

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
May (05/01/22 - 05/28/22)**

**Prepared
June 17, 2022**

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MAY 2022 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

MAY (05/01/22 - 05/28/22)								FY 20-21	
CURRENT MONTH								**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT	
				ACT/BUD		ACT/LY ACT			
\$	%	\$	%	\$	%	\$	%	\$	%
3,751		3,370		381	11.3%	1,465	64.1%	2,286	
1,699		2,235		(536)	(24.0%)	1,582	1352.1%	117	
654		496		158	31.9%	307	88.5%	347	
242		204		38	18.6%	185	324.6%	57	
6,346		6,305		41	0.7%	3,539	126.1%	2,807	
GROSS INCOME									
UCLA Store									
UCLA Restaurants									
Licensing & Services									
UCLA Student Union									
TOTAL									
GROSS MARGIN									
UCLA Store									
UCLA Restaurants									
Licensing & Services									
UCLA Student Union									
TOTAL									
WAGES & BENEFITS									
UCLA Store									
UCLA Restaurants									
Licensing & Services									
UCLA Student Union									
TOTAL									
OTHER CONTROLLABLES									
UCLA Store									
UCLA Restaurants									
Licensing & Services									
UCLA Student Union									
TOTAL									
CONTRIBUTION									
UCLA Store									
UCLA Restaurants									
Licensing & Services									
UCLA Student Union									
TOTAL									
ALLOCATED EXPENSES									
Admin&Support Services									
Facilities									
Utilities									
Depreciation									
TOTAL									
NET INCOME (LOSS)									
FROM OPERATIONS									
OTHER INC/(EXP)									
Non-Recurrent Inc/(Exp)									
Interest Income									
Interest (Expense)									
Income Taxes									
Student Union Fee Income									
TOTAL									
NET INCOME (LOSS)									

FISCAL YEAR 2021-2022								FY 20-21	
YTD 10 MONTHS (08/01/21 - 05/28/22)								**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT	
				ACT/BUD		ACT/LY ACT			
\$	%	\$	%	\$	%	\$	%	\$	%
32,965		34,509		(1,544)	(4.5%)	12,408	60.4%	20,557	
10,220		17,158		(6,938)	(40.4%)	9,375	1109.5%	845	
5,335		4,386		949	21.6%	2,112	65.5%	3,223	
1,368		1,365		3	0.2%	1,015	287.5%	353	
49,888		57,418		(7,530)	(13.1%)	24,910	99.7%	24,978	
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UCLA Restaurants									
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TOTAL									
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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MAY 2022 (\$000's)
DIVISIONS FULLY ALLOCATED**

MAY (05/01/22 - 05/28/22)								FY 20-21	
CURRENT MONTH								**	
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TOTAL									
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Interest Income									
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TOTAL									
NET INCOME (LOSS)									

ASUCLA
P/L Reconciliation
May-22

Financial Analysis	\$000's	
	May-22	
Budgeted Net Income/(Loss)		299
UCLA Store		
Gross Margin:		
Bearwear above plan: increased food traffic from both Transfer Day and One Day Sale being in person this year	91	
Fastrack below plan: continued lack of foot traffic for core campus stakeholders as a result of remote work	(20)	
Graduation ETC below plan due to timing as sales for MBA graduates will occur next month	(14)	
Campus Portrait Studio below plan: early yearbook deadline continued to negatively impact budgeted sales	(24)	
E-Commerce below plan: sales below plan as the above events were in person	(46)	
CRS below plan due to timing: third party sales will be posted next month	(50)	
Bookzone above plan due to large unanticipated department order in addition to author events	66	
Custom Shop above plan due to increase in department orders	24	
HSS General MDSE below plan due to supply chain issues in apparel and overall decline in foot traffic as a result of staff working remotely	(16)	
Hilltop Shop above plan: continued increase in Hill traffic led to better-than anticipated sales	26	
Total Wages above plan (mostly student)	(13)	
Other, negative controllables (\$78K) and various negative gross margin variances	(122)	
Total Contribution		(98)
UCLA Restaurants		
Gross Margin:		
Northern Lights below plan: location temporarily closed down until further notice	(57)	
North Campus Student CTR below plan: location temporarily closed down until further notice	(137)	
Anderson Café above plan due to significant increase in use of delivery, and catering events and regular customer traffic increase in Spring Quarter	27	
CSSC below plan: food delivery volume not as high as anticipated, and although overall campus population is lower than plan sales volume begins to increase Spring Qtr.	(19)	
Scrub Jay Café below plan: location not open yet	(71)	
Luvall Food Servery below plan: food delivery volume not as high as anticipated, and although overall campus population is lower than plan sales volume begins to increase Spring Qtr.	(66)	
Jimmy's below plan: food delivery volume not as high as planned, and although overall campus population continues to be lower than expected sales volume begins to increase Spring Qtr.	(28)	
Cooperage below plan: although overall campus population continues to be lower than expected volume begins to increase Spring Qtr. and negative variance trends are reducing	(19)	
Taco Bell below plan: although overall campus population continues to be lower than expected volume begins to increase Spring Qtr. and negative variance trends are reducing	(36)	
Catering below plan: budget written for full volume however while there has been a significant increase in events, prior restrictions are still having an effect	(25)	
Concessions above plan due to nine unbudgeted post-season events for Softball and Volleyball	57	
Total Wages below plan (mostly student)	67	
Other, positive controllables (\$63K) slightly offset by various negative gross margin variances	50	
Total Contribution		(257)
Licensing & Services		
Gross Margin:		
Licensing International above plan due to better than expected overall results	127	
Licensing Domestic above plan due to better than expected overall results	61	
Licensing Campus Sourcing below plan: non-implementation of plan to adopt a "fair market value" approach to assessing royalties for internal campus on par with peer institutions	(11)	
Leased Ops below plan (mostly one ATM and Hair on Campus area not leased out yet, and overall utilities reduced as campus not fully open)	(8)	
Photography below plan (less events due to the pandemic)	(13)	
Other, negative controllables mostly Licensing	(25)	
Total Contribution		131
UCLA Student Union		
Gross Margin:		
Event Services above plan due to addition of photography/commercial shoots, rescheduling previous events and activation of outdoor spaces increased availability for events	42	
Total Wages below plan	10	
Other, negative controllables (mostly student event expense which offsets the positive student programming income)	(30)	
Total Contribution		22
Allocated Expenses and Other		
A&SS below plan in various controllables	41	
Facilities above plan mostly additional projects, repairs and maintenance and budgeted cost sharing with UCLA (partial offset with various controllables)	(30)	
Utilities below plan: budgeted cost sharing with UCLA offset by positive consumption for Elec-Non Air Cond. And Water-Non Air Cond.	4	
Depreciation lower than plan due to timing of capitals (impacted by lower purchases during the pandemic)	25	
Student Union Fee Income higher than plan (higher enrollment in regular quarters and summer)	25	
Other	2	
Total		67
Actual Net Income/(Loss)		164

ASUCLA
P/L Reconciliation
Year-To-Date Through May, 2022

Financial Analysis	\$000's	
Budgeted Net Income/(Loss)		(1,588)
UCLA Store		
Gross Margin:		
Bearwear above plan: strong results from July Nike/Jordan launch, momentum from well attended football games, and strong move in weekend, spring break and Bruin Day	772	
Graduation ETC. below plan: mostly due to shift in timing for professional school rental regalia	(65)	
Campus Portrait Studio below plan: early yearbook deadline negatively impacted budgeted sales	(103)	
Market below plan: return to remote learning and overall reduced foot traffic	(82)	
E-Commerce below plan: out of stock positions on key styles due to supply chain issues	(199)	
New Text below plan: higher than anticipated transition to Inclusive Access titles, contraction of available rental titles, competition in online sales, and return to remote in Jan.	(231)	
Used Text below plan: impact of remote learning, strong transition to Inclusive Access titles reduced sales of traditional print textbooks, and reduced availability of rental titles	(201)	
CRS below plan: sales of print readers have not recovered due to continued impact of remote learning	(188)	
Computer Store above plan: strong demand from returning students coupled with department orders and last chance for Apple Back-To-School promotion	175	
Luvalle Books below plan: lack of availability of rental titles	(63)	
HSS Dental below plan: mostly timing related	(142)	
Total Wages below plan	73	
Other, negative controllables (\$33K) and various negative gross margin variances	(358)	
Total Contribution		(612)
UCLA Restaurants		
Gross Margin:		
Wetzel's/RX below plan: overall campus population significantly lower than expected	(167)	
Kerckhoff Coffeehouse below plan: overall campus population significantly lower than expected and lower food delivery volume than expected	(259)	
Northern Lights below plan: mostly due to overall campus population significantly lower than expected and recently closed down until further notice	(343)	
No Campus Student CTR below plan: lower overall campus population, operating hours strategically reduced, lower food volume and recently closed down	(849)	
Anderson Café below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(112)	
Court Science Stu Ctr below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(273)	
Scrub Jay Café below plan: new operation not open yet	(651)	
Luvalle Food Servery below plan: overall campus population significantly lower than expected, and operating hours temporarily reduced due to student staffing shortages	(682)	
Café 451 below plan: library administration has not allowed for location to re-open for service until March 28	(246)	
Jimmy's below plan: overall campus population significantly lower than expected, and food delivery volume not as high as anticipated	(271)	
Cooperage below plan: overall campus population significantly lower than expected	(198)	
Taco Bell below plan: overall campus population significantly lower than expected, lower food delivery volume and operating hours reduced due to student staffing shortages	(343)	
Concessions below plan: scheduled events were cancelled or moved to later dates due to various covid protocols	(111)	
Total Wages lower than plan (mostly student)	916	
Other, positive controllables (\$640K) offset by various negative gross margin variances	71	
Total Contribution		(3,518)
Licensing & Services		
Gross Margin:		
Licensing Domestic above plan: Q4 results better than estimates and better than forecast recovery of key retailers	295	
Licensing Foreign above plan: it is anticipated most if not all of this positive variance will hold through fiscal year end	878	
Licensing Campus Sourcing below plan (actual royalty rate of 6% versus budgeted 15%)	(58)	
Leased Ops below plan: budgeted ATM space and Hair On Campus space vacant, and utilities reduced as campus not fully opened	(68)	
Marketing Ventures below plan (less activity due to pandemic)	(10)	
Photography below plan (less events due to pandemic)	(86)	
Total Wages below plan	14	
Other, negative controllables mostly Licensing	(210)	
Total Contribution		755
UCLA Student Union		
Gross Margin:		
Event Services below plan as several events were moved to virtual or canceled (rebound is occurring later in the year)	(4)	
Student Union Ops above plan due mostly to more contributions, with some offset for Helix eSports Lounge (delay from budgeted start date)	104	
Total Wages below plan	127	
Other, positive controllables	22	
Total Contribution		249
Allocated Expenses and Other		
A&SS below plan in various controllables	339	
Facilities above plan: lower wages, benefits and various other controllables offset by budgeted cost sharing with UCLA and higher repairs	(140)	
Utilities below plan: savings due to lower consumption (hours of operation reduced compared to plan), slightly offset by budgeted cost sharing with UCLA	108	
Depreciation lower than plan due to timing of capitals (lower purchases during the pandemic)	240	
Non-Recurrent income higher than plan mostly due to HEERFII funding of \$540K and reduction of prior accrued liabilities	919	
Other	(14)	
Total		1,452
Actual Net Income/(Loss)		(3,262)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS**
(\$000)

	Current Month May 2022	Prior Month April 2022
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	23,644	23,912
Accounts receivable	8,563	7,440
Less: Allowance for doubtful accounts	(448)	(416)
Accounts receivable, net	8,115	7,024
Student fees receivable	0	480
Inventories	6,522	6,931
Prepaid expenses and other current assets	940	815
Total current assets	39,221	39,161
LONG TERM ASSETS		
Property, equipment and improvements	74,825	74,613
Less: Accumulated depreciation	(57,366)	(57,199)
Total long term assets	17,459	17,414
TOTAL ASSETS	56,680	56,575
LIABILITIES AND RETAINED EARNINGS		
CURRENT LIABILITIES:		
Accounts payable	9,732	8,812
Wages and payroll taxes payable	36,868	36,716
Sales tax payable & other liabilities	1,258	1,575
Interest payable	1	96
Deferred income	3,036	2,745
Funds held for others	464	482
Current portion of long term debt	1,040	992
Total current liabilities	52,400	51,418
LONG TERM DEBT:		
AU expansion loan	3,206	4,246
Total long term debt	3,206	4,246
TOTAL LIABILITIES	55,606	55,664
RETAINED EARNINGS:		
Beginning Balance	4,337	4,337
Year-to-date net income/(loss)	(3,262)	(3,426)
Ending Balance	1,074	911
TOTAL LIABILITIES AND RETAINED EARNINGS	56,680	56,575

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
May 2022
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) 164
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
Depreciation 167
(Increase)/decrease in current assets:
Accounts receivable (1,091)
Student fees receivable 480
Inventories 410
Prepaid expenses and other current assets (125)
Increase/(decrease) in current liabilities:
Accounts payable 920
Sales tax payable & other liabilities (317)
Wages and payroll taxes payable 152
Interest payable (95)
Deferred Income 290
Funds held for others (18)

Net cash provided/(used) by operating activities **937**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (213)

Net cash used in investing activities **(213)**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan (992)
Refundable Advance 0

Net cash provided/(used) by financing activities **(992)**

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

Current Month	Year to Date	Prior Year to Date
164	(3,262)	(7,892)
167	1,676	1,799
(1,091)	(5,887)	(166)
480	0	66
410	(1,127)	2,069
(125)	(342)	(176)
920	966	487
(317)	98	903
152	3,741	14,700
(95)	(46)	(53)
290	1,135	1,575
(18)	94	(35)
937	(2,954)	13,278
(213)	(929)	(262)
(213)	(929)	(262)
(992)	(992)	(948)
0	0	(4,685)
(992)	(992)	(5,633)
(268)	(4,876)	7,383
23,912	28,519	18,663
23,644	23,644	26,045

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
May 2022
(\$000's)**

	Current Month May 2022	Prior Month April 2022
CASH AND CASH EQUIVALENTS	23,644	23,912
BOARD REQUIRED CASH RESERVE	<u>7,011</u>	<u>7,227</u>
RESERVE SURPLUS (DEFICIT)	<u><u>16,633</u></u>	<u><u>16,685</u></u>

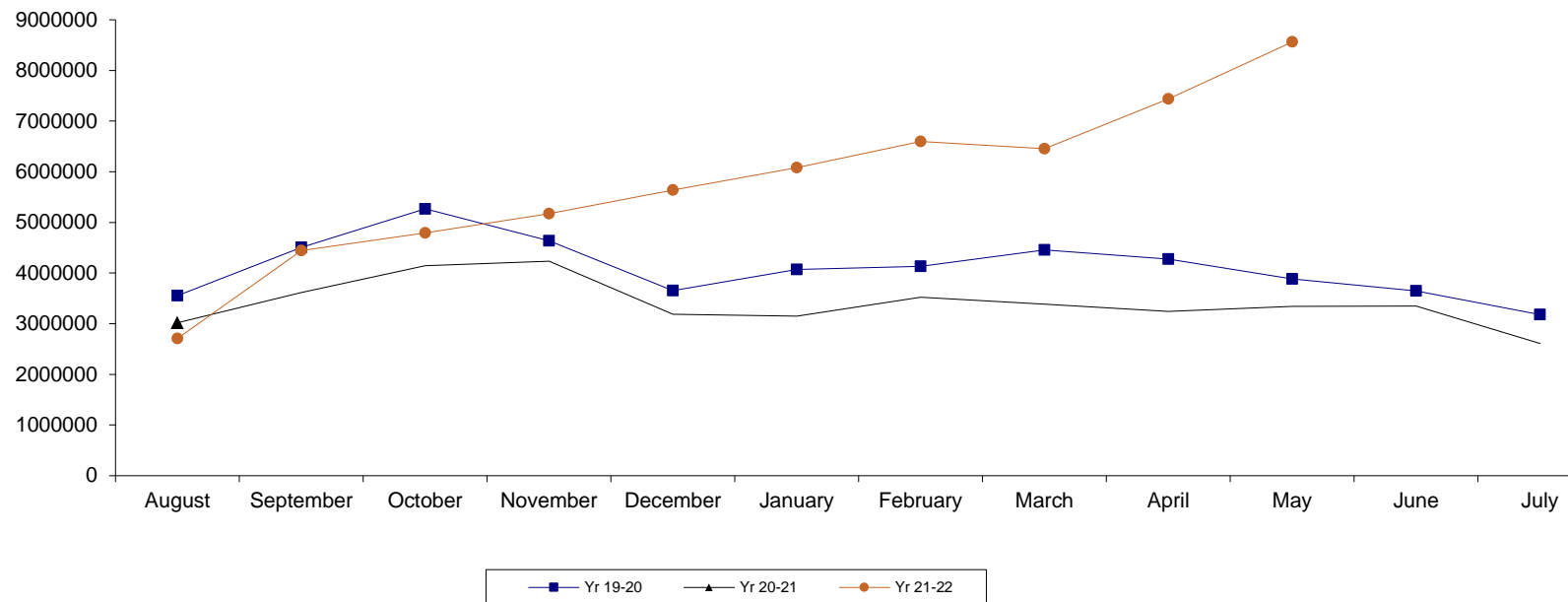
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - FY2021-22 Projects (\$000's)
FY 2021-2022 May 2022

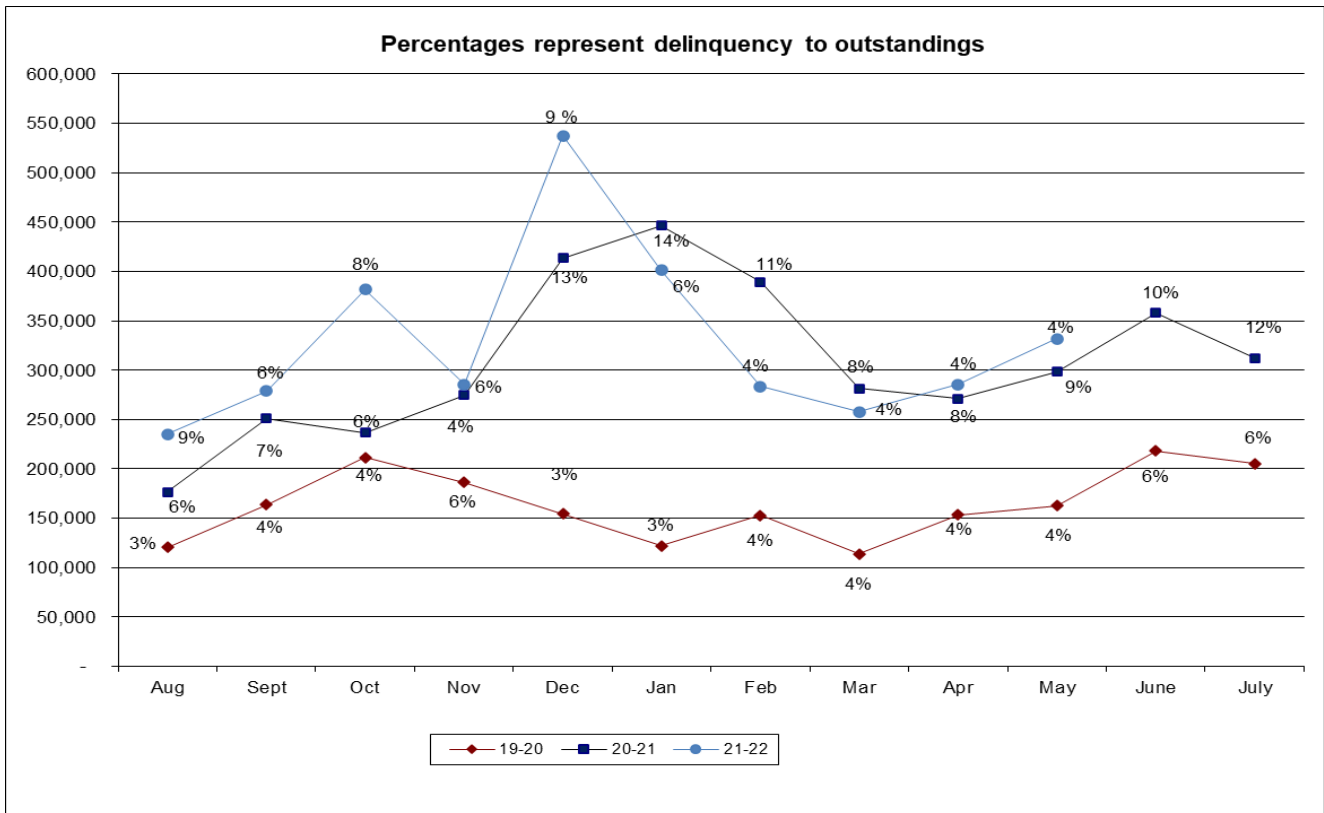
PROJECT NAME		BUDGET	PROJECTED						
			Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Services									
2021-001	Store General Replacement	75.0	30.4	36.0	66.4	8.6		(8.6)	In Progress
2021-002	Printer/Equipment Replacement	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-003	B-Level Reconfiguration	500.0	0.0	0.0	0.0	500.0	500.0	0.0	Pending
2021-004	Dental/Medical Counter Reconfiguration	200.0	0.0	0.0	0.0	200.0	200.0	0.0	Pending
2021-005	Computer Store Refresh	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-006	Printer/Copier	12.0	5.6	2.9	8.5	3.5		(3.5)	Completed - Awaiting Invoice
2021-007	Refrigerators	20.0	0.0	0.0	0.0	20.0		(20.0)	Canceled
2021-047	BCP Reconfiguration	0.0	24.1	7.1	31.2	3.8		31.2	In Progress
Total Store/Services		957.0	60.2	45.9	106.1	885.9	850.0	(0.9)	
Food Service									
2021-008	FS Miscellaneous and Unanticipated	50.0	11.1	2.7	13.8	36.2		(36.2)	In Progress
2021-009	Digital Menu Board Replacement	75.0	44.0	4.0	48.0	27.0		(27.0)	In Progress
2021-010	Patio Awning Replacement	10.0	12.1	0.0	12.1	(2.1)		2.1	Completed
2021-011	Kettle Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-012	Replacement Kitchen Cooking Equipment	15.0	11.1	0.0	11.1	3.9		(3.9)	In Progress
2021-013	Panini Press Replacement	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2021-014	Merchandizing Display	5.0	0.0	0.0	0.0	5.0		(5.0)	Canceled
2021-015	Production Equipment for New Menus	150.0	35.3	38.1	73.3	76.7		(76.7)	In Progress
2021-016	Register Replacement	5.0	0.0	3.9	3.9	1.1		(1.1)	In Progress
2021-017	Electric Cart	25.0	23.7	0.0	23.7	1.3		(1.3)	Completed
2021-045	100 Medical Plaza Café	0.0	14.5	34.1	48.5	176.5		48.5	In Progress
2021-050	Jamba Blendid Robot Kiosk	0.0	0.0	23.6	23.6	26.4		23.6	In Progress
Total Food Services		355.0	151.8	106.3	258.1	371.9	20.0	(76.9)	
Technology									
2021-018	Network Infrastructure Upgrade	20.0	5.6	9.9	15.6	4.4		(4.4)	In Progress
2021-019	Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2021-020	Food Service POS	600.0	0.0	40.9	40.9	559.1		(559.1)	In Progress
2021-021	Remote Office	70.0	33.0	6.2	39.2	30.8		(30.8)	In Progress
2021-022	Survey Kiosks	18.0	2.6	0.0	2.6	15.4		(15.4)	In Progress
2021-023	Remote Office (Marketing)	40.0	33.2	(0.0)	33.2	6.8		(6.8)	In Progress
2021-024	Misc hardware/Software (Marketing/Info Photo)	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2021-025	Informal Photography - Camera, Lens, Light	10.0	2.0	0.4	2.4	7.6		(7.6)	In Progress
2021-026	Video Equipment	6.0	1.7	0.2	1.9	4.1		(4.1)	In Progress
2021-052	Transparent LED Screen	0.0	0.0	0.0	0.0	0.0		0.0	In Progress
Total Technology		779.0	78.1	57.6	135.7	643.3	15.0	(628.3)	
Trademarks & Licensing									
2021-027	Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
Total Trademarks & Licensing		50.0	0.0	0.0	0.0	50.0	50.0	0.0	
Others									
2021-028	Fac Misc and Remodels	75.0	24.9	14.5	39.4	35.6		(35.6)	In Progress
2021-029	Cooperage Patio Deck	40.0	25.5	0.0	25.5	14.5		(14.5)	Completed
2021-030	Custodial Replacements	20.0	2.4	15.2	17.6	2.4		(2.4)	In Progress
2021-031	LuValle Kitchen Make-up Air	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2021-032	Taco Bell Heat Exhaust System	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-033	North Campus Roof Waterproofing	300.0	0.0	0.0	0.0	300.0	300.0	0.0	Pending
2021-034	KH Roof Waterproofing (4th & 6th Floors)	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2021-035	Office Space Remodeling - Phase I	250.0	110.9	94.6	205.5	44.5		(44.5)	In Progress
2021-036	SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-037	Meeting Room /Venue Upgrades	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2021-038	Stateroom Refurbishment	108.0	0.0	0.0	0.0	108.0	108.0	0.0	Pending
2021-039	SUO General AV Upgrades	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending
2021-040	New Event Layout Software	23.0	0.0	0.0	0.0	23.0	23.0	0.0	Pending
2021-041	New Virtual Event Platform	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2021-042	Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2021-043	Replace Cameras	50.0	56.7	(0.0)	56.7	(6.7)		6.7	Completed - Awaiting Invoice
2021-044	Upgrade Virtual Server Environments	0.0	121.1	15.9	137.0	(7.0)		137.0	In Progress
2021-046	VFD replacements	0.0	10.7	16.6	27.3	0.0		27.3	In Progress
2021-048	A-Level Furniture	0.0	0.0	47.6	47.6	7.4		47.6	In Progress
2021-049	KH Coffee House Patio Furniture	0.0	100.4	0.0	100.4	44.6		100.4	Completed
2021-051	KH Solar Umbrellas	0.0	0.0	59.5	59.5	9.5		59.5	In Progress
2021-053	Outdoor Reflection Space Umbrellas	0.0	0.0	28.7	28.7	25.9		28.7	In Progress
2021-054	EDO Flooring	0.0	0.0	31.0	31.0	2.0		31.0	In Progress
Total Others		1,296.0	452.6	323.6	776.2	1,033.7	821.0	301.2	
Total Year Projects		3,437.0	742.7	533.4	1,276.1	2,984.8	1,756.0	(404.9)	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

05/28/22	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,578,252	22%	\$582,739	59%	\$69,306	56%	\$52,546	100%	\$48,589	49%	\$17,481	32%	\$2,348,913	27%
ASUCLA PUBLICATIONS		\$122,816	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$122,816	1%
ASUCLA USA/GSA		\$206,806	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$206,806	2%
DUE FROM VENDORS		\$665,759	9%	\$166,785	17%	\$42,474	33%	(\$8)	0%	\$55,460	57%	\$36,973	67%	\$967,443	11%
DENTAL KITS		\$326,074	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$326,074	4%
OTHER		4,343,005	59%	\$239,147	24%	\$14,467	11%	(\$57)	0%	(\$6,005)	-6%	\$401	1%	\$4,590,958	54%
TOTAL CURRENT MONTH		\$7,242,712	100%	\$988,671	100%	\$126,247	100%	\$52,481	100%	\$98,044	100%	\$54,854	100%	\$8,563,010	100%
		85%		11%		1%		1%		1%		1%		100%	
04/30/22	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,853,227	27%	\$189,434	65%	\$68,485	104%	\$74,017	80%	(\$1,788)	-4%	\$45,516	58%	\$2,228,891	30%
ASUCLA PUBLICATIONS		\$273,204	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$273,204	4%
ASUCLA USA/GSA		\$286,658	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$286,658	4%
DUE FROM VENDORS		\$423,187	6%	\$62,819	21%	(\$9,173)	-15%	\$11,686	13%	\$49,470	104%	\$32,980	42%	\$570,969	8%
DENTAL KITS		\$120,336	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,336	2%
OTHER		\$3,904,132	57%	\$42,005	14%	\$7,471	11%	\$6,933	7%	\$108	0%	(\$297)	0%	\$3,960,352	53%
TOTAL CURRENT MONTH		\$6,860,744	100%	\$294,258	100%	\$66,783	100%	\$92,636	100%	\$47,790	100%	\$78,199	100%	\$7,440,410	100%
		92%		4%		1%		1%		1%		1%		100%	
04/02/22	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,479,579	24%	\$89,492	107%	\$80,879	77%	\$21,119	115%	\$2,632	5%	\$41,932	55%	\$1,715,633	27%
ASUCLA PUBLICATIONS		\$197,453	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$197,453	3%
ASUCLA USA/GSA		\$274,832	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$274,832	4%
DUE FROM VENDORS		\$553,041	9%	(\$30,612)	-37%	\$10,586	9%	(\$6,625)	-36%	\$51,175	89%	\$34,117	45%	\$611,682	9%
DENTAL KITS		\$201,371	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$201,371	3%
OTHER		\$3,408,578	57%	\$24,687	30%	\$14,747	14%	\$3,834	21%	\$3,700	6%	(\$326)	0%	\$3,455,220	54%
TOTAL CURRENT MONTH		\$6,114,854	100%	\$83,567	100%	\$106,212	100%	\$18,328	100%	\$57,507	100%	\$75,723	100%	\$6,456,191	100%
		95%		1%		2%		0%		1%		1%		100%	

Total Accounts Receivable Balances
12 Month History
Aug 21 to May 22





**UCLA STORE
INCOME STATEMENT**

MAY: 10(05/01/22-05/28/22)				FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH				YTD 10 MO(08/01/21-05/28/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,134,797	1,195,815	<61,018>	ACADEMIC SUPPORT DIV	12,829,282	13,496,489	<667,207>	896,367	10,466,263
1,560,150	1,501,845	58,305	GENERAL MDSE DIVISION	12,225,996	11,592,252	633,744	441,805	2,219,791
158,957	87,224	71,733	HILLTOP SHOP	1,091,715	1,088,348	3,367	22,705	156,326
101,363	129,923	<28,560>	LU VALLE COMMONS STORE	1,185,983	1,441,614	<255,631>	14,078	385,370
89,914	170,000	<80,086>	E-COMMERCE DIVISION	1,135,433	1,423,000	<287,567>	320,374	2,251,867
617,537	205,200	412,337	HEALTH SCIENCES STORE	3,315,555	4,047,045	<731,490>	494,559	3,941,393
1,364	0	1,364	OPERATIONS DIVISION	1,996	0	1,996	0	0
3,664,082	3,290,007	374,075	TOTAL SALES	31,785,961	33,088,748	<1,302,787>	2,189,889	19,421,010
2,503,640	2,118,533	<385,107>	Less: Cost of Sales	21,851,791	22,749,180	897,389	1,601,393	15,166,199
			Less: Shrinkage					
2,235	2,160	<75>	ACADEMIC SUPPORT DIV	27,034	28,540	1,506	13,117	30,578
8,493	7,620	<873>	GENERAL MDSE DIVISION	67,889	63,910	<3,979>	73,396	80,514
1,890	500	<1,390>	HILLTOP SHOP	10,725	6,290	<4,435>	3,340	3,932
938	700	<238>	LU VALLE COMMONS STORE	7,146	7,950	804	<3,461>	<1,272>
1,362	1,360	<2>	HEALTH SCIENCES STORE	15,859	16,530	671	21,287	32,812
14,918	12,340	<2,578>	SHRINKAGE	128,652	123,220	<5,432>	107,679	146,564
2,518,558	2,130,873	<387,685>	TOTAL COST OF SALES	21,980,443	22,872,400	891,957	1,709,072	15,312,763
68.3	64.4	<3.9>	COST OF SALES %	68.8	68.8	0.0	73.1	78.1
1,145,524	1,159,134	<13,610>	GROSS MARGIN	9,805,517	10,216,348	<410,831>	480,817	4,108,247
31.7	35.6	<3.9>	GROSS MARGIN %	31.3	31.3	0.0	26.9	21.9
0.4	0.4	<0.0>	SHRINKAGE %	0.4	0.4	<0.0>	4.9	0.8
31.3	35.2	<4.0>	NET GROSS MARGIN %	30.9	30.9	<0.0>	22.0	21.2
15.9	12.8	3.2	ACADEMIC SUPPORT DIV	13.5	13.7	<0.2>	13.2	12.3
48.3	50.0	<1.7>	GENERAL MDSE DIVISION	49.8	49.6	0.3	32.3	44.5
38.9	41.6	<2.7>	HILLTOP SHOP	38.9	41.2	<2.4>	28.9	35.3
38.9	42.2	<3.3>	LU VALLE COMMONS STORE	31.5	34.5	<3.0>	8.0	10.8
49.6	51.4	<1.9>	E-COMMERCE DIVISION	49.9	51.1	<1.2>	48.5	50.0
10.3	37.2	<26.9>	HEALTH SCIENCES STORE	18.5	23.5	<5.0>	11.5	15.6
100.1	0.0	100.1	OPERATIONS DIVISION	100.4	0.0	100.4	0.0	0.0
86,777	79,921	6,856	OTHER INCOME	1,179,295	1,419,904	<240,609>	95,693	1,135,775
1,232,301	1,239,055	<6,754>	GROSS MARGIN/OTHER	10,984,813	11,636,252	<651,439>	576,510	5,244,022
			Less: Controllable Exp					
261,114	263,298	2,184	Career Wages	2,673,428	2,637,282	<36,146>	262,371	2,531,071
3,399	0	<3,399>	Limited Appointment	5,000	0	<5,000>	2,302	5,063
222,385	210,220	<12,165>	Student Wages	1,907,361	2,021,126	113,765	136,084	996,324
486,898	473,518	<13,380>	TOTAL WAGES	4,585,789	4,658,408	72,619	400,756	3,532,458
13.3	14.4	1.1	WAGE % TO SALES	14.4	14.1	<0.4>	18.3	18.2
117,964	127,798	9,834	Employee Benefits	1,291,855	1,278,787	<13,068>	134,062	1,221,827
8,122	5,868	<2,254>	Office Supplies	99,571	69,505	<30,066>	13,419	97,618
8,205	10,539	2,334	Telephone	80,370	98,084	17,714	7,821	77,023
52	14	<38>	Postage	214	140	<74>	<129>	<2>
0	0	0	Trav/Trips/Conference	8,099	20,020	11,921	33	548
299	300	1	Membership Fees	4,248	7,400	3,152	299	3,026
3,999	7,750	3,751	Operating Supplies	40,020	66,515	26,495	1,721	16,061
22,340	29,750	7,410	Freight Out	222,280	276,960	54,680	53,306	424,019
1,070	1,070	0	Transportation	8,102	9,050	948	2,800	7,981
0	0	0	Postage Stamp O/S	29	0	<29>	0	0
12,122	11,191	<931>	Advertising	172,547	201,890	29,343	13,296	120,284
<984>	<1,000>	<16>	Vendor Adv. Allowance	<43,462>	<66,894>	<23,432>	<1,500>	<31,919>
8,999	0	<8,999>	Direct Mail Adv.	203,652	221,500	17,848	64	226,041
1,641	1,215	<426>	Repairs & Maintenance	23,943	26,375	2,432	1,458	20,842
0	220	220	Repairs & Mtce-Equip	0	1,240	1,240	0	0
73,393	71,712	<1,681>	Bank Card Expense	596,498	565,379	<31,119>	36,107	300,743
2,912	0	<2,912>	Overs/Shorts	23,029	0	<23,029>	75	710
1,864	0	<1,864>	Credit Card Adjustments	18,386	0	<18,386>	1,376	4,288
2,497	20	<2,477>	Textbook Rental Exp	25,538	200	<25,338>	0	322
0	0	0	Rentals-Truck	1,417	2,000	583	1,873	1,873
0	0	0	Taxes & Licenses	1,700	300	<1,400>	0	596
3,191	9,470	6,279	Professional Services	96,313	106,200	9,887	22,739	141,064
1,295	1,800	505	Temp Agency Service	20,095	21,600	1,505	7,698	10,841
0	0	0	Inventory Count	0	0	0	442	442
1,375	400	<975>	Commission Expense	10,592	14,250	3,658	1,877	10,996
88	100	12	Concession Expense	60,297	58,000	<2,297>	0	630
94	0	<94>	COVID-19	14,342	0	<14,342>	5,271	79,280
0	1	<1>	Alloc of Distr Cntr	<3>	10	13	0	0
91,532	6,040	<85,492>	Payment to UCLA	168,845	136,620	<32,225>	5,268	20,015
362,068	284,258	<77,810>	TOTAL OTHER CONTROL.	3,148,518	3,115,131	<33,387>	309,376	2,755,148
848,966	757,776	<91,190>	TOTAL CONTROLLABLE EXP	7,734,307	7,773,539	39,232	710,132	6,287,607
383,334	481,279	<97,945>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	3,250,506	3,862,713	<612,207>	<133,622>	<1,043,585>
			Less: Allocated Exp					
46,499	42,943	<3,556>	Allocated Exp. -HR	442,625	419,212	<23,413>	42,507	403,528
150,086	140,801	<9,285>	Allocated Exp. Fin	1,604,499	1,524,953	<79,546>	190,199	1,784,772
85,607	89,906	4,299	Allocated Exp. -IS	1,003,469	959,118	<44,351>	126,118	1,172,182
37,504	41,808	4,304	Allocated Exp. Mktg	507,613	502,949	<4,664>	59,749	565,884
104,640	88,224	<16,416>	Allocated Exp Othr SA	1,035,759	1,029,904	<5,855>	140,297	1,292,868
98,019	89,018	<9,001>	Maintenance	982,449	946,561	<35,888>	109,330	871,247
19,289	20,686	1,397	Utilities	167,382	202,313	34,931	12,522	114,000
48,754	58,633	9,879	Depreciation	511,087	586,338	75,251	52,358	529,795
590,397	572,019	<18,378>	TOTAL ALLOCATED EXP	6,254,884	6,171,348	<83,536>	733,080	6,734,276
<207,063>	<90,740>	<116,323>	NET INCOME (LOSS)	<3,004,378>	<2,308,635>	<695,743>	<866,703>	<7,777,861>

**UCLA RESTAURANTS
INCOME STATEMENT**

MAY_10(05/01/22-05/28/22)			FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH			YTD 10 MO(08/01/21-05/28/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
322,019	285,541	36,478	1,755,950	2,092,229	<336,279>	83	83
137,574	355,882	<218,308>	1,077,040	2,671,737	<1,594,697>	0	0
226,151	321,299	<95,148>	1,520,261	2,709,336	<1,189,075>	58,325	319,664
257,655	356,958	<99,303>	1,434,784	2,624,578	<1,189,794>	0	0
118,267	181,015	<62,748>	754,047	1,388,048	<634,001>	12,557	61,819
317,656	277,620	40,036	1,694,600	2,047,560	<352,960>	8,186	97,258
1,379,322	1,778,315	<398,993>	8,236,682	13,533,488	<5,296,806>	79,151	478,824
492,691	641,185	148,494	3,047,841	4,911,337	1,863,496	42,488	197,881
35.7	36.1	0.3	37.0	36.3	<0.7>	53.7	41.3
886,631	1,137,130	<250,499>	5,188,840	8,622,151	<3,433,311>	36,663	280,943
64.3	63.9	0.3	63.0	63.7	<0.7>	46.3	58.7
66.1	67.5	<1.4>	63.8	66.7	<3.0>	<93.1>	<3,120.9>
55.3	62.2	<6.9>	57.5	61.4	<4.0>	0.0	0.0
69.3	63.0	6.2	70.5	62.8	7.7	64.8	65.2
61.5	63.6	<2.1>	59.1	63.0	<4.0>	0.0	0.0
64.9	61.5	3.4	64.3	61.0	3.2	45.1	36.0
67.2	65.7	1.5	63.9	67.7	<3.8>	<41.5>	47.9
319,630	456,346	<136,716>	1,983,013	3,624,556	<1,641,543>	37,843	366,171
1,206,261	1,593,476	<387,215>	7,171,853	12,246,707	<5,074,854>	74,506	647,114
342,199	334,409	<7,790>	3,368,848	3,348,148	<20,700>	299,421	2,865,705
0	0	0	0	0	0	0	147
313,091	381,336	68,245	2,254,986	3,220,902	965,916	32,315	182,779
<50,992>	<44,616>	6,376	<359,518>	<388,290>	<28,772>	<1,035>	<8,190>
604,299	671,129	66,830	5,264,317	6,180,760	916,443	330,701	3,040,440
43.8	37.7	<6.1>	63.9	45.7	<18.2>	417.8	635.0
180,245	167,624	<12,621>	1,758,357	1,714,480	<43,877>	193,592	1,614,203
3,447	1,945	<1,502>	18,919	11,995	<6,924>	791	5,518
2,559	3,494	935	27,800	34,700	6,900	2,734	26,798
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	1,000	1,000	315	0	<315>	0	0
66,649	85,921	19,272	6,886	10,000	3,114	<191>	263
4.8	4.8	0.0	457,908	657,595	199,687	8,596	46,126
6,777	8,883	2,106	5.6	4.9	<0.7>	10.9	9.6
0	0	0	51,683	78,730	27,047	2,430	14,468
<7,831>	<8,500>	<669>	0	0	0	0	0
12,235	3,635	<8,600>	<79,484>	<82,000>	<2,516>	<7,685>	<67,125>
7,730	8,319	589	64,881	37,490	<27,391>	1,905	17,137
1,128	1,710	582	40,074	54,681	14,607	1,433	11,487
383	2,500	2,117	34,325	29,045	<5,280>	279	1,512
0	0	0	26,023	32,955	6,932	687	7,673
0	500	500	0	0	0	0	0
0	2	2	0	4,500	4,500	0	0
7,047	5,670	<1,377>	0	11	11	0	0
0	0	0	102,007	58,350	<43,657>	3,087	36,531
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
34,099	55,640	21,541	0	0	0	0	0
0	0	0	239,957	451,848	211,891	4,847	34,895
2,286	3,140	854	0	0	0	0	0
<56>	1,250	1,306	14,130	23,943	9,813	153	771
0	0	0	8,067	10,237	2,170	<9>	171
0	0	0	26	0	<26>	0	0
1,205	0	<1,205>	0	0	0	0	0
0	0	0	36,790	0	<36,790>	0	0
238	410	172	3,888	0	<3,888>	0	0
0	0	0	3,429	5,600	2,171	238	2,604
7,675	0	<7,675>	955	0	<955>	0	10,640
18,515	63,997	45,482	133,739	1,000	<132,739>	0	0
0	0	0	137,705	609,008	471,303	2,735	10,371
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	15,403	0	<15,403>	0	7,187
344,331	407,140	62,809	0	0	0	0	0
948,630	1,078,269	129,639	3,103,782	3,744,168	640,386	215,623	1,781,231
257,631	515,207	<257,576>	8,368,099	9,924,928	1,556,829	546,324	4,821,671
			<1,196,246>	2,321,779	<3,518,025>	<471,818>	<4,174,557>
57,711	60,865	3,154	502,264	547,942	45,678	35,077	348,752
67,981	93,368	25,387	491,939	737,983	246,044	9,736	80,930
38,776	59,618	20,842	304,710	465,160	160,450	6,456	53,095
16,988	27,724	10,736	151,843	241,856	90,013	3,058	25,584
47,397	58,503	11,106	316,495	491,373	174,878	7,181	57,373
85,151	77,332	<7,819>	853,469	822,307	<31,162>	96,271	767,179
16,756	17,969	1,213	145,408	175,741	30,333	11,027	100,383
48,104	57,888	9,784	489,595	578,880	89,285	49,851	530,098
378,863	453,267	74,404	3,255,724	4,061,242	805,518	218,656	1,963,396
<121,232>	61,940	<183,172>	<4,451,970>	<1,739,463>	<2,712,507>	<690,474>	<6,137,953>
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
<121,232>	61,940	<183,172>	<4,451,970>	<1,739,463>	<2,712,507>	<690,474>	<6,137,953>
256,695	390,081	<133,386>	1,313,543	2,626,547	<1,313,004>	12,181	73,833
95,266	105,904	<10,638>	461,266	753,438	<292,172>	3,384	24,498
161,429	284,177	<122,748>	852,277	1,873,109	<1,020,832>	8,797	49,335
8.65	6.78	1.87	8.33	6.93	1.40	7.20	6.96
10.90	10.13	0.77	10.58	9.98	0.60	8.50	8.29
7.32	5.53	1.79	7.11	5.70	1.41	6.70	6.30
24,825	29,078	4,253	184,594	236,062	51,468	6,943	66,014
54.41	60.49	<6.09>	37.18	49.80	<12.62>	9.82	6.05

**LICENSING & SERVICES
INCOME STATEMENT**

MAY. 10(05/01/22-05/28/22)			FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH			YTD 10 MO(08/01/21-05/28/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
19,715	33,233	<13,518>	83,156	172,380	<89,224>	2,280	29,472
0	8,334	<8,334>	9,225	83,332	<74,107>	0	36,933
19,715	41,567	<21,852>	92,381	255,712	<163,331>	2,280	66,405
0	520	520	80	3,093	3,013	<173>	890
19,715	41,047	<21,332>	92,301	252,619	<160,318>	2,453	65,514
100.0	98.8	1.3	99.9	98.8	1.1	107.6	98.7
100.0	98.4	1.6	99.9	98.2	1.7	100.0	99.3
0.0	100.0	<100.0>	100.0	100.0	0.0	0.0	98.2
482,027	304,617	177,410	3,812,479	2,696,448	1,116,031	216,553	1,870,046
123,940	131,568	<7,628>	1,181,935	1,250,115	<68,180>	109,735	1,106,128
18,409	18,409	0	184,091	184,090	1	18,011	180,113
10,000	0	10,000	63,640	0	63,640	0	0
634,377	454,594	179,783	5,242,145	4,130,653	1,111,492	344,300	3,156,286
654,092	495,641	158,451	5,334,446	4,383,272	951,174	346,753	3,221,801
45,665	44,278	<1,387>	440,314	444,980	4,666	49,719	474,328
0	600	600	0	4,650	4,650	0	0
0	500	500	<0>	4,625	4,625	0	0
45,665	45,378	<287>	440,314	454,255	13,941	49,719	474,328
231.6	109.2	<122.5>	476.6	177.6	<299.0>	2,180.8	714.3
23,729	21,079	<2,650>	211,931	211,930	<1>	26,583	232,699
1,061	145	<916>	1,940	1,450	<490>	86	520
460	570	110	4,635	5,450	815	474	4,517
0	85	85	28	945	917	0	30
0	1,750	1,750	10,711	16,000	5,289	0	11,216
0	0	0	2,400	2,500	100	0	2,400
0	50	50	765	970	205	0	821
1,333	3,667	2,334	23,799	36,666	12,867	1,332	14,234
0	30,026	30,026	87,880	300,260	212,380	0	0
4,500	2,208	<2,292>	26,982	22,076	<4,906>	19,950	50,420
0	0	0	0	600	600	0	0
0	0	0	22,590	0	<22,590>	0	0
3,200	4,825	1,625	46,153	48,250	2,097	3,200	37,000
0	1,250	1,250	5,250	12,500	7,250	0	21,500
0	4,166	4,166	57,770	41,660	<16,110>	0	42,064
90,740	68,573	<22,167>	527,311	345,965	<181,346>	31,764	220,517
18,045	13,028	<5,017>	199,981	176,310	<23,671>	10,054	113,938
62,999	28,229	<34,770>	708,912	505,299	<203,613>	34,705	391,050
206,066	179,651	<26,415>	1,939,038	1,728,831	<210,207>	128,148	1,142,924
251,731	225,029	<26,702>	2,379,352	2,183,086	<196,266>	177,867	1,617,252
402,361	270,612	131,749	2,955,094	2,200,186	754,908	168,886	1,604,549
4,361	4,115	<246>	42,568	40,979	<1,589>	5,274	54,353
24,912	20,102	<4,810>	270,614	193,800	<76,814>	27,862	302,146
14,929	13,237	<1,692>	175,113	126,363	<48,750>	19,124	205,387
6,540	6,156	<384>	93,410	65,417	<27,993>	9,060	97,804
18,248	12,989	<5,259>	177,304	133,615	<43,689>	21,274	223,335
43,815	39,806	<4,009>	439,161	423,275	<15,886>	49,314	392,986
8,622	9,248	626	74,821	90,450	15,629	5,648	51,421
1,447	2,531	1,084	20,742	25,310	4,568	2,536	25,826
122,874	108,184	<14,690>	1,293,732	1,099,209	<194,523>	140,092	1,353,259
279,487	162,428	117,059	1,661,362	1,100,977	560,385	28,793	251,290

**UCLA STUDENT UNION
INCOME STATEMENT**

MAY. 10(05/01/22-05/28/22)			FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH			YTD 10 MO(08/01/21-05/28/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
57,232	40,076	17,156	367,070	372,175	<5,105>	54,720	212,447
14,310	31,278	<16,968>	101,447	215,368	<113,921>	891	7,587
71,541	71,354	187	468,517	587,543	<119,026>	55,610	220,035
13,745	30,590	16,845	97,529	210,628	113,099	394	6,167
19,732	9,144	<10,588>	96,704	79,815	<16,889>	3,450	32,614
33,477	39,734	6,257	194,233	290,443	96,210	3,844	38,781
46.8	55.7	8.9	41.5	49.4	8.0	6.9	17.6
38,064	31,620	6,444	274,285	297,100	<22,815>	51,766	181,254
53.2	44.3	8.9	58.5	50.6	8.0	93.1	82.4
65.5	77.2	<11.7>	73.7	78.6	<4.9>	93.7	84.7
4.0	2.2	1.8	3.9	2.2	1.7	55.8	18.7
69,298	65,000	4,298	602,630	405,000	197,630	0	125,000
17,500	17,000	500	61,250	136,000	<74,750>	0	0
1,310	1,200	110	8,865	7,425	1,440	1,450	5,875
79,266	44,024	35,242	206,153	189,359	16,794	85	914
2,746	5,756	<3,010>	21,011	39,437	<18,426>	153	1,190
170,120	132,980	37,140	899,909	777,221	122,688	1,688	132,980
208,184	164,600	43,584	1,174,194	1,074,321	99,873	53,454	314,233
32,324	40,315	7,991	276,758	395,878	119,120	35,186	352,309
20,922	22,785	1,863	196,052	203,723	7,671	13,373	92,430
53,246	63,100	9,854	472,810	599,601	126,791	48,559	444,739
74.4	88.4	14.0	100.9	102.1	1.1	87.3	202.1
29.8	36.9	7.1	34.1	37.6	3.5	20.4	53.0
17,434	19,618	2,184	138,395	191,607	53,212	17,938	166,670
757	890	133	7,014	12,003	4,989	2,557	5,673
2,475	2,824	349	21,630	28,243	6,613	2,073	21,385
<2,322>	0	2,322	2,924	5,575	2,651	0	3,523
552	0	<552>	552	7,972	7,420	0	0
2,302	0	<2,302>	2,399	6,556	4,157	0	2,067
265	700	435	4,342	6,800	2,458	0	849
5,002	3,019	<1,983>	76,232	37,382	<38,850>	2,354	14,811
66,638	31,114	<35,524>	151,567	139,762	<11,805>	96	<1,262>
0	0	0	300	300	0	0	0
0	0	0	1,637	1,700	63	0	0
36	180	144	3,845	5,404	1,559	0	2,162
185	180	<5>	1,694	1,800	106	160	1,561
2,247	2,740	493	26,664	34,057	7,393	1,645	18,501
516	882	366	3,953	6,069	2,116	139	1,490
0	50	50	<279>	500	779	0	0
0	0	0	3,060	2,887	<173>	0	0
0	250	250	34,055	1,250	<32,805>	40	2,398
7,709	7,709	0	77,090	77,090	0	6,083	82,833
11,515	12,857	1,342	66,867	79,717	12,850	987	4,418
115,313	83,013	<32,300>	623,944	646,674	22,730	34,071	327,078
168,559	146,113	<22,446>	1,096,754	1,246,275	149,521	82,630	771,817
39,625	18,487	21,138	77,440	<171,954>	249,394	<29,175>	<457,584>
5,085	5,723	638	45,189	53,566	8,377	5,151	50,914
9,204	8,278	<926>	63,339	56,208	<7,131>	4,606	36,138
5,515	5,451	<64>	41,000	36,499	<4,501>	3,162	24,507
2,416	2,535	119	21,264	18,940	<2,324>	1,498	11,408
6,742	5,349	<1,393>	45,135	38,705	<6,430>	3,517	27,175
53,513	48,598	<4,915>	536,367	516,766	<19,601>	59,804	476,577
10,531	11,293	762	91,382	110,444	19,062	6,850	62,359
20,358	24,653	4,295	213,597	246,522	32,925	21,425	224,471
113,365	111,880	<1,485>	1,057,273	1,077,650	20,377	106,012	913,548
<73,740>	<93,393>	19,653	<979,834>	<1,249,604>	269,770	<135,188>	<1,371,132>

**ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT**

MAY. 10(05/01/22-05/28/22)				FISCAL YEAR 21-22			FISCAL YEAR 20-21	
CURRENT MONTH				YTD 10 MO(08/01/21-05/28/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
346,730	364,045	17,315	Career Wages	3,607,583	3,639,894	32,311	365,111	3,536,364
9,097	815	<8,282>	Limited Appointment	43,655	11,755	<31,900>	0	4,418
33,726	34,543	817	Student Wages	243,400	316,588	73,188	17,621	102,484
389,554	399,403	9,849	TOTAL WAGES	3,894,638	3,968,237	73,599	382,732	3,643,266
6.1	6.3	0.2	WAGE % TO TOTAL SALES	7.8	6.9	<0.9>	13.6	14.6
350	4,635	4,285	Emp Awards, Profess.	25,723	18,135	<7,588>	1,014	20,702
7,881	6,911	<970>	Emp Awards, Students	11,986	10,108	<1,878>	4,703	4,703
171,787	175,196	3,409	Employee Benefits	1,733,983	1,764,674	30,691	184,135	1,776,144
6,320	6,887	567	Office Supplies	53,743	69,516	15,773	1,728	30,981
5,340	7,569	2,229	Telephone	56,769	74,717	17,948	6,390	56,132
465	752	287	Postage	4,265	6,525	2,260	585	4,123
27	3,200	3,173	Trav/Trips/Conference	2,166	49,144	46,978	0	2,251
263	200	<63>	Expense Allowance	690	2,000	1,310	0	480
9,780	1,500	<8,280>	Employee Relations	49,246	19,000	<30,246>	379	7,761
5,208	5,000	<208>	Training Programs	20,650	50,000	29,351	0	3,245
666	750	84	Fingerprinting	3,774	6,750	2,976	0	0
45	320	275	Recruitment	7,879	6,380	<1,499>	151	4,457
0	0	0	Membership Fees	0	226	226	0	219
0	20	20	Periodical Subscription	2,324	346	<1,978>	55	299
498	1,214	716	Operating Supplies	9,970	9,485	<485>	858	3,734
0	0	0	Training Courses	82	0	<82>	0	0
0	0	0	Freight Out	4	0	<4>	0	0
0	275	275	Uniforms	2,927	2,750	<177>	0	2,897
<400>	<200>	200	Security Expense	1,900	<1,600>	<3,500>	0	<251>
1,243	100	<1,143>	Security Equipment	2,716	1,000	<1,716>	301	3,349
2,087	2,500	413	Alarm Monitoring	23,474	25,000	1,526	2,063	23,676
0	2,414	2,414	Advertising	30,274	28,972	<1,302>	2,160	11,258
0	103	103	Benefits U Adv	7,846	8,809	963	0	1,894
5,274	8,848	3,574	Repairs & Maintenance	73,654	94,757	21,103	6,613	67,872
957	1,525	568	Repair-Mtce Computer	8,826	14,942	6,116	860	9,571
4,959	17,296	12,337	Repairs & Mtce-Equip	116,422	152,865	36,444	26,254	143,770
0	185	185	Printing	0	1,665	1,665	0	0
2,500	2,500	0	Bruin One Card Exp	25,453	25,453	0	500	5,000
<30>	41	71	Overs/Shorts	35	410	375	0	6
29,189	37,835	8,646	Insurance Expense	335,120	378,350	43,230	34,395	343,950
12,933	14,722	1,789	Professional Services	142,776	171,943	29,167	9,539	160,144
1,227	1,224	<3>	Legal	12,267	12,240	<27>	1,188	11,883
9,700	9,700	1	External Audit	123,245	123,244	<1>	9,417	111,667
3,496	1,000	<2,496>	Temp Agency Service	14,543	9,000	<5,543>	0	1
8,630	8,609	<21>	Internal Audit	86,303	86,090	<213>	8,358	83,576
7,360	7,360	0	Tax Consulting	15,496	15,496	0	7,145	15,044
0	10,742	10,742	PROFESSIONAL FEES PCI	10,071	32,415	22,344	455	10,139
35,838	32,083	<3,755>	SAAS	337,297	319,684	<17,613>	26,299	262,990
25,269	11,330	<13,939>	Board of Directors	122,438	118,158	<4,280>	14,719	115,815
0	500	500	Special Projects	2,676	5,000	2,324	0	1,000
3,667	2,410	<1,257>	Misc. Bank Charges	31,278	28,255	<3,023>	3,080	25,047
4,576	4,100	<476>	Armored Carrier Expense	32,681	32,400	<281>	180	1,869
16,666	17,167	501	UC PATH CHARGES	166,660	171,666	5,006	8,333	83,330
0	948	948	COVID-19	2,839	9,463	6,624	374	8,403
4,712	4,712	0	Student Med Supp Fund	45,915	46,914	999	3,575	39,481
8,158	8,158	0	UCLA Recharge Expense	81,580	81,580	0	8,158	81,580
126	500	374	Special Events	7,634	25,000	17,366	250	6,099
396,767	422,841	26,074	TOTAL OTHER CONTROL.	3,847,597	4,108,927	261,330	374,212	3,546,293
786,321	822,244	35,923	TOTAL CONTROLLABLE EXP	7,742,235	8,077,164	334,929	756,944	7,189,560
			Less: Allocated Exp					
23,383	21,159	<2,224>	Maintenance	234,366	225,038	<9,328>	26,153	208,415
4,601	4,934	333	Utilities	39,929	48,253	8,324	2,996	27,270
22,465	20,090	<2,375>	Depreciation	191,128	200,906	9,778	17,699	241,269
50,449	46,183	<4,266>	TOTAL ALLOCATED EXP	465,423	474,197	8,774	46,848	476,954
836,770	868,427	31,657	NET EXPENSE	8,207,658	8,551,361	343,703	803,792	7,666,514
<751,141>	<787,695>	<36,554>	Allocated-Svs and Ent	<7,336,154>	<7,684,542>	<348,388>	<720,905>	<6,818,137>
<42,240>	<42,240>	0	Allocated-USAC	<439,653>	<439,653>	0	<42,155>	<430,283>
<3,721>	<3,721>	0	Allocated-GSA	<43,850>	<43,850>	0	<3,483>	<39,019>
<39,668>	<37,603>	2,065	Allocated-Comm Board	<388,002>	<383,316>	4,686	<37,248>	<379,075>
<836,770>	<871,259>	<34,489>	TOTAL OTHER	<8,207,658>	<8,551,361>	<343,703>	<803,792>	<7,666,514>
0	<2,832>	<2,832>	TOTAL EXPENSE	0	0	<0>	0	0

FACILITIES
EXPENSE STATEMENT

MAY. 10(05/01/22-05/28/22)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
143,848	146,722	2,874	Career Wages
3,870	15,086	11,216	Limited Appointment
415	1,324	909	Student Wages
<569>	<650>	<81>	Labor Recharge
<9,781>	<13,407>	<3,626>	Billed Labor Costs
<1,240>	<5,000>	<3,760>	Capitalized Wages
136,542	144,075	7,533	TOTAL WAGES
81,370	85,378	4,008	Employee Benefits
163	525	362	Office Supplies
828	1,040	212	Telephone
0	0	0	Trav/Trips/Conference
0	200	200	Training Programs
7,985	4,500	<3,485>	Paper
11.2	6.3	<4.9>	Paper % To Sales
5,337	5,250	<87>	Cleaning Supplies
1,853	1,625	<228>	Replacements
346	440	94	Laundry
33,174	27,500	<5,674>	Repairs & Maintenance
3,390	4,650	1,260	Repairs & Mtce-Elevator
0	0	0	Repairs & Mtce-Equip
57	600	543	Painting Program
9,473	500	<8,973>	Incidental Proj Exp
4,537	6,300	1,763	Air Conditioning-Maint
10,499	11,015	516	Rub Remvl/Hauling
3,538	3,780	242	Rodent & Pest Control
1,359	900	<459>	Rentals-Truck
0	1,600	1,600	COVID-19
0	<31,487>	<31,487>	UCLA Cost Sharing
163,910	124,316	<39,594>	TOTAL OTHER CONTROL.
300,452	268,391	<32,061>	TOTAL CONTROLLABLE EXP
			Less: Allocated Exp
25,580	27,842	2,262	Depreciation
25,580	27,842	2,262	TOTAL ALLOCATED EXP
326,032	296,233	<29,799>	NET EXPENSE
<280,498>	<254,754>	25,744	Allocated-Svs and Ent
<8,761>	<8,761>	0	Allocated-USAC
<3,410>	<3,410>	0	Allocated-GSA
<9,981>	<8,149>	1,832	Allocated-Comm Board
<23,383>	<21,159>	2,224	Allocated-A & SS
<326,032>	<296,233>	29,799	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 21-22			FISCAL YEAR 20-21	
YTD 10 MO(08/01/21-05/28/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,528,947	1,588,858	59,911	170,153	1,333,714
30,128	144,652	114,524	6,393	47,934
6,321	14,564	8,243	2,771	16,458
<13,969>	<6,620>	7,349	<240>	<1,770>
<93,293>	<134,070>	<40,777>	<6,738>	<97,711>
<26,443>	<50,000>	<23,557>	<2,540>	<7,265>
1,431,690	1,557,384	125,694	169,799	1,291,360
874,059	926,600	52,541	103,588	781,891
2,057	2,800	743	149	1,448
9,550	10,400	850	851	8,570
0	3,000	3,000	0	200
12,000	2,000	<10,000>	0	0
50,176	45,000	<5,176>	1,685	14,900
10.7	7.7	<3.1>	3.0	6.8
33,146	52,500	19,354	1,291	16,567
20,103	16,250	<3,853>	<916>	13,454
4,802	6,226	1,424	362	4,533
349,239	283,100	<66,139>	12,340	226,131
56,521	49,500	<7,021>	5,047	45,293
1,445	1,050	<395>	198	3,275
1,723	16,000	14,277	1,608	4,203
1,496	5,000	3,504	<1,554>	22,613
34,091	49,875	15,784	12,787	35,664
85,004	111,070	26,066	3,762	31,047
31,982	37,800	5,818	3,160	41,921
16,472	9,000	<7,472>	1,659	8,078
2,114	16,000	13,886	24,043	131,279
0	<336,058>	<336,058>	0	0
1,585,982	1,307,113	<278,869>	170,061	1,391,069
3,017,672	2,864,497	<153,175>	339,860	2,682,428
249,921	278,429	28,508	24,578	247,077
249,921	278,429	28,508	24,578	247,077
3,267,593	3,142,926	<124,667>	364,438	2,929,505
<2,811,446>	<2,708,870>	102,576	<314,719>	<2,507,989>
<87,634>	<87,634>	0	<8,946>	<89,484>
<34,109>	<34,109>	0	<3,497>	<34,978>
<100,038>	<87,236>	12,802	<11,123>	<88,640>
<234,366>	<225,077>	9,289	<26,153>	<208,415>
<3,267,593>	<3,142,926>	124,667	<364,438>	<2,929,505>
0	0	<0>	0	<0>

UTILITIES
EXPENSE STATEMENT

MAY. 10(05/01/22-05/28/22)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
9,858	7,782	<2,076>	Chiller Water
40,211	47,998	7,787	Elec-Non Air Cond.
5,197	9,798	4,601	Water-Non Air Cond.
7,857	7,857	0	Steam-Non Air Cond.
1,540	3,813	2,273	Gas
0	0	0	Energy Management
0	<8,111>	<8,111>	UCLA Cost Sharing
64,663	69,137	4,474	TOTAL OTHER CONTROL.
64,663	69,137	4,474	TOTAL CONTROLLABLE EXP
<55,198>	<59,196>	<3,998>	Allocated-Svs and Ent
<2,088>	<2,088>	0	Allocated-USAC
<812>	<812>	0	Allocated-GSA
<1,964>	<2,107>	<143>	Allocated-Comm Board
<4,601>	<4,934>	<333>	Allocated-A & SS
<64,663>	<69,137>	<4,474>	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 21-22			FISCAL YEAR 20-21	
YTD 10 MO(08/01/21-05/28/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
80,319	121,479	41,160	5,726	64,436
371,242	468,455	97,213	29,689	271,720
55,405	88,830	33,425	1,778	18,792
39,875	59,318	19,443	5,990	42,516
18,133	29,303	11,170	554	3,784
0	<10,000>	<10,000>	0	0
0	<80,573>	<80,573>	0	0
564,974	676,812	111,838	43,737	401,248
564,974	676,812	111,838	43,737	401,248
<478,993>	<578,948>	<99,955>	<36,047>	<328,163>
<20,880>	<20,880>	0	<2,459>	<24,598>
<8,128>	<8,128>	0	<961>	<9,618>
<17,044>	<20,603>	<3,559>	<1,274>	<11,598>
<39,929>	<48,253>	<8,324>	<2,996>	<27,270>
<564,974>	<676,812>	<111,838>	<43,737>	<401,248>
<0>	0	0	0	<0>