ASSOCIATED STUDENTS UCLA

FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

December (11/22/15 - 12/26/15)

Prepared

January 15, 2016

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - DECEMBER 2015 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

| | 4-15 | FY 1 | | | 6/15) | | EMBER (11/ CURREN | DECE | | |
|---|----------------|-------------|-----------------|----------|----------------|----------------|----------------------|-------------|-----------------------|-------------|
| | | LAST YE | | NCE | VARIA | MONTH | | BUD | | ACT |
| | | LAST TE | (ACT | | | ACT/ | GET | BOD | UAL | ACT |
| | % | \$ | % | \$ | 80D % | \$ | % | \$ | % | \$ |
| GROSS INCOME | | | | | | | | | | |
| UCLA Store | | 3,868 | (11.1%) | (430) | (7.3%) | (271) | | 3,709 | | 3,438 |
| UCLA Restaurants | | 1,362 | (18.1%) | (246) | (7.2%) | (87) | | 1,203 | | 1,116 |
| Services Division | | 270 | 7.0% | 19 | (9.1%) | (29) | | 318 | | 289 |
| UCLA Student Union | | 124 | (21.8%) | (27) | (13.4%) | (15) | | 112 | | 97 |
| TOTAL | | 5,624 | (12.2%) | (684) | (7.5%) | (402) | | 5,342 | | 4,940 |
| GROSS MARGIN | | | Pts. | | Pts. | | | | | |
| UCLA Store | 35.8% | 1,384 | (1.5) | (206) | (0.3) | (104) | 34.6% | 1,282 | 34.3% | 1,178 |
| UCLA Restaurants | 70.0% | 953 | 1.6 | (154) | 0.9 | (52) | 70.7% | 851 | 71.6% | 799 |
| Services Division | 100.0% | 270 | 0.0 | 19 | 0.3 | (28) | 99.7% | 317 | 100.0% | 289 |
| UCLA Student Union | 40.3% | 50 | (0.1) | (11) | 2.7 | (3) | 37.5% | 42 | 40.2% | 39 |
| TOTAL | 47.2% | 2,657 | (0.5) | (352) | 0.1 | (187) | 46.6% | 2,492 | 46.7% | 2,305 |
| WAGES & BENEFITS | | | | | | | | | | |
| UCLA Store | 14.1% | 545 | (1.3) | 16 | 0.0 | 42 | 15.4% | 571 | 15.4% | 529 |
| UCLA Restaurants | 47.1% | 642 | (9.4) | 11 | (1.5) | 31 | 55.0% | 662 | 56.5% | 631 |
| Services Division | 18.5% | 50 | 0.2 | (3) | (1.3) | 1 | 17.0% | 54 | 18.3% | 53 |
| UCLA Student Union TOTAL | 46.8% 23.0% | 58 1,295 | (10.9) (2.7) | 2 26 | (2.3) (0.4) | 6 80 | 55.4% 25.3% | 62 1,349 | 57.7% 25.7% | 56 1,269 |
| | 23.078 | 1,235 | (2.7) | 20 | (0.4) | 00 | 23.378 | 1,545 | 23.1 /0 | 1,203 |
| OTHER CONTROLLABLES | | | | | | | | | | |
| UCLA Store | 6.4% | 248 | 0.7 | 51 | (0.2) | 8 | 5.5% | 205 | 5.7% | 197 |
| UCLA Restaurants | 11.0% | 150 | (0.9) | 17 0 | (0.8) | 1 | 11.1% | 134 | 11.9% | 133 |
| Services Division UCLA Student Union | 34.1% 31.5% | 92 39 | 2.3 (7.7) | 1 | 1.2 (5.3) | 13 0 | 33.0% 33.9% | 105 38 | 31.8% 39.2% | 92 38 |
| | 9.4% | 529 | 0.1 | 69 | (0.3) | 22 | 9.0% | 482 | 9.3% | 460 |
| CONTRIBUTION | | | | | (0.0) | | ,. | | | |
| UCLA Store | 15.3% | 591 | (2.2) | (139) | (0.5) | (54) | 13.6% | 506 | 13.1% | 452 |
| UCLA Store | 11.8% | 161 | (2.2) | (139) | (0.5) | (34) | 4.6% | 506 | 3.0% | 452 34 |
| Services Division | 47.0% | 127 | 2.8 | 17 | 0.1 | (14) | 49.7% | 158 | 49.8% | 144 |
| UCLA Student Union | (37.9%) | (47) | (17.8) | (7) | (3.9) | 4 | (51.8%) | (58) | (55.7%) | (54) |
| TOTAL | 14.8% | 832 | (3.1) | (256) | (0.7) | (85) | 12.4% | 661 | 11.7% | 576 |
| ALLOCATED EXPENSES | | | | | | | | | | |
| Admin&Support Services | 9.7% | 548 | (1.6) | (9) | (0.9) | (1) | 10.4% | 556 | 11.3% | 557 |
| Maintenance Division | 3.9% | 218 | (0.5) | 0 | (0.4) | (6) | 4.0% | 212 | 4.4% | 218 |
| Utilities | 1.4% | 79 | 0.0 | 10 | 0.6 | 39 | 2.0% | 108 | 1.4% | 69 |
| Depreciation | 3.6% | 205 | (0.3) | 10 | 0.0 | 16 | 3.9% | 211 | 3.9% | 195 |
| TOTAL | 18.7% | 1,050 | (2.3) | 11 | (0.7) | 48 | 20.3% | 1,087 | 21.0% | 1,039 |
| NET INCOME (LOSS) | | | | | | | | | | |
| FROM OPERATIONS | (3.9%) | (218) | (5.5) | (245) | (1.4) | (37) | (8.0%) | (426) | (9.4%) | (463) |
| OTHER INC/(EXP) | | | | | | | | | | |
| Non-Recurrent Inc/(Exp) | 0.0% | (1) | 0.0 | (1) | 0.0 | (2) | 0.0% | 0 | 0.0% | (2) |
| Interest Income | 0.3% | 15 | (0.1) | (4) | (0.1) | (3) | 0.3% | 14 | 0.2% | 11 |
| Interest (Expense) | (0.8%) | (44) | 0.1 | 7 | 0.1 | 4 | (0.8%) | (41) | (0.7%) | (37) |
| Income Taxes | 0.0% | 0 | 0.0 | 0 | 0.0 | 0 | 0.0% | 0 | 0.0% | 0 |
| Student Union Fee Income TOTAL | 3.8% 3.3% | 213 183 | 0.8 0.7 | 13 15 | 0.4 0.3 | 3 2 | 4.2% 3.7% | 223 196 | 4.6% 4.0% | 226 198 |
| | | | - | - | | | | | | |
| NET INCOME (LOSS) | (0.6%) | (35) | (4.8) | (230) | (1.1) | (35) | (4.3%) | (230) | (5.4%) | (265) |

| | | FY 1 | 4-15 | | | | | | | | | |
|------|---|---------|---------|---------|------------|----------|-------------|------------|---------|---------|--|--|
| | YTD 5 MONTHS (07/26/15 - 12/26/15) ACTUAL BUDGET VARIANCE | | | | | | | | | | | |
| 1 | ΑCTL | JAL | BUDO | GET | | | | | LAST YE | EAR ACT | | |
| \$ | | % | \$ | % | ACT/ \$ | 80D % | AC1/L \$ | Y ACT % | s | % | | |
| | | | · | | · | | | | · | | | |
| 22,0 | 148 | | 22,223 | | (175) | (0.8%) | (271) | (1.2%) | 22,319 | | | |
| 6,6 | | | 6,595 | | 102 | 1.5% | 292 | 4.6% | 6,405 | | | |
| 1,7 | | | 1,848 | | (100) | (5.4%) | 100 | 6.1% | 1,648 | | | |
| 5 | 525 | | 625 | | (100) | (16.0%) | (84) | (13.8%) | 609 | | | |
| 31,0 |)18 | | 31,291 | | (273) | (0.9%) | 37 | 0.1% | 30,981 | | | |
| | | | | | | Pts. | | Pts. | | | | |
| 7.1 | 05 | 32.2% | 7,129 | 32.1% | (24) | 0.1 | 1 | 0.4 | 7.104 | 31.8 | | |
| 4,7 | | 71.4% | 4,623 | 70.1% | 162 | 1.3 | 314 | 1.6 | 4,471 | 69.8 | | |
| 1,7 | 46 | 99.9% | 1,847 | 99.9% | (101) | 0.0 | 101 | 0.1 | 1,645 | 99.8 | | |
| 2 | 289 | 55.0% | 340 | 54.4% | (51) | 0.6 | (24) | 3.6 | 313 | 51.4 | | |
| 13,9 | 925 | 44.9% | 13,939 | 44.5% | (14) | 0.4 | 392 | 1.2 | 13,533 | 43.7 | | |
| | | | | | | | | | | | | |
| 2,7 | 60 | 12.5% | 2,827 | 12.7% | 67 | 0.2 | (41) | (0.3) | 2,719 | 12.2 | | |
| 3,1 | 71 | 47.3% | 3,160 | 47.9% | (11) | 0.6 | (96) | 0.7 | 3,075 | 48.0 | | |
| 2 | 266 | 15.2% | 270 | 14.6% | 4 | (0.6) | (13) | 0.2 | 253 | 15.4 | | |
| 3 | 816 | 60.2% | 321 | 51.4% | 5 | (8.8) | (14) | (10.6) | 302 | 49.6 | | |
| 6,5 | 513 | 21.0% | 6,578 | 21.0% | 65 | 0.0 | (164) | (0.5) | 6,349 | 20.5 | | |
| | | | | | | | | | | | | |
| 1,2 | 292 | 5.9% | 1,351 | 6.1% | 59 | 0.2 | 65 | 0.2 | 1,357 | 6.1 | | |
| 7 | 707 | 10.6% | 709 | 10.8% | 2 | 0.2 | (6) | 0.3 | 701 | 10.9 | | |
| 6 | 645 | 36.9% | 669 | 36.2% | 24 | (0.7) | (83) | (2.8) | 562 | 34.1 | | |
| 2 | 217 | 41.3% | 228 | 36.5% | 11 | (4.8) | 13 | (3.5) | 230 | 37.8 | | |
| 2,8 | 861 | 9.2% | 2,957 | 9.5% | 96 | 0.3 | (11) | 0.0 | 2,850 | 9.2 | | |
| | | | | | | | | | | | | |
| 3,0 |)53 | 13.8% | 2,952 | 13.3% | 101 | 0.5 | 24 | 0.2 | 3,029 | 13.6 | | |
| 9 | 907 | 13.5% | 754 | 11.4% | 153 | 2.1 | 212 | 2.6 | 695 | 10.9 | | |
| 8 | 335 | 47.8% | 907 | 49.1% | (72) | (1.3) | 5 | (2.6) | 830 | 50.4 | | |
| | 244) | (46.5%) | (209) | (33.4%) | (35) | (13.1) | (26) | (10.7) | (218) | (35.8 | | |
| 4,5 | 551 | 14.7% | 4,404 | 14.1% | 147 | 0.6 | 215 | 0.7 | 4,336 | 14.0 | | |
| | | | | | | | | | | | | |
| 2,6 | 65 | 8.6% | 2,782 | 8.9% | 117 | 0.3 | 83 | 0.3 | 2,748 | 8.9 | | |
| 1,1 | 10 | 3.6% | 1,039 | 3.3% | (71) | (0.3) | (87) | (0.3) | 1,023 | 3.3 | | |
| | 75 | 1.5% | 538 | 1.7% | 63 | 0.2 | 30 | 0.1 | 505 | 1.6 | | |
| 9 | 969 | 3.1% | 1,056 | 3.4% | 87 | 0.3 | 53 | 0.2 | 1,022 | 3.3 | | |
| 5,2 | 219 | 16.8% | 5,415 | 17.3% | 196 | 0.5 | 79 | 0.3 | 5,298 | 17.1 | | |
| | | | | | | | | | | | | |
| (6 | 68) | (2.2%) | (1,011) | (3.2%) | 343 | 1.0 | 294 | 0.9 | (962) | (3.1 | | |
| | | | | | | | | | | | | |
| | 24 | 0.1% | 0 | 0.0% | 24 | 0.1 | (19) | 0.0 | 43 | 0.1 | | |
| | 67 | 0.2% | 70 | 0.2% | (3) | 0.0 | (8) | 0.0 | 75 | 0.2 | | |
| (1 | 85) | (0.6%) | (207) | (0.7%) | 22 | 0.1 | 36 | 0.1 | (221) | (0.7 | | |
| | 0 | 0.0% | 0 | 0.0% | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | | |
| 1,1 | | 3.6% | 1,114 | 3.6% | 17 | 0.0 | 66 | 0.2 | 1,065 | 3.4 | | |
| 1,0 | | 3.3% | 977 | 3.1% | 60 | 0.2 | 75 | 0.2 | 962 | 3.1 | | |
| 3 | 869 | 1.2% | (34) | (0.1%) | 403 | 1.3 | 369 | 1.2 | 0 | 0.0 | | |

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - DECEMBER 2015 (\$000's) DIVISIONS FULLY ALLOCATED

| | | DECE | | 22/15 - 12/26 | 6/15) | | | FY 1 | 4-15 | Į | FISCAL YEAR 2015-2016 YTD 5 MONTHS (07/26/15 - 12/26/15) | | | | | | | FY 1 | 4-15 | |
|-------------|------------------|-------------|-------------------------|---------------|----------------|--------------|---------|-------------|-------------------------|--------------------------|---|------------------|----------------|-------------------------|--------------|----------------------|-------------|----------------------|-----------------------|-------------------------|
| | | | CURREN | T MONTH | | | | * | * | | | | | | 7/26/15 - 12 | | | | * | * |
| ACT | UAL | BUD | GET | | VARI | | | LAST YE | AR ACT | | ACT | UAL | BUD | GET | | VARI | | | LAST YE | AR ACT |
| | 0/ | | 0/ | ACT/E | | ACT/L | | • | 0/ | | | 0/ | | 0/ | | /BUD | ACT/L \$ | | • | 0/ |
| \$ | % | \$ | % | \$ | % | \$ | % | \$ | % | | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % |
| | | | | | | | | | | GROSS INCOME | | | | | | | | | | |
| 3,438 | | 3,709 | | (271) | (7.3%) | (430) | (11.1%) | 3,868 | | UCLA Store | 22,048 | | 22,223 | | (175) | (0.8%) | (271) | (1.2%) | 22,319 | |
| 1,116 | | 1,203 | | (87) | (7.2%) | (246) | (18.1%) | 1,362 | | UCLA Restaurants | 6,697 | | 6,595 | | 102 | 1.5% | 292 | 4.6% | 6,405 | |
| 289 | | 318 | | (29) | (9.1%) | 19 | 7.0% | 270 | | Services Division | 1,748 | | 1,848 | | (100) | (5.4%) | 100 | 6.1% | 1,648 | |
| 97 | | 112 | | (15) | (13.4%) | (27) | (21.8%) | 124 | | UCLA Student Union | 525 | | 625 | | (100) | (16.0%) | (84) | (13.8%) | 609 | |
| 4,940 | | 5,342 | | (402) | (7.5%) | (684) | (12.2%) | 5,624 | | TOTAL | 31,018 | | 31,291 | | (273) | (0.9%) | 37 | 0.1% | 30,981 | |
| | | | | | Pts. | | Pts. | | | GROSS MARGIN | | | | | | Pts. | | Pts. | | |
| 1,178 | 34.3% | 1,282 | 34.6% | (104) | (0.3) | (206) | (1.5) | 1,384 | 35.8% | UCLA Store | 7,105 | 32.2% | 7,129 | 32.1% | (24) | 0.1 | 1 | 0.4 | 7,104 | 31.8% |
| 799 | 71.6% | 851 | 70.7% | (52) | 0.9 | (154) | 1.6 | 953 | 70.0% | UCLA Restaurants | 4,785 | 71.4% | 4,623 | 70.1% | 162 | 1.3 | 314 | 1.6 | 4,471 | 69.8% |
| 289 | 100.0% | 317 | 99.7% | (28) | 0.3 | 19 | 0.0 | 270 | 100.0% | Services Division | 1,746 | 99.9% | 1.847 | 99.9% | (101) | 0.0 | 101 | 0.1 | 1.645 | 99.8% |
| 39 | 40.2% | 42 | 37.5% | (3) | 2.7 | (11) | (0.1) | 50 | 40.3% | UCLA Student Union | 289 | 55.0% | 340 | 54.4% | (51) | 0.6 | (24) | 3.6 | 313 | 51.4% |
| 2,305 | 46.7% | 2,492 | 46.6% | (187) | 0.1 | (352) | (0.5) | 2,657 | 47.2% | TOTAL | 13,925 | 44.9% | 13,939 | 44.5% | (14) | 0.4 | 392 | 1.2 | 13,533 | 43.7% |
| | | | | | | | | | | TOTAL CONTROLLABLES | | | | | | | | | | |
| 726 | 21.1% | 775 | 20.9% | 49 | (0.2) | 67 | (0.6) | 793 | 20.5% | UCLA Store | 4.052 | 18.4% | 4,177 | 18.8% | 125 | 0.4 | 24 | (0.1) | 4.076 | 18.3% |
| 765 | 68.5% | 796 | 66.2% | 31 | (0.2) | 27 | (10.4) | 792 | 58.1% | UCLA Restaurants | 3,878 | 57.9% | 3.869 | 58.7% | (9) | 0.8 | (102) | 1.1 | 3,776 | 59.0% |
| 145 | 50.2% | 159 | 50.0% | 14 | (0.2) | (3) | 2.4 | 142 | 52.6% | Services Division | 911 | 52.1% | 940 | 50.9% | 29 | (1.2) | (96) | (2.6) | 815 | 49.5% |
| 93 | 95.9% | 100 | 89.3% | 7 | (6.6) | (0) | (17.7) | 97 | 78.2% | UCLA Student Union | 533 | 101.5% | 549 | 87.8% | 16 | (13.7) | (30) | (14.3) | 531 | 87.2% |
| 1,729 | 35.0% | 1,830 | 34.3% | 101 | (0.0) | 95 | (2.6) | 1,824 | 32.4% | TOTAL | 9,374 | 30.2% | 9,535 | 30.5% | 161 | 0.3 | (176) | (0.5) | 9,198 | 29.7% |
| ., | | ., | | | (*** / | | (=) | ., | | | -, | | -, | | | | (| (0.07 | -, | |
| | | | | | (a). | | | | | CONTRIBUTION | | | | | | | | | | |
| 452 | 13.1% | 506 | 13.6% | (54) | (0.5) | (139) | (2.2) | 591 | 15.3% | UCLA Store | 3,053 | 13.8% | 2,952 | 13.3% | 101 | 0.5 | 24 | 0.2 | 3,029 | 13.6% |
| 34 | 3.0% | 55 | 4.6% | (21) | (1.6) | (127) | (8.8) | 161 | 11.8% | UCLA Restaurants | 907 | 13.5% | 754 | 11.4% | 153 | 2.1 | 212 | 2.6 | 695 | 10.9% |
| 144 | 49.8% | 158 | 49.7% | (14) | 0.1 | 17 | 2.8 | 127 | 47.0% | Services Division | 835 | 47.8% | 907 | 49.1% | (72) | (1.3) | 5 | (2.6) | 830 | 50.4% |
| (54) 576 | (55.7%) 11.7% | (58) 661 | (51.8%) 12.4% | 4 (85) | (3.9) (0.7) | (7) (256) | (17.8) | (47) 832 | (37.9%) 14.8% | UCLA Student Union | (244) 4,551 | (46.5%) 14.7% | (209) 4.404 | (33.4%) 14.1% | (35) 147 | (13.1) 0.6 | (26) 215 | (10.7) 0.7 | (218) 4,336 | (35.8%) 14.0% |
| 5/6 | 11.7% | 001 | 12.4% | (85) | (0.7) | (206) | (3.1) | 832 | 14.8% | | 4,551 | 14.7% | 4,404 | 14.1% | 147 | 0.6 | 215 | 0.7 | 4,330 | 14.0% |
| | | | | | | | | | | ALLOCATED EXPENSES | | | | | | | | | | |
| 553 | 16.1% | 570 | 15.4% | 17 | (0.7) | (1) | (1.8) | 552 | 14.3% | UCLA Store | 2,764 | 12.5% | 2,857 | 12.9% | 93 | 0.4 | 100 | 0.3 | 2,864 | 12.8% |
| 344 | 30.8% | 345 | 28.7% | 1 | (2.1) | 14 | (4.5) | 358 | 26.3% | UCLA Restaurants | 1,721 | 25.7% | 1,700 | 25.8% | (21) | 0.1 | (5) | 1.1 | 1,716 | 26.8% |
| 58 | 20.1% | 82 | 25.8% | 24 | 5.7 | (5) | (0.5) | 53 | 19.6% | Services Division | 291 | 16.6% | 416 | 22.5% | 125 | 5.9 | (11) | 0.4 | 280 | 17.0% |
| 84 | 86.6% | 90 | 80.4% | 6 | (6.2) | 3 | (16.4) | 87 | 70.2% | UCLA Student Union | 443 | 84.4% | 442 | 70.7% | (1) | (13.7) | (5) | (12.5) | 438 | 71.9% |
| 1,039 | 21.0% | 1,087 | 20.3% | 48 | (0.7) | 11 | (2.3) | 1,050 | 18.7% | TOTAL | 5,219 | 16.8% | 5,415 | 17.3% | 196 | 0.5 | 79 | 0.3 | 5,298 | 17.1% |
| | | | | | | | | | | NET INCOME (LOSS) | | | | | | | | | | |
| | | | | | | | | | | FROM OPERATIONS | | | | | | | | | | |
| (101) | (2.0%) | (64) | (1.2%) | (37) | (0.8) | (139) | (2.7) | 38 | 0.7% | UCLA Store | 290 | 0.9% | 95 | 0.3% | 195 | 0.6 | 124 | 0.4 | 166 | 0.5% |
| (310) | (6.3%) | (290) | (5.4%) | (20) | (0.9) | (114) | (2.8) | (196) | (3.5%) | UCLA Restaurants | (814) | (2.6%) | (946) | (3.0%) | 132 | 0.4 | 207 | 0.7 | (1,021) | (3.3%) |
| 87 | 1.8% | 76 | 1.4% | 11 | 0.4 | 13 | 0.5 | 74 | 1.3% | Services Division | 544 | 1.8% | 491 | 1.6% | 53 | 0.2 | (6) | 0.0 | 550 | 1.8% |
| (139) | (2.8%) | (148) | (2.8%) | 9 | 0.0 | (5) | (0.4) | (134) | (2.4%) | UCLA Student Union | (688) | (2.2%) | (651) | (2.1%) | (37) | (0.1) | (31) | (0.1) | (657) | (2.1%) |
| (463) | (9.4%) | (426) | (8.0%) | (37) | (1.4) | (245) | (5.5) | (218) | (3.9%) | TOTAL | (668) | (2.2%) | (1,011) | (3.2%) | 343 | 1.0 | 294 | 0.9 | (962) | (3.1%) |
| | | | | | | | | | | OTHER INC/(EXP) | | | | | | | | | | |
| (2) | 0.0% | 0 | 0.0% | (2) | 0.0 | (1) | 0.0 | (1) | | Non-Recurrent Inc/(Exp) | 24 | 0.1% | 0 | 0.0% | 24 | 0.1 | (19) | 0.0 | 43 | 0.1% |
| 11 | 0.2% | 14 | 0.3% | (3) | (0.1) | (4) | (0.1) | 15 | 0.3% | Interest Income | 67 | 0.2% | 70 | 0.2% | (3) | 0.0 | (8) | 0.0 | 75 | 0.2% |
| (37) | (0.7%) | (41) | (0.8%) | 4 | 0.1 | 7 | 0.1 | (44) | . , | Interest (Expense) | (185) | (0.6%) | (207) | (0.7%) | 22 | 0.1 | 36 | 0.1 | (221) | (0.7%) |
| 0 | 0.0% | 0 | 0.0% | 0 | 0.0 | 0 | 0.0 | 0 | 0.0% | Income Taxes | 0 | 0.0% | 0 | 0.0% | 0 | 0.0 | 0 | 0.0 | 0 | 0.0% |
| 226 | 4.6% | 223 | 4.2% | 3 | 0.4 | 13 | 0.8 | 213 | 3.8% | Student Union Fee Income | 1,131 | 3.6% | 1,114 | 3.6% | 17 | 0.0 | 66 | 0.2 | 1,065 | 3.4% |
| 198 | 4.0% | 196 | 3.7% | 2 | 0.3 | 15 | 0.7 | 183 | 3.3% | TOTAL | 1,037 | 3.3% | 977 | 3.1% | 60 | 0.2 | 75 | 0.2 | 962 | 3.1% |
| (265) | (5.4%) | (230) | (4.3%) | (35) | (1.1) | (230) | (4.8) | (35) | (0.6%) | NET INCOME (LOSS) | 369 | 1.2% | (34) | (0.1%) | 403 | 1.3 | 369 | 1.2 | 0 | 0.0% |
| , | | , , | , , | | . / | , | , , | , -, | , | · · · | | | . / | . , | | - | - | | - | |

ASUCLA P/L Reconciliation Dec-15

| Financial Analysis | |)00's |
|--|-------|-------|
| | De | ec-15 |
| Budgeted Net Income/(Loss) | | (\$23 |
| UCLA Store | | |
| Gross Margin: | | - |
| Bearwear below plan: overall fan enthusiasm diminished at the end of the football season due to the loss to USC which in turn eliminated any "Victory" related items | (116) | |
| Fast Track below plan: projected umbrella sales were reduced as there was no rain | (5) | |
| New Text above plan due to timing of early Winter quarter sales between December and January, (the gain will be given back in January) | 11 | |
| Course Reader Solutions above plan due higher other income for digital sales from Study.net for the Fall, partly offset by higher digital cost of goods in a low sales month | 34 | |
| Computer Store below plan due to Holiday demand for gift items was significantly lower than plan, and the staff and faculty appreciation sale fell below expectation | (26) | |
| Total Wages below plan | 33 | 1 |
| Other, various positive controllables | 15 | |
| Total Contribution | | (: |
| UCLA Restaurants | | |
| Gross Margin: | | |
| Wetzels/RX below plan as customer traffic is unexpectedly down in most Ackerman restaurants | (6) | |
| Northern Lights above plan mostly due to slight increase in customers and the average check is a bit higher than plan | 5 | |
| No Campus Student Ctr above plan mostly due to average check higher than plan and strong sales for finals week | 8 | |
| CSSC below plan due to closing of Southern Lights from a water leak and slightly aggressive budget | (26) | |
| Café Synapse above plan: budget written to reflect a different model not in operation yet (sales were budgeted down for less food options) | 8 | |
| Luvalle Food Servery below plan due to small decrease in customers from last year trends | (6) | |
| Kerckhoff Coffeehouse above plan due to strong sales for 10th and finals week and some additional customers from the closure of Southern Lights | 9 | |
| Jamba Juice below plan: estimated to be due to cooler weather season | (4) | |
| Catering below plan due to loss of Football training table events and less university holiday parties | (44) | |
| Total Wages below plan | 21 | |
| Other, mostly positive controllables | 14 | |
| Total Contribution | | Ű |
| Services | | |
| Gross Margin: | | |
| Licensing International below plan is reflective of minimal to no royalty earned from the poor performance in Europe | (10) | |
| Licensing Domestic below plan due to aggressive budget and some timing which will result in gaining a small amount back next month | (15) | |
| Leased Ops below plan due to mostly to the renewal agreement with Chase Bank which resulted in less ATM's and reduced rates | (6) | |
| Photography above plan as marketing was put forth to encourage seniors to have portraits taken early. This timing may negatively impact future months | 3 | |
| Other, positive controllables mainly in Licensing | 14 | |
| Total Contribution | | (|
| UCLA Student Union | | |
| Gross Margin: | | |
| Post Office below plan due to a decrease in international sales from new postal regulations | (4) | |
| Total Wages below plan | 5 | |
| Other, positive controllables | 3 | |
| Total Contribution | | |
| Allocated Expenses and Other | | |
| Utilities below plan due to running a more efficient HVAC system and lower chiller water rates and consumption (partly due to the installation of the variable speed drives) | 39 | |
| Maintenance above plan mostly due to repairs for the water leak in Southern Lights | (6) | |
| Depreciation lower than plan due to timing of capitals and reduced expenditures | 16 | |
| Other | 1 | |
| Total | | |
| Actual Net Income/(Loss) | | (\$20 |

ASUCLA P/L Reconciliation Year-To-Date Through December 2015

| Financial Analysis | \$0 | 00's |
|--|----------|--------------|
| | | (\$24 |
| Budgeted Net Income/(Loss) | | (\$34 |
| UCLA Store | | |
| Gross Margin: | | |
| Bearwear below plan due to negative results in November and December sales related to reduction in promotional events and reduced fan enthusiasm | (161) | |
| Fast Track above plan: positive results from sales of "Los Angeles" themed tourist merchandise during the Special Olympics and strong sales of backpacks | 15 | |
| Campus Portrait Studio above plan due to sitting schedule for yearbooks was opened earlier than budgeted | 7 | |
| Market above plan due to increased warm/hot weather good for beverage business and campus visitor traffic strong during the Special Olympics | 9 | |
| E-Commerce below plan due to lower than expected response to event driven merchandise and reduced sales related to Score Big promotions | (18) | |
| New Text above plan due to shortfall in used book availability increases new text sales, generally strong new text sales and changes in procedures and pricing strategy | 58 | |
| Used Text below plan due to lower availability of used books | (29) | |
| Course Reader Solutions above plan mostly due to higher digital sales in the Fall from Study.net | 56 | |
| Computer Store above plan due to higher department sales and a large lab school order, however this has been reduced by lower sales in December | 9 | |
| LuValle Books above plan due to strong sales of Law textbooks | 17 | |
| HSS Dental above plan mostly due to addition of a hygiene school | 7 | |
| Total Wages lower than plan, mostly career | 34 | |
| Other, positive controllables mostly freight out, payment to UCLA and employee benefits | 97 | |
| Total Contribution | + | 101 |
| UCLA Restaurants | + | |
| Gross Margin: | (22) | |
| Wetzels/RX below plan: customer traffic is unexpectedly down in most Ackerman restaurants | (33) | |
| Greenhouse below plan: customer traffic is unexpectedly down in most Ackerman restaurants | (17) | |
| Northern Lights above plan due to average check higher than plan and a slight increase in customers | | |
| No Campus Student Ctr above plan mostly due to average check higher than plan and a strong finals week | 31 | |
| CSSC below plan due to closing of Southern Lights from a water leak | (34) | |
| Café Synapse above plan: budget is written for a different operation model that has not yet been executed (sales budgeted down for less food options) | 46 14 | |
| Kerckhoff Coffeehouse above plan due to higher than average check and some additional customers due to closure of Southern Lights | | |
| Cooperage below plan due to aggressive budget for sales rebound that has not occurred, (sales in most Ackerman restaurants 1st floor and A-Level softer than expected) Kikka Sushi above plan due to sales in new location better than expected | (16) | |
| Music Café above plan due to more customer traffic than last year | 17 | |
| Catering above plan due to catered events not budgeted for Special Olympics (partially offset by loss of Football training table events) | 36 | |
| Concessions above plan due to several unbudgeted events and conservative budget for Special Olympics | 82 | |
| Total Wages higher than plan | (12) | |
| Other | 11 | |
| Total Contribution | | 153 |
| Services | | 100 |
| Gross Margin: | | |
| Licensing International below plan due to mostly to poor performance in Europe and adjustment for prior month estimates for Japan | (26) | |
| Licensing Domestic below plan due to aggressive jersey sales budget and "College Vault" line sales down in connection with the game against Texas that were not repeated | (46) | |
| Leased Ops below plan due to delay of additional offices for Enrollment Management, and the Chase renewal agreement resulted in less ATM's and reduced rates | (9) | |
| Photography below plan due to an aggressive budget (less on campus events) | (19) | |
| Other, mostly positive controllables mainly in Licensing | 28 | |
| Total Contribution | | (72 |
| UCLA Student Union | | |
| Gross Margin: | | |
| Student Union Ops below plan mostly due to Special Olympics loss of one of the primary clients for this summer | (41) | |
| AU Post Office below plan due to marketplace changes mostly lower postage sales | (10) | |
| Total Wages lower than plan | 8 | |
| Other, positive controllables mainly student union event fund | 8 | |
| Total Contribution | + | (35 |
| Allocated Expenses and Other | + | |
| A&SS below plan mostly career wages and insurance expense | 117 | |
| Maintenance higher than plan mostly repairs and maintenance (leak in Southern Lights, LuValle roof, prevention of water leaks in Kerchkoff, elevator repairs) | (71) | |
| Utilities lower than plan: mostly chiller water due to reduced use of steam for heating and possible positive impact from the installation of frequency drives for the pumps | 63 | |
| Depreciation lower than plan due to timing of capitals and reduced expenditures | 87 | |
| Interest Expense below plan due to prior year refinancing of AU debt | 22 | |
| Various positive non-recurrent income | 24 | |
| Other, mostly positive student fee income | 14 | |
| Total | - | 256 \$369 |

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES BALANCE SHEETS (\$000)

| | Current Month December 2015 | Prior Month November 2015 | Prior Year July 2015 |
|--|--------------------------------|------------------------------|-------------------------|
| ASSETS | Describer 2010 | | |
| CURRENT ASSETS: | | | |
| Cash and cash equivalents | \$9,826 | \$11,887 | \$11,434 |
| Accounts receivable | 3,461 | 3,747 | 4,012 |
| Less: Allowance for doubtful accounts | (306) | (297) | (263) |
| Accounts receivable, net | 3,155 | 3,450 | 3,749 |
| Student fees receivable | 1,544 | 1,394 | 489 |
| Inventories | 7,597 | 6,364 | 5,893 |
| Prepaid expenses and other current assets | 258 | 202 | 278 |
| Total current assets | 22,380 | 23,297 | 21,843 |
| LONG TERM ASSETS | | | |
| Long term note receivable | \$200 | \$200 | \$200 |
| Property, equipment and improvements | 68,624 | 68,627 | 68,112 |
| Less: Accumulated depreciation | (44,727) | (44,535) | (43,761) |
| Total long term assets | 24,097 | 24,292 | 24,551 |
| TOTAL ASSETS | \$46,477 | \$47,589 | \$46,394 |
| | . , | . , | · · · |
| LIABILITIES AND RETAINED EARNINGS | | | |
| CURRENT LIABILITIES: | | | |
| Accounts payable | \$4,784 | \$5,536 | \$5,291 |
| Wages and payroll taxes payable | 2,844 | 2,807 | 3,324 |
| Sales tax payable & other liabilities | 919 | 943 | 767 |
| Interest payable | 247 | 287 | 139 |
| Deferred income | 653 | 720 | 235 |
| Funds held for others | 124 736 | 126 736 | 102 736 |
| Current portion of long term debt Total current liabilities | 10,307 | 11,155 | 10,594 |
| Total current habilities | 10,307 | 11,155 | 10,594 |
| LONG TERM DEBT: | | | |
| AU expansion loan | 9,595 | 9,595 | 9,595 |
| Total long term debt | 9,595 | 9,595 | 9,595 |
| TOTAL LIABILITIES | 19,902 | 20,750 | 20,189 |
| RETAINED EARNINGS: | | | |
| Beginning Balance | 26,205 | 26,205 | 25,924 |
| Year-to-date net income/(loss) | 370 | 634 | 23,324 |
| Ending Balance | 26,575 | 26,839 | 26,205 |
| TOTAL LIABILITIES AND RETAINED EARNINGS | \$46,477 | \$47,589 | ¢16 201 |
| I OTAL LIADILITIES AND RETAINED EARININGS | \$40,477 | \$47,389 | \$46,394 |

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS December 2015 (\$000's)

| | Current Month | Year to Date | Prior Year to Date |
|--|-------------------------------------|-------------------------------------|----------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: Net income/(loss) Adjustments to reconcile net income/(loss) to net | (\$264) | \$369 | \$0 |
| cash provided/(used) by operating activities: Depreciation Loss (Gain) on disposal of fixed asset (Increase)/decrease in current assets: | 195 1 | 969 1 | 1,022 0 |
| Accounts receivable Student fees receivable Inventories Prepaid expenses and other current assets | 295 (150) (1,233) (56) | 593 (1,055) (1,704) 20 | (1,200) 209 (1,682) 125 |
| Increase/(decrease) in current liabilities: Accounts payable Sales tax payable & other liabilities Wages and payroll taxes payable Interest payable Deferred Income | (752) (24) 37 (40) (67) | (507) 152 (480) 108 418 | 358 (83) 2 222 394 |
| Funds held for others Net cash provided/(used) by operating activities | (37) (2) (2,060) | 24 (1,092) | (625) |
| CASH PROVIDED/(USED) BY INVESTING ACTIVITIES: Purchase of property, equipment and improvements Change in capital projects in progress | (19) 18 | (534) 18 | (296) 0 |
| Net cash used in investing activities | (1) | (516) | (296) |
| CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: Principal payments on AU expansion loan | 0 | 0 | 0 |
| Net cash provided/(used) by financing activities | 0 | 0 | 0 |
| NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS | (2,061) | (1,608) | (921) |
| CASH AND CASH EQUIVALENTS, Beginning | 11,887 | 11,434 | 10,881 |
| CASH AND CASH EQUIVALENTS, Ending | \$9,826 | \$9,826 | \$9,960 |

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION December 2015 (\$000's)

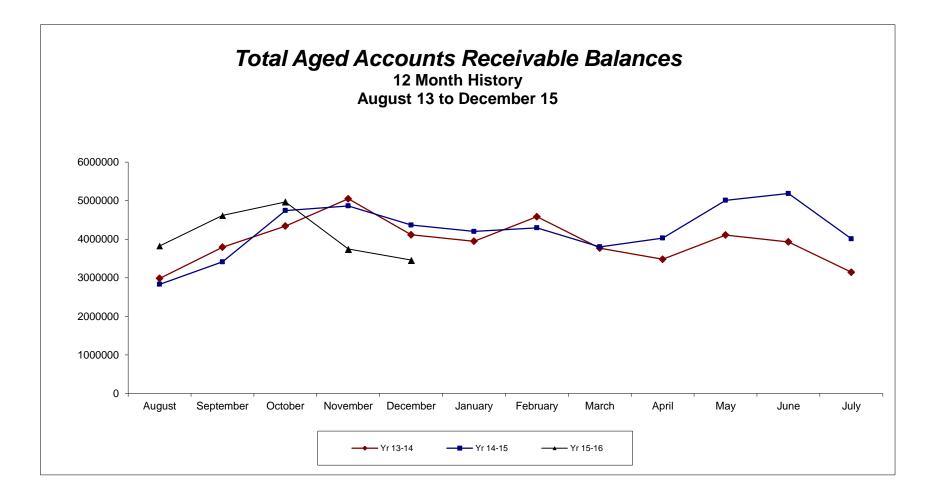
| CASH AND CASH EQUIVALENTS Less: Committed Capital Projects | \$9,826 |
|---|-----------|
| Ackerman A Level and First Floor Remodel | (2,905) |
| Student Service Center | (435) |
| KH Coffeehourse Patio Membrane | (225) |
| Subtotal | (3,565) |
| Adjustment for Cash Overdraft Entry | (943) |
| Uncommitted Cash | 5,318 |
| BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL) | 10,080 |
| RESERVE SURPLUS (DEFICIT) | (\$4,762) |

| | FY 2015-2016 Decemberr 2015 | | | | | | | | | | | | |
|-------------|--|---------|----------|------|-------|------------------------|---------|-------|-------------|--------|--|--|--|
| PROJEC | | BUDGET | | | | PROJECTED Remaining | | Over | - | | | | |
| FRUJEC | | BUDGET | Payments | PO's | Total | Balance | Pendina | | | Status | | | |
| ASUCLA | | | | | | | | | | | | | |
| 2015-001 | A Level/1st Floor Remodel | 1,000.0 | 95.0 | 0.0 | 95.0 | 905.0 | | 0.0 | In Progress | | | | |
| Total Store | e/Services | 1,000.0 | 95.0 | 0.0 | 95.0 | 905.0 | 0.0 | 0.0 | 4 | | | | |
| Store/Serv | ices | | | | | | | | | | | | |
| 2015-002 | Store General Replacement | 50.0 | 3.9 | 0.0 | 3.9 | 46.1 | | 0.0 | In Progress | | | | |
| 2015-003 | Informal Photo-Equipment | 5.0 | 0.0 | 0.0 | 0.0 | 0.0 | 5.0 | 0.0 | Pending | | | | |
| 2015-004 | DC Carts | 25.0 | 0.0 | 0.0 | 0.0 | 0.0 | 25.0 | 0.0 | Pending | | | | |
| 2015-005 | DC Equipment - Tunnel | 50.0 | 0.0 | 0.0 | 0.0 | 0.0 | 50.0 | 0.0 | Pending | | | | |
| 2015-006 | DC Dock Retrofit - Tunnel | 75.0 | 0.0 | 0.0 | 0.0 | 0.0 | 75.0 | 0.0 | Pending | | | | |
| 2015-007 | HTS Air Conditioning | 75.0 | 0.0 | 0.0 | 0.0 | 0.0 | 75.0 | 0.0 | Pending | | | | |
| 2015-008 | Wireless Store Expansion | 50.0 | 0.0 | 0.0 | 0.0 | 0.0 | 50.0 | 0.0 | Pending | | | | |
| 2015-009 | AU B-Level Update | 175.0 | 0.0 | 0.0 | 0.0 | 0.0 | 175.0 | 0.0 | Pending | | | | |
| Total Store | e/Services | 505.0 | 3.9 | 0.0 | 3.9 | 46.1 | 455.0 | 0.0 | | | | | |
| Food Serv | ice | | | | | | | | | | | | |
| 2015-010 | FS Miscellaneous and Unanticipated | 50.0 | 1.4 | 11.4 | 12.8 | 37.2 | | 0.0 | In Progress | | | | |
| 2015-011 | FS Patio Furniture Upgrade | 20.0 | 19.9 | 0.0 | 19.9 | 0.0 | | (0.1) | Completed | | | | |
| 2015-012 | FS New trash/recycling/compost receptacles | 75.0 | 12.8 | 0.0 | 12.8 | 62.2 | | 0.0 | In Progress | | | | |
| 2015-013 | LV New cash stands and re-lamination of counters | 25.0 | 0.0 | 18.3 | 18.3 | 6.7 | | 0.0 | In Progress | | | | |
| 2015-014 | NC Convection Oven | 10.0 | 0.0 | 0.0 | 0.0 | 0.0 | 10.0 | 0.0 | Pending | | | | |
| | Commissary Dish Machine | 60.0 | 0.0 | 0.0 | 0.0 | 0.0 | 60.0 | 0.0 | Pending | | | | |
| Total Food | Services | 240.0 | 34.1 | 29.7 | 63.8 | 106.1 | 70.0 | (0.1) | | | | | |
| Technolog | | | | | | | | | | | | | |
| 2015-016 | Printer Replacement | 2.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2.0 | 0.0 | Pending | | | | |
| 2015-017 | PC Replacement | 10.0 | 0.0 | 0.0 | 0.0 | 0.0 | 10.0 | 0.0 | Pending | | | | |
| 2015-018 | Kronos Replacement. | 150.0 | 0.0 | 0.0 | 0.0 | 0.0 | 150.0 | 0.0 | Pending | | | | |
| 2015-019 | Network Infrastructure Upgrade | 180.0 | 159.0 | 6.9 | 165.9 | 14.1 | | 0.0 | In Progress | | | | |
| 2015-020 | Marketing Hardware/software Upgrade | 15.0 | 0.0 | 0.0 | 0.0 | 0.0 | 15.0 | 0.0 | Pending | | | | |
| Total Tech | nology | 357.0 | 159.0 | 6.9 | 165.9 | 14.1 | 177.0 | 0.0 | | | | | |
| Others | | | | | | | | | | | | | |
| 2015-021 | Fac. Misc. Remodels | 40.0 | 0.0 | 0.0 | 0.0 | 0.0 | 40.0 | 0.0 | Pending | | | | |
| 2015-022 | KH 2nd Floor Lobby/Hallway Re-Flooring | 30.0 | 0.0 | 0.0 | 0.0 | 0.0 | 30.0 | 0.0 | Pending | | | | |
| 2015-023 | KH 3rd Floor Staircase/Landing Re-carpeting | 20.0 | 0.0 | 0.0 | 0.0 | 0.0 | 20.0 | 0.0 | Pending | | | | |
| 2015-024 | NC Restroom Improvement | 60.0 | 0.0 | 0.0 | 0.0 | 0.0 | 60.0 | 0.0 | Pending | | | | |
| 2015-025 | KH Men's Restroom | 20.0 | 0.0 | 0.0 | 0.0 | 0.0 | 20.0 | 0.0 | Pending | | | | |
| 2015-026 | LVC Patio Deck | 30.0 | 0.0 | 0.0 | 0.0 | 0.0 | 30.0 | 0.0 | Pending | | | | |
| 2015-027 | SUO Omni Locks | 75.0 | 0.0 | 0.0 | 0.0 | 0.0 | 75.0 | 0.0 | Pending | | | | |
| 2015-028 | Custodial Replacements | 10.0 | 0.0 | 0.0 | 0.0 | 0.0 | 10.0 | 0.0 | Pending | | | | |
| 2015-029 | Finance Misc. Replacements | 15.0 | 0.0 | 0.0 | 0.0 | 0.0 | 15.0 | 0.0 | Pending | | | | |
| 2015-030 | Licensing Office Reconfiguration | 75.0 | 0.0 | 0.0 | 0.0 | 0.0 | 75.0 | 0.0 | Pending | | | | |
| 2015-031 | LP Security System | 40.0 | 4.2 | 0.0 | 4.2 | 35.8 | | 0.0 | In Progress | | | | |
| Total Othe | | 415.0 | 4.2 | 0.0 | 4.2 | 35.8 | 375.0 | 0.0 | | | | | |
| Total Curr | ent Year Projects | 2,517.0 | 296.2 | 36.6 | 332.8 | 1,107.1 | 1,077.0 | (0.1) | | | | | |

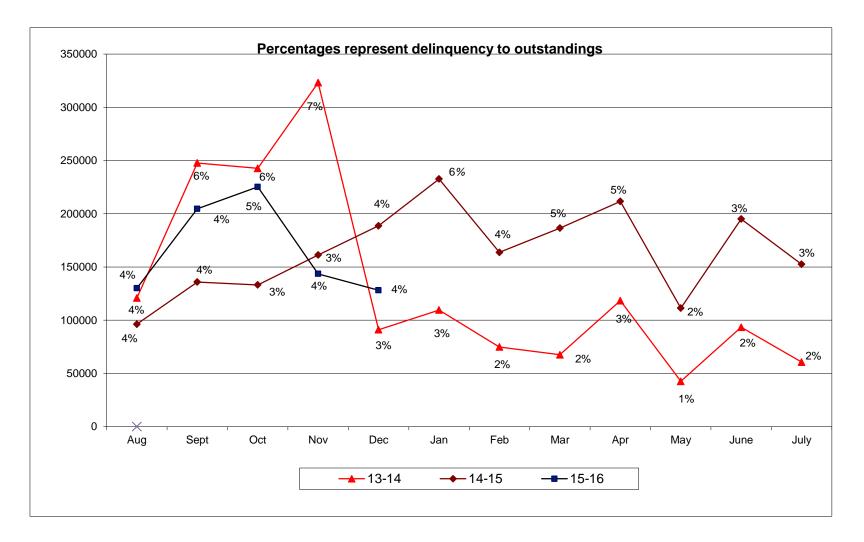
ASUCLA SERVICES AND ENTERPRISES Capital Expenditures -Current Year Projects (\$000's) FY 2015-2016 Decemberr 2015

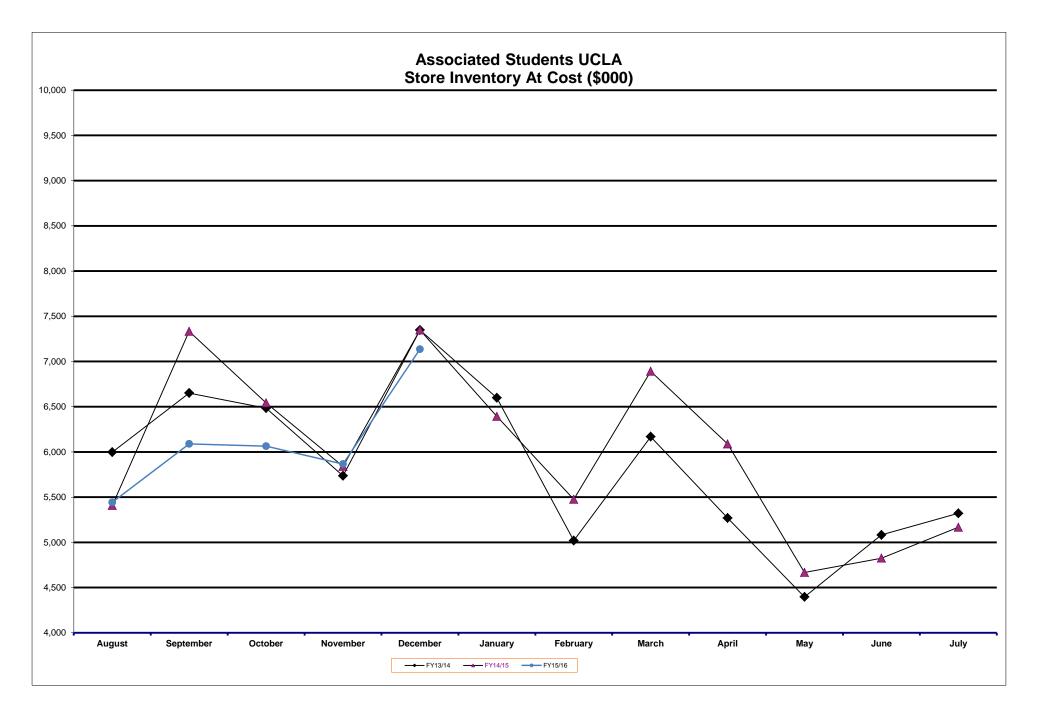
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

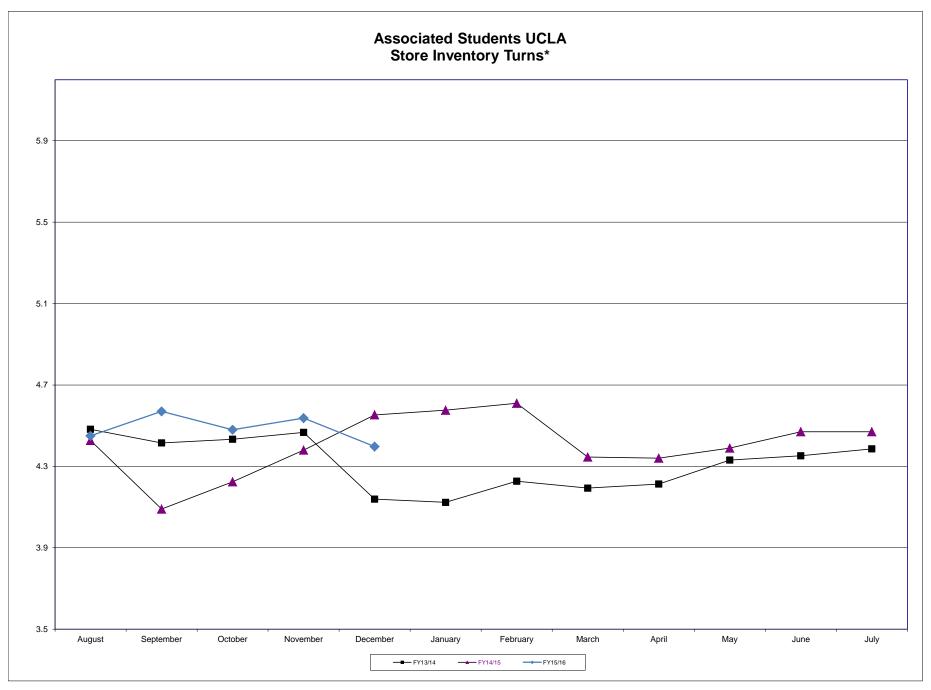
| 12/26/2015 Dec | Current | % | 30+ | % | 60+ | % | 90+ | % | 120+ | % | 150+ | % | Total | % |
|---------------------|-------------|------|-----------|------|-----------|------|----------|------|----------|------|----------|------|-------------|------|
| UNIVERSITY | \$703,085 | 22% | \$64,631 | 96% | \$11,914 | 37% | \$6,590 | 25% | \$3,479 | 10% | \$13,782 | 39% | \$803,481 | 23% |
| ASUCLA PUBLICATIONS | \$135,264 | 4% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$135,264 | 4% |
| ASUCLA USA/GSA | \$80,502 | 2% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$80,502 | 2% |
| DUE FROM VENDORS | \$164,327 | 5% | (\$1,596) | -2% | \$13,126 | 41% | \$10,402 | 40% | \$29,094 | 84% | \$19,397 | 55% | \$234,750 | 7% |
| DENTAL KITS | \$384,971 | 12% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$384,971 | 11% |
| OTHER | \$1,797,577 | 55% | \$4,342 | 6% | \$7,051 | 22% | \$9,302 | 35% | \$1,979 | 6% | \$2,009 | 6% | \$1,822,260 | 53% |
| TOTAL CURRENT MONTH | \$3,265,726 | 100% | \$67,377 | 100% | \$32,091 | 100% | \$26,294 | 100% | \$34,552 | 100% | \$35,188 | 100% | \$3,461,228 | 100% |
| | 94% | | 2% | | 1% | | 1% | | 1% | | 1% | | 100% | |
| | | | | | | | | | | | | | | |
| 11/21/2015 Nov | Current | % | 30+ | % | 60+ | % | 90+ | % | 120+ | % | 150+ | % | Total | % |
| UNIVERSITY | \$612,832 | 18% | \$185,984 | 73% | \$16,410 | 31% | \$10,341 | 43% | \$9,992 | 31% | \$15,615 | 44% | \$851,174 | 23% |
| ASUCLA PUBLICATIONS | \$156,315 | 5% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$156,315 | 4% |
| ASUCLA USA/GSA | \$89,939 | 3% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$89,939 | 2% |
| DUE FROM VENDORS | \$400,089 | 12% | \$56,288 | 22% | \$11,747 | 22% | \$9,311 | 38% | \$21,813 | 69% | \$14,542 | 42% | \$513,790 | 14% |
| DENTAL KITS | \$443,801 | 13% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$443,801 | 12% |
| OTHER | \$1,646,575 | 49% | \$11,757 | 5% | \$24,142 | 47% | \$4,624 | 19% | \$152 | 0% | \$4,831 | 14% | \$1,692,081 | 45% |
| TOTAL CURRENT MONTH | \$3,349,551 | 100% | \$254,029 | 100% | \$52,299 | 100% | \$24,276 | 100% | \$31,957 | 100% | \$34,988 | 100% | \$3,747,100 | 100% |
| | 89% | | 7% | | 1% | | 1% | | 1% | | 1% | | 100% | |
| 10/24/2015 Oct | Current | % | 30+ | % | 60+ | % | 90+ | % | 120+ | % | 150+ | % | Total | % |
| UNIVERSITY | \$726,155 | 17% | \$372,742 | 83% | \$17,090 | 26% | \$17,907 | 19% | \$8,897 | 26% | \$10,839 | 35% | \$1,153,630 | 23% |
| ASUCLA PUBLICATIONS | \$156,028 | 4% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$156,028 | 3% |
| ASUCLA USA/GSA | \$71,534 | 2% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$71,534 | 2% |
| DUE FROM VENDORS | \$276,353 | 6% | \$14,422 | 3% | (\$5,253) | -8% | \$12,933 | 14% | \$23,164 | 68% | \$15,442 | 50% | \$337,061 | 7% |
| DENTAL KITS | \$543,261 | 13% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$543,261 | 11% |
| OTHER | \$2,516,319 | 58% | \$65,627 | 14% | \$54,986 | 82% | \$62,551 | 67% | \$1,942 | 6% | \$4,770 | 15% | \$2,706,195 | 54% |
| TOTAL CURRENT MONTH | \$4,289,650 | 100% | \$452,791 | 100% | \$66,823 | 100% | \$93,391 | 100% | \$34,003 | 100% | \$31,051 | 100% | \$4,967,709 | 100% |
| | 86% | | 9% | | 1% | | 2% | | 1% | | 1% | | 100% | |



Aged Accounts Receivable Balances > 60 Days Past Due







*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE INCOME STATEMENT

| DEC. | 05(11/22/15-12/2 | 6/15) | ľ | F | ISCAL YEAR 15-1 | 6 | FISCAL YE | AR 14-15 |
|--|--|---|--|---|---|--|--|---|
| | CURRENT MONTH | | | | MO(07/26/15-12/ | | LAST YEA | |
| ACTUAL | BUDGET | VARIANCE | | ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| 1,392,609 | 1,517,300 | <124,691> | ACADEMIC SUPPORT DIV | 9,137,586 | 9,480,873 | <343,287> | 1,406,582 | 9,431,595 |
| 1,115,096 | 1,297,943 | | GENERAL MDSE DIVISION | 6,274,530 | 6,435,596 | <161,066> | 1,430,967 | 6,470,479 |
| 94,621 | 86,300 | 8,321 | HILLTOP SHOP | 469,074 | 480,700 | <11,626> | 119,569 | 481,534 |
| 176,622 356,128 | 164,600 363,000 | 12,022 | LU VALLE COMMONS STORE E-COMMERCE DIVISION | 1,208,701 994,477 | 1,184,404 1,011,000 | 24,297 <16,523> | 187,591 439,169 | 1,211,355 1,092,770 |
| 147,647 | 166,340 | <18,693> | HEALTH SCIENCES STORE | 3,262,172 | 3,017,364 | 244,808 | 170,519 | 3,008,965 |
| 3,282,723 | 3,595,483 | <312,760> | TOTAL SALES | 21,346,541 | 21,609,937 | <263,396> | 3,754,396 | 21,696,699 |
| | | | | | | | | |
| 2,247,709 | 2,413,754 | 166,045 | Less: Cost of Sales | 14,857,048 | 15,012,622 | 155,574 | 2,467,955 | 15,124,585 |
| | | | Less: Shrinkage | | | | | |
| | | | Less. Shi inkage | | | | | |
| 4,384 | 4,630 | 246 | ACADEMIC SUPPORT DIV | 33,186 | 31,320 | <1,866> | 4,808 | 36,329 |
| 5,299 | 5,380 | 81 | GENERAL MDSE DIVISION | 30,687 | 27,090 | <3,597> | 5,949 | 27,185 |
| 441 | 410 | | HILLTOP SHOP | 2,178 | 2,270 | 92 | 563 | 2,266 |
| 984 | 700 | <284> | LU VALLE COMMONS STORE | 7,032 | 5,130 | <1,902> | 1,087 | 7,181 |
| 0 1,560 | 1,310 860 | 1,310 <700> | E-COMMERCE DIVISION HEALTH SCIENCES STORE | <530> 13,164 | 3,660 11,270 | 4,190 <1,894> | 1,587 2,326 | 4,064 12,739 |
| 12,668 | 13,290 | 622 | SHRINKAGE | 85,717 | 80,740 | <4,977> | 16,321 | 89,764 |
| 2,260,378 | 2,427,044 | 166,666 | TOTAL COST OF SALES | 14,942,765 | 15,093,362 | 150,597 | 2,484,276 | 15,214,349 |
| | | | | | | | | |
| 68.5 | 67.1 | <1.3> | COST OF SALES % | 69.6 | 69.5 | <0.1> | 65.7 | 69.7 |
| 1,022,345 | 1,168,439 | <146,094> | GROSS MARGIN | 6,403,775 | 6,516,575 | <112,800> | 1,270,121 | 6,482,350 |
| 31.5 0.4 | 32.9 0.4 | <1.3> <0.0> | GROSS MARGIN % SHRINKAGE % | 30.4 0.4 | 30.5 0.4 | <0.1> <0.0> | 34.3 0.4 | 30.3 0.4 |
| 0.1 | 0.1 | (0.02 | STINETINGE // | 0.1 | 0.1 | 10.07 | 0.1 | 0.1 |
| 31.1 | 32.5 | <1.4> | NET GROSS MARGIN % | 30.0 | 30.2 | <0.2> | 33.8 | 29.9 |
| | | | [| | | | | |
| 11.6 | 12.8 | <1.2> | ACADEMIC SUPPORT DIV | 16.8 | 16.4 | 0.4 | 13.2 | 16.0 |
| 47.6 39.9 | 50.3 38.4 | | GENERAL MDSE DIVISION | 48.7 40.8 | 49.4 39.6 | <0.7> 1.2 | 49.1 39.6 | 49.0 39.8 |
| 39.9 32.3 | 38.4 34.2 | 1.5 <1.9> | HILLTOP SHOP LU VALLE COMMONS STORE | 40.8 32.2 | 39.6 31.3 | 1.2 | 39.6 31.4 | 39.8 29.7 |
| 52.5 | 49.0 | 3.2 | E-COMMERCE DIVISION | 51.4 | 51.0 | 0.5 | 50.0 | 50.7 |
| 33.7 | 32.5 | 1.2 | HEALTH SCIENCES STORE | 22.2 | 23.4 | <1.2> | 32.8 | 23.2 |
| | | | | | | | | |
| 155,618 | 113,164 | 42,454 | OTHER INCOME | 701,384 | 612,625 | 88,759 | 113,776 | 622,118 |
| 1,177,963 | 1,281,603 | <103,640> | GROSS MARGIN/OTHER | 7,105,159 | 7,129,200 | <24,041> | 1,383,897 | 7,104,468 |
| | | | Less: Controllable Exp | | | | | |
| | | | Less. controllable Exp | | | | | |
| 247,063 | 259,547 | 12,484 | Career Wages | 1,237,191 | 1,279,552 | 42,361 | 250,810 | 1,254,137 |
| 0 | 2,500 | 2,500 | Limited Appointment | 5,984 | 2,500 | <3,484> | 1,556 | 2,273 |
| 142,462 | 160,528 | 18,066 | Student Wages | 828,161 | 823,147 | <5,014> | 159,321 | 783,470 |
| 389,526 | 422,575 | 33,049 | TOTAL WAGES | 2,071,336 | 2,105,199 | 33,863 | 411,688 | 2,039,880 |
| 11.9 | 11.8 | <0.1> | WAGE % TO SALES | 9.7 | 9.7 | 0.0 | 11.0 | 9.4 |
| 139,384 | 148,143 | 8,759 | Employee Benefits | 688,852 | 721,670 | 32,818 | 133,255 | 678,870 |
| 18,308 | 12,632 | <5,676> | Office Supplies | 55,988 | 52,055 | <3,933> | 24,793 | 63,040 |
| 12,366 | 13,760 | 1,394 | Telephone | 62,461 | 67,640 | 5,179 | 14,474 | 67,163 |
| 80 | 80 | 0 | Telex | 400 | 400 | 0 | 80 | 400 |
| 19 | 14 | <5> | Postage | 100 | 66 | <34> | 21 | 166 |
| 2,833 0 | 1,650 1,050 | <1,183> 1,050 | Trav/Trips/Conference Membership Fees | 6,811 800 | 8,050 1,925 | 1,239 1,125 | 1,745 1,000 | 9,461 1,100 |
| 3,867 | 3,150 | | Operating Supplies | 25,538 | 23,740 | <1,798> | 7,446 | 27,392 |
| 46,544 | 54,875 | 8,331 | Freight Out | 145,433 | 179,140 | 33,707 | 51,630 | 193,755 |
| 1,472 | 900 | <572> | Transportation | 5,287 | 4,500 | <787> | 900 | 4,503 |
| 0 | 0 | 0 | Merchandise Losses | 53 | 0 | <53> | 406 | 406 |
| <480> | 0 | 480 | Postage Stamp O/S | <487> | 0 | 487 | 0 | 89 |
| 0 16,947 | 0 15,765 | 0 <1 182> | Uniforms Advertising | 0 146,686 | 400 156,260 | 400 9,574 | 16 16,034 | 441 150,520 |
| <751> | <1,950> | | Vendor Adv. Allowance | <9,704> | <8,425> | 9,574 1,279 | <1,325> | <6,942 |
| 23 | 50 | | Direct Mail Adv. | 260,991 | 260,250 | <741> | 148 | 263,673 |
| 9,072 | 6,570 | <2,502> | Repairs & Maintenance | 38,166 | 27,298 | <10,868> | 7,962 | 26,867 |
| 52,644 | 59,377 | | Bank Card Expense | 336,388 | 345,872 | 9,484 | 60,753 | 347,480 |
| 631 | 0 | | Overs/Shorts | 6,059 | 0 | <6,059> | <339> | <1,337> |
| 506 0 | 0 | <506> 0 | Credit Card Adjustments Textbook Rental Exp | 2,282 <297> | 0 1,273 | <2,282> 1,570 | 1,371 47 | 5,925 1,630 |
| 547 | 0 | | Rentals-Facilities | 2,208 | 1,273 | <2,208> | 501 | 2,505 |
| 0 | 0 | 0 | Rentals-Truck | 1,168 | 1,600 | 432 | 0 | 1,604 |
| 300 | 0 | <300> | Taxes & Licenses | 300 | 0 | <300> | 0 | 0 |
| 14,207 | 11,729 | | Professional Services | 60,018 | 57,729 | <2,289> | 11,019 | 28,116 |
| 4,184 | 2,000 | | Temp Agency Service | 5,217 | 3,500 | <1,717> | 2,437 | 3,707 |
| 2,709 75 | 5,460 75 | 2,751 | Commission Expense Concession Expense | 11,680 35,195 | 15,200 35,196 | 3,520 1 | 0 5,932 | 2,801 36,308 |
| /5 0 | 2 | 2 | Alloc of Distr Cntr | 55,195 0 | 55,190 | 7 | 5,952 | 0,000 N |
| 11,371 | 17,516 | 6,145 | Payment to UCLA | 93,007 | 116,889 | 23,882 | 41,001 | 126,322 |
| 336,857 | 352,848 | 15,991 | TOTAL OTHER CONTROL. | 1,980,601 | 2,072,235 | 91,634 | 381,307 | 2,035,965 |
| 726,383 | 775,423 | 49,040 | TOTAL CONTROLLABLE EXP | 4,051,937 | 4,177,434 | 125,497 | 792,994 | 4,075,844 |
| AE1 501 | E06 100 | ZE4 E00- | GROSS CONTRIBUTION TO | 2 052 222 | 2 051 760 | 101 456 | E00.002 | 2 020 624 |
| 451,581 | 506,180 | < 34, 599> | SVCS AND ENTERPRISES | 3,053,222 | 2,951,766 | 101,456 | 590,902 | 3,028,624 |
| | | | Less: Allocated Exp | | | | | |
| | | | · · · · · · · · · · · · · · · · · · · | | | | | |
| | 37,291 | <4,878> | Allocated ExpHR | 171,206 | 183,545 | 12,339 | 34,238 | 174,450 |
| 42,169 | | | Allocated Exp. Fin | 692,361 | 727,082 | 34,721 | 146,648 | 782,204 |
| 137,969 | 141,989 | 4,020 | | 226.002 | 368,537 | 32,444 | 70,970 | 366,660 |
| 137,969 66,637 | 141,989 70,193 | 3,556 | Allocated ExpIS | 336,093 | | | | |
| 137,969 66,637 31,285 | 141,989 70,193 32,275 | 3,556 990 | Allocated Exp. Mktg | 159,316 | 161,609 | 2,293 | 30,895 | 158,896 |
| 137,969 66,637 31,285 107,561 | 141,989 70,193 32,275 107,335 | 3,556 990 <226> | Allocated Exp. Mktg Allocated Exp Othr SA | 159,316 512,904 | 161,609 522,730 | 2,293 9,826 | 30,895 98,221 | 158,896 507,498 |
| 137,969 66,637 31,285 107,561 83,872 | 141,989 70,193 32,275 107,335 77,836 | 3,556 990 <226> <6,036> | Allocated Exp. Mktg Allocated Exp Othr SA Maintenance | 159,316 512,904 427,470 | 161,609 522,730 382,597 | 2,293 9,826 <44,873> | 30,895 98,221 84,189 | 158,896 507,498 397,021 |
| 137,969 66,637 31,285 107,561 | 141,989 70,193 32,275 107,335 | 3,556 990 <226> | Allocated Exp. Mktg Allocated Exp Othr SA | 159,316 512,904 | 161,609 522,730 | 2,293 9,826 | 30,895 98,221 | 158,896 507,498 |
| 137,969 66,637 31,285 107,561 83,872 25,078 | 141,989 70,193 32,275 107,335 77,836 36,619 | 3,556 990 <226> <6,036> 11,541 | Allocated Exp. Mktg Allocated Exp Othr SA Maintenance Utilities | 159,316 512,904 427,470 171,854 | 161,609 522,730 382,597 182,930 | 2,293 9,826 <44,873> 11,076 | 30,895 98,221 84,189 28,536 | 158,896 507,498 397,021 182,918 |
| 137,969 66,637 31,285 107,561 83,872 25,078 58,518 | 141,989 70,193 32,275 107,335 77,836 36,619 65,523 | 3,556 990 <226> <6,036> 11,541 7,005 15,972 | Allocated Exp. Mktg Allocated Exp Othr SA Maintenance Utilities Depreciation | 159,316 512,904 427,470 171,854 292,458 | 161,609 522,730 382,597 182,930 327,615 | 2,293 9,826 <44,873> 11,076 35,157 | 30,895 98,221 84,189 28,536 58,720 | 158,896 507,498 397,021 182,918 292,628 |

| DEC. | 05(11/22/15-12/2 | 26/15) | | F | ISCAL YEAR 15-1 | 6 | FISCAL YE | AR 14-15 |
|--------------------|--------------------|--------------------|--|---------------------|----------------------|--------------------|--------------------|----------------------|
| | CURRENT MONTH | | | | MO(07/26/15-12/ | | LAST YEA | |
| ACTUAL | BUDGET | VARIANCE | | ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| 100 700 | 111 (27 | -10.005 | | (42 700 | 706 022 | (2) 225 | 122 421 | 640.076 |
| 100,722 145,253 | 111,627 129,013 | <10,905> 16,240 | CENTRAL DIVISION NORTH CAMPUS DIVISION | 643,798 916,128 | 706,023 850,047 | <62,225> 66,081 | 122,431 178,292 | 648,076 820,724 |
| 85,201 | 116,148 | | SOUTH DIVISION | 637,959 | 642,138 | <4,179> | 115,735 | 631,142 |
| 195,062 | 199,100 | | LU VALLE DIVISION | 1,083,696 | 1,108,468 | <24,772> | 236,327 | 1,065,818 |
| 219,114 | 208,986 | 10,128 | COOPERAGE DIVISION | 1,272,398 | 1,275,985 | <3,587> | 243,607 | 1,152,352 |
| 196,558 | 253,420 | | SPECIAL EVENTS DIVISION | 1,131,790 | 1,040,731 | 91,059 | 261,758 | 1,076,564 |
| 941,911 | 1,018,294 | | TOTAL SALES | 5,685,767 | 5,623,392 | 62,375 | 1,158,151 | 5,394,674 |
| 541,511 | 1,010,254 | <70,5052 | TOTAL SALLS | 5,005,707 | 5,025,552 | 02,575 | 1,150,151 | 3,334,074 |
| 316,821 | 351,979 | 35,158 | Less: Cost of Sales | 1,912,625 | 1,971,474 | 58,849 | 408,969 | 1,933,933 |
| 33.6 | 34.6 | 0.9 | COST OF SALES % | 33.6 | 35.1 | 1.4 | 35.3 | 35.9 |
| 625,090 | 666,315 | <41,225> | GROSS MARGIN | 3,773,142 | 3,651,918 | 121,224 | 749,182 | 3,460,741 |
| 66.4 | 65.4 | 0.9 | GROSS MARGIN % | 66.4 | 64.9 | 1.4 | 64.7 | 64.2 |
| | | | | | | | | |
| 66.5 | 66.8 | <0.4> | CENTRAL DIVISION | 66.1 | 67.4 | <1.3> | 65.7 | 66.5 |
| 66.9 | 64.4 | 2.5 | NORTH CAMPUS DIVISION | 65.1 | 64.4 | 0.8 | 64.2 | 64.0 |
| 67.9 | 64.9 | 3.0 | SOUTH DIVISION | 66.7 | 64.4 | 2.3 | 67.8 | 64.2 |
| 67.3 | 66.8 | | LU VALLE DIVISION | 69.2 | 66.7 | 2.5 | 66.9 | 67.1 |
| 64.8 | 65.3 | <0.4> | COOPERAGE DIVISION | 65.4 | 64.9 | 0.5 | 64.7 | 62.8 |
| 68.0 | 65.0 | 3.0 | SPECIAL EVENTS DIVISION | 66.8 | 62.6 | 4.2 | 62.6 | 62.0 |
| | | | | | | | | |
| 173,598 | 184,915 | | OTHER INCOME | 1,011,684 | 971,405 | 40,279 | 204,204 | 1,010,746 |
| 798,688 | 851,230 | <52,542> | GROSS MARGIN/OTHER | 4,784,827 | 4,623,323 | 161,504 | 953,386 | 4,471,488 |
| | | | Local Controllable Free | | | | | |
| 1 | | | Less: Controllable Exp | | | | | |
| 316,583 | 221 107 | 4,604 | Career Wages | 1,510,841 | 1,496,867 | <13,974> | 305,367 | 1,451,493 |
| 316,583 | 321,187 900 | 4,604 900 | Career Wages Limited Appointment | 1,510,841 | 1,496,867 1,600 | <13,974> 1,600 | 305,367 3,146 | 1,451,493 10,554 |
| 177,497 | 197,878 | 20,381 | Student Wages | 1,013,641 | 1,003,998 | <9,643> | 3,146 217,265 | 996,398 |
| <33,232> | <38,283> | | Labor Recharge | <202,065> | <192,215> | 9,850 | <39,063> | <182,366> |
| 460,848 | 481,682 | 20,834 | TOTAL WAGES | 2,322,417 | 2,310,250 | <12,167> | 486,714 | 2,276,079 |
| 48.9 | 47.3 | | WAGE % TO SALES | 40.9 | 41.1 | 0.2 | 42.0 | 42.2 |
| | | -1.02 | | | | 0.2 | .2.0 | |
| 170,417 | 180,130 | 9,713 | Employee Benefits | 849,074 | 849,659 | 585 | 155,315 | 798,898 |
| 2,178 | 1,675 | | Office Supplies | 9,187 | 8,390 | <797> | 902 | 7,049 |
| 3,756 | 4,383 | 627 | Telephone | 20,307 | 21,902 | 1,595 | 4,877 | 21,319 |
| 500 | 500 | 0 | Training Programs | 8,175 | 10,000 | 1,825 | 500 | 6,902 |
| 43,807 | 46,303 | 2,496 | Paper | 259,534 | 266,461 | 6,927 | 53,699 | 257,872 |
| 4.7 | 4.6 | <0.1> | Paper % To Sales | 4.6 | 4.7 | 0.2 | 4.6 | 4.8 |
| 5,558 | 4,778 | <780> | Cleaning Supplies | 28,162 | 24,239 | <3,923> | 5,895 | 24,007 |
| <8,980> | <10,350> | <1,370> | Purchasing Rebates | <46,502> | <51,750> | <5,248> | <9,284> | <50,633> |
| 3,420 | 2,445 | <975> | Replacements | 20,252 | 13,505 | <6,747> | 2,771 | 14,902 |
| 2,724 | 4,477 | 1,753 | Laundry | 20,741 | 24,425 | 3,684 | 6,032 | 25,150 |
| 788 | 735 | <53> | Uniforms | 10,373 | 5,735 | <4,638> | <421> | 6,397 |
| 224 | 1,370 | 1,146 | Advertising | 24,129 | 46,975 | 22,846 | 845 | 41,642 |
| 0 | 100 | | Menu Development | 0 | 500 | 500 | 0 | 0 |
| 0 | 10 | | Dorm Coupons Expense | 2 | 61 | 59 | 2 | 3 |
| 10,191 | 5,460 | | Repairs & Maintenance | 52,463 | 27,184 | <25,279> | 10,449 | 54,032 |
| 28,557 | 32,698 | | Bank Card Expense | 175,153 | 184,308 | 9,155 | 33,544 | 164,813 |
| 1,447 | 1,340 | | Sales Tax Expense | 8,718 | 8,043 | <675> | 1,571 | 7,900 |
| 1,492 | 959 | | Overs/Shorts | 6,638 | 5,006 | <1,632> | 394 | 9,943 |
| 2 | 0 | | Credit Card Adjustments | 85 | 0 | <85> | 0 | 0 |
| 833 | 0 | | Rentals | 3,346 | 2,500 | <846> | 0 | 2,394 |
| 334 | 400 | 66 | Rentals-Truck | 1,641 | 2,050 | 409 | 193 | 2,237 |
| 50 | 0 | | Taxes & Licenses | 125 | 75 | <50> | 0 | 75 |
| 550 | - | | Professional Services | 550 | 650 | 100 | 600 500 | 600 2 781 |
| 1,276 | 0 | | Temp Agency Service | 6,556 | 1,000 | <5,556> | 500 36 042 | 2,781 |
| 34,636 303,759 | 36,896 | 2,260 10,550 | Commission Expense | 96,890 1,555,598 | 108,188 1,559,106 | 11,298 | 36,942 305,325 | 101,705 1,499,987 |
| 764,607 | 314,309 795,991 | 31,384 | TOTAL OTHER CONTROL. TOTAL CONTROLLABLE EXP | 3,878,015 | 3,869,356 | 3,508 <8,659> | 305,325 | 1,499,987 3,776,066 |
| 704,007 | 192,251 | 51,504 | GROSS CONTRIBUTION TO | 3,070,013 | 5,005,200 | <60,0> | 192,039 | 3,770,000 |
| 34,081 | 55,239 | <21,158> | SVCS AND ENTERPRISES | 906,811 | 753,967 | 152,844 | 161,347 | 695,422 |
| 51,001 | 55,255 | -21,1502 | | 500,011 | , 33,507 | 102,011 | 101,017 | 050,122 |
| 1 | | | Less: Allocated Exp | | | | | |
| | | | ····· | | | | | |
| 49,890 | 42,507 | <7,383> | Allocated ExpHR | 193,206 | 201,263 | 8,057 | 40,477 | 194,465 |
| 44,762 | 46,066 | 1,304 | Allocated Exp. Fin | 231,821 | 229,111 | <2,710> | 51,649 | 232,951 |
| 21,619 | 22,773 | | Allocated ExpIS | 112,938 | 115,925 | 2,988 | 24,995 | 105,078 |
| 10,150 | 10,471 | | Allocated Exp. Mktg | 53,239 | 51,077 | <2,162> | 10,881 | 47,144 |
| 34,896 | 34,823 | | Allocated Exp Othr SA | 170,874 | 164,898 | <5,976> | 34,593 | 148,237 |
| 70,704 | 63,173 | <7,531> | Maintenance | 360,356 | 310,520 | <49,836> | 70,971 | 334,687 |
| 21,141 | 29,715 | 8,574 | Utilities | 144,872 | 148,440 | 3,568 | 24,056 | 154,199 |
| 90,914 | 95,779 | 4,865 | Depreciation | 453,505 | 478,895 | 25,390 | 100,037 | 499,556 |
| 344,076 | 345,307 | 1,231 | TOTAL ALLOCATED EXP | 1,720,812 | 1,700,129 | <20,683> | 357,661 | 1,716,318 |
| | | | NET INCOME (LOCO) | | | 100.464 | | 1 020 000 |
| <309,994> | <290,068> | <19,926> | NET INCOME (LOSS) | <814,001> | <946,162> | 132,161 | <196,314> | <1,020,896> |
| 272 4 5- | 202 7 15 | 10 500 | TOTAL CUCTOMED COUNT | 1 500 035 | 1 570 000 | .0.045 | 227 - 77 | 1 505 000 |
| 272,157 | 282,745 | | TOTAL CUSTOMER COUNT | 1,568,975 | 1,578,820 | <9,845> | 337,176 | 1,565,664 |
| 96,691 | 103,463 | | 3RD PARTY CUST COUNT | 553,649 | 556,588 | <2,939> | 117,980 | 560,646 |
| 175,466 | 179,282 | <3,816> | ASUCLA CUSTOMER COUNT | 1,015,326 | 1,022,232 | <6,906> | 219,196 | 1,005,018 |
| 6 15 | E 00 | 0.15 | | 6.02 | E 02 | 0.10 | E 74 | E 2E |
| 6.15 7.77 | 5.99 7.37 | 0.15 0.39 | TOTAL AVERAGE CHECK 3RD PARTY AVG CHECK | 6.02 7.60 | 5.83 7.39 | 0.19 0.21 | 5.74 7.46 | 5.65 6.39 |
| 5.25 | 7.37 5.19 | 0.39 | ASUCLA AVERAGE CHECK | 7.60 5.16 | 7.39 4.98 | 0.21 | 7.46 4.82 | 6.39 4.72 |
| 5.25 | 5.19 | 0.00 | AUDICEN AVENAUL CHECK | 5.10 | 7.90 | 0.10 | 7.02 | 7.72 |
| 27,042 | 29,041 | 1,999 | EMPLOYEE HOURS | 140,226 | 142,011 | 1,785 | 32,239 | 145,529 |
| 34.83 | 35.06 | , | SALES/LABOR HOUR | 40.55 | 39.59 | 0.96 | 35.92 | 37.07 |
| 1 31.05 | 35.00 | -0.232 | | .0.55 | 55.55 | 5.50 | 55.52 | 57.07 |

| DEC. 05(11/22/15-12/26/15) | | | | ISCAL YEAR 15-1 | | FISCAL YEAR 14-15 LAST YEAR ACTUAL | | |
|----------------------------|-----------------|----------|---|-------------------------|------------------|---------------------------------------|----------------|------------------|
| | URRENT MONTH | | | YTD 5 MO(07/26/15-12/26 | | | | |
| ACTUAL | BUDGET | VARIANCE | | ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| 10,432 | 7,500 | 2,932 | PHOTOGRAPHY | 58,211 | 77,000 | <18,789> | 12,787 | 71,508 |
| 10,432 | 7,500 | 2,932 | TOTAL SALES | 58,211 | 77,000 | <18,789> | 12,787 | 71,508 |
| 102 | 300 | 198 | Less: Cost of Sales | 1,710 | 1,650 | <60> | 290 | 2,315 |
| 10,330 | 7,200 | 3,130 | GROSS MARGIN | 56,501 | 75,350 | <18,849> | 12,497 | 69,194 |
| 99.0 | 96.0 | 3.0 | GROSS MARGIN % | 97.1 | 97.9 | <0.8> | 97.7 | 96.8 |
| 99.0 | 96.0 | 3.0 | PHOTOGRAPHY | 97.1 | 97.9 | <0.8> | 97.7 | 96.8 |
| 184,938 | 210,373 | <25 435> | TRADEMARKS AND LICENSING | 1,197,369 | 1,269,932 | <72,563> | 170,466 | 1,101,792 |
| 94,047 | 99,744 | | LEASED OPS | 492,288 | 501,367 | <9,079> | 86,541 | 474,317 |
| 278,985 | 310,117 | | OTHER INCOME | 1,689,657 | 1,771,299 | <81,642> | 257,008 | 1,576,109 |
| 289,316 | 317,317 | , | GROSS MARGIN/OTHER | 1,746,158 | 1,846,649 | <100,491> | 269,504 | 1,645,302 |
| 269,510 | 517,517 | <28,002> | GRUSS MARGIN/UTHER | 1,740,156 | 1,040,049 | <100,491> | 209,504 | 1,045,302 |
| | | | Less: Controllable Exp | | | | | |
| 34,834 | 34,800 | <34> | Career Wages | 176,515 | 174,000 | <2,515> | 33,498 | 167,349 |
| 70 | 750 | | Student Wages | 836 | 3,675 | 2,839 | 224 | 2,772 |
| 34,903 | 35,550 | 647 | TOTAL WAGES | 177,351 | 177,675 | 324 | 33,721 | 170,122 |
| 334.6 | 474.0 | | WAGE % TO SALES | 304.7 | 230.8 | <73.9> | 263.7 | 237.9 |
| 19 160 | 19 906 | 627 | Employee Bonefite | 90.007 | 02 775 | 2 679 | 16 424 | 02 502 |
| 18,169 | 18,806 | | Employee Benefits | 89,097 | 92,775 | 3,678 | 16,434 | 82,583 |
| 60 | 700 | | Office Supplies | 1,563 | 3,500 | 1,937 | 588 | 3,548 |
| 814 | 700 | <114> | | 3,794 | 3,500 | <294> | 681 | 3,296 |
| 0 | 105 | | Postage | 57 | 525 | 468 | 0 | 139 |
| 0 | 50 | | Trav/Trips/Conference | 7,123 | 10,250 | 3,127 | 1,067 | 11,068 |
| 2,000 | 2,000 | | Enforcement | 7,499 | 7,500 | 1 | 2,000 | 7,818 |
| 0 | 0 | | Enforcement Adv. | 0 | 0 | 0 | 0 | 500 |
| 291 | 1,550 | | Business Promotion | 8,765 | 15,750 | 6,985 | 247 | 18,096 |
| 0 | 100 | | Repairs & Maintenance | 816 | 500 | <316> | 0 | 520 |
| 2,083 | 2,483 | | Professional Services | 10,886 | 12,415 | 1,529 | 2,083 | 10,415 |
| 1,019 | 250 | <769> | 5 | 4,997 | 1,250 | <3,747> | 0 | 2,200 |
| 2 | 3,800 | 3,798 | Trademark | 20,667 | 19,000 | <1,667> | 4,566 | 23,972 |
| 10,230 | 10,125 | <105> | Intern'l Agnt Fee/Tax | 113,535 | 113,005 | <530> | 0 | 113,650 |
| 15,160 | 16,704 | 1,544 | Domestic Agency Fee | 92,773 | 95,426 | 2,653 | 16,213 | 75,302 |
| 60,267 | 66,476 | 6,209 | Payment to UCLA | 372,195 | 386,643 | 14,448 | 64,706 | 291,916 |
| 110,096 | 123,849 | 13,753 | TOTAL OTHER CONTROL. | 733,767 | 762,039 | 28,272 | 108,586 | 645,023 |
| 144,999 | 159,399 | 14,400 | TOTAL CONTROLLABLE EXP | 911,119 | 939,714 | 28,595 | 142,307 | 815,144 |
| 144,316 | 157,918 | <13,602> | GROSS CONTRIBUTION TO SVCS AND ENTERPRISES | 835,039 | 906,935 | <71,896> | 127,197 | 830,158 |
| | | | Less: Allocated Exp | | | | | |
| 2 770 | 2 1 2 7 | -C 4 2 - | Allegated Even JUD | 14 710 | | 000 | 2 004 | 14 555 |
| 3,779 11,166 | 3,137 11,715 | | Allocated ExpHR Allocated Exp. Fin | 14,719 55,702 | 15,525 62,151 | 806 6,449 | 2,804 9,884 | 14,555 56,052 |
| 5,609 | | | Allocated ExpIS | | | | | |
| | 6,011 | | | 28,133 | 32,631 | 4,498 | 4,950 | 26,564 |
| 2,633 | 2,764 | | Allocated Exp. Mktg | 13,313 | 14,330 | 1,017 | 2,155 | 11,751 |
| 9,054 | 9,192 | | Allocated Exp Othr SA | 42,360 | 46,252 | 3,892 | 6,851 | 37,165 |
| 14,877 | 29,380 | , | Maintenance | 75,826 | 144,412 | 68,586 | 14,934 | 70,424 |
| 4,448 | 13,830 | , | Utilities | 30,484 | 69,086 | 38,602 | 5,062 | 32,446 |
| 6,097 | 6,361 | 264 | Depreciation | 30,483 | 31,805 | 1,322 | 6,238 | 31,163 |
| 57,663 | 82,390 | 24,727 | TOTAL ALLOCATED EXP | 291,019 | 416,192 | 125,173 | 52,877 | 280,120 |
| 86,653 | 75,528 | 11,125 | NET INCOME (LOSS) | 544,020 | 490,743 | 53,277 | 74,320 | 550,038 |

| DEC. 05(11/22/15-12/26/15) | | | FISCAL YEAR 15-16 | | | FISCAL YEAR 14-15 | | |
|----------------------------|--------------------------------------|----------------|---|------------------|------------------|-------------------|------------------|------------------|
| | CURRENT MONTH | | | | 40(07/26/15-12/ | | LAST YEAR ACTUAL | |
| ACTUAL | BUDGET | VARIANCE | | ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| | | | | | | | | |
| 30,626 | 31,380 | | EVENT SERVICES OFFICE | 226,745 | 274,155 | <47,410> | 34,899 | 243,070 |
| 0 | 30 | | STUDENT UNION OPERATIONS | 0 | 361 | <361> | 0 | 32 |
| 0 | 0 | | RECREATION & GAMES | 0 | 0 | 0 | 0 | 5 |
| 52,422 | 65,535 | , | AU POST OFFICE | 200,740 | 242,695 | <41,955> | 70,467 | 259,513 |
| 83,048 | 96,945 | <13,897> | TOTAL SALES | 427,485 | 517,211 | <89,726> | 105,366 | 502,620 |
| F2 0F1 | 64.002 | 12.042 | All Deat Office Cent | 100 457 | 227.250 | 40,000 | 60.205 | 250.017 |
| 52,051 | 64,093 | , | AU Post Office Cost | 196,457 | 237,356 | 40,899 | 69,395 | 258,017 |
| 5,969 0 | 5,920 0 | <49> | Facilities Costs Cost of Sales GM RM | 39,872 0 | 47,548 0 | 7,676 0 | 4,425 0 | 38,120 0 |
| 58,020 | 70,013 | ÷ | | 236,329 | - | 48,575 | - | 296,137 |
| 58,020 69.9 | 70,013 | 11,993 2.4 | Less: Cost of Sales COST OF SALES % | 236,329 | 284,904 55.1 | 48,575 | 73,820 70.1 | 296,137 |
| 25,028 | 26,932 | | GROSS MARGIN | 191,156 | 232,307 | <41,151> | 31,545 | 206,483 |
| 30.1 | 20,932 | 2.4 | GROSS MARGIN % | 44.7 | 44.9 | <0.2> | 29.9 | 41.1 |
| 50.1 | 27.0 | 2.7 | GROSS MARGIN 70 | דד./ | | <0.22 | 29.9 | 71.1 |
| 80.5 | 81.1 | <0.65 | EVENT SERVICES OFFICE | 82.4 | 82.7 | <0.2> | 87.3 | 84.3 |
| 0.0 | 100.0 | | STUDENT UNION OPERATIONS | 0.0 | 100.0 | <100.0> | 0.0 | 100.0 |
| 0.0 | 0.0 | | RECREATION & GAMES | 0.0 | 0.0 | <100.0> | 0.0 | 99.4 |
| 0.0 | 2.2 | | AU POST OFFICE | 2.1 | 2.2 | <0.1> | 1.5 | 0.6 |
| 0.7 | 2.2 | <1.5> | AU POST OFFICE | 2.1 | 2.2 | <0.1> | 1.5 | 0.0 |
| 5,607 | 3,975 | 1,632 | STUDENT UNION OPS | 63,482 | 64,853 | <1,371> | 5,530 | 59,904 |
| 8,311 | 3,975 11,537 | | AU POST OFFICE | 63,482 34,106 | 42,724 | <8,618> | 5,550 13,074 | 59,904 46,633 |
| 13,918 | 11,557 | | OTHER INCOME | 97,589 | 42,724 | <9,989> | 13,074 | 106,537 |
| 38,946 | 42,444 | | GROSS MARGIN/OTHER | 288,744 | 339,884 | <51,140> | 50,150 | 313,020 |
| 50,940 | 72,777 | <5,790× | GROSS MARGIN/OTTER | 200,744 | 559,004 | <51,1402 | 50,150 | 515,020 |
| | | | Less: Controllable Exp | | | | | |
| | | | Less. controllable Exp | | | | | |
| 26,244 | 30,859 | 4,615 | Career Wages | 152,453 | 154,295 | 1,842 | 28,536 | 145,291 |
| 14,864 | 15,339 | | Student Wages | 81,258 | 87,094 | 5,836 | 14,714 | 77,617 |
| 41,107 | 46,198 | 5,091 | TOTAL WAGES | 233,711 | 241,389 | 7,678 | 43,250 | 222,908 |
| 49.5 | 47.7 | , | WAGE % TO SALES | 54.7 | 46.7 | <8.0> | 41.1 | 44.4 |
| -15.5 | -1/./ | <1.52 | WAGE /0 TO SALLS | 54.7 | -10.7 | <0.02 | 71.1 | |
| 14,491 | 16,034 | 1,543 | Employee Benefits | 82,344 | 79,456 | <2,888> | 14,952 | 78,812 |
| 3,180 | 4,034 | , | Office Supplies | 6,215 | 7,665 | 1,450 | 121 | 4,134 |
| 2,888 | 3,332 | 444 | Telephone | 14,776 | 16,510 | 1,734 | 3,474 | 16,497 |
| 566 | 5,552 0 | | Trav/Trips/Conference | 566 | 1,150 | 584 | 2,609 | 3,255 |
| 2,716 | 2,274 | | 24 Hour Study Lounge | 2,716 | 2,274 | <442> | 2,546 | 2,546 |
| 232 | 232 | | Student Comm Art | 696 | 696 | 0 | 232 | 696 |
| 0 | 0 | 0 | Training Programs | 2,708 | 4,308 | 1,600 | 0 | 5,545 |
| 108 | 89 | - | Annual ASUCLA Events | 22,183 | 20,320 | <1,863> | 97 | 20,209 |
| 1,406 | 2,000 | | Student Event Exp | 32,349 | 31,482 | <867> | 3,938 | 38,004 |
| 55 | 139 | | Operating Supplies | 89 | 695 | 606 | 3,550 0 | 783 |
| 0 | 145 | 145 | Advertising | 348 | 734 | 386 | 0 | 1,692 |
| 476 | 601 | 145 | Business Promotion | 2,578 | 2,981 | 403 | 482 | 2,497 |
| 786 | 575 | | Repairs & Maintenance | | 6,479 | 1,102 | 381 | 9,287 |
| 986 | 1,540 | | Bank Card Expense | 5,377 4,384 | 5,702 | 1,318 | 1,376 | 9,287 5,552 |
| 500 | 39 | | Overs/Shorts | 1,759 | 145 | <1,614> | 1,570 | 642 |
| 300 | 0 | | Commission Expense | 575 | 0 | <575> | 0 | 042 |
| 3,206 | 2,629 | | Student Support Svcs | 3,206 | 2,629 | <577> | 2,791 | 2,791 |
| 15,417 | 15,417 | | Interaction Fund | 77,083 | 77,085 | 2 | 15,417 | 77,083 |
| 4,719 | 5,000 | | STUDENT UNION EVENT F | 39,274 | 47,000 | 7,726 | 5,731 | 38,349 |
| 52,031 | 54,080 | 2,049 | TOTAL OTHER CONTROL. | 299,224 | 307,311 | 8,087 | 54,146 | 308,374 |
| 93,138 | 100,278 | 7,140 | TOTAL CONTROLLABLE EXP | 532,936 | 548,700 | 15,764 | 97,396 | 531,282 |
| 55,150 | 100,270 | 7,170 | GROSS CONTRIBUTION TO | 552,550 | 510,700 | 13,707 | 57,550 | 551,202 |
| <54,192> | <57,834> | 3,642 | SVCS AND ENTERPRISES | <244,191> | <208,816> | <35,375> | <47,246> | <218,263> |
| 3 1/1525 | (37,0317 | 5,612 | | \$211,1517 | \$200,0107 | (35)5757 | \$1772.107 | (210,200) |
| | | | Less: Allocated Exp | | | | | |
| | | | | | | | | |
| 4,451 | 4,021 | <4305 | Allocated ExpHR | 19,330 | 19,912 | 582 | 3,598 | 19,075 |
| 3,741 | 4,703 | | Allocated Exp. Fin | 17,495 | 21,507 | 4,012 | 4,542 | 21,769 |
| 1,879 | 2,414 | | Allocated ExpIS | 8,851 | 11,329 | 2,478 | 2,275 | 10,414 |
| 882 | 1,110 | | Allocated Exp. Mktg | 4,176 | 4,955 | 779 | 990 | 4,545 |
| 3,033 | 3,691 | | Allocated Exp Othr SA | 13,329 | 16,064 | 2,735 | 3,148 | 14,491 |
| 44,199 | 40,737 | | Maintenance | 225,268 | 200,242 | <25,026> | 44,366 | 209,222 |
| 13,216 | 19,166 | 5,950 | Utilities | 90,564 | 95,739 | 5,175 | 15,038 | 96,394 |
| 12,951 | 14,398 | 5,930 1,447 | Depreciation | 64,438 | 95,739 71,990 | 7,552 | 12,804 | 90,394 62,563 |
| 84,353 | 90,240 | 5,887 | TOTAL ALLOCATED EXP | 443,452 | 441,738 | <1,714> | 86,760 | 438,474 |
| دردرت | 50,270 | 5,007 | | JJZ | | \1,/1T/ | 00,700 | דידי |
| <138,545> | <148,074> | 9,529 | NET INCOME (LOSS) | <687,643> | <650,554> | <37,089> | <134,006> | <656,736> |
| ~1JU,JTJ/ | 10,07⁺7 | وعدرد | | | ~0J0,JJ+/ | ~57,007/ | ~1000/ | ~0.00/ 0.0/ |

ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

| 0 500 500 Lineed Appointment 0 2,200 2,200 2,000 1,004 15,88 23,784 336,275 5,537 Suber Wages 117,437 140,056 6,621 22,940 15,274 320,027 4,127,05 5,55 0,02 6,0 25 339,277 1,127,05 339,277 1,127,05 339,277 1,127,05 339,277 1,127,05 339,277 1,127,05 2,120,00 1,120 2,120,00 1,120 2,127,07 1,120 2,127,07 1,120 2,120,00 1,120 2,120,00 1,120 2,120,00 1,120,00 | DEC. 05(11/22/15-12/26/15) | |] | FISCAL YEAR 15-16 | | | FISCAL YEAR 14-15 | | |
|--|----------------------------|-----------|----------|------------------------|-------------|-----------------|-------------------|-----------|-------------|
| 313,288 306,051 <7,227 Carcer Wages 1,466,676 1,538,704 70,028 312,003 1,540,02 23,783 30,125 6,637 Solder Mages 137,47 323,627 233,027 132,027 122,038 1,804 153,47 33,047 336,676 Solder Mages 1,464,676 6,221 23,802 1,203,727 127,205 4,68 Solder Eng Awacki, Stockets 1,205 5 0.2 6,61 5 10,000 12,000 Colone Eng Awacki, Stockets 1,039 1,000 142,083 70,33 40,32 40,33 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td>MO(07/26/15-12/</td> <td></td> <td></td> <td></td> | | | | | | MO(07/26/15-12/ | | | |
| 0 500 500 Lineed Appointment 0 2,200 2,200 2,000 1,004 15,88 23,784 336,275 5,537 Suber Wages 117,437 140,056 6,621 22,940 15,274 320,027 4,127,05 5,55 0,02 6,0 25 339,277 1,127,05 339,277 1,127,05 339,277 1,127,05 339,277 1,127,05 339,277 1,127,05 2,120,00 1,120 2,120,00 1,120 2,127,07 1,120 2,127,07 1,120 2,120,00 1,120 2,120,00 1,120 2,120,00 1,120,00 | ACTUAL | BUDGET | VARIANCE | | ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| 0 500 500 Lineed Appointment 0 2,200 2,200 2,000 1,004 15,88 23,784 336,275 5,537 Suber Wages 117,437 140,056 6,621 22,940 15,274 320,027 4,127,05 5,55 0,02 6,0 25 339,277 1,127,05 339,277 1,127,05 339,277 1,127,05 339,277 1,127,05 339,277 1,127,05 2,120,00 1,120 2,120,00 1,120 2,127,07 1,120 2,127,07 1,120 2,120,00 1,120 2,120,00 1,120 2,120,00 1,120,00 | | | | | | | | | |
| 2.2,738 30,125 6,637 Student Wages 157,437 164,438 6,62 22,8440 151,74 337,407 336,676 < < | 313,288 | | | - | 1,468,676 | 1,538,704 | | | 1,549,038 |
| 379,047 336,676 <371,775 (717,100) 10,000 12,000 2,000 Emp Awards, Profess. 11,255 5 0.2 6.0 5 10,000 12,000 0 <2,000 | 0 | 500 | | Limited Appointment | 0 | | 2,300 | 1,804 | 16,851 |
| 6.8 6.3 < 4.0.5 WAGE % TO TOTAL SALES 5.2 5.5 0.2 6.0 5.5 10,000 12,000 2,000 Emp Awards, Profess. 11,055 112,000 2,000 Fig. Awards, Students 4,000 2,000 11,155 | 23,758 | 30,125 | 6,367 | Student Wages | 157,437 | 164,058 | 6,621 | 25,840 | 151,741 |
| 10,000 12,000 2,000 cmp Awards, Profess. 11,859 12,000 2,42 11,155 11,155 156,946 145,973 ct55- 7,707 ct55- 2,613 5,565 2,246 rnyrrps/Confinemence 3,391 7,883 4,778 3,228 7,600 7,893 4,778 3,228 7,600 | 337,047 | 336,676 | <371> | TOTAL WAGES | 1,626,112 | 1,705,062 | 78,950 | 339,727 | 1,717,630 |
| 2.000 0 <2.000 <2.000 2.000 2.000 2.000 0 2.000 10 2.000 10 2.000 10 2.000 10 2.000 10 2.000 10 2.000 10 7.023 7.137 17.235 <td>6.8</td> <td>6.3</td> <td><0.5></td> <td>WAGE % TO TOTAL SALES</td> <td>5.2</td> <td>5.5</td> <td>0.2</td> <td>6.0</td> <td>5.5</td> | 6.8 | 6.3 | <0.5> | WAGE % TO TOTAL SALES | 5.2 | 5.5 | 0.2 | 6.0 | 5.5 |
| 2.000 0 <2.000 <2.000 2.000 2.000 2.000 0 2.000 10 2.000 10 2.000 10 2.000 10 2.000 10 2.000 10 2.000 10 7.023 7.137 17.235 <td></td> <td></td> <td></td> <td>1</td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | 1 | | | | | |
| 1156,946 145,973 <10,973 | 10,000 | 12,000 | 2,000 | Emp Awards, Profess. | 11,859 | 12,000 | 142 | 11,156 | 11,156 |
| 1156,946 145,973 <10,973 | 2,000 | 0 | <2,000> | Emp Awards, Students | 4,000 | 2,000 | <2,000> | 0 | 2,000 |
| 7,252 7,270 <155. | | 145.973 | | | | | | 142.835 | 709,944 |
| 8,680 9,696 1,189 Telephone 41,583 48,636 7,053 9,455 44,645 164 2,276 2,212 Tray/Trig/Conference 3,438 11,239 7,801 558 2,44 0 0 0 0 61 0 7,801 558 2,44 2,619 5,555 2,946 Employee Relations 3,090 7,858 4,768 3,228 7,60 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 2,325 1,549 66 2,44 4,433 3,220 4,273 1,35 1,33 1,33 1,35 1,350 <td< td=""><td></td><td></td><td>,</td><td>. ,</td><td></td><td></td><td></td><td></td><td></td></td<> | | | , | . , | | | | | |
| 624 1,205 581 Postage 4,021 5,094 1,073 1,095 4,47 0 20 2,211 Truttor Asstance 39 1,00 61 0 2,37 0 52 525 2,519 Fingerprinting 0,228 2,004 61 0 0 7,665 0 0 0 0 1,0173 1,112 8,617 1,113 1, | | | | | | | | | |
| 164 2,76 2,212 Tray/Tray/Conference 3,438 11,239 7,801 558 2,44 0 1,790 1,750 153 153 153 152 12,750 158 200 10,50 10,425 725 Advertsing 6,438 6,880 442 1,545 7,76 10,505 10,58 10,005 7,681 10,010 10,505 10,556 10,556 10,556 10,556 10,556 10,556 10,556 | | | | • | | | | | |
| 0 20 220 Expense Allowance 39 100 61 0 2 2,619 5,565 2,496 Enployee Relations 0 260 220 0 393 0 323-5 Fingerprinting 2,228 2,004 -224-2 0 1,94 173 301 129 Recruitment 4,493 3,220 -1,273-3 113 1,34 37 668 651 Operating Supplies 974 2,523 1,549 6668 2,44 20 51 51 Security Equipment 384 225 <1,259 | | | | | | | | | |
| 2,619 5,565 2,946 Employee Relations 3,090 7,888 4,768 3,228 7,66 0 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>39</td></td<> | | | | | | | | | 39 |
| 0 52 52 Tution Asstance 0 260 260 0 7 393 0 -333 Fingerprinting 2,228 2,004 <224> 0 1,93 37 668 651 Operating Supplies 9/4 2,523 1,549 666 2,440 244 350 56 Uniforms 1,770 1,770 <400> 0 1,33 250 <400> -255 Security Expense <2,407> <2,005 | | | | | | | | - | |
| 0 173 301 123 Barry 173 | | | | | | | | | |
| 393 0 -c-393- 12 Encurpturing Recurpture 2,228 2,004 -c-224- c-2275 0 1,94 37 668 651 Operating Supplies 9/4 2,523 1,549 668 2,44 204 350 56 Uniforms 1,700 1,750 <400- 0 0 1,33 2,525 2,2750 225 Aurm Monitoring 13,592 13,750 158 200 10,98 1,500 1,427 275 Advertsing 6,438 6,880 442 1,545 7,680 1,500 1,500 0 Benefits U Av 7,500 7,501 2,204 3,387 2,344 1,73 12,433 603 Repairs Mintenance 29,222 32,846 3,500 42,937 4,44,431 1,73 12,433 0 Struin One Card Exp 2,4341 24,341 24,341 20 3,500 42,925 3,303 0 Struin One Card Exp 7,571 88,500 16,883 | | | | | | | | | 0 |
| 173 301 129 Recruitment 4,493 3,220 <1,273> 135 1,34 294 350 56 Unforms 1,790 1,750 <400> 0 1,549 400 <350 | | - | - | 0 0 | - | - | - | - | 25 |
| 37 668 651 Operating Supplies 974 2,523 1,549 668 2,440 260- <400- | | - | <393> | 5 1 5 | 2,228 | | | 0 | 1,946 |
| 294 350 56 Uniforms 1,790 1,750 <400> 0 1,23 <50 | | | | | | | | | 1,340 |
| <50> < | 37 | 688 | 651 | Operating Supplies | 974 | 2,523 | 1,549 | 668 | 2,449 |
| 0 51 Security Equipment 1384 255 < < 129> 238 44 2,525 2,750 225 Advertising 6,438 6,880 442 1,545 7,800 1,500 1,500 0 Benefits UAV 7,500 7,500 0 2,100 10,500 7,685 6,019 <1,660> Repair Mice Computer 2,600 7,620 5,220 479 4,437 11,736 12,433 697 Repair Mice Equip 57,871 62,165 4,294 15,85 46,41 0 33 33,80 0 Bruin One Card Exp 2,341 24,341 0 3,500 42,985 4,285 4,280 2,431 24,341 0 3,500 42,985 1,333 1,382 Legal 6113 6,913 6,913 6,913 6,910 4,33 1,608 4,33 9,976 10,558 582 External Audit 50,272 | 294 | 350 | 56 | | 1,790 | | <40> | 0 | 1,359 |
| 0 51 Security Equipment 1384 255 < < 129> 238 44 2,525 2,750 225 Advertising 6,438 6,880 442 1,545 7,800 1,500 1,500 0 Benefits UAV 7,500 7,500 0 2,100 10,500 7,685 6,019 <1,660> Repair Mice Computer 2,600 7,620 5,220 479 4,437 11,736 12,433 697 Repair Mice Equip 57,871 62,165 4,294 15,85 46,41 0 33 33,80 0 Bruin One Card Exp 2,341 24,341 0 3,500 42,985 4,285 4,280 2,431 24,341 0 3,500 42,985 1,333 1,382 Legal 6113 6,913 6,913 6,913 6,910 4,33 1,608 4,33 9,976 10,558 582 External Audit 50,272 | <50> | <400> | <350> | Security Expense | <2,407> | | 407 | <54> | <1,219> |
| 2,525 2,750 225 Alarm Monitoring 13,592 13,570 158 200 10,98 1,150 1,500 1,500 0 Benefits U Av 7,500 7,500 0 2,100 10,507 7,685 6,019 -4,660> Repairs & Maintenance 29,222 32,2466 3,624 4,387 23,44 11,736 12,433 6697 Repairs & MtcrEquip 57,871 62,165 4,294 15,585 46,01 0 34 9 Printing 0 259 0 259 0 259 0 259 0 259 0 24,341 24,341 0 3,500 4,285 14,303 17,700 3,397 Insurance Expense 71,517 88,500 16,983 16,081 80,433 9,976 10,588 512 Fiernal Audit 45,533 49,950 3,515 9,583 47,919 0 0 0 140 5,500 16,000 50 0 22,001 | 0 | 51 | 51 | Security Equipment | | 255 | <129> | 238 | 498 |
| 1.150 1.425 225 Advertsing 6.438 6.880 442 1.545 7.86 1.500 1.500 0 Benefits U Adv 7,500 0,01 2,100 10,500 7,685 6,019 <1,666- | 2,525 | | | | | | | | 10,987 |
| 1,500 1,500 0 Benefits LAdv 7,500 0 2,100 10,55 7,685 6,019 <1,665 | | | | 5 | | | | | 7,809 |
| 7,685 6,019 <1,666- Repairs & Maintenance 29,222 32,846 3,624 4,387 23,48 581 1,564 9933 Repairs & Mitze-Equip 57,671 62,165 4,224 15,585 46,611 0 34 44 Printing 0 259 259 0 -2> 40 42 Overs/Shorts -344 20 234 45 27 -2> 40 42 Overs/Shorts -34-2 20 234 45 27 -2> 40 42 Overs/Shorts -34-2 200 234 45 27 -4,835 4,280 -50 Professional Services 27,837 19,841 <7,996-2 | | | | 5 | | | | | |
| 581 1,564 983 Repair-Mice Computer Repairs & Mice-Equip 57,871 62,165 4,224 479 479 11,736 12,433 697 Repairs & Mice-Equip 57,871 62,165 4,224 15,585 46,41 0 34 34 Printing 0 259 0 0 3,380 0 Bruin One Card Exp 24,341 24,341 0 3,500 42,93 14,303 17,700 3,397 Insurance Expense 71,517 88,500 16,983 16,081 80,43 9,976 10,558 582 External Audit 50,727 52,787 2,060 10,342 52,15 9,976 10,588 582 External Audit 45,835 49,350 3,515 9,583 47,91 0 0 0 703 Internal Audit 45,835 49,350 3,515 9,583 47,91 1,001 1,000 0 0 0 0 3,44 1,000< | | | - | | | | | | |
| 11,736 12,433 697 Repairs & Mtce-Equip 57,871 62,165 4,294 15,585 46,41 0 3,380 3,380 0 Bruin One Card Exp 24,341 24,341 0 3,500 42,95 < | | | | | | | | | 479 |
| 0 34 9rinting 0 259 259 0 3,380 3,380 0 Bruin One Card Exp 24,341 24,341 0 3,500 42,991 <2> 40 42 Overs/Shorts <34> 200 234 45 2 14,303 17,700 3,397 Insurance Expense 71,517 88,500 16,983 16,081 80,04 4,285 42,800 <5> Professional Services 27,837 19,9841 <7,996> 2,568 13,65 10,342 52,15 9,976 10,558 582 External Audit 45,835 49,350 3,515 9,583 47,99 0 0 0 Tax consulting 3,620 3,620 0 0 3,44 1,000 1,000 <0 | | | | | | | | | |
| 3,380 3,380 0 Bruin one Card Exp 24,341 20 3,500 42,99 < 2> 40 42 Overs/Shorts <34> 200 224 45 22 14,303 17,700 3,397 Insurance Expense 77,517 88,500 16,983 16,081 80,473 4,285 4,280 <5> Professional Services 27,837 19,841 <7,996> 2,568 13,66 1,383 1,382 <1> Legal 6,913 6,910 <3> 880 4,33 9,976 10,558 582 External Audit 50,727 52,787 2,060 10,342 52,15 9,167 9,870 703 Internal Audit 45,835 49,9350 3,515 9,583 47,91 0 0 0 13x consulting 3,620 3,620 0 0 3,47,91 1,000 1,000 <239 | | | | | | | | | |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | - | - | 5 | - | | | - | 0 |
| 14,303 17,700 3,397 Insurance Expense 71,517 88,500 16,983 16,081 80,402 4,285 4,280 <5> Professional Services 27,837 19,841 <7,996- | | | - | | | | | | |
| 4,285 4,280 <5> Professional Services 27,837 19,941 <7,996> 2,568 13,65 1,383 1,382 <1> Legal 6,913 6,910 <3> 860 4,365 9,976 10,558 582 External Audit 50,727 52,787 2,060 10,342 52,15 2,985 1,000 <1,985> Tem p Agency Service 9,453 5,000 <4,453> 1,140 5,57 9,167 9,870 703 Internal Audit 45,835 49,350 3,515 9,583 47,91 0 0 0 Tax Consulting 3,620 3,620 0 0 3,44 1,000 1,000 <239> Special Projects 6,328 2,500 <3,828 | | | | · | | | | | 26 |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | | 3,397 | Insurance Expense | | | | 16,081 | 80,405 |
| 9,976 10,558 582 External Audit 50,727 52,787 2,060 10,342 52,114 2,985 1,000 <1,985> Tem Agency Service 9,453 5,000 <4,453> 1,140 5,57 9,167 9,870 703 Internal Audit 45,835 49,350 3,515 9,583 47,91 0 0 0 0 17x Consulting 3,620 3,620 0 0 3,44 1,000 1,000 <0 | | | <5> | Professional Services | | | <7,996> | 2,568 | 13,659 |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | 1,383 | 1,382 | <1> | | 6,913 | 6,910 | <3> | 880 | 4,398 |
| 9,167 9,870 703 Internal Audit 45,835 49,350 3,515 9,583 47,91 0 0 0 0 Tax Consulting 3,620 3,620 0 0 3,44 1,000 1,000 <> PROFESSIONAL FEES PCI 15,950 16,000 50 0 22,00 10,914 11,500 586 Board of Directors 62,917 62,800 <117> 10,879 58,58 339 100 <239> Special Projects 6,328 2,500 <3,828> 100 2,05 3,629 3,500 <122> Armored Carrier Expense 16,191 16,900 709 2,996 15,526 7,635 7,864 229 UCOP Payroll Services 38,175 39,320 1,145 7,635 37,77 13,401 14,374 973 UCLA Recharge Expense 67,005 73,422 6,417 13,955 69,75 300,401 302,527 2,126 TOTAL ONTROLL 1,431,104 </td <td>9,976</td> <td>10,558</td> <td>582</td> <td>External Audit</td> <td>50,727</td> <td>52,787</td> <td>2,060</td> <td>10,342</td> <td>52,159</td> | 9,976 | 10,558 | 582 | External Audit | 50,727 | 52,787 | 2,060 | 10,342 | 52,159 |
| 9,167 9,870 703 Internal Audit 45,835 49,350 3,515 9,583 47,91 0 0 0 0 Tax Consulting 3,620 3,620 0 0 3,44 1,000 1,000 <> PROFESSIONAL FEES PCI 15,950 16,000 50 0 22,00 10,914 11,500 586 Board of Directors 62,917 62,800 <117> 10,879 58,58 339 100 <239> Special Projects 6,328 2,500 <3,828> 100 2,05 3,629 3,500 <122> Armored Carrier Expense 16,191 16,900 709 2,996 15,526 7,635 7,864 229 UCOP Payroll Services 38,175 39,320 1,145 7,635 37,77 13,401 14,374 973 UCLA Recharge Expense 67,005 73,422 6,417 13,955 69,75 300,401 302,527 2,126 TOTAL ONTROLL 1,431,104 </td <td>2,985</td> <td>1,000</td> <td><1,985></td> <td>Temp Agency Service</td> <td>9,453</td> <td>5,000</td> <td><4,453></td> <td>1,140</td> <td>5,574</td> | 2,985 | 1,000 | <1,985> | Temp Agency Service | 9,453 | 5,000 | <4,453> | 1,140 | 5,574 |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | 9,870 | 703 | Internal Audit | 45,835 | 49,350 | 3,515 | 9,583 | 47,917 |
| 1,000 1,000 <0> PROFESSIONAL FEES PCI 15,950 16,000 50 0 22,00 10,914 11,500 586 Board of Directors 62,917 62,800 <117> 10,879 58,58 339 100 <239> Special Projects 6,328 2,500 <3,828 | | | 0 | Tax Consulting | | | | | 3,448 |
| 10,914 11,500 586 Board of Directors 62,917 62,800 <117> 10,879 58,58 339 100 <239> Special Projects 6,328 2,500 <3,828> 100 2,05 3,629 3,604 321 Misc. Bank Charges 19,227 18,777 <450> 2,800 15,90 7,635 7,864 229 UCOP Payroll Services 38,175 39,320 1,145 7,635 37,73 13,401 14,374 973 UCLA Recharge Expense 67,005 73,422 6,417 13,955 69,75 258 1,350 1,092 Special Events 17,844 20,700 2,856 862 15,51 300,401 302,527 2,126 TOTAL CONTROLLABLE EXP 3,057,216 3,195,013 137,797 624,257 3,133,81 18,055 17,585 <470> Maintenance 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,373 12,363 <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> | | - | - | - | | | | | |
| 339 100 <239> Special Projects 6,328 2,500 <3,828> 100 2,09 3,163 3,484 321 Misc. Bank Charges 19,227 18,777 <450> 2,800 15,90 3,629 3,500 <129> Armored Carrier Expense 16,191 16,900 709 2,996 15,26 7,635 7,864 229 UCOP Payroll Services 38,175 39,320 1,145 7,635 37,73 13,401 14,374 973 UCLA Recharge Expense 67,005 73,422 6,417 13,955 69,75 258 1,350 1,092 Special Events 17,844 20,700 2,856 862 15,51 300,401 302,527 2,126 TOTAL OTHER CONTROL. 1,431,104 1,489,951 58,847 284,529 1,416,18 637,448 639,203 1,755 TOTAL OTHER CONTROL. 1,431,104 1,489,951 58,847 284,529 1,313,81 18,055 17,585 <470> <td< td=""><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | - | | | | | | |
| 3,163 3,484 321 Misc. Bank Charges 19,227 18,777 < 450> 2,800 15,90 3,629 3,500 <129> Armored Carrier Expense 16,191 16,900 709 2,996 15,26 7,635 7,864 229 UCOP Payroll Services 38,175 39,320 1,145 7,635 37,73 13,401 14,374 973 UCLA Recharge Expense 67,005 73,422 6,417 13,955 69,75 258 1,350 1,092 Special Events 17,844 20,700 2,856 862 15,51 300,401 302,527 2,126 TOTAL OTHER CONTROL. 1,431,104 1,489,951 58,847 284,529 1,416,18 637,448 639,203 1,755 TOTAL CONTROLLABLE EXP 3,057,216 3,195,013 137,797 624,257 3,133,81 18,055 17,585 <470> Maintenance 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 | | | | | | | | | |
| 3,629 3,500 <129> Armored Carrier Expense 16,191 16,900 709 2,996 15,26 7,635 7,864 229 UCOP Payroll Services 38,175 39,320 1,145 7,635 37,73 13,401 14,374 973 UCLA Recharge Expense 67,005 73,422 6,417 13,955 69,75 258 1,350 1,092 Special Events TOTAL CONTROL. 17,844 20,700 2,856 862 15,51 300,401 302,527 2,126 TOTAL CONTROL. TOTAL CONTROL.ABLE EXP 1,431,104 1,489,951 58,847 284,259 1,416,16 637,448 639,203 1,755 TOTAL CONTROLLABLE EXP 3,057,216 3,195,013 137,797 624,257 3,133,81 18,055 17,585 <470> Maintenance 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,373 12,363 12,193 <170> Depreciation 57,398 60,965 3,5 | | | | | | | | | |
| 7,635 7,864 229 UCOP Payroll Services 38,175 39,320 1,145 7,635 37,73 13,401 14,374 973 UCLA Recharge Expense 67,005 73,422 6,417 13,955 69,75 258 1,350 1,092 Special Events 17,844 20,700 2,856 862 15,51 300,401 302,527 2,126 TOTAL OTHER CONTROL. 1,431,104 1,489,951 58,847 284,529 1,416,18 637,448 639,203 1,755 TOTAL CONTROLLABLE EXP 3,057,216 3,195,013 137,797 624,257 3,133,81 18,055 17,585 <470> Maintenance 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,37 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 35,817 38,050 2,233 TO | | | | • | | | | | |
| 13,401 14,374 973 UCLA Recharge Expense 67,005 73,422 6,417 13,955 69,75 258 1,350 1,092 Special Events TOTAL OTHER CONTROL. 17,844 20,700 2,856 862 15,51 300,401 302,527 2,126 TOTAL OTHER CONTROL. 1,431,104 1,489,951 58,847 284,529 1,416,18 637,448 639,203 1,755 TOTAL CONTROLLABLE EXP 3,057,216 3,195,013 137,797 624,257 3,133,81 18,055 17,585 <470> Maintenance 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,37 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,20 <593,165> <594,480> <1,315> Allocated-Svs and Ent <2,851,365> <2,970,427> | | | | | | | | | |
| 258 1,350 1,092 Special Events 17,844 20,700 2,856 862 15,51 300,401 302,527 2,126 TOTAL OTHER CONTROL. 1,431,104 1,489,951 58,847 284,529 1,416,18 637,448 639,203 1,755 TOTAL CONTROLLABLE EXP 3,057,216 3,195,013 137,797 624,257 3,133,81 18,055 17,585 <470> Less: Allocated Exp 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,37 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,20 <33,080> <30,921> 2,159 Allocated-USAC <153,967> <133,967> 0 <29,776> <149,01 | | | | | | | | | |
| 300,401 302,527 2,126 TOTAL OTHER CONTROL. 637,448 639,203 1,755 TOTAL CONTROLLABLE EXP 1,431,104 1,489,951 58,847 284,529 1,416,18 637,448 639,203 1,755 TOTAL CONTROLLABLE EXP 3,057,216 3,195,013 137,797 624,257 3,133,81 18,055 17,585 <470> Maintenance 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,37 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 35,817 38,050 2,233 TOTAL ALLOCATED EXP 186,415 188,729 2,315 36,644 186,382 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,202 <3,080 | | | | | | | | | 69,758 |
| 637,448 639,203 1,755 TOTAL CONTROLLABLE EXP 3,057,216 3,195,013 137,797 624,257 3,133,81 18,055 17,585 <470> Maintenance 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,37 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 35,817 38,050 2,233 TOTAL ALLOCATED EXP 186,415 188,729 2,315 36,644 186,38 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,20 <33,080 | | | | | | | | | 15,513 |
| 18,055 17,585 <470> Maintenance 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,37 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 35,817 38,050 2,233 TOTAL ALLOCATED EXP 186,415 188,729 2,315 36,644 186,38 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,20 <593,165> <594,480> <1,315> Allocated-Svs and Ent <2,851,365> <2,970,427> <119,062> <584,763> <2,933,96 | | | | | | | | | 1,416,188 |
| 18,055 17,585 <470> Maintenance 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,37 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 35,817 38,050 2,233 TOTAL ALLOCATED EXP 186,415 188,729 2,315 36,644 186,38 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,200 <593,165> <594,480> <1,315> Allocated-Sys and Ent <2,851,365> <2,970,427> <119,062> <584,763> <2,933,96 | 637,448 | 639,203 | 1,755 | TOTAL CONTROLLABLE EXP | 3,057,216 | 3,195,013 | 137,797 | 624,257 | 3,133,818 |
| 18,055 17,585 <470> Maintenance 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,37 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 35,817 38,050 2,233 TOTAL ALLOCATED EXP 186,415 188,729 2,315 36,644 186,38 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,200 <593,165> <594,480> <1,315> Allocated-Sys and Ent <2,851,365> <2,970,427> <119,062> <584,763> <2,933,96 | | | | | | | | | |
| 18,055 17,585 <470> Maintenance 92,021 86,439 <5,582> 18,123 85,46 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,37 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 35,817 38,050 2,233 TOTAL ALLOCATED EXP 186,415 188,729 2,315 36,644 186,38 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,200 <593,165> <594,480> <1,315> Allocated-Sys and Ent <2,851,365> <2,970,427> <119,062> <584,763> <2,933,96 | | | | Less: Allocated Exp | | | | | |
| 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,37 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 35,817 38,050 2,233 TOTAL ALLOCATED EXP 186,415 188,729 2,315 36,644 186,38 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,20 <593,165> <594,480> <1,315> Allocated-Svs and Ent <2,851,365> <2,970,427> <119,062> <584,763> <2,933,96 | | | | | | | | | |
| 5,399 8,272 2,873 Utilities 36,995 41,325 4,330 6,143 39,37 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 35,817 38,050 2,233 TOTAL ALLOCATED EXP 186,415 188,729 2,315 36,644 186,38 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,20 <593,165> <594,480> <1,315> Allocated-Svs and Ent <2,851,365> <2,970,427> <119,062> <584,763> <2,933,96 | 18,055 | 17,585 | <470> | Maintenance | 92,021 | 86,439 | <5,582> | 18,123 | 85,467 |
| 12,363 12,193 <170> Depreciation 57,398 60,965 3,567 12,378 61,54 35,817 38,050 2,233 TOTAL ALLOCATED EXP 186,415 188,729 2,315 36,644 186,38 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,20 <593,165> <594,480> <1,315> Allocated-Svs and Ent <2,851,365> <2,970,427> <119,062> <584,763> <2,933,96 | | | | | | | | | 39,377 |
| 35,817 38,050 2,233 TOTAL ALLOCATED EXP 186,415 188,729 2,315 36,644 186,385 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,20 <593,165> <594,480> <1,315> Allocated-Svs and Ent <2,851,365> <2,970,427> <119,062> <584,763> <2,933,966 | | | | | | | | | 61,544 |
| 673,265 677,253 3,988 NET EXPENSE 3,243,631 3,383,742 140,111 660,901 3,320,20 <593,165> <594,480> <1,315> Allocated-Svs and Ent <2,851,365> <2,970,427> <119,062> <584,763> <2,933,966 | | | | | | | | | |
| <593,165> <594,480> <1,315> Allocated-Svs and Ent <2,851,365> <2,970,427> <119,062> <584,763> <2,933,960 | | | | | | | | | |
| <33,080> <30,921> 2,159 Allocated-USAC <153,967> <153,967> 0 <29,776> <149,01 | 075,205 | 077,200 | 2,200 | | ונט,נדג,נ | 5,505,742 | 170,111 | 000,901 | 5,520,205 |
| <33,080> <30,921> 2,159 Allocated-USAC <153,967> <153,967> 0 <29,776> <149,01 | 4E02 1CE | ZE04 400 | -1.015 | Allocated Gue and Est | 20 0E1 20E | <2 070 427 | -110.002 | ×E04 7C2 | 2022 OCE |
| <3,698> <3,145> 553 Allocated-GSA <14,375> <14,375> 0 <3,167> <14,49 | | | | | | | | | |
| <43,322> <48,707> <5,385> Allocated-Comm Board <223,924> <244,973> <21,049> <43,195> <222,73 | | | | | | | | | |
| <673,265> <677,253> <3,988> TOTAL OTHER <3,243,631> <3,383,742> <140,111> <660,901> <3,320,20 | | | | | | | - | | <14,491> |
| | | | | | | | | | <222,733> |
| 0 0 <0> TOTAL EXPENSE 0 0 <0> 0 | <673,265> | <677,253> | <3,988> | TOTAL OTHER | <3,243,631> | <3,383,742> | <140,111> | <660,901> | <3,320,205> |
| 0 0 <0>TOTAL EXPENSE 0 0 0 <0> 0 | | | | | | | | | |
| | 0 | 0 | <0> | TOTAL EXPENSE | 0 | 0 | <0> | 0 | 0 |

MAINTENANCE DIVISION EXPENSE STATEMENT

| DEC. 05(11/22/15-12/26/15) | | 1 | FISCAL YEAR 15-16 | | | FISCAL YEAR 14-15 | | |
|----------------------------|--------------|---------------|-----------------------------|---------------------------|------------------|-------------------|------------|-------------|
| CURRENT MONTH | | | YTD 5 MO(07/26/15-12/26/15) | | LAST YEAR ACTUAL | | | |
| ACTUAL | BUDGET | VARIANCE | | ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| 1010/12 | 505021 | 17 a d2 a to2 | | 71010712 | 565621 | that a top | | |
| 115,740 | 119,009 | 3,269 | Career Wages | 558,521 | 565,602 | 7,081 | 101,207 | 549,261 |
| 2,933 | 1,099 | | Limited Appointment | 15,682 | 5,495 | <10,187> | 5,859 | 23,353 |
| 0 | 872 | 872 | Student Wages | 209 | 4,412 | 4,203 | 689 | 3,534 |
| <1,009> | <610> | 399 | Labor Recharge | <3,747> | <3,090> | 657 | <1,771> | <3,563> |
| <7,274> | <5,770> | 1,504 | Billed Labor Costs | <33,574> | <27,876> | 5,698 | <5,643> | <27,239> |
| 0 | <6,300> | <6,300> | Capitalized Wages | <4,520> | <31,500> | <26,980> | 0 | <26,995> |
| 110,390 | 108,300 | <2,090> | TOTAL WAGES | 532,571 | 513,043 | <19,528> | 100,342 | 518,351 |
| 110,550 | 100,500 | <2,0502 | TOTAL WAGES | 552,571 | 515,015 | (1),5202 | 100,512 | 510,551 |
| 69,744 | 71,613 | 1,869 | Employee Benefits | 346,796 | 353,891 | 7,095 | 64,005 | 329,951 |
| 311 | 78 | , | Office Supplies | 675 | 620 | <55> | 167 | 658 |
| 609 | 677 | 68 | Telephone | 3,420 | 3,385 | <35> | 670 | 3,581 |
| 286 | 0 | | Trav/Trips/Conference | 286 | 1,600 | 1,314 | 0/0 | 432 |
| 4,426 | 3,645 | <781> | | 24,941 | 24,758 | <183> | 4,540 | 24,650 |
| 5,103 | 5,191 | | Cleaning Supplies | 26,397 | 27,945 | 1,548 | 4,337 | 24,030 |
| 1,505 | 1,093 | | Replacements | 4,967 | 6,088 | 1,121 | 735 | 7,681 |
| 810 | 454 | | Laundry | 2,606 | 2,527 | <79> | 275 | 2,013 |
| 19,914 | 19,350 | | Repairs & Maintenance | 156,005 | 99,575 | <56,430> | 43,323 | 109,510 |
| 8,221 | 3,190 | | Repairs & Mtce-Elevator | 25,129 | 15,950 | <9,179> | 5,125 | 11,240 |
| 0,221 | 3,190 175 | , | | 25,129 | 15,950 525 | 293 | 5,125 | 11,240 |
| - | 900 | | Repairs & Mtce-Equip | - | | | - | Ũ |
| 48 0 | 900 250 | | Painting Program | 2,071 | 4,500 | 2,429 | 29 0 | 1,278 |
| - | | | Incidental Proj Exp | 0 | 1,250 | 1,250 | ů | 2,880 |
| 3,345 | 3,495 | | Air Conditioning-Maint | 21,435 | 17,475 | <3,960> | 2,178 | 17,724 |
| 4,246 | 7,026 | 2,780 | Rub Remvl/Hauling | 31,418 | 33,966 | 2,548 | 5,674 | 33,065 |
| 6,339 | 3,428 | | Rodent & Pest Control | 20,403 | 17,140 | <3,263> | 3,944 | 20,108 |
| 1,050 | 780 | - | Rentals-Truck | 5,679 | 3,900 | <1,779> | 465 | 3,401 |
| 125,957 | 121,345 | 1 | TOTAL OTHER CONTROL. | 672,460 | 615,095 | <57,365> | 135,467 | 592,394 |
| 236,347 | 229,645 | <6,702> | TOTAL CONTROLLABLE EXP | 1,205,031 | 1,128,138 | <76,893> | 235,809 | 1,110,745 |
| | | | Less: Allocated Exp | | | | | |
| 14,124 | 16,946 | 2,822 | Depreciation | 70,602 | 84,730 | 14,128 | 14,933 | 74,294 |
| 14,124 | 16,946 | 2,822 | TOTAL ALLOCATED EXP | 70,602 | 84,730 | 14,128 | 14,933 | 74,294 |
| 250,471 | 246,591 | <3,880> | NET EXPENSE | 1,275,632 | 1,212,868 | <62,764> | 250,742 | 1,185,039 |
| 2007.02 | 210/051 | | | 1/2/0/002 | 1/212/000 | 102/1011 | 20077.12 | 1/100/000 |
| <213,652> | <211,127> | 2,525 | Allocated-Svs and Ent | <1,088,920> | <1,037,771> | 51,149 | <214,460> | <1,011,354> |
| <6,994> | <6,994> | 2,525 | Allocated-USAC | <34,970> | <34,970> | 0 | <6,535> | <32,675> |
| <2,742> | <2,742> | 0 | Allocated-GSA | <13,710> | <13,710> | ů 0 | <2,562> | <12,810> |
| <9,028> | <8,143> | - | Allocated-Comm Board | <46,011> | <39,978> | 6,033 | <9,062> | <42,733> |
| <18,055> | <17,585> | 470 | Allocated-A & SS | <92,021> | <86,439> | 5,582 | <18,123> | <85,467> |
| <250,471> | <246,591> | 3,880 | TOTAL OTHER | <1,275,632> | <1,212,868> | 62,764 | <250,742> | <1,185,039> |
| .2007.717 | | 5,000 | | · _ / _ / 0 / 0 / 2 / 2 / | | 5_,. 51 | -2007. 127 | 2,200,0007 |
| 0 | 0 | 0 | TOTAL EXPENSE | 0 | 0 | 0 | 0 | 0 |

UTILITIES EXPENSE STATEMENT

| DEC. 05(11/22/15-12/26/15) | | | FISCAL YEAR 15-16 | | | FISCAL YEAR 14-15 | | |
|----------------------------|---------------|----------|------------------------|-----------------------------|-----------|-------------------|------------------|-----------|
| (| CURRENT MONTH | | | YTD 5 MO(07/26/15-12/26/15) | | | LAST YEAR ACTUAL | |
| ACTUAL | BUDGET | VARIANCE | | ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| | | | | | | | | |
| 4,731 | 19,503 | 14,772 | Chiller Water | 101,450 | 142,954 | 41,504 | 191 | 132,008 |
| 47,529 | 68,943 | 21,414 | Elec-Non Air Cond. | 318,275 | 322,910 | 4,635 | 61,237 | 313,218 |
| 10,032 | 10,795 | 763 | Water-Non Air Cond. | 50,212 | 52,513 | 2,301 | 8,900 | 46,768 |
| 11,503 | 12,191 | 688 | Steam-Non Air Cond. | 28,212 | 39,023 | 10,811 | 14,811 | 40,738 |
| 1,704 | 3,535 | 1,831 | Gas | 12,707 | 16,931 | 4,224 | 1,338 | 15,140 |
| 1,292 | 1,551 | 259 | Energy Management | 6,460 | 7,755 | 1,295 | 0 | 0 |
| 76,791 | 116,518 | 39,727 | TOTAL OTHER CONTROL. | 517,316 | 582,086 | 64,770 | 86,477 | 547,872 |
| 76,791 | 116,518 | 39,727 | TOTAL CONTROLLABLE EXP | 517,316 | 582,086 | 64,770 | 86,477 | 547,872 |
| | | | | | | | | |
| <63,883> | <99,329> | <35,446> | Allocated-Svs and Ent | <437,774> | <496,193> | <58,419> | <72,692> | <465,957> |
| <3,455> | <3,455> | 0 | Allocated-USAC | <17,275> | <17,275> | 0 | <3,283> | <16,415> |
| <1,355> | <1,355> | 0 | Allocated-GSA | <6,775> | <6,775> | 0 | <1,287> | <6,435> |
| <2,699> | <4,107> | <1,408> | Allocated-Comm Board | <18,497> | <20,518> | <2,021> | <3,072> | <19,688> |
| <5,399> | <8,272> | <2,873> | Allocated-A & SS | <36,995> | <41,325> | <4,330> | <6,143> | <39,377> |
| <76,791> | <116,518> | <39,727> | TOTAL OTHER | <517,316> | <582,086> | <64,770> | <86,477> | <547,872> |
| | | | | | | | | |
| 0 | 0 | 0 | TOTAL EXPENSE | 0 | 0 | 0 | <0> | <0> |