

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
January (01/02/22 - 01/29/22)**

**Prepared
March 11, 2022**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2022 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JANUARY (01/02/22 - 01/29/22)								FY 20-21	
CURRENT MONTH								**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT	
				ACT/BUD		ACT/LY ACT			
\$	%	\$	%	\$	%	\$	%	\$	%
2,252		3,195		(943)	(29.5%)	695	44.6%	1,557	
310		1,514		(1,204)	(79.5%)	249	408.2%	61	
460		399		61	15.3%	231	100.9%	229	
45		134		(89)	(66.4%)	10	28.6%	35	
3,067		5,242		(2,175)	(41.5%)	1,185	63.0%	1,882	
				Pts.		Pts.			
624	27.7%	1,074	33.6%	(450)	(5.9)	142	(3.3)	482	31.0%
180	58.1%	1,081	71.4%	(901)	(13.3)	133	(18.9)	47	77.0%
460	100.0%	398	99.7%	62	0.3	231	0.0	229	100.0%
36	80.0%	108	80.6%	(72)	(0.6)	5	(8.6)	31	88.6%
1,300	42.4%	2,661	50.8%	(1,361)	(8.4)	511	0.5	789	41.9%
506	22.5%	566	17.7%	60	(4.8)	(84)	4.6	422	27.1%
493	159.0%	736	48.6%	243	(110.4)	(99)	486.9	394	645.9%
60	13.0%	67	16.8%	7	3.8	0	13.2	60	26.2%
47	104.4%	80	59.7%	33	(44.7)	3	38.5	50	142.9%
1,106	36.1%	1,449	27.6%	343	(8.5)	(180)	13.1	926	49.2%
104	4.6%	135	4.2%	31	(0.4)	0	2.1	104	6.7%
65	21.0%	194	12.8%	129	(8.2)	(54)	(3.0)	11	18.0%
110	23.9%	138	34.6%	28	10.7	(52)	1.4	58	25.3%
20	44.4%	34	25.4%	14	(19.0)	(10)	(15.8)	10	28.6%
299	9.7%	501	9.6%	202	(0.1)	(116)	0.0	183	9.7%
15	0.7%	373	11.7%	(358)	(11.0)	60	3.6	(45)	(2.9%)
(379)	(122.3%)	152	10.0%	(531)	(132.3)	(21)	464.6	(358)	(586.9%)
290	63.0%	193	48.4%	97	14.6	179	14.5	111	48.5%
(31)	(68.9%)	(6)	(4.5%)	(25)	(64.4)	(2)	14.0	(29)	(82.9%)
(105)	(3.4%)	712	13.6%	(817)	(17.0)	216	13.7	(321)	(17.1%)
601	19.6%	708	13.5%	107	(6.1)	(26)	11.0	575	30.6%
236	7.7%	249	4.8%	13	(2.9)	8	5.3	244	13.0%
63	2.1%	56	1.1%	(7)	(1.0)	(16)	0.4	47	2.5%
174	5.7%	192	3.7%	18	(2.0)	14	4.3	188	10.0%
1,074	35.0%	1,205	23.0%	131	(12.0)	(20)	21.0	1,054	56.0%
(1,179)	(38.4%)	(493)	(9.4%)	(686)	(29.0)	196	34.7	(1,375)	(73.1%)
13	0.4%	7	0.1%	6	0.3	(18)	(1.2)	31	1.6%
5	0.2%	16	0.3%	(11)	(0.1)	(1)	(0.1)	6	0.3%
(18)	(0.6%)	(18)	(0.3%)	0	(0.3)	4	0.6	(22)	(1.2%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
258	8.4%	258	4.9%	0	3.5	11	(4.7)	247	13.1%
258	8.4%	263	5.0%	(5)	3.4	(4)	(5.5)	262	13.9%
(921)	(30.0%)	(230)	(4.4%)	(691)	(25.6)	192	29.1	(1,113)	(59.1%)
GROSS INCOME									
UCLA Store									
UCLA Restaurants									
Licensing & Services									
UCLA Student Union									
TOTAL									
GROSS MARGIN									
UCLA Store									
UCLA Restaurants									
Licensing & Services									
UCLA Student Union									
TOTAL									
WAGES & BENEFITS									
UCLA Store									
UCLA Restaurants									
Licensing & Services									
UCLA Student Union									
TOTAL									
OTHER CONTROLLABLES									
UCLA Store									
UCLA Restaurants									
Licensing & Services									
UCLA Student Union									
TOTAL									
CONTRIBUTION									
UCLA Store									
UCLA Restaurants									
Licensing & Services									
UCLA Student Union									
TOTAL									
ALLOCATED EXPENSES									
Admin&Support Services									
Facilities									
Utilities									
Depreciation									
TOTAL									
NET INCOME (LOSS)									
FROM OPERATIONS									
OTHER INC/(EXP)									
Non-Recurrent Inc/(Exp)									
Interest Income									
Interest (Expense)									
Income Taxes									
Student Union Fee Income									
TOTAL									
NET INCOME (LOSS)									

FISCAL YEAR 2021-2022								FY 20-21	
YTD 6 MONTHS (08/01/21 - 01/29/22)								**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT	
				ACT/BUD		ACT/LY ACT			
\$	%	\$	%	\$	%	\$	%	\$	%
19,208		21,435		(2,227)	(10.4%)	6,126	46.8%	13,082	
4,082		8,346		(4,264)	(51.1%)	3,661	869.6%	421	
3,102		2,677		425	15.9%	1,198	62.9%	1,904	
675		679		(4)	(0.6%)	463	218.4%	212	
27,067		33,137		(6,070)	(18.3%)	11,448	73.3%	15,619	
6,313	32.9%	6,794	31.7%	(481)	1.2	3,230	9.3	3,083	23.6%
2,800	68.6%	5,956	71.4%	(3,156)	(2.8)	2,443	(16.2)	357	84.8%
3,102	100.0%	2,675	99.9%	427	0.1	1,198	0.0	1,904	100.0%
607	89.9%	554	81.6%	53	8.3	418	0.7	189	89.2%
12,822	47.4%	15,979	48.2%	(3,157)	(0.8)	7,289	12.0	5,533	35.4%
3,420	17.8%	3,517	16.4%	97	(1.4)	(625)	3.6	2,795	21.4%
3,828	93.8%	4,463	53.5%	635	(40.3)	(1,107)	552.5	2,721	646.3%
376	12.1%	400	14.9%	24	2.8	45	10.0	421	22.1%
332	49.2%	455	67.0%	123	17.8	33	123.0	365	172.2%
7,956	29.4%	8,835	26.7%	879	(2.7)	(1,654)	10.9	6,302	40.3%
1,250	6.5%	1,317	6.1%	67	(0.4)	(221)	1.4	1,029	7.9%
685	16.8%	1,043	12.5%	358	(4.3)	(612)	0.5	73	17.3%
1,083	34.9%	974	36.4%	(109)	1.5	(557)	(7.3)	526	27.6%
205	30.4%	214	31.5%	9	1.1	(98)	20.1	107	50.5%
3,223	11.9%	3,548	10.7%	325	(1.2)	(1,488)	(0.8)	1,735	11.1%
1,643	8.6%	1,960	9.1%	(317)	(0.5)	2,385	14.3	(742)	(5.7%)
(1,712)	(41.9%)	450	5.4%	(2,162)	(47.3)	725	537.0	(2,437)	(578.9%)
1,643	53.0%	1,301	48.6%	342	4.4	685	2.7	958	50.3%
70	10.4%	(116)	(17.1%)	186	27.5	353	143.9	(283)	(133.5%)
1,644	6.1%	3,595	10.8%	(1,951)	(4.7)	4,148	22.1	(2,504)	(16.0%)
4,108	15.2%	4,287	12.9%	179	(2.3)	(396)	8.6	3,712	23.8%
1,595	5.9%	1,567	4.7%	(28)	(1.2)	(105)	3.6	1,490	9.5%
301	1.1%	385	1.2%	84	0.1	(97)	0.2	204	1.3%
1,037	3.8%	1,150	3.5%	113	(0.3)	90	3.4	1,127	7.2%
7,041	26.0%	7,389	22.3%	348	(3.7)	(508)	15.8	6,533	41.8%
(5,397)	(19.9%)	(3,794)	(11.4%)	(1,603)	(8.5)	3,640	38.0	(9,037)	(57.9%)
81	0.3%	42	0.1%	39	0.2	(4,570)	(29.5)	4,651	29.8%
41	0.2%	91	0.3%	(50)	(0.1)	(52)	(0.4)	93	0.6%
(108)	(0.4%)	(108)	(0.3%)	0	(0.1)	23	0.4	(131)	(0.8%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
1,545	5.7%	1,545	4.7%	0	1.0	63	(3.8)	1,482	9.5%
1,559	5.8%	1,570	4.7%	(11)	1.1	(4,536)	(33.2)	6,095	39.0%
(3,838)	(14.2%)	(2,224)	(6.7%)	(1,614)	(7.5)	(896)	4.6	(2,942)	(18.8%)

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2022 (\$000's)
DIVISIONS FULLY ALLOCATED

JANUARY (01/02/22 - 01/29/22)								FY 20-21	
CURRENT MONTH								**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT	
				ACT/BUD		ACT/LY ACT			
\$	%	\$	%	\$	%	\$	%	\$	%
2,252		3,195		(943)	(29.5%)	695	44.6%	1,557	
310		1,514		(1,204)	(79.5%)	249	408.2%	61	
460		399		61	15.3%	231	100.9%	229	
45		134		(89)	(66.4%)	10	28.6%	35	
3,067		5,242		(2,175)	(41.5%)	1,185	63.0%	1,882	
624	27.7%	1,074	33.6%	(450)	Pts. (5.9)	142	Pts. (3.3)	482	31.0%
180	58.1%	1,081	71.4%	(901)	(13.3)	133	(18.9)	47	77.0%
460	100.0%	398	99.7%	62	0.3	231	0.0	229	100.0%
36	80.0%	108	80.6%	(72)	(0.6)	5	(8.6)	31	88.6%
1,300	42.4%	2,661	50.8%	(1,361)	(8.4)	511	0.5	789	41.9%
610	27.1%	702	22.0%	92	(5.1)	(84)	6.7	526	33.8%
559	180.3%	929	61.4%	370	(118.9)	(154)	483.6	405	663.9%
171	37.2%	205	51.4%	34	14.2	(53)	14.3	118	51.5%
67	148.9%	114	85.1%	47	(63.8)	(7)	22.5	60	171.4%
1,407	45.9%	1,950	37.2%	543	(8.7)	(298)	13.0	1,109	58.9%
15	0.7%	373	11.7%	(358)	(11.0)	60	3.6	(45)	(2.9%)
(379)	(122.3%)	152	10.0%	(531)	(132.3)	(21)	464.6	(358)	(586.9%)
290	63.0%	193	48.4%	97	14.6	179	14.5	111	48.5%
(31)	(68.9%)	(6)	(4.5%)	(25)	(64.4)	(2)	14.0	(29)	(82.9%)
(105)	(3.4%)	712	13.6%	(817)	(17.0)	216	13.7	(321)	(17.1%)
610	27.1%	604	18.9%	(6)	(8.2)	38	14.5	648	41.6%
236	76.1%	392	25.9%	156	(50.2)	(43)	240.3	193	316.4%
137	29.8%	104	26.1%	(33)	(3.7)	(17)	22.6	120	52.4%
91	202.2%	105	78.4%	14	(123.8)	2	63.5	93	265.7%
1,074	35.0%	1,205	23.0%	131	(12.0)	(20)	21.0	1,054	56.0%
(596)	(19.4%)	(232)	(4.4%)	(364)	(15.0)	98	17.5	(694)	(36.9%)
(615)	(20.1%)	(240)	(4.6%)	(375)	(15.5)	(65)	9.1	(550)	(29.2%)
153	5.0%	90	1.7%	63	3.3	162	5.5	(9)	(0.5%)
(121)	(3.9%)	(111)	(2.1%)	(10)	(1.8)	1	2.6	(122)	(6.5%)
(1,179)	(38.4%)	(493)	(9.4%)	(686)	(29.0)	196	34.7	(1,375)	(73.1%)
13	0.4%	7	0.1%	6	0.3	(18)	(1.2)	31	1.6%
5	0.2%	16	0.3%	(11)	(0.1)	(1)	(0.1)	6	0.3%
(18)	(0.6%)	(18)	(0.3%)	0	(0.3)	4	0.6	(22)	(1.2%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
258	8.4%	258	4.9%	0	3.5	11	(4.7)	247	13.1%
258	8.4%	263	5.0%	(5)	3.4	(4)	(5.5)	262	13.9%
(921)	(30.0%)	(230)	(4.4%)	(691)	(25.6)	192	29.1	(1,113)	(59.1%)

GROSS INCOME

UCLA Store

UCLA Restaurants

Licensing & Services

UCLA Student Union

TOTAL

GROSS MARGIN

UCLA Store

UCLA Restaurants

Licensing & Services

UCLA Student Union

TOTAL

TOTAL CONTROLLABLES

UCLA Store

UCLA Restaurants

Licensing & Services

UCLA Student Union

TOTAL

CONTRIBUTION

UCLA Store

UCLA Restaurants

Licensing & Services

UCLA Student Union

TOTAL

ALLOCATED EXPENSES

UCLA Store

UCLA Restaurants

Licensing & Services

UCLA Student Union

TOTAL

NET INCOME (LOSS) FROM OPERATIONS

UCLA Store

UCLA Restaurants

Licensing & Services

UCLA Student Union

TOTAL

OTHER INC/(EXP)

Non-Recurrent Inc/(Exp)

Interest Income

Interest (Expense)

Income Taxes

Student Union Fee Income

TOTAL

NET INCOME (LOSS)

FISCAL YEAR 2021-2022										FY 20-21	
YTD 6 MONTHS (08/01/21 - 01/29/22)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
				ACT/BUD		ACT/LY ACT					
\$	%	\$	%	\$	%	\$	%	\$	%		
19,208		21,435		(2,227)	(10.4%)	6,126	46.8%	13,082			
4,082		8,346		(4,264)	(51.1%)	3,661	869.6%	421			
3,102		2,677		425	15.9%	1,198	62.9%	1,904			
675		679		(4)	(0.6%)	463	218.4%	212			
27,067		33,137		(6,070)	(18.3%)	11,448	73.3%	15,619			
6,313	32.9%	6,794	31.7%	(481)	Pts. 1.2	3,230	Pts. 9.3	3,083	23.6%		
2,800	68.6%	5,956	71.4%	(3,156)	(2.8)	2,443	(16.2)	357	84.8%		
3,102	100.0%	2,675	99.9%	427	0.1	1,198	0.0	1,904	100.0%		
607	89.9%	554	81.6%	53	8.3	418	0.7	189	89.2%		
12,822	47.4%	15,979	48.2%	(3,157)	(0.8)	7,289	12.0	5,533	35.4%		
4,669	24.3%	4,834	22.6%	165	(1.7)	(844)	4.9	3,825	29.2%		
4,512	110.5%	5,505	66.0%	993	(44.5)	(1,718)	553.2	2,794	663.7%		
1,459	47.0%	1,374	51.3%	(85)	4.3	(513)	2.7	946	49.7%		
537	79.6%	669	98.5%	132	18.9	(65)	143.0	472	222.6%		
11,177	41.3%	12,382	37.4%	1,205	(3.9)	(3,140)	10.2	8,037	51.5%		
1,643	8.6%	1,960	9.1%	(317)	(0.5)	2,385	14.3	(742)	(5.7%)		
(1,712)	(41.9%)	450	5.4%	(2,162)	(47.3)	725	537.0	(2,437)	(578.9%)		
1,643	53.0%	1,301	48.6%	342	4.4	685	2.7	958	50.3%		
70	10.4%	(116)	(17.1%)	186	27.5	353	143.9	(283)	(133.5%)		
1,644	6.1%	3,595	10.8%	(1,951)	(4.7)	4,148	22.1	(2,504)	(16.0%)		
3,877	20.2%	3,868	18.0%	(9)	(2.2)	153	10.6	4,030	30.8%		
1,748	42.8%	2,216	26.6%	468	(16.2)	(584)	233.7	1,164	276.5%		
803	25.9%	676	25.3%	(127)	(0.6)	(19)	15.3	784	41.2%		
613	90.8%	629	92.6%	16	1.8	(58)	171.0	555	261.8%		
7,041	26.0%	7,389	22.3%	348	(3.7)	(508)	15.8	6,533	41.8%		
(2,234)	(8.3%)	(1,908)	(5.8%)	(326)	(2.5)	2,537	22.2	(4,771)	(30.5%)		
(3,460)	(12.8%)	(1,766)	(5.3%)	(1,694)	(7.5)	141	10.3	(3,601)	(23.1%)		
840	3.1%	625	1.9%	215	1.2	267	2.0	173	1.1%		
(543)	(2.0%)	(745)	(2.2%)	202	0.2	695	3.4	(838)	(5.4%)		
(5,397)	(19.9%)	(3,794)	(11.4%)	(1,603)	(8.5)	3,640	38.0	(9,037)	(57.9%)		
81	0.3%	42	0.1%	39	0.2	(4,570)	(29.5)	4,651	29.8%		
41	0.2%	91	0.3%	(50)	(0.1)	(52)	(0.4)	93	0.6%		
(108)	(0.4%)	(108)	(0.3%)	0	(0.1)	23	0.4	(131)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
1,545	5.7%	1,545	4.7%	0	1.0	63	(3.8)	1,482	9.5%		
1,559	5.8%	1,570	4.7%	(11)	1.1	(4,536)	(33.2)	6,095	39.0%		
(3,838)	(14.2%)	(2,224)	(6.7%)	(1,614)	(7.5)	(896)	4.6	(2,942)	(18.8%)		

ASUCLA
P/L Reconciliation
Jan-22

Financial Analysis	\$000's	
	Jan-22	
Budgeted Net Income/(Loss)		(230)
UCLA Store		
Gross Margin:		
Bearwear below plan: UCLA's decision to return to remote learning and staff working remotely negatively impacted foot traffic, which in turn impacted sales	(50)	
Market below plan: UCLA's decision to return to remote learning and staff working remotely negatively impacted foot traffic, which in turn impacted sales	(47)	
Essentials below plan: UCLA's decision to return to remote learning and staff working remotely negatively impacted foot traffic, which in turn impacted sales	(36)	
New Text below plan: remote instruction reduced opportunity for students to purchase in person which thus provides greater opportunity to pursue other sales channels	(54)	
Used Text below plan: rental income and sales reduced as remote instruction reduced purchases in person in addition to lack of availability of Used titles	(38)	
Luvall Books below plan: lack of availability of rental titles	(36)	
Luvall General MDSE below plan: UCLA's decision to return to remote learning and staff working remotely negatively impacted foot traffic, which in turn impacted sales	(27)	
HSS Dental below plan: timing of fulfillment of back orders (reversal of the deficit will begin to occur in late March)	(26)	
Total Wages below plan (mostly student)	25	
Other, positive controllables (\$67K) offset by various negative gross margin variances	(69)	
Total Contribution		(358)
UCLA Restaurants		
Gross Margin:		
Wetzels/RX below plan: all classes reverted to on-line instruction and most campus staff worked remotely, (most restaurant operations closed for the month, few open for limited service)	(47)	
Kerckhoff Coffeehouse below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(50)	
Music Cafe below plan: all classes reverted to on-line instruction and most campus staff worked remotely, (most restaurant operations closed for the month)	(31)	
Northern Lights below plan: overall campus population significantly lower than expected as all classes reverted to on-line instruction	(37)	
North Campus Student CTR below plan: overall campus population significantly lower than expected, food delivery volume not as high as anticipated	(86)	
Anderson Cafe below plan: all classes reverted to on-line instruction and most campus staff worked remotely, (most restaurant operations closed for the month)	(54)	
Court Science Stu Ctr below plan: overall campus population significantly lower, food delivery volume not as high as anticipated	(77)	
Med 100 Café below plan: new operation not open yet	(51)	
Luvall Food Servery below plan: overall campus population significantly lower than expected, food delivery volume lower (no history for food delivery)	(89)	
Café 451 below plan: library administration has not allowed for location to re-open for service	(24)	
Jimmy's below plan: overall campus population significantly lower than anticipated when the budget was written, and food delivery volume not as high as anticipated	(41)	
Taco Bell below plan: overall campus population significantly lower than expected, food delivery volume not as high as anticipated	(52)	
Catering below plan: all classes reverted to on-line instruction and most campus staff worked remotely	(64)	
Concessions below plan: most of budgeted athletic games were cancelled or rescheduled for later dates	(70)	
Total Wages below plan (mostly student)	183	
Other, positive controllables (\$187K) partially offset by various negative gross margin variances	59	
Total Contribution		(531)
Licensing & Services		
Gross Margin:		
Licensing Domestic above plan due to catch-up timing	84	
Licensing Campus Sourcing below plan: delay/rejection of proposed full royalty rate application on campus purchases of licensed products	(7)	
Photography below plan due to reduced staff and campus and sporting event closures	(10)	
Other, positive controllables mostly Licensing	30	
Total Contribution		97
UCLA Student Union		
Gross Margin:		
Event Services below plan: lower events and student programming (prolonged impact from COVID)	(29)	
Student Union Ops below plan: budgeted strategic funding opportunities are lower than planned, and partial delay this month for the budgeted Helix eSports Lounge	(43)	
Total Wages below plan	22	
Other, positive controllables	25	
Total Contribution		(25)
Allocated Expenses and Other		
A&SS below plan (student wages, employee benefits and various other controllables)	107	
Facilities below plan: positive results in various controllables slightly offset by budgeted cost sharing with UCLA	13	
Utilities above plan: positive results in water-non air cond. and elec-non air cond. are offset by budgeted cost sharing with UCLA and delay for DWP rebate	(7)	
Depreciation lower than plan due to timing of capitals (impacted by lower purchases during the pandemic)	18	
Other	(5)	
Total		126
Actual Net Income/(Loss)		(921)

ASUCLA
P/L Reconciliation
Year-To-Date Through January, 2022

Financial Analysis	\$000's	
Budgeted Net Income/(Loss)		(2,224)
UCLA Store		
Gross Margin:		
Bearwear above plan due to strong performance from Nike/Jordan launch in July, momentum from well attended football games, and stronger move in weekend and BTS	473	
E-Commerce below plan: out of stock positions on key styles due to supply chain issues	(93)	
New Text below plan: higher than anticipated transition to Inclusive Access titles, contraction of available rental titles, competition in online sales, and return to remote in Jan.	(170)	
Used Text below plan: impact of remote learning, strong transition to Inclusive Access titles reduced sales of traditional print textbooks, and reduced availability of rental titles	(142)	
CRS below plan: sales of print readers have not recovered due to continued impact of remote learning	(83)	
Computer Store above plan: strong demand from returning students coupled with last chance for Apple Back-To-School promotion	59	
Luvalle Books below plan: lack of availability of rental titles	(43)	
HSS Dental below plan: mostly timing related	(179)	
Hilltop below plan: student population less than anticipated	(78)	
Total Wages below plan	89	
Other, positive controllables (\$75K) offset by various negative gross margin variances	(150)	
Total Contribution		(317)
UCLA Restaurants		
Gross Margin:		
Wetzel's/RX below plan: overall campus population significantly lower than expected	(117)	
Kerckhoff Coffeehouse below plan: overall campus population significantly lower than expected and lower food delivery volume than expected	(185)	
Northern Lights below plan: overall campus population significantly lower campus population	(150)	
No Campus Student CTR below plan: overall campus population significantly lower than expected, breadth of operating hours strategically reduced, and lower food volume	(337)	
Anderson Café below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(132)	
Court Science Stu Ctr below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(177)	
Med 100 Café below plan: new operation not open yet	(360)	
Luvalle Food Servery below plan: overall campus population significantly lower than expected, and operating hours temporarily reduced due to student staffing shortages	(387)	
Café 451 below plan: library administration has not allowed for location to re-open for service	(135)	
Jimmy's below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(153)	
Taco Bell below plan: overall campus population significantly lower than expected, lower food delivery volume and operating hours reduced due to student staffing shortages	(178)	
Catering below plan: overall campus population significantly lower than expected, and campus event restrictions has reduced overall demand	(227)	
Concessions below plan: scheduled events were cancelled or moved to later dates due to various covid protocols	(149)	
Total Wages lower than plan (mostly student)	600	
Other, positive controllables (\$393K) offset by various negative gross margin variances	(75)	
Total Contribution		(2,162)
Licensing & Services		
Gross Margin:		
Licensing Domestic above plan: some timing related	68	
Licensing Foreign above plan: it is anticipated most if not all of this positive variance will hold through fiscal year end	468	
Licensing Campus Sourcing below plan (actual royalty rate of 6% versus budgeted 15%)	(22)	
Leased Ops below plan (Hair On Campus space vacant, utilities reduced as campus not fully opened)	(27)	
Marketing Ventures below plan (less activity due to pandemic)	(18)	
Photography below plan (less events due to pandemic)	(43)	
Total Wages below plan	15	
Other, negative controllables mostly Licensing	(99)	
Total Contribution		342
UCLA Student Union		
Gross Margin:		
Event Services below plan as several events were moved to virtual or canceled	(74)	
Student Union Ops above plan due mostly to more contributions, with some offset for Helix eSports Lounge (delay from budgeted start date)	128	
Total Wages below plan	86	
Other, positive controllables	46	
Total Contribution		186
Allocated Expenses and Other		
A&SS below plan in various controllables	179	
Facilities above plan: lower wages, benefits and various other controllables offset by budgeted cost sharing with UCLA and higher repairs	(28)	
Utilities below plan: savings due to lower consumption (hours of operation reduced compared to plan), slightly offset by budgeted cost sharing with UCLA	84	
Depreciation lower than plan due to timing of capitals	113	
Other	(11)	
Total		337
Actual Net Income/(Loss)		(3,838)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS**
(\$000)

	Current Month January 2022	Prior Month December 2021
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	23,688	24,977
Accounts receivable	6,082	5,637
Less: Allowance for doubtful accounts	(410)	(402)
Accounts receivable, net	5,672	5,235
Student fees receivable	0	0
Inventories	7,100	6,878
Prepaid expenses and other current assets	736	727
Total current assets	37,196	37,817
LONG TERM ASSETS		
Property, equipment and improvements	74,379	74,299
Less: Accumulated depreciation	(56,744)	(56,579)
Total long term assets	17,635	17,720
TOTAL ASSETS	54,831	55,537
LIABILITIES AND RETAINED EARNINGS		
CURRENT LIABILITIES:		
Accounts payable	8,696	10,538
Wages and payroll taxes payable	35,366	33,448
Sales tax payable & other liabilities	1,385	1,191
Interest payable	42	24
Deferred income	3,314	3,352
Funds held for others	291	327
Current portion of long term debt	992	992
Total current liabilities	50,087	49,872
LONG TERM DEBT:		
AU expansion loan	4,246	4,246
Total long term debt	4,246	4,246
TOTAL LIABILITIES	54,333	54,118
RETAINED EARNINGS:		
Beginning Balance	4,337	4,337
Year-to-date net income/(loss)	(3,838)	(2,917)
Ending Balance	498	1,419
TOTAL LIABILITIES AND RETAINED EARNINGS	54,831	55,537

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
January 2022
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) (921)

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

Depreciation 174

(Increase)/decrease in current assets:

Accounts receivable (437)

Student fees receivable 0

Inventories (221)

Prepaid expenses and other current assets (9)

Increase/(decrease) in current liabilities:

Accounts payable (1,833)

Sales tax payable & other liabilities 194

Wages and payroll taxes payable 1,918

Interest payable 18

Deferred Income (38)

Funds held for others (36)

Net cash provided/(used) by operating activities **(1,191)**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (98)

Net cash used in investing activities **(98)**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Refundable Advance 0

Net cash provided/(used) by financing activities **0**

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

Current Month	Year to Date	Prior Year to Date
(921)	(3,838)	(2,942)
174	1,037	1,127
(437)	(3,444)	24
0	0	(1,482)
(221)	(1,706)	798
(9)	(137)	(106)
(1,833)	(72)	(434)
194	225	(174)
1,918	2,239	6,559
18	(5)	131
(38)	1,415	586
(36)	(79)	228
(1,191)	(4,365)	4,315
(98)	(466)	(97)
(98)	(466)	(97)
0	0	(4,685)
0	0	(4,685)
(1,289)	(4,831)	(467)
24,977	28,519	18,663
23,688	23,688	18,195

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
January 2022
(\$000's)**

	Current Month January 2022	Prior Month December 2021
CASH AND CASH EQUIVALENTS	23,688	24,977
BOARD REQUIRED CASH RESERVE	<u>7,400</u>	<u>7,660</u>
RESERVE SURPLUS (DEFICIT)	<u><u>16,288</u></u>	<u><u>17,317</u></u>

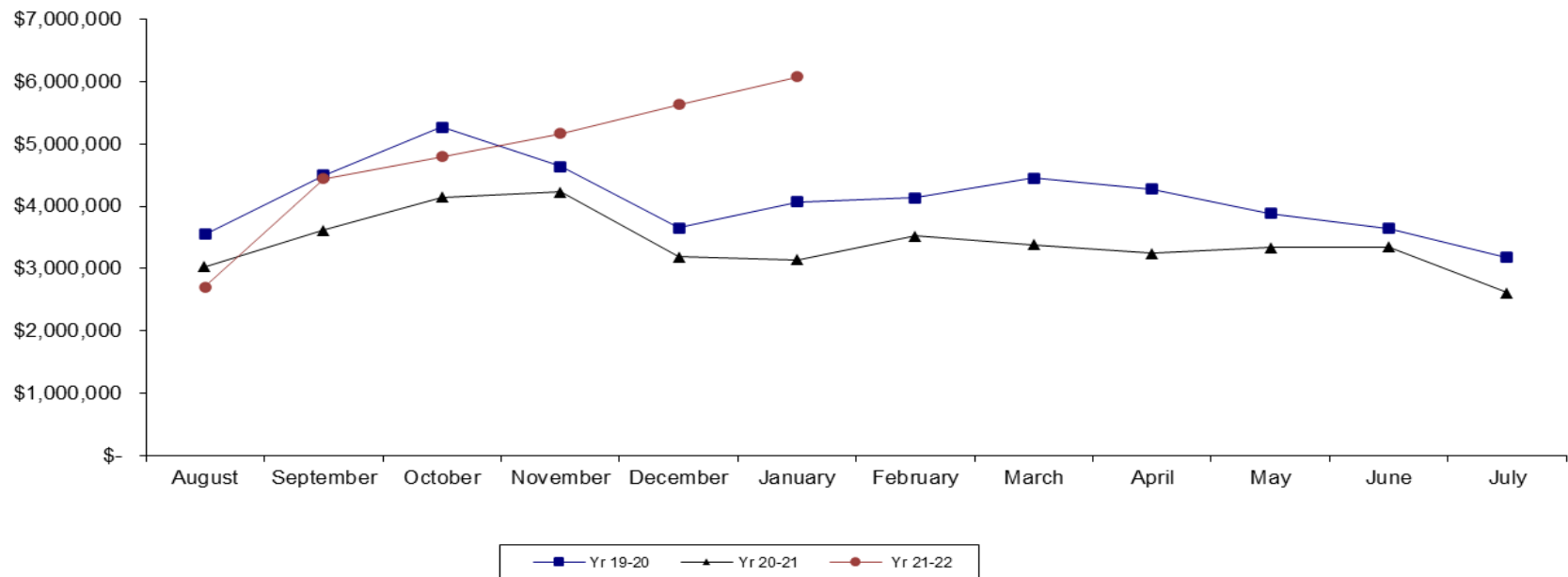
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - FY2021-22 Projects (\$000's)
FY 2021-2022 January 2022

PROJECT NAME		BUDGET	PROJECTED						
			Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Services									
2021-001	Store General Replacement	75.0	9.3	6.3	15.6	59.4		(59.4)	In Progress
2021-002	Printer/Equipment Replacement	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-003	B-Level Reconfiguration	500.0	0.0	0.0	0.0	500.0	500.0	0.0	Pending
2021-004	Dental/Medical Counter Reconfiguration	200.0	0.0	0.0	0.0	200.0	200.0	0.0	Pending
2021-005	Computer Store Refresh	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-006	Printer/Copier	12.0	0.0	8.5	8.5	3.5		(3.5)	Completed - Awaiting Invoice
2021-007	Refrigerators	20.0	0.0	0.0	0.0	20.0		(20.0)	Canceled
2021-047	BCP Reconfiguration	0.0	11.8	19.4	31.2	3.8		31.2	In Progress
Total Store/Services		957.0	21.0	34.2	55.2	936.8	850.0	(51.8)	
Food Service									
2021-008	FS Miscellaneous and Unanticipated	50.0	11.1	0.9	12.0	38.0		(38.0)	In Progress
2021-009	Digital Menu Board Replacement	75.0	40.0	8.0	48.0	27.0		(27.0)	In Progress
2021-010	Patio Awning Replacement	10.0	12.1	0.0	12.1	(2.1)		2.1	Completed
2021-011	Kettle Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-012	Replacement Kitchen Cooking Equipment	15.0	8.3	2.8	11.1	3.9		(3.9)	In Progress
2021-013	Panini Press Replacement	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2021-014	Merchandizing Display	5.0	0.0	0.0	0.0	5.0		(5.0)	Canceled
2021-015	Production Equipment for New Menus	150.0	6.5	39.3	45.8	104.2		(104.2)	In Progress
2021-016	Register Replacement	5.0	0.0	3.9	3.9	1.1		(1.1)	In Progress
2021-017	Electric Cart	25.0	0.0	23.7	23.7	1.3		(1.3)	Completed - Awaiting Invoice
2021-045	100 Medical Plaza Café	0.0	0.0	44.1	44.1	180.9		44.1	In Progress
Total Food Services		355.0	78.0	78.6	156.6	198.4	20.0	(178.4)	
Technology									
2021-018	Network Infrastructure Upgrade	20.0	0.0	4.8	4.8	15.2		(15.2)	In Progress
2021-019	Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2021-020	Food Service POS	600.0	0.0	40.9	40.9	559.1		(559.1)	In Progress
2021-021	Remote Office	70.0	3.3	22.4	25.7	44.3		(44.3)	In Progress
2021-022	Survey Kiosks	18.0	0.0	0.0	0.0	18.0	18.0	0.0	Pending
2021-023	Remote Office (Marketing)	40.0	0.0	33.2	33.2	6.8		(6.8)	In Progress
2021-024	Misc hardware/Software (Marketing/Info Photo)	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2021-025	Informal Photography - Camera, Lens, Light	10.0	2.0	0.4	2.4	7.6		(7.6)	In Progress
2021-026	Video Equipment	6.0	1.7	0.2	1.9	4.1		(4.1)	In Progress
Total Technology		779.0	7.0	101.9	108.8	670.2	33.0	(637.2)	
Trademarks & Licensing									
2021-027	Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
Total Trademarks & Licensing		50.0	0.0	0.0	0.0	50.0	50.0	0.0	
Others									
2021-028	Fac Misc and Remodels	75.0	17.3	0.2	17.5	57.5		(57.5)	In Progress
2021-029	Cooperage Patio Deck	40.0	25.5	0.0	25.5	14.5		(14.5)	Completed
2021-030	Custodial Replacements	20.0	2.4	0.0	2.4	17.6		(17.6)	In Progress
2021-031	LuValle Kitchen Make-up Air	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2021-032	Taco Bell Heat Exhaust System	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-033	North Campus Roof Waterproofing	300.0	0.0	0.0	0.0	300.0	300.0	0.0	Pending
2021-034	KH Roof Waterproofing (4th & 6th Floors)	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2021-035	Office Space Remodeling - Phase I	250.0	110.9	19.4	130.3	119.7		(119.7)	In Progress
2021-036	SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-037	Meeting Room /Venue Upgrades	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-038	Stateroom Refurbishment	108.0	0.0	0.0	0.0	108.0	108.0	0.0	Pending
2021-039	SUO General AV Upgrades	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending
2021-040	New Event Layout Software	23.0	0.0	0.0	0.0	23.0	23.0	0.0	Pending
2021-041	New Virtual Event Platform	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2021-042	Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-043	Replace Cameras	50.0	0.0	50.7	50.7	(0.7)		0.7	Completed - Awaiting Invoice
2021-044	Upgrade Virtual Server Environments	0.0	0.0	53.2	53.2	76.8		53.2	In Progress
2021-046	VFD replacements	0.0	0.0	27.3	27.3	0.0		27.3	In Progress
2021-048	A-Level Furniture	0.0	0.0	54.6	54.6	0.4		54.6	In Progress
2021-049	KH Coffee House Patio Furniture	0.0	49.8	50.6	100.4	(0.4)		100.4	In Progress
Total Others		1,296.0	205.9	256.1	462.0	1,146.3	821.0	(13.0)	
Total Year Projects		3,437.0	311.9	470.8	782.6	3,001.7	1,774.0	(880.4)	

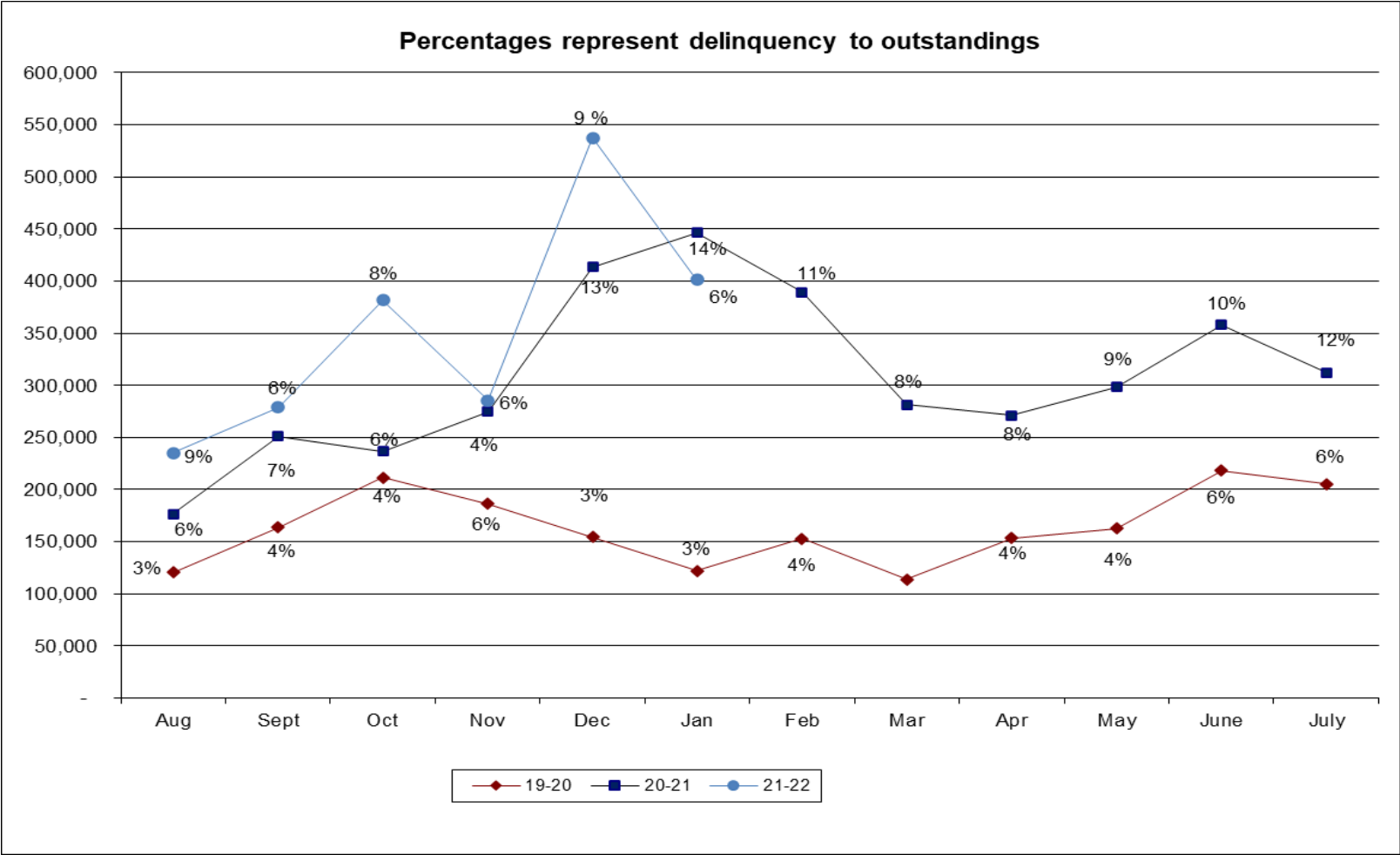
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

01/29/22	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,315,876	28%	\$790,515	85%	\$72,541	99%	\$136,994	100%	\$68,359	58%	\$6,336	9%	\$2,390,622	39%
ASUCLA PUBLICATIONS		\$145,258	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$145,258	2%
ASUCLA USA/GSA		\$246,469	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$246,469	4%
DUE FROM VENDORS		\$252,721	5%	(\$9,472)	-1%	(\$5,266)	-8%	(\$6,141)	-5%	\$68,728	58%	\$45,818	63%	\$346,388	6%
DENTAL KITS		\$406,126	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$406,126	7%
OTHER		2,382,598	50%	\$150,830	16%	\$6,668	9%	\$5,493	5%	(\$19,580)	-16%	\$20,998	29%	\$2,547,007	42%
TOTAL CURRENT MONTH		\$4,749,048	100%	\$931,873	100%	\$73,943	100%	\$136,346	100%	\$117,507	100%	\$73,152	100%	\$6,081,869	100%
		79%		15%		1%		2%		2%		1%		100%	
01/01/22	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$619,107	16%	\$842,880	100%	\$135,433	90%	\$94,678	49%	\$5,383	5%	\$129	0%	\$1,697,610	31%
ASUCLA PUBLICATIONS		\$192,668	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$192,668	3%
ASUCLA USA/GSA		\$248,754	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$248,754	4%
DUE FROM VENDORS		\$240,505	6%	(\$31,691)	-4%	(\$5,364)	-5%	(\$16,796)	-9%	\$115,795	98%	\$77,196	100%	\$379,645	7%
DENTAL KITS		\$547,166	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$547,166	10%
OTHER		\$2,407,600	57%	\$32,462	4%	\$21,831	15%	\$113,625	60%	(\$4,023)	-3%	(\$351)	0%	\$2,571,144	46%
TOTAL CURRENT MONTH		\$4,255,800	100%	\$843,651	100%	\$151,900	100%	\$191,507	100%	\$117,155	100%	\$76,974	100%	\$5,636,987	100%
		76%		15%		3%		3%		2%		1%		100%	
11/27/21	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$651,985	15%	\$504,066	85%	\$89,858	126%	\$14,505	70%	\$0	0%	\$136	0%	\$1,260,550	25%
ASUCLA PUBLICATIONS		\$199,773	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$199,773	4%
ASUCLA USA/GSA		\$259,430	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$259,430	5%
DUE FROM VENDORS		\$314,032	7%	(\$5,500)	-1%	(\$17,120)	-25%	\$1,026	5%	\$115,877	100%	\$77,252	100%	\$485,567	9%
DENTAL KITS		\$644,481	15%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$644,481	12%
OTHER		\$2,225,869	52%	\$93,487	16%	(\$967)	0%	\$5,122	25%	(\$262)	0%	(\$89)	0%	\$2,323,158	45%
TOTAL CURRENT MONTH		\$4,295,570	100%	\$592,053	100%	\$71,770	100%	\$20,653	100%	\$115,615	100%	\$77,299	100%	\$5,172,960	100%
		71%		21%		2%		0%		4%		2%		100%	

Total Accounts Receivable Balances
12 Month History
Aug 21 to Jan 22



Aged Accounts Receivable Balances
> 60 Days Past Due



**UCLA STORE
INCOME STATEMENT**

JAN. 06(01/02/22-01/29/22)				FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH				YTD 6 MO(08/01/21-01/29/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,325,702	1,471,672	<145,970>	ACADEMIC SUPPORT DIV	7,593,053	8,751,304	<1,158,251>	904,076	6,990,307
497,980	845,100	<347,120>	GENERAL MDSE DIVISION	6,621,068	5,984,296	636,772	76,363	654,056
73,652	110,996	<37,344>	HILLTOP SHOP	514,032	696,941	<182,909>	10,268	80,394
147,179	238,367	<91,188>	LU VALLE COMMONS STORE	801,219	873,144	<71,925>	90,081	320,523
51,121	56,000	<4,879>	E-COMMERCE DIVISION	816,196	910,000	<93,804>	132,781	1,402,371
33,917	256,035	<222,118>	HEALTH SCIENCES STORE	2,153,669	3,261,145	<1,107,476>	191,786	2,941,032
8	0	8	OPERATIONS DIVISION	569	0	569	0	0
2,129,559	2,978,170	<848,611>	TOTAL SALES	18,499,806	20,476,830	<1,977,024>	1,405,355	12,388,684
1,620,585	2,108,234	487,649	Less: Cost of Sales	12,821,601	14,569,905	1,748,304	1,071,303	9,971,279
			Less: Shrinkage					
2,473	3,220	747	ACADEMIC SUPPORT DIV	16,276	17,340	1,064	2,012	13,243
3,047	5,710	2,663	GENERAL MDSE DIVISION	37,330	32,940	<4,390>	412	2,955
888	660	<228>	HILLTOP SHOP	3,794	4,070	276	44	358
261	1,340	1,079	LU VALLE COMMONS STORE	3,773	4,850	1,077	579	1,836
152	1,210	1,058	HEALTH SCIENCES STORE	12,168	11,800	<368>	813	9,831
6,820	12,140	5,320	SHRINKAGE	73,341	71,000	<2,341>	3,860	28,224
1,627,405	2,120,374	492,969	TOTAL COST OF SALES	12,894,942	14,640,905	1,745,963	1,075,163	9,999,503
76.1	70.8	<5.3>	COST OF SALES %	69.3	71.2	1.8	76.2	80.5
502,154	857,796	<355,642>	GROSS MARGIN	5,604,864	5,835,925	<231,061>	330,193	2,389,181
23.9	29.2	<5.3>	GROSS MARGIN %	30.7	28.9	1.8	23.8	19.5
0.3	0.4	0.1	SHRINKAGE %	0.4	0.4	<0.1>	0.3	0.2
23.6	28.8	<5.2>	NET GROSS MARGIN %	30.3	28.5	1.8	23.5	19.3
12.3	15.4	<3.1>	ACADEMIC SUPPORT DIV	13.8	13.8	0.1	19.9	12.0
49.7	49.5	0.2	GENERAL MDSE DIVISION	50.3	49.4	0.9	39.0	44.2
39.3	39.5	<0.2>	HILLTOP SHOP	38.8	40.6	<1.8>	42.3	35.1
20.4	28.0	<7.6>	LU VALLE COMMONS STORE	27.8	30.8	<3.1>	12.9	12.6
48.0	52.0	<4.1>	E-COMMERCE DIVISION	50.5	51.0	<0.4>	53.2	50.5
23.5	28.6	<5.1>	HEALTH SCIENCES STORE	18.1	20.3	<2.2>	17.8	16.5
110.8	0.0	110.8	OPERATIONS DIVISION	101.0	0.0	101.0	0.0	0.0
122,323	216,612	<94,289>	OTHER INCOME	707,856	958,211	<250,355>	151,415	693,776
624,478	1,074,408	<449,930>	GROSS MARGIN/OTHER	6,312,719	6,794,136	<481,417>	481,608	3,082,957
			Less: Controllable Exp					
267,060	263,298	<3,762>	Career Wages	1,610,380	1,582,656	<27,724>	254,200	1,526,943
0	0	0	Limited Appointment	0	0	0	1,587	1,819
147,004	176,010	29,006	Student Wages	1,050,349	1,167,484	117,135	67,308	547,957
414,065	439,308	25,243	TOTAL WAGES	2,660,728	2,750,140	89,412	323,095	2,076,719
19.4	14.8	<4.7>	WAGE % TO SALES	14.4	13.4	<1.0>	23.0	16.8
91,871	127,173	35,302	Employee Benefits	758,878	766,597	7,719	98,837	718,764
5,951	9,677	3,726	Office Supplies	72,238	50,165	<22,073>	9,010	62,475
7,874	9,358	1,484	Telephone	49,217	57,397	8,180	7,619	46,503
13	14	1	Postage	86	84	<2>	11	91
1,345	5,700	4,355	Trav/Trips/Conference	5,145	7,900	2,755	0	<1,009>
299	300	1	Membership Fees	1,794	2,800	1,006	299	1,830
1,989	3,150	1,161	Operating Supplies	25,582	37,015	11,433	323	10,862
19,583	16,750	<2,833>	Freight Out	142,201	195,355	53,154	42,320	264,764
400	800	400	Transportation	3,852	4,800	948	292	2,481
1	0	<1>	Postage Stamp O/S	18	0	<18>	0	0
<7,409>	11,372	18,781	Advertising	110,367	165,782	55,415	4,264	58,358
0	<1,300>	<1,300>	Vendor Adv. Allowance	<2,719>	<5,544>	<2,825>	0	<6,275>
0	0	0	Direct Mail Adv.	182,530	211,000	28,470	4	214,949
5,245	2,540	<2,705>	Repairs & Maintenance	16,419	17,365	946	820	15,320
0	340	340	Repairs & Mtce-Equip	0	680	680	0	0
48,121	53,382	5,261	Bank Card Expense	360,298	319,715	<40,583>	25,677	192,921
<433>	0	433	Overs/Shorts	15,877	0	<15,877>	<488>	156
4,137	0	<4,137>	Credit Card Adjustments	11,189	0	<11,189>	1,217	3,467
<28>	20	48	Textbook Rental Exp	21,415	120	<21,295>	105	105
0	0	0	Rentals-Truck	1,205	1,000	<205>	0	0
762	0	<762>	Taxes & Licenses	1,186	300	<886>	0	394
740	10,970	10,231	Professional Services	65,857	71,820	5,963	9,019	89,206
3,732	1,800	<1,932>	Temp Agency Service	16,370	13,700	<2,670>	0	2,377
411	3,250	2,839	Commission Expense	8,604	11,500	2,896	823	6,496
2,570	100	<2,470>	Concession Expense	59,848	57,600	<2,248>	0	630
0	0	0	Prior Period Adj	0	0	0	<215>	0
6,974	0	<6,974>	COVID-19	13,276	0	<13,276>	2,914	54,310
0	2	2	Alloc of Distr Cntr	<3>	8	11	0	0
1,436	6,954	5,518	Payment to UCLA	67,833	96,670	28,837	386	8,908
195,584	262,352	66,768	TOTAL OTHER CONTROL.	2,008,562	2,083,829	75,267	203,237	1,748,082
609,648	701,660	92,012	TOTAL CONTROLLABLE EXP	4,669,290	4,833,969	164,679	526,332	3,824,801
			GROSS CONTRIBUTION TO SVCS AND ENTERPRISES					
14,830	372,748	<357,918>		1,643,429	1,960,167	<316,738>	<44,725>	<741,844>
			Less: Allocated Exp					
40,095	40,312	217	Allocated Exp. -HR	276,960	260,046	<16,914>	33,917	239,720
160,774	154,302	<6,472>	Allocated Exp. Fin	1,000,238	971,281	<28,957>	165,021	1,058,707
100,040	96,952	<3,088>	Allocated Exp. -IS	630,713	609,070	<21,643>	130,416	687,046
51,561	46,063	<5,498>	Allocated Exp. Mktg	341,194	320,338	<20,856>	48,137	331,201
99,752	100,298	546	Allocated Exp Othr SA	651,797	670,771	18,974	116,319	799,893
84,172	89,212	5,040	Maintenance	563,408	559,316	<4,092>	86,377	525,497
20,180	18,015	<2,165>	Utilities	97,222	124,192	26,970	14,989	65,353
52,797	58,634	5,837	Depreciation	316,663	351,804	35,141	53,425	320,361
609,734	603,788	<5,946>	TOTAL ALLOCATED EXP	3,878,195	3,866,818	<11,377>	648,599	4,027,779
<594,905>	<231,040>	<363,865>	NET INCOME (LOSS)	<2,234,766>	<1,906,651>	<328,115>	<693,324>	<4,769,622>

**UCLA RESTAURANTS
INCOME STATEMENT**

JAN. 06(01/02/22-01/29/22)				FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH				YTD 6 MO(08/01/21-01/29/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
39,246	180,048	<140,802>	CENTRAL DIVISION	631,184	960,496	<329,312>	0	0
1,503	224,662	<223,159>	NORTH CAMPUS DIVISION	531,229	1,269,111	<737,882>	0	0
52,594	227,440	<174,846>	SOUTH DIVISION	689,719	1,403,741	<714,022>	17,965	137,836
26,196	214,662	<188,466>	LU VALLE DIVISION	558,482	1,228,497	<670,015>	0	0
15,003	117,014	<102,011>	COOPERAGE DIVISION	331,352	652,851	<321,499>	3,884	24,104
99,165	242,692	<143,527>	SPECIAL EVENTS DIVISION	577,644	1,001,131	<423,487>	6,116	50,593
233,707	1,206,518	<972,811>	TOTAL SALES	3,319,610	6,515,827	<3,196,217>	27,965	212,533
130,031	433,384	303,353	Less: Cost of Sales	1,281,290	2,390,439	1,109,149	13,948	63,832
55.6	35.9	<19.7>	COST OF SALES %	38.6	36.7	<1.9>	49.9	30.0
103,677	773,134	<669,457>	GROSS MARGIN	2,038,320	4,125,388	<2,087,068>	14,017	148,701
44.4	64.1	<19.7>	GROSS MARGIN %	61.4	63.3	<1.9>	50.1	70.0
60.1	66.6	<6.5>	CENTRAL DIVISION	64.7	66.0	<1.3>	0.0	0.0
<695.7>	59.9	<755.6>	NORTH CAMPUS DIVISION	60.3	61.0	<0.7>	0.0	0.0
68.8	63.1	5.7	SOUTH DIVISION	70.4	62.5	8.0	58.0	66.4
54.7	62.9	<8.2>	LU VALLE DIVISION	56.7	62.5	<5.8>	0.0	0.0
35.3	61.0	<25.8>	COOPERAGE DIVISION	63.0	60.4	2.6	24.9	22.6
49.3	69.7	<20.5>	SPECIAL EVENTS DIVISION	56.0	68.0	<12.0>	72.3	69.0
76,257	307,963	<231,706>	OTHER INCOME	762,081	1,830,409	<1,068,328>	32,933	208,767
179,933	1,081,097	<901,164>	GROSS MARGIN/OTHER	2,800,401	5,955,797	<3,155,396>	46,950	357,468
			Less: Controllable Exp					
310,234	323,104	12,870	Career Wages	1,961,645	1,968,182	6,537	274,942	1,707,816
0	0	0	Limited Appointment	0	0	0	0	147
102,457	286,371	183,914	Student Wages	1,042,249	1,677,113	634,864	13,138	86,130
<24,246>	<37,540>	<13,294>	Labor Recharge	<161,669>	<203,184>	<41,515>	<550>	<4,504>
388,445	571,935	183,490	TOTAL WAGES	2,842,225	3,442,111	599,886	287,530	1,789,588
166.2	47.4	<118.8>	WAGE % TO SALES	85.6	52.8	<32.8>	1,028.2	842.0
104,844	163,585	58,741	Employee Benefits	985,522	1,020,682	35,160	106,367	931,900
1,021	1,070	49	Office Supplies	10,968	6,465	<4,503>	495	3,063
2,840	3,464	624	Telephone	17,294	20,684	3,390	2,799	16,046
0	0	0	Postage	0	0	0	0	0
0	0	0	Trav/Trips/Conference	0	0	0	0	0
1,000	1,000	0	Training Programs	6,886	6,000	<886>	0	0
21,519	57,795	36,276	Paper	213,767	320,901	107,134	4,306	16,798
9.2	4.8	<4.4>	Paper % To Sales	6.4	4.9	<1.5>	15.4	7.9
1,801	7,888	6,087	Cleaning Supplies	29,099	44,323	15,224	1,675	7,027
0	0	0	Freight Out	0	0	0	0	0
<6,391>	<8,000>	<1,609>	Purchasing Rebates	<48,887>	<48,000>	887	<6,333>	<38,154>
1,576	3,955	2,379	Replacements	37,338	22,510	<14,828>	495	6,026
1,808	4,386	2,578	Laundry	16,734	27,604	10,870	688	5,527
2,539	3,045	506	Uniforms	22,630	19,120	<3,510>	283	1,043
2,540	3,075	535	Advertising	20,802	21,080	278	134	4,864
0	0	0	Vendor Adv. Allowance	0	0	0	0	0
0	500	500	Menu Development	0	2,500	2,500	0	0
0	1	1	Dorm Coupons Expense	0	5	5	0	0
2,885	5,270	2,385	Repairs & Maintenance	62,373	34,670	<27,703>	2,250	20,566
0	0	0	Repairs & Mtce-Equip	0	0	0	0	0
0	0	0	Air Conditioning-Maint	0	0	0	0	0
0	0	0	Rub Remvl/Hauling	0	0	0	0	0
10,377	41,878	31,501	Bank Card Expense	115,004	222,565	107,561	3,140	18,089
0	0	0	Bruin One Card Exp	0	0	0	0	0
270	2,011	1,741	Sales Tax Expense	5,883	11,469	5,586	43	309
<689>	984	1,673	Overs/Shorts	<7,793>	5,255	13,048	<33>	187
0	0	0	Credit Card Adjustments	15	0	<15>	0	0
0	0	0	Insurance Expense	0	0	0	0	0
0	0	0	Rentals	1,452	0	<1,452>	0	0
0	0	0	Rentals-Truck	0	0	0	0	0
<717>	410	1,127	Taxes & Licenses	1,795	3,960	2,165	238	1,652
290	0	<290>	Professional Services	955	0	<955>	0	640
14,603	0	<14,603>	Temp Agency Service	85,329	1,000	<84,329>	0	0
8,009	64,916	56,907	Commission Expense	77,532	320,445	242,913	587	2,767
0	0	0	Prior Period Adj	0	0	0	0	0
0	0	0	Gain/Loss on Disp F/A	0	0	0	0	0
0	0	0	COVID-19	15,403	0	<15,403>	0	6,084
0	0	0	UCLA Recharge Expense	0	0	0	0	0
170,124	357,233	187,109	TOTAL OTHER CONTROL	1,670,101	2,063,238	393,137	117,134	1,004,435
558,569	929,168	370,599	TOTAL CONTROLLABLE EXP	4,512,326	5,505,349	993,023	404,664	2,794,023
<378,636>	151,929	<530,565>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	<1,711,925>	450,448	<2,162,373>	<357,714>	<2,436,555>
			Less: Allocated Exp					
37,614	52,482	14,868	Allocated Exp. -HR	293,917	319,688	25,771	30,183	208,113
22,130	73,145	51,015	Allocated Exp. Fin	220,872	362,592	141,720	6,455	38,839
13,820	45,960	32,140	Allocated Exp. -IS	138,365	226,998	88,633	5,102	24,916
7,097	21,836	14,739	Allocated Exp. Mktg	74,629	117,811	43,182	1,883	12,005
13,730	47,546	33,816	Allocated Exp Othr SA	144,778	248,053	103,275	4,550	28,929
73,121	77,502	4,381	Maintenance	489,441	485,896	<3,545>	76,059	462,728
17,531	15,650	<1,881>	Utilities	84,459	107,882	23,423	13,198	57,547
50,982	57,888	6,906	Depreciation	301,769	347,328	45,559	55,214	331,348
236,026	392,009	155,983	TOTAL ALLOCATED EXP	1,748,230	2,216,248	468,018	192,645	1,164,425
<614,662>	<240,080>	<374,582>	NET REVENUE	<3,460,155>	<1,765,800>	<1,694,355>	<550,359>	<3,600,981>
0	0	0	Allocated-Svs and Ent	0	0	0	0	0
0	0	0	TOTAL OTHER	0	0	0	0	0
<614,662>	<240,080>	<374,582>	NET INCOME (LOSS)	<3,460,155>	<1,765,800>	<1,694,355>	<550,359>	<3,600,981>
93,329	255,364	<162,035>	TOTAL CUSTOMER COUNT	615,377	1,220,210	<604,833>	7,851	36,609
35,368	75,988	<40,620>	3RD PARTY CUST COUNT	208,301	349,791	<141,490>	2,337	13,584
57,961	179,375	<121,414>	ASUCA CUSTOMER COUNT	407,076	870,419	<463,343>	5,514	23,025
8.60	6.90	1.70	TOTAL AVERAGE CHECK	8.11	6.78	1.34	7.06	6.90
10.48	9.96	0.52	3RD PARTY AVG CHECK	10.39	9.86	0.53	8.23	8.29
7.45	5.60	1.85	ASUCA AVERAGE CHECK	6.95	5.54	1.41	6.56	6.09
18,609	27,178	8,570	EMPLOYEE HOURS	93,813	120,312	26,499	8,607	36,439
26.40	40.11	<13.71>	SALES/LABOR HOUR	32.95	44.13	<11.18>	5.40	5.07

LICENSING & SERVICES
INCOME STATEMENT

JAN. 06(01/02/22-01/29/22)			FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH			YTD 6 MO(08/01/21-01/29/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,755	12,533	<9,778>	41,596	86,198	<44,602>	7,350	12,109
1,050	8,333	<7,283>	8,525	49,998	<41,473>	0	19,933
3,805	20,866	<17,061>	50,121	136,196	<86,075>	7,350	32,041
<0>	242	242	80	1,677	1,597	71	132
3,805	20,624	<16,819>	50,041	134,519	<84,478>	7,279	31,909
100.0	98.8	1.2	99.8	98.8	1.1	99.0	99.6
100.0	98.1	1.9	99.8	98.1	1.8	99.0	98.9
100.0	100.0	0.0	100.0	100.0	0.0	0.0	100.0
309,692	234,759	74,933	2,218,948	1,703,980	514,968	95,239	1,091,022
119,692	124,531	<4,839>	699,112	725,940	<26,828>	108,666	673,051
18,409	18,409	0	110,455	110,454	1	18,011	108,068
8,640	0	8,640	23,640	0	23,640	0	0
456,433	377,699	78,734	3,052,154	2,540,374	511,780	221,916	1,872,140
460,238	398,323	61,915	3,102,195	2,674,893	427,302	229,195	1,904,049
45,145	44,278	<867>	257,655	267,568	9,913	46,348	285,095
0	750	750	0	2,250	2,250	0	0
0	500	500	0	2,625	2,625	0	0
45,145	45,528	383	257,655	272,443	14,788	46,348	285,095
1,186.5	218.2	<968.3>	514.1	200.0	<314.0>	630.6	889.8
15,051	21,081	6,030	117,888	127,454	9,566	13,558	135,464
233	145	<88>	605	870	265	39	429
474	545	71	2,794	3,145	351	468	2,657
0	100	100	28	600	572	6	6
1,500	1,750	250	9,750	10,500	750	1,300	9,391
0	50	50	287	770	483	399	1,074
2,940	3,667	727	18,466	21,998	3,532	1,632	8,302
<62,107>	30,026	92,133	87,880	180,156	92,276	0	0
0	2,208	2,208	10,580	13,244	2,664	3,200	5,911
0	0	0	0	300	300	0	0
8,640	0	<8,640>	22,590	0	<22,590>	0	0
3,200	4,825	1,625	24,783	28,950	4,167	4,000	22,560
750	1,250	500	5,250	7,500	2,250	1,000	14,500
4,166	4,166	0	34,181	24,996	<9,185>	10,319	33,511
25,000	18,313	<6,687>	270,354	162,611	<107,743>	0	69,814
25,889	18,142	<7,747>	130,006	125,398	<4,608>	8,599	79,275
99,686	53,042	<46,644>	465,929	392,883	<73,046>	26,866	278,493
125,423	159,310	33,887	1,201,372	1,101,375	<99,997>	71,386	661,386
170,568	204,838	34,270	1,459,027	1,373,818	<85,209>	117,734	946,481
289,670	193,485	96,185	1,643,168	1,301,075	342,093	111,461	957,567
4,372	4,178	<194>	26,861	25,798	<1,063>	4,865	33,029
31,834	18,640	<13,194>	174,830	122,627	<52,203>	23,461	169,884
20,520	12,095	<8,425>	113,466	79,476	<33,990>	19,206	113,968
10,538	5,747	<4,791>	62,443	41,193	<21,250>	7,089	54,396
20,387	12,513	<7,874>	114,887	86,134	<28,753>	17,130	130,819
37,625	39,893	2,268	251,847	250,111	<1,736>	38,961	237,031
9,021	8,055	<966>	43,459	55,525	12,066	6,761	29,478
2,539	2,531	<8>	15,236	15,186	<50>	2,615	15,684
136,836	103,652	<33,184>	803,028	676,050	<126,978>	120,089	784,289
152,834	89,833	63,001	840,140	625,025	215,115	<8,628>	173,278

**UCLA STUDENT UNION
INCOME STATEMENT**

JAN. 06(01/02/22-01/29/22)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
8,257	27,846	<19,589>	EVENT SERVICES OFFICE
6,699	18,701	<12,002>	AU POST OFFICE
14,956	46,547	<31,591>	TOTAL SALES
6,497	18,289	11,792	AU Post Office Cost
2,138	7,445	5,307	Facilities Costs
8,635	25,734	17,099	Less: Cost of Sales
57.7	55.3	<2.5>	COST OF SALES %
6,320	20,813	<14,493>	GROSS MARGIN
42.3	44.7	<2.5>	GROSS MARGIN %
74.1	73.3	0.8	EVENT SERVICES OFFICE
3.0	2.2	0.8	AU POST OFFICE
17,666	50,000	<32,334>	STRATEGIC FUNDING
8,750	17,000	<8,250>	STUDENT UNION OPS
0	325	<325>	EVENT SERVICES OFFICE
2,193	16,714	<14,521>	STUDENT PROGRAMMING
1,276	3,467	<2,191>	AU POST OFFICE
29,885	87,506	<57,621>	OTHER INCOME
36,206	108,319	<72,113>	GROSS MARGIN/OTHER
			Less: Controllable Exp
28,158	41,899	13,741	Career Wages
9,952	17,844	7,892	Student Wages
38,110	59,743	21,633	TOTAL WAGES
254.8	128.4	<126.5>	WAGE % TO SALES
167.1	54.6	<112.5>	EVENT SERVICES OFFICE
8,624	20,284	11,660	Employee Benefits
940	886	<54>	Office Supplies
2,076	2,764	688	Telephone
801	0	<801>	Trav/Trips/Conference
0	0	0	24 Hour Study Lounge
0	0	0	Student Comm Art
0	0	0	Training Programs
0	2,439	2,439	Annual ASUCLA Events
220	11,001	10,781	Student Event Exp
0	0	0	Operating Supplies
0	1,400	1,400	Uniforms
0	430	430	Advertising
175	0	<175>	Direct Mail Adv.
0	180	180	Business Promotion
1,581	2,245	664	Repairs & Maintenance
317	527	210	Bank Card Expense
<17>	50	67	Overs/Shorts
<3,060>	0	3,060	Student Support Svcs
6,592	250	<6,342>	COVID-19
7,709	7,709	0	Interaction Fund
2,792	4,165	1,373	STUDENT UNION EVENT F
28,750	54,330	25,580	TOTAL OTHER CONTROL.
66,860	114,073	47,213	TOTAL CONTROLLABLE EXP
<30,654>	<5,754>	<24,900>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES
			Less: Allocated Exp
3,690	5,482	1,792	Allocated Exp. -HR
3,102	6,269	3,167	Allocated Exp. Fin
1,999	4,068	2,069	Allocated Exp. -IS
1,027	1,933	906	Allocated Exp. Mktg
1,986	4,209	2,223	Allocated Exp Othr SA
45,954	48,705	2,751	Maintenance
11,017	9,835	<1,182>	Utilities
22,053	24,652	2,599	Depreciation
90,828	105,153	14,325	TOTAL ALLOCATED EXP
<121,482>	<110,907>	<10,575>	NET INCOME (LOSS)

FISCAL YEAR 21-22			FISCAL YEAR 20-21	
YTD 6 MO(08/01/21-01/29/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
127,156	210,064	<82,908>	33,524	79,493
41,916	86,077	<44,161>	233	4,640
169,072	296,141	<127,069>	33,756	84,133
39,934	84,182	44,248	66	3,708
27,763	41,563	13,800	3,821	19,023
67,697	125,745	58,048	3,887	22,731
40.0	42.5	2.4	11.5	27.0
101,375	170,396	<69,021>	29,869	61,403
60.0	57.5	2.4	88.5	73.0
78.2	80.2	<2.0>	88.6	76.1
4.7	2.2	2.5	71.8	20.1
433,332	240,000	193,332	0	125,000
8,750	68,000	<59,250>	0	0
4,625	3,875	750	750	1,925
49,332	55,411	<6,079>	0	0
9,823	15,827	<6,004>	39	687
505,862	383,113	122,749	789	127,612
607,237	553,509	53,728	30,658	189,015
155,993	233,034	77,041	35,186	211,565
100,573	109,917	9,344	6,217	56,823
256,566	342,951	86,385	41,403	268,388
151.8	115.8	<35.9>	122.7	319.0
52.4	38.2	<14.3>	32.2	86.7
75,785	112,260	36,475	8,698	96,750
5,925	8,673	2,748	60	2,716
12,982	16,961	3,979	2,040	13,280
1,651	4,575	2,924	0	3,226
0	3,986	3,986	0	0
0	464	464	0	0
2,485	5,050	2,565	0	391
33,149	26,427	<6,722>	1,472	11,292
30,767	40,704	9,937	<1,897>	<1,775>
200	200	0	0	0
0	1,700	1,700	0	0
2,569	2,529	<40>	156	2,162
175	0	<175>	0	0
791	1,080	289	160	922
17,691	22,375	4,684	1,640	12,000
1,852	2,423	571	136	935
<88>	300	388	0	0
0	2,887	2,887	0	0
21,252	750	<20,502>	0	2,025
46,254	46,254	0	6,083	58,500
26,943	26,593	<350>	167	1,364
280,383	326,191	45,808	18,715	203,786
536,949	669,142	132,193	60,117	472,174
70,288	<115,633>	185,921	<29,459>	<283,159>
26,566	32,154	5,588	4,346	31,075
33,788	28,156	<5,632>	3,535	22,549
22,077	18,213	<3,864>	2,894	15,224
11,747	9,444	<2,303>	1,068	6,991
25,743	19,954	<5,789>	2,581	17,514
307,592	305,354	<2,238>	47,249	287,449
53,079	67,797	14,718	8,199	35,748
132,265	147,912	15,647	23,129	138,771
612,856	628,984	16,128	93,000	555,320
<542,568>	<744,617>	202,049	<122,460>	<838,479>

**ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT**

JAN. 06(01/02/22-01/29/22)				FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH				YTD 6 MO(08/01/21-01/29/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
361,728	364,044	2,316	Career Wages	2,212,566	2,183,716	<28,850>	349,861	2,099,297
663	815	153	Limited Appointment	13,295	4,890	<8,405>	803	803
15,095	34,391	19,296	Student Wages	120,500	180,603	60,103	5,568	64,404
377,485	399,250	21,765	TOTAL WAGES	2,346,362	2,369,209	22,847	356,232	2,164,504
12.3	7.6	<4.7>	WAGE % TO TOTAL SALES	8.7	7.2	<1.5>	18.9	13.9
400	0	<400>	Emp Awards, Profess.	16,890	13,500	<3,390>	0	13,600
1,077	355	<722>	Emp Awards, Students	3,077	2,130	<947>	0	0
108,327	174,842	66,515	Employee Benefits	1,033,063	1,060,782	27,719	120,173	1,023,725
7,118	5,818	<1,300>	Office Supplies	35,198	37,982	2,784	2,011	22,516
5,508	7,457	1,949	Telephone	35,338	44,448	9,110	5,632	33,303
352	689	337	Postage	2,356	3,623	1,267	314	2,498
574	4,819	4,245	Trav/Trips/Conference	1,393	35,359	33,966	0	176
0	200	200	Expense Allowance	302	1,200	898	84	214
1,986	1,500	<486>	Employee Relations	26,160	13,000	<13,160>	344	5,754
149	5,000	4,851	Training Programs	10,042	30,000	19,959	0	3,000
814	750	<64>	Fingerprinting	1,776	3,750	1,974	0	0
0	320	320	Recruitment	4,941	5,100	159	0	4,306
0	0	0	Membership Fees	0	226	226	0	219
0	57	57	Periodical Subscription	2,110	229	<1,881>	55	165
1,769	686	<1,083>	Operating Supplies	6,435	4,860	<1,575>	262	2,294
0	0	0	Training Courses	82	0	<82>	0	0
4	0	<4>	Freight Out	4	0	<4>	0	0
288	275	<13>	Uniforms	1,630	1,650	20	281	1,876
<23>	<100>	<77>	Security Expense	940	<800>	<1,740>	<100>	99
0	100	100	Security Equipment	2,161	600	<1,561>	0	2,072
4,472	2,500	<1,972>	Alarm Monitoring	14,291	15,000	709	0	14,924
2,735	725	<2,010>	Advertising	25,662	12,550	<13,112>	144	7,525
0	100	100	Benefits U Adv	7,846	8,400	554	1,394	1,894
6,907	9,557	2,650	Repairs & Maintenance	42,330	58,876	16,546	5,457	36,473
886	1,481	595	Repair-Mtce Computer	5,210	8,886	3,676	1,031	6,133
8,490	13,606	5,116	Repairs & Mtce-Equip	80,596	83,681	3,085	13,210	81,244
0	185	185	Printing	0	925	925	0	0
3,284	3,284	0	Bruin One Card Exp	14,749	14,749	0	500	3,000
18	41	23	Overs/Shorts	317	246	<71>	0	6
29,189	37,835	8,646	Insurance Expense	218,364	227,010	8,646	34,395	206,370
6,054	14,464	8,410	Professional Services	75,220	96,060	20,840	2,539	72,833
1,227	1,224	<3>	Legal	7,360	7,344	<16>	1,188	7,130
9,700	9,699	<1>	External Audit	84,447	84,444	<3>	9,417	74,000
2,440	1,000	<1,440>	Temp Agency Service	3,709	5,000	1,291	0	1
8,630	8,609	<21>	Internal Audit	51,782	51,654	<128>	8,358	50,145
0	0	0	Tax Consulting	4,197	4,197	0	0	4,075
5,260	4,589	<671>	PROFESSIONAL FEES PCI	5,810	8,843	3,033	4,455	7,800
36,738	32,083	<4,655>	SAAS	190,203	191,352	1,149	52,598	157,794
9,095	11,289	2,194	Board of Directors	62,836	70,778	7,942	10,960	68,717
250	500	250	Special Projects	940	3,000	2,060	0	0
2,885	3,966	1,081	Misc. Bank Charges	17,830	16,445	<1,385>	2,600	15,038
6,510	3,000	<3,510>	Armored Carrier Expense	13,901	16,000	2,099	178	1,152
16,666	17,167	501	UC PATH CHARGES	99,996	102,998	3,002	8,333	49,998
11	949	938	COVID-19	2,296	5,694	3,398	119	1,228
4,712	4,712	0	Student Med Supp Fund	27,067	28,066	999	4,576	24,182
8,158	8,158	0	UCLA Recharge Expense	48,948	48,948	0	8,158	48,948
10	500	490	Special Events	3,593	23,000	19,407	0	5,000
302,669	393,991	91,322	TOTAL OTHER CONTROL.	2,293,395	2,451,785	158,390	298,665	2,061,427
680,154	793,241	113,087	TOTAL CONTROLLABLE EXP	4,639,757	4,820,994	181,237	654,898	4,225,931
			Less: Allocated Exp					
20,079	21,205	1,126	Maintenance	134,402	132,967	<1,435>	20,663	125,707
4,814	4,297	<517>	Utilities	23,193	29,621	6,428	3,586	15,633
20,057	20,091	34	Depreciation	120,018	120,546	528	28,595	171,570
44,951	45,593	642	TOTAL ALLOCATED EXP	277,613	283,134	5,521	52,844	312,910
725,104	838,834	113,730	NET EXPENSE	4,917,370	5,104,128	186,758	707,741	4,538,841
<646,433>	<754,030>	<107,597>	Allocated-Svs and Ent	<4,385,870>	<4,569,797>	<183,927>	<628,159>	<4,024,817>
<42,369>	<42,369>	0	Allocated-USAC	<272,113>	<272,113>	0	<41,903>	<263,087>
<3,613>	<3,613>	0	Allocated-GSA	<29,145>	<29,145>	0	<3,371>	<25,257>
<32,690>	<38,822>	<6,132>	Allocated-Comm Board	<230,242>	<233,073>	<2,831>	<34,308>	<225,680>
<725,104>	<838,834>	<113,730>	TOTAL OTHER	<4,917,370>	<5,104,128>	<186,758>	<707,741>	<4,538,841>
0	0	<0>	TOTAL EXPENSE	0	0	<0>	<0>	0

FACILITIES
EXPENSE STATEMENT

JAN. 06(01/02/22-01/29/22)				FISCAL YEAR 21-22			FISCAL YEAR 20-21		
CURRENT MONTH				YTD 6 MO(08/01/21-01/29/22)			LAST YEAR ACTUAL		
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD	
138,993	146,722	7,729		Career Wages	887,144	938,896	51,752	123,604	798,890
2,187	15,086	12,899		Limited Appointment	16,900	80,536	63,636	4,351	27,679
727	1,324	597	Student Wages	3,347	8,606	5,259	891	9,558	
0	<650>	<650>	Labor Recharge	<8,254>	<3,960>	4,294	<1,530>	<1,530>	
<383>	<13,407>	<13,025>	Billed Labor Costs	<46,878>	<80,442>	<33,564>	<9,706>	<68,050>	
<4,247>	<5,000>	<753>	Capitalized Wages	<25,203>	<30,000>	<4,797>	0	0	
137,278	144,075	6,797	TOTAL WAGES	827,057	913,636	86,579	117,610	766,546	
66,365	85,378	19,013	Employee Benefits	498,339	547,228	48,889	53,997	461,879	
36	200	164	Office Supplies	1,176	1,550	374	167	690	
823	1,040	217	Telephone	6,222	6,240	18	830	5,259	
0	0	0	Trav/Trips/Conference	0	3,000	3,000	0	200	
0	200	200	Training Programs	12,000	1,200	<10,800>	0	0	
3,338	4,500	1,162	Paper	23,731	27,000	3,269	1,526	7,968	
22.3	9.7	<12.7>	Paper % To Sales	14.0	9.1	<4.9>	4.5	9.5	
3,348	5,250	1,902	Cleaning Supplies	18,291	31,500	13,209	3,522	10,034	
981	1,625	644	Replacements	10,947	9,750	<1,197>	1,477	11,947	
414	440	26	Laundry	2,327	2,913	586	663	2,513	
32,440	30,500	<1,940>	Repairs & Maintenance	211,299	169,000	<42,299>	61,444	164,972	
<1,437>	5,150	6,587	Repairs & Mtce-Elevator	27,213	30,900	3,687	3,112	26,237	
0	350	350	Repairs & Mtce-Equip	561	700	139	0	952	
287	600	313	Painting Program	1,185	8,600	7,415	448	1,712	
<103>	500	603	Incidental Proj Exp	<10,594>	3,000	13,594	0	5,581	
4,213	3,475	<738>	Air Conditioning-Maint	22,815	29,050	6,235	2,675	16,853	
7,948	11,015	3,067	Rub Remvl/Hauling	49,963	66,550	16,587	2,707	17,863	
0	3,780	3,780	Rodent & Pest Control	15,803	22,680	6,877	3,121	27,064	
583	900	318	Rentals-Truck	5,362	5,400	38	0	3,323	
0	1,600	1,600	COVID-19	2,026	9,600	7,574	12,374	86,075	
0	<31,560>	<31,560>	UCLA Cost Sharing	0	<198,397>	<198,397>	0	0	
119,237	124,943	5,706	TOTAL OTHER CONTROL.	898,667	777,464	<121,203>	148,064	851,121	
256,515	269,018	12,503	TOTAL CONTROLLABLE EXP	1,725,723	1,691,100	<34,623>	265,675	1,617,667	
			Less: Allocated Exp						
25,182	27,843	2,661	Depreciation	151,387	167,058	15,671	24,869	148,890	
25,182	27,843	2,661	TOTAL ALLOCATED EXP	151,387	167,058	15,671	24,869	148,890	
281,698	296,861	15,163	NET EXPENSE	1,877,110	1,858,158	<18,952>	290,544	1,766,557	
<240,872>	<255,312>	<14,440>	Allocated-Svs and Ent	<1,612,288>	<1,600,638>	11,650	<248,646>	<1,512,705>	
<8,764>	<8,764>	0	Allocated-USAC	<52,584>	<52,584>	0	<8,949>	<53,694>	
<3,411>	<3,411>	0	Allocated-GSA	<20,466>	<20,466>	0	<3,498>	<20,988>	
<8,571>	<8,169>	402	Allocated-Comm Board	<57,369>	<51,464>	5,905	<8,788>	<53,463>	
<20,079>	<21,205>	<1,126>	Allocated-A & SS	<134,402>	<133,006>	1,396	<20,663>	<125,707>	
<281,698>	<296,861>	<15,163>	TOTAL OTHER	<1,877,110>	<1,858,158>	18,952	<290,544>	<1,766,557>	
0	0	0	TOTAL EXPENSE	0	0	<0>	<0>	<0>	

UTILITIES
EXPENSE STATEMENT

JAN. 06(01/02/22-01/29/22)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
5,515	6,394	879	Chiller Water
44,035	49,012	4,977	Elec-Non Air Cond.
10,142	13,158	3,016	Water-Non Air Cond.
4,222	5,744	1,522	Steam-Non Air Cond.
3,605	4,561	956	Gas
0	<10,000>	<10,000>	Energy Management
0	<8,281>	<8,281>	UCLA Cost Sharing
67,519	60,588	<6,931>	TOTAL OTHER CONTROL.
67,519	60,588	<6,931>	TOTAL CONTROLLABLE EXP
<57,749>	<51,555>	6,194	Allocated-Svs and Ent
<2,088>	<2,088>	0	Allocated-USAC
<813>	<813>	0	Allocated-GSA
<2,055>	<1,835>	220	Allocated-Comm Board
<4,814>	<4,297>	517	Allocated-A & SS
<67,519>	<60,588>	6,931	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 21-22			FISCAL YEAR 20-21	
YTD 6 MO(08/01/21-01/29/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
46,965	93,638	46,673	5,502	44,406
218,571	287,606	69,035	37,951	154,605
34,627	47,530	12,903	3,603	9,416
17,511	31,171	13,660	4,182	21,163
11,043	14,992	3,949	441	1,351
0	<10,000>	<10,000>	0	0
0	<49,867>	<49,867>	0	0
328,717	415,070	86,353	51,679	230,941
328,717	415,070	86,353	51,679	230,941
<278,219>	<355,396>	<77,177>	<43,147>	<188,127>
<12,528>	<12,528>	0	<2,460>	<14,760>
<4,878>	<4,878>	0	<962>	<5,772>
<9,900>	<12,647>	<2,747>	<1,525>	<6,649>
<23,193>	<29,621>	<6,428>	<3,586>	<15,633>
<328,717>	<415,070>	<86,353>	<51,679>	<230,941>
0	0	0	0	<0>