# ASSOCIATED STUDENTS UCLA

# FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

October (09/30/18 - 10/27/18)

Prepared

November 14, 2018

# ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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#### ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - OCTOBER 2018 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

CURRENT MONTH         **           ACTUAL         BUDGET         VARIANCE         LAST YEAR ACT           S         %         S         %         S         %         S         %           3.817         3.378         (161)         (4.0%)         (4.8%)         4.003         ULA Structure           469         4655         (141)         (3.4%)         125         7.8%         1.730         Surves Division           6.290         6.514         (224)         (3.4%)         (14)         (0.2%)         6.394         TOTAL           1.350         7.2%         1.445         36.3%         (24)         0.3         11         2.0         60         1.24.0         Surves Division           1.421         37.2%         1.445         36.3%         (24)         1.31         10.0         1.41         0.2         0.0         4.44         ULA Structure           3.325         52.9%         3.361         51.6%         (36)         1.3         163         2.7         3.162         50.2%         TOTAL           634         16.6%         632         15.9%         (2)         (0.7)         (57)         (2.2)         57.4         4.4								FY 1	7-18	]	
S         %         S         %         S         %         S         %         S         %         S         %         S         %         S         %         S         %         S         %         S         %         S         %         S         %         S         %         S         %         S         %         S         %         S         %         GROSS INCOME         ULLA Store					T MONTH				*	*	
S         %         S         %         S         %         S         %         GROS INCOME           3.817         3.978         (161)         (4.0%)         (186)         (4.6%)         4.03         GROS INCOME         ULA Restaurants           469         4655         1.934         (69)         (3.6%)         1.35         7.8%         1.730         ULA Restaurants           5200         6.514         (224)         (3.4%)         (17)         1.9%         1.22         ULA Store           1.421         37.2%         1.445         36.3%         (24)         0.9         1.1         2.0         1.410         35.2%           469         100.0%         445         1.4.12         51.1%         (21)         1.1         2.0         1.410         35.2%         UCLA Student Union           3.325         52.9%         3.301         51.6%         (36)         1.3         163         2.7         3.162         50.2%         TOTAL           634         16.6%         632         15.9%         (22)         (0.7)         (57)         (2.2)         57         MAGE & BENEFITS           751         40.3%         756         30.6%         14         (0	ACTU	JAL	BUD	GET			-		LAST YE	EAR ACT	
3.817         3.978         (161)         (4.0%)         (185)         (4.6%)         4.003         CROSS INCOME           469         455         14         3.1%         20         4.5%         449         ULA Store           139         147         (68)         (5.4%)         171         1.39%         122         ULA Store           142         37.2%         1.445         36.3%         Pis.         Pis.         Pis.         CATA         TOTAL           1.421         37.2%         1.445         36.3%         (24)         0.3         11         2.0         1.410         35.2%         ULA Store           1.330         72.4%         1.445         36.3%         (27)         1.2         1.07         0.6         1.243         71.8%         ULA Store           1.330         72.4%         1.445         36.3%         (20)         0.0         449         ULA Store         ULA Store           3.325         52.9%         3.361         51.6%         (2)         (0.7)         (57)         (22)         57         14.4%         ULA Store           731         40.3%         756         36.6%         14         (0.7)         (55)         (2)	e	0/_	¢	0/_		-		-	¢	%	
3.877         3.978         (161)         (4.0%)         (186)         (4.6%)         A.003         UCLA Store           489         445         14         3.1%         20         4.5%         144         Services Division           139         147         (8)         (5.4%)         17         13.9%         144         Services Division           6,200         6,514         (224)         (3.4%)         (14)         (0.2%)         6,304         TOTAL           6,200         6,514         (224)         (3.4%)         (14)         (0.2%)         6,304         TOTAL           1,421         37.2%         (1,44)         58.3%         (22)         107         66         1,243         71.8%         UCLA Store           1,421         37.2%         (1,45)         8.3%         (20)         0.0         44         10.0         52.5%         UCLA Store         UCLA Store           3,325         52.9%         3,361         51.5%         (20)         (17)         (22)         577         14.4%         UCLA Store         UCLA Store           3,325         52.9%         1,30         3,51         (20)         (3.8)         55         1.8%         UCLA Store	Ŷ	70	φ	70	Ŷ	/0	φ	70	\$	70	
1         1.865         1.934         1.691         1.26 * 1.35         7.8%         1.7.30         UCLA Restaurants           1.39         1.47         (8)         (5.4%)         17         1.39%         1.22         UCLA Restaurants           6.200         6.514         (224)         (3.4%)         (14)         (0.2%)         6.304         TOTAL           1.421         37.2%         1.445         36.3%         (224)         (3.4%)         (14)         (0.2%)         6.304         TOTAL           1.360         7.7.4%         1.377         71.2%         (27)         1.2         (17)         (1.440)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.4%)         (2.1%)         (2.1%)         (2.1%)         (2.1%)         (2.1%)         (2.1%)         (2.1%)         (2.1%)         (2.2%)         (2.3%)         (2.4%)         (2.1%)         (2.4%)         (2.4%)         (2.1%)         (2.1%)         (2.4%)         (2.1%)         (2.1%)         (2.1%)         (2.1%)         (2.1%)         (2.											
469         465         14         3.1%         20         4.5%         449         Services Division           6.230         6.514         (224)         (3.4%)         (71)         13.9%         122         UCA Student Union           6.230         6.514         (224)         (3.4%)         (14)         (0.2%)         6.304         TOTAL           1.421         37.2%         1.44         58.3%         (24)         107         6.6         1.243         77.4%         UCA Student Union           1.430         72.4%         1.377         71.2%         (27)         1.2         107         6.6         1.243         71.4%         UCA Store           3.325         52.9%         3.361         51.6%         (36)         1.3         163         2.7         3.162         50.2%         UCA Store         TOTAL           634         16.6%         632         1.5.9%         (2)         (0.7)         (57)         (2.2)         577         1.4         MAGES & BENEFITS           731         15.6%         55         12.1%         (18)         (3.5)         (2.5)         1.385         22.0%         TOTAL           1.538         24.5%         1.530         2.3.											
139         147         (8)         (5.4%)         17         13.9%         122         UCLA Student Union           6.290         6.514         (224)         (3.4%)         (14)         (0.2%)         6.304         TOTAL           14.21         37.2%         1.445         36.3%         (24)         Pts.         1.410         35.2%         UCLA Structure Interview         UCLA Structure Interview           1350         77.4%         1.377         71.2%         1.41         1.25         1.210         6.0         40.2%         UCLA Structure Interview           85         61.2%         84         57.1%         1         4.1         25         12.0         6.0         40.2%         UCLA Student Union           3.325         52.4%         63.36         51.6%         (20)         (77)         (2.2)         5.77         1.44,%         UCLA Student Union           3.325         52.4%         1.50         (22)         (0.7)         (65)         (6.6)         58.85         157.4           73         15.6%         52         15.9%         (22)         (1.45)         (11)         (1.0)         66         58.6%         UCLA Student Union           1.538         24.5%											
6.290         6.514         (224)         (3.4%)         (14)         (0.2%)         6.304         TOTAL           1.421         37.2%         1.445         36.3%         (24)         0.9         1.410         33.2%         GROSS MARGIN           1.350         72.4%         1.377         71.2%         (27)         1.2         107         0.6         1.443         100.2%         Services Division           468         100.0%         455         100.0%         1.4         0.2         0.0         449         100.4         Services Division           3.325         52.9%         3.361         51.6%         (29)         (0.7)         (57)         (2.4)         577         1.4.4%         UCLA Student Union           3.325         52.9%         3.361         51.6%         (29)         (0.7)         (57)         (2.4)         577         1.4.4%         UCLA Store           731         15.6%         52         1.5.1%         (18)         (3.5)         (20)         (3.8)         1.385         22.0%         10.14         Services Division           1.5.38         24.5%         1.530         23.5%         (10)         (13)         (2.5)         1.385         22.0%         <							-		-		
1         1											
1.21         37.2%         1.445         36.3%         (24)         0.3         11         2.0         1.410         35.2%         UCLA Store           1.350         77.4%         1.37         77.2%         1.2         1.0         0.6         1.2.3         77.1%         UCLA Store           65         61.2%         84         57.1%         1         4.1         25         12.0         60         42.2%         UCLA Student Union           3.325         52.9%         3.381         51.6%         (36)         1.3         163         2.7         31.62         50.2%         TOTA           6.34         16.6%         632         15.9%         (2)         (0.7)         (57)         14.4%         UCLA Store           7.5         14.0.3%         55         12.1%         (18)         (3.5)         (20)         (3.8)         53         11.8%         Services Division           1.0.5         57.6%         75         3.6.3%         (24.5)         (13)         (25)         1.385         22.0%         TOTAL           1.1.5         2.2.5%         4.5.5%         (17)         (0.6)         (38)         (1.2)         114         4.6%         UCLA Store <td< td=""><td>6,290</td><td></td><td>6,514</td><td></td><td>(224)</td><td>(3.4%)</td><td>(14)</td><td>(0.2%)</td><td>6,304</td><td></td><td>TOTAL</td></td<>	6,290		6,514		(224)	(3.4%)	(14)	(0.2%)	6,304		TOTAL
1.350         72.4%         1.377         71.2%         (27)         1.2         107         0.6         12.4%         71.8%         ICLA Restaurants           466         100.0%         455         100.0%         455         100.0%         Services Division           3.325         52.9%         3.361         51.6%         (26)         1.3         163         2.7         3.162         50.2%         TOTAL           634         16.6%         632         15.9%         (2)         (0.7)         (67)         (2.2)         577         11.4%         UCLA Student Union           73         15.6%         55         12.1%         (18)         (3.5)         (20)         (3.8)         53         11.4%         UCLA Student Union           1,58         24.5%         1,530         23.5%         (8)         (1.0)         (153)         (2.5)         1,385         22.0%         TOTAL           222         5.8%         205         5.2%         (17)         (0.6)         (38)         (1.2)         184         4.6%         UCLA Student Union           140         29.9%         15         34.5%         17         4.6         10.5%         UCLA Student Union         CONTROLLABLES					(5.1)						
469         100.0%         455         100.0%         14         0.0         20         0.0         449         100.0%         Services Division           3.325         52.9%         3.361         51.6%         (36)         1.3         12.0         60         49.2%         UCLA Student Union           6.34         16.6%         632         15.9%         (2)         (0.7)         (57)         (2.2)         577         14.4%         UCLA Store           751         40.3%         75         3.96         14         (0.7)         (65)         (0.6)         66         50         VUCLA Store         UCLA Store           73         15.6%         55         12.1%         (18)         (3.5)         (20)         (3.8)         53         11.8%         Services Division           140         22.9         5.2%         (17)         (0.6)         (38)         (1.2)         1184         4.6%         UCLA Store         UCLA Store           140         22.9%         157         34.5%         17         4.6         17         51         157         3.5%         Services Division           591         9.4%         610         9.4%         19         0.0 <t< td=""><td></td><td></td><td></td><td></td><td>• • •</td><td></td><td></td><td>-</td><td></td><td></td><td></td></t<>					• • •			-			
85         612%         84         57.1%         1         4.1         25         12.0         60         492%         UCL A Student Union           3,325         52.9%         3,361         51.8%         (36)         1.3         163         2.7         3,162         50.2%         TOTAL           634         16.6%         632         15.9%         (2)         (0.7)         (57)         (2.2)         577         14.4%         UCL A Student Union           73         15.6%         55         12.1%         (18)         (35)         (20)         (38)         53         11.1%         Services Division           1.5.8%         24.5%         1,530         23.5%         (8)         (10)         (153)         (2.5)         1,385         22.0%         TOTAL           1.66         10.0%         199         10.3%         13         0.3         (51)         0.5         181         10.5%         UCLA Student Union           1.86         10.0%         199         10.3%         17         4.6         17         5.1         157         3.5.0%         Services Division           1.43         2.9%         4.1         3.3.6%         6         2.4         7 <td></td>											
3,325         52.9%         3,361         51.6%         (36)         1.3         163         2.7         3,162         50.2%         TOTAL           634         16.6%         632         15.9%         (2)         (0.7)         (65)         (0.6)         686         39.7%         ULA Restaurants           73         15.6%         55         12.1%         (18)         (3.5)         (20)         (3.8)         53         11.8%         Services Division           15.6%         55         12.1%         (18)         (3.5)         (20)         (3.8)         53         11.8%         Services Division           15.8%         24.5%         1,530         23.5%         (8)         (10)         (153)         (2.5)         1,385         22.0%         TOTAL           222         5.8%         205         5.2%         (17)         (0.6)         (38)         (1.2)         184         4.6%         UCLA Restaurants           140         29.9%         157         34.5%         17         4.6         17         5.1         157         30.0%         Services Division           591         9.4%         610         9.4%         19         0.0         (19)         (											
634         16.6%         632         15.9%         (2)         (0.7)         (57)         (2.2)         577         14.4%         WAGES & BENEFITS           751         40.3%         765         39.6%         14         (0.7)         (65)         (0.6)         686         39.7%         UCLA Store           80         57.6%         78         53.1%         (2)         (4.5)         (11)         (1.0)         69         56.8%         UCLA Store           15.5%         78         53.1%         (2)         (4.5)         (11)         (1.0)         69         56.8%         UCLA Store           15.5%         78         53.2%         (8)         (1.0)         (153)         (2.5)         1.385         22.0%         Total           222         5.8%         205         5.2%         (17)         (0.6)         (38)         (1.2)         184         4.6%         UCLA Store           140         29.9%         157         34.5%         17         4.6         17         5.1         157         35.0%         Services Division           551         9.4%         608         15.3%         (43)         (0.5)         (85)         (1.4)         650			-				-	-			
634         16.6%         632         15.9%         (2)         (0.7)         (57)         (2.2)         577         14.4%         UCLA Store           751         40.3%         765         39.6%         14         (0.7)         (65)         (0.6)         686         39.7%         UCLA Restaurants           80         57.6%         78         53.1%         (2)         (4.5)         (11)         (1.0)         69         56.6%         UCLA Store           15.5%         78         53.1%         (2)         (4.5)         (11)         (1.0)         69         56.6%         UCLA Store           15.5%         78         52.2%         (17)         (0.6)         (38)         (1.2)         184         4.6%         UCLA Store           222         5.8%         205         5.2%         (17)         (0.6)         (38)         (1.2)         184         4.6%         UCLA Store           140         29.9%         157         34.5%         17         4.6         17         5.1         157         35.0%         Services Division           551         9.4%         608         15.3%         (43)         (0.5)         (685)         (1.4)         650	3,325	52.9%	3,361	51.6%	(36)	1.3	163	2.7	3,162	50.2%	TOTAL
751         40.3%         765         39.6%         14         (0.7)         (65)         (0.6)         686         39.7%         UCLA Restaurants           73         15.6%         55         12.1%         (18)         (3.5)         (20)         (3.8)         53         11.8%         Services Division           80         57.6%         78         53.1%         (2)         (4.5)         (11)         (1.0)         665         UCLA Student Union           1,538         24.5%         1,530         23.5%         (8)         (1.0)         (153)         (2.5)         1.385         22.0%         TOTAL           222         5.8%         205         5.2%         (17)         (0.6)         (38)         (1.2)         184         4.6%         UCLA Student Union           140         29.9%         157         3.4.5%         17         4.6         17         5.1         157         35.0%         Services Division           591         9.4%         610         9.4%         19         0.0         (19)         (0.3)         572         9.1%         TOTAL           565         14.8%         608         15.3%         (43)         (0.5)         (85)         (											WAGES & BENEFITS
73         15.6%         55         12.1%         (18)         (3.5)         (20)         (3.8)         53         11.8%         Services Division           15.6%         78         53.1%         (2)         (4.5)         (11)         (1.0)         69         56.6%         UCLA Student Union           15.88         24.5%         1,530         23.5%         (8)         (1.0)         (153)         (2.5)         1,335         22.0%         TOTAL           222         5.8%         205         5.2%         (17)         (0.6)         (3.8)         (1.2)         184         4.6%         UCLA Structurats           186         10.0%         199         10.3%         13         0.3         (5)         0.5         181         10.5%         UCLA Restaurants           591         9.4%         610         9.4%         19         0.0         (19)         (0.3)         572         9.1%         TOTAL           565         14.8%         608         15.3%         (43)         (0.5)         (85)         (1.4)         660         16.2%         UCLA Student Union           565         14.8%         608         15.3%         (43)         (0.5)         (85)         <						(0.7)	(57)		-		
80         57.6%         78         53.1%         (2)         (4.5)         (11)         (1.0)         69         56.6%         UCLA Student Union           1,538         24.5%         1,530         23.5%         (8)         (1.0)         (153)         (2.5)         1,385         22.0%         TOTAL           2         5.8%         205         5.2%         (17)         (0.6)         (38)         (1.2)         184         4.6%         UCLA Store         UCLA Store           140         29.9%         157         34.5%         17         4.6         17         5.1         157         35.0%         Services Division           591         9.4%         610         9.4%         19         0.0         (19)         (0.3)         572         9.1%         TOTAL           565         14.8%         608         15.3%         (43)         (0.5)         (85)         (1.4)         650         16.2%         UCLA Restaurants           256         54.6%         242         53.2%         14         1.4         17         1.4         239         53.2%         Services Division           (38)         (727)         19.3%         (42)         (28.6%)         4 <td></td> <td></td> <td></td> <td></td> <td></td> <td>. ,</td> <td>• • •</td> <td>· · ·</td> <td></td> <td></td> <td></td>						. ,	• • •	· · ·			
1,538         24.5%         1,530         23.5%         (8)         (1.0)         (153)         (2.5)         1,385         22.0%         TOTAL           222         5.8%         205         5.2%         (17)         (0.6)         (38)         (1.2)         184         4.6%         UCLA Store         UCLA Store           186         10.0%         199         10.3%         13         0.3         (5)         0.5         181         10.5%         UCLA Restaurants           43         30.9%         49         33.3%         6         2.4         7         10.1         50         41.0%         UCLA Student Union           591         9.4%         610         9.4%         19         0.0         (19)         (0.3)         572         9.1%         TOTAL           565         14.8%         608         15.3%         (43)         (0.5)         (85)         (1.4)         650         16.2%         UCLA Store         UCLA Store           256         54.6%         622.2%         14         1.4         17         1.4         239         53.2%         Services Division           138         (27.3%)         (42)         (28.6%)         4         1.3											
222         5.8%         205         5.2%         (17)         (0.6)         (38)         (1.2)         184         4.6%         UCLA Store           186         10.0%         199         10.3%         13         0.3         (5)         0.5         181         10.5%         UCLA Restaurants           140         29.9%         157         34.5%         17         4.6         17         50         41.0%         UCLA Restaurants           43         30.9%         49         33.3%         6         2.4         7         10.1         50         41.0%         UCLA Restaurants           581         9.4%         610         9.4%         19         0.0         (19)         (0.3)         572         9.1%         TOTAL           565         14.8%         608         15.3%         (43)         (0.5)         (85)         (1.4)         650         16.2%         UCLA Store         UCLA Store           414         22.9%         414         1.4         17         1.4         239         53.2%         Services Division         UCLA Store           (38)         (27.3%)         (42)         (28.6%)         4         1.3         22         21.9 <t< td=""><td></td><td></td><td>-</td><td></td><td></td><td></td><td>( )</td><td>( )</td><td></td><td></td><td></td></t<>			-				( )	( )			
222       5.8%       205       5.2%       (17)       (0.6)       (38)       (1.2)       184       4.6%       UCLA Store         146       10.0%       199       10.3%       13       0.3       (5)       0.5       181       10.5%       UCLA Store         43       30.9%       49       33.3%       6       2.4       7       10.1       50       41.0%       UCLA Student Union         591       9.4%       610       9.4%       19       0.0       (19)       (0.3)       572       9.1%       TOTAL         565       14.8%       608       15.3%       (43)       (0.5)       (85)       (1.4)       660       UCLA Student Union         256       54.6%       242       53.2%       14       1.4       17       1.4       239       53.2%       Services Division         (38)       (27.3%)       (42)       (28.6%)       4       1.3       22       21.9       (60)       (49.2%)       UCLA Staterants         11,197       19.0%       1,222       18.8%       (25)       0.2       (9)       (0.1)       1.206       19.1%       70TAL         610       9.7%       658       10.1%	1,538	24.5%	1,530	23.5%	(8)	(1.0)	(153)	(2.5)	1,385	22.0%	TOTAL
186         10.0%         199         10.3%         13         0.3         (5)         0.5         181         10.5%         UCLA Restaurants           43         30.9%         49         33.3%         6         2.4         7         10.1         50         41.0%         UCLA Restaurants           591         9.4%         610         9.4%         19         0.0         (19)         (0.3)         572         9.1%         OTAL           565         14.8%         608         15.3%         (43)         (0.5)         (85)         (1.4)         650         16.2%         UCLA Student Union           565         14.8%         608         15.3%         (43)         (0.5)         (85)         (1.4)         650         16.2%         UCLA Student Union           256         54.6%         242         53.2%         14         1.4         1.4         239         53.2%         Services Division           (38)         (27.3%)         (42)         (28.6%)         4         1.3         22         21.9         (60)         (49.2%)         UCLA Student Union           1.197         19.0%         1,222         18.8%         (25)         0.2         (9)											OTHER CONTROLLABLES
140       29.9%       157       34.5%       17       4.6       17       5.1       157       35.0%       Services Division         43       30.9%       49       33.3%       6       2.4       7       10.1       50       41.0%       UCLA Student Union         591       9.4%       610       9.4%       19       0.0       (19)       (0.3)       572       9.1%       TOTAL         565       14.8%       608       15.3%       (43)       (0.5)       6       1.4       53.2%       TOTAL         256       54.6%       242       53.2%       14       1.4       17       1.4       239       55.2%       Services Division         (38)       (27.3%)       (42)       (28.6%)       4       1.3       22       19       (60)       (49.2%)       UCLA Student Union         1,197       19.0%       1,222       18.8%       (25)       0.2       (9)       (0.1)       1,206       19.1%       TOTAL         610       9.7%       658       10.1%       48       0.4       (17)       (0.3)       593       9.4%       Admin&Support Services         610       9.7%       658       10.1%	222	5.8%	205	5.2%	(17)	(0.6)	(38)	(1.2)	184	4.6%	UCLA Store
43       30.9%       49       33.3%       6       2.4       7       10.1       50       41.0%       UCLA Student Union         591       9.4%       610       9.4%       19       0.0       (19)       (0.3)       572       9.1%       TOTAL         565       14.8%       608       15.3%       (43)       (0.5)       (85)       (1.4)       650       UCLA Store       UCLA Store         414       22.2%       414       21.4%       0       0.8       37       0.4       377       21.8%       UCLA Restaurants         256       54.6%       242       53.2%       14       1.3       22       21.9       (60)       (49.2%)       UCLA Restaurants         (38)       (27.3%)       (42)       (28.6%)       4       1.3       22       21.9       (60)       (49.2%)       UCLA Student Union         1,197       19.0%       1,222       18.8%       (25)       0.2       (9)       (0.1)       1,206       19.1%       TOTAL         610       9.7%       658       10.1%       48       0.4       (17)       (0.3)       593       9.4%       Admin&Support Services         297       4.7% <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td></td<>									-		
591         9.4%         610         9.4%         19         0.0         (19)         (0.3)         572         9.1%         TOTAL           565         14.8%         608         15.3%         (43)         (0.5)         (85)         (1.4)         650         16.2%         UCLA Store           256         54.6%         242         53.2%         14         1.4         17         1.4         239         53.2%         UCLA Restaurants           (38)         (27.3%)         (42)         (28.6%)         4         1.3         22         2.1.9         (60)         (49.2%)         UCLA Store         UCLA Store           (197         19.0%         1,222         18.8%         (25)         0.2         (9)         (0.1)         1,206         19.1%         TOTAL           610         9.7%         658         10.1%         48         0.4         (17)         (0.3)         593         9.4%         AtlcOCATED EXPENSES           610         9.7%         658         10.1%         48         0.4         (17)         (0.3)         593         9.4%         Admin&Support Services         Facilities Division         Utilities           208         3.3%         10.1%	-					-		-	-		
565         14.8%         608         15.3%         (43)         (0.5)         (85)         (1.4)         650         16.2%         UCLA Store           256         54.6%         242         53.2%         14         1.4         17         1.4         239         53.2%         Services Division           (38)         (27.3%)         (42)         (28.6%)         4         1.3         22         21.9         (60)         (49.2%)         UCLA Student Union           1,197         19.0%         1,222         18.8%         (25)         0.2         (9)         (0.1)         1,206         19.1%         TOTAL           610         9.7%         658         10.1%         48         0.4         (17)         (0.3)         593         9.4%         Admin&Support Services           297         4.7%         239         3.7%         (58)         (1.0)         (78)         (1.2)         219         3.5%         Facilities Division           1.189         18.9%         1,216         18.7%         27         (0.2)         (93)         (1.5)         1.096         17.4%           20.0%         0         0.0         (8)         (0.2)         10         0.2%         <			-								
565         14.8%         608         15.3%         (43)         (0.5)         (85)         (1.4)         650         16.2%         UCLA Store           414         22.2%         414         21.4%         0         0.8         37         0.4         377         21.8%         UCLA Restaurants           256         54.6%         242         53.2%         14         1.4         17         1.4         239         53.2%         Services Division           (38)         (27.3%)         (42)         (28.6%)         4         1.3         22         21.9         (60)         (49.2%)         UCLA Student Union           1,197         19.0%         1,222         18.8%         (25)         0.2         (9)         (0.1)         1,206         19.1%         TOTAL           610         9.7%         658         10.1%         48         0.4         (17)         (0.3)         593         9.4%         ALLOCATED EXPENSES           208         3.3%         216         3.3%         8         0.0         (17)         0.3         93         1.5%           1,189         18.9%         1,216         18.7%         27         (0.2)         (93)         (1.5)	591	9.4%	610	9.4%	19	0.0	(19)	(0.3)	572	9.1%	TOTAL
414         22.2%         414         21.4%         0         0.8         37         0.4         377         21.8%         UCLA Restaurants           256         54.6%         242         53.2%         14         1.4         17         1.4         239         53.2%         Services Division           (38)         (27.3%)         (42)         (28.6%)         4         1.3         22         21.9         (60)         (49.2%)         UCLA Restaurants           1,197         19.0%         1,222         18.8%         (25)         0.2         (9)         (0.1)         1,206         19.1%         TOTAL           610         9.7%         658         10.1%         48         0.4         (17)         (0.3)         593         9.4%         Admin&Support Services           297         4.7%         239         3.7%         (58)         (1.0)         (78)         (1.2)         219         3.5%         Admin&Support Services           208         3.3%         216         3.3%         8         0.0         (17)         (0.3)         191         3.0%           1,189         18.9%         1,216         18.7%         27         (0.2)         (93)         (1.											CONTRIBUTION
256         54.6%         242         53.2%         14         1.4         17         1.4         239         53.2%         Services Division           (38)         (27.3%)         (42)         (28.6%)         4         1.3         22         21.9         (60)         (49.2%)         UCLA Student Union           1,197         19.0%         1,222         18.8%         (25)         0.2         (9)         (0.1)         1,206         19.1%         TOTAL           610         9.7%         658         10.1%         48         0.4         (17)         (0.3)         593         9.4%         Admin&Support Services           297         4.7%         239         3.7%         (58)         (1.0)         (78)         12.2         19         3.5%         Facilities Division           74         1.2%         103         1.6%         29         0.4         19         0.3         93         1.5%         Utilities           208         3.3%         216         18.7%         27         (0.2)         (93)         (1.5)         1,096         17.4%         TOTAL           2         0.0%         0         0.0         (102)         (1.6)         110	565	14.8%	608	15.3%	(43)	(0.5)	(85)	(1.4)	650	16.2%	UCLA Store
(38)         (27.3%)         (42)         (28.6%)         4         1.3         22         21.9         (60)         (49.2%)         UCLA Student Union           1,197         19.0%         1,222         18.8%         (25)         0.2         (9)         (0.1)         1,206         19.1%         TOTAL           610         9.7%         658         10.1%         4.8         0.4         (17)         (0.3)         593         9.4%         Admin&Support Services           297         4.7%         239         3.7%         (58)         (1.0)         (78)         (1.2)         219         3.5%         Facilities Division           74         1.2%         103         1.6%         29         0.4         19         0.3         9.3         1.5%         Depreciation           208         3.3%         216         3.3%         8         0.0         (17)         (0.3)         191         3.0%         Depreciation           1,189         18.9%         1,216         18.7%         27         (0.2)         (93)         (1.5)         1,096         17.4%         PortAL           2         0.0%         0         0.0         (102)         (1.6)         110						0.8	37	0.4			
1,197         19.0%         1,222         18.8%         (25)         0.2         (9)         (0.1)         1,206         19.1%         TOTAL           610         9.7%         658         10.1%         48         0.4         (17)         (0.3)         593         9.4%         Admin&Support Services           297         4.7%         239         3.7%         (58)         (1.0)         (78)         (1.2)         219         3.5%         Admin&Support Services           74         1.2%         103         1.6%         29         0.4         19         0.3         93         1.5%         Utilities           208         3.3%         216         3.3%         8         0.0         (17)         (0.3)         191         3.0%         Depreciation           1,189         18.9%         1,216         18.7%         27         (0.2)         (93)         (1.5)         1,096         17.4%         TOTAL           8         0.1%         6         0.1%         2         0.0         (102)         (1.6)         110         1.7%         FROM OPERATIONS           2         0.0%         0         0.0         (8)         (0.2)         10         0.2%											
610         9.7%         658         10.1%         48         0.4         (17)         (0.3)         593         9.4%         ALloCATED EXPENSES           297         4.7%         239         3.7%         (58)         (1.0)         (78)         (1.2)         219         3.5%         Facilities Division           74         1.2%         103         1.6%         29         0.4         19         0.3         93         1.5%         Utilities           208         3.3%         216         3.3%         8         0.0         (17)         (0.3)         191         3.0%         Depreciation           1,189         18.9%         1,216         18.7%         27         (0.2)         (93)         (1.5)         1,096         17.4%         TOTAL           8         0.1%         6         0.1%         2         0.0         (102)         (1.6)         110         1.7%         FROM OPERATIONS           2         0.0%         2         0.0%         0         0.0         (8)         (0.2)         10         0.2%         FROM OPERATIONS           35         0.6%         17         0.3%         18         0.3         18         0.3         17		. ,	( )	, ,					(/	( )	
610         9.7%         658         10.1%         48         0.4         (17)         (0.3)         593         9.4%         Admin&Support Services           297         4.7%         239         3.7%         (58)         (1.0)         (78)         (1.2)         219         3.5%         Facilities Division           74         1.2%         103         1.6%         29         0.4         19         0.3         93         1.5%         Utilities         Division           208         3.3%         216         3.3%         8         0.0         (17)         (0.3)         191         3.0%         Depreciation           1,189         18.9%         1,216         18.7%         27         (0.2)         (93)         (1.5)         1,096         17.4%         TOTAL           8         0.1%         6         0.1%         2         0.0         (102)         (1.6)         110         1.7%         FROM OPERATIONS           2         0.0%         2         0.0%         0         0.0         (8)         (0.2)         10         0.2%         Non-Recurrent Inc/(Exp)           35         0.6%         17         0.3%         18         0.3         18 <td>1,197</td> <td>19.0%</td> <td>1,222</td> <td>18.8%</td> <td>(25)</td> <td>0.2</td> <td>(9)</td> <td>(0.1)</td> <td>1,206</td> <td>19.1%</td> <td>TOTAL</td>	1,197	19.0%	1,222	18.8%	(25)	0.2	(9)	(0.1)	1,206	19.1%	TOTAL
297       4.7%       239       3.7%       (58)       (1.0)       (78)       (1.2)       219       3.5%       Facilities Division         74       1.2%       103       1.6%       29       0.4       19       0.3       93       1.5%       Utilities         208       3.3%       216       3.3%       8       0.0       (17)       (0.3)       191       3.0%       Depreciation         1,189       18.9%       1,216       18.7%       27       (0.2)       (93)       (1.5)       1,096       17.4%       TOTAL         8       0.1%       6       0.1%       2       0.0       (102)       (1.6)       110       1.7%       FROM OPERATIONS         7       2       0.0%       0       0.0       (8)       (0.2)       10       0.2%       Non-Recurrent Inc/(Exp)         35       0.6%       17       0.3%       18       0.3       18       0.3       17       0.3%       Interest Income       Income Taxes       Student Union Fee Income       Student Union Fee Income       Student Union Fee Income											ALLOCATED EXPENSES
74         1.2%         103         1.6%         29         0.4         19         0.3         93         1.5%         Utilities           208         3.3%         216         3.3%         8         0.0         (17)         (0.3)         191         3.0%         Depreciation           1,189         18.9%         1,216         18.7%         27         (0.2)         (93)         (1.5)         1,096         17.4%         TOTAL           8         0.1%         6         0.1%         2         0.0         (102)         (1.6)         110         1.7%         RFROM OPERATIONS           2         0.0%         2         0.0%         0         0.0         (8)         (0.2)         10         0.2%         Non-Recurrent Inc/(Exp)           3         0.6%         17         0.3%         18         0.3         18         0.3         17         0.3%         Interest Income           (29)         (0.5%)         (29)         (0.4%)         0         0.1         3         0.0         (32)         (0.5%)           (29)         (0.4%)         0         0.2         8         0.2         236         3.7%         Student Union Fee Income	610	9.7%	658	10.1%	48	0.4	(17)	(0.3)	593	9.4%	Admin&Support Services
208         3.3%         216         3.3%         8         0.0         (17)         (0.3)         191         3.0%         Depreciation           1,189         18.9%         1,216         18.7%         27         (0.2)         (93)         (1.5)         1,096         17.4%         TOTAL           8         0.1%         6         0.1%         2         0.0         (102)         (1.6)         110         1.7%         FROM OPERATIONS           2         0.0%         2         0.0%         0         0.0         (8)         (0.2)         10         0.2%         Non-Recurrent Inc/(ExP)           2         0.0%         17         0.3%         18         0.3         17         0.3%         Interest Income         Interest Income           (29)         (0.5%)         (29)         (0.4%)         0         (0.1)         3         0.0         (32)         (0.5%)         Interest Expense)           0         0.0%         (2)         0.0%         2         0         0         0.0%         0.0%         Interest Expense)           10         0.0%         (2)         0.0%         2         0         0         0.0%         Interest Expense)	297	4.7%	239	3.7%	(58)	(1.0)	(78)	(1.2)	219	3.5%	Facilities Division
1,189         18.9%         1,216         18.7%         27         (0.2)         (93)         (1.5)         1,096         17.4%         TOTAL           8         0.1%         6         0.1%         2         0.0         (102)         (1.6)         110         1.7%         NET INCOME (LOSS)           2         0.0%         2         0.0%         0         0.0         (8)         (0.2)         10         0.2%         Non-Recurrent Inc/(EXP)           35         0.6%         17         0.3%         18         0.3         17         0.3%         Interest Income           (29)         (0.5%)         (29)         (0.4%)         0         (0.1)         3         0.0         (32)         (0.5%)           0         0.0%         (2)         0.0%         2         0.0         0         0.0%         Interest Inc/(EXP)           0         0.0%         (2)         0.0%         2         0.0         0         0.0%         Interest Income           1         1         3.9%         244         3.7%         0         0.2         8         0.2         236         3.7%           252         4.0%         232         3.6%			103			0.4	19	0.3		1.5%	Utilities
8         0.1%         6         0.1%         2         0.0         (102)         (1.6)         110         1.7%         NET INCOME (LOSS) FROM OPERATIONS           2         0.0%         2         0.0%         0         0.0         (8)         (0.2)         10         0.2%         NET INCOME (LOSS)           35         0.6%         17         0.3%         18         0.3         17         0.3%         Interest Income           (29)         (0.5%)         (29)         (0.4%)         0         (0.1)         3         0.0         (32)         (0.5%)           0         0.0%         (2)         0.0%         2         0.0         0         0.0%         Interest Income           1         1.7%         0         0.2         8         0.2         236         3.7%           244         3.9%         244         3.7%         0         0.2         8         0.2         236         3.7%           252         4.0%         232         3.6%         20         0.4         21         0.3         231         3.7%	208	3.3%	216	3.3%	8	0.0	(17)	(0.3)	191		
8         0.1%         6         0.1%         2         0.0         (102)         (1.6)         110         1.7%         FROM OPERATIONS           2         0.0%         2         0.0%         0         0.0         (8)         (0.2)         10         0.2%         Non-Recurrent Inc/(EXP)           35         0.6%         17         0.3%         18         0.3         18         0.3         17         0.3%         Interest Income           (29)         (0.5%)         (29)         (0.4%)         0         (0.1)         3         0.0         (32)         (0.5%)         Interest (Expense)           0         0.0%         (2)         0.0%         2         0.0         0         0         0.0%         Income Taxes           244         3.9%         244         3.7%         0         0.2         8         0.2         236         3.7%           5tudent Union Fee Income         10.3         231         3.7%         TOTAL	1,189	18.9%	1,216	18.7%	27	(0.2)	(93)	(1.5)	1,096	17.4%	TOTAL
8         0.1%         6         0.1%         2         0.0         (102)         (1.6)         110         1.7%         FROM OPERATIONS           2         0.0%         2         0.0%         0         0.0         (8)         (0.2)         10         0.2%         Non-Recurrent Inc/(EXP)           35         0.6%         17         0.3%         18         0.3         18         0.3         17         0.3%         Interest Income           (29)         (0.5%)         (29)         (0.4%)         0         (0.1)         3         0.0         (32)         (0.5%)         Interest (Expense)           0         0.0%         (2)         0.0%         2         0.0         0         0         0.0%         Income Taxes           244         3.9%         244         3.7%         0         0.2         8         0.2         236         3.7%           5tudent Union Fee Income         10.3         231         3.7%         TOTAL											NET INCOME (LOSS)
2         0.0%         2         0.0%         0         0.0         (8)         (0.2)         10         0.2%         Non-Recurrent Inc/(Exp)           35         0.6%         17         0.3%         18         0.3         18         0.3         17         0.3%         Interest Income           (29)         (0.5%)         (29)         (0.4%)         0         (0.1)         3         0.0         (32)         (0.5%)         Interest Income           0         0.0%         (2)         0.0%         2         0.0         0         0.0         0         0.0%         Income Taxes           244         3.9%         244         3.7%         0         0.2         8         0.2         236         3.7%         Student Union Fee Income           252         4.0%         232         3.6%         20         0.4         21         0.3         231         3.7%         TOTAL	8	0.1%	6	0.1%	2	0.0	(102)	(1.6)	110	1.7%	
2         0.0%         2         0.0%         0         0.0         (8)         (0.2)         10         0.2%         Non-Recurrent Inc/(Exp)           35         0.6%         17         0.3%         18         0.3         18         0.3         17         0.3%         Interest Income           (29)         (0.5%)         (29)         (0.4%)         0         (0.1)         3         0.0         (32)         (0.5%)         Interest Income           0         0.0%         (2)         0.0%         2         0.0         0         0.0         0         0.0%         Income Taxes           244         3.9%         244         3.7%         0         0.2         8         0.2         236         3.7%         Student Union Fee Income           252         4.0%         232         3.6%         20         0.4         21         0.3         231         3.7%         TOTAL											
35         0.6%         17         0.3%         18         0.3         18         0.3         17         0.3%         Interest Income           (29)         (0.5%)         (29)         (0.4%)         0         (0.1)         3         0.0         (32)         (0.5%)         Interest Income           0         0.0%         (2)         0.0%         2         0.0         0         0.0         0.0%         Income Taxes           244         3.9%         244         3.7%         0         0.2         8         0.2         236         3.7%         Student Union Fee Income           252         4.0%         232         3.6%         20         0.4         21         0.3         231         3.7%	2	0.0%	2	0.0%	0	0.0	(8)	(0.2)	10	0.2%	
(29)         (0.5%)         (29)         (0.4%)         0         (0.1)         3         0.0         (32)         (0.5%)         Interest (Expense)           0         0.0%         (2)         0.0%         2         0.0         0         0.0         0.0%         Income Taxes           244         3.9%         244         3.7%         0         0.2         8         0.2         236         3.7%         Student Union Fee Income           252         4.0%         232         3.6%         20         0.4         21         0.3         231         3.7%         TOTAL							• • •	. ,	-		
0         0.0%         (2)         0.0%         2         0.0         0         0.0         0         0.0%         Income Taxes           244         3.9%         244         3.7%         0         0.2         8         0.2         236         3.7%         Student Union Fee Income           252         4.0%         232         3.6%         20         0.4         21         0.3         231         3.7%         TOTAL											
244         3.9%         244         3.7%         0         0.2         8         0.2         236         3.7%         Student Union Fee Income           252         4.0%         232         3.6%         20         0.4         21         0.3         231         3.7%         TOTAL	· · ·		. ,	. ,		. ,	-		· · ·	· · ·	
									236		
	252	4.0%	232	3.6%	20	0.4	21	0.3	231	3.7%	TOTAL
260 4.1% 238 3.7% 22 0.4 (81) (1.3) 341 5.4% NET INCOME (LOSS)	260	4.1%	238	3.7%	22	0.4	(81)	(1.3)	341	5.4%	NET INCOME (LOSS)

				R 2018-201				FY 1	7-18
				7/29/18 - 10				*1	*
ACT	JAL	BUDO	GET	107		ANCE	V 4 0 T	LAST YE	AR ACT
\$	%	\$	%	ACT/ \$	BOD %	ACT/L	Y ACI %	\$	%
Ť		Ţ	/2	•		Ť		Ť	
13,766		14.794		(1,028)	(6.9%)	(1,119)	(7.5%)	14,885	
3,963		4,229		(266)	(6.3%)	162	4.3%	3,801	
1,266		1,232		34	2.8%	(21)	(1.6%)	1,287	
367		381		(14)	(3.7%)	24	7.0%	343	
19,362		20,636		(1,274)	(6.2%)	(954)	(4.7%)	20,316	
					Pts.		Pts.		
4,395	31.9%	4,719	31.9%	(324)	0.0	(218)	0.9	4,613	31.0
2,815	71.0%	2,999	70.9%	(184)	0.1	112	(0.1)	2,703	71.1
1,265	99.9%	1,231	99.9%	34	0.0	(20)	0.1	1,285	99.8
239	65.1%	220	57.7%	19	7.4	48	9.4	191	55.7
8,714	45.0%	9,169	44.4%	(455)	0.6	(78)	1.7	8,792	43.3
1,848	13.4%	1,877	12.7%	29	(0.7)	(109)	(1.7)	1,739	11.7
2,113	53.3%	2,238	52.9%	125	(0.4)	(164)	(2.0)	1,949	51.3
213	16.8%	167	13.6%	(46)	(3.2)	(53)	(4.4)	160	12.4
217	59.1%	225	59.1%	8	0.0	(12)	0.7	205	59.8
4,391	22.7%	4,507	21.8%	116	(0.9)	(338)	(2.8)	4,053	19.9
858	6.2%	860	5.8%	2	(0.4)	10	(0.4)	868	5.8
404	10.2%	427	10.1%	23	(0.1)	(3)	0.3	401	10.5
419	33.1%	421	34.2%	2	1.1	45	3.0	464	36.1
141	38.4%	150	39.4%	9	1.0	11	5.9	152	44.3
1,822	9.4%	1,858	9.0%	36	(0.4)	63	(0.1)	1,885	9.3
1,689	12.3%	1,982	13.4%	(293)	(1.1)	(318)	(1.2)	2,007	13.5
299	7.5%	334	7.9%	(35)	(0.4)	(54)	(1.8)	353	9.3
633	50.0%	642	52.1%	(9)	(2.1)	(28)	(1.4)	661	51.4
(119) 2,502	(32.4%) <b>12.9%</b>	(154) 2,804	(40.4%) 13.6%	35 (302)	8.0 (0.7)	47 (353)	16.0 (1.2)	(166) <b>2,855</b>	(48.4 14.1
2,502	12.9%	2,004	13.0%	(302)	(0.7)	(353)	(1.2)	2,055	14.1
1 005	9.4%	4.050	0.50/	101		(00)	(0.5)	1 005	8.9
1,825 806	9.4% 4.2%	1,959 728	9.5% 3.5%	134 (78)	0.1 (0.7)	(20) (129)	(0.5) (0.9)	1,805 677	3.3
245	4.2 %	290	1.4%	(78)	0.1	43	0.1	288	1.4
622	3.2%	647	3.1%	45 25	(0.1)	(50)	(0.4)	572	2.8
3.498	18.1%	3.624	17.6%	126	(0.1)	(156)	(0.4)	3,342	16.5
.,		.,.			( /	(	( -7	. / .	
(996)	(5.1%)	(820)	(4.0%)	(176)	(1.1)	(509)	(2.7)	(487)	(2.4
13	0.1%	6	0.0%	7	0.1	(23)	(0.1)	36	0.2
91	0.5%	43	0.2%	48	0.3	48	0.3	43	0.2
(87)	(0.4%)	(87)	(0.4%)	0	0.0	9	0.1	(96)	(0.5
0	0.0%	(5)	0.0%	5	0.0	0	0.0	0	0.0
733	3.8%	733	3.6%	0	0.2	24	0.3	709	3.5
750	3.9%	690	3.3%	60	0.6	58	0.5	692	3.4
(246)	(1.3%)	(130)	(0.6%)	(116)	(0.7)	(451)	(2.3)	205	1.0

#### ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - OCTOBER 2018 (\$000's) DIVISIONS FULLY ALLOCATED

		OCT		80/18 - 10/27/	/18)			FY 1	7-18						R 2018-2019		
107		BUD	CURREN	TMONTH	VADI			*	*	-	107				07/29/18 - 10/		1105
ACT	UAL	BUD	GEI	ACT/E		ANCE		LAST YE	AR ACI		ACT	UAL	BUD	GEI	A 0.7/		ANCE
\$	%	\$	%	\$	80D %	ACT/LY \$	* AC1 %	\$	%		\$	%	\$	%	ACT/ \$	вор %	AC1 \$
										GROSS INCOME							
3,817		3,978		(161)	(4.0%)	(186)	(4.6%)	4.003		UCLA Store	13,766		14,794		(1,028)	(6.9%)	(1,11
1.865		1,934		(101)	(4.0%)	135	(4.0%)	1,730		UCLA Restaurants	3.963		4,229		(1,028)	(6.3%)	16
469		455		(03)	3.1%	20	4.5%	449		Services Division	1,266		1,232		34	2.8%	(2
139		147		(8)	(5.4%)	17	13.9%	122		UCLA Student Union	367		381		(14)	(3.7%)	2
6,290		6,514		(224)	(3.4%)	(14)	(0.2%)	6,304		TOTAL	19,362		20,636		(1,274)	(6.2%)	(95
					Pts.		Pts.			GROSS MARGIN						Pts.	
1,421	37.2%	1.445	36.3%	(24)	0.9	11	2.0	1,410	35.2%	UCLA Store	4.395	31.9%	4,719	31.9%	(324)	0.0	(21
1,350	72.4%	1,377	71.2%	(24)	1.2	107	0.6	1,243	71.8%	UCLA Restaurants	2,815	71.0%	2,999	70.9%	(184)	0.0	11
469	100.0%	455	100.0%	14	0.0	20	0.0	449	100.0%	Services Division	1,265	99.9%	1,231	99.9%	34	0.0	(2
85	61.2%	84	57.1%	1	4.1	25	12.0	60	49.2%	UCLA Student Union	239	65.1%	220	57.7%	19	7.4	4
3,325	52.9%	3,361	51.6%	(36)	1.3	163	2.7	3,162		TOTAL	8,714	45.0%	9,169	44.4%	(455)	0.6	(7
										TOTAL CONTROLLABLES							
856	22.4%	837	21.0%	(19)	(1.4)	(96)	(3.4)	760	19.0%	UCLA Store	2,706	19.7%	2,737	18.5%	31	(1.2)	(10
937	50.2%	964	49.8%	27	(0.4)	(71)	(0.1)	866	50.1%	UCLA Restaurants	2,516	63.5%	2,665	63.0%	149	(0.5)	(16
213	45.4%	213	46.8%	0	1.4	(3)	1.4	210	46.8%	Services Division	632	49.9%	589	47.8%	(43)	(2.1)	(
123	88.5%	126	85.7%	3	(2.8)	(4)	9.0	119	97.5%	UCLA Student Union	358	97.5%	375	98.4%	17	0.9	(
2,129	33.8%	2,140	32.9%	11	(0.9)	(174)	(2.8)	1,955	31.0%	TOTAL	6,212	32.1%	6,366	30.8%	154	(1.3)	(27
										CONTRIBUTION							
565	14.8%	608	15.3%	(43)	(0.5)	(85)	(1.4)	650	16.2%	UCLA Store	1,689	12.3%	1,982	13.4%	(293)	(1.1)	(31
414	22.2%	414	21.4%	Ó	0.8	37	0.4	377	21.8%	UCLA Restaurants	299	7.5%	334	7.9%	(35)	(0.4)	. (5
256	54.6%	242	53.2%	14	1.4	17	1.4	239	53.2%	Services Division	633	50.0%	642	52.1%	(9)	(2.1)	(2
(38)	(27.3%)	(42)	(28.6%)	4	1.3	22	21.9	(60)	(49.2%)	UCLA Student Union	(119)	(32.4%)	(154)	(40.4%)	35	8.0	4
1,197	19.0%	1,222	18.8%	(25)	0.2	(9)	(0.1)	1,206	19.1%	TOTAL	2,502	12.9%	2,804	13.6%	(302)	(0.7)	(35
										ALLOCATED EXPENSES							
567	14.9%	669	16.8%	102	1.9	(22)	(1.3)	545	13.6%	UCLA Store	1,845	13.4%	2,045	13.8%	200	0.4	(3
407	21.8%	353	18.3%	(54)	(3.5)	(38)	(0.5)	369	21.3%	UCLA Restaurants	1,046	26.4%	1,017	24.0%	(29)	(2.4)	(6
110	23.5%	97	21.3%	(13)	(2.2)	(14)	(2.1)	96	21.4%	Services Division	307	24.2%	278	22.6%	(29)	(1.6)	(2
105	75.5%	97	66.0%	(8)	(9.5)	(19)	(5.0)	86	70.5%	UCLA Student Union	300	81.7%	284	74.5%	(16)	(7.2)	(4
1,189	18.9%	1,216	18.7%	27	(0.2)	(93)	(1.5)	1,096	17.4%	TOTAL	3,498	18.1%	3,624	17.6%	126	(0.5)	(15
										NET INCOME (LOSS)							
										FROM OPERATIONS							
(2)	0.0%	(61)	(0.9%)	59	0.9	(106)	(1.6)	104		UCLA Store	(156)	(0.8%)	(63)	(0.3%)	(93)	(0.5)	(35
6	0.1%	61	0.9%	(55)	(0.8)	(2)	0.0	8	0.1%	UCLA Restaurants	(746)	(3.9%)	(683)	(3.3%)	(63)	(0.6)	(11
147	2.3%	145	2.2%	2	0.1	4	0.0	143	2.3%	Services Division	325	1.7%	365	1.8%	(40)	(0.1)	(5
(143)	(2.3%)	(139)	(2.1%)	(4)	(0.2)	2	0.0	(145)	(2.3%)		(419)	(2.2%)	(439)	(2.1%)	20	(0.1)	(50
8	0.1%	6	0.1%	2	0.0	(102)	(1.6)	110	1.7%	TOTAL	(996)	(5.1%)	(820)	(4.0%)	(176)	(1.1)	(50
2	0.0%	2	0.0%	0	0.0	(0)	(0.2)	10	0.2%	OTHER INC/(EXP) Non-Recurrent Inc/(Exp)	40	0.1%	6	0.0%	7	0.1	(0
2 35	0.0%	2 17	0.0%	18	0.0	(8) 18	(0.2)	10	0.2%	Interest Income	13 91	0.1%	6 43	0.0%	48	0.1	(2
(29)	(0.5%)	(29)	(0.4%)	0	(0.1)	18	0.3	(32)	(0.5%)	Interest (Expense)	(87)	0.5%	43 (87)	(0.2%)	48	0.3	4
(29)	0.0%	(29)	0.0%	2	0.0	0	0.0	(32)	(0.5%)	Income Taxes	(87)	0.0%	(67)	(0.4%)	5	0.0	
244	3.9%	(2) 244	3.7%	2	0.0	8	0.0	236	3.7%	Student Union Fee Income	733	3.8%	733	3.6%	0	0.0	2
252	4.0%	232	3.6%	20	0.4	21	0.3	231		TOTAL	750	3.9%	690	3.3%	60	0.6	5
260	4.1%	238	3.7%	22	0.4	(81)	(1.3)	341	5 4%	NET INCOME (LOSS)	(246)	(1.3%)	(130)	(0.6%)	(116)	(0.7)	(45

FY 17-18 \*\*

LAST YEAR ACT

\$

14,885

3,801

1,287

20,316

4,613

2,703

1,285

8,792

2,606

2,350

624

357

5,937

2,007

353

661

(166)

2,855

1,812

985

285

260

194

(632)

377

(426)

(487)

36

43

(96)

709

692

205

0

3,342

191

343

%

31.0%

71.1%

99.8%

55.7%

43.3%

17.5%

61.8%

48.5%

104.1%

29.2%

13.5%

9.3%

51.4%

(48.4%)

14.1%

12.2%

25.9%

22.1%

75.8%

16.5%

1.0%

(3.1%

1.9%

(2.1%)

(2.4%)

0.2%

0.2%

(0.5%)

0.0%

3.5%

3.4%

1.0%

ACT/LY ACT \$

(1,119)

162

(21)

24

(954)

(218)

112

(20)

48

(78)

(100)

(166)

(8)

(1)

(275)

(318)

(54)

(28)

47

(353)

(33)

(61)

(22)

(40)

(156)

(350)

(114)

(52)

7

(509)

(23)

48

9

0

24

58

(451)

%

(7.5%)

4.3%

(1.6%)

7.0%

(4.7%)

0.9

(0.1)

0.1

9.4

1.7

(2.2)

(1.7)

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6.6

(2.9)

(1.2)

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16.0

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(0.5)

(2.1)

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(1.8)

(0.8)

(0.2)

(0.1)

(2.7)

(0.1)

0.3

0.1

0.0

0.3

0.5

(2.3)

Pts.

#### ASUCLA P/L Reconciliation Oct-18

Financial Analysis	\$0	000's
	0	ct-18
Budgeted Net Income/(Loss)		23
UCLA Store		
Gross Margin:	(19)	-
Bearwear below plan: primarily a result of lower than anticipated sales at the Rose Bowl due to low fan attendance		
Fast Track below plan: timing issue as Monster Sale was budgeted in October, rather than when occurred in November	(5)	-
Graduation ETC above plan: researching for possible timing issue Market below plan: timing issue as Monster Sale was budgeted in October, however event occurred in November	(6)	_
Market below plan: timing issue as Monster Sale was budgeted in October, however event occurred in November E-Commerce below plan: overall reduced fan enthusiasm negatively impacts product demand	(16)	1
Used Text above plan due to higher than anticipated availability of Used Book Inventory and competitive pricing	13	
CRS above plan due to timing as sales budget for November occurred in October	13	
Bookzone below plan: partial timing as publisher was out of stock for special order books and poor product assortment from third party poster vendor	(6)	
Total Wages below plan	5	<u> </u>
Other, mostly various negative controllables	(28)	
Total Contribution	( - /	(4
UCLA Restaurants		Ì
Gross Margin:		
Panda above plan: significant sales increases during the AFSCME strike days and much higher customer count than past trend of last few years	15	1
Greenhouse below plan: more cannibalization from Veggie Grill than anticipated and UCLA Open House weekend attendance reduced due to inclement weather	(7)	
Veggie Grill above plan: average check and customer count higher than anticipated in original budget	5	
Untitled below plan: sales plan based on Stage Canteen closure (remains open)	(5)	,
North Campus Student CTR above plan: additional sales during the AFSCME strike days and average check for entire month higher than plan	6	
CSSC above plan due to additional customers during the AFSCME strike days and Blaze & Peet's coffee sales higher than anticipated	20	
Café Synapse below plan due to ongoing customer traffic decline and average check less than last year and plan (aggressive marketing and menu changes in process to revitalize area)	(5)	
LuValle Food Servery below plan: customer and sales variances every Monday (possible changes with Law School schedule or surrounding areas), and new menu program not initiated yet	(5)	)
Kerckhoff Coffeehouse below plan mostly due to ongoing trend of customer decline with small variances each day (some offset from higher than plan average check)	(6)	
Music Café below plan due to slight decline in customer count (may be due to shifting foot traffic or competition from other coffeehouses)	(6)	1
Catering below plan: several UCLA events budgeted based on last year did not occur this year	(37)	
Concessions above plan due to budget alignment of events (period 3 budgeted 11 events but actually 14 scheduled), some calendar alignment from Period 2 shortfall	5	
Total Wages below plan	1	
Other, various gross margin negative variances offset by positive controllables	19	
Total Contribution		
Services		
Gross Margin:		
Licensing Domestic below plan: delay in receiving sales/royalty reports (agent's system conversion issues), thus estimates made based on the current 3% downward trend over prior year	(18)	
Licensing Campus Sourcing below plan: partly due to decision to maintain an applicable royalty rate of 6% rather than the planned escalation to 8%	(10)	
Licensing International below plan due to termination of UK and Kuwait licensee programs	(3)	
Leased Ops. on plan	1	
Sponsorships above plan: new IMG/Wescom sponsorship agreement (2 months reported for September and October)	41	
Photography above plan due to unanticipated client for UCLA Family Weekend	3	
Total Wages above plan	(10)	
Other, positive controllables mostly Licensing	10	
Total Contribution		1
UCLA Student Union		_
Gross Margin:		
Event Services on plan	1	
AU Post Office on plan	1	
Total wages above plan	(2)	
Other, positive controllables	4	
Total Contribution		+
Allocated Expenses and Other		+
A&SS below plan with savings in wages, UCPath charges and various other	48	+
Facilities higher than plan due to rental of portable air conditioning units and various other unplanned repairs	(58)	
Utilities below plan: impact of energy efficiency projects, and budget was based on prior bills that included faulty meter readings	29	
Depreciation below plan due to timing for capital projects	8	
	20	
Other positive: mostly interest income due to higher cash balance and interest rate Total	20	4

#### ASUCLA P/L Reconciliation Year-To-Date Through October, 2018

Financial Analysis	\$0	)00's
Budgeted Net Income/(Loss)		(130
UCLA Store		
Gross Margin:		
Bearwear below plan: low percentage score big promotion and sales of UC merchandise as it relates to fan enthusiasm on campus and at the Rose Bowl	(129)	
E-Commerce below plan: overall decline in fan enthusiasm	(91)	
New Text below plan: interaction between New and Used as lower sales were impacted by new rental program in Used Text	(39)	
Used Text above plan: positive impact of new rental program and availability of inventory	36	
Computer Store below plan: significant weakness in institutional demand for Apple products	(33)	
LuValle Books above plan due to strong inaugural Fall law school rental options	18	
HSS Dental below plan: timing related to backordered items	(92)	
Total Wages lower than plan	5	
Other, positive controllables mostly employee benefits, telephone and bank card expense	32	
Total Contribution		(29
UCLA Restaurants		
Gross Margin:		
Panda above plan due to positive interest in this product line compared to prior years and sales increases during the AFSCME strike days	22	
Greenhouse below plan: more cannibalization from Veggie Grill than anticipated	(29)	
CSSC above plan: additional customers during the AFSCME strike dates and higher Blaze and Peet's coffee sales than anticipated	17	
Café Synapse below plan due to ongoing customer traffic decline	(16)	
LuValle Food Servery below plan: less customers than expected	(13)	
Kerckhoff Coffeehouse below plan: ongoing traffic decline and small variances each day	(14)	
Taco Bell below plan: mostly lower average check	(7)	
Music Café below plan due mostly to slight decline in customer count	(9)	
Catering below plan: aggressive budget, large unanticipated discount for an event and several UCLA events did not occur	(100)	
Total Wages lower than plan	69	
Other, various gross margin negative variances offset by positive controllables (mostly employee benefits, paper and commission expense)	45	
Total Contribution	_	(35
Services	_	
Gross Margin:		
Licensing Domestic below plan due to downward sales trend	(7)	
Licensing International above plan: unbudgeted new and renewing minimum guarantees from Japan were realized	7	
Licensing Campus Sourcing above plan (some timing related)	8	
Leased Ops below plan due to delay in leasing space previously occupied by Kaplan (new lease with University effective October)	(14)	
Sponsorships above plan: new IMG/Wescom sponsorship agreement (2 months reported for September and October)	41	
Photography slightly below plan due to reduced Athletic bookings	(1)	
Total Wages above plan	(28)	
Other, negative controllables mostly Licensing	(15)	<u> </u>
Total Contribution	_	()
UCLA Student Union	_	
Gross Margin:		
Event Services above plan mostly due to two anticipated shoots and one time client held event	22	
AU Post Office below plan: no longer serving larger client that purchased large quantities of pre-stamped envelopes and lower sales than expected	(3)	
Total Wages below plan	4	
Other, positive controllables	12	-
Total Contribution		3
Allocated Expenses and Other		
A&SS below plan (mostly savings in wages, employee benefits and UCPath charges) with some negative offset mainly in professional services	134	
Facilities above plan due to rental of portable air conditioning units and other repairs	(78)	
Utilities below plan: savings due to lower consumption and energy efficient projects. In addition the budget was based on historical charges reflecting faulty meter readings.	45	
Depreciation lower than plan due to timing of capitals	25	
Other- mostly higher interest income and non-recurrent	60	
Total Actual Net Income/(Loss)		180 (24

# ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES BALANCE SHEETS

(\$000)

	Current Month	Prior Month	Prior Year
	October 2018	September 2018	July 2018
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$12,596	\$13,975	\$13,915
Accounts receivable	5,288	5,360	3,844
Less: Allowance for doubtful accounts	(592)	(587)	(580)
Accounts receivable, net	4,696	4,773	3,264
Student fees receivable	851	607	118
Short term note receivable	0	0	200
Inventories	7,020	6,586	6,248
Prepaid expenses and other current assets	288	255	319
Total current assets	25,451	26,196	24,064
LONG TERM ASSETS	70.000	70.040	70 700
Property, equipment and improvements	72,902	72,819	72,708
Less: Accumulated depreciation	(50,781) 22,121	(50,577)	(50,163)
Total long term assets	22,121	22,242	22,545
TOTAL ASSETS	\$47,572	\$48,438	\$46,609
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$7,168	\$8,440	\$7,049
Wages and payroll taxes payable	4,891	5,193	5,551
Sales tax payable & other liabilities	1,314	928	625
Interest payable	161	131	74
Deferred income	1,581	1,542	518
Funds held for others	249	257	338
Current portion of long term debt	867	867	867
Total current liabilities	16,231	17,358	15,022
LONG TERM DEBT:			
AU expansion loan	7,095	7,095	7,095
Total long term debt	7,095	7,095	7,095
TOTAL LIABILITIES	23,326	24,453	22,117
RETAINED EARNINGS:			
Beginning Balance	24,492	24,492	25,151
Year-to-date net income/(loss)	(246)	(507)	(659)
Ending Balance	24,246	23,985	24,492
-			
TOTAL LIABILITIES AND RETAINED EARNINGS	\$47,572	\$48,438	\$46,609

#### ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS October 2018 (\$000's)

	Current	Year to	Prior Year to
	Month	Date	Date
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income/(loss)	\$260	(\$246)	\$205
Adjustments to reconcile net income/(loss) to net			
cash provided/(used) by operating activities:			
Depreciation	208	622	572
(Increase)/decrease in current assets:			
Accounts receivable	77	(1,432)	(1,261)
Student fees receivable	(244)	(733)	(709)
Short term note receivable	0	200	
Inventories	(434)	(772)	(513)
Prepaid expenses and other current assets	(33)	31	75
Increase/(decrease) in current liabilities:			
Accounts payable	(1,272)	119	897
Sales tax payable & other liabilities	386	689	605
Wages and payroll taxes payable	(302)	(660)	78
Interest payable	30	87	96
Deferred Income	39	1,062	482
Funds held for others	(8)	(89)	107
Net cash provided/(used) by operating activities	(1,293)	(1,122)	634
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:	(77)	(179)	(247)
Purchase of property, equipment and improvements Change in capital projects in progress	(77) (9)	(179)	(347)
Change in capital projects in progress	(9)	(10)	0
Net cash used in investing activities	(86)	(197)	(347)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	0	0	0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(1,379)	(1,319)	287
CASH AND CASH EQUIVALENTS, Beginning	13,975	13,915	12,191
CASH AND CASH EQUIVALENTS, Ending	\$12,596	\$12,596	\$12,478

## ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION October 2018 (\$000's)

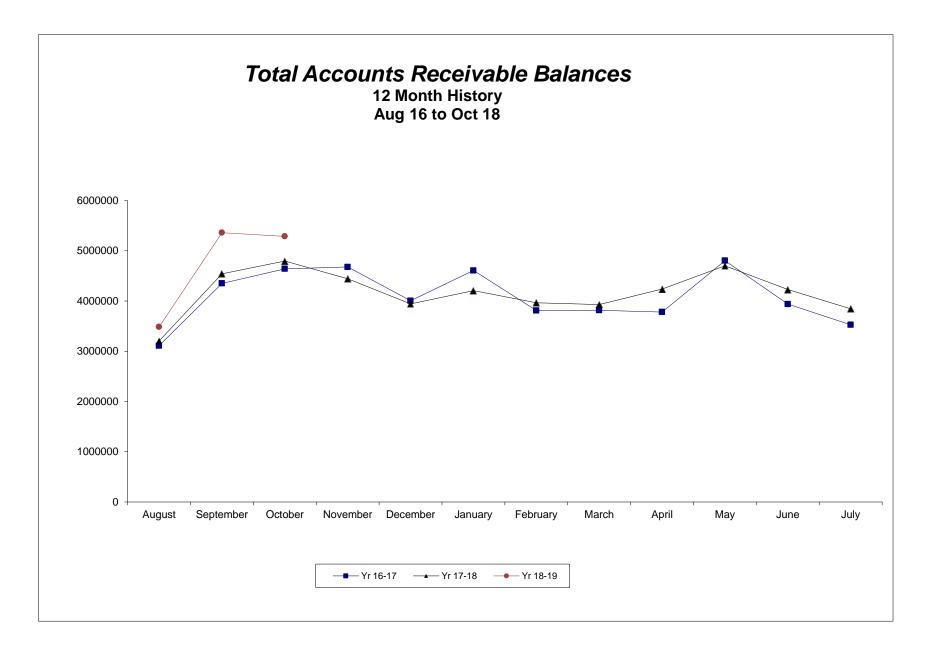
CASH AND CASH EQUIVALENTS	\$12,596
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(462)
CSSC Pizza Concept	(254)
Store POS	(250)
North Campus Restroom Remodel	(250)
AU Freight Elevators Fire and Cab Doors	(200)
AU 1st Floor Restrooms	(193)
TFC Dining Room Remodel	(153)
Subtotal	(1,762)
Adjustment for Cash Overdraft Entry	(1,464)
Uncommitted Cash	9,370
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	14,979
RESERVE SURPLUS (DEFICIT)	(\$5,609)

#### ASUCLA SERVICES AND ENTERPRISES Capital Expenditures -Current Year Projects (\$000's)

FY 2018-2019 October 2018 PROJECTED									
PROJECT NA	ME	BUDGET				Remaining		Over	
			Payments	PO's	Total	Balance	Pending	(Under)	Status
Store/Services									
2018-001 Stor	re General Replacement	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
	S Air Conditioning	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2018-003 AU E	B-Level Bearwear Update	125.0	71.4	23.6	95.0	30.0		0.0	In Progress
2018-004 Exte	erior Signs - New Store Logo	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2018-005 Print	ter Equipment Replacement	60.0	5.8	38.0	43.8	16.2		0.0	In Progress
Total Store/Serv	vices	410.0	77.2	61.6	138.8	46.2	225.0	0.0	
Food Service									
	Miscellaneous and Unanticipated	50.0	0.0	19.1	19.1	30.9		0.0	In Progress
		20.0	0.0	20.0	20.0			0.0	5
	o Furniture Upgrade fee Equipment	20.0	0.0	20.0	20.0	0.0 0.0	100.0	0.0	In Progress Pending
	SC Kitchen Equipment	15.0	0.0	0.0	0.0	0.0	100.0	0.0	Pending
	cessions Holding Equipment	10.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
	nmissary Kitchen Equipment	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
	nmissary Floor Replacement	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
	icle replacement	20.0 45.0	0.0	0.0	0.0	0.0	20.0 45.0	0.0	Pending
		45.0 20.0	0.0	0.0				0.0	5
Total Food Serv	SC Dining room furniture replacement	<u>20.0</u> <b>300.0</b>	0.0	<u> </u>	0.0 <b>39.1</b>	0.0 <b>30.9</b>	20.0 230.0	0.0	Pending
Total Total Serv	inces	500.0	0.0	59.1	53.1	50.5	230.0	0.0	
Technology									
2018-015 Netv	work Infrastructure Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2018-016 Print	ter Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2018-017 Stor	re Website Update	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2018-018 Stor	re POS	250.0	0.0	0.0	0.0	0.0	250.0	0.0	Pending
2018-019 Marl	keting Misc. Hardware/Software Upgrades	5.0	0.0	4.1	4.1	0.0		(0.9)	Completed Awaiting Invoice
	bile Application Development	0.0	12.6	0.0	12.6	42.4		55.0	In Progress
Total Technolog	gy	335.0	12.6	4.1	16.7	42.4	330.0	54.1	
Others									
	. Misc. and Remodels	50.0	1.0	7.5	8.5	41.5		0.0	In Progress
	Freight Elevators Fire and Cab Doors	200.0	0.0	0.0	0.0	0.0	200.0	0.0	Pending
	Grand Salon AC Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
	troom Partitions	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
	C Kitchen Waterproofing	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
	th Campus Restroom Remodel	250.0	0.0	3.5	3.5	246.5	20.0	0.0	In Progress
	Coffeehouse Waterproofing	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
	erman Audio/Visual Upgrade	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
	todial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
	D General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
	ance Misc. Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
	blace DVR	40.0	0.0	44.8	44.8	0.0	10.0	0.0 4.8	Completed Awaiting Invoice
	Store AC Replacement	40.0	19.1	19.2	38.3	0.0		38.3	Completed Awaiting Invoice
Total Others		705.0	20.1	75.0	95.1	288.0	365.0	43.1	
					~~	4 <b>77.7</b>			
		1,750.0	109.9	179.8	289.7	407.5	1,150.0	97.2	

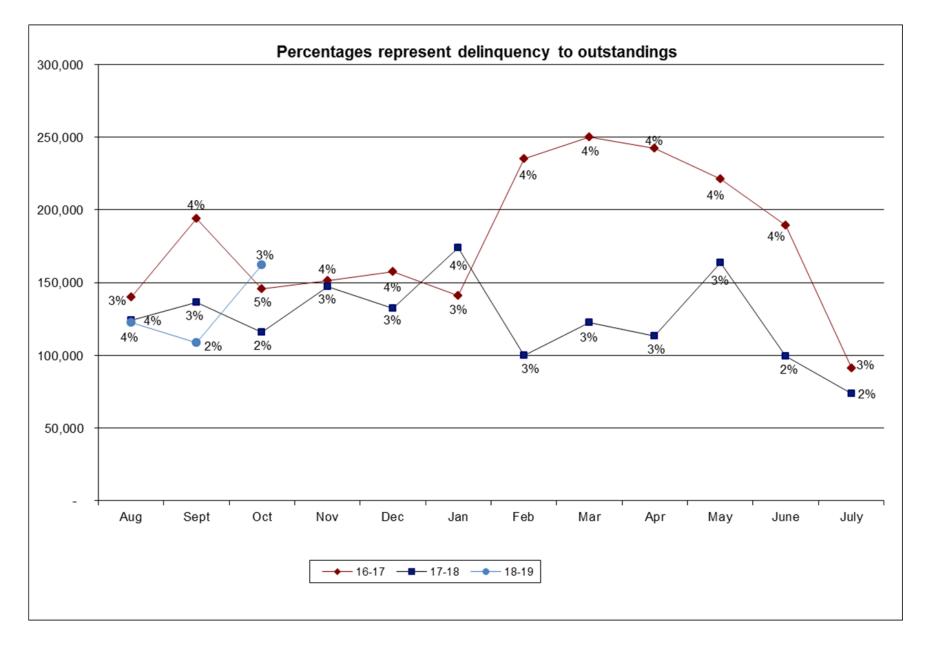
# ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

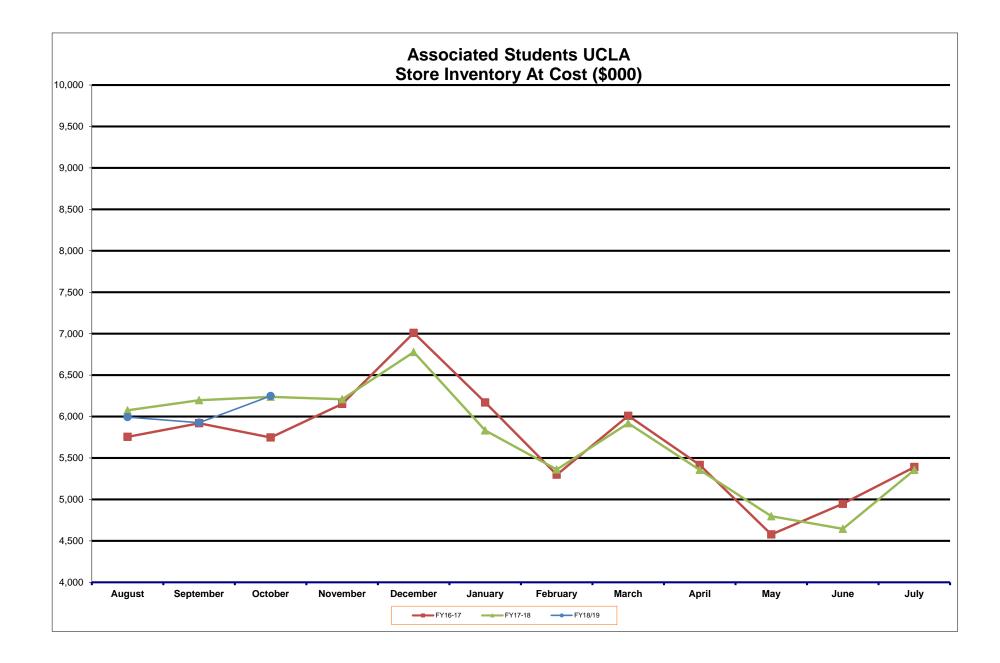
10/27/18 Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$900,102	18%	\$189,894	73%	\$36,858	43%	\$4,140	22%	\$788	3%	\$7,411	27%	\$1,139,193	22%
ASUCLA PUBLICATIONS	\$87,491	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$87,491	2%
ASUCLA USA/GSA	\$87,249	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$87,249	2%
DUE FROM VENDORS	\$280,305	6%	\$16,840	7%	\$11,421	13%	\$13,068	70%	\$27,161	93%	\$18,108	64%	\$366,903	7%
DENTAL KITS	\$627,929	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$627,929	12%
OTHER	\$2,884,030	59%	\$51,972	20%	\$37,995	44%	\$1,449	8%	\$1,153	4%	\$2,443	9%	\$2,979,042	55%
TOTAL CURRENT MONTH	\$4,867,106	100%	\$258,706	100%	\$86,274	100%	\$18,657	100%	\$29,102	100%	\$27,962	100%	\$5,287,807	100%
	92%		5%		2%		0%		1%		0%		100%	
09/29/18 Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
		,.		,				,.		,.		,		
	\$1,040,738	20%	\$69,102	49%	\$20,829	55% 0%	\$795	6% 0%	\$4,003	12%	\$3,950	16%	\$1,139,417	21%
ASUCLA PUBLICATIONS	\$53,656	1%	\$0	0%	\$0		\$0		\$0 \$0	0%	\$0	0%	\$53,656	1%
ASUCLA USA/GSA	\$75,646	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,646	1%
	\$424,907	8%	\$10,792	8%	\$9,788	26%	\$11,920	85%	\$27,957	88%	\$18,638	75%	\$504,002	9%
DENTAL KITS	\$955,543	19%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$955,543	18%
OTHER	\$2,560,308	51%	\$60,812	43%	\$7,385	19%	\$1,250	9%	\$112	0%	\$2,215	9%	\$2,632,082	50%
TOTAL CURRENT MONTH	\$5,110,798	100%	\$140,706	100%	\$38,002	100%	\$13,965	100%	\$32,072	100%	\$24,803	100%	\$5,360,346	100%
	95%		3%		1%		0%		1%		0%		100%	
08/25/18 Aug	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	\$746,089	24%	\$172,201	66%	\$37,984	62%	\$5,166	42%	\$193	1%	\$5,132	23%	\$966,765	28%
ASUCLA PUBLICATIONS	\$52,003	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$52,003	1%
ASUCLA USA/GSA	\$68,119	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$68,119	2%
DUE FROM VENDORS	\$349,876	11%	\$10,934	4%	\$4,124	7%	\$6,669	54%	\$25,072	91%	\$16,715	77%	\$413,390	12%
DENTAL KITS	\$41,762	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$41,762	1%
OTHER	\$1,844,345	60%	\$77,656	30%	\$18,867	31%	\$531	4%	\$2,337	8%	\$19	0%	\$1,943,755	56%
TOTAL CURRENT MONTH	\$3,102,194	100%	\$260,791	100%	\$60,975	100%	\$12,366	100%	\$27,602	100%	\$21,866	100%	\$3,485,794	100%
	89%		7%		2%		0%		1%		1%		100%	

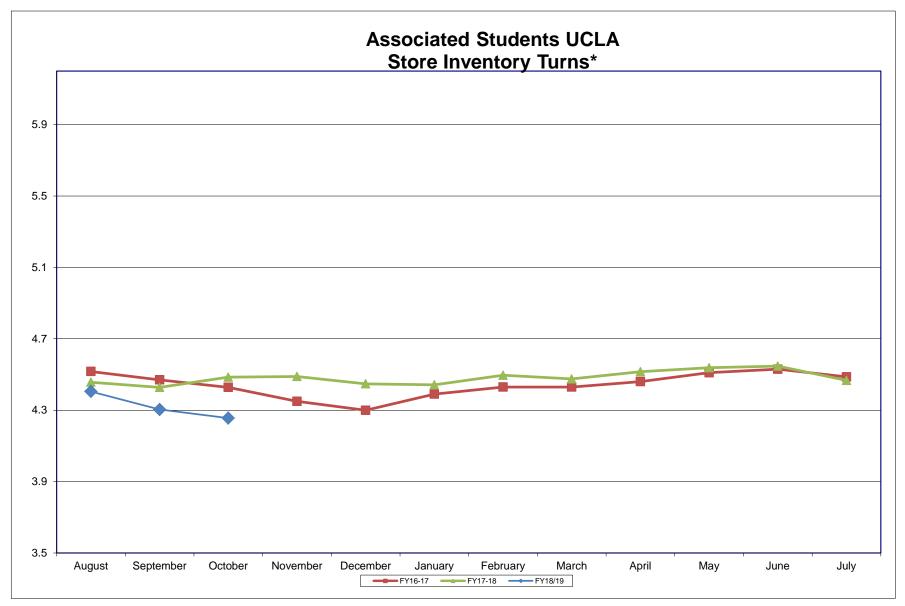


# Aged Accounts Receivable Balances

> 60 Days Past Due







\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

#### UCLA STORE INCOME STATEMENT

OCT.	03(09/30/18-10/2	27/18)	]	F	ISCAL YEAR 18-1	9	FISCAL YI	EAR 17-18
	CURRENT MONTH				MO(07/29/18-10			R ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,644,193	1,653,656		ACADEMIC SUPPORT DIV	5,682,967	6,128,412	<445,445>	1,665,978	6,241,685
1,371,996 155,315	1,439,338 157,305		GENERAL MDSE DIVISION HILLTOP SHOP	4,033,187 299,413	4,296,456 301,623	<263,269> <2,210>	1,495,769 151,859	4,305,098 291,404
161,965	174,737		LU VALLE COMMONS STORE	630,453	655,467	<25,014>	151,659	675,798
91,314	111,000	<19,686>	E-COMMERCE DIVISION	340,321	498,000	<157,679>	81,841	460,082
183,205	280,341		HEALTH SCIENCES STORE	2,275,086	2,517,027	<241,941>	286,144	2,573,761
16,905 3,624,892	0 3,816,377	16,905 <191,485>	OPERATIONS DIVISION TOTAL SALES	16,905 13,278,331	0 14,396,985	16,905 <1,118,654>	0 3,861,278	0 14,547,828
2,380,389	2,517,239	136,850	Less: Cost of Sales	9,318,438	10,021,216	702,778	2,575,652	10,214,415
			Less: Shrinkage					
			-					
5,879	5,440		ACADEMIC SUPPORT DIV	18,526	18,530	4	6,515	21,510
7,189 721	7,945 720	756	GENERAL MDSE DIVISION HILLTOP SHOP	20,583 1,365	22,295 1,380	1,712 15	8,065 701	22,279 1,319
835	940	105	LU VALLE COMMONS STORE	3,336	3,610	274	921	3,717
881 15,505	1,230	349	HEALTH SCIENCES STORE	8,073	8,540	467 2,472	1,280 17,482	8,975
2,395,894	16,275 2,533,514	770	SHRINKAGE TOTAL COST OF SALES	51,883 9,370,321	54,355 10,075,571	705,250	2,593,134	57,801 10,272,216
65.7 1,228,998	66.0	0.3	COST OF SALES % GROSS MARGIN	70.2	69.6	<0.6>	66.7	70.2
34.3	1,282,863 34.0	<53,865>	GROSS MARGIN %	3,908,010 29.8	4,321,414 30.4	<413,404> <0.6>	1,268,143 33.3	4,275,613 29.8
0.4	0.4	0.0	SHRINKAGE %	0.4	0.4	<0.0>	0.5	0.4
33.9	<b>33</b> 4	0.2	NET GROSS MARGIN %	29.4	30.0	.0.4	32.8	29.4
33.9	33.6	0.3	INET ORUSS WARGIN %	29.4	30.0	<0.6>	32.8	29.4
18.7	19.8	<1.1>		17.1	17.8	<0.7>	19.5	17.8
47.7 41.0	47.2 41.8	0.5	GENERAL MDSE DIVISION HILLTOP SHOP	49.7 42.0	49.7 41.4	0.1 0.6	45.8 41.3	48.7 42.3
41.0 38.8	41.8		LU VALLE COMMONS STORE	42.0 29.8	41.4 30.6	<0.8>	41.3 38.9	42.3 29.6
48.6	50.6	<2.0>	E-COMMERCE DIVISION	51.9	51.1	0.8	52.8	50.0
42.6	29.9	12.7	HEALTH SCIENCES STORE	18.7	20.6	<2.0>	28.9	19.9
100.0	0.0	100.0	OPERATIONS DIVISION	100.0	0.0	100.0	0.0	0.0
192,246	161,911	30,335	OTHER INCOME	487,194	397,495	89,699	141,828	337,252
1,421,243	1,444,774	<23,531>	GROSS MARGIN/OTHER	4,395,204	4,718,909	<323,705>	1,409,971	4,612,865
			Less: Controllable Exp					
258,828 0	259,873 0	1,045	Career Wages	775,274 0	781,990 0	6,716 0	240,048	730,676 2,303
241,710	245,292	0 3,582	Limited Appointment Student Wages	715,429	714,204	<1,225>	2,303 217,254	649,824
500,538	505,165	4,627	TOTAL WAGES	1,490,703	1,496,194	5,491	459,606	1,382,803
13.8	13.2	<0.6>	WAGE % TO SALES	11.2	10.4	<0.8>	11.9	9.5
132,972	126,796	<6,176>	Employee Benefits	357,025	381,194	24,169	117,067	355,714
10,926	4,633	<6,293>		34,399	25,706	<8,693>	7,142	29,684
6,492 15	11,991 14	5,499 <1>	Telephone Postage	20,370 52	35,341 42	14,971 <10>	12,489 15	36,106 58
911	400		Trav/Trips/Conference	6,521	3,200	<3,321>	79	2,624
125	50	<75>	Membership Fees	723	150	<573>	550	1,745
10,803 17,878	4,600 17,945	<6,203> 67	Operating Supplies Freight Out	23,115 68,498	18,330 70,777	<4,785> 2,279	4,456 14,113	18,581 68,797
1,050	1,050	0	Transportation	3,100	3,150	50	1,050	3,150
25,958	16,665	<9,293>	Advertising	114,722	101,418	<13,304>	17,550	100,488
<1,008> 17	<1,100> 25	<92> 8	Vendor Adv. Allowance Direct Mail Adv.	<5,589> 210,041	<9,100> 210,075	<3,511> 34	<3,713> 26	<10,529> 210,034
9,203	4,350	<4,853>		20,086	10,550	<9,536>	6,976	14,342
81,961	80,393	<1,568>	Bank Card Expense	231,782	248,668	16,886	79,904	241,172
672 450	0	<672> <450>		3,636 777	0	<3,636> <777>	1,693 2,778	5,566 5,548
0	0	<430> 0	Textbook Rental Exp	0	0	<0>	2,778	0
1,996	0	<1,996>		2,248	3,200	952	0	3,140
10,115 0	10,550 0	435 0	Professional Services Temp Agency Service	29,765 348	31,250 0	1,485 <348>	8,925 0	36,450 1,096
659	3,300	2,641	Commission Expense	348	5,600	< 348> 2,185	4,121	7,144
25,887	19,851	<6,036>	Concession Expense	43,221	33,185	<10,036>	12,886	38,659
0 18,136	0 30,380	0 12,244	Alloc of Distr Cntr Payment to UCLA	0 46,955	4 68,150	4 21,195	0 12,688	0 53,922
355,217	331,893	<23,324>	TOTAL OTHER CONTROL.	1,215,210	1,240,890	25,680	300,794	1,223,491
855,754	837,058	<18,696>	TOTAL CONTROLLABLE EXP	2,705,914	2,737,084	31,170	760,400	2,606,293
565,489	607,716	<42,227>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	1,689,291	1,981,825	<292,534>	649,571	2,006,572
000,107	007,710	12,2277		1,007,271	177017020	1272,0017	017,071	2,000,072
			Less: Allocated Exp					
46,368	55,108	8,740	Allocated ExpHR	132,799	157,234	24,435	49,770	146,661
141,885	174,551	32,666	Allocated Exp. Fin	479,507	541,750	62,243	137,873	475,886
61,173	78,591	17,418	Allocated ExpIS	206,817	243,524	36,707	61,820	210,495
36,655 96,172	45,900 130,738	9,245 34,566	Allocated Exp. Mktg Allocated Exp Othr SA	132,240 360,044	123,797 428,540	<8,443> 68,496	30,206 102,723	100,674 380,382
103,971	83,639	<20,332>		284,479	254,665	<29,814>	76,313	235,219
23,878	33,036	9,158	Utilities	78,652	93,050	14,398	29,941	92,379
57,406 567,507	67,180 668,743	9,774 101,236	Depreciation TOTAL ALLOCATED EXP	171,248 1,845,787	201,540 2,044,100	30,292 198,313	56,870 545,517	170,610 1,812,307
<2,018>	<61,027>	59,009	NET INCOME (LOSS)	<156,496>	<62,275>	<94,221>	104,054	194,264

#### UCLA RESTAURANTS INCOME STATEMENT

	03(09/30/18-10/2 CURRENT MONTH			FISCAL YEAR 18-19 YTD 3 MO(07/29/18-10/27/18)		FISCAL YEAR 17-18 LAST YEAR ACTUAL		
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
NOTONE	DODGET	Withitte		NOTONE	DODGET	VIIIIIIUOE	MONTH	110
253,312	268,500	<15.188>	CENTRAL DIVISION	529,854	568,151	<38,297>	251,407	532,165
262,030	267,525		NORTH CAMPUS DIVISION	522,658	538,485	<15,827>	260,238	522,569
211,132	216,680		SOUTH DIVISION	461,988	507,127	<45,139>	129,313	325,172
						1,293		614,422
325,621	326,872		LU VALLE DIVISION	664,959	663,666		301,076	
380,664	397,265		COOPERAGE DIVISION	766,857	818,208	<51,351>	376,687	783,34
182,298	216,855		SPECIAL EVENTS DIVISION	445,459	555,598	<110,139>	192,656	489,030
1,615,058	1,693,697	<78,639>	TOTAL SALES	3,391,774	3,651,235	<259,461>	1,511,377	3,266,698
514,792	556,953	42,161	Less: Cost of Sales	1,147,673	1,229,881	82,208	486,892	1,097,91
314,792	32.9	42,181	COST OF SALES %	33.8	33.7	<0.2>	32.2	1,097,91
1,100,265	1,136,744	<36,479>	GROSS MARGIN	2,244,101	2,421,354	<177,253>	1,024,485	2,168,77
68.1	67.1	1.0	GROSS MARGIN %	66.2	66.3	<0.2>	67.8	66.
70.4	(0.1				(7.4	<b>0</b> (	(0.0	(7)
70.4 66.5	68.1 65.5	2.3 1.0	CENTRAL DIVISION NORTH CAMPUS DIVISION	66.7 65.5	67.4 65.3	<0.6> 0.2	68.0 66.7	67. 65.
68.9	66.2	2.7	SOUTH DIVISION	67.6	65.9	1.8	69.2	67.
69.6	69.0		LU VALLE DIVISION	67.8	68.4	<0.7>	70.8	69.
66.6	67.2	<0.6>	COOPERAGE DIVISION	65.0	65.7	<0.7>	68.1	65.
66.9	66.1	0.8	SPECIAL EVENTS DIVISION	64.9	65.5	<0.6>	62.8	63.
250,055	240,359	9,696	OTHER INCOME	571,364	577,812	<6,448>	218,955	534,16
1,350,320	1,377,103	<26,783>	GROSS MARGIN/OTHER	2,815,466	2,999,166	<183,700>	1,243,441	2,702,940
1,330,320	1,377,103	<20,703>	GROSS MARGIN/OTTER	2,013,400	2,777,100	<103,700>	1,243,441	2,702,740
			Less: Controllable Exp					
295,774	317,480		Career Wages	898,700	961,310	62,610	284,429	862,37
0	2,122	2,122	Limited Appointment	6,324	6,757	433	0	
357,616	330,980	<26.636>	Student Wages	878,776	882,962	4,186	301,971	766,53
<54,851>	<51,304>	3,547	Labor Recharge	<125,819>	<124,370>	1,449	<47,825>	<116,29
598,539	599,278	739	TOTAL WAGES	1,657,980	1,726,659	68,679	538,575	1.512.61
37.1	35.4		WAGE % TO SALES	48.9	47.3	<1.6>	35.6	46.
152,499	165,358		Employee Benefits	454,542	511,290	56,748	147,010	436,80
1,306	2,180	874	Office Supplies	4,694	6,615	1,921	813	7,66
2,522	4,205	1,683	Telephone	7,501	12,615	5,114	4,253	12,03
3,000	3,000	0	Training Programs	5,996	6,000	4	2,298	6,11
70,564	75,496	4,932	Paper	149,047	170,521	21,474	62,260	144,58
4.4	4.5		Paper % To Sales	4.4	4.7	0.3	4.1	4.
6,047	5,747		Cleaning Supplies	21,031	15,333	<5,698>	4,796	16,23
<14,707>	<14,500>		Purchasing Rebates	<36,421>	<43,500>	<7,079>	<14,163>	<41,73
3,824	3,390		Replacements	18,707	9,015	<9,692>	2,537	7,57
6,917	4,993	<1,924>	Laundry	16,212	14,024	<2,188>	4,992	11,67
5,455	1,250	<4,205>	Uniforms	8,997	5,830	<3,167>	4,552	9,70
13,374	15,605	2,231	Advertising	19,029	21,265	2,236	10,961	30,61
15	0	<15>	Dorm Coupons Expense	15	0	<15>	0	
6,053	8,049		Repairs & Maintenance	26,940	23,539	<3,401>	14,146	30,46
55,580	58,219		Bank Card Expense	105,007	117,355	12,348	52,826	105,88
3,079	2,614		Sales Tax Expense	6,023	5,319	<704>	2,704	5,38
<291>	1,337	1,628	Overs/Shorts	<324>	3,339	3,663	1,498	2,80
								2,60
9	0		Credit Card Adjustments	12	0	<12>	0	
35	0		Rentals	4,595	0	<4,595>	0	
0	425		Rentals-Truck	0	1,275	1,275	0	
238	238	<0>	Taxes & Licenses	714	714	<0>	2,738	4,32
432	500	68	Temp Agency Service	4,125	1,300	<2,825>	0	1,71
22,103	26,162	4,059	Commission Expense	41,941	56,601	14,660	23,372	45,75
338,055	364,268	26,213	TOTAL OTHER CONTROL.	858,384	938,450	80,066	327,591	837,59
936,594	963,546	26,952	TOTAL CONTROLLABLE EXP	2,516,364	2,665,109	148,745	866,166	2,350,20
			GROSS CONTRIBUTION TO					
413,727	413,557	170	SVCS AND ENTERPRISES	299,102	334,057	<34,955>	377,275	352,73
			Loss: Allocated Eve					
			Less: Allocated Exp					
55,446	55,717	271	Allocated ExpHR	147,920	161,290	13,370	58,322	160,53
69,328	44,384		Allocated Exp. Fin	144,700	120,203	<24,497>	59,596	129,36
29,890	19,984		Allocated ExpIS	62,412	53,961	<8,451>	26,722	57,32
17,910	11,671		Allocated Exp. Mktg	39,556		<11,618>		
					27,938		13,057	27,44
46,864	33,243		Allocated Exp Othr SA	105,470	92,730	<12,740>	44,402	100,18
91,552	73,664		Maintenance	250,499	224,291	<26,208>	67,198	207,12
21,025	29,095		Utilities	69,258	81,950	12,692	26,364	81,34
75,267	85,042		Depreciation	225,758	255,126	29,368	73,750	221,21
407,283	352,800	<54,483>	TOTAL ALLOCATED EXP	1,045,574	1,017,489	<28,085>	369,410	984,53
6,444	60,757	<54,313>	NET INCOME (LOSS)	<746,472>	<683,432>	<63,040>	7,865	<631,80
401,015	396,953	4,062	TOTAL CUSTOMER COUNT	831,519	847,375	<15,856>	384,063	824,74
136,077	124,086	11,991	3RD PARTY CUST COUNT	293,544	281,717	11,827	119,361	273,35
264,938	272,867	<7,929>	ASUCLA CUSTOMER COUNT	537,975	565,658	<27,683>	264,702	551,39
6 OF	<i>רר ∠</i>	0.10		7.04	4 00	0.15	6 40	2 5
6.95	6.77		TOTAL AVERAGE CHECK	7.04	6.89	0.15	6.42	6.5
o	8.79		3RD PARTY AVG CHECK	9.05	8.87	0.18	8.39	8.4
8.92			ASUCLA AVERAGE CHECK	5.95	5.91	0.04	5.53	5.5
8.92 5.94	5.85	0.09	ASUCLA AVERAGE CHECK	5.75				
	5.85 29,729		EMPLOYEE HOURS	81,640	82,348	708	30,007	81,465

	3(09/30/18-10/2	,	] [		SCAL YEAR 18-1		FISCAL YE	
	URRENT MONTH			YTD 3 MO(07/29/18-10/27/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
19,485	16,585	2,900	PHOTOGRAPHY	51,729	52,625	<896>	16,565	52,344
19,485	16,585	2,900	TOTAL SALES	51,729	52,625	<896>	16,565	52,344
35	332	297	Less: Cost of Sales	1,069	1,047	<22>	168	1,975
19,450	16,253	3,197	GROSS MARGIN	50,659	51,578	<919>	16,396	50,370
99.8	98.0	1.8	GROSS MARGIN %	97.9	98.0	<0.1>	99.0	96.2
99.8	98.0	1.8	PHOTOGRAPHY	97.9	98.0	<0.1>	99.0	96.2
294,333	325,690	~31 357~	TRADEMARKS AND LICENSING	851,784	844,069	7,715	329,171	918,794
113,618	112,871	747	LEASED OPS	320,756	335,044	<14,288>	103,404	315,641
41,400	0	41,400	SPONSORSHIPS	41,400	0	41,400	0	0
449,351	438,561	10,790	OTHER INCOME	1,213,939	1,179,113	34,826	432,575	1,234,435
468,801	454,814	13,987	GROSS MARGIN/OTHER	1,213,939	1,179,113	33,907	432,373	1,284,805
		,	Less: Controllable Exp	.,,	.,		,	
47,301	37,013		Career Wages	141,581	111,840	<29,741>	36,578	109,993
64	720		Student Wages	64	2,160	2,096	77	77
47,365	37,733		TOTAL WAGES	141,646	114,000	<27,646>	36,655	110,070
243.1	227.5	<15.6>	WAGE % TO SALES	273.8	216.6	<57.2>	221.3	210.3
25,426	17,591	<7.835>	Employee Benefits	71,039	53,139	<17,900>	16,504	49,630
57	515		Office Supplies	878	1,540	662	747	2,355
1,551	485		Telephone	2,674	1,600	<1,074>	599	1,939
136	50		Postage	194	150	<44>	0	53
6,460	6,500	40	Trav/Trips/Conference	10,463	6,500	<3,963>	0	6,519
2,188	2,250	62	Enforcement	4,438	4,500	62	2,500	4,746
706	4,375		Business Promotion	10,925	11,150	225	7,005	17,245
0	0	0	Repairs & Maintenance	0	0	0	466	466
2,083	2,083	0	Professional Services	7,373	6,249	<1,124>	2,434	7,287
0	600	600	Legal	0	1,800	1,800	0	0
0	3,200	3,200	Trademark	2,940	9,600	6,660	0	5,701
16,800	16,800	0	Intern'l Agnt Fee/Tax	19,650	16,800	<2,850>	22,344	37,352
23,000	25,836	2,836	Domestic Agency Fee	76,128	76,008	<120>	24,984	79,225
86,746	94,729	7,983	Payment to UCLA	283,482	285,550	2,068	95,746	300,951
165,153	175,014	9,861	TOTAL OTHER CONTROL.	490,184	474,586	<15,598>	173,330	513,469
212,518	212,747	229	TOTAL CONTROLLABLE EXP	631,830	588,586	<43,244>	209,985	623,539
256,283	242,067	14,216	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	632,769	642,105	<9,336>	238,986	661,266
			Less: Allocated Exp					
1 200	1 114	~ 777~	Allocated ExpHP	12 621	11 015	-710-	2 040	11 710
4,388 16,886	4,116 14,068		Allocated ExpHR Allocated Exp. Fin	12,634 44,280	11,915 38,105	<719> <6,175>	3,969 14,908	11,718 41,980
7,514	6,536		Allocated ExpIS	19,730	17,648	<2,082>	6,936	19,247
4,502	3,817		Allocated Exp. Mktg	12,612	9,136	<3,476>	3,389	9,181
11,791	10,872		Allocated Exp. Wiktg	33,828	30,328	<3,470>	11,525	34,003
46,897	37,691		Maintenance	128,318	114,762	<13,556>	34,422	106,099
10,770	14,896		Utilities	35,477	41,956	6,479	13,505	41,669
6,807	4,581		Depreciation	20,422	13,743	<6,679>	6,929	20,787
109,555	96,577		TOTAL ALLOCATED EXP	307,301	277,593	<29,708>	95,584	284,684
146,728	145,490	1,238	NET INCOME (LOSS)	325,468	364,512	<39,044>	143,403	376,582

## UCLA STUDENT UNION INCOME STATEMENT

	03(09/30/18-10/2		
	CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE	
		10 (05	
80,609	66,974	13,635	EVENT SERVICES OFFICE
34,864	50,492		AU POST OFFICE
115,473	117,466	<1,993>	TOTAL SALES
34,125	49,381		AU Post Office Cost
19,589	13,543	<6,046>	
53,714	62,924	9,210	Less: Cost of Sales
46.5	53.6	7.1	COST OF SALES %
61,759	54,542	7,217	GROSS MARGIN
53.5	46.4	7.1	GROSS MARGIN %
75.8	79.8		EVENT SERVICES OFFICE
2.1	2.2	<0.1>	AU POST OFFICE
0	525		STUDENT UNION OPS
2,610	6,100		EVENT SERVICES OFFICE
10,231	13,716		STUDENT PROGRAMMING
10,393	8,889	1,504	AU POST OFFICE
23,234	29,230		OTHER INCOME
84,993	83,772	1,221	GROSS MARGIN/OTHER
			Less: Controllable Exp
36,022	33,952	<2,070>	Career Wages
26,852	26,685	<167>	Student Wages
62,873	60,637	<2,236>	TOTAL WAGES
54.5	51.6	<2.8>	WAGE % TO SALES
15.2	17.6	2.4	EVENT SERVICES OFFICE
17,260	16,901	<359>	Employee Benefits
1,469	944	<525>	Office Supplies
1,706	2,990	1,284	Telephone
0	1,175	1,175	Trav/Trips/Conference
0	464	464	Student Comm Art
4,402	2,430	<1,972>	Training Programs
539	998	459	Annual ASUCLA Events
7,547	10,410	2,863	Student Event Exp
0	0	<0>	Operating Supplies
0	600	600	Uniforms
69	40	<29>	Advertising
266	250	<16>	Business Promotion
3,245	2,008		Repairs & Maintenance
1,128	1,187	59	Bank Card Expense
223	0	<223>	Overs/Shorts
0	0	0	Student Support Svcs
15,417	15,417	0	Interaction Fund
6,904	9,750	2,846	STUDENT UNION EVENT F
60,173	65,564	5,391	TOTAL OTHER CONTROL.
123,046	126,201	3,155	TOTAL CONTROLLABLE EXP
123,040	120,201	5,155	GROSS CONTRIBUTION TO
<38,053>	<42,429>	4,376	SVCS AND ENTERPRISES
200,0002	\$12,1277	1,070	
			Less: Allocated Exp
5,825	5,926	101	Allocated ExpHR
4,996	5,090	94	Allocated Exp. Fin
2,223	2,365	142	Allocated ExpIS
1,332	1,381	49	Allocated Exp. 413
		49 448	Allocated Exp. Mikty Allocated Exp Othr SA
3,486	3,934		
56,873	45,726	<11,147>	Maintenance
13,061	18,060	4,999	Utilities
17,556	14,257	<3,299>	Depreciation
105,352	96,739	<8,613>	TOTAL ALLOCATED EXP
<143,405>	<139,168>	<4,237>	NET INCOME (LOSS)
	<1J7,100>	<4,231>	INCLAINE (LUSS)

F	ISCAL YEAR 18-1	9	FISCAL YE	EAR 17-18
	MO(07/29/18-10/	/27/18)	LAST YEA	R ACTUAL
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
227,957	191,721	36,236	52,414	166,782
90,415	129,524	<39,109>	47,113	126,588
318,372	321,245	<2,873>	99,527	293,370
88,869	126,674	37,805	46,715	124,858
39,594	34,083	<5,511>	15,860	27,200
128,463	160,757	32,294	62,575	152,058
40.4	50.0	9.7	62.9	51.8
189,909	160,488	29,421	36,952	141,312
59.7	50.0	9.7	37.1	48.2
82.7	82.2	0.4	69.7	83.7
1.7	2.2	<0.5>	0.8	1.4
0	1,403	<1,403>	515	1,563
3,795	9,250	<5,455>	600	1,140
23,526	26,476	<2,950>	14,242	25,278
21,422	22,802	<1,380>	7,345	21,376
48,743	59,931	<11,188>	22,702	49,358
238,652	220,419	18,233	59,654	190,670
103,776	101,856	<1,920>	29,076	92,453
66,797	72,456	5,659	26,713	70,607
170,574	174,312	3,738	55,788	163,059
53.6	54.3	0.7	56.1	55.6
15.3	17.8	2.5	22.0	19.6
46,220	50,476	4,256	13,443	42,343
2,779	2,367	<412>	747	2,229
5,214	8,982	3,768	2,929	8,773
970	1,175	205	0	653
54	464	410	464	464
5,076	3,915	<1,161>	3,235	3,940
27,835	23,431	<4,404>	2,241	24,107
18,046	20,093	2,047	10,612	19,359
0	0	<0>	0	0
0	600	600	0	0
919	1,249	330	0	37
785	750	<35>	254	754
12,571	12,201	<370>	1,337	11,658
2,601	3,045	444	1,177	3,035
79	0	<79>	80	77
0	0	0	2,787	2,787
46,250	46,251	1	15,417	46,250
17,650	25,500	7,850	8,668	27,589
187,050	200,499	13,449	63,391	194,055
357,624	374,811	17,187	119,180	357,114
<118,971>	<154,392>	35,421	<59,526>	<166,444>
15,234	17,153	1,919	6,042	17,345
13,339	13,787	448	4,057	11,493
5,945	6,386	441	1,888	5,264
3,838	3,305	<533>	922	2,505
10,164	10,974	810	3,136	9,227
155,612	139,225	<16,387>	41,744	128,666
43,023	50,870	7,847	16,378	50,532
52,604	42,771	<9,833>	11,528	34,583
299,759	284,471	<15,288>	85,695	259,616
277,107	201,771	10,2002	00,070	207,010
		20 122	.145 001.	10/ 0/0
<418,730>	<438,863>	20,133	<145,221>	<426,060>

## ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

	OCT. 0	3(09/30/18-10/2	27/18)	]	FISCAL YEAR 18-19		FISCAL YEAR 17-18		
330, 617         341,551         10,934         Carver Wages         930,374         1,022,730         381,414         313,661         934,921           23,655         40,074         6,418         556         10,942,31         1,759         3,045         10,922,31         17,929         33,127         1,729,738         3,041         9,452           24,055         55         00         0         20,01         6,63         55         00,22         17,929         33,127         0,1224         33,246         1,045,350           200         0         2,005         10         HKK MWGS         10,0700         15,177         4,477         0         1,47,350           48,83         3,641         2,620         10         10,050         2,120         1,133,364         40,642,342           49,56         8,383         3,437         Theyrom PropContensona         1,449         2,105         11,132         8,188         2,575           0         50         50         10,117         11,137         1,33         1,341         41,117         1,33,264         40,224         1,055         7,349           0         51         51,28         3,337         1,057         1,333         1,057<					· · · · · ·				
0         1.415         1.415         Lumber Aggentment         7,875         3.045         4.480         4.480         4.480         4.480         7,758         3.128         10,042           31.055         340,074        418         State         10,014         WaG4S         17,878         3.183         10,01224         33.188         10,01224           31.055         5.4        0        0        0         10,012         33.188         10,022         35.4        0        0           0	ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
0         1.415         1.416         United Appontment         7,875         3.045         4.4309         4.430         9.134         100223         7.7,879         3.8,87         07,253           3.8         5.9         0.0         0.00         1004,000         5.8         0.01224         3.8,380         100224         3.8,380         100224         3.8,380         100224         3.8,380         100224         3.8,380         100224         3.8,380         100224         3.8,380         100224         3.8,380         100224         3.8,380         100224         3.8,380         100224         3.8,380         100224         3.8,380         100224         3.8,380         100224         3.8,380         1002         3.8,380         100234         14,383         100224         14,383         11,320,46         405,744         4,481         11,320,46         405,744         4,481         11,320,46         405,744         4,484         11,320,46         405,744         4,245         11,320,46         405,744         4,245         11,320,46         405,744         4,245         11,320,46         405,742,720         4,245         11,320,47         405,742,720         12,420         12,420         12,420         12,420         12,420         12,420									
33.64.26         40.074         6,411         Student Wages         71,884         10,81,523         17,639         33,8179         97,685           3.6         3.6,201         16,577         10,111,304,355         1,051,102         35,8179         97,685         5,1           3.00         0         -200         Imp Awards, Profiles         1,011,102         1,101,102         4,107         0         14,173           100,150,103         165,500         2,435         Profiles         21,487         22,225         17,491         33,044         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,704         13,04,44         40,80         10,052         7,53         3,404           0         3,03         0,137         11,112         14,33         11,112         13,31,314         40,71         13,31,314         41,411         11,117 <t< td=""><td>330,617</td><td>341,551</td><td>10,934</td><td>Career Wages</td><td>938,374</td><td>1,026,788</td><td>88,414</td><td>313,661</td><td>934,921</td></t<>	330,617	341,551	10,934	Career Wages	938,374	1,026,788	88,414	313,661	934,921
34272         383.040         1877         ToTAL WACES           5         5         0         0         0         1028132         11028152         11028162         1012856         022         5.6         5.1           0         0         0         0         0         1077         4.477         0         14733           0         0         0         0         0         0         1577         4.477         0         14733           0         0         0         0         0         0         1507         4.477         0         14733           4095         6.937         3.439         1407         1407         0         14733         0         1373         7349         1407         1408         15.064         4.064         105         2.7717         11.447         12.142         0         0         10         1.1473         818         2.7758         7.349         1.373         7.349         1.373         8.198         2.241         0         0         0         10         10         1.149         15.35         819         2.241         0         0         0         0         10         10         10	0	1,415	1,415	Limited Appointment	7,875	3,045	<4,830>	4,348	10,832
5.8         5.9         0.1         WACE % TO TOTAL SALES         5.4         5.5         0.2         5.6         5.1           200         0         -2000         Emp Awards, Profess.         10,700         15,177         4.477         0         14,735           0         0.0         Emp Awards, Students         246,000         0         -2000         0	33,656	40,074	6,418	Student Wages	91,884		17,639	35,879	97,455
200         0			18,767	TOTAL WAGES		1,139,356		353,888	
0         0         0         Employee Brentits 22,653         20,00         10         40,744           6,393         6,641         248         Office Supplies         21,497         22,225         7.38         7.903         24,241           4,956         8,393         3,437         Telephone         14,660         27,111         11,2         B,118         22,257         7.38         7.903         24,241           0         80         50         Espense Allowance         21,6         105         <1.17	5.8	5.9	0.1	WAGE % TO TOTAL SALES	5.4	5.5	0.2	5.6	5.1
0         0         0         Employee Brentits 22,653         20,00         10         40,744           6,393         6,641         248         Office Supplies         21,497         22,225         7.38         7.903         24,241           4,956         8,393         3,437         Telephone         14,660         27,111         11,2         B,118         22,257         7.38         7.903         24,241           0         80         50         Espense Allowance         21,6         105         <1.17									
160,850         163,031         2,053         Employee Benefits         244,579         443,489         47,464         133,044         404,744           4,956         8,933         3,437         Telephone         14,560         25,702         11,112         8,188         25,705           00         813         733         TrayTrips/Conference         1,449         22,201         1,052         733         7,349         24,261           0         50         Expense Allowance         21,44         105         1,115         133         819           3,741         121         <4,660	200	0	<200>	Emp Awards, Profess.		15,177	4,477	0	14,735
6.393         6.641         21.48         0116c         Supplex         21.487         22.225         7.38         7.963         22.451           717         664         <53.3	0	0	0	Emp Awards, Students	2,000		<2,000>	0	0
4.956         8.931         3.437         Telephone         14.560         25.702         11.12         8.188         22.5702           60         813         753         TravTrips/Conference         1.449         2.501         1.052         773         7.349           0         50         Expense Allowance         2.16         00         <1115	160,850	163,503	2,653	Employee Benefits	445,790	493,438	47,648	133,064	406,744
1717         664            1,966         2,143         177         605         2,027           60         813         733         Tax/Tips/Conference         1,440         2,561         1,052         753         7,349           0         54         54         Tuition Assistance         0         162         162         0         0         0         0         0         0         162         162         0         0         0         0         0         177         177         Fingeprinting         319         177         < <d><dd><dd,33< td="">         2,445         0         <dd>2,245         0</dd></dd,33<></dd></d>	6,393	6,641	248	Office Supplies	21,487	22,225	738	7,963	24,261
60         813         753         TrayTopSConference         1.440         2.501         1.052         753         7.349           0         50         55         55         56         57         57         819           0         54         1005         <1117	4,956	8,393	3,437	Telephone	14,560	25,702	11,142	8,188	25,705
0         50         Experts Allowance         216         105         < <111>         153         810           0         54         54         Futton Assistance         0         162         162         0         0           1.960         0         171         117         Fingeprinting         319         176         <2.245	717	664	<53>	Postage	1,966	2,143	177	605	2,027
3,741         121         <3.600-         Employee Relations         5,126         3,918         <1,210-         93         3,731           0         0         64         54         Tution Assistance         0         102         162         0         3.38         2.648         3.095         3.247           49         <300-	60	813	753	Trav/Trips/Conference	1,449	2,501	1,052	753	7,349
0         54         54         Tution Asstance         0         162         162         0         0           1.900         0         1.71         117         Fingeprinting         319         176         <2.455	0	50	50	Expense Allowance	216	105	<111>	153	819
1.950         0	3,741	121	<3,620>	Employee Relations	5,128	3,918	<1,210>	93	3,731
0         117         Ingegriniting         139         170         c-143>         114         171           365         3.188         2,030         Becruitment         690         3.38         2,648         3.095         3.244           49         c-300-         c-349-         Security Expense         c-151-         c-809-         3.14         1.021           49         c-300-         c-240-         2,500         100         Aiermitoring         7,972         7,500         c-649-         c-143-         5,161           1,260         1,260         0	0	54	54	Tuition Assistance	0	162	162	0	0
0         117         Ingerprining Bacrulament         319         176         114         171           385         3,188         2,603         Recurument         00         90         3,38         2,448         3,005         3,244         3,005         3,244         3,005         3,244         3,005         -5,05         5,05         Security Expense         150         150         0<	1,950		<1,950>		2,245		<2,245>	0	0
385         3,188         2,033         Recurrent         960         3,338         2,648         3,095         3,240           0         476         476         Operating Supplies         229         1,434         1,205         234         576           49         <300-		-						-	-
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$				0.0					
235         275         40         Uniforms         1.244         1.625         < 419>         314         1.021           49         -300         50         Socurity Expense         <151									
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									
0         50         Security Equipment J.250         0         150         150         0         0         0           1,250         1,290         40         Advertising         3,750         5,873         2,123         1,539         3,745           1,000         10         000         0         Benefits U Adv         3,000         3,000         0         -220-5         3,450           5,934         7,199         1,265         Repair Mice Computer         2,362         4,202         1,840         1,676         3,122           10,865         12,376         1,511         Repair Mice Computer         2,362         4,202         1,848         4,061         10,320         3,480           0         40         0         0         Printing         3         120         17.7         -         -         -         2,21,061         2,975         -2,660         1,383         4,605         952         1,364         1,444         11,464         3,112         1,7.7         -         -         -         2,21,61         2,2463         2,9,402         1,721         -         2,302         4,1144         3,11,144         3,121         1,770         -         -         2,136		-							
2,400         2,500         Honitoring         7,992         7,500         -492>         2,496         5,111           1,000         1,000         0         Benefits U Adv         3,000         3,000         0         -220>         3,455           5,934         7,197         1,242         Repairs M Maintenance         21,080         19,114         -1,965>         8,257         19,623           10,865         12,376         1,511         Repairs M MacEqup         34,432         38,483         4,051         10,320         31,669           0         0         0         Printing         0         1,348         0         6,009         11,348           5,689         0.697         0         Bruin One Gard Exp         10,848         10         6,009         11,348           1,216         1,535         317         Legal         3,653         4,605         952         1,396         4,112           1,1475         4,000         2,252         Tem Agency Sevice         4,112         6,044         2,700         4,31,32           1,475         4,000         2,252         Tem Agency Sevice         4,112         6,040         2,202         4,373         10,043         31,320									
1,250         1,290         40         Advertsing         3,750         5,873         2,123         1,539         3,745           1,000         1,000         0         Benefits V Adv         3,000         0         -220-5         3,450           734         1,776         1,245         Repair-Mic Computer         2,362         4,202         1,840         1,676         3,122           10,865         12,376         1,511         Repair-Mic Computer         2,362         4,202         1,840         1,676         3,122           10,865         12,376         1,511         Repairs & Mice-Equp         34,432         38,483         4,051         10,320         31,669           0         0         0         0         1,388         0         1,388         0         1,348           5,699         0         Bruin One Card Exp         10,843         10,843         0         2,2166         22,863         23,842         979         Professional Services         109,474         33,660         <75,814>         11,454         31,124           1,677         1,4060         2,202         Exemal Audit         31,328         32,226         940         10,443         31,328           1,643 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td>								-	
1.000         1.000         0         Benefits L/Adv         3.000         3.000         0         < <220-         3.450           5.934         7.19         1.242         Repairs & Minetrance         21.080         19.114         <1.966-									
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$				0					
734         1.976         1.242         Repair-Mice Computer         2.362         4.202         1.840         1.676         3.122           10.865         12.376         1.511         Repairs & Mice-Equip         34.432         38.843         4.051         10.320         31.669           0         0         0         Pinning         0         1.388         1.084         0         6.009         11.988           0         40         40         Overs/Shorts         3         120         117         <1><									
10.865         12.376         1.511         Repairs & Mice-Equip         34.432         38.483         4.051         10.320         31.690           0         0         0         Printing         0         1.388         1.388         0         1.348           5.689         5.689         0         Bruin One Card Exp         10.848         10.848         0         6.009         11.988           0         40         Overs/Shorts         3         120         117         <1><									
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									
$ \left  \begin{array}{c c c c c c c c c c c c c c c c c c c $									
$ \begin{vmatrix} 0 & 40 & 40 & 0 & 0 & 0 & 0 & 0 & 117 & <1 & <2 \\ 23,061 & 22,795 & <266 & insurance Expense & 69,183 & 66,385 & <798 & 20,723 & 62,169 \\ 22,663 & 23,842 & 979 & Professional Services & 109,474 & 33,660 & <75,814 & 11,454 & 31,142 \\ 1,218 & 1,535 & 317 & Legal & 3,653 & 4,605 & 952 & 1,396 & 4,117 \\ 11,667 & 11,460 & <207 & External Audit & 34,252 & 34,711 & 459 & 11,126 & 33,703 \\ 1,475 & 4,000 & 2,525 & Terno Agency Service & 4,112 & 6,400 & 2,288 & 170 & 170 \\ 10,443 & 10,756 & 313 & internal Audit & 31,328 & 32,268 & 940 & 10,443 & 31,328 \\ 455 & 734 & 279 & PROFESSIONAL FEES PCI & 6,094 & 2,702 & <3,392 & 455 & 1,879 \\ 14,344 & 11,101 & <3,243 & Board of Directors & 43,356 & 32,980 & <10,376 & 10,778 & 32,020 \\ 261 & 648 & 337 & Special Projects & 11,734 & 673 & <1,061 & 629 & 653 \\ 3,822 & 4,178 & 356 & Misc. Bank Charges & 11,649 & 13,023 & 1,374 & 4,056 & 12,644 \\ 3,400 & 4,135 & 735 & Armored Carrier Expense & 9,862 & 12,405 & 2,543 & 3,132 & 9,620 \\ 0 & 0 & 0 & UCP Payroll Services & 0 & 0 & 0 & 6,917 & 20,750 \\ 7,250 & 25,250 & 18,000 & UC PATH CHARGES & 21,750 & 75,750 & 54,000 & 23,917 & 71,750 \\ 854 & 0 & <854 & PENALTIES & 854 & 0 & <854 & 0 & 0 \\ 8,541 & 8,540 & <18 & PENALTIES & 854 & 0 & <6854 & 0 & 0 \\ 8,541 & 8,540 & <18 & PENALTIES & 854 & 0 & <6854 & 0 & 0 \\ 8,541 & 8,540 & <18 & PENALTIES & 854 & 0 & <6854 & 0 & 0 \\ 8,541 & 8,640 & <18 & PENALTIES & 854 & 0 & <6854 & 0 & 0 \\ 8,541 & 8,640 & <18 & PENALTIES & 854 & 0 & <6854 & 0 & 0 \\ 8,541 & 8,640 & <18 & PENALTIES & 854 & 0 & <68,838 & 2,015,850 \\ 33,6557 & 362,559 & 26,902 & TOTAL OTHER CONTROL. \\ 7,51 & 2,039 & Utilities & 18,815 & 21,822 & 3,017 & 7,162 & 22,098 \\ 23,666 & 23,091 & <575 & Depreciation & 70,813 & 66,8052 & 59,755 & <8,297 & 18,255 & 56,268 \\ 5,712 & 7,751 & 2,039 & Utilities & 18,815 & 21,822 & 3,017 & 7,162 & 22,098 \\ 23,666 & 23,091 & <575 & Depreciation & 70,813 & 66,820 & 48,242 & 146,412 \\ 754,179 & 796,067 & 41,888 & NET EXPENSE & <2,232,235 & <3,262,149 & 129,914 & 717,080 & <2,162,262 \\ <604,633 & <708,001$		-			-			-	
23,061         22,795         <2665         Insurance Expense         69,183         68,385         <798>         20,723         62,116           1,218         1,535         317         Legal         3,653         4,605         952         1,396         4,112           1,475         4,000         2,255         Temp Agency Service         4,112         6,400         2,288         170         170           10,443         10,756         313         Internal Audit         31,328         32,268         940         10,443         31,328           455         734         279         PROFESSIONAL FEES PCI         6,094         2,702         <3,392									
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									
11,667         11,460         < 207>         External Audit         34,252         34,711         459         11,126         33,703           1,475         4,000         2,525         Temp Agency Service         4,112         6,400         2,288         170         170           10,443         10,756         313         Internal Audit         31,328         32,268         940         10,443         31,328           455         734         279         PROFESSIONAL FEES PCI         6,094         2,702         <3,392									
1.475         4.000         2.525         Temp Agency Service         4.112         6.400         2.288         170         170           10.443         10,756         313         Internal Audit         31,328         32.268         940         10,443         31,328           455         734         279         PROFESSIONAL FEES PCI         6.094         2,702         <3.392				-					
10.443         10,756         313         Internal Audit         31,328         32,268         940         10,443         31,328           455         734         279         PROFESSIONAL FEES PCI         6,094         2,702         <3,392>         455         1,879           14,344         11,101         <2,243				External Audit					
455         734         279         PROFESSIONAL FEES PCI         6.094         2.702         <3.392         455         1,879           14,344         11,101         <3.243>         Board of Directors         43,356         32,980         <10.376>         10.778         32,020           261         648         387         Special Projects         1.734         673         <1.061>         629         653           3,822         4,178         356         Misc. Bank Charges         11,649         13,023         1,374         4,056         12,644           3,400         4,135         738         Armored Carrier Expense         9,862         12,405         2,543         3,132         9,620           0         0         0         UCOP Payroll Brivices         0         0         8,540         0         4,977         7,750         54,000         23,917         71,750           8541         8,540         <	1,475		2,525	Temp Agency Service	4,112	6,400		170	170
14,344         11,101         <3,243>         Board of Directors         43,356         32,980         <10,376>         10,778         32,020           261         648         387         Special Projects         1,734         673         <1,061>         629         653           3,822         4,178         356         Misc. Bank Charges         11,649         13,023         1,374         4,056         12,644           3,400         4,135         735         Armored Carrier Expense         9,862         12,405         2,543         3,132         9,620           0         0         0         0         0         0         0         0,917         20,750           7,550         25,250         18,000         UC PATH CHARGES         21,750         75,750         54,000         23,917         71,750           8,541         8,540         <124	10,443	10,756	313	Internal Audit			940	10,443	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	455	734			6,094		<3,392>	455	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	14,344	11,101	<3,243>	Board of Directors	43,356	32,980	<10,376>	10,778	32,020
3,400         4,135         735         Armored Carrier Expense         9,862         12,405         2,543         3,132         9,620           0	261	648	387	Special Projects	1,734	673	<1,061>	629	653
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	3,822	4,178	356	Misc. Bank Charges	11,649	13,023	1,374	4,056	12,644
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	3,400	4,135	735	Armored Carrier Expense	9,862	12,405	2,543	3,132	9,620
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	0	0	0	UCOP Payroll Services	0	0	0	6,917	20,750
854         0         <854>         PENALTIES         854         0         <854>         0         0           8,541         8,540         <1>         Student Med Supp Fund         25,125         25,248         123         8,292         24,631           18,048         16,924         <1,124				-			54,000		
8,541         8,540         <1>         Student Med Supp Fund         25,125         25,248         123         8,292         24,634           18,048         16,924         <1,124>         UCLA Recharge Expense         547         543         3,373>         16,431         49,294           547         544         <3>         Special Events         18,514         17,330         <1,184>         528         16,825           335,657         362,559         26,902         TOTAL OTHER CONTROL.         1,036,424         1,071,933         35,509         314,950         972,642           699,930         745,599         45,669         TOTAL CONTROLLABLE EXP         Less: Allocated Exp         2,074,556         2,211,289         136,733         668,838         2,015,850           24,871         19,626         <5,245>         Maintenance         68,052         59,755         <8,297>         18,255         56,268           5,712         7,751         2,039         Utilities         18,815         21,832         3,017         7,162         22,098           54,249         50,468         <3,781>         TOTAL ALLOCATED EXP         157,680         150,860         <6,820>         48,242         146,412           754,179									
18,048       16,924       <1,124>       UCLA Recharge Expense       54,144       50,771       <3,373>       16,431       49,294         547       544       <3>       Special Events       Special Events       18,514       17,330       <1,184>       528       16,825         335,657       362,559       26,902       TOTAL OTHER CONTROL.       TOTAL CONTROLLABLE EXP       1,036,424       1,071,933       35,509       314,950       972,642         699,930       745,599       45,669       TOTAL CONTROLLABLE EXP       2,074,556       2,211,289       136,733       668,838       2,015,850         24,871       19,626       <5,245>       Maintenance       68,052       59,755       <8,297>       18,255       56,268         5,712       7,751       2,039       Utilities       18,815       21,832       3,017       7,162       22,098         23,666       23,091       <575>       Depreciation       70,813       69,273       <1,540>       22,824       68,0452         754,179       796,067       41,888       NET EXPENSE       2,232,235       2,362,149       129,914       717,080       2,162,262         <664,633>       <708,001>       <43,368>       Allocated-SSA and Ent       <1,		8,540	<1>	Student Med Supp Fund		25,248			24,634
547         544         <3>         Special Events         18,514         17,330         <1,184>         528         16,825           335,657         362,559         26,902         TOTAL OTHER CONTROL.         1,036,424         1,071,933         35,509         314,950         972,642           699,930         745,599         45,669         TOTAL CONTROLLABLE EXP         2,074,556         2,211,289         136,733         668,838         2,015,850           24,871         19,626         <5,245>         Maintenance         68,052         59,755         <8,297>         18,255         56,268           5,712         7,751         2,039         Utilities         18,815         21,832         3,017         7,162         22,098           23,666         23,091         <575>         Depreciation         70,813         69,273         <1,540>         22,824         68,045           54,249         50,468         <3,781>         TOTAL ALLOCATED EXP         157,680         150,860         <6,820>         48,242         146,412           754,179         796,067         41,888         NET EXPENSE         2,232,235         2,362,149         129,914         717,080         2,162,262           <664,633>         <708,001>									
335,657         362,559         26,902         TOTAL OTHER CONTROL.           699,930         745,599         45,669         TOTAL CONTROLLABLE EXP         1,036,424         1,071,933         35,509         314,950         972,642           699,930         745,599         45,669         TOTAL CONTROLLABLE EXP         2,074,556         2,211,289         136,733         668,838         2,015,850           24,871         19,626         <5,245>         Maintenance         68,052         59,755         <8,297>         18,255         56,268           5,712         7,751         2,039         Utilities         18,815         21,832         3,017         7,162         22,098           23,666         23,091         <575>         Depreciation         TOTAL ALLOCATED EXP         157,680         150,860         <6,820>         48,242         146,412           754,179         796,067         41,888         Allocated-Svs and Ent         <1,983,068>         <2,109,727>         <126,659>         <641,263>         <1,950,915:			-	5 1					
699,930         745,599         45,669         TOTAL CONTROLLABLE EXP         2,074,556         2,211,289         136,733         668,838         2,015,850           24,871         19,626         <5,245>         Maintenance         68,052         59,755         <8,297>         18,255         56,268           5,712         7,751         2,039         Utilities         18,815         21,832         3,017         7,162         22,098           23,666         23,091         <575>         Depreciation         70,813         69,273         <1,540>         22,824         68,045           54,249         50,468         <3,781>         TOTAL ALLOCATED EXP         157,680         150,860         <6,820>         49,242         146,412           754,179         796,067         41,888         NET EXPENSE         2,232,235         2,362,149         129,914         717,080         2,162,262           <664,633>         <708,001>         <43,368>         Allocated-Svs and Ent         <1,983,068>         <2,109,727>         <126,659>         <641,263>         <1,950,915:									
24,871         19,626         <5,245>         Maintenance         68,052         59,755         <8,297>         18,255         56,268           5,712         7,751         2,039         Utilities         18,815         21,832         3,017         7,162         22,098           23,666         23,091         <575>         Depreciation         70,813         69,273         <1,540>         22,824         68,045           54,249         50,468         <3,781>         TOTAL ALLOCATED EXP         157,680         150,860         <6,820>         48,242         146,412           754,179         796,067         41,888         NET EXPENSE         2,232,235         2,362,149         129,914         717,080         2,162,262           <664,633>         <708,001>         <43,368>         Allocated-Svs and Ent         <1,983,068>         <2,109,727>         <126,659>         <641,263>         <1,950,915:			-						
24,871       19,626       <5,245>       Maintenance       68,052       59,755       <8,297>       18,255       56,268         5,712       7,751       2,039       Utilities       18,815       21,832       3,017       7,162       22,098         23,666       23,091       <575>       Depreciation       70,813       69,273       <1,540>       22,824       68,045         54,249       50,468       <3,781>       TOTAL ALLOCATED EXP       157,680       150,860       <6,820>       48,242       146,412         754,179       796,067       41,888       Allocated-Svs and Ent       <1,983,068>       <2,109,727>       <126,659>       <641,263>       <1,950,915	0,,,,00		.0,007		_,0,000	_,2,20,		000,000	_,0.0,000
24,871       19,626       <5,245>       Maintenance       68,052       59,755       <8,297>       18,255       56,268         5,712       7,751       2,039       Utilities       18,815       21,832       3,017       7,162       22,098         23,666       23,091       <575>       Depreciation       70,813       69,273       <1,540>       22,824       68,045         54,249       50,468       <3,781>       TOTAL ALLOCATED EXP       157,680       150,860       <6,820>       48,242       146,412         754,179       796,067       41,888       Allocated-Svs and Ent       <1,983,068>       <2,109,727>       <126,659>       <641,263>       <1,950,915				Less: Allocated Exp					
5,712         7,751         2,039         Utilities         18,815         21,832         3,017         7,162         22,098           23,666         23,091         <575>         Depreciation         70,813         69,273         <1,540>         22,824         68,045           54,249         50,468         <3,781>         TOTAL ALLOCATED EXP         157,680         150,860         <6,820>         48,242         146,412           754,179         796,067         41,888         NET EXPENSE         2,232,235         2,362,149         129,914         717,080         2,162,262           <664,633>         <708,001>         <43,368>         Allocated-Svs and Ent         <1,983,068>         <2,109,727>         <126,659>         <641,263>         <1,950,915									
5,712         7,751         2,039         Utilities         18,815         21,832         3,017         7,162         22,098           23,666         23,091         <575>         Depreciation         70,813         69,273         <1,540>         22,824         68,045           54,249         50,468         <3,781>         TOTAL ALLOCATED EXP         157,680         150,860         <6,820>         48,242         146,412           754,179         796,067         41,888         NET EXPENSE         2,232,235         2,362,149         129,914         717,080         2,162,262           <664,633>         <708,001>         <43,368>         Allocated-Svs and Ent         <1,983,068>         <2,109,727>         <126,659>         <641,263>         <1,950,915	24 871	19 626	< 5 245 ~	Maintenance	68 052	50 755	< R 207~	18 255	56 268
23,666         23,091         <575>         Depreciation         70,813         69,273         <1,540>         22,824         68,045           54,249         50,468         <3,781>         TOTAL ALLOCATED EXP         157,680         150,860         <6,820>         48,242         146,412           754,179         796,067         41,888         NET EXPENSE         2,232,235         2,362,149         129,914         717,080         2,162,262           <664,633>         <708,001>         <43,368>         Allocated-Svs and Ent         <1,983,068>         <2,109,727>         <126,659>         <641,263>         <1,950,915									
54,249         50,468         <3,781>         TOTAL ALLOCATED EXP         157,680         150,860         <6,820>         48,242         146,412           754,179         796,067         41,888         NET EXPENSE         2,232,235         2,362,149         129,914         717,080         2,162,262           <664,633>         <708,001>         <43,368>         Allocated-Svs and Ent         <1,983,068>         <2,109,727>         <126,659>         <641,263>         <1,950,915:									
754,179         796,067         41,888         NET EXPENSE         2,232,235         2,362,149         129,914         717,080         2,162,262           <664,633>         <708,001>         <43,368>         Allocated-Svs and Ent         <1,983,068>         <2,109,727>         <126,659>         <641,263>         <1,950,915									
<664,633>       <708,001>       <43,368>       Allocated-Svs and Ent       <1,983,068>       <2,109,727>       <126,659>       <641,263>       <1,950,915:									
<44,244>       <44,719>       <475>       Allocated-USAC       <124,166>       <124,166>       0       <35,969>       <99,970:	/54,1/9	/96,06/	41,888	INET EXPENSE	2,232,235	2,362,149	129,914	/1/,080	2,162,262
<44,244>       <44,719>       <475>       Allocated-USAC       <124,166>       <124,166>       0       <35,969>       <99,970:		700			4 000	0 100	101		4 050 515
<3,765>         <3,810>         <45>         Allocated-GSA         <10,503>         <10,503>         0         <3,628>         <10,002:									
<41,537>         <39,537>         2,000         Allocated-Comm Board         <114,498>         <117,753>         <3,255>         <36,219>         <101,374:									
<754,179>         <796,067>         <41,888>         TOTAL OTHER         <2,232,235>         <2,362,149>         <129,914>         <717,080>         <2,162,262:									
									<101,374>
0 0 <0> TOTAL EXPENSE 0 0 <0> 0 0	<754,179>	<796,067>	<41,888>	I OTAL OTHER	<2,232,235>	<2,362,149>	<129,914>	<717,080>	<2,162,262>
U U U CUS IUTAL EXPENSE U O COS O O		-	-			2	_	_	
	U	Û	<0>	IUIAL EXPENSE	0	0	<0>	U	Ű

## FACILITIES DIVISION EXPENSE STATEMENT

OCT. (	03(09/30/18-10/2	7/18)	]	FI	SCAL YEAR 18-19	9	FISCAL YE	AR 17-18
0	URRENT MONTH	•		YTD 3 MO(07/29/18-10/27/18)		27/18)	LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
135,071	119,621	<15,450>	Career Wages	402,130	370,290	<31,840>	112,894	356,560
5,336	5,651	315	Limited Appointment	17,326	16,765	<561>	5,486	16,276
<114>	1,018	1,132	Student Wages	<114>	2,922	3,036	0	0
<92>	<190>		Labor Recharge	<1,195>	<475>	720	<651>	<2,399>
<10,282>	<9,075>	1,207	Billed Labor Costs	<35,205>	<29,137>	6,068	<9,075>	<29,137>
0	<3,250>	<3,250>	Capitalized Wages	<5,805>	<9,750>	<3,945>	<7,015>	<8,027>
129,919	113,775	<16,144>	TOTAL WAGES	377,138	350,615	<26,523>	101,640	333,273
78,755	69,926	<8,829>	Employee Benefits	226,331	217,054	<9,277>	68,131	202,170
19	228	209	Office Supplies	303	478	175	169	408
568	786	218	Telephone	1,693	2,400	707	758	2,176
21	0	<21>	Trav/Trips/Conference	21	3,000	2,979	0	0
3,559	4,792	1,233	Paper	13,916	15,714	1,798	4,698	15,406
3.1	4.1	1.0	Paper % To Sales	4.4	4.9	0.5	4.7	5.3
4,166	6,444	2,278	Cleaning Supplies	18,746	20,735	1,989	6,256	20,131
3,603	1,035		Replacements	6,166	3,323	<2,843>	1,035	3,323
357	475	118	Laundry	1,017	1,324	307	482	1,287
55,275	29,570		Repairs & Maintenance	108,882	89,369	<19,513>	24,840	80,978
712	5,450	4,738	Repairs & Mtce-Elevator	14,453	16,350	1,897	3,409	13,587
0	250	250	Repairs & Mtce-Equip	28	750	722	0	0
7,952	800	<7,152>	Painting Program	9,458	2,400	<7,058>	43	869
651	300	<351>	Incidental Proj Exp	651	900	249	0	0
18,300	7,300	<11,000>	Air Conditioning-Maint	46,618	12,450	<34,168>	4,904	9,690
10,800	11,940	1,140	Rub Remvl/Hauling	32,995	34,556	1,561	11,371	32,910
4,229	3,390	<839>	Rodent & Pest Control	10,082	10,006	<76>	3,291	9,714
199	1,600	1,401	Rentals-Truck	423	4,800	4,377	2,962	3,929
0	0	0	Janitorial	0	0	0	3,600	3,600
189,164	144,286	<44,878>	TOTAL OTHER CONTROL.	491,782	435,609	<56,173>	135,950	400,177
319,083	258,061	<61,022>	TOTAL CONTROLLABLE EXP	868,920	786,224	<82,696>	237,590	733,450
			Less: Allocated Exp					
26,978	21,607	<5,371>	Depreciation	80,939	64,821	<16,118>	19,026	56,616
26,978	21,607	<5,371>	TOTAL ALLOCATED EXP	80,939	64,821	<16,118>	19,026	56,616
346,061	279,668	<66,393>	NET EXPENSE	949,859	851,045	<98,814>	256,616	790,066
<299,293>	<240,721>	58,572	Allocated-Svs and Ent	<818,908>	<732,945>	85,963	<219,676>	<677,108>
<8,138>	<8,138>	0	Allocated-USAC	<24,414>	<24,414>	0	<7,851>	<23,553>
<3,181>	<3,181>	0	Allocated-GSA	<9,543>	<9,543>	0	<3,069>	<9,207>
<10,578>	<8,002>	2,576	Allocated-Comm Board	<28,942>	<24,388>	4,554	<7,764>	<23,931>
<24,871>	<19,626>	5,245	Allocated-A & SS	<68,052>	<59,755>	8,297	<18,255>	<56,268>
<346,061>	<279,668>	66,393	TOTAL OTHER	<949,859>	<851,045>	98,814	<256,616>	<790,066>
0	0	~0~	TOTAL EXPENSE	0	0	0	0	0
0	0	<0>	IVIAL LAFLINJL	0	0	0	0	0

#### UTILITIES EXPENSE STATEMENT

	03(09/30/18-10/2	,	
(	CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE	
18,370	23,313	4,943	Chiller Water
49,437	65,704	16,267	Elec-Non Air Cond.
5,024	11,291	6,267	Water-Non Air Cond.
3,544	4,726	1,182	Steam-Non Air Cond.
2,843	3,506	663	Gas
1,550	1,551	1	Energy Management
80,768	110,091	29,323	TOTAL OTHER CONTROL.
80,768	110,091	29,323	TOTAL CONTROLLABLE EXP
<68,734>	<95,088>	<26,354>	Allocated-Svs and Ent
<2,799>	<2,799>	0	Allocated-USAC
<1,094>	<1,094>	0	Allocated-GSA
<2,429>	<3,359>	<930>	Allocated-Comm Board
<5,712>	<7,751>	<2,039>	Allocated-A & SS
<80,769>	<110,091>	<29,322>	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

F	FISCAL YEAR 18-19 FISCAL YEAR 17-18							
	MO(07/29/18-10/	LAST YEAR ACTUAL						
ACTUAL	BUDGET	VARIANCE	MONTH	YTD				
78,840	76,692	<2,148>	20,877	77,501				
143,879	178,562	34,683	61,299	187,069				
18,332	29,652	11,320	7,922	22,312				
10,734	13,222	2,488	6,265	11,569				
8,470	8,020	<450>	2,525	6,446				
4,652	4,653	1	1,550	4,651				
264,907	310,801	45,894	100,438	309,548				
264,907	310,801	45,894	100,438	309,548				
<226,411>	<267,829>	<41,418>	<86,188>	<265,925>				
<8,397>	<8,397>	0	<2,906>	<8,718>				
<3,282>	<3,282>	0	<1,136>	<3,408>				
<8,002>	<9,461>	<1,459>	<3,046>	<9,399>				
<18,815>	<21,832>	<3,017>	<7,162>	<22,098>				
<264,907>	<310,801>	<45,894>	<100,438>	<309,548>				
<0>	0	0	0	0				