 573 12.0% 505 11.3% (68) (0.7) (105) (0.4) 468 11.6% UCLA Student Union 573 12.0% 505 11.3% (68) (0.7) (105) (0.4) 468 11.6% UCLA Student Union 392 13.2% 177 6.3% 215 6.9 266 8.1 105 42.7% Services Division 31 16.6% 181 14.2% 50 2.4 33 5.4 105 42.7% Services Division (50) (42.0%) (53) (45.7%) 3 3.7	1,219	25.6%	1,273	28.6%	54	3.0	(33)	3.8	1,186	29.4%	TOTAL
162 11.6% 137 10.8% (25) (0.8) (36) (1.2) 126 10.4% UCLA Restaurants 101 35.2% 88 34.8% (12) (0.4) (9) 2.2 92 37.4% Services Division 573 12.0% 505 11.3% (68) (0.7) (105) (0.4) 468 11.6% TOTAL 392 13.2% 177 6.3% 215 6.9 266 8.1 126 5.1% UCLA Store 231 16.6% 181 14.2% 50 2.4 61 2.5 170 14.1% UCLA Restaurants 138 48.1% 117 45.7% 21 6.4 3.5.7 6.1 354 8.8% TOTAL 711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 711 14.9% 422 9.5% 289 1.4 (19) 1.4 468 11.6% Admin& Support Services 103 2.2% 78 1.1.6											OTHER CONTROLLABLES
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44 37.0% 47 40.5% 3 3.5 7 3.8 51 40.8% UCLA Student Union 573 12.0% 505 11.3% (68) (0.7) (105) (0.4) 468 11.6% TOTAL 392 13.2% 177 6.3% 215 6.9 266 8.1 126 5.1% UCLA Student Union 392 13.2% 177 6.3% 215 6.9 266 8.1 126 5.1% UCLA Store 231 16.6% 181 14.2% 50 2.4 61 2.5 170 14.1% UCLA Store (50) (42.0%) (53) (45.7%) 3 3.7 (3) (4.4) (47) (37.6%) UCLA Student Union 711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 487 10.2% 515 11.6% 28 1.4 (19) 1.4 468 11.6% Admin&Support Services 188 3.9% 179 4.	162	11.6%	137	10.8%	(25)	(0.8)	(36)	(1.2)	126	10.4%	UCLA Restaurants
573 12.0% 505 11.3% (68) (0.7) (105) (0.4) 468 11.6% TOTAL 392 13.2% 177 6.3% 215 6.9 266 8.1 126 5.1% UCLA Restaurants 231 16.6% 181 14.2% 50 2.4 61 2.5 170 14.1% UCLA Restaurants 388 48.1% 117 45.7% 21 2.4 33 5.4 105 42.7% Services Division (50) (42.0%) (53) (45.7%) 3 3.7 (3) (4.4) (47) UCLA Restaurants 711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 103 2.2% 78 1.8% (25) (0.4) (44) (0.7) 59 1.5% Maintenance Division 103 2.2% 78 1.8% (25) (0.4) (44) (0.7) <t< td=""><td>101</td><td>35.2%</td><td></td><td>34.8%</td><td>(12)</td><td>(0.4)</td><td></td><td>2.2</td><td>92</td><td>37.4%</td><td></td></t<>	101	35.2%		34.8%	(12)	(0.4)		2.2	92	37.4%	
392 13.2% 177 6.3% 215 6.9 266 8.1 126 5.1% UCLA Store 231 16.6% 181 14.2% 50 2.4 61 2.5 170 14.1% UCLA Store 138 48.1% 117 45.7% 21 2.4 33 5.4 105 42.7% Services Division (50) (42.0%) (53) (45.7%) 3 3.7 (3) (4.4) (47) (37.6%) UCLA Student Union 711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 487 10.2% 515 11.6% 28 1.4 (19) 1.4 468 11.6% Admin&Support Services 103 2.2% 78 1.8% (25) (0.4) (44) (0.7) 59 1.5% Utilities 226 4.7% 237 5.3% 11 0.6 (28) 0.2	44	37.0%	47	40.5%	3	3.5	7	3.8	51	40.8%	UCLA Student Union
392 13.2% 177 6.3% 215 6.9 266 8.1 126 5.1% UCLA Store 231 16.6% 181 14.2% 50 2.4 61 2.5 170 14.1% UCLA Restaurants 138 48.1% 117 45.7% 21 2.4 33 5.4 105 42.7% Services Division (50) (42.0%) (53) (45.7%) 28 3.7 (3) (4.4) (47) (37.6%) UCLA Student Union 711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 711 14.9% 422 9.5% 28 1.4 (19) 1.4 468 11.6% AlLOCATED EXPENSES 487 10.2% 78 1.1.6% (25) (0.4) (44) (0.7) 59 1.5% Mainteance Division 103 2.2% 78 <td< td=""><td>573</td><td>12.0%</td><td>505</td><td>11.3%</td><td>(68)</td><td>(0.7)</td><td>(105)</td><td>(0.4)</td><td>468</td><td>11.6%</td><td>TOTAL</td></td<>	573	12.0%	505	11.3%	(68)	(0.7)	(105)	(0.4)	468	11.6%	TOTAL
231 16.6% 181 14.2% 50 2.4 61 2.5 170 14.1% UCLA Restaurants 138 48.1% 117 45.7% 21 2.4 33 5.4 105 42.7% Services Division (50) (42.0%) (53) (45.7%) 3 3.7 (3) (4.4) (47) (37.6%) UCLA Student Union 711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 711 14.9% 422 9.5% 28 1.4 (19) 1.4 468 11.6% Admin&Support Services 487 10.2% 78 1.8% (25) (0.4) (44) (0.7) 59 1.5% Maintenance Division 103 2.2% 78 1.8% (25) (0.4) (44) (0.7) 59 1.5% Depreciation 1004 21.1% 1.009 <td></td> <td>CONTRIBUTION</td>											CONTRIBUTION
138 48.1% 117 45.7% 21 2.4 33 5.4 105 42.7% Services Division (50) (42.0%) (53) (45.7%) 3 3.7 (3) (4.4) (47) (37.6%) UCLA Student Union 711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 711 14.9% 422 9.5% 289 1.4 (19) 1.4 468 11.6% AtlcOCATED EXPENSES 487 10.2% 515 11.6% 28 1.4 (19) 1.4 468 11.6% Admin&Support Services 103 2.2% 78 1.8% (25) (0.4) (44) (0.7) 59 1.5% Utilities 226 4.7% 237 5.3% 11 0.6 (28) 0.2 198 4.9% Depreciation 1004 21.1% 1.009 <	392	13.2%	177	6.3%	215	6.9	266	8.1	126	5.1%	UCLA Store
(50) (42.0%) (53) (45.7%) 3 3.7 (3) (4.4) (47) (37.6%) UCLA Student Union 711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 8 10.2% 515 11.6% 28 1.4 (19) 1.4 468 11.6% ALLOCATED EXPENSES 487 10.2% 515 11.6% 28 1.4 (19) 1.4 468 11.6% AluoCATED EXPENSES 103 2.2% 78 1.8% (25) (0.4) (44) (0.7) 59 1.5% Utilities 226 4.7% 237 5.3% 11 0.6 (28) 0.2 198 4.9% Depreciation 1,004 21.1% 1,009 22.6% 5 1.5 (98) 1.3 906 22.4% TOTAL (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) NET INCOME (LOSS) (293) (6.2%) 0 <td>231</td> <td>16.6%</td> <td>181</td> <td>14.2%</td> <td></td> <td>2.4</td> <td>61</td> <td>2.5</td> <td></td> <td>14.1%</td> <td>UCLA Restaurants</td>	231	16.6%	181	14.2%		2.4	61	2.5		14.1%	UCLA Restaurants
711 14.9% 422 9.5% 289 5.4 357 6.1 354 8.8% TOTAL 487 10.2% 515 11.6% 28 1.4 (19) 1.4 468 11.6% Admin&Support Services 188 3.9% 179 4.0% (9) 0.1 (7) 0.6 181 4.5% Maintenance Division 103 2.2% 78 1.8% (25) (0.4) (44) (0.7) 59 1.5% Maintenance Division 1004 21.1% 1,009 22.6% 5 1.5 (98) 1.3 906 22.4% TOTAL (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) FROM OPERATIONS (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) FROM OPERATIONS (293) (6.2%) (587) (13.2%) 294 7.0											
487 10.2% 515 11.6% 28 1.4 (19) 1.4 468 11.6% ALLOCATED EXPENSES 188 3.3% 179 4.0% (9) 0.1 (7) 0.6 181 4.5% Admin&Support Services 103 2.2% 78 1.8% (25) (0.4) (44) (0.7) 59 1.5% Utilities 226 4.7% 237 5.3% 11 0.6 (28) 0.2 198 4.9% Depreciation 1,004 21.1% 1,009 22.6% 5 1.5 (98) 1.3 906 22.4% TOTAL (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) FROM OPERATIONS (293) (6.2%) 0 0.0% 9 0.2 9 0.2 0 0.0% Net INC/(EXP) 9 0.2% 0 0.0% 9 0.2 9 0.2	(50)	(42.0%)	(53)	(45.7%)	3	3.7	(3)	(4.4)	(47)	(37.6%)	UCLA Student Union
487 10.2% 515 11.6% 28 1.4 (19) 1.4 468 11.6% Admin&Support Services 188 3.9% 179 4.0% (9) 0.1 (7) 0.6 181 4.5% Maintenance Division 103 2.2% 78 1.8% (25) (0.4) (44) (0.7) 59 1.5% Uilities 226 4.7% 237 5.3% 11 0.6 (28) 0.2 198 4.9% Depreciation 1,004 21.1% 1,009 22.6% 5 1.5 (98) 1.3 906 22.4% TOTAL (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) NET INCOME (LOSS) (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) NET INCOME (LOSS) (293) (6.2%) 0 0.0% 9 0.2 9 0.2 0 0.0% Non-Recurrent Inc/(EXP) 9 0.2%	711	14.9%	422	9.5%	289	5.4	357	6.1	354	8.8%	TOTAL
188 3.9% 179 4.0% (9) 0.1 (7) 0.6 181 4.5% Maintenance Division 103 2.2% 78 1.8% (25) (0.4) (44) (0.7) 59 1.5% Utilities 226 4.7% 237 5.3% 11 0.6 (28) 0.2 198 4.9% Depreciation 1,004 21.1% 1,009 22.6% 5 1.5 (98) 1.3 906 22.4% TOTAL (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) FROM OPERATIONS (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) FROM OPERATIONS (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) NET INCOME (LOSS) (293) (6.2%) 0 0.0% 9 0.2 0 0.0% Non-Recurrent Inc/(Exp) 9 0.2% 0 0.01											ALLOCATED EXPENSES
103 2.2% 78 1.8% (25) (0.4) (44) (0.7) 59 1.5% Utilities 226 4.7% 237 5.3% 11 0.6 (28) 0.2 198 4.9% Depreciation 1,004 21.1% 1,009 22.6% 5 1.5 (98) 1.3 906 22.4% TOTAL (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) NET INCOME (LOSS) (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) NET INCOME (LOSS) (293) 0.2% 0 0.0% 9 0.2 9 0.2 0 0.0% Non-Recurrent Inc/(Exp) 9 0.2% 0 0.0% 9 0.2 9 0.2 0 0.0% Non-Recurrent Inc/(Exp) 22 0.5% 17 0.4% 5 0.1 3 0.0 19 0.5% Interest Income (54) (1.1%) (54)	-				-		(19)				
226 4.7% 237 5.3% 11 0.6 (28) 0.2 198 4.9% Depreciation 1,004 21.1% 1,009 22.6% 5 1.5 (98) 1.3 906 22.4% TOTAL (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) NET INCOME (LOSS) (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) NeT INCOME (LOSS) (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) FROM OPERATIONS (293) (6.2%) 0 0.0% 9 0.2 9 0.2 0 0.0% Non-Recurrent Inc/(Exp) 22 0.5% 17 0.4% 5 0.1 3 0.0 19 0.5% Interest Income (54) (1.1%) (54) (1.2%) 0 0.1			-								
1,004 21.1% 1,009 22.6% 5 1.5 (98) 1.3 906 22.4% TOTAL (293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) NET INCOME (LOSS) FROM OPERATIONS 9 0.2% 0 0.0% 9 0.2 9 0.2 0 O.0% 22 0.5% 17 0.4% 5 0.1 3 0.0 19 0.5% Interest Income (54) (1.1%) (54) (1.2%) 0 0.1 2 0.3 (56) (1.4%) Interest (Expense) 0 0.0% 0 0.00 0 0.0 0 0.0% Income Taxes 202 4.2% 202 4.5% 0 (0.3) 16 (0.4) 186 4.6% Student Union Fee Income 179 3.8% 165 3.7% 14 0.1 30 0.1 149 3.7% TOTAL			-								
(293) (6.2%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) NET INCOME (LOSS) FROM OPERATIONS 9 0.2% 0 0.0% 9 0.2 0 0.0% Non-Recurrent Inc/(EXP) 9 0.2% 17 0.4% 5 0.1 3 0.0 19 0.5% Interest Inc/(EXP) (54) (1.1%) (54) (1.2%) 0 0.1 2 0.3 (56) (1.4%) Interest Income 0 0.0% 0 0.0 0 0.0 0 0.0% Interest (Expense) 0 0.0% 0 0.0 0 0.0 0 0.0% 202 4.2% 202 4.5% 0 (0.3) 16 (0.4) 186 4.6% Student Union Fee Income 179 3.8% 165 3.7% 14 0.1 30 0.1 149 3.7%											
(62%) (587) (13.2%) 294 7.0 259 7.5 (552) (13.7%) FROM OPERATIONS 9 0.2% 0 0.0% 9 0.2 9 0.2 0 0.0% Non-Recurrent Inc/(ExP) 22 0.5% 17 0.4% 5 0.1 3 0.0 19 0.5% Interest Income (54) (1.1%) (54) (1.2%) 0 0.1 2 0.3 (56) (1.4%) Interest Income 0 0.0% 0 0.0 0 0 0.0 0 0.0% Interest Represe) 0 0.0% 0 0.00 0 0.0 0 0.0% Interest Represe) 0 0.0% 0 0.03 16 (0.4) 186 4.6% Student Union Fee Income 179 3.8% 165 3.7% 14 0.1 30 0.1 149 3.7%	1,004	21.1%	1,009	22.6%	5	1.5	(98)	1.3	906	22.4%	TOTAL
9 0.2% 0 0.0% 9 0.2 9 0.2 0 0.0% Non-Recurrent Inc/(Exp) 22 0.5% 17 0.4% 5 0.1 3 0.0 19 0.5% (54) (1.1%) (54) (1.2%) 0 0.1 2 0.3 (56) (1.4%) Interest Income 0 0.0% 0 0.00 0 0.0 0 0.0% Income Taxes 202 4.2% 202 4.5% 0 (0.3) 16 (0.4) 186 4.6% Student Union Fee Income 179 3.8% 165 3.7% 14 0.1 30 0.1 149 3.7%	(293)	(6.2%)	(587)	(13.2%)	294	7.0	259	7.5	(552)	(13.7%)	
9 0.2% 0 0.0% 9 0.2 9 0.2 0 0.0% Non-Recurrent Inc/(Exp) 22 0.5% 17 0.4% 5 0.1 3 0.0 19 0.5% Interest Income (54) (1.1%) (54) (1.2%) 0 0.1 2 0.3 (56) (1.4%) Interest (Expense) 0 0.0% 0 0.00 0 0.0 0 0.0% Income Taxes 202 4.2% 202 4.5% 0 (0.3) 16 (0.4) 186 4.6% Student Union Fee Income 179 3.8% 165 3.7% 14 0.1 30 0.1 149 3.7% TOTAL	(233)	(0.2 /0)	(507)	(13.270)	234	7.0	233	1.5	(332)	(13.7 %)	
22 0.5% 17 0.4% 5 0.1 3 0.0 19 0.5% Interest income (54) (1.1%) (54) (1.2%) 0 0.1 2 0.3 (56) (1.4%) Interest income 0 0.0% 0 0.00 0 0.0 0 0.0% Interest income 202 4.2% 202 4.5% 0 (0.3) 16 (0.4) 186 4.6% Student Union Fee Income 179 3.8% 165 3.7% 14 0.1 30 0.1 149 3.7%		0.00/									
(54) (1.1%) (54) (1.2%) 0 0.1 2 0.3 (56) (1.4%) Interest (Expense) 0 0.0% 0 0.0% 0 0.0 0 0.0% Income Taxes 202 4.2% 202 4.5% 0 (0.3) 16 (0.4) 186 4.6% Student Union Fee Income 179 3.8% 165 3.7% 14 0.1 30 0.1 149 3.7% TOTAL	-								-		
0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0% Income Taxes 202 4.2% 202 4.5% 0 (0.3) 16 (0.4) 186 4.6% Student Union Fee Income 179 3.8% 165 3.7% 14 0.1 30 0.1 149 3.7% TOTAL											
202 4.2% 202 4.5% 0 (0.3) 16 (0.4) 186 4.6% Student Union Fee Income 179 3.8% 165 3.7% 14 0.1 30 0.1 149 3.7% TOTAL											
179 3.8% 165 3.7% 14 0.1 30 0.1 149 3.7% TOTAL									-		
					-						
	(114)	(2.4%)	(422)	(9.5%)	308	7.1	289	7.6	(403)		

		F	ISCAL YEA	R 2012-201	3			FY 1	1-12
				7/29/12 - 11				*	*
ACT	UAL	BUD	GET			ANCE		LAST YE	AR ACT
\$	%	\$	%	ACT/ \$	BUD %	ACT/L \$	Y ACT %	\$	%
Ŷ	76	Ŷ	76	φ	70	Ŷ	70	φ	/0
19,131		20,099		(968)	(4.8%)	(533)	(2.7%)	19,664	
4,803		4,779		(908)	0.5%	204	(2.7%)	4,599	
1,279		1,225		54	4.4%	132	11.5%	1,147	
485		480		5	1.0%	102	2.1%	475	
25,698		26,583		(885)	(3.3%)	(187)	(0.7%)	25,885	
<u> </u>					Pts.		Pts.		
5,692	29.8%	5,895	29.3%	(203)	PIS. 0.5	18	PIS. 0.9	5,674	28.9
3,387	70.5%	3,369	70.5%	(200)	0.0	160	0.3	3,227	70.2
1,277	99.8%	1,224	99.9%	53	(0.1)	131	(0.1)	1,146	99.9
256	52.8%	248	51.7%	8	1.1	9	0.8	247	52.0
10,612	41.3%	10,736	40.4%	(124)	0.9	318	1.5	10,294	39.8
2,148	11.2%	2,321	11.5%	173	0.3	10	(0.2)	2,158	11.0
2,274	47.3%	2,306	48.3%	32	1.0	(94)	0.1	2,180	47.4
186	14.5%	195	15.9%	9	1.4	(3)	1.5	183	16.0
254	52.4%	267	55.6%	13	3.2	2	1.5	256	53.9
4,862	18.9%	5,089	19.1%	227	0.2	(85)	(0.4)	4,777	18.5
1.001	5.2%	995	5.0%	(6)	(0.2)	(25)	(0.2)	976	5.0
542	11.3%	528	11.0%	(14)	(0.3)	(35)	(0.3)	507	11.0
451	35.3%	421	34.4%	(30)	(0.9)	(43)	0.3	408	35.6
191	39.4%	184	38.3%	(7)	(1.1)	0	0.8	191	40.2
2,185	8.5%	2,128	8.0%	(57)	(0.5)	(103)	(0.5)	2,082	8.0
2,543	13.3%	2,578	12.8%	(35)	0.5	2	0.4	2,541	12.9
570	11.9%	534	11.2%	36	0.7	30	0.2	540	11.7
640	50.0%	608	49.6%	32	0.4	85	1.6	555	48.4
(189)	(39.0%)	(203)	(42.3%)	14	3.3	11	3.1	(200)	(42.1
3,564	13.9%	3,517	13.2%	47	0.7	128	0.6	3,436	13.3
1,969	7.7%	2,072	7.8%	103	0.1	(34)	(0.2)	1,935	7.5
669	2.6%	715	2.7%	46	0.1	18	0.1	687	2.7
382	1.5%	333	1.3%	(49)	(0.2)	(83)	(0.3)	299	1.2
899	3.5%	947	3.6%	48	0.1	(109)	(0.4)	790	3.1
3,919	15.3%	4,067	15.3%	148	0.0	(208)	(1.0)	3,711	14.3
(355)	(1.4%)	(550)	(2.1%)	195	0.7	(80)	(0.3)	(275)	(1.1
12	0.0%	0	0.0%	12	0.0	4	0.0	8	0.0
83	0.3%	67	0.3%	16	0.0	0	0.0	83	0.3
(214)	(0.8%)	(214)	(0.8%)	0	0.0	12	0.1	(226)	(0.9
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0
810	3.2%	810	3.0%	0	0.2	68	0.3	742	2.9
691	2.7%	663	2.5%	28	0.2	84	0.4	607	2.3
336	1.3%	113	0.4%	223	0.9	4	0.0	332	1.3

* Without Benefits

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - NOVEMBER 2012 (\$000's) DIVISIONS FULLY ALLOCATED

		NOVE		28/12 - 11/24	/12)			FY 11-12		FISCAL YEAR 2012-2013									FY 11-12		
			CURRENT	MONTH				**						TD 4 MONTHS (07/29/12 - 11/24/12)					**		
ACTU	JAL	BUDO	JET -		VARIA	-		LAST YE	AR ACT		ACT	JAL	BUD	GET			ANCE		LAST YE	AR ACT	
				ACT/E		ACT/LY										/BUD	ACT/L				
\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%	
										GROSS INCOME											
2,962		2,809		153	5.4%	503	20.5%	2,459		UCLA Store	19,131		20,099		(968)	(4.8%)	(533)	(2.7%)	19,664		
1,393		1,274		119	9.3%	185	15.3%	1,208		UCLA Restaurants	4,803		4,779		24	0.5%	204	4.4%	4,599		
287		256		31	12.1%	41	16.7%	246		Services Division	1,279		1,225		54	4.4%	132	11.5%	1,147		
119		116		3	2.6%	(6)	(4.8%)	125		UCLA Student Union	485		480		5	1.0%	10	2.1%	475		
4,761		4,455		306	6.9%	723	17.9%	4,038		TOTAL	25,698		26,583		(885)	(3.3%)	(187)	(0.7%)	25,885		
					Pts.		Pts.			GROSS MARGIN						Pts.		Pts.			
1,168	39.4%	980	34.9%	188	4.5	319	4.9	849	34.5%	UCLA Store	5,692	29.8%	5,895	29.3%	(203)	0.5	18	0.9	5,674	28.9%	
990	71.1%	902	70.8%	88	0.3	144	1.1	846	70.0%	UCLA Restaurants	3,387	70.5%	3,369	70.5%	18	0.0	160	0.3	3,227	70.2%	
287	100.0%	255	99.6%	32	0.4	41	0.0	246	100.0%	Services Division	1,277	99.8%	1,224	99.9%	53	(0.1)	131	(0.1)	1,146	99.9%	
58	48.7%	62	53.4%	(4)	(4.7)	(8)	(4.1)	66	52.8%	UCLA Student Union	256	52.8%	248	51.7%	8	1.1	9	0.8	247	52.0%	
2,503	52.6%	2,199	49.4%	304	3.2	496	2.9	2,007	49.7%	TOTAL	10,612	41.3%	10,736	40.4%	(124)	0.9	318	1.5	10,294	39.8%	
										TOTAL CONTROLLABLES											
776	26.2%	803	28.6%	27	2.4	(53)	3.2	723	29.4%	UCLA Store	3,150	16.5%	3,317	16.5%	167	0.0	(16)	(0.6)	3,134	15.9%	
759	54.5%	721	56.6%	(38)	2.1	(83)	1.5	676	56.0%	UCLA Restaurants	2,817	58.7%	2,834	59.3%	17	0.6	(130)	(0.3)	2,687	58.4%	
149	51.9%	138	53.9%	(11)	2.0	(9)	5.0	140	56.9%	Services Division	637	49.8%	616	50.3%	(21)	0.5	(46)	1.7	591	51.5%	
108	90.8%	114	98.3%	6	7.5	6	0.4	114	91.2%	UCLA Student Union	446	92.0%	451	94.0%	5	2.0	2	2.3	448	94.3%	
1,792	37.6%	1,776	39.9%	(16)	2.3	(139)	3.3	1,653	40.9%	TOTAL	7,050	27.4%	7,218	27.2%	168	(0.2)	(190)	(0.9)	6,860	26.5%	
										CONTRIBUTION											
392	13.2%	177	6.3%	215	6.9	266	8.1	126	5.1%	UCLA Store	2,543	13.3%	2,578	12.8%	(35)	0.5	2	0.4	2,541	12.9%	
231	16.6%	181	14.2%	50	2.4	61	2.5	170	14.1%	UCLA Restaurants	570	11.9%	534	11.2%	36	0.7	30	0.2	540	11.7%	
138	48.1%	117	45.7%	21	2.4	33	5.4	105	42.7%	Services Division	640	50.0%	608	49.6%	32	0.4	85	1.6	555	48.4%	
(50)	(42.0%)	(53)	(45.7%)	3	3.7	(3)	(4.4)	(47)	(37.6%)	UCLA Student Union	(189)	(39.0%)	(203)	(42.3%)	14	3.3	11	3.1	(200)	(42.1%)	
711	14.9%	422	9.5%	289	5.4	357	6.1	354	8.8%	TOTAL	3,564	13.9%	3,517	13.2%	47	0.7	128	0.6	3,436	13.3%	
										ALLOCATED EXPENSES											
497	16.8%	504	17.9%	7	1.1	(35)	2.0	462	18.8%	UCLA Store	2,149	11.2%	2,243	11.2%	94	0.0	(30)	(0.4)	2,119	10.8%	
360	25.8%	367	28.8%	7	3.0	(51)	(0.2)	309	25.6%	UCLA Restaurants	1,235	25.7%	1,297	27.1%	62	1.4	(155)	(2.2)	1,080	23.5%	
56	19.5%	53	20.7%	(3)	1.2	(5)	1.2	51		Services Division	200	15.6%	196	16.0%	(4)	0.4	(11)	0.9	189	16.5%	
91	76.5%	85	73.3%	(6)	(3.2)	(7)	(9.3)	84	67.2%	UCLA Student Union	335	69.1%	331	69.0%	(4)	(0.1)	(12)	(1.1)	323	68.0%	
1,004	21.1%	1,009	22.6%	5	1.5	(98)	1.3	906	22.4%	TOTAL	3,919	15.3%	4,067	15.3%	148	0.0	(208)	(1.0)	3,711	14.3%	
				Τ						NET INCOME (LOSS)											
										FROM OPERATIONS											
(105)	(2.2%)	(327)	(7.3%)	222	5.1	232	6.1	(337)	(8.3%)	UCLA Store	393	1.5%	335	1.3%	58	0.2	(30)	(0.1)	423	1.6%	
(129)	(2.7%)	(186)	(4.2%)	57	1.5	10	0.7	(139)		UCLA Restaurants	(664)	(2.6%)	(763)	(2.9%)	99	0.3	(124)	(0.5)	(540)	(2.1%)	
82	1.7%	64	1.4%	18	0.3	27	0.3	55	. ,	Services Division	440	1.7%	412	1.5%	28	0.2	75	0.3	365	1.4%	
(141)	(3.0%)	(138)	(3.1%)	(3)	0.1	(10)	0.2	(131)		UCLA Student Union	(524)	(2.0%)	(534)	(2.0%)	10	0.0	(1)	0.0	(523)	(2.0%)	
(293)	(6.2%)	(587)	(13.2%)	294	7.0	259	7.5	(552)	(13.7%)		(355)	(1.4%)	(550)	(2.1%)	195	0.7	(80)	(0.3)	(275)	(1.1%)	
. ,		. ,	. ,					. ,		OTHER INC/(EXP)	. ,		. ,	. ,			. ,		, ,		
9	0.2%	0	0.0%	9	0.2	9	0.2	0	0.0%	Non-Recurrent Inc/(Exp)	12	0.0%	0	0.0%	12	0.0	۵	0.0	8	0.0%	
22	0.2%	17	0.4%	5	0.2	3	0.2	19		Interest Income	83	0.3%	67	0.3%	12	0.0	0	0.0	83	0.3%	
(54)	(1.1%)	(54)	(1.2%)	0	0.1	2	0.3	(56)		Interest (Expense)	(214)	(0.8%)	(214)	(0.8%)	0	0.0	12	0.0	(226)	(0.9%)	
(34)	0.0%	(04)	0.0%	0	0.0	0	0.0	(30)	0.0%	Income Taxes	(214)	0.0%	(214)	0.0%	0	0.0	0	0.0	(220)	0.0%	
202	4.2%	202	4.5%	0	(0.3)	16	(0.4)	186	4.6%	Student Union Fee Income	810	3.2%	810	3.0%	0	0.0	68	0.0	742	2.9%	
179	3.8%	165	3.7%	14	0.1	30	(0.4) 0.1	149		TOTAL	691	2.7%	663	2.5%	28	0.2	84	0.3	607	2.3%	
(114)	(2.4%)	(422)	(9.5%)	308	7.1	289	7.6	(403)	(10.0%)	NET INCOME (LOSS)	336	1.3%	113	0.4%	223	0.9	4	0.0	332	1.3%	

ASUCLA P/L Reconciliation Nov-12

Financial Analysis	\$00	0's
	Nov	-12
Budgeted Net Income/(Loss)		(42)
UCLA Store	++	
Gross Margin:	++	
Bearwear gross income \$392K above plan due to shift of sales budgeted in October for Parents Weekend and fan enthusiasm for the	101	
victory over USC at the Rose Bowl	181	
Bearwear MTW gross income \$114K above plan due to victory over USC and successful Score Big Promotions and Search Marketing	52	
Computer Store gross income \$313K below plan due to individual purchases decreasing, new desktops not yet shipped, and overall	(22)	
decline in computer sales	(32)	
Total Wages lower than plan	45	
Other, negative controllables mainly bank card expense, payment to UCLA and professional services	(31)	
Total Contribution		215
UCLA Restaurants		
Gross Margin:		
Rubio's gross income above plan due to less cannibalization from CSSC than anticipated	7	
Greenhouse gross income \$14K above plan due to less cannibalization from CSSC and positive response to new items introduced this year	8	
Café Synapse gross income \$12K below plan due to continued decrease in sales; working on new menu and operations plan to		
recover customer base	(10)	
Kerckhoff Coffeehouse gross income \$10K above plan due mainly to over budgeting negative sales impact of Veteran's Day holiday	7	
Catering gross income \$36K above plan mainly due to increased Athletic Sales by \$28K, and a few unanticipated special events	30	
Concessions gross income \$55K above plan due mainly to strong sales at grand opening men's basketball game, the next several MBB		
games and other sports in Pauley had better overall attendance, and good results in soccer and other sports outside of Pauley	37	
Total Wages higher than plan, primarily student wages	(15)	
Other, negative controllables mostly bank card expense, repairs and maintenance and commission expense	(14)	
Total Contribution		50
Services		
Gross Margin:		
Licensing domestic income above plan due to better performance than expected	11	
Licensing foreign income above plan due to higher earnings than expected from Japan	18	
Photography income above plan primarily due to timing (several prior period jobs were booked); year to date sales slightly below plan	5	
Other, negative controllables mainly in Licensing	(13)	
Total Contribution		21
UCLA Student Union		
Gross Margin:		
Student Union Ops gross margin below plan due mainly to a reduction in scale of CEC concert	(6)	
Other, positive controllables mainly student event expense and student support svcs	9	
Total Contribution		
Allocated Expenses and Other		
A&SS lower than plan mainly total wages and employee benefits	28	
Maintenance higher than plan due to several FSR's submitted to UCLA Facilities for leaks/floods, masonry work that could not be		
resolved in-house, and new unbudgeted landscaping payments for CSSC of approx \$2K/month	(9)	
Utilities higher than plan mostly in electric and non air conditioning due partly to a few extra days on the meter; (some of the variance		
is expected to reverse next month and management is reviewing other causes for the variance)	(25)	
Depreciation lower than plan due to timing of capital projects and reduced expenditures	11	
Other, positive interest income and non- recurring	14	
Total		19
Actual Net Income/(Loss)	1 1	(114

ASUCLA P/L Reconciliation Year-To-Date Through November 2012

Financial Analysis	\$00	0's
Budgeted Net Income/(Loss)		113
UCLA Store		
Gross Margin:		
Bearwear gross income \$153K above plan due mostly to fan enthusiasm after victory over USC at the Rose Bowl	34	
Fast Track gross margin below plan due to delays in deliveries from new vendors negatively impacted sales in cosmetics, additional markdowns of discontinued items,	<u> </u>	
warmer weather impacted sales of higher margin items and lower than expected sales in the One Day (Monster) Sale	(23)	
Bearwear MTW gross income \$158K above plan due to victory over USC, and successful Score Big Promotions and Search Marketing	69	
The Market gross income \$52K below plan due to lack of summer camps in September due to early start of LAUSD, and lower sales in the One Day (Monster) Sale	(19)	
Computer Store gross income \$1,246K below plan due to continued lower department and individual sales	(181)	
New Text gross income \$191K below plan due to continued downward sales trend: increased competition and students are shopping elsewhere	(70)	
Used Text gross margin below plan due mainly to additional markdowns for old titles	(30)	
APS gross income \$75K above plan due mostly to additional off campus sales not budgeted	50	
HSS Essentials/Market gross income \$46K below plan due to poor results from the One Day (Monster) Sale and cannibalization of sales at South Campus Shop	(22)	
HSS Dental gross income \$246K above plan due mostly to significantly less back ordered merchandise in the September kit; some offset to occur in future months	22	
Total Wages lower than plan	110	
Other, mainly positive controllables including employee benefits and bank card expense	25	
Total Contribution		(3
UCLA Restaurants		
Gross Margin:		
Rubio's gross income above plan due to less cannibalization from CSSC than anticipated	13	
Northern Lights gross income \$15K below plan due to pending launch for new Panini sandwich program	(14)	
Greenhouse gross income \$33K above plan due to less cannibalization from CSSC and positive response to new items introduced this year	16	
North Campus Student Ctr. gross income \$49K below plan due to new operating plan still in development	(28)	
Café Synapse gross income \$51K below plan due to continued drop in sales (working on new menu and operations plan)	(38)	
Luvalle Food Servery gross income \$46K below plan due to aggressive budget and new programs have not started yet	(31)	
Catering gross income \$87K above plan because Athletic Sales and Welcome Week Graduate events increased over expectations, additionally generating higher		
income in rentals, setups, stations, and servers	81	
Concessions gross income \$33K above plan due mostly to strong sales at grand opening men's basketball game	22	
Total Wages higher than plan, mainly student wages which partially offset by positive career wages and labor recharge	(9)	
Other, positive controllables mainly employee benefits and paper (partial negative offsets mostly in repairs and maintenance and bank card expense)	24	
Total Contribution		3
Services		
Gross Margin:	+ +	
	58	
Licensing domestic income above plan due to timing and increased sell-in		
Photography income below plan due mainly to decreased bookings, primarily for intercollegiate athletics	(3)	
Total Wages lower than plan mainly student wages	6	
Other, negative controllables mainly in Licensing (payment to UCLA)	(29)	2
Total Contribution	+	3
UCLA Student Union	+	
Gross Margin:	+	
Student Union Ops gross margin above plan due to two corporate promotional tours, unplanned Get Out the Vote concert and efficiency gained by using rentals for	12	
multiple events that were closely grouped together	12	
Recreation and Games gross margin below plan due to the rise of computing power in mobile devices which negatively impacts the gaming market	(4)	
Total Wages lower than plan	10	
Other, negative controllables mainly waiver pool and repairs and maintenance	(4)	
Total Contribution		1
Allocated Expenses and Other	+	
A&SS lower than plan mainly total wages and employee benefits	103	
Maintenance lower than plan due to positive career wages and employee benefits, and more time spent on capital projects which increases capitalized wages	46	
Utilities higher than plan due to higher chiller water from warmer weather, and increased electricity (under management review, some of this will turn next month)	(49)	
Depreciation lower than plan due to timing of capitals and reduced expenditures	48	
Other, mainly positive non-recurring and interest income due mainly to higher amounts of invested cash	28	
Total	+	17
ctual Net Income/(Loss)		3

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES BALANCE SHEETS (\$000)

(\$000)	Current Month	Prior Month	Prior Year
	November 2012	October 2012	July 2012
ASSETS	NOVEINDEI 2012		501y 2012
CURRENT ASSETS:			
Cash and cash equivalents	\$10,452	\$11,650	\$10,251
Accounts receivable	3,795	3,992	3,471
Less: Allowance for doubtful accounts	(116)	(132)	(114)
Accounts receivable, net	3,679	3,860	3,357
Student fees receivable	1,066	863	256
Inventories	6,522	6,992	7,324
Prepaid expenses and other current assets	153	127	265
Total current assets	21,871	23,492	21,453
LONG TERM ASSETS			
Property, equipment and improvements	64,400	64,332	64,048
Less: Accumulated depreciation	(37,100)	(36,875)	(36,215)
Total Long Term Assets	27,299	27,457	27,834
	21,200	21,101	21,001
TOTAL ASSETS	49,171	50,949	49,286
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,399	\$5,559	\$5,681
Wages and payroll taxes payable	2,674	2,676	2,427
Sales Tax Payable & Other Liabilities	985	1,538	824
Interest payable	350	296	136
Deferred Income	370	389	184
Funds Held for Others	143	131	124
Current portion of long term debt	705	705	705
Total current liabilities	9,627	11,295	10,080
LONG TERM DEBT:			
AU expansion loan	12,747	12,747	12,747
Total long term debt	12,747	12,747	12,747
TOTAL LIABILITIES	22.274	24.042	22 027
TOTAL LIADILITIES	22,374	24,042	22,827
RETAINED EARNINGS:			
Beginning Balance	26,459	26,459	26,722
Year-to-date net income/(loss)	336	446	(263)
			(200)
Ending Balance	26,797	26,907	26,459
-			
TOTAL LIABILITIES AND RETAINED EARNINGS	49,171	50,949	49,286

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS November 2012

(\$000's)

-	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES: Net income/(loss) Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:	(\$114)	\$336	\$332
Depreciation - PP&E Depreciation - textbook rental equipment Loss (Gain) on disposals of fixed assets (Increase)/decrease in current assets:	226 0 0	\$899 \$0 \$0	\$790 \$0 \$0 \$0
Accounts receivable Student fees receivable Inventories Prepaid expenses and other current assets	181 (202) 471 (26)	<mark>(\$322) (\$808)</mark> \$803 \$112	(\$569) (\$743) (\$27) \$76
Increase/(decrease) in current liabilities: Accounts payable Sales Tax payable & other liabilities Wages and payroll taxes payable Interest payable Deferred Income Funds held for others	(1,159) (551) (1) 54 (19) 12	<mark>(\$1,283)</mark> \$161 \$248 \$215 \$187 \$20	\$0 (\$487) (\$168) (\$247) \$224 \$555 \$24
Other Current Liabilities (Current Portion of LT Debt) Net cash provided/(used) by operating activities	0 (\$1,129)	\$0 \$567	\$0 (\$238)
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES: Purchase of textbook rental equipment Purchase of property, equipment and improvements	0 (68)	\$0 (\$365)	0 (\$343)
Net cash used in investing activities	(\$68)	(\$365)	(\$343)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: Principal payments on AU expansion loan	0	\$0	\$0
Net cash provided/(used) by financing activities	\$0	\$0	\$0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(\$1,198)	\$201	(\$581)
CASH AND CASH EQUIVALENTS, Beginning	\$11,650	10,251	\$10,888
CASH AND CASH EQUIVALENTS, Ending	\$10,452	\$10,452	\$10,307

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION

November 2012 (\$000's)

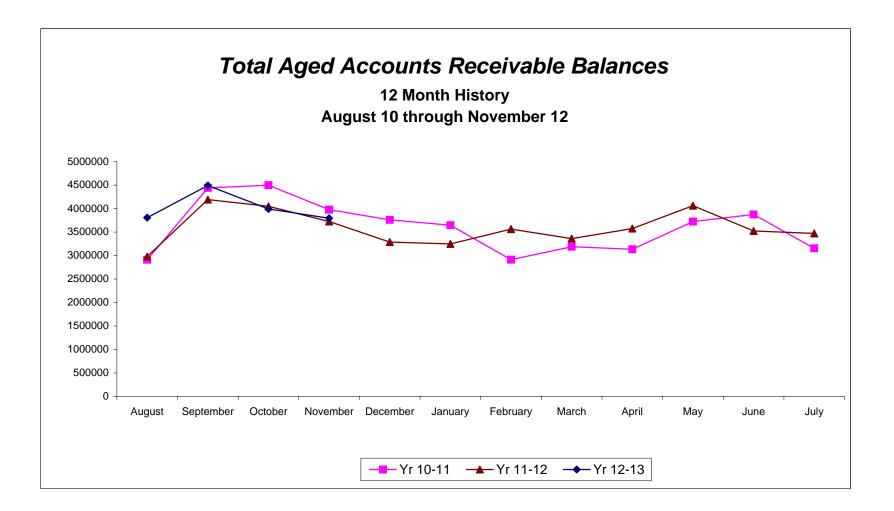
CASH AND CASH EQUIVALENTS	10,452
Less: Committed Capital Projects	
HTS Renovation	(140)
Casual Dining	(750)
Dining Room Upgrade	(150)
Court of Sciences Student Center	(114)
Pauley Pavillion Remodel	(362)
AGB Drape Replacement & Sound Paneling	(150)
Ackerman B&A Level Remodel	(1,986)
NCSC Remodel	(250)
Ostin Music Café	(200)
Store POS	(150)
Terrace Food Court Patio Upgrade	(350)
Subtotal	(4,602)
Adjustment for Cash Overdraft Entry	(1,068)
Uncommitted Cash	4,781
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	5,230
RESERVE SURPLUS (DEFICIT)	(449)

		FY 2012-20	13 Novembe		PROJECTED			
PROJECT NAME	BUDGET				Remaining		Over	-
	DODOLI	Payments	PO's	Total	Balance	Pendina	(Under)	Status
Store/Services								
2012-S001 Store General Replacement	50.0	4.3	4.1	8.4	41.6		0.0	In Progress
2012-S002 Store Photocopiers	40.0	26.2	0.0	26.2	13.8		0.0	In Progress
2012-S003 Pauley Souvenir Sales	40.0	1.3	2.6	3.9	36.1		0.0	In Progress
2012-S004 Ackerman B & A Level Remodel	2,000.0	0.0	14.5	14.5	1,985.5		0.0	In Progress
2012-S005 Informal Photo-Photo Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-S032 Bearwear Remodel	0.0	15.4	10.0	25.4	14.6		40.0	In Progress
2012-S034 HSS Design	0.0	0.0	17.8	17.8	2.2		20.0	In Progress
Total Store/Services	2,140.0	47.2	49.0	96.2	2,093.8	10.0	60.0	
Food Service								
2012-F006 FS Miscellaneous and Unanticipated	50.0	19.4	8.9	28.3	21.7		0.0	In Progress
2012-F007 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2012-F008 Patio Umbrellas	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-F009 LV FS Concept Updates	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2012-F010 Catering Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2012-F011 NCSC Remodel	250.0	0.0	0.0	0.0	0.0	250.0	0.0	Pending
2012-F012 Northern Lights Menu Update	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2012-F013 Ostin Music Café	200.0	0.0	0.0	0.0	0.0	200.0	0.0	Pending
2012-F014 TH Misc Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
Total Food Services	655.0	19.4	8.9	28.3	21.7	605.0	0.0	1 chaing
Technology								
2012-T015 Network Infrastructure Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2012-T016 Printer Replacement	10.0	1.9	0.0	1.9	8.1		0.0	In Progress
2012-T017 PC Replacement, Infrastructure	80.0	81.7	0.0	81.7	0.0		1.7	Completed Awaiting Invoice
2012-T018 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2012-T019 Network Security Scan Software	18.0	0.0	0.0	0.0	0.0	18.0	0.0	Pending
2012-T020 Marketing Color Laser Printer	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-T021 ASUCLA Display Boards in AU KH	4.0	0.0	0.0	0.0	0.0	4.0	0.0	Pending
Total Technology	292.0	83.6	0.0	83.6	8.1	202.0	1.7	· · · · · · · · · · · · · · · · · · ·
Others								
2012-0022 Custodial Replacements	10.0	2.9	0.0	2.9	7.1		0.0	In Progress
2012-0023 SUO General Replacement	25.0	0.0	12.7	12.7	12.3		0.0	In Progress
2012-O024 Information Technology Upgrades	5.0	5.8	0.0	5.8	0.0		0.8	Completed Awaiting Invoice
2012-O025 Board Room AU 2408 Remodel	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2012-O026 Terrace Food Court Patio Upgrade	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2012-O027 Fac. Misc. Remodels	25.0	1.4	7.2	8.6	16.4		0.0	In Progress
2012-O028 Finance Photocopier	15.0	0.0	2.5	2.5	12.5		0.0	In Progress
2012-O029 Finance Misc. Replacements	15.0	1.9	0.0	1.9	13.1		0.0	In Progress
2012-0030 Licensing Visual Identity	40.0	30.0	10.0	40.0	0.0		0.0	Completed Awaiting Invoice
2012-S034 HSS Design	0.0	0.0	17.8	17.8	52.2		70.0	In Progress
Total Others	540.0	42.0	50.2	92.2	113.6	405.0	70.8	
Total Current Year Projects	3,627.0	192.2	108.1	300.3	2,237.2	1,222.0	132.5	

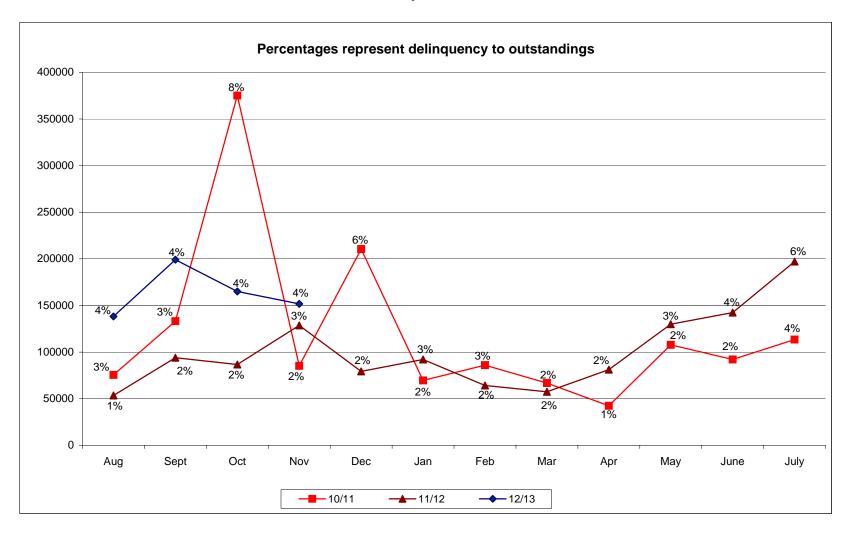
ASUCLA SERVICES AND ENTERPRISES Capital Expenditures - Current Year Projects (\$000's) FY 2012-2013 November 2012

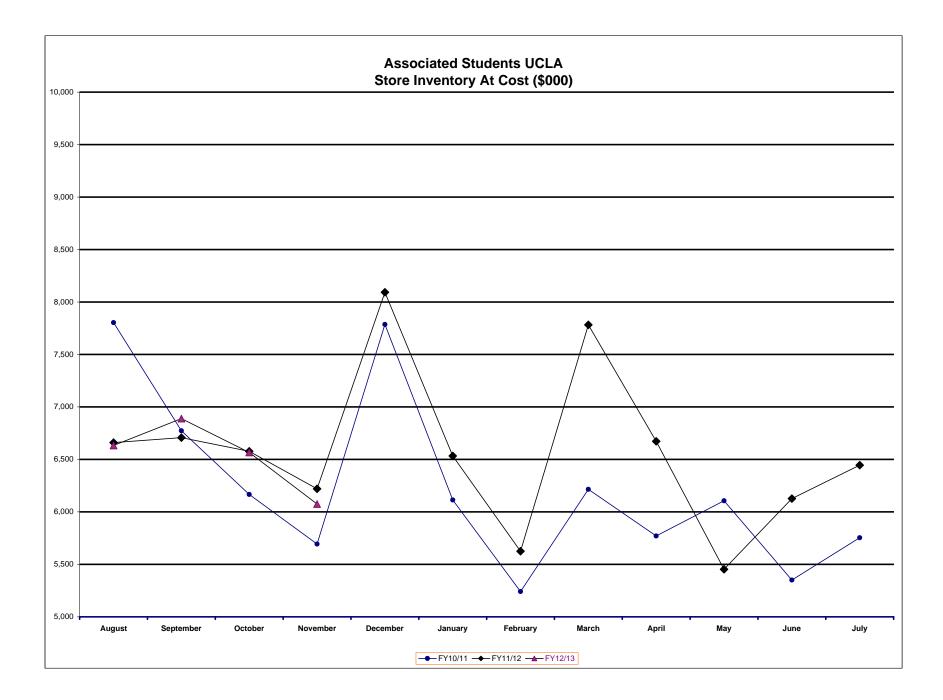
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

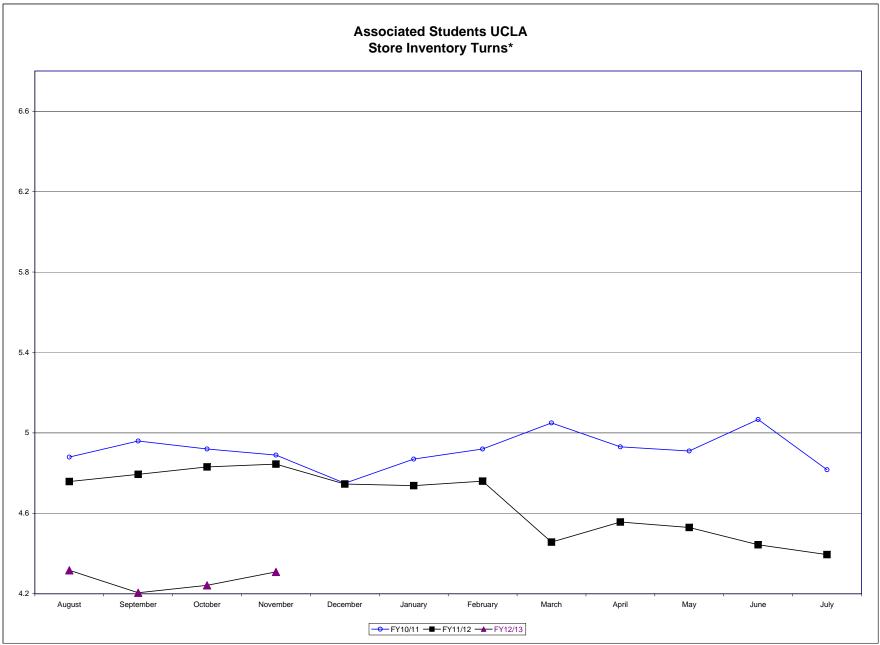
11/24/2012 November	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$613,602	18%	\$111,408	57%	\$35,270	60%	\$22,031	44%	\$5,252	63%	\$12,177	34%	\$799,740	21%
ASUCLA PUBLICATIONS	\$110,241	3%	\$880	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$111,121	3%
ASUCLA USA/GSA	\$90,601	3%	\$5,356	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,957	3%
DUE FROM VENDORS	\$726,474	21%	\$34,790	18%	\$448	1%	(\$1,021)	-2%	(\$680)	-8%	\$16,384	47%	\$776,395	20%
DENTAL KITS	\$393,716	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$393,716	10%
OTHER	\$1,514,353	44%	\$42,222	22%	\$22,571	39%	\$29,036	58%	\$3,772	45%	\$6,492	19%	\$1,618,446	43%
TOTAL CURRENT MONTH	\$3,448,987	100%	\$194,656	100%	\$58,289	100%	\$50,046	100%	\$8,344	100%	\$35,053	100%	\$3,795,375	100%
	91%		5%		2%		1%		0%		1%		100%	
10/27/2012 October	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$863,560	24%	\$146,671	69%	\$32,656	33%	\$6,541	30%	\$10,817	55%	\$4,090	17%	\$1,064,335	26%
ASUCLA PUBLICATIONS	\$242,138	7%	\$603	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$242,741	6%
ASUCLA USA/GSA	\$66,765	2%	\$645	0%	\$0	0%	(\$121)	-1%	\$0	0%	\$72	0%	\$67,361	2%
DUE FROM VENDORS	\$124,259	3%	\$5,003	2%	(\$380)	0%	\$7,391	34%	\$4,927	25%	\$13,702	56%	\$154,902	4%
DENTAL KITS	\$468,128	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$468,128	12%
OTHER	\$1,846,963	51%	\$62,541	29%	\$66,766	67%	\$8,214	37%	\$3,881	20%	\$6,453	27%	\$1,994,818	50%
TOTAL CURRENT MONTH	\$3,611,813	100%	\$215,463	100%	\$99,042	100%	\$22,025	100%	\$19,625	100%	\$24,317	100%	\$3,992,285	100%
	91%		5%		2%		1%		0%		1%		100%	
	-													
9/29/2012 September	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$969,872	24%	\$90,044	23%	\$15,594	10%	\$12,712	52%	\$1,710	14%	\$1,157	8%	\$1,091,089	23%
ASUCLA PUBLICATIONS	\$159,013	4%	\$1,960	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$160,973	4%
ASUCLA USA/GSA	\$70,605	2%	\$0	0%	(\$121)	0%	\$0	0%	\$121	1%	(\$49)	0%	\$70,556	2%
DUE FROM VENDORS	\$181,879	5%	(\$2,417)	-1%	\$8,362	6%	\$4,713	19%	\$3,141	26%	\$12,011	84%	\$207,689	5%
DENTAL KITS	\$797,989	21%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$797,989	18%
OTHER	\$1,710,964	44%	\$313,409	78%	\$124,297	84%	\$6,983	29%	\$7,208	59%	\$1,187	8%	\$2,164,048	48%
TOTAL CURRENT MONTH	\$3,890,322	100%	\$402,996	1 00%	\$148,132	100%	\$24,408	100%	\$12,180	1 00 %	\$14,306	100%	\$4,492,344	100%
	87%		9%		3%		1%		0%		0%		100%	



Aged Accounts Receivable Balances >60 Days Past Due







*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE INCOME STATEMENT

	04(10/28/12-11/2	4/12)	1		ISCAL YEAR 12-1	2	FISCAL YE	AD 11 12
	CURRENT MONTH				MO(07/29/12-11/		LAST YEA	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
75,249	60,449 98,797	14,800	TEXTBOOKS	3,920,321	4,039,518 420,554	<119,197>	46,162	4,147,282
83,503 1,233,363	98,797 852,100	<15,294> 381,263	GENERAL BOOKS APPAREL & ACCESSORIES	384,784 3,903,743	420,554 3,772,702	<35,770> 131,041	101,842 685,075	433,539 3,445,360
1,013,724	1,344,000		SUPPLY DIVISION	5,895,343	7,207,600	<1,312,257>	1,220,204	7,044,869
122,375	122,678	<303>	LU VALLE COMMONS STORE	1,209,618	1,136,076	73,542	122,390	1,215,379
213,671	110,000	103,671	E-COMMERCE	554,951	396,000	158,951	97,941	340,188
143,254	154,926	<11,672>	HEALTH SCIENCES STORE	2,975,098	2,794,460	180,638	115,067	2,657,137
2,885,138	2,742,950	142,188	TOTAL SALES	18,843,859	19,766,910	<923,052>	2,388,681	19,283,754
1,781,928	1,818,883	36,955	Less: Cost of Sales	13,360,832	14,128,051	767,219	1,600,169	13,911,054
.,,	.,,	,					.,,	
			Less: Shrinkage					
436	220		TEXTBOOKS	19,395	17,550	<1,845>	208	20,281
1,162 5,065	1,520 3,430	358 <1,635>	GENERAL BOOKS APPAREL & ACCESSORIES	5,631 16,106	6,450 15,500	819 <606>	1,487 2,836	6,336 14,535
3,030	3,640	610	SUPPLY DIVISION	16,069	18,560	2,491	3,446	18,530
751	710		LU VALLE COMMONS STORE	7,131	5,950	<1,181>	761	7,349
811	380		E-COMMERCE	2,068	1,380	<688>	354	1,235
975	850	<125>	HEALTH SCIENCES STORE	11,259	10,420	<839>	913	10,316
12,230	10,750	<1,480>	SHRINKAGE	77,658	75,810	<1,848>	10,005	78,581
1,794,158	1,829,633	35,475	TOTAL COST OF SALES	13,438,490	14,203,861	765,371	1,610,174	13,989,635
61.8	66.3	4.6	COST OF SALES %	70.9	71.5	0.6	67.0	72.1
1,090,980	913,317	177,663	GROSS MARGIN	5,405,369	5,563,049	<157,680>	778,507	5,294,118
38.2	33.7	4.6	GROSS MARGIN %	29.1	28.5	0.6	33.0	27.9
0.4	0.4	<0.0>	SHRINKAGE %	0.4	0.4	<0.0>	0.4	0.4
37.8	33.3	4.5	NET GROSS MARGIN %	28.7	28.1	0.6	32.6	77 5
31.8	33.3	4.5	INET GRUSS WARGIN %	28.7	28. I	U.0	32.0	27.5
31.9	26.5	5.3	TEXTBOOKS	24.6	24.9	<0.2>	32.8	24.9
33.2	33.5		GENERAL BOOKS	33.8	33.4	0.5	30.2	32.6
49.9	51.8	<1.9>	APPAREL & ACCESSORIES	49.5	50.9	<1.4>	51.2	50.1
21.9	19.4	2.5	SUPPLY DIVISION	19.2	18.3	0.9	20.4	18.5
38.5	39.0		LU VALLE COMMONS STORE	27.0	29.1	<2.1>	37.9	27.4
46.3 38.8	51.6 37.0	<5.3> 1.8	E-COMMERCE HEALTH SCIENCES STORE	49.8 21.7	52.1 23.0	<2.3> <1.4>	50.7 32.5	52.7 21.7
38.8	37.0	1.8	HEALTH SCIENCES STORE	21.7	23.0	<1.4>	32.5	21.7
77,302	66,401	10,901	OTHER INCOME	286,721	331,790	<45,069>	69,997	380,261
1,168,282	979,718	188,564	GROSS MARGIN/OTHER	5,692,090	5,894,839	<202,749>	848,504	5,674,380
			Less: Controllable Exp					
258,353	291,787	33,434	Coroor Wagoo	1,055,542	1,141,558	86,016	278,393	1,103,960
258,555	291,787	33,434	Career Wages Limited Appointment	6,221	1,141,558	<6,221>	276,393 671	1,103,980
118,939	130,260	11,321	Student Wages	558,918	588,978	30,060	122,057	564,878
377,292	422,047	44,755	TOTAL WAGES	1,620,681	1,730,536	109,856	401,121	1,670,547
13.1	15.4	2.3	WAGE % TO SALES	8.6	8.8	0.2	16.8	8.7
132,677 6,088	148,721 5,192	16,044 <896>	Employee Benefits Office Supplies	527,415 34,324	590,869 37,908	63,454 3,584	122,976 4,643	486,961 40,682
14,603	14,585	<18>	Telephone	54,593	57,295	2,702	14,673	40,082
80	125	45	Telex	423	500	2,702	122	426
22	18		Postage	93	72	<21>	20	91
155	75	<80>	Trav/Trips/Conference	4,312	5,575	1,263	285	6,335
0	0	0	Membership Fees	0	380	380	0	0
4,521	7,100	2,579	Operating Supplies	21,845	26,850	5,005	3,776	24,874
17,743 971	19,980 1,000	2,237 29	Freight Out Transportation	113,359 3,768	123,685 3,950	10,326 182	16,043 809	110,890 3,850
0	1,000	0	Merchandise Losses	0	0	0	0	150
<0>	0	0	Postage Stamp O/S	<8>	0	8	0	<18:
0	0		Uniforms	0	100	100	0	111
26,314	23,745		Advertising	98,262	99,360	1,098	22,275	91,695
<180> 73.810	<1,100>		Vendor Adv. Allowance Direct Mail Adv	<1,694> 239,590	<5,728>	<4,034>	<158> 68 313	<1,479:
73,819 5,446	70,075 1,790		Direct Mail Adv. Repairs & Maintenance	239,590	240,300 11,555	710 <6,051>	68,313 1,622	234,975 13,293
0	0	< 3,030>	Janitorial	<19>	0	19	0	28
60,862	50,991	<9,871>	Bank Card Expense	282,601	316,036	33,435	44,182	302,204
3,800	0	<3,800>	Overs/Shorts	7,173	0	<7,173>	<4,572>	5,313
220	0		Credit Card Adjustments	6,159	0	<6,159>	285	1,131
0	0	0	Textbook Rental Exp Rentals-Facilities	106	1 000	<106>	0	4 051
0	0	0	Rentals-Facilities Rentals-Truck	0 1,109	1,900 900	1,900 <209>	0	4,051 858
0	0	0	Taxes & Licenses	1,109	900	<209>	0	600
4,380	375	<4,005>	Professional Services	14,427	1,350	<13,077>	0	1,148
1,680	0	<1,680>	Temp Agency Service	1,180	0	<1,180>	538	929
.,		-	Commission Expense	2,968	0	<2,968>	0	2,430
0	0	0		38,162		<2>	12,600	36,300
0 16,355	16,355	<0>	Concession Expense		38,160		~	
0 16,355 53	16,355 0	<0> <53>	Prior Period Adj	53	2,500	2,447	0	
0 16,355 53 0	16,355 0 2	<0> <53> 2		53 0	2,500 6	2,447 6	0	0
0 16,355 53	16,355 0	<0> <53>	Prior Period Adj Alloc of Distr Cntr	53	2,500	2,447		
0 16,355 53 0 28,988	16,355 0 2 22,040	<0> <53> 2 <6,948>	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	53 0 61,049	2,500 6 32,740	2,447 6 <28,309>	0 13,408	0 38,261
0 16,355 53 0 28,988 398,596 775,888	16,355 0 22,040 381,069 803,116	<0> <53> 2 <6,948> <17,527> 27,228	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO	53 0 61,049 1,528,855 3,149,536	2,500 6 32,740 1,586,263 3,316,799	2,447 6 <28,309> 57,408 167,263	0 13,408 321,841 722,962	0 38,261 1,463,242 3,133,789
0 16,355 53 0 28,988 398,596	16,355 0 2 22,040 381,069	<0> <53> 2 <6,948> <17,527>	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP	53 0 61,049 1,528,855	2,500 6 32,740 1,586,263	2,447 6 <28,309> 57,408	0 13,408 321,841	0 38,261 1,463,242
0 16,355 53 0 28,988 398,596 775,888	16,355 0 22,040 381,069 803,116	<0> <53> 2 <6,948> <17,527> 27,228	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	53 0 61,049 1,528,855 3,149,536	2,500 6 32,740 1,586,263 3,316,799	2,447 6 <28,309> 57,408 167,263	0 13,408 321,841 722,962	0 38,261 1,463,242 3,133,789
0 16,355 53 0 28,988 398,596 775,888	16,355 0 22,040 381,069 803,116	<0> <53> 2 <6,948> <17,527> 27,228	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO	53 0 61,049 1,528,855 3,149,536	2,500 6 32,740 1,586,263 3,316,799	2,447 6 <28,309> 57,408 167,263	0 13,408 321,841 722,962	0 38,261 1,463,242 3,133,789
0 16,355 53 0 28,988 398,596 775,888	16,355 0 22,040 381,069 803,116	<0> <53> 2 <6,948> <17,527> 27,228	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	53 0 61,049 1,528,855 3,149,536	2,500 6 32,740 1,586,263 3,316,799	2,447 6 <28,309> 57,408 167,263	0 13,408 321,841 722,962	0 38,261 1,463,242 3,133,789
0 16,355 53 0 28,988 398,596 775,888 392,394	16,355 0 2 22,040 381,069 803,116 176,602	<0> <53> 2 <6,948> <17,527> 27,228 215,792 1,843 6,740	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES Less: Allocated Exp	53 0 61,049 1,528,855 3,149,536 2,542,554	2,500 6 32,740 1,586,263 3,316,799 2,578,040	2,447 6 <28,309> 57,408 167,263 <35,486>	0 13,408 321,841 722,962 125,543	0 38,261 1,463,242 3,133,789 2,540,591
0 16,355 53 0 28,988 398,596 775,888 392,394 24,109 128,126 53,389	16,355 0 2 22,040 381,069 803,116 176,602 25,952 134,866 57,592	<0> <53> 2 <6,948> <17,527> 27,228 215,792 1,843 6,740 4,203	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES Less: Allocated Exp Allocated ExpHR Allocated ExpIS	53 0 61,049 1,528,855 3,149,536 2,542,554 103,899 604,499 249,509	2,500 6 32,740 1,586,263 3,316,799 2,578,040 110,697 624,953 264,009	2,447 6 <28,309> 57,408 167,263 <35,486> 6,798 20,454 14,500	0 13,408 321,841 722,962 125,543 23,909 123,177 48,432	0 38,261 1,463,242 3,133,789 2,540,591 98,864 594,212 238,917
0 16,355 53 0 28,988 398,596 775,888 392,394 24,109 128,126 53,389 28,651	16,355 0 2,22,040 381,069 803,116 176,602 25,952 134,866 57,592 31,169	<0> <53> 2 <6,948> <17,527> 27,228 215,792 1,843 6,740 4,203 2,518	Prior Period Adj Alloc of Distr Chtr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES Less: Allocated Exp. Allocated ExpHR Allocated ExpIS Allocated ExpIS Allocated Exp. Mktg	53 0 61,049 1,528,855 3,149,536 2,542,554 103,899 604,499 249,509 136,425	2,500 6 32,740 1,586,263 3,316,799 2,578,040 110,697 624,953 264,009 149,345	2,447 6 <28,309> 57,408 167,263 <35,486> 6,798 20,454 14,500 12,920	0 13,408 321,841 722,962 125,543 23,909 123,177 48,432 27,860	0 38,261 1,463,242 3,133,789 2,540,591 98,864 594,212 238,917 135,745
0 16,355 53 0 28,988 398,596 775,888 392,394 24,109 128,126 53,389 28,651 81,313	16,355 0 2 22,040 381,069 803,116 176,602 25,952 134,866 57,592 31,169 84,658	<0> <53> 2 <6,948> <17,527> 27,228 215,792 1,843 6,740 4,203 2,518 3,345	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES Less: Allocated Exp Allocated ExpHR Allocated ExpIS Allocated ExpIS Allocated Exp. Nktg Allocated Exp Othr SA	53 0 0 1,528,855 3,149,536 2,542,554 103,899 604,499 249,509 136,425 374,341	2,500 6 32,740 1,586,263 3,316,799 2,578,040 110,697 624,953 264,009 149,345 403,623	2,447 6 <28,309> 57,408 167,263 <35,486> 6,798 20,454 14,500 12,920 29,282	0 13,408 321,841 722,962 125,543 23,909 123,177 48,432 27,860 75,446	0 38,261 1,463,242 3,133,789 2,540,591 98,864 594,212 238,917 135,745 389,044
0 16,355 53 0 28,988 398,596 775,888 392,394 24,109 128,126 53,389 28,651 81,313 73,980	16,355 0 2,2,040 381,069 803,116 176,602 25,952 134,866 57,592 31,169 84,658 69,248	<0> <33 2 <6,948> <17,527 27,228 215,792 1,843 6,740 4,203 2,518 3,345 <4,732>	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES Less: Allocated Exp Allocated ExpHR Allocated ExpHR Allocated ExpIS Allocated Exp. Mktg Allocated Exp. Mktg Allocated Exp. Othr SA Maintenance	53 0 61,049 1,528,855 3,149,536 2,542,554 2,542,554 103,899 604,499 249,509 136,425 374,341 265,410	2,500 6 32,740 1,586,263 3,316,799 2,578,040 110,697 624,953 264,009 149,345 403,623 276,164	2,447 6 <88,09> 57,408 167,263 <35,486> 6,798 20,454 14,500 12,920 29,282 10,754	0 13,408 321,841 722,962 125,543 23,909 123,177 48,432 27,860 75,446 71,305	0 38,261 1,463,242 3,133,789 2,540,591 98,864 594,212 238,917 135,745 389,044 271,117
0 16,355 53 0 28,988 398,596 775,888 392,394 24,109 128,126 53,389 28,651 81,313 73,980 37,206	16,355 0 2 22,040 381,069 803,116 176,602 25,952 134,866 57,592 31,169 84,658 69,248 27,212	<0> <53> 2<6,948><17,527>27,228215,7921,8436,7404,2032,5183,345<4,732><9,994>	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES Less: Allocated Exp Allocated ExpHR Allocated ExpHR Allocated ExpIS Allocated Exp. Mkg Allocated Exp. OMKg Allocated Exp. OMKg Maintenance Utilities	53 0 0.1.049 1.528,855 3.149,536 2.542,554 103,899 604,499 249,509 136,425 374,341 265,410 138,278	2,500 6 32,740 1,586,263 3,316,799 2,578,040 110,697 624,953 264,009 149,345 403,623 276,164 115,748	2,447 6 <28,309> 57,408 167,263 <35,486> 6,798 20,454 14,500 12,920 29,282 20,254 14,500 12,920 29,282 20,754 <22,530>	0 13,408 321,841 722,962 125,543 23,909 123,177 48,432 27,860 75,446 71,305 21,288	0 38,261 1,463,242 3,133,789 2,540,591 98,864 594,212 238,917 135,745 389,044 271,117 108,175
0 16,355 53 0 28,988 398,596 775,888 392,394 24,109 128,126 53,389 28,651 81,313 73,980	16,355 0 2,2,040 381,069 803,116 176,602 25,952 134,866 57,592 31,169 84,658 69,248	<0> <33 2 <6,948> <17,527 27,228 215,792 1,843 6,740 4,203 2,518 3,345 <4,732>	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES Less: Allocated Exp Allocated ExpHR Allocated ExpHR Allocated ExpIS Allocated Exp. Mktg Allocated Exp. Mktg Allocated Exp. Othr SA Maintenance	53 0 61,049 1,528,855 3,149,536 2,542,554 2,542,554 103,899 604,499 249,509 136,425 374,341 265,410	2,500 6 32,740 1,586,263 3,316,799 2,578,040 110,697 624,953 264,009 149,345 403,623 276,164	2,447 6 <88,09> 57,408 167,263 <35,486> 6,798 20,454 14,500 12,920 29,282 10,754	0 13,408 321,841 722,962 125,543 23,909 123,177 48,432 27,860 75,446 71,305	0 38,261 1,463,242 3,133,789 2,540,591 98,864 594,212 238,917 135,745 389,044 271,117
0 16,355 53 0 28,988 392,394 24,109 128,126 53,389 28,651 81,313 73,980 37,206 6,9,720	16,355 0 2 22,040 381,069 803,116 176,602 25,952 134,866 57,592 31,169 84,658 69,248 69,248 27,212 69,375	<0> <53> 2<6,948><17,527>27,228215,7921,8436,7404,2032,5183,345<9,994><345>3,578	Prior Period Adj Alloc of Distr Cntr Payment to UCLA TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES Less: Allocated Exp. Allocated ExpHR Allocated ExpHR Allocated ExpIS Allocated ExpIS Allocated Exp. Othr SA Maintenance Utilities Depreciation	53 0 61,049 1,528,855 3,149,536 2,542,554 103,899 604,499 249,509 136,425 374,341 265,410 138,278 277,710	2,500 6 32,740 1,586,263 3,316,799 2,578,040 110,697 624,953 264,009 149,345 403,623 276,164 115,748 277,500	2,447 6 <88,009> 57,408 107,263 <35,486> 6,798 20,454 14,500 12,920 29,282 10,754 <22,530> <210>	0 13,408 321,841 722,962 125,543 23,909 123,177 48,432 27,860 75,446 71,305 21,288 70,439	38,261 1,463,242 3,133,789 2,540,591 98,864 594,212 238,917 135,745 389,044 271,117 108,175 281,698

UCLA RESTAURANTS INCOME STATEMENT

1000.0	04(10/28/12-11/2	4/12)		F	ISCAL YEAR 12-1	3	FISCAL YI	AR 11-12
(CURRENT MONTH	1		YTD 4	MO(07/29/12-11	/24/12)	LAST YEA	R ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
141,458	122,548	18,910	CENTRAL DIVISION	498,713	462,498	36,215	137,179	544,524
181,505	189,793		NORTH CAMPUS DIVISION	610,684	668,936	<58,252>	211,705	712,083
121,517	132,458		SOUTH DIVISION	493,161	517,946	<24,785>	45,150	195,655
235,965	236,207		LU VALLE DIVISION	819,335	883,376	<64,041>	236,848	837,731
239,370	225,453	13,917	COOPERAGE DIVISION	854,648	858,365	<3,717>	252,532	953,979
272,722	201,654	71,068	SPECIAL EVENTS DIVISION	810,178	762,339	47,839	170,926	741,745
1,192,537	1,108,113	84,424	TOTAL SALES	4,086,720	4,153,460	<66,740>	1,054,338	3,985,716
403,045	372,116	<30,929>	Less: Cost of Sales	1,416,204	1,410,220	<5,984>	362,012	1,371,590
33.8	33.6	<0.2>	COST OF SALES %	34.7	34.0	<0.7>	34.3	34.4
789,492	735,997	53,495	GROSS MARGIN	2,670,515	2,743,240	<72,725>	692,327	2,614,126
66.2	66.4	<0.2>	GROSS MARGIN %	65.4	66.1	<0.7>	65.7	65.6
69.0	69.5	0.5	CENTRAL DIVISION	(7.5	(0.7	1.0	// F	
65.5	64.8	<0.5> 0.7	CENTRAL DIVISION NORTH CAMPUS DIVISION	67.5 63.6	68.7 63.7	<1.2> <0.1>	66.5 64.7	66.6 63.6
63.4	66.7		SOUTH DIVISION	64.6	66.9	<0.1>	68.9	67.3
68.8	69.4	< 0.6>	LU VALLE DIVISION	69.4	70.0	<0.6>	69.3	70.2
65.7	65.4	0.3	COOPERAGE DIVISION	64.8	65.4	<0.6>	65.6	65.6
64.7	63.9	0.3	SPECIAL EVENTS DIVISION	62.4	62.4	0.1	60.3	61.3
04.7	03.9	0.8	SPECIAL EVENTS DIVISION	02.4	02.4	0.1	00.3	01.3
200,873	166,051	34,822	OTHER INCOME	716,382	625,678	90,704	153,830	612,817
990,364	902,048	88,316	GROSS MARGIN/OTHER	3,386,898	3,368,918	17,980	846,157	3,226,944
770,304	702,040	00,010		3,300,070	3,300,710	17,700	040,107	3,220,744
			Less: Controllable Exp					
			oona onabio Enp					
272,985	269,099	<3,886>	Career Wages	1,075,620	1,088,815	13,195	262,622	1,027,040
4,558	1,466		Limited Appointment	7,805	6,929	<876>	1,431	10,714
201,728	191,469		Student Wages	738,352	710,631	<27,721>	175,980	707,690
<35,157>	<32,640>	2,517	Labor Recharge	<126,826>	<120,911>	5,915	<26,235>	<102,145>
444,114	429,394	<14,720>	TOTAL WAGES	1,694,951	1,685,464	<9,487>	413,799	1,643,300
37.2	38.8	1.5	WAGE % TO SALES	41.5	40.6	<0.9>	39.3	41.2
153,146	154,690	1,544	Employee Benefits	579,257	620,845	41,588	137,077	536,660
978	1,400	422	Office Supplies	6,558	6,110	<448>	1,736	8,132
4,503	4,598	95	Telephone	16,553	18,192	1,639	4,806	17,763
1,100	1,500	400	Training Programs	5,933	7,500	1,567	800	5,204
53,877	56,236	2,359	Paper	184,691	201,993	17,302	49,436	189,102
4.5	5.1	0.6	Paper % To Sales	4.5	4.9	0.3	4.7	4.7
3,936	4,496	560	Cleaning Supplies	17,189	15,534	<1,655>	4,535	14,864
<8,555>	<8,950>	<395>	Purchasing Rebates	<31,481>	<35,800>	<4,319>	<8,033>	<31,056>
3,642	2,132	<1,510>	Replacements	10,556	10,755	199	1,965	17,001
5,528	5,570	42	Laundry	23,188	23,343	155	6,418	27,226
1,198	1,445	247	Uniforms	8,362	6,350	<2,012>	962	7,331
3,212	2,940	<272>	Advertising	46,522	52,650	6,128	2,608	51,123
337	100	<237>	Menu Development	658	400	<258>	0	0
4	27	23	Dorm Coupons Expense	29	103	74	4	30
14,023	5,481	<8,542>	Repairs & Maintenance	37,589	19,830	<17,759>	8,297	26,779
36,700	28,682	<8,018>	Bank Card Expense	112,739	104,913	<7,826>	33,953	100,374
1,675	1,917	242	Sales Tax Expense	5,946	7,228	1,282	1,816	6,760
1,393	795	<598>	Overs/Shorts	3,018	2,988	<30>	285	1,648
0	0	0	Credit Card Adjustments	0	0	0	0	194
1,600	0	<1,600>	Rentals	6,062	2,850	<3,212>	<3>	1,243
0	375	375	Rentals-Truck	662	1,500	838	274	1,457
0	0	0	Taxes & Licenses	9,750	5,250	<4,500>	0	240
0	0	0	Temp Agency Service	2,304	0	<2,304>	0	0
36,923	28,593	<8,330>	Commission Expense	75,551	76,464	913	15,676	61,585
315,219	292,027	<23,192>	TOTAL OTHER CONTROL.	1,121,638	1,148,998	27,360	262,614	1,043,659
759,333	721,421	<37,912>	TOTAL CONTROLLABLE EXP	2,816,590	2,834,462	17,872	676,412	2,686,959
004 000	100 107	F0 :	GROSS CONTRIBUTION TO	F70 000	F04	05 050	1/0	FOC 00-
231,032	180,627	50,405	SVCS AND ENTERPRISES	570,308	534,456	35,852	169,745	539,985
			Loss: Allocated Eve					
			Less: Allocated Exp					
20 270	26 402	-1 075		100 533	107 400	-012	24 445	07 300
28,378	26,403	<1,975>	Allocated ExpHR	108,532	107,620	< 912>	24,665	97,280
60,265	63,189 26,120	2,924	Allocated Exp. Fin	169,822	172,577	2,755	60,528	166,659
25,112	26,120	1,008	Allocated ExpIS	70,536	70,829	293	23,799	67,659
13,476	14,136	660 150	Allocated Exp. Mktg Allocated Exp Othr SA	38,121	39,332	1,211	13,690 37,679	38,056
38,246 62,365	38,396 66,090	3,725	Allocated Exp Othr SA Maintenance	103,890	106,450 263,576	2,560 39,836	37,679	108,249 228,551
62,365 31,366	66,090 25,973	3,725 <5,393>	Maintenance Utilities	223,740 116 570		39,836 <6,094>	60,111 17 945	228,551 91,191
31,366		<5,393> 5,766	Depreciation	116,570 403,295	110,476		17,945 70,621	-
360,056	106,614 366,921	5,766	Depreciation TOTAL ALLOCATED EXP	403,295	426,456 1,297,316	23,161 62,810	70,621 309,038	282,352 1,079,997
300,030	300,721	0,000	SINC NELOURIED EAF	1,234,300	1,271,310	02,010	307,030	1,017,771
<129,024>	<186,294>	57,270	NET INCOME (LOSS)	<664,198>	<762,860>	98,662	<139,293>	<540,012>
,02.12		,2,5					,2,0,	
358,882	346,631	12,251	TOTAL CUSTOMER COUNT	1,265,907	1,279,880	<13,973>	323,462	1,194,970
121,182	114,347	6,835	3RD PARTY CUST COUNT	437,733	430,370	7,363	89,842	345,458
237,700	232,284	5,416	ASUCLA CUSTOMER COUNT	828,174	430,370 849,510	<21,336>	233,620	345,456 849,512
237,700	202,204	5,410		020,174	547,510	~21,000>	200,020	077,012
5.20	4.96	0.23	TOTAL AVERAGE CHECK	5.03	4.96	0.07	4.67	4.74
6.26	6.02	0.23	3RD PARTY AVG CHECK	6.19	6.10	0.09	5.95	6.04
0.20		0.24	ASUCLA AVERAGE CHECK	4.42	4.38	0.04	4.18	4.21
4 65				7.74	4.50	0.04	4.10	7.21
4.65	4.44							
4.65 29,111	4.44 28,708		EMPLOYEE HOURS	110,833	111,414	581	27,014	111,012

SERVICES DIVISION INCOME STATEMENT

NOV. 04(10/28/12-11/24/12)]]	F	ISCAL YEAR 12-1	3	FISCAL YEAR 11-12		
C	CURRENT MONTH		1	YTD 4 MO(07/29/12-11/24/12)		LAST YEAR ACTUAL		
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
25,669	20,977	4,692	PHOTOGRAPHY	63,517	66,118	<2,601>	19,982	62,979
25,669	20,977	4,692	TOTAL SALES	63,517	66,118	<2,601>	19,982	62,979
425	321	<104>	Less: Cost of Sales	1,958	1,504	<454>	312	1,459
25,245	20,656	4,589	GROSS MARGIN	61,558	64,614	<3,056>	19,670	61,520
98.4	98.5	<0.1>	GROSS MARGIN %	96.9	97.7	<0.8>	98.4	97.7
98.4	98.5	<0.1>	PHOTOGRAPHY	96.9	97.7	<0.8>	98.4	97.7
178,771	150,000	28,771	TRADEMARKS AND LICENSING	879,036	820,175	58,861	146,158	765,404
83,055	84,675		LEASED OPS	336,227	339,150	<2,923>	79,868	318,803
261,826	234,675	27,151	OTHER INCOME	1,215,263	1,159,325	55,938	226,026	1,084,207
287,071	255,331	31,740	GROSS MARGIN/OTHER	1,276,821	1,223,939	52,882	245,696	1,145,727
			Less: Controllable Exp					
31,942	32,235	293	Career Wages	125,178	125,496	318	33,798	125,736
706	1,938	1,232	Student Wages	2,011	7,342	5,331	1,005	4,164
32,648	34,173	1,525	TOTAL WAGES	127,189	132,838	5,649	34,803	129,900
127.2	162.9	35.7	WAGE % TO SALES	200.3	200.9	0.7	174.2	206.3
15,339	15,712	373	Employee Benefits	58,609	61,881	3,272	13,767	53,029
	739		Office Supplies	4,571	3,014		2,378	
1,693						<1,557>		4,011
684	744	60	Telephone	2,620	2,909	289	762 0	2,877
7	105	98	Postage	389	420	31	-	258
708	0		Trav/Trips/Conference	9,708	9,000	<708>	<318>	9,682
2,000	2,000		Enforcement	6,000	6,000	0	2,003	5,967
4,500 692	4,500 240	0	Business Promotion	14,566 939	18,000 715	3,434 <224>	1,825 233	11,364 693
692 2,458	240		Repairs & Maintenance Professional Services	939 8,707	9,532	<224 <i>></i> 825	233	693 9,532
600	1,150	<225 <i>></i> 550	Legal	2,300	9,532 4,600	2,300	2,233 4,250	9,532 8,086
4,502	4,150		Trademark	12,739	4,800	3,861	4,250	23,450
4,302 5,449	4,150		Intern'l Agnt Fee/Tax	51,665	47,950	<3,715>	1,422	34,643
16,020	15,000		Domestic Agency Fee	67,811	62,000	<5,811>	13,240	58,684
68	15,000		Misc. Bank Charges	108	02,000	<108>	13,240	0
61,994	57,671		Payment to UCLA	268,617	240,631	<27,986>	47,150	239,046
116,714	104,244	<12,470>	5	509,349	483,252	<26,097>	105,428	461,322
149,362	138,417		TOTAL CONTROLLABLE EXP	636,538	616,090	<20,448>	140,232	591,221
137,709	116,914	20,795	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	640,283	607,849	32,434	105,464	554,506
			Less: Allocated Exp					
2,086	2,101	15	Allocated ExpHR	8,155	8,498	343	2,074	7,700
12,032	12,272	240	Allocated Exp. Fin	42,378	41,602	<776>	11,926	39,983
5,181	5,240	59	Allocated ExpIS	18,205	17,633	<572>	4,846	16,970
2,781	2,836		Allocated Exp. Mktg	9,842	9,763	<79>	2,788	9,450 26,015
7,891	7,704		Allocated Exp Othr SA	26,743	26,489	<254>	7,575	26,915
13,123	12,284	<839> <1,774>	Maintenance	47,080	48,985	1,905	12,648	48,091
6,600 5,921	4,826 5,695		Depreciation	24,529	20,527	<4,002>	3,775 5,277	19,188 21 109
5,921 55,615	5,695 52,958	<226>		23,535 200,467	22,780 196,277	<755> <4,190>	5,277 50,909	21,108 189,405
82,094	63,956		NET INCOME (LOSS)	439,816	411,572	28,244	54,555	365,101
32,077	30,700	10,100		.37,010		20,211	51,000	550,101

UCLA STUDENT UNION INCOME STATEMENT

NOV. 04(10/28/12-11/24/12)		1	FISCAL YEAR 12-13			FISCAL YEAR 11-12		
C	CURRENT MONTH	1		YTD 4 I	MO(07/29/12-11/	NO(07/29/12-11/24/12)		R ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
47,181	44,625	2,556	EVENT SERVICES OFFICE	191,740	191,058	682	53,693	189,739
2,858	2,311	547	RECREATION & GAMES	8,643	10,334	<1,691>	2,472	8,406
48,540 98,579	42,826 89,762	5,714 8,817	AU POST OFFICE TOTAL SALES	196,332 396,715	190,204 391,596	6,128 5,119	42,289 98,454	187,819 385,964
98,579	89,762	8,817	TOTAL SALES	390,715	391,590	5,119	98,454	385,964
47,681	41,884	< 5 797 >	AU Post Office Cost	192,159	186,020	<6,139>	41,978	183,883
13,082	12,673		Facilities Costs	36,132	46,213	10,081	17,256	43,794
0	100	100	Cost of Sales GM RM	319	200	<119>	20	196
60,762	54,657	<6,105>	Less: Cost of Sales	228,609	232,433	3,824	59,254	227,873
61.6	60.9	<0.8>	COST OF SALES %	57.6	59.4	1.7	60.2	59.0
37,817	35,105	2,712	GROSS MARGIN	168,106	159,163	8,943	39,200	158,091
38.4	39.1	<0.8>	GROSS MARGIN %	42.4	40.6	1.7	39.8	41.0
72.3	71.6	0.7	EVENT SERVICES OFFICE	81.2	75.8	5.4	67.9	76.9
100.0	95.7	4.3	RECREATION & GAMES	96.3	98.1	<1.8>	99.2	97.7
1.8	2.2	<0.4>	AU POST OFFICE	2.1	2.2	<0.1>	0.7	2.1
9,234	16,939	~7 705 \	STUDENT UNION OPS	46,878	46,053	825	17,628	47,506
9,234 2,531	2,025	<7,705>	RECREATION & GAMES	46,878	46,053 8,963	825 <1,861>	2,025	47,506 8,963
8,417	7,539	878	AU POST OFFICE	34,253	33,484	769	7,260	32,622
20,181	26,503	<6,322>	OTHER INCOME	88,233	88,500	<267>	26,913	89,091
57,998	61,608	<3,610>	GROSS MARGIN/OTHER	256,339	247,663	8,676	66,113	247,182
			1					· ·
			Less: Controllable Exp					
30,164	30,652	488	Career Wages	117,509	119,920	2,411	29,499	118,750
18,768	21,462	2,694	Student Wages	77,866	85,496	7,630	19,551	84,079
48,932	52,114	3,182	TOTAL WAGES	195,375	205,416	10,041	49,050	202,829
49.6	58.1	8.4	WAGE % TO SALES	49.3	52.5	3.2	49.8	52.6
15,397	15,552	155	Employee Benefits	58,879	61,421	2,542	13,224	53,281
2,476	15,552 749		Office Supplies	5,385	3,288	<2,097>	652	3,093
3,718	3,417		Telephone	13,272	13,423	151	3,448	13,243
700	0		Trav/Trips/Conference	734	1,150	416	58	58
0	0	0	24 Hour Study Lounge	<30>	0	30	0	0
0	0	0	Student Comm Art	464	464	0	0	464
2	0	<2>	Training Programs	3,868	5,158	1,290	90	5,261
934	89	<845>	Annual ASUCLA Events	18,642	17,331	<1,311>	1,333	18,575
3,995	8,345	4,350	Student Event Exp	22,701	22,049	<652>	9,573	21,977
460	460	0	Operating Supplies	1,625	1,410	<215>	1,351	3,221
0	30	30	Tournament Prizes	20	495	475	0	105
92	92	0	Replacements	92	277	185	395	687
0	0	0	Uniforms	0	0	0	0 5	67
12 478	30	18 123	Advertising Business Promotion	651	849	198 316		2,160 5,208
1,642	601 350		Repairs & Maintenance	2,088 8,430	2,404 4,940	<3,490>	1,806 687	5,208 6,648
1,042	1,083		Repairs & Mtce-Equip	5,863	4,940	<1,531>	1,100	4,400
1,323	1,105		Bank Card Expense	5,084	4,881	<203>	1,203	4,782
2	26	25	Overs/Shorts	<4>	115	119	0	1
1,655	1,215	<440>	Commission Expense	4,558	5,378	820	1,185	5,537
0	2,637	2,637	Student Support Svcs	0	2,637	2,637	2,512	2,512
15,417	15,417	0	Interaction Fund	61,667	61,668	1	15,417	61,667
9,641	11,000	1,359	Waiver Pool	36,269	32,000	<4,269>	10,450	31,831
59,409	62,198	2,789	TOTAL OTHER CONTROL.	250,259	245,670	<4,589>	64,490	244,778
108,342	114,312	5,971	TOTAL CONTROLLABLE EXP	445,634	451,086	5,452	113,540	447,607
-E0.040	-50 704	0.0/1	GROSS CONTRIBUTION TO	-100 205	- 202 402	14 100	. 47 407	-200 425
<50,343>	<52,704>	2,361	SVCS AND ENTERPRISES	<189,295>	<203,423>	14,128	<47,427>	<200,425>
			Less: Allocated Exp					
3,127	3,204	77	Allocated ExpHR	12,504	13,129	625	2,924	11,992
4,970	5,581	611	Allocated Exp. Fin	16,862	16,792	<70>	6,077	16,782
2,140	2,383	243	Allocated ExpIS	7,206	7,102	<104>	2,470	6,983
1,149	1,289	140	Allocated Exp. Mktg	3,899	3,966	67	1,421	3,953
3,260	3,504	244	Allocated Exp Othr SA	10,536	10,700	164	3,921	11,221
38,986	36,482		Maintenance	139,866	145,500	5,634	37,577	142,873
19,608	14,340	<5,268>		72,870	60,996	<11,874>	11,220	57,007
17,826	18,125	299	Depreciation	70,764	72,500	1,736	18,368	72,238
91,066	84,908	<6,158>	TOTAL ALLOCATED EXP	334,507	330,685	<3,822>	83,978	323,049
<141,410>	<137,612>	< 3 708~	NET INCOME (LOSS)	<523,802>	<534,108>	10,306	<131,404>	<523,474>
×171,4102	~ IJI,UIZ>	~3,170>		~JZJ,UUZ>	~JJT, IUU>	10,300	~131,4042	~020,4/4>

ASUCLA Finance Office 12/12

ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

NOV. 04(10/28/12-11/24/12)]	F	ISCAL YEAR 12-1	3	FISCAL YEAR 11-12		
C	CURRENT MONTH	1		YTD 4 I	MO(07/29/12-11/	24/12)	LAST YEAI	R ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
290,150	299,500	9,350	Career Wages	1,151,926	1,172,147	20,221	291,093	1,173,559
0	300	300	Limited Appointment	1,257	1,200	<57>	480	480
29,223 319,372	33,999 333,799	4,776	Student Wages	117,710 1,270,893	135,217 1,308,564	17,507 37,671	32,561 324,134	136,212 1,310,250
6.7	333,799	14,427 0.8	TOTAL WAGES WAGE % TO TOTAL SALES	1,270,893	1,308,564	<0.0>	324,134	1,310,250
0.7	7.5	0.0	WAGE % TO TOTAL SALES	5.0	4.9	<0.0>	8.0	5.1
0	1,000	1,000	Emp Awards, Profess.	743	4,000	3,257	372	1,047
0	833	833	Emp Awards, Students	0	3,332	3,332	0	861
129,797	134,819		Employee Benefits	503,983	532,785	28,802	114,783	465,841
6,330	6,838	508	Office Supplies	27,844	30,895	3,051	6,016	27,685
9,381	10,119	738	Telephone	35,846	39,288	3,442	9,833	37,567
699	1,096		Postage	3,650	4,405	755	996	3,750
935	144	<791>	Trav/Trips/Conference	12,501	11,178	<1,323>	786	2,353
0	40		Expense Allowance	0	160	160	0	0
1,181	299		Employee Relations	4,778	1,345	<3,433>	15	815
587	855	268	Fingerprinting	1,214	3,420	2,206	0	741
263	252		Recruitment	985	961	<24>	467	574
371	500	129	Operating Supplies	1,161	2,000	839	0	2,480
307	337	30	Uniforms	1,105	1,348	243	246	1,518
22	<1,500>		Security Expense	<2,627>	<6,000>	<3,373>	<4,572>	<16,289>
0	50 2,482	50	Security Equipment	1,036	200 9,928	<836> <254>	0	0 9,479
2,538 5	2,482	< 36 > 95	Alarm Monitoring Advertising	10,182 4,973	9,928 10,800	<254> 5,827	2,367 1,444	9,479 8,876
5 1,906	1,918		Benefits U Adv	4,973 7,624	7,536	5,827 <88>	1,444	8,876 7,316
4,521	5,225		Repairs & Maintenance	19,046	22,233	3,187	3,309	13,029
8,163	10,244		Repairs & Mtce-Equip	36,578	40,976	4,398	4,587	33,682
53	66		Printing	282	142	<140>	0	183
5,214	6,714		Bruin One Card Exp	38,905	40,405	1,500	7,975	40,684
<18>	80	98	Overs/Shorts	<8>	320	328	0	<5>
20,440	21,000	560	Insurance Expense	81,760	84,000	2,240	18,338	73,352
2,874	3,342	469	Professional Services	11,494	12,902	1,408	3,164	10,930
773	773	0	Legal	3,090	3,092	2	814	3,256
10,123	10,123	0	External Audit	40,491	40,873	382	9,828	39,681
1,571	1,365	<206>	Temp Agency Service	3,776	1,568	<2,208>	1,365	1,568
9,167	9,442	275	Internal Audit	36,667	38,192	1,525	9,167	37,079
3,250	3,250	0	Tax Consulting	3,250	3,250	0	3,250	3,250
10,014	10,300	286	Board of Directors	37,285	41,200	3,915	9,431	39,539
200	200	0	Special Projects	926	800	<126>	0	0
3,918	5,282		Misc. Bank Charges	13,913	17,504	3,591	3,672	15,538
3,376	3,100		Armored Carrier Expense	12,379	12,400	21	4,587	17,969
6,747	7,640		UCOP Payroll Services	29,667	30,560	893	7,417	29,667 61 502
15,498 437	15,929 500		UCLA Recharge Expense Special Events	61,992 17,048	63,716 17,200	1,724 152	15,498 2,698	61,592 14,938
260,639	274,757	14,118	TOTAL OTHER CONTROL.	1,063,539	1,128,914	65,375	2,698 239,714	990,547
580,011	608,556	28,545	TOTAL OTHER CONTROL.	2,334,432	2,437,478	103,046	563,848	2,300,797
000,011	000,000	20,040		2,007,702	2,107,170	100,040	000,040	2,000,177
			Less: Allocated Exp					
			· · · · · · · · · · · · · · · · · · ·					
15,926	14,907	<1,019>	Maintenance	57,135	59,454	2,319	15,350	58,362
8,010	5,860	<2,150>		29,767	24,927	<4,840>	4,583	23,287
15,202	17,273		Depreciation	59,903	69,092	9,189	17,738	70,197
39,138	38,040	<1,098>	TOTAL ALLOCATED EXP	146,805	153,473	6,668	37,671	151,846
619,149	646,596	27,447	NET EXPENSE	2,481,237	2,590,951	109,714	601,519	2,452,643
<525,682>	<553,064>		Allocated-Svs and Ent	<2,115,904>	<2,225,168>	<109,264>	<505,206>	<2,086,636>
<25,523>	<25,523>		Allocated-USAC	<100,101>	<100,101>	0	<27,159>	<95,586>
<3,665>	<3,665>		Allocated-GSA	<13,185>	<13,185>	0	<5,234>	<13,342>
<64,279>	<64,344>		Allocated-Comm Board	<252,047>	<252,497>	<450>	<63,920>	<257,079>
<619,149>	<646,596>	<27,447>	TOTAL OTHER	<2,481,237>	<2,590,951>	<109,714>	<601,519>	<2,452,643>
<0>	0	0	TOTAL EXPENSE	0	0	<0>	<0>	-0-
<0>	U	0	I GIAL LAFLINGE	0	U	<0>	<0>	<0>

MAINTENANCE DIVISION EXPENSE STATEMENT

NOV. 04(10/28/12-11/24/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12		
CURRENT MONTH			YTD 4 MO(07/29/12-11/24/12)		LAST YEAR ACTUAL			
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
92,241	98,869	6,628	Career Wages	364,024	389,479	25,455	103,289	366,156
2,275	0	<2,275>	Limited Appointment	10,631	0	<10,631>	315	6,224
<100>	0	100	Labor Recharge	<400>	0	400	<9,652>	<9,652>
<4,003>	<4,119>	<116>	Billed Labor Costs	<15,985>	<16,706>	<721>	<4,590>	<18,989>
<1,325>	<3,000>	<1,675>	Capitalized Wages	<29,123>	<12,000>	17,123	<2,273>	<15,008>
89,089	91,750	2,661	TOTAL WAGES	329,147	360,773	31,626	87,089	328,732
57,496	59,855	2,359	Employee Benefits	215,456	237,708	22,252	49,461	203,018
185	140	<45>	Office Supplies	541	610	69	66	490
715	881	166	Telephone	2,567	3,533	966	811	2,877
0	180	180	Trav/Trips/Conference	0	720	720	0	474
4,247	4,544	297	Paper	17,962	18,296	334	4,527	18,152
3,905	4,251	346	Cleaning Supplies	19,058	17,487	<1,571>	5,020	21,608
1,523	822	<701>	Replacements	5,251	4,142	<1,109>	1,204	6,003
792	787	<5>	Laundry	3,123	3,292	169	742	3,180
24,701	13,725	<10,976>	Repairs & Maintenance	62,469	60,400	<2,069>	29,963	98,198
4,729	2,925	<1,804>	Repairs & Mtce-Elevator	13,028	11,700	<1,328>	2,789	12,148
128	200	72	Repairs & Mtce-Equip	204	400	196	39	39
346	275	<71>	Painting Program	899	1,100	201	176	1,461
0	225	225	Incidental Proj Exp	15	900	885	236	467
4,429	2,450	<1,979>	Air Conditioning-Maint	14,782	9,800	<4,982>	3,210	11,816
8,418	7,707	<711>	Rub Remvl/Hauling	30,623	29,152	<1,471>	8,714	27,573
3,167	3,219	53	Rodent & Pest Control	13,454	12,876	<578>	2,797	11,186
812	480	<332>	Rentals-Truck	2,598	2,320	<278>	249	2,248
115,592	102,666	<12,926>	TOTAL OTHER CONTROL.	402,031	414,436	12,405	110,002	420,938
204,681	194,416	<10,265>	TOTAL CONTROLLABLE EXP	731,179	775,209	44,030	197,091	749,670
			Less: Allocated Exp					
16,016	19,665	3,649	Depreciation	64,032	78,660	14,628	15,929	61,922
16,016	19,665	3,649	TOTAL ALLOCATED EXP	64,032	78,660	14,628	15,929	61,922
220,696	214,081	<6,615>	NET EXPENSE	795,211	853,869	58,658	213,020	811,592
	,	-,-10,			,-37		,	
<188,454>	<184,104>	4,350	Allocated-Svs and Ent	<676,096>	<734,224>	<58,128>	<181,641>	<690,632>
<6,058>	<6,058>	0	Allocated-USAC	<24,232>	<24,232>	0	<6,058>	<24,232>
<2,295>	<2,295>	0	Allocated-GSA	<9,180>	<9,180>	0	<2,296>	<9,184>
<7,963>	<6,717>	1,246	Allocated-Comm Board	<28,567>	<26,779>	1,788	<7,675>	<29,182>
<15,926>	<14,907>	1,019	Allocated-A & SS	<57,135>	<59,454>	<2,319>	<15,350>	<58,362>
<220,696>	<214,081>	6,615	TOTAL OTHER	<795,210>	<853,869>	<58,659>	<213,020>	<811,592>
0	0	<0>	TOTAL EXPENSE	1	0	<1>	0	0

UTILITIES EXPENSE STATEMENT

NOV. 04(10/28/12-11/24/12)				FISCAL YEAR 12-13			FISCAL YEAR 11-12	
C	CURRENT MONTH			YTD 4 MO(07/29/12-11/24/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
13,835	12,503	<1,332>	Chiller Water	96,143	68,714	<27,429>	13,587	67,242
77,831	54,941	<22,890>	Elec-Non Air Cond.	249,497	226,193	<23,304>	37,886	203,779
7,604	6,664	<940>	Water-Non Air Cond.	30,681	28,598	<2,083>	5,286	26,151
4,280	7,649	3,369	Steam-Non Air Cond.	14,986	24,990	10,004	6,095	19,866
6,888	3,026	<3,862>	Gas	20,163	11,208	<8,955>	1,879	7,950
110,438	84,783	<25,655>	TOTAL OTHER CONTROL.	411,470	359,703	<51,767>	64,733	324,988
110,438	84,783	<25,655>	TOTAL CONTROLLABLE EXP	411,470	359,703	<51,767>	64,733	324,988
<94,780>	<72,351>	22,429	Allocated-Svs and Ent	<352,247>	<307,746>	44,501	<54,228>	<275,561>
<2,642>	<2,642>	0	Allocated-USAC	<10,568>	<10,568>	0	<2,631>	<10,512>
<1,001>	<1,001>	0	Allocated-GSA	<4,004>	<4,004>	0	<999>	<3,984>
<4,005>	<2,929>	1,076	Allocated-Comm Board	<14,884>	<12,458>	2,426	<2,292>	<11,644>
<8,010>	<5,860>	2,150	Allocated-A & SS	<29,767>	<24,927>	4,840	<4,583>	<23,287>
<110,438>	<84,783>	25,655	TOTAL OTHER	<411,470>	<359,703>	51,767	<64,733>	<324,988>
0	0	0	TOTAL EXPENSE	0	0	0	0	0