

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

April (04/03/22 - 04/30/22)

**Prepared
May 20, 2022**

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - APRIL 2022 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

APRIL (04/03/22 - 04/30/22)								FY 20-21		
CURRENT MONTH								**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT		
				ACT/BUD		ACT/LY ACT				
\$	%	\$	%	\$	%	\$	%	\$	%	
3,532		3,549		(17)	(0.5%)	1,350	61.9%	2,182		GROSS INCOME
1,714		2,209		(495)	(22.4%)	1,602	1430.4%	112		UCLA Store
384		362		22	6.1%	155	67.7%	229		UCLA Restaurants
107		189		(82)	(43.4%)	80	296.3%	27		Licensing & Services
										UCLA Student Union
5,737		6,309		(572)	(9.1%)	3,187	125.0%	2,550		TOTAL
										GROSS MARGIN
1,359	38.5%	1,374	38.7%	(15)	Pts.	536	Pts.	823	37.7%	UCLA Store
1,230	71.8%	1,578	71.4%	(348)	(0.2)	1,150	0.4	80	71.4%	UCLA Restaurants
384	100.0%	361	99.7%	23	0.3	156	0.4	228	99.6%	Licensing & Services
69	64.5%	134	70.9%	(65)	(6.4)	48	(13.3)	21	77.8%	UCLA Student Union
3,042	53.0%	3,447	54.6%	(405)	(1.6)	1,890	7.8	1,152	45.2%	TOTAL
										WAGES & BENEFITS
690	19.5%	602	17.0%	(88)	(2.5)	(221)	2.0	469	21.5%	UCLA Store
839	48.9%	828	37.5%	(11)	(11.4)	(388)	353.8	451	402.7%	UCLA Restaurants
68	17.7%	67	18.5%	(1)	0.8	(1)	11.6	67	29.3%	Licensing & Services
77	72.0%	85	45.0%	8	(27.0)	(18)	146.5	59	218.5%	UCLA Student Union
1,674	29.2%	1,582	25.1%	(92)	(4.1)	(628)	11.8	1,046	41.0%	TOTAL
										OTHER CONTROLLABLES
145	4.1%	144	4.1%	(1)	0.0	5	2.8	150	6.9%	UCLA Store
221	12.9%	240	10.9%	19	(2.0)	(202)	4.1	19	17.0%	UCLA Restaurants
92	24.0%	110	30.4%	18	6.4	(36)	0.5	56	24.5%	Licensing & Services
45	42.1%	53	28.0%	8	(14.1)	(30)	13.5	15	55.6%	UCLA Student Union
503	8.8%	547	8.7%	44	(0.1)	(263)	0.6	240	9.4%	TOTAL
										CONTRIBUTION
523	14.8%	628	17.7%	(105)	(2.9)	319	5.5	204	9.3%	UCLA Store
170	9.9%	510	23.1%	(340)	(13.2)	560	358.1	(390)	(348.2%)	UCLA Restaurants
223	58.1%	185	51.1%	38	7.0	117	11.8	106	46.3%	Licensing & Services
(53)	(49.5%)	(4)	(2.1%)	(49)	(47.4)	0	146.8	(53)	(196.3%)	UCLA Student Union
863	15.0%	1,319	20.9%	(456)	(5.9)	996	20.2	(133)	(5.2%)	TOTAL
										ALLOCATED EXPENSES
693	12.1%	725	11.5%	32	(0.6)	(65)	12.5	628	24.6%	Admin&Support Services
367	6.4%	337	5.3%	(30)	(1.1)	(132)	2.8	235	9.2%	Facilities
73	1.3%	65	1.0%	(8)	(0.3)	(27)	0.5	46	1.8%	Utilities
159	2.8%	192	3.0%	33	0.2	9	3.8	168	6.6%	Depreciation
1,292	22.5%	1,319	20.9%	27	(1.6)	(215)	19.7	1,077	42.2%	TOTAL
										NET INCOME (LOSS)
(429)	(7.5%)	0	0.0%	(429)	(7.5)	781	40.0	(1,210)	(47.5%)	FROM OPERATIONS
										OTHER INC/(EXP)
7	0.1%	7	0.1%	0	0.0	(24)	(1.1)	31	1.2%	Non-Recurrent Inc/(Exp)
10	0.2%	13	0.2%	(3)	0.0	2	(0.1)	8	0.3%	Interest Income
(18)	(0.3%)	(18)	(0.3%)	0	0.0	4	0.6	(22)	(0.9%)	Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes
283	4.9%	258	4.1%	25	0.8	36	(4.8)	247	9.7%	Student Union Fee Income
282	4.9%	260	4.1%	22	0.8	18	(5.5)	264	10.4%	TOTAL
(147)	(2.6%)	260	4.1%	(407)	(6.7)	799	34.5	(946)	(37.1%)	NET INCOME (LOSS)

FISCAL YEAR 2021-2022								FY 20-21		
YTD 9 MONTHS (08/01/21 - 04/30/22)								**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT		
				ACT/BUD		ACT/LY ACT				
\$	%	\$	%	\$	%	\$	%	\$	%	
29,214		31,139		(1,925)	(6.2%)	10,943	59.9%	18,271		
8,521		14,923		(6,402)	(42.9%)	7,793	1070.5%	728		
4,680		3,890		790	20.3%	1,804	62.7%	2,876		
1,127		1,160		(33)	(2.8%)	831	280.7%	296		
43,542		51,112		(7,570)	(14.8%)	21,371	96.4%	22,171		
9,753	33.4%	10,397	33.4%	(644)	Pts.	5,085	Pts.	4,668	25.5%	
5,966	70.0%	10,653	71.4%	(4,687)	(1.4)	5,393	(8.7)	573	78.7%	
4,680	100.0%	3,888	99.9%	792	0.1	1,805	0.0	2,875	100.0%	
966	85.7%	910	78.4%	56	7.3	705	(2.5)	261	88.2%	
21,365	49.1%	25,848	50.6%	(4,483)	(1.5)	12,988	11.3	8,377	37.8%	
5,273	18.0%	5,336	17.1%	63	(0.9)	(1,054)	5.1	4,219	23.1%	
6,238	73.2%	7,056	47.3%	818	(25.9)	(2,108)	494.1	4,130	567.3%	
583	12.5%	600	15.4%	17	2.9	48	9.4	631	21.9%	
541	48.0%	708	61.0%	167	13.0	4	136.1	545	184.1%	
12,635	29.0%	13,700	26.8%	1,065	(2.2)	(3,110)	14.0	9,525	43.0%	
1,613	5.5%	1,680	5.4%	67	(0.1)	(255)	1.9	1,358	7.4%	
1,181	13.9%	1,790	12.0%	609	(1.9)	(1,036)	6.0	145	19.9%	
1,545	33.0%	1,358	34.9%	(187)	1.9	(736)	(4.9)	809	28.1%	
388	34.4%	392	33.8%	4	(0.6)	(244)	14.2	144	48.6%	
4,727	10.9%	5,220	10.2%	493	(0.7)	(2,271)	0.2	2,456	11.1%	
2,867	9.8%	3,381	10.9%	(514)	(1.1)	3,777	14.8	(910)	(5.0%)	
(1,454)	(17.1%)	1,807	12.1%	(3,261)	(29.2)	2,249	491.6	(3,703)	(508.7%)	
2,553	54.6%	1,930	49.6%	623	5.0	1,117	4.7	1,436	49.9%	
38	3.4%	(190)	(16.4%)	228	19.8	466	148.0	(428)	(144.6%)	
4,004	9.2%	6,928	13.6%	(2,924)	(4.4)	7,609	25.5	(3,605)	(16.3%)	
6,170	14.2%	6,469	12.7%	299	(1.5)	(503)	11.4	5,667	25.6%	
2,518	5.8%	2,407	4.7%	(111)	(1.1)	(365)	3.9	2,153	9.7%	
459	1.1%	563	1.1%	104	0.0	(143)	0.3	316	1.4%	
1,509	3.5%	1,725	3.4%	216	(0.1)	121	3.9	1,630	7.4%	
10,656	24.5%	11,164	21.8%	508	(2.7)	(890)	19.5	9,766	44.0%	
(6,652)	(15.3%)	(4,236)	(8.3%)	(2,416)	(7.0)	6,719	45.0	(13,371)	(60.3%)	
981	2.3%	63	0.1%	918	2.2	(3,776)	(19.2)	4,757	21.5%	
64	0.1%	129	0.3%	(65)	(0.2)	(52)	(0.4)	116	0.5%	
(162)	(0.4%)	(162)	(0.3%)	0	(0.1)	35	0.5	(197)	(0.9%)	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	
2,343	5.4%	2,318	4.5%	25	0.9	120	(4.6)	2,223	10.0%	
3,226	7.4%	2,348	4.6%	878	2.8	(3,673)	(23.7)	6,899	31.1%	
(3,426)	(7.9%)	(1,888)	(3.7%)	(1,538)	(4.2)	3,046	21.3	(6,472)	(29.2%)	

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - APRIL 2022 (\$000's)
DIVISIONS FULLY ALLOCATED**

APRIL (04/03/22 - 04/30/22)								FY 20-21		
CURRENT MONTH								**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT		
				ACT/BUD		ACT/LY ACT				
\$	%	\$	%	\$	%	\$	%	\$	%	
3,532		3,549		(17)	(0.5%)	1,350	61.9%	2,182		GROSS INCOME
1,714		2,209		(495)	(22.4%)	1,602	1430.4%	112		
384		362		22	6.1%	155	67.7%	229		
107		189		(82)	(43.4%)	80	296.3%	27		
5,737		6,309		(572)	(9.1%)	3,187	125.0%	2,550		
TOTAL										
1,359	38.5%	1,374	38.7%	(15)	Pts.	536	Pts.	823	37.7%	GROSS MARGIN
1,230	71.8%	1,578	71.4%	(348)	0.4	1,150	0.4	80	71.4%	
384	100.0%	361	99.7%	23	0.3	156	0.4	228	99.6%	
69	64.5%	134	70.9%	(65)	(6.4)	48	(13.3)	21	77.8%	
3,042	53.0%	3,447	54.6%	(405)	(1.6)	1,890	7.8	1,152	45.2%	
TOTAL										
836	23.7%	746	21.0%	(90)	(2.7)	(217)	4.7	619	28.4%	TOTAL CONTROLLABLES
1,060	61.8%	1,068	48.3%	8	(13.5)	(591)	357.0	469	418.8%	
161	41.9%	177	48.9%	16	7.0	(38)	11.8	123	53.7%	
122	114.0%	138	73.0%	16	(41.0)	(48)	160.1	74	274.1%	
2,179	38.0%	2,129	33.7%	(50)	(4.3)	(894)	12.4	1,285	50.4%	
TOTAL										
523	14.8%	628	17.7%	(105)	(2.9)	319	5.5	204	9.3%	CONTRIBUTION
170	9.9%	510	23.1%	(340)	(13.2)	560	358.1	(390)	(348.2%)	
223	58.1%	185	51.1%	38	7.0	117	11.8	106	46.3%	
(53)	(49.5%)	(4)	(2.1%)	(49)	(47.4)	0	146.8	(53)	(196.3%)	
863	15.0%	1,319	20.9%	(456)	(5.9)	996	20.2	(133)	(5.2%)	
TOTAL										
639	18.1%	616	17.4%	(23)	(0.7)	51	13.5	690	31.6%	ALLOCATED EXPENSES
420	24.5%	470	21.3%	50	(3.2)	(223)	151.4	197	175.9%	
114	29.7%	107	29.6%	(7)	(0.1)	(10)	15.7	104	45.4%	
119	111.2%	126	66.7%	7	(44.5)	(33)	207.3	86	318.5%	
1,292	22.5%	1,319	20.9%	27	(1.6)	(215)	19.7	1,077	42.2%	
TOTAL										
(117)	(2.0%)	11	0.2%	(128)	(2.2)	369	17.1	(486)	(19.1%)	NET INCOME (LOSS) FROM OPERATIONS
(249)	(4.3%)	41	0.6%	(290)	(4.9)	338	18.7	(587)	(23.0%)	
109	1.9%	78	1.2%	31	0.7	107	1.8	2	0.1%	
(172)	(3.0%)	(130)	(2.1%)	(42)	(0.9)	(33)	2.5	(139)	(5.5%)	
(429)	(7.5%)	0	0.0%	(429)	(7.5)	781	40.0	(1,210)	(47.5%)	
TOTAL										
7	0.1%	7	0.1%	0	0.0	(24)	(1.1)	31	1.2%	OTHER INC/(EXP)
10	0.2%	13	0.2%	(3)	0.0	2	(0.1)	8	0.3%	
(18)	(0.3%)	(18)	(0.3%)	0	0.0	4	0.6	(22)	(0.9%)	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	
283	4.9%	258	4.1%	25	0.8	36	(4.8)	247	9.7%	
282	4.9%	260	4.1%	22	0.8	18	(5.5)	264	10.4%	TOTAL
(147)	(2.6%)	260	4.1%	(407)	(6.7)	799	34.5	(946)	(37.1%)	NET INCOME (LOSS)

FISCAL YEAR 2021-2022										FY 20-21	
YTD 9 MONTHS (08/01/21 - 04/30/22)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
				ACT/BUD		ACT/LY ACT					
\$	%	\$	%	\$	%	\$	%	\$	%		
29,214		31,139		(1,925)	(6.2%)	10,943	59.9%	18,271			
8,521		14,923		(6,402)	(42.9%)	7,793	1070.5%	728			
4,680		3,890		790	20.3%	1,804	62.7%	2,876			
1,127		1,160		(33)	(2.8%)	831	280.7%	296			
43,542		51,112		(7,570)	(14.8%)	21,371	96.4%	22,171			
TOTAL											
9,753	33.4%	10,397	33.4%	(644)	Pts.	5,085	Pts.	4,668	25.5%		
5,966	70.0%	10,653	71.4%	(4,687)	(1.4)	5,393	(8.7)	573	78.7%		
4,680	100.0%	3,888	99.9%	792	0.1	1,805	0.0	2,875	100.0%		
966	85.7%	910	78.4%	56	7.3	705	(2.5)	261	88.2%		
21,365	49.1%	25,848	50.6%	(4,483)	(1.5)	12,988	11.3	8,377	37.8%		
TOTAL											
6,885	23.6%	7,016	22.5%	131	(1.1)	(1,308)	6.9	5,577	30.5%		
7,419	87.1%	8,847	59.3%	1,428	(27.8)	(3,144)	500.1	4,275	587.2%		
2,128	45.5%	1,958	50.3%	(170)	4.8	(689)	4.5	1,439	50.0%		
928	82.3%	1,100	94.8%	172	12.5	(239)	150.5	689	232.8%		
17,360	39.9%	18,921	37.0%	1,561	(2.9)	(5,380)	14.1	11,980	54.0%		
TOTAL											
2,867	9.8%	3,381	10.9%	(514)	(1.1)	3,777	14.8	(910)	(5.0%)		
(1,454)	(17.1%)	1,807	12.1%	(3,261)	(29.2)	2,249	491.6	(3,703)	(508.7%)		
2,553	54.6%	1,930	49.6%	623	5.0	1,117	4.7	1,436	49.9%		
38	3.4%	(190)	(16.4%)	228	19.8	466	148.0	(428)	(144.6%)		
4,004	9.2%	6,928	13.6%	(2,924)	(4.4)	7,609	25.5	(3,605)	(16.3%)		
TOTAL											
5,664	19.4%	5,599	18.0%	(65)	(1.4)	336	13.4	6,000	32.8%		
2,877	33.8%	3,608	24.2%	731	(9.6)	(1,132)	205.9	1,745	239.7%		
1,171	25.0%	991	25.5%	(180)	0.5	42	17.2	1,213	42.2%		
944	83.8%	966	83.3%	22	(0.5)	(136)	189.2	808	273.0%		
10,656	24.5%	11,164	21.8%	508	(2.7)	(890)	19.5	9,766	44.0%		
TOTAL											
(2,797)	(6.4%)	(2,218)	(4.3%)	(579)	(2.1)	4,113	24.8	(6,910)	(31.2%)		
(4,331)	(9.9%)	(1,801)	(3.5%)	(2,530)	(6.4)	1,116	14.7	(5,447)	(24.6%)		
1,382	3.2%	939	1.8%	443	1.4	1,160	2.2	222	1.0%		
(906)	(2.1%)	(1,156)	(2.3%)	250	0.2	330	3.5	(1,236)	(5.6%)		
(6,652)	(15.3%)	(4,236)	(8.3%)	(2,416)	(7.0)	6,719	45.0	(13,371)	(60.3%)		
TOTAL											
981	2.3%	63	0.1%	918	2.2	(3,776)	(19.2)	4,757	21.5%		
64	0.1%	129	0.3%	(65)	(0.2)	(52)	(0.4)	116	0.5%		
(162)	(0.4%)	(162)	(0.3%)	0	(0.1)	35	0.5	(197)	(0.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
2,343	5.4%	2,318	4.5%	25	0.9	120	(4.6)	2,223	10.0%		
3,226	7.4%	2,348	4.6%	878	2.8	(3,673)	(23.7)	6,899	31.1%	TOTAL	
(3,426)	(7.9%)	(1,888)	(3.7%)	(1,538)	(4.2)	3,046	21.3	(6,472)	(29.2%)	NET INCOME (LOSS)	

ASUCLA
P/L Reconciliation
Apr-22

<i>Financial Analysis</i>	\$000's
	Apr-22
Budgeted Net Income/(Loss)	260
UCLA Store	
Gross Margin:	
Bearwear above plan: strong traffic from Bruin Day and spring break visitors continued through Easter	82
Fastrack below plan: continued lack of foot traffic for core campus stakeholders as a result of remote work	(17)
Graduation ETC above plan: shift in ordering for professional schools resulted in additional sales later than expected which off-set negative sales variance in February	13
Campus Portrait Studio below plan: early than anticipated yearbook deadline led to continued decline in portrait sittings and orders	(19)
E-Commerce below plan: reduction in virtual attendance for Bruin Day events moved sales from on-line to person	(36)
CRS below plan: faculty turnover resulted in fewer department purchases	(46)
Custom Shop above plan: high response to individual custom sashes and custom Patagonia jackets for department orders	60
Computer Store below plan: supply shortages in Apple and PC Hardware, and timing of Apple commission payouts (significant commission realized last month)	(71)
HSS General MDSE below plan: continued lack of foot traffic for core campus stakeholders as a result of remote work	(14)
HSS Dental above plan due to processing of backordered merchandise	30
Hilltop Shop above plan due to expanded weekday operating hours as Hill repopulated	18
Total Wages above plan (mostly student)	(79)
Other, negative controllables (\$10K) and various negative gross margin variances	(26)
Total Contribution	(105)
UCLA Restaurants	
Gross Margin:	
Northern Lights below plan: location temporarily closed down until further notice	(55)
North Campus Student CTR below plan: location temporarily closed down until further notice	(136)
Anderson Café above plan: mostly as volume has begun to increase in Spring Quarter and negative variance trends have reversed	41
Scrub Jay Café below plan: location not open yet	(71)
Luvalle Food Servery below plan: food delivery volume not as high as anticipated, and although overall campus population is lower than plan sales volume begins to increase Spring Qtr.	(63)
Jimmy's below plan: food delivery volume not as high as planned, and although overall campus population continues to be lower than expected sales volume begins to increase Spring Qtr.	(25)
Taco Bell below plan: food delivery volume not as high as anticipated, and although overall campus population continues to be lower than plan sales volume begins to increase Spring Qtr.	(37)
Total Wages below plan (mostly student)	50
Other, negative controllables	(44)
Total Contribution	(340)
Licensing & Services	
Gross Margin:	
Licensing International above plan due to better than expected results from Canada	19
Licensing Domestic above plan: better than forecast recovery of key retailers including UCLA Store, Hoo On Line and Dick's Sporting Goods	37
Licensing Campus Sourcing below plan: non-implementation of plan to adopt a "fair market value" approach to assessing royalties for internal campus on par with peer institutions	(9)
Leased Ops below plan (mostly one ATM and Hair on Campus area not leased out yet, and overall utilities reduced as campus not fully open)	(10)
Photography below plan (less events due to the pandemic)	(15)
Other, positive controllables mostly Licensing	16
Total Contribution	38
UCLA Student Union	
Gross Margin:	
Event Services below plan: department postponements/cancellations and higher costs for some events	(11)
Student Union Ops below plan due mostly to less contributions	(54)
Total Wages below plan	3
Other, positive controllables	13
Total Contribution	(49)
Allocated Expenses and Other	
A&SS below plan in various controllables	32
Facilities above plan mostly repairs and maintenance and budgeted cost sharing with UCLA (partial offset with various controllables)	(30)
Utilities above plan: mostly budgeted cost sharing with UCLA	(8)
Depreciation lower than plan due to timing of capitals (impacted by lower purchases during the pandemic)	33
Student Union Fee Income higher than plan (higher enrollment in regular quarters and summer)	25
Other	(3)
Total	49
Actual Net Income/(Loss)	(147)

ASUCLA
P/L Reconciliation
Year-To-Date Through April, 2022

<i>Financial Analysis</i>	\$000's	
Budgeted Net Income/(Loss)		(1,888)
UCLA Store		
Gross Margin:		
Bearwear above plan: strong results from July Nike/Jordan launch, momentum from well attended football games, and strong move in weekend, spring break and Bruin Day	681	
Graduation ETC. below plan: mostly due to shift in timing for professional school rental regalia	(51)	
Market below plan: return to remote learning and overall reduced foot traffic	(73)	
E-Commerce below plan: out of stock positions on key styles due to supply chain issues	(152)	
New Text below plan: higher than anticipated transition to Inclusive Access titles, contraction of available rental titles, competition in online sales, and return to remote in Jan.	(228)	
Used Text below plan: impact of remote learning, strong transition to Inclusive Access titles reduced sales of traditional print textbooks, and reduced availability of rental titles	(203)	
CRS below plan: sales of print readers have not recovered due to continued impact of remote learning	(137)	
Computer Store above plan: strong demand from returning students coupled with department orders and last chance for Apple Back-To-School promotion	181	
Luvalle Books below plan: lack of availability of rental titles	(55)	
HSS Dental below plan: mostly timing related	(150)	
Hilltop below plan: student population less than anticipated	(45)	
Total Wages below plan	86	
Other, positive controllables (\$46K) offset by various negative gross margin variances	(368)	
Total Contribution		(514)
UCLA Restaurants		
Gross Margin:		
Wetzel's/RX below plan: overall campus population significantly lower than expected	(172)	
Kerckhoff Coffeehouse below plan: overall campus population significantly lower than expected and lower food delivery volume than expected	(255)	
Northern Lights below plan: mostly due to overall campus population significantly lower than expected and recently closed down until further notice	(287)	
No Campus Student CTR below plan: lower overall campus population, operating hours strategically reduced, lower food volume and recently closed down	(711)	
Anderson Café below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(139)	
Court Science Stu Ctr below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(255)	
Scrub Jay Café below plan: new operation not open yet	(580)	
Luvalle Food Servery below plan: overall campus population significantly lower than expected, and operating hours temporarily reduced due to student staffing shortages	(616)	
Café 451 below plan: library administration has not allowed for location to re-open for service until March 28	(232)	
Jimmy's below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(244)	
Cooperage below plan: overall campus population significantly lower than expected	(179)	
Taco Bell below plan: overall campus population significantly lower than expected, lower food delivery volume and operating hours reduced due to student staffing shortages	(307)	
Concessions below plan: scheduled events were cancelled or moved to later dates due to various covid protocols	(168)	
Total Wages lower than plan (mostly student)	850	
Other, positive controllables (\$578K) offset by various negative gross margin variances	34	
Total Contribution		(3,261)
Licensing & Services		
Gross Margin:		
Licensing Domestic above plan: Q4 results better than estimates and better than forecast recovery of key retailers	234	
Licensing Foreign above plan: it is anticipated most if not all of this positive variance will hold through fiscal year end	751	
Licensing Campus Sourcing below plan (actual royalty rate of 6% versus budgeted 15%)	(47)	
Leased Ops below plan: budgeted ATM space and Hair On Campus space vacant, and utilities reduced as campus not fully opened	(61)	
Marketing Ventures below plan (less activity due to pandemic)	(12)	
Photography below plan (less events due to pandemic)	(73)	
Total Wages below plan	14	
Other, negative controllables mostly Licensing	(183)	
Total Contribution		623
UCLA Student Union		
Gross Margin:		
Event Services below plan as several events were moved to virtual or canceled	(46)	
Student Union Ops above plan due mostly to more contributions, with some offset for Helix eSports Lounge (delay from budgeted start date)	102	
Total Wages below plan	117	
Other, positive controllables	55	
Total Contribution		228
Allocated Expenses and Other		
A&SS below plan in various controllables	299	
Facilities above plan: lower wages, benefits and various other controllables offset by budgeted cost sharing with UCLA and higher repairs	(111)	
Utilities below plan: savings due to lower consumption (hours of operation reduced compared to plan), slightly offset by budgeted cost sharing with UCLA	104	
Depreciation lower than plan due to timing of capitals (lower purchases during the pandemic)	216	
Non-Recurrent income higher than plan mostly due to HEERFII funding of \$540K and reduction of prior accrued liabilities	918	
Other	(40)	
Total		1,386
Actual Net Income/(Loss)		(3,426)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS**
(\$000)

	Current Month April 2022	Prior Month March 2022
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	23,912	24,286
Accounts receivable	7,440	6,456
Less: Allowance for doubtful accounts	(416)	(414)
Accounts receivable, net	7,024	6,042
Student fees receivable	480	198
Inventories	6,931	7,051
Prepaid expenses and other current assets	815	825
Total current assets	39,161	38,401
LONG TERM ASSETS		
Property, equipment and improvements	74,613	74,595
Less: Accumulated depreciation	(57,199)	(57,040)
Total long term assets	17,414	17,555
TOTAL ASSETS	56,575	55,956
LIABILITIES AND RETAINED EARNINGS		
CURRENT LIABILITIES:		
Accounts payable	8,812	8,767
Wages and payroll taxes payable	36,716	36,253
Sales tax payable & other liabilities	1,575	1,289
Interest payable	96	78
Deferred income	2,745	2,890
Funds held for others	482	383
Current portion of long term debt	992	992
Total current liabilities	51,418	50,652
LONG TERM DEBT:		
AU expansion loan	4,246	4,246
Total long term debt	4,246	4,246
TOTAL LIABILITIES	55,664	54,898
RETAINED EARNINGS:		
Beginning Balance	4,337	4,337
Year-to-date net income/(loss)	(3,426)	(3,279)
Ending Balance	911	1,058
TOTAL LIABILITIES AND RETAINED EARNINGS	56,575	55,956

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
April 2022
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) (147)

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

Depreciation 159

(Increase)/decrease in current assets:

Accounts receivable (982)

Student fees receivable (283)

Inventories 121

Prepaid expenses and other current assets 10

Increase/(decrease) in current liabilities:

Accounts payable 43

Sales tax payable & other liabilities 287

Wages and payroll taxes payable 463

Interest payable 18

Deferred Income (146)

Funds held for others 99

Net cash provided/(used) by operating activities **(358)**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (16)

Net cash used in investing activities **(16)**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Refundable Advance 0

Net cash provided/(used) by financing activities **0**

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

Current Month	Year to Date	Prior Year to Date
(147)	(3,426)	(6,472)
159	1,509	1,630
(982)	(4,796)	(314)
(283)	(480)	(15)
121	(1,536)	1,510
10	(217)	(134)
43	44	(117)
287	415	1,027
463	3,589	12,428
18	49	61
(146)	845	102
99	112	(13)
(358)	(3,892)	9,693
(16)	(716)	(218)
(16)	(716)	(215)
0	0	(4,685)
0	0	(4,685)
(374)	(4,608)	4,790
24,286	28,519	18,663
23,912	23,912	23,452

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
April 2022
(\$000's)**

	Current Month April 2022	Prior Month March 2022
CASH AND CASH EQUIVALENTS	23,912	24,286
BOARD REQUIRED CASH RESERVE	<u>7,227</u>	<u>7,228</u>
RESERVE SURPLUS (DEFICIT)	<u><u>16,685</u></u>	<u><u>17,058</u></u>

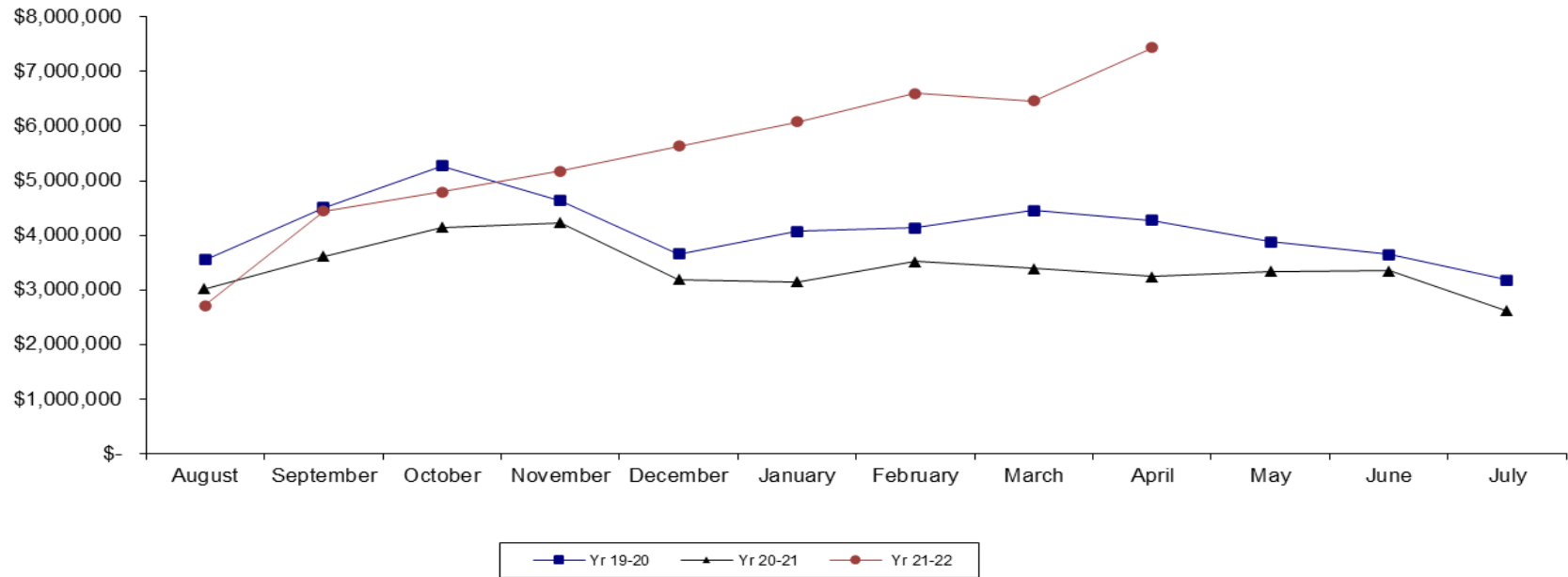
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - FY2021-22 Projects (\$000's)
FY 2021-2022 April 2022

PROJECT NAME	BUDGET	PROJECTED						
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Services								
2021-001 Store General Replacement	75.0	16.6	16.3	32.9	42.1		(42.1)	In Progress
2021-002 Printer/Equipment Replacement	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-003 B-Level Reconfiguration	500.0	0.0	0.0	0.0	500.0	500.0	0.0	Pending
2021-004 Dental/Medical Counter Reconfiguration	200.0	0.0	0.0	0.0	200.0	200.0	0.0	Pending
2021-005 Computer Store Refresh	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-006 Printer/Copier	12.0	5.6	2.9	8.5	3.5		(3.5)	Completed - Awaiting Invoice
2021-007 Refrigerators	20.0	0.0	0.0	0.0	20.0		(20.0)	Canceled
2021-047 BCP Reconfiguration	0.0	22.5	8.7	31.2	3.8		31.2	In Progress
Total Store/Services	957.0	44.8	27.8	72.6	919.4	850.0	(34.4)	
Food Service								
2021-008 FS Miscellaneous and Unanticipated	50.0	11.1	0.9	12.0	38.0		(38.0)	In Progress
2021-009 Digital Menu Board Replacement	75.0	44.0	4.0	48.0	27.0		(27.0)	In Progress
2021-010 Patio Awning Replacement	10.0	12.1	0.0	12.1	(2.1)		2.1	Completed
2021-011 Kettle Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-012 Replacement Kitchen Cooking Equipment	15.0	11.1	0.0	11.1	3.9		(3.9)	In Progress
2021-013 Panini Press Replacement	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2021-014 Merchandizing Display	5.0	0.0	0.0	0.0	5.0		(5.0)	Canceled
2021-015 Production Equipment for New Menus	150.0	9.6	63.7	73.3	76.7		(76.7)	In Progress
2021-016 Register Replacement	5.0	0.0	3.9	3.9	1.1		(1.1)	In Progress
2021-017 Electric Cart	25.0	0.0	23.7	23.7	1.3		(1.3)	Completed - Awaiting Invoice
2021-045 100 Medical Plaza Café	0.0	6.4	42.1	48.5	176.5		48.5	In Progress
2021-050 Jamba Blendid Robot Kiosk	0.0	0.0	0.0	0.0	50.0		0.0	In Progress
Total Food Services	355.0	94.4	138.2	232.6	397.4	20.0	(102.4)	
Technology								
2021-018 Network Infrastructure Upgrade	20.0	5.6	9.9	15.6	4.4		(4.4)	In Progress
2021-019 Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2021-020 Food Service POS	600.0	0.0	40.9	40.9	559.1		(559.1)	In Progress
2021-021 Remote Office	70.0	24.5	14.7	39.2	30.8		(30.8)	In Progress
2021-022 Survey Kiosks	18.0	2.6	0.0	2.6	15.4		(15.4)	In Progress
2021-023 Remote Office (Marketing)	40.0	33.2	(0.0)	33.2	6.8		(6.8)	In Progress
2021-024 Misc hardware/Software (Marketing/Info Photo)	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2021-025 Informal Photography - Camera, Lens, Light	10.0	2.0	0.4	2.4	7.6		(7.6)	In Progress
2021-026 Video Equipment	6.0	1.7	0.2	1.9	4.1		(4.1)	In Progress
Total Technology	779.0	69.7	66.1	135.8	643.2	15.0	(628.2)	
Trademarks & Licensing								
2021-027 Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
Total: Trademarks & Licensing	50.0	0.0	0.0	0.0	50.0	50.0	0.0	
Others								
2021-028 Fac Misc and Remodels	75.0	17.3	13.5	30.8	44.2		(44.2)	In Progress
2021-029 Cooperage Patio Deck	40.0	25.5	0.0	25.5	14.5		(14.5)	Completed
2021-030 Custodial Replacements	20.0	2.4	14.3	16.7	3.3		(3.3)	In Progress
2021-031 LuValle Kitchen Make-up Air	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2021-032 Taco Bell Heat Exhaust System	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-033 North Campus Roof Waterproofing	300.0	0.0	0.0	0.0	300.0	300.0	0.0	Pending
2021-034 KH Roof Waterproofing (4th & 6th Floors)	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2021-035 Office Space Remodeling - Phase I	250.0	110.9	26.7	137.6	112.4		(112.4)	In Progress
2021-036 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-037 Meeting Room /Venue Upgrades	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-038 Stateroom Refurbishment	108.0	0.0	0.0	0.0	108.0	108.0	0.0	Pending
2021-039 SUO General AV Upgrades	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending
2021-040 New Event Layout Software	23.0	0.0	0.0	0.0	23.0	23.0	0.0	Pending
2021-041 New Virtual Event Platform	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2021-042 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-043 Replace Cameras	50.0	56.7	(0.0)	56.7	(6.7)		6.7	Completed - Awaiting Invoice
2021-044 Upgrade Virtual Server Environments	0.0	0.0	58.4	58.4	71.6		58.4	In Progress
2021-046 VFD replacements	0.0	10.7	16.6	27.3	0.0		27.3	In Progress
2021-048 A-Level Furniture	0.0	0.0	47.6	47.6	7.4		47.6	In Progress
2021-049 KH Coffee House Patio Furniture	0.0	100.4	0.0	100.4	(0.4)		100.4	Completed
Total Others	1,296.0	323.9	177.2	501.1	1,107.3	821.0	26.1	
Total Year Projects	3,437.0	532.8	409.3	942.0	3,117.3	1,756.0	(739.0)	

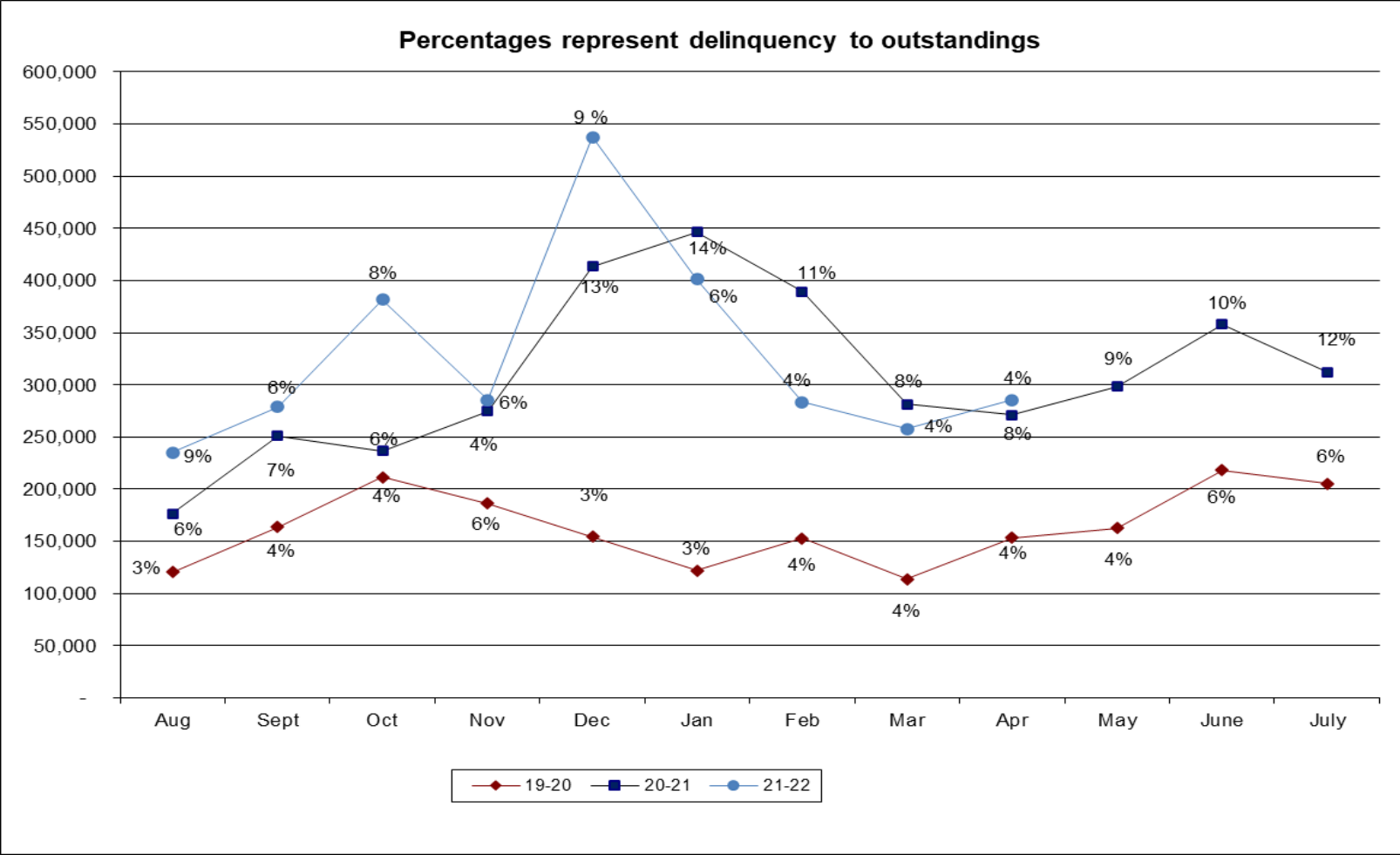
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

04/30/22	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,853,227	27%	\$189,434	65%	\$68,485	104%	\$74,017	80%	(\$1,788)	-4%	\$45,516	58%	\$2,228,891	30%
ASUCLA PUBLICATIONS		\$273,204	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$273,204	4%
ASUCLA USA/GSA		\$286,658	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$286,658	4%
DUE FROM VENDORS		\$423,187	6%	\$62,819	21%	(\$9,173)	-15%	\$11,686	13%	\$49,470	104%	\$32,980	42%	\$570,969	8%
DENTAL KITS		\$120,336	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,336	2%
OTHER		3,904,132	57%	\$42,005	14%	\$7,471	11%	\$6,933	7%	\$108	0%	(\$297)	0%	\$3,960,352	53%
TOTAL CURRENT MONTH		\$6,860,744	100%	\$294,258	100%	\$66,783	100%	\$92,636	100%	\$47,790	100%	\$78,199	100%	\$7,440,410	100%
		92%		4%		1%		1%		1%		1%		100%	
04/02/22	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,479,579	24%	\$89,492	107%	\$80,879	77%	\$21,119	115%	\$2,632	5%	\$41,932	55%	\$1,715,633	27%
ASUCLA PUBLICATIONS		\$197,453	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$197,453	3%
ASUCLA USA/GSA		\$274,832	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$274,832	4%
DUE FROM VENDORS		\$553,041	9%	(\$30,612)	-37%	\$10,586	9%	(\$6,625)	-36%	\$51,175	89%	\$34,117	45%	\$611,682	9%
DENTAL KITS		\$201,371	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$201,371	3%
OTHER		\$3,408,578	57%	\$24,687	30%	\$14,747	14%	\$3,834	21%	\$3,700	6%	(\$326)	0%	\$3,455,220	54%
TOTAL CURRENT MONTH		\$6,114,854	100%	\$83,567	100%	\$106,212	100%	\$18,328	100%	\$57,507	100%	\$75,723	100%	\$6,456,191	100%
		95%		1%		2%		0%		1%		1%		100%	
02/26/22	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,107,568	21%	\$718,949	74%	\$102,012	95%	\$28,413	91%	\$5,447	8%	\$39,382	52%	\$2,001,771	30%
ASUCLA PUBLICATIONS		\$168,341	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$168,341	3%
ASUCLA USA/GSA		\$242,555	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$242,555	4%
DUE FROM VENDORS		\$575,503	11%	\$22,775	2%	(\$9,092)	-9%	(\$2,339)	-8%	\$58,926	87%	\$39,283	52%	\$685,056	10%
DENTAL KITS		\$316,015	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$316,015	5%
OTHER		\$2,938,874	55%	\$225,072	24%	\$15,412	14%	\$5,093	17%	\$3,379	5%	(\$2,450)	-4%	\$3,185,380	48%
TOTAL CURRENT MONTH		\$5,348,856	100%	\$966,796	100%	\$108,331	100%	\$31,167	100%	\$67,752	100%	\$76,215	100%	\$6,599,118	100%
		81%		15%		2%		0%		1%		1%		100%	

Total Accounts Receivable Balances
12 Month History
Aug 21 to Apr 22



Aged Accounts Receivable Balances
> 60 Days Past Due



**UCLA STORE
INCOME STATEMENT**

APR. 09(04/03/22-04/30/22)			FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH			YTD 9 MO(08/01/21-04/30/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,134,591	1,295,577	<160,986>	11,694,485	12,300,674	<606,189>	971,423	9,569,895
1,614,133	1,530,629	83,504	10,665,846	10,090,407	575,439	710,443	1,777,986
154,757	99,386	55,371	932,758	1,001,124	<68,366>	24,629	133,620
108,005	146,626	<38,621>	1,084,620	1,311,691	<227,071>	14,417	371,292
80,530	146,000	<65,470>	1,045,519	1,253,000	<207,481>	260,382	1,931,493
299,738	167,600	132,138	2,698,018	3,841,845	<1,143,827>	48,915	3,446,834
12	0	12	633	0	633	0	0
3,391,766	3,385,818	5,948	28,121,878	29,798,741	<1,676,863>	2,030,208	17,231,121
2,158,576	2,161,451	2,875	19,348,151	20,630,647	1,282,496	1,354,648	13,564,806
2,507	3,270	763	24,798	26,380	1,582	1,937	17,462
8,012	8,120	108	59,396	56,290	<3,106>	2,467	7,118
1,840	560	<1,280>	8,836	5,790	<3,046>	103	592
1,033	790	<243>	6,208	7,250	1,042	91	2,188
1,004	980	<24>	14,497	15,170	673	284	11,525
14,397	13,720	<677>	113,734	110,880	<2,854>	4,881	38,885
2,172,973	2,175,171	2,198	19,461,885	20,741,527	1,279,642	1,359,529	13,603,691
63.6	63.8	0.2	68.8	69.2	0.4	66.7	78.7
1,218,793	1,210,647	8,146	8,659,994	9,057,214	<397,220>	670,679	3,627,430
36.4	36.2	0.2	31.2	30.8	0.4	33.3	21.3
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.2	0.2
35.9	35.8	0.2	30.8	30.4	0.4	33.0	21.1
15.9	15.5	0.4	13.3	13.8	<0.5>	14.6	12.2
50.4	49.9	0.5	50.1	49.5	0.6	52.5	47.5
39.1	42.9	<3.8>	38.8	41.2	<2.4>	41.1	36.4
43.3	41.8	1.5	30.8	33.7	<3.0>	12.6	10.9
49.7	52.0	<2.3>	49.9	51.1	<1.1>	50.6	50.3
26.0	39.2	<13.3>	20.4	22.8	<2.4>	25.5	16.1
103.1	0.0	103.1	101.2	0.0	101.2	0.0	0.0
139,888	163,427	<23,539>	1,092,518	1,339,983	<247,465>	152,124	1,040,082
1,358,681	1,374,074	<15,393>	9,752,512	10,397,197	<644,685>	822,803	4,667,512
269,029	263,298	<5,731>	2,412,314	2,373,984	<38,330>	237,470	2,268,700
1,601	0	<1,601>	1,601	0	<1,601>	863	2,761
281,921	210,681	<71,240>	1,684,975	1,810,906	125,931	111,730	860,241
552,552	473,979	<78,573>	4,098,890	4,184,890	86,000	350,063	3,131,702
16.3	14.0	<2.3>	14.6	14.0	<0.5>	17.2	18.2
137,883	127,810	<10,073>	1,173,891	1,150,989	<22,902>	119,199	1,087,765
7,274	4,748	<2,526>	91,449	63,637	<27,812>	8,934	84,199
7,613	10,210	2,597	72,165	87,545	15,380	7,552	69,202
13	14	1	163	126	<37>	12	127
0	250	250	8,099	20,020	11,921	430	516
1,299	2,700	1,401	3,949	7,100	3,151	299	2,727
3,667	7,850	4,183	36,021	58,765	22,744	1,303	14,340
19,389	24,210	4,821	199,939	247,210	47,271	52,466	370,713
1,060	1,060	0	7,032	7,980	948	700	5,181
0	0	0	29	0	<29>	0	0
21,957	10,805	<11,152>	160,426	190,699	30,273	19,450	106,989
<2,422>	<1,800>	622	<42,478>	<65,894>	<23,416>	<5,500>	<30,419>
299	0	<299>	194,653	221,500	26,847	0	225,977
1,185	2,690	1,505	22,303	25,160	2,857	1,052	19,384
0	340	340	0	1,020	1,020	0	0
66,889	59,643	<7,246>	523,105	493,667	<29,438>	33,736	264,636
2,886	0	<2,886>	20,117	0	<20,117>	469	635
2,574	0	<2,574>	16,522	0	<16,522>	<307>	2,912
78	20	<58>	23,041	180	<22,861>	0	322
0	0	0	1,417	2,000	583	0	0
125	0	<125>	1,700	300	<1,400>	102	596
7,086	8,970	1,884	93,123	96,730	3,607	13,911	118,325
1,868	1,800	<68>	18,800	19,800	1,000	0	3,142
<248>	1,400	1,648	9,218	13,850	4,632	1,400	9,119
203	100	<103>	60,209	57,900	<2,309>	0	630
342	0	<342>	14,248	0	<14,248>	10,766	74,009
0	1	1	<3>	9	12	0	0
2,105	8,834	6,729	77,313	130,580	53,267	3,250	14,747
283,126	271,655	<11,471>	2,786,450	2,830,873	44,423	269,225	2,445,772
835,678	745,634	<90,044>	6,885,340	7,015,763	130,423	619,288	5,577,474
523,003	628,440	<105,437>	2,867,172	3,381,434	<514,262>	203,515	<909,963>
46,379	39,408	<6,971>	396,126	376,269	<19,857>	42,517	361,021
157,818	143,500	<14,318>	1,454,414	1,384,152	<70,262>	192,537	1,594,573
93,391	89,018	<4,373>	917,863	869,212	<48,651>	115,688	1,046,064
42,244	50,517	8,273	470,109	461,141	<8,968>	59,496	506,135
100,999	96,801	<4,198>	931,118	941,680	10,562	129,512	1,152,572
126,260	117,792	<8,468>	884,430	857,543	<26,887>	83,396	761,917
23,489	21,026	<2,463>	148,094	181,627	33,533	14,599	101,478
48,612	58,633	10,021	462,334	527,705	65,371	52,358	477,436
639,191	616,695	<22,496>	5,664,487	5,599,329	<65,158>	690,103	6,001,195
<116,188>	11,745	<127,933>	<2,797,315>	<2,217,895>	<579,420>	<486,587>	<6,911,158>

**UCLA RESTAURANTS
INCOME STATEMENT**

APR. 09(04/03/22-04/30/22)				FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH				YTD 9 MO(08/01/21-04/30/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
352,311	289,543	62,768	CENTRAL DIVISION	1,433,931	1,806,688	<372,757>	0	0
140,959	357,185	<216,226>	NORTH CAMPUS DIVISION	939,466	2,315,855	<1,376,389>	0	0
237,641	325,371	<87,730>	SOUTH DIVISION	1,294,109	2,388,037	<1,093,928>	48,088	261,338
279,942	368,381	<88,439>	LU VALLE DIVISION	1,177,129	2,267,620	<1,090,491>	0	0
126,654	198,654	<72,000>	COOPERAGE DIVISION	635,780	1,207,033	<571,253>	10,595	49,263
213,241	219,915	<6,674>	SPECIAL EVENTS DIVISION	1,376,944	1,769,940	<392,996>	9,466	89,073
1,350,749	1,759,049	<408,300>	TOTAL SALES	6,857,359	11,755,173	<4,897,814>	68,149	399,674
483,621	630,945	147,324	Less: Cost of Sales	2,555,150	4,270,152	1,715,002	32,734	155,393
35.8	35.9	0.1	COST OF SALES %	37.3	36.3	<0.9>	48.0	38.9
867,128	1,128,104	<260,977>	GROSS MARGIN	4,302,209	7,485,021	<3,182,812>	35,415	244,280
64.2	64.1	0.1	GROSS MARGIN %	62.7	63.7	<0.9>	52.0	61.1
63.8	68.1	<4.4>	CENTRAL DIVISION	63.2	66.6	<3.4>	0.0	0.0
53.9	62.3	<8.4>	NORTH CAMPUS DIVISION	57.8	61.3	<3.5>	0.0	0.0
70.7	63.1	7.6	SOUTH DIVISION	70.7	62.8	7.9	64.5	65.3
59.2	63.8	<4.6>	LU VALLE DIVISION	58.5	63.0	<4.4>	0.0	0.0
68.0	61.7	6.3	COOPERAGE DIVISION	64.1	61.0	3.2	51.7	33.7
69.0	66.3	2.7	SPECIAL EVENTS DIVISION	63.1	68.0	<4.9>	22.4	56.1
363,323	449,725	<86,402>	OTHER INCOME	1,663,382	3,168,210	<1,504,828>	44,349	328,327
1,230,451	1,577,829	<347,378>	GROSS MARGIN/OTHER	5,965,592	10,653,231	<4,687,639>	79,764	572,608
			Less: Controllable Exp					
371,268	335,902	<35,366>	Career Wages	3,026,649	3,013,739	<12,910>	274,497	2,566,284
0	0	0	Limited Appointment	0	0	0	0	147
295,607	370,383	74,776	Student Wages	1,941,895	2,839,566	897,671	18,989	150,464
<56,442>	<46,106>	10,336	Labor Recharge	<308,526>	<343,674>	<35,148>	<929>	<7,155>
610,432	660,179	49,747	TOTAL WAGES	4,660,018	5,509,631	849,613	292,557	2,709,739
45.2	37.5	<7.7>	WAGE % TO SALES	68.0	46.9	<21.1>	429.3	678.0
228,265	167,424	<60,841>	Employee Benefits	1,578,112	1,546,856	<31,256>	158,084	1,420,610
1,296	1,195	<101>	Office Supplies	15,472	10,050	<5,422>	557	4,728
2,650	3,494	844	Telephone	25,241	31,206	5,965	2,789	24,064
0	0	0	Postage	0	0	0	0	0
20	0	<20>	Trav/Trips/Conference	315	0	<315>	0	0
0	1,000	1,000	Training Programs	6,886	9,000	2,114	441	454
68,937	84,537	15,600	Paper	391,258	571,674	180,416	6,851	37,530
5.1	4.8	<0.3>	Paper % To Sales	5.7	4.9	<0.9>	10.1	9.4
5,875	8,607	2,732	Cleaning Supplies	44,906	69,847	24,941	1,405	12,038
0	0	0	Freight Out	0	0	0	0	0
<6,708>	<8,500>	<1,792>	Purchasing Rebates	<71,653>	<73,500>	<1,847>	<8,493>	<59,440>
7,424	3,835	<3,589>	Replacements	52,646	33,855	<18,791>	3,331	15,231
5,983	7,126	1,143	Laundry	32,344	46,362	14,018	1,442	10,054
2,425	2,960	535	Uniforms	33,197	27,335	<5,862>	78	1,232
704	3,100	2,396	Advertising	25,641	30,455	4,814	693	6,986
0	0	0	Vendor Adv. Allowance	0	0	0	0	0
0	500	500	Menu Development	0	4,000	4,000	0	0
0	1	1	Dorm Coupons Expense	0	9	9	0	0
7,301	5,770	<1,531>	Repairs & Maintenance	94,960	52,680	<42,280>	2,633	33,444
0	0	0	Repairs & Mtee-Equip	0	0	0	0	0
0	0	0	Air Conditioning-Maint	0	0	0	0	0
0	0	0	Rub Remvl/Hauling	0	0	0	0	0
36,564	57,026	20,462	Bank Card Expense	205,858	396,208	190,350	4,480	30,048
0	0	0	Bruin One Card Exp	0	0	0	0	0
2,482	3,221	739	Sales Tax Expense	11,845	20,803	8,958	123	618
64,717	1,268	<63,449>	Overs/Shorts	8,122	8,987	865	27	180
12	0	<12>	Credit Card Adjustments	26	0	<26>	0	0
0	0	0	Insurance Expense	0	0	0	0	0
0	0	0	Rentals	35,585	0	<35,585>	0	0
0	0	0	Rentals-Truck	3,888	0	<3,888>	0	0
737	410	<327>	Taxes & Licenses	3,191	5,190	1,999	238	2,366
0	0	0	Professional Services	955	0	<955>	0	10,640
8,020	0	<8,020>	Temp Agency Service	126,064	1,000	<125,064>	0	0
12,905	64,360	51,455	Commission Expense	119,189	545,011	425,822	2,126	7,636
0	0	0	Prior Period Adj	0	0	0	0	0
0	0	0	Gain/Loss on Disp F/A	0	0	0	0	0
0	0	0	COVID-19	15,403	0	<15,403>	0	7,187
0	0	0	UCLA Recharge Expense	0	0	0	0	0
449,609	407,334	<42,275>	TOTAL OTHER CONTROL	2,759,451	3,337,028	577,577	176,806	1,565,608
1,060,041	1,067,513	7,472	TOTAL CONTROLLABLE EXP	7,419,469	8,846,659	1,427,190	469,363	4,275,347
170,409	510,316	<339,907>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	<1,453,877>	1,806,572	<3,260,449>	<389,598>	<3,702,740>
			Less: Allocated Exp					
51,237	54,889	3,652	Allocated Exp. -HR	444,553	487,077	42,524	35,533	313,676
76,596	89,301	12,705	Allocated Exp. -Fin	423,958	644,615	220,657	9,925	71,194
45,327	55,398	10,071	Allocated Exp. -IS	265,935	405,542	139,607	5,964	46,640
20,503	31,438	10,935	Allocated Exp. Mktg	134,856	214,132	79,276	3,067	22,526
49,020	60,241	11,222	Allocated Exp Othr SA	269,098	432,870	163,772	6,676	50,192
109,684	102,329	<7,355>	Maintenance	768,318	744,975	<23,343>	73,434	670,909
20,405	18,264	<2,141>	Utilities	128,651	157,772	29,121	12,855	89,357
47,033	57,888	10,855	Depreciation	441,491	520,992	79,501	49,851	480,247
419,804	469,748	49,944	TOTAL ALLOCATED EXP	2,876,860	3,607,975	731,115	197,305	1,744,740
<249,395>	40,568	<289,963>	NET REVENUE	<4,330,738>	<1,801,403>	<2,529,335>	<586,904>	<5,447,480>
0	0	0	Allocated-Svs and Ent	0	0	0	0	0
0	0	0	TOTAL OTHER	0	0	0	0	0
<249,395>	40,568	<289,963>	NET INCOME (LOSS)	<4,330,738>	<1,801,403>	<2,529,335>	<586,904>	<5,447,480>
256,695	390,081	<133,386>	TOTAL CUSTOMER COUNT	1,313,543	2,626,547	<1,313,004>	12,181	73,833
95,266	105,904	<10,638>	3RD PARTY CUST COUNT	461,266	753,438	<292,172>	3,384	24,498
161,429	284,177	<122,748>	ASUCLA CUSTOMER COUNT	852,277	1,873,109	<1,020,832>	8,797	49,335
8.65	6.78	1.87	TOTAL AVERAGE CHECK	8.33	6.93	1.40	7.20	6.96
10.90	10.13	0.77	3RD PARTY AVG CHECK	10.58	9.98	0.60	8.50	8.29
7.32	5.53	1.79	ASUCLA AVERAGE CHECK	7.11	5.70	1.41	6.70	6.30
24,825	29,078	4,253	EMPLOYEE HOURS	184,594	236,062	51,468	6,943	66,014
54.41	60.49	<6.09>	SALES/LABOR HOUR	37.18	49.80	<12.62>	9.82	6.05

LICENSING & SERVICES
INCOME STATEMENT

APR. 09(04/03/22-04/30/22)			FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH			YTD 9 MO(08/01/21-04/30/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
3,650	19,133	<15,483>	63,441	139,147	<75,706>	2,759	27,192
0	8,334	<8,334>	9,225	74,998	<65,773>	7,500	36,933
3,650	27,467	<23,817>	72,666	214,145	<141,479>	10,259	64,125
0	332	332	80	2,573	2,493	844	1,063
3,650	27,135	<23,485>	72,586	211,572	<138,986>	9,415	63,061
100.0	98.8	1.2	99.9	98.8	1.1	91.8	98.3
100.0	98.3	1.7	99.9	98.2	1.7	100.0	99.2
0.0	100.0	<100.0>	100.0	100.0	0.0	88.7	97.7
230,884	184,617	46,267	3,330,452	2,391,831	938,621	90,543	1,653,492
120,619	131,111	<10,492>	1,057,995	1,118,547	<60,552>	110,209	996,393
18,409	18,409	0	165,682	165,681	1	18,011	162,101
10,000	0	10,000	53,640	0	53,640	0	0
379,912	334,137	45,775	4,607,768	3,676,059	931,709	218,763	2,811,987
383,562	361,272	22,290	4,680,354	3,887,631	792,723	228,178	2,875,048
45,665	44,378	<1,287>	394,649	400,702	6,053	46,362	424,609
0	600	600	0	4,050	4,050	0	0
0	500	500	<0>	4,125	4,125	0	0
45,665	45,478	<187>	394,649	408,877	14,228	46,362	424,609
1,251.1	165.6	<1,085.5>	543.1	190.9	<352.2>	451.9	662.2
22,557	21,133	<1,424>	188,202	190,851	2,649	20,395	206,116
45	145	100	879	1,305	426	<76>	434
461	570	109	4,176	4,880	704	462	4,043
0	85	85	28	860	832	0	30
0	1,750	1,750	10,711	14,250	3,539	0	11,216
0	0	0	2,400	2,500	100	0	2,400
35	50	15	765	920	155	<726>	821
1,334	3,667	2,333	22,466	32,999	10,533	1,333	12,902
0	30,026	30,026	87,880	270,234	182,354	0	0
4,783	2,208	<2,575>	22,482	19,868	<2,614>	6,519	30,470
0	0	0	0	600	600	0	0
0	0	0	22,590	0	<22,590>	0	0
4,270	4,825	555	42,953	43,425	472	4,840	33,800
0	1,250	1,250	5,250	11,250	6,000	0	21,500
0	4,166	4,166	57,770	37,494	<20,276>	431	42,064
14,129	20,338	6,209	436,571	277,392	<159,179>	22,132	188,753
15,331	12,628	<2,703>	181,936	163,282	<18,654>	5,143	103,883
52,112	28,229	<23,883>	645,913	477,070	<168,843>	15,851	356,345
115,056	131,070	16,014	1,732,972	1,549,180	<183,792>	76,304	1,014,776
160,721	176,548	15,827	2,127,621	1,958,057	<169,564>	122,666	1,439,385
222,841	184,724	38,117	2,552,733	1,929,574	623,159	105,512	1,435,663
3,833	3,781	<52>	38,207	36,864	<1,343>	5,631	49,079
16,187	14,174	<2,013>	245,701	173,698	<72,003>	19,507	274,285
10,143	9,069	<1,074>	160,185	113,126	<47,059>	12,141	186,263
4,588	5,147	559	86,870	59,261	<27,609>	6,244	88,744
10,969	9,862	<1,107>	159,056	120,626	<38,430>	13,591	202,060
56,439	52,673	<3,766>	395,346	383,469	<11,877>	37,617	343,672
10,500	9,400	<1,100>	66,199	81,202	15,003	6,585	45,773
1,447	2,531	1,084	19,295	22,779	3,484	2,536	23,291
114,105	106,637	<7,468>	1,170,858	991,025	<179,833>	103,851	1,213,167
108,736	78,087	30,649	1,381,874	938,549	443,325	1,661	222,497

**UCLA STUDENT UNION
INCOME STATEMENT**

APR. 09(04/03/22-04/30/22)			FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH			YTD 9 MO(08/01/21-04/30/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
37,664	40,950	<3,286>	309,839	332,099	<22,260>	24,897	157,728
19,784	45,720	<25,936>	87,137	184,090	<96,953>	429	6,697
57,448	86,670	<29,222>	396,976	516,189	<119,213>	25,326	164,424
18,869	44,714	25,845	83,784	180,038	96,254	380	5,773
19,606	9,686	<9,920>	76,971	70,671	<6,300>	5,522	29,164
38,474	54,400	15,926	160,756	250,709	89,953	5,902	34,937
67.0	62.8	<4.2>	40.5	48.6	8.1	23.3	21.3
18,974	32,270	<13,296>	236,220	265,480	<29,260>	19,424	129,488
33.0	37.2	<4.2>	59.5	51.4	8.1	76.7	78.8
48.0	76.4	<28.4>	75.2	78.7	<3.6>	77.8	81.5
4.6	2.2	2.4	3.9	2.2	1.7	11.4	13.8
0	50,000	<50,000>	533,332	340,000	193,332	0	125,000
17,500	17,000	500	43,750	119,000	<75,250>	0	0
1,000	1,075	<75>	7,555	6,225	1,330	1,000	4,425
27,586	25,464	2,122	126,887	145,335	<18,448>	522	830
3,608	8,299	<4,691>	18,265	33,681	<15,416>	72	1,037
49,695	101,838	<52,143>	729,789	644,241	85,548	1,594	131,291
68,668	134,108	<65,440>	966,010	909,721	56,289	21,018	260,779
32,126	41,899	9,773	244,434	355,563	111,129	35,186	317,123
29,353	22,785	<6,568>	175,130	180,938	5,808	6,615	79,057
61,479	64,684	3,205	419,564	536,501	116,937	41,800	396,180
107.0	74.6	<32.4>	105.7	103.9	<1.8>	165.1	241.0
43.7	40.0	<3.7>	34.8	37.6	2.8	44.4	64.3
15,680	20,396	4,716	120,961	171,989	51,028	17,286	148,732
503	829	326	6,257	11,113	4,856	207	3,117
2,035	2,824	789	19,155	25,419	6,264	2,010	19,312
0	1,000	1,000	5,246	5,575	329	0	3,523
0	0	0	0	7,972	7,972	0	0
98	5,592	5,494	98	6,556	6,458	2,000	2,067
1,510	0	<1,510>	4,078	6,100	2,022	458	849
3,768	3,058	<710>	71,229	34,363	<36,866>	467	12,457
13,603	15,023	1,420	84,929	108,648	23,719	217	<1,358>
0	0	0	300	300	0	0	0
0	0	0	1,637	1,700	63	0	0
240	380	140	3,809	5,224	1,415	0	2,162
175	180	5	1,510	1,620	110	160	1,402
1,378	2,309	931	24,416	31,317	6,901	1,640	16,856
701	1,289	588	3,437	5,187	1,750	143	1,351
<6>	50	56	<279>	450	729	0	0
0	0	0	3,060	2,887	<173>	0	0
0	0	0	34,055	1,000	<33,055>	210	2,358
7,709	7,709	0	69,381	69,381	0	6,083	76,750
12,854	12,752	<102>	55,352	66,860	11,508	1,408	3,431
60,246	73,391	13,145	508,631	563,661	55,030	32,289	293,007
121,725	138,075	16,350	928,195	1,100,162	171,967	74,090	689,187
<53,057>	<3,967>	<49,090>	37,815	<190,441>	228,256	<53,071>	<428,408>
5,160	5,378	218	40,104	47,843	7,739	5,077	45,764
4,522	7,389	2,867	54,135	47,930	<6,205>	2,293	31,532
2,833	4,728	1,895	35,484	31,048	<4,436>	1,427	21,346
1,282	2,683	1,401	18,848	16,405	<2,443>	734	9,910
3,064	5,141	2,077	38,394	33,356	<5,038>	1,598	23,658
68,931	64,307	<4,624>	482,854	468,168	<14,686>	45,618	416,773
12,824	11,478	<1,346>	80,852	99,151	18,299	7,985	55,509
20,325	24,653	4,328	193,239	221,869	28,630	21,425	203,046
118,940	125,757	6,817	943,909	965,770	21,861	86,157	807,536
<171,998>	<129,724>	<42,274>	<906,094>	<1,156,211>	250,117	<139,228>	<1,235,945>

**ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT**

APR. 09(04/03/22-04/30/22)				FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH				YTD 9 MO(08/01/21-04/30/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
352,357	364,045	11,688	Career Wages	3,260,853	3,275,849	14,996	359,506	3,171,253
12,863	4,420	<8,443>	Limited Appointment	34,558	10,940	<23,618>	575	4,418
39,606	34,045	<5,561>	Student Wages	209,674	282,045	72,371	7,656	84,863
404,825	402,510	<2,315>	TOTAL WAGES	3,505,084	3,568,834	63,750	367,737	3,260,534
7.1	6.4	<0.7>	WAGE % TO TOTAL SALES	8.1	7.0	<1.1>	14.4	14.7
8,483	0	<8,483>	Emp Awards, Profess.	25,373	13,500	<11,873>	6,088	19,688
1,814	356	<1,458>	Emp Awards, Students	4,105	3,197	<908>	0	0
178,016	176,185	<1,831>	Employee Benefits	1,562,196	1,589,478	27,282	190,542	1,592,009
3,852	6,778	2,926	Office Supplies	47,423	62,629	15,206	1,817	29,253
5,413	7,569	2,156	Telephone	51,429	67,148	15,719	5,359	49,741
363	715	352	Postage	3,800	5,773	1,973	340	3,538
0	3,974	3,974	Trav/Trips/Conference	2,139	45,944	43,805	574	2,251
0	200	200	Expense Allowance	428	1,800	1,372	267	480
9,577	1,500	<8,077>	Employee Relations	39,467	17,500	<21,967>	174	7,382
0	5,000	5,000	Training Programs	15,442	45,000	29,559	0	3,245
0	750	750	Fingerprinting	3,108	6,000	2,892	0	0
50	320	270	Recruitment	7,834	6,060	<1,774>	0	4,306
0	0	0	Membership Fees	0	226	226	0	219
0	57	57	Periodical Subscription	2,324	326	<1,998>	0	244
203	1,060	857	Operating Supplies	9,472	8,271	<1,201>	30	2,876
0	0	0	Training Courses	82	0	<82>	0	0
0	0	0	Freight Out	4	0	<4>	0	0
360	275	<85>	Uniforms	2,927	2,475	<452>	384	2,897
0	<200>	<200>	Security Expense	2,300	<1,400>	<3,700>	0	<251>
<688>	100	788	Security Equipment	1,473	900	<573>	358	3,048
445	2,500	2,055	Alarm Monitoring	21,387	22,500	1,113	2,063	21,614
200	10,525	10,325	Advertising	30,274	26,558	<3,716>	250	9,098
0	103	103	Benefits U Adv	7,846	8,706	860	0	1,894
9,386	9,093	<293>	Repairs & Maintenance	68,379	85,909	17,530	5,601	61,259
<1,904>	1,525	3,429	Repair-Mtce Computer	7,869	13,417	5,548	860	8,712
8,296	17,296	9,000	Repairs & Mtce-Equip	111,462	135,569	24,107	4,420	117,516
0	185	185	Printing	0	1,480	1,480	0	0
3,100	3,100	0	Bruin One Card Exp	22,953	22,953	0	500	4,500
<1>	41	42	Overs/Shorts	65	369	304	<1>	6
29,189	37,835	8,646	Insurance Expense	305,931	340,515	34,584	34,395	309,555
7,139	14,722	7,583	Professional Services	129,843	157,221	27,378	9,539	150,605
1,227	1,224	<3>	Legal	11,040	11,016	<24>	1,188	10,695
9,700	9,700	1	External Audit	113,546	113,544	<2>	9,417	102,250
680	1,000	320	Temp Agency Service	11,047	8,000	<3,047>	0	1
8,630	8,609	<21>	Internal Audit	77,672	77,481	<191>	8,358	75,218
0	0	0	Tax Consulting	8,136	8,136	0	0	7,899
0	744	744	PROFESSIONAL FEES PCI	10,071	21,673	11,602	455	9,685
35,538	32,083	<3,455>	SAAS	301,459	287,601	<13,858>	26,299	236,691
14,245	11,330	<2,915>	Board of Directors	97,169	106,828	9,659	10,960	101,097
0	500	500	Special Projects	2,676	4,500	1,824	0	1,000
3,252	3,451	199	Misc. Bank Charges	27,610	25,845	<1,765>	2,436	21,968
4,576	4,100	<476>	Armored Carrier Expense	28,105	28,300	195	180	1,689
16,666	17,167	501	UC PATH CHARGES	149,994	154,499	4,505	8,333	74,997
542	948	406	COVID-19	2,839	8,515	5,676	2,652	8,030
4,712	4,712	0	Student Med Supp Fund	41,203	42,202	999	2,575	35,907
8,158	8,158	0	UCLA Recharge Expense	73,422	73,422	0	8,158	73,422
2,039	500	<1,539>	Special Events	7,507	24,500	16,993	0	5,849
373,258	405,790	32,532	TOTAL OTHER CONTROL.	3,450,830	3,686,086	235,256	344,569	3,172,082
778,083	808,300	30,217	TOTAL CONTROLLABLE EXP	6,955,914	7,254,920	299,006	712,306	6,432,616
			Less: Allocated Exp					
30,120	28,022	<2,098>	Maintenance	210,983	203,879	<7,104>	19,949	182,262
5,603	5,015	<588>	Utilities	35,328	43,319	7,991	3,492	24,275
17,687	20,090	2,403	Depreciation	168,663	180,816	12,153	17,615	223,569
53,410	53,127	<283>	TOTAL ALLOCATED EXP	414,974	428,014	13,040	41,057	430,106
831,493	861,427	29,934	NET EXPENSE	7,370,888	7,682,934	312,046	753,363	6,862,722
<746,094>	<777,863>	<31,769>	Allocated-Svs and Ent	<6,585,013>	<6,896,847>	<311,834>	<669,157>	<6,097,232>
<42,240>	<42,240>	0	Allocated-USAC	<397,413>	<397,413>	0	<42,152>	<388,128>
<3,721>	<3,721>	0	Allocated-GSA	<40,129>	<40,129>	0	<3,479>	<35,536>
<39,439>	<37,603>	1,836	Allocated-Comm Board	<348,333>	<345,713>	2,620	<38,574>	<341,826>
<831,493>	<861,427>	<29,934>	TOTAL OTHER	<7,370,888>	<7,680,102>	<309,214>	<753,363>	<6,862,722>
0	0	0	TOTAL EXPENSE	0	2,832	2,832	<0>	0

FACILITIES
EXPENSE STATEMENT

APR. 09(04/03/22-04/30/22)			FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH			YTD 9 MO(08/01/21-04/30/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
204,812	209,796	4,984	1,385,099	1,442,136	57,037	119,126	1,163,560
4,276	18,858	14,582	26,257	129,566	103,309	4,803	41,541
1,156	1,986	830	5,906	13,240	7,334	1,997	13,687
0	<710>	<710>	<13,400>	<5,970>	7,430	0	<1,530>
<17,772>	<13,407>	4,365	<83,511>	<120,663>	<37,152>	<7,947>	<90,973>
0	<5,000>	<5,000>	<25,203>	<45,000>	<19,797>	0	<4,725>
192,472	211,523	19,051	1,295,148	1,413,309	118,161	117,980	1,121,560
119,382	123,238	3,856	792,689	841,222	48,533	73,147	678,303
259	100	<159>	1,894	2,275	381	117	1,298
811	1,040	229	8,722	9,360	638	813	7,719
0	0	0	0	3,000	3,000	0	200
0	200	200	12,000	1,800	<10,200>	0	0
8,474	4,500	<3,974>	42,191	40,500	<1,691>	2,059	13,216
14.8	5.2	<9.6>	10.6	7.9	<2.8>	8.1	8.0
3,961	5,250	1,289	27,809	47,250	19,441	1,422	15,277
3,337	1,625	<1,712>	18,250	14,625	<3,625>	968	14,369
384	523	139	4,457	5,786	1,329	304	4,171
45,750	27,500	<18,250>	316,065	255,600	<60,465>	6,046	213,791
<72>	4,650	4,722	53,130	44,850	<8,280>	9,711	40,246
275	350	75	1,445	1,050	<395>	1,907	3,077
224	600	376	1,666	15,400	13,734	296	2,595
81	500	419	<7,978>	4,500	12,478	17,562	24,168
3,578	3,475	<103>	29,554	43,575	14,021	2,304	22,877
9,640	11,475	1,835	74,505	100,055	25,550	2,793	27,285
3,161	3,780	619	28,445	34,020	5,575	3,161	38,761
600	900	300	15,114	8,100	<7,014>	160	6,420
0	1,600	1,600	2,114	14,400	12,286	15,614	107,236
0	<42,297>	<42,297>	0	<304,571>	<304,571>	0	0
199,844	149,009	<50,835>	1,422,072	1,182,797	<239,275>	138,384	1,221,007
392,317	360,532	<31,785>	2,717,220	2,596,106	<121,114>	256,364	2,342,568
24,145	27,843	3,698	224,340	250,587	26,247	24,578	222,500
24,145	27,843	3,698	224,340	250,587	26,247	24,578	222,500
416,462	388,375	<28,087>	2,941,561	2,846,693	<94,868>	280,942	2,565,067
<361,314>	<337,101>	24,213	<2,530,948>	<2,454,116>	76,832	<240,065>	<2,193,270>
<8,761>	<8,761>	0	<78,873>	<78,873>	0	<8,946>	<80,538>
<3,411>	<3,411>	0	<30,699>	<30,699>	0	<3,497>	<31,481>
<12,856>	<11,080>	1,776	<90,057>	<79,087>	10,970	<8,485>	<77,516>
<30,120>	<28,022>	2,098	<210,983>	<203,918>	7,065	<19,949>	<182,262>
<416,462>	<388,375>	28,087	<2,941,561>	<2,846,693>	94,868	<280,942>	<2,565,067>
0	0	0	0	0	0	0	<0>

UTILITIES
EXPENSE STATEMENT

APR. 09(04/03/22-04/30/22)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
13,585	9,845	<3,740>	Chiller Water
46,701	47,380	679	Elec-Non Air Cond.
10,750	11,738	988	Water-Non Air Cond.
4,678	6,152	1,474	Steam-Non Air Cond.
2,398	3,347	949	Gas
0	0	0	Energy Management
0	<8,238>	<8,238>	UCLA Cost Sharing
78,112	70,224	<7,888>	TOTAL OTHER CONTROL.
78,112	70,224	<7,888>	TOTAL CONTROLLABLE EXP
<67,217>	<60,168>	7,049	Allocated-Svs and Ent
<2,088>	<2,088>	0	Allocated-USAC
<812>	<812>	0	Allocated-GSA
<2,392>	<2,141>	251	Allocated-Comm Board
<5,603>	<5,015>	588	Allocated-A & SS
<78,112>	<70,224>	7,888	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 21-22			FISCAL YEAR 20-21	
YTD 9 MO(08/01/21-04/30/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
70,461	113,697	43,236	7,547	58,710
331,031	420,457	89,426	32,280	242,031
50,208	79,032	28,824	4,674	17,014
32,018	51,461	19,443	4,232	36,526
16,593	25,490	8,897	1,688	3,230
0	<10,000>	<10,000>	0	0
0	<72,462>	<72,462>	0	0
500,311	607,675	107,364	50,421	357,511
500,311	607,675	107,364	50,421	357,511
<423,795>	<519,752>	<95,957>	<42,024>	<292,116>
<18,792>	<18,792>	0	<2,459>	<22,139>
<7,316>	<7,316>	0	<961>	<8,657>
<15,080>	<18,496>	<3,416>	<1,485>	<10,324>
<35,328>	<43,319>	<7,991>	<3,492>	<24,275>
<500,311>	<607,675>	<107,364>	<50,421>	<357,511>
<0>	0	0	0	<0>