

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

July (07/02/23 - 07/29/23)

Prepared

August 16, 2023

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2023 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

| JULY (07/02/23 - 07/29/23) | | | | | | | | | | FY 21-22 | | FISCAL YEAR 2022-2023 | | | | | | | | | | FY 21-22 | |
|----------------------------|--------------|--------------|----------------|--------------|--------------|--------------|--------------|----------------|----------------|----------|---|-------------------------------------|---------------|----------------|---------------|----------------|---------------|----------------|--------------|----------------|----------------|----------|--|
| CURRENT MONTH | | | | | | | | | | ** | | YTD 12 MONTHS (07/31/22 - 07/29/23) | | | | | | | | | | ** | |
| ACTUAL | | BUDGET | | VARIANCE | | | | LAST YEAR ACT | | | | ACTUAL | | BUDGET | | VARIANCE | | | | LAST YEAR ACT | | | |
| \$ | % | \$ | % | ACT/BUD | | ACT/LY ACT | | \$ | % | \$ | % | \$ | % | \$ | % | ACT/BUD | | ACT/LY ACT | | \$ | % | | |
| | | | | \$ | % | \$ | % | | | | | | | | | \$ | % | \$ | % | | | | |
| 3,545 | | 3,251 | | 294 | 9.0% | 513 | 16.9% | 3,032 | | | | 47,875 | | 45,103 | | 2,772 | 6.1% | 6,653 | 16.1% | 41,222 | | | |
| 707 | | 1,146 | | (439) | (38.3%) | 188 | 36.2% | 519 | | | | 16,782 | | 21,266 | | (4,484) | (21.1%) | 5,092 | 43.6% | 11,690 | | | |
| 691 | | 715 | | (24) | (3.4%) | (103) | (13.0%) | 794 | | | | 6,685 | | 6,964 | | (279) | (4.0%) | 139 | 2.1% | 6,546 | | | |
| 2,419 | | 103 | | 2,316 | 2248.5% | 2,278 | 1615.6% | 141 | | | | 3,867 | | 3,402 | | 465 | 13.7% | 2,049 | 112.7% | 1,818 | | | |
| 7,362 | | 5,215 | | 2,147 | 41.2% | 2,876 | 64.1% | 4,486 | | | | 75,209 | | 76,735 | | (1,526) | (2.0%) | 13,933 | 22.7% | 61,276 | | | |
| 1,307 | 36.9% | 1,026 | 31.6% | 281 | 5.3 | 333 | 4.8 | 974 | 32.1% | | | 16,471 | 34.4% | 15,291 | 33.9% | 1,180 | 0.5 | 3,156 | 2.1 | 13,315 | 32.3% | | |
| 525 | 74.3% | 808 | 70.5% | (283) | 3.8 | 149 | 1.9 | 376 | 72.4% | | | 11,968 | 71.3% | 14,969 | 70.4% | (3,001) | 0.9 | 3,755 | 1.0 | 8,213 | 70.3% | | |
| 691 | 100.0% | 714 | 99.9% | (23) | 0.1 | (102) | 0.1 | 793 | 99.9% | | | 6,684 | 100.0% | 6,958 | 99.9% | (274) | 0.1 | 139 | 0.0 | 6,545 | 100.0% | | |
| 2,396 | 99.0% | 74 | 71.8% | 2,322 | 27.2 | 2,275 | 13.2 | 121 | 85.8% | | | 3,483 | 90.1% | 2,975 | 87.4% | 508 | 2.7 | 1,970 | 6.9 | 1,513 | 83.2% | | |
| 4,919 | 66.8% | 2,622 | 50.3% | 2,297 | 16.5 | 2,655 | 16.3 | 2,264 | 50.5% | | | 38,606 | 51.3% | 40,193 | 52.4% | (1,587) | (1.1) | 9,020 | 3.0 | 29,586 | 48.3% | | |
| 635 | 17.9% | 621 | 19.1% | (14) | 1.2 | (76) | 0.5 | 559 | 18.4% | | | 8,048 | 16.8% | 7,856 | 17.4% | (192) | 0.6 | (1,037) | 0.2 | 7,011 | 17.0% | | |
| 638 | 90.2% | 802 | 70.0% | 164 | (20.2) | (35) | 26.0 | 603 | 116.2% | | | 9,732 | 58.0% | 10,493 | 49.3% | 761 | (8.7) | (1,415) | 13.1 | 8,317 | 71.1% | | |
| 51 | 7.4% | 74 | 10.3% | 23 | 2.9 | 13 | 0.7 | 64 | 8.1% | | | 654 | 9.8% | 863 | 12.4% | 209 | 2.6 | 132 | 2.2 | 786 | 12.0% | | |
| 77 | 3.2% | 95 | 92.2% | 18 | 89.0 | 1 | 52.1 | 78 | 55.3% | | | 920 | 23.8% | 1,168 | 34.3% | 248 | 10.5 | (161) | 17.9 | 759 | 41.7% | | |
| 1,401 | 19.0% | 1,592 | 30.5% | 191 | 11.5 | (97) | 10.1 | 1,304 | 29.1% | | | 19,354 | 25.7% | 20,380 | 26.6% | 1,026 | 0.9 | (2,481) | 1.8 | 16,873 | 27.5% | | |
| 281 | 7.9% | 192 | 5.9% | (89) | (2.0) | (72) | (1.0) | 209 | 6.9% | | | 2,702 | 5.6% | 2,100 | 4.7% | (602) | (0.9) | (389) | 0.0 | 2,313 | 5.6% | | |
| 65 | 9.2% | 127 | 11.1% | 62 | 1.9 | 20 | 7.2 | 85 | 16.4% | | | 1,752 | 10.4% | 2,342 | 11.0% | 590 | 0.6 | (206) | 2.8 | 1,546 | 13.2% | | |
| 262 | 37.9% | 87 | 12.2% | (175) | (25.7) | (91) | (16.4) | 171 | 21.5% | | | 2,174 | 32.5% | 1,974 | 28.3% | (200) | (4.2) | (154) | (1.6) | 2,020 | 30.9% | | |
| 56 | 2.3% | 35 | 34.0% | (21) | 31.7 | (43) | 6.9 | 13 | 9.2% | | | 718 | 18.6% | 712 | 20.9% | (6) | 2.3 | (174) | 11.3 | 544 | 29.9% | | |
| 664 | 9.0% | 441 | 8.5% | (223) | (0.5) | (186) | 1.7 | 478 | 10.7% | | | 7,346 | 9.8% | 7,128 | 9.3% | (218) | (0.5) | (923) | 0.7 | 6,423 | 10.5% | | |
| 391 | 11.0% | 213 | 6.6% | 178 | 4.4 | 184 | 4.2 | 207 | 6.8% | | | 5,721 | 11.9% | 5,335 | 11.8% | 386 | 0.1 | 1,730 | 2.2 | 3,991 | 9.7% | | |
| (178) | (25.2%) | (121) | (10.6%) | (57) | (14.6) | 135 | 35.1 | (313) | (60.3%) | | | 484 | 2.9% | 2,134 | 10.0% | (1,650) | (7.1) | 2,134 | 17.0 | (1,650) | (14.1%) | | |
| 378 | 54.7% | 553 | 77.3% | (175) | (22.6) | (180) | (15.6) | 558 | 70.3% | | | 3,856 | 57.7% | 4,121 | 59.2% | (265) | (1.5) | 117 | 0.6 | 3,739 | 57.1% | | |
| 2,263 | 93.6% | (56) | (54.4%) | 2,319 | 148.0 | 2,233 | 72.3 | 30 | 21.3% | | | 1,845 | 47.7% | 1,095 | 32.2% | 750 | 15.5 | 1,635 | 36.1 | 210 | 11.6% | | |
| 2,854 | 38.8% | 589 | 11.3% | 2,265 | 27.5 | 2,372 | 28.1 | 482 | 10.7% | | | 11,906 | 15.8% | 12,685 | 16.5% | (779) | (0.7) | 5,616 | 5.5 | 6,290 | 10.3% | | |
| 901 | 12.2% | 803 | 15.4% | (98) | 3.2 | 146 | 11.1 | 1,047 | 23.3% | | | 10,035 | 13.3% | 9,581 | 12.5% | (454) | (0.8) | (1,340) | 0.9 | 8,695 | 14.2% | | |
| 257 | 3.5% | 265 | 5.1% | 8 | 1.6 | (12) | 2.0 | 245 | 5.5% | | | 3,374 | 4.5% | 3,244 | 4.2% | (130) | (0.3) | (52) | 0.9 | 3,322 | 5.4% | | |
| 71 | 1.0% | 63 | 1.2% | (8) | 0.2 | (3) | 0.5 | 68 | 1.5% | | | 720 | 1.0% | 776 | 1.0% | 56 | 0.0 | (64) | 0.1 | 656 | 1.1% | | |
| 187 | 2.5% | 202 | 3.9% | 15 | 1.4 | 22 | 2.2 | 209 | 4.7% | | | 2,064 | 2.7% | 2,426 | 3.2% | 362 | 0.5 | (5) | 0.7 | 2,059 | 3.4% | | |
| 1,416 | 19.2% | 1,333 | 25.6% | (83) | 6.4 | 153 | 15.8 | 1,569 | 35.0% | | | 16,193 | 21.5% | 16,027 | 20.9% | (166) | (0.6) | (1,461) | 2.5 | 14,732 | 24.0% | | |
| 1,438 | 19.5% | (744) | (14.3%) | 2,182 | 33.8 | 2,525 | 43.7 | (1,087) | (24.2%) | | | (4,287) | (5.7%) | (3,342) | (4.4%) | (945) | (1.3) | 4,155 | 8.1 | (8,442) | (13.8%) | | |
| 59 | 0.8% | 2 | 0.0% | 57 | 0.8 | 52 | 0.6 | 7 | 0.2% | | | 777 | 1.0% | 24 | 0.0% | 753 | 1.0 | (1,498) | (2.7) | 2,275 | 3.7% | | |
| 66 | 0.9% | 18 | 0.3% | 48 | 0.6 | 54 | 0.6 | 12 | 0.3% | | | 588 | 0.8% | 215 | 0.3% | 373 | 0.5 | 480 | 0.6 | 108 | 0.2% | | |
| (14) | (0.2%) | (14) | (0.3%) | 0 | 0.1 | 4 | 0.2 | (18) | (0.4%) | | | (168) | (0.2%) | (168) | (0.2%) | 0 | 0.0 | 48 | 0.2 | (216) | (0.4%) | | |
| 0 | 0.0% | 0 | 0.0% | 0 | 0.0 | 0 | 0.0 | 0 | 0.0% | | | 0 | 0.0% | 0 | 0.0% | 0 | 0.0 | 0 | 0.0 | 0 | 0.0% | | |
| 266 | 3.6% | 266 | 5.1% | 0 | (1.5) | (37) | (3.2) | 303 | 6.8% | | | 3,267 | 4.3% | 3,190 | 4.2% | 77 | 0.1 | 56 | (0.9) | 3,211 | 5.2% | | |
| 377 | 5.1% | 272 | 5.2% | 105 | (0.1) | 73 | (1.7) | 304 | 6.8% | | | 4,464 | 5.9% | 3,261 | 4.2% | 1,203 | 1.7 | (914) | (2.9) | 5,378 | 8.8% | | |
| 1,815 | 24.7% | (472) | (9.1%) | 2,287 | 33.8 | 2,598 | 42.2 | (783) | (17.5%) | | | 177 | 0.2% | (81) | (0.1%) | 258 | 0.3 | 3,241 | 5.2 | (3,064) | (5.0%) | | |

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2023 (\$000's)
DIVISIONS FULLY ALLOCATED**

| JULY (07/02/23 - 07/29/23) | | | | | | | | | | FY 21-22 | | | | | | | | | |
|--|--------------|--------------|----------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|--------------|----------------|----------------|
| CURRENT MONTH | | | | | | | | | | ** | | | | | | | | | |
| ACTUAL | | BUDGET | | VARIANCE | | | | LAST YEAR ACT | | | | | | | | | | | |
| \$ | % | \$ | % | ACT/BUD | | ACT/LY ACT | | \$ | % | | | | | | | | | | |
| | | | | \$ | % | \$ | % | | | | | | | | | | | | |
| 3,545 | | 3,251 | | 294 | 9.0% | 513 | 16.9% | 3,032 | | | | | | | | | | | |
| 707 | | 1,146 | | (439) | (38.3%) | 188 | 36.2% | 519 | | | | | | | | | | | |
| 691 | | 715 | | (24) | (3.4%) | (103) | (13.0%) | 794 | | | | | | | | | | | |
| 2,419 | | 103 | | 2,316 | 2248.5% | 2,278 | 1615.6% | 141 | | | | | | | | | | | |
| 7,362 | | 5,215 | | 2,147 | 41.2% | 2,876 | 64.1% | 4,486 | | | | | | | | | | | |
| 1,307 | 36.9% | 1,026 | 31.6% | 281 | 5.3 | 333 | 4.8 | 974 | 32.1% | | | | | | | | | | |
| 525 | 74.3% | 808 | 70.5% | (283) | 3.8 | 149 | 1.9 | 376 | 72.4% | | | | | | | | | | |
| 691 | 100.0% | 714 | 99.9% | (23) | 0.1 | (102) | 0.1 | 793 | 99.9% | | | | | | | | | | |
| 2,396 | 99.0% | 74 | 71.8% | 2,322 | 27.2 | 2,275 | 13.2 | 121 | 85.8% | | | | | | | | | | |
| 4,919 | 66.8% | 2,622 | 50.3% | 2,297 | 16.5 | 2,655 | 16.3 | 2,264 | 50.5% | | | | | | | | | | |
| 916 | 25.8% | 813 | 25.0% | (103) | (0.8) | (148) | (0.5) | 768 | 25.3% | | | | | | | | | | |
| 703 | 99.4% | 929 | 81.1% | 226 | (18.3) | (14) | 33.4 | 689 | 132.8% | | | | | | | | | | |
| 312 | 45.2% | 161 | 22.5% | (151) | (22.7) | (77) | (15.6) | 235 | 29.6% | | | | | | | | | | |
| 133 | 5.5% | 130 | 126.2% | (3) | 120.7 | (42) | 59.0 | 91 | 64.5% | | | | | | | | | | |
| 2,064 | 28.0% | 2,033 | 39.0% | (31) | 11.0 | (281) | 11.7 | 1,783 | 39.7% | | | | | | | | | | |
| 391 | 11.0% | 213 | 6.6% | 178 | 4.4 | 184 | 4.2 | 207 | 6.8% | | | | | | | | | | |
| (178) | (25.2%) | (121) | (10.6%) | (57) | (14.6) | 135 | 35.1 | (313) | (60.3%) | | | | | | | | | | |
| 378 | 54.7% | 553 | 77.3% | (175) | (22.6) | (180) | (15.6) | 558 | 70.3% | | | | | | | | | | |
| 2,263 | 93.6% | (56) | (54.4%) | 2,319 | 148.0 | 2,233 | 72.3 | 30 | 21.3% | | | | | | | | | | |
| 2,854 | 38.8% | 589 | 11.3% | 2,265 | 27.5 | 2,372 | 28.1 | 482 | 10.7% | | | | | | | | | | |
| 633 | 17.9% | 678 | 20.9% | 45 | 3.0 | 253 | 11.3 | 886 | 29.2% | | | | | | | | | | |
| 298 | 42.1% | 386 | 33.7% | 88 | (8.4) | 29 | 20.9 | 327 | 63.0% | | | | | | | | | | |
| 133 | 19.2% | 157 | 22.0% | 24 | 2.8 | 97 | 9.8 | 230 | 29.0% | | | | | | | | | | |
| 352 | 14.6% | 112 | 108.7% | (240) | 94.1 | (226) | 74.8 | 126 | 89.4% | | | | | | | | | | |
| 1,416 | 19.2% | 1,333 | 25.6% | (83) | 6.4 | 153 | 15.8 | 1,569 | 35.0% | | | | | | | | | | |
| (241) | (3.3%) | (465) | (8.9%) | 224 | 5.6 | 438 | 11.8 | (679) | (15.1%) | | | | | | | | | | |
| (477) | (6.5%) | (507) | (9.7%) | 30 | 3.2 | 163 | 7.8 | (640) | (14.3%) | | | | | | | | | | |
| 245 | 3.3% | 396 | 7.6% | (151) | (4.3) | (83) | (4.0) | 328 | 7.3% | | | | | | | | | | |
| 1,911 | 26.0% | (168) | (3.2%) | 2,079 | 29.2 | 2,007 | 28.1 | (96) | (2.1%) | | | | | | | | | | |
| 1,438 | 19.5% | (744) | (14.3%) | 2,182 | 33.8 | 2,525 | 43.7 | (1,087) | (24.2%) | | | | | | | | | | |
| 59 | 0.8% | 2 | 0.0% | 57 | 0.8 | 52 | 0.6 | 7 | 0.2% | | | | | | | | | | |
| 66 | 0.9% | 18 | 0.3% | 48 | 0.6 | 54 | 0.6 | 12 | 0.3% | | | | | | | | | | |
| (14) | (0.2%) | (14) | (0.3%) | 0 | 0.1 | 4 | 0.2 | (18) | (0.4%) | | | | | | | | | | |
| 0 | 0.0% | 0 | 0.0% | 0 | 0.0 | 0 | 0.0 | 0 | 0.0% | | | | | | | | | | |
| 266 | 3.6% | 266 | 5.1% | 0 | (1.5) | (37) | (3.2) | 303 | 6.8% | | | | | | | | | | |
| 377 | 5.1% | 272 | 5.2% | 105 | (0.1) | 73 | (1.7) | 304 | 6.8% | | | | | | | | | | |
| 1,815 | 24.7% | (472) | (9.1%) | 2,287 | 33.8 | 2,598 | 42.2 | (783) | (17.5%) | | | | | | | | | | |
| GROSS INCOME | | | | | | | | | | | | | | | | | | | |
| UCLA Store | | | | | | | | | | 47,875 | | 45,103 | | 2,772 | 6.1% | 6,653 | 16.1% | 41,222 | |
| UCLA Restaurants | | | | | | | | | | 16,782 | | 21,266 | | (4,484) | (21.1%) | 5,092 | 43.6% | 11,690 | |
| Licensing & Services | | | | | | | | | | 6,685 | | 6,964 | | (279) | (4.0%) | 139 | 2.1% | 6,546 | |
| UCLA Student Union | | | | | | | | | | 3,867 | | 3,402 | | 465 | 13.7% | 2,049 | 112.7% | 1,818 | |
| TOTAL | | | | | | | | | | 75,209 | | 76,735 | | (1,526) | (2.0%) | 13,933 | 22.7% | 61,276 | |
| GROSS MARGIN | | | | | | | | | | | | | | | | | | | |
| UCLA Store | | | | | | | | | | 16,471 | 34.4% | 15,291 | 33.9% | 1,180 | 0.5 | 3,156 | 2.1 | 13,315 | 32.3% |
| UCLA Restaurants | | | | | | | | | | 11,968 | 71.3% | 14,969 | 70.4% | (3,001) | 0.9 | 3,755 | 1.0 | 8,213 | 70.3% |
| Licensing & Services | | | | | | | | | | 6,684 | 100.0% | 6,958 | 99.9% | (274) | 0.1 | 139 | 0.0 | 6,545 | 100.0% |
| UCLA Student Union | | | | | | | | | | 3,483 | 90.1% | 2,975 | 87.4% | 508 | 2.7 | 1,970 | 6.9 | 1,513 | 83.2% |
| TOTAL | | | | | | | | | | 38,606 | 51.3% | 40,193 | 52.4% | (1,587) | (1.1) | 9,020 | 3.0 | 29,586 | 48.3% |
| TOTAL CONTROLLABLES | | | | | | | | | | | | | | | | | | | |
| UCLA Store | | | | | | | | | | 10,751 | 22.5% | 9,956 | 22.1% | (795) | (0.4) | (1,427) | 0.1 | 9,324 | 22.6% |
| UCLA Restaurants | | | | | | | | | | 11,484 | 68.4% | 12,835 | 60.4% | 1,351 | (8.0) | (1,621) | 16.0 | 9,863 | 84.4% |
| Licensing & Services | | | | | | | | | | 2,828 | 42.3% | 2,836 | 40.7% | 8 | (1.6) | (21) | 0.6 | 2,807 | 42.9% |
| UCLA Student Union | | | | | | | | | | 1,638 | 42.4% | 1,880 | 55.3% | 242 | 12.9 | (335) | 29.3 | 1,303 | 71.7% |
| TOTAL | | | | | | | | | | 26,701 | 35.5% | 27,507 | 35.8% | 806 | 0.3 | (3,404) | 2.5 | 23,297 | 38.0% |
| CONTRIBUTION | | | | | | | | | | | | | | | | | | | |
| UCLA Store | | | | | | | | | | 5,721 | 11.9% | 5,335 | 11.8% | 386 | 0.1 | 1,730 | 2.2 | 3,991 | 9.7% |
| UCLA Restaurants | | | | | | | | | | 484 | 2.9% | 2,134 | 10.0% | (1,650) | (7.1) | 2,134 | 17.0 | (1,650) | (14.1%) |
| Licensing & Services | | | | | | | | | | 3,856 | 57.7% | 4,121 | 59.2% | (265) | (1.5) | 117 | 0.6 | 3,739 | 57.1% |
| UCLA Student Union | | | | | | | | | | 1,845 | 47.7% | 1,095 | 32.2% | 750 | 15.5 | 1,635 | 36.1 | 210 | 11.6% |
| TOTAL | | | | | | | | | | 11,906 | 15.8% | 12,685 | 16.5% | (779) | (0.7) | 5,616 | 5.5 | 6,290 | 10.3% |
| ALLOCATED EXPENSES | | | | | | | | | | | | | | | | | | | |
| UCLA Store | | | | | | | | | | 8,465 | 17.7% | 7,768 | 17.2% | (697) | (0.5) | (560) | 1.5 | 7,905 | 19.2% |
| UCLA Restaurants | | | | | | | | | | 4,661 | 27.8% | 5,181 | 24.4% | 520 | (3.4) | (769) | 5.5 | 3,892 | 33.3% |
| Licensing & Services | | | | | | | | | | 1,527 | 22.8% | 1,533 | 22.0% | 6 | (0.8) | 101 | 2.1 | 1,628 | 24.9% |
| UCLA Student Union | | | | | | | | | | 1,540 | 39.8% | 1,545 | 45.4% | 5 | 5.6 | (233) | 32.1 | 1,307 | 71.9% |
| TOTAL | | | | | | | | | | 16,193 | 21.5% | 16,027 | 20.9% | (166) | (0.6) | (1,461) | 2.5 | 14,732 | 24.0% |
| NET INCOME (LOSS) FROM OPERATIONS | | | | | | | | | | | | | | | | | | | |
| UCLA Store | | | | | | | | | | (2,744) | (3.6%) | (2,433) | (3.2%) | (311) | (0.4) | 1,170 | 2.8 | (3,914) | (6.4%) |
| UCLA Restaurants | | | | | | | | | | (4,177) | (5.6%) | (3,048) | (4.0%) | (1,129) | (1.6) | 1,365 | 3.4 | (5,542) | (9.0%) |
| Licensing & Services | | | | | | | | | | 2,329 | 3.1% | 2,589 | 3.4% | (260) | (0.3) | 218 | (0.3) | 2,111 | 3.4% |
| UCLA Student Union | | | | | | | | | | 305 | 0.4% | (450) | (0.6%) | 755 | 1.0 | 1,402 | 2.2 | (1,097) | (1.8%) |
| TOTAL | | | | | | | | | | (4,287) | (5.7%) | (3,342) | (4.4%) | (945) | (1.3) | 4,155 | 8.1 | (8,442) | (13.8%) |
| OTHER INC/(EXP) | | | | | | | | | | | | | | | | | | | |
| Non-Recurrent Inc/(Exp) | | | | | | | | | | 777 | 1.0% | 24 | 0.0% | 753 | 1.0 | (1,498) | (2.7) | 2,275 | 3.7% |
| Interest Income | | | | | | | | | | 588 | 0.8% | 215 | 0.3% | 373 | 0.5 | 480 | 0.6 | 108 | 0.2% |
| Interest (Expense) | | | | | | | | | | (168) | (0.2%) | (168) | (0.2%) | 0 | 0.0 | 48 | 0.2 | (216) | (0.4%) |
| Income Taxes | | | | | | | | | | 0 | 0.0% | 0 | 0.0% | 0 | 0.0 | 0 | 0.0 | 0 | 0.0% |
| Student Union Fee Income | | | | | | | | | | 3,267 | 4.3% | 3,190 | 4.2% | 77 | 0.1 | 56 | (0.9) | 3,211 | 5.2% |
| TOTAL | | | | | | | | | | 4,464 | 5.9% | 3,261 | 4.2% | 1,203 | 1.7 | (914) | (2.9) | 5,378 | 8.8% |
| NET INCOME (LOSS) | | | | | | | | | | 177 | 0.2% | (81) | (0.1%) | 258 | 0.3 | 3,241 | 5.2 | (3,064) | (5.0%) |

ASUCLA
P/L Reconciliation
Jul-23

| <i>Financial Analysis</i> | | \$000's |
|---|-------|----------------|
| | | Jul-23 |
| Budgeted Net Income/(Loss) | | (472) |
| UCLA Store | | |
| Gross Margin: | | |
| Bearwear above plan due to an increase in the summer campus population, tourists, sports camps and campus events | 188 | |
| Fastrack below plan due to discounting for out-of-date goods and selling old stock to make room for new product assortments | (20) | |
| Graduation ETC above plan mostly strong sales of regalia, graduate products and larger than anticipated ancillary purchases | 44 | |
| Campus Portrait Studio below plan: less traffic based on yearbook department restrictions and reduced CPS Express expansion orders | (14) | |
| Market above plan due to an increase in foot traffic, new food options, and a successful Cal Fresh EBT marketing program | 20 | |
| E-Commerce below plan due to shift of business to in-person purchases | (38) | |
| New Text above plan primarily related to volume, timing and inclusive access | 28 | |
| Bookzone below plan due to timing (large department order occurred in prior month) | (38) | |
| Custom Shop above plan due to year-end bulk orders of customized goods | 141 | |
| Computer Store below plan mostly due to lower average selling price for Apple laptops | (20) | |
| Hilltop above plan due to better product selection and assortment and increased traffic from the resident hall food voucher program | 17 | |
| Total Wages above plan | (9) | |
| Other, negative controllables (mostly payment to UCLA) | (121) | |
| Total Contribution | | 178 |
| UCLA Restaurants | | |
| Gross Margin: | | |
| Northern Lights below plan: the location closed for summer operations to reduce service points for unanticipated plan of many summer classes being virtual and not on campus | (25) | |
| CSSC below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized and additional reduced traffic (summer classes virtual rather than in person) | (17) | |
| Café Synapse below plan: rebound to 2019 traffic and sales levels have not materialized | (21) | |
| ScrubJay Café below plan: initial sales expectations lower than projected (no history for first budget) | (21) | |
| South Café below plan: planned location will not go forward | (58) | |
| LuValle Food Servery below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and impact of closure for construction on Public Policy building | (33) | |
| Café 451 below plan: the location closed for summer operations to reduce service points for unanticipated plan of many summer classes being virtual and not on campus | (17) | |
| Jimmy's below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and impact of closure for construction on Public Policy building | (20) | |
| Taco Bell below plan: the location closed for summer operations to reduce service points for unanticipated plan of many summer classes being virtual and not on campus | (36) | |
| Concessions above plan mostly due to unbudgeted Jiu Jitsu World Tournament | 16 | |
| Total Wages below plan | 132 | |
| Other, positive controllables (\$93K) slightly offset by various gross margin variances | 43 | |
| Total Contribution | | (57) |
| Licensing & Services | | |
| Gross Margin: | | |
| Licensing Domestic above plan: better than anticipated royalties from Nike, new programs and strong sales to Fanatics | 91 | |
| Licensing International below plan due to diminished retail sales globally | (58) | |
| Licensing Campus Sourcing slightly above plan | 5 | |
| Leased Ops ahead of plan: higher utility charges and unplanned CSSC Wescom ATM | 4 | |
| Photography above plan due to a higher number of photography jobs | 10 | |
| Marketing Ventures below plan: level of new advertising business has not been achieved | (75) | |
| Total Wages below plan | 17 | |
| Other, negative controllables mostly Licensing | (169) | |
| Total Contribution | | (175) |
| UCLA Student Union | | |
| Gross Margin: | | |
| Event Services above plan due to an increase in summer camp space usage and new student orientation business | 92 | |
| Student Union Ops. above plan mostly due to recognition of certain operational costs supported by the State Funding | #### | |
| Total Wages below plan | 10 | |
| Other, negative controllables | (13) | |
| Total Contribution | | 2,319 |
| Allocated Expenses and Other | | |
| A&SS above plan in various accounts | (98) | |
| Facilities below plan in various accounts slightly offset by unrealized cost sharing with UCLA | 8 | |
| Utilities above plan mostly due to unrealized cost sharing with UCLA with some offset for lower steam and water consumption | (8) | |
| Depreciation below plan due to timing of capital expenditures | 15 | |
| Non-recurrent higher than plan | 57 | |
| Interest income higher than plan | 48 | |
| Total | | 22 |
| Actual Net Income/(Loss) | | 1,815 |

ASUCLA
P/L Reconciliation
Year-To-Date Through July, 2023

| Financial Analysis | \$000's |
|---|-------------|
| Budgeted Net Income/(Loss) | (81) |
| UCLA Store | |
| Gross Margin: | |
| Bearwear above plan: strong sales for Spring Break, Score Big promotions, men's and women's basketball, March Madness, gymnastics, the holidays and summer traffic | 1,385 |
| Fastrack below plan: discounting of out-of-stock product (changes to the department) | (143) |
| Graduation ETC. above plan due to an increase in retail purchases for undergraduate and graduate regalia | 182 |
| Campus Portrait Studio below plan due to less traffic due to yearbook deadlines | (167) |
| Market above plan: strong CalFresh/EBT program, new food items, accepting ResHall meal vouchers and redemption of marketing coupons for Joe N Go coffee | 273 |
| Essentials below plan due to a change in the materials and supplies students use, and some impact from the UAW strike | (119) |
| E-Commerce below plan due to supply chain issues, timing for the fall catalog and shift from students shopping remotely in 2021 to in-store Bearwear sales | (373) |
| New Text below plan due to the hybrid and remote nature of many Summer Session courses and a decline in traditional print textbook sales (shift to Inclusive Access titles) | (168) |
| Used Text below plan: impact of remote learning and strong transition to Inclusive Access titles reduced sales of traditional print textbooks | (234) |
| HSS Dental above plan: overall strong results and an increase in dental assistants to the program | 305 |
| Hilltop above plan: more visitors and expanded product selection and accepting the resident hall food voucher program | 302 |
| Total Wages above plan | (217) |
| Other, mostly negative controllables | (640) |
| Total Contribution | 386 |
| UCLA Restaurants | |
| Gross Margin: | |
| Kerckhoff Coffeehouse below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather | (111) |
| Northern Lights below plan: location did not reopen until last week of September once Fall classes began | (81) |
| Anderson Café above plan due to increasing customer trends for several areas across campus and new marketing campaigns | 189 |
| CSSC below plan: summer traffic less than previous years, some summer classes virtual rather than in person, lower sales rebound, and negative impact of UAW strike | (146) |
| Café Synapse below plan: expectation for rebound of customers around this area has not been realized | (185) |
| ScrubJay Café below plan: new operation opened January 25, 2023 | (560) |
| South Café below plan: location will not go forward as planned | (706) |
| LuValle Food Servery below plan: the rebound to 2019 traffic and sales levels have not materialized and the negative impact of the UAW strike | (314) |
| Cafe 451 below plan as the assumption of rebound to 2019 traffic and sales levels have not materialized | (160) |
| Jimmy's below plan as the assumption of rebound to 2019 traffic and sales has not occurred | (210) |
| Cooperage below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather | (47) |
| Taco Bell below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather | (198) |
| Catering below plan: assumption of growth this year has not yet fully materialized, and Basic Needs Committee cancelled/postponed meals for food insecurity | (503) |
| Concessions above plan: higher attendance related to MBB, Softball and Gymnastics and unplanned tournament | 197 |
| Total Wages lower than plan (mostly student) | 679 |
| Other, positive controllables (\$671K) slightly offset by various negative gross margin variances | 506 |
| Total Contribution | (1,650) |
| Licensing & Services | |
| Gross Margin: | |
| Licensing Domestic above plan: better than expected Nike income and fall shipments, and many retailers showing positive increases over prior year | 1,023 |
| Licensing Foreign below plan: overall lower sales than expected | (441) |
| Licensing Campus Sourcing below plan due to less campus product requests | (102) |
| Leased Ops above plan: mostly higher utilities and unplanned ATM | 76 |
| Marketing Ventures below plan due to the delay in LED project and anticipated new business not yet achieved | (847) |
| Total Wages below plan | 149 |
| Other, mostly negative controllables | (123) |
| Total Contribution | (265) |
| UCLA Student Union | |
| Gross Margin: | |
| Event Services above plan due to an increase in student programming, commencements held in our spaces and summer camp usage | 243 |
| Student Union Ops. above plan mostly due to higher strategic funding | 265 |
| Total Wages below plan | 150 |
| Other, positive controllables | 92 |
| Total Contribution | 750 |
| Allocated Expenses and Other | |
| A&SS above plan in various accounts | (454) |
| Facilities above plan: higher wages, benefits and various other controllables including unrealized budgeted cost sharing with UCLA | (130) |
| Utilities below plan: UCLA rebate for prior chiller water costs and lower consumption, slightly offset by unrealized cost sharing with UCLA | 56 |
| Depreciation lower than plan due to timing of capitals | 362 |
| Non-recurrent higher than plan | 753 |
| Interest Income higher than plan | 373 |
| Student Union Fees higher than plan | 77 |
| Total | 1,037 |
| Actual Net Income/(Loss) | 177 |

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS**
(\$000)

| | Current Month July 2023 | Prior Month June 2023 | Prior Year July 2022 |
|--|----------------------------|--------------------------|-------------------------|
| ASSETS | | | |
| CURRENT ASSETS: | | | |
| Cash and cash equivalents | 17,794 | 18,383 | 22,810 |
| Accounts receivable | 9,704 | 8,897 | 6,727 |
| Less: Allowance for doubtful accounts | (478) | (476) | (425) |
| Accounts receivable, net | 9,227 | 8,421 | 6,302 |
| Student fees receivable | 107 | 0 | 258 |
| Inventories | 8,363 | 7,419 | 7,220 |
| Prepaid expenses and other current assets | 1,107 | 1,040 | 872 |
| Total current assets | 36,598 | 35,264 | 37,462 |
| LONG TERM ASSETS | | | |
| Property, equipment and improvements | 76,766 | 76,614 | 75,569 |
| Less: Accumulated depreciation | (59,595) | (59,459) | (57,740) |
| Total long term assets | 17,171 | 17,155 | 17,828 |
| TOTAL ASSETS | 53,769 | 52,419 | \$55,290 |
| LIABILITIES AND RETAINED EARNINGS | | | |
| CURRENT LIABILITIES: | | | |
| Accounts payable | 9,298 | 9,073 | 9,394 |
| Wages and payroll taxes payable | 36,603 | 37,034 | 36,776 |
| Sales tax payable & other liabilities | 1,352 | 1,053 | 1,191 |
| Interest payable | 27 | 13 | 37 |
| Deferred income | 1,439 | 1,968 | 2,105 |
| Funds held for others | 395 | 439 | 268 |
| Current portion of long term debt | 1,087 | 1,087 | 1,040 |
| Total current liabilities | 50,201 | 50,667 | 50,811 |
| LONG TERM DEBT: | | | |
| AU expansion loan | 2,119 | 2,119 | 3,206 |
| Total long term debt | 2,119 | 2,119 | 3,206 |
| TOTAL LIABILITIES | 52,320 | 52,786 | 54,017 |
| RETAINED EARNINGS: | | | |
| Beginning Balance | 1,272 | 1,272 | 4,337 |
| Year-to-date net income/(loss) | 177 | (1,639) | (3,064) |
| Ending Balance | 1,449 | (367) | 1,273 |
| TOTAL LIABILITIES AND RETAINED EARNINGS | 53,769 | 52,419 | 55,290 |

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
July 2023
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) 1,815

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

Depreciation 187

(Increase)/decrease in current assets:

Accounts receivable (805)

Student fees receivable (107)

Inventories (943)

Prepaid expenses and other current assets (67)

Increase/(decrease) in current liabilities:

Accounts payable 171

Sales tax payable & other liabilities 299

Wages and payroll taxes payable (431)

Interest payable 14

Deferred Income (529)

Funds held for others (44)

Net cash provided/(used) by operating activities **(440)**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (149)

Net cash used in investing activities **(149)**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan 0

Net cash provided/(used) by financing activities **0**

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

| Current Month | Year to Date | Prior Year to Date |
|---------------|----------------|--------------------|
| 1,815 | 177 | (3,064) |
| 187 | 2,064 | 2,059 |
| (805) | (2,925) | (4,332) |
| (107) | 151 | 0 |
| (943) | (1,143) | (1,825) |
| (67) | (235) | (274) |
| 171 | 364 | 237 |
| 299 | 161 | 30 |
| (431) | (173) | 3,650 |
| 14 | (11) | (10) |
| (529) | (667) | 205 |
| (44) | 127 | (102) |
| (440) | (2,110) | (3,426) |
| (149) | (1,867) | (1,291) |
| (149) | (1,867) | (1,291) |
| 0 | (1,040) | (992) |
| 0 | (1,040) | (992) |
| (589) | (5,017) | (5,709) |
| 18,383 | 22,810 | 28,519 |
| 17,794 | 17,794 | 22,810 |

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
July 2023
(\$000's)**

| | Current Month July 2023 | Prior Month June 2023 |
|------------------------------------|----------------------------|--------------------------|
| CASH AND CASH EQUIVALENTS | 17,794 | 18,383 |
| BOARD REQUIRED CASH RESERVE | 6,720 | 6,815 |
| RESERVE SURPLUS (DEFICIT) | 11,074 | 11,567 |

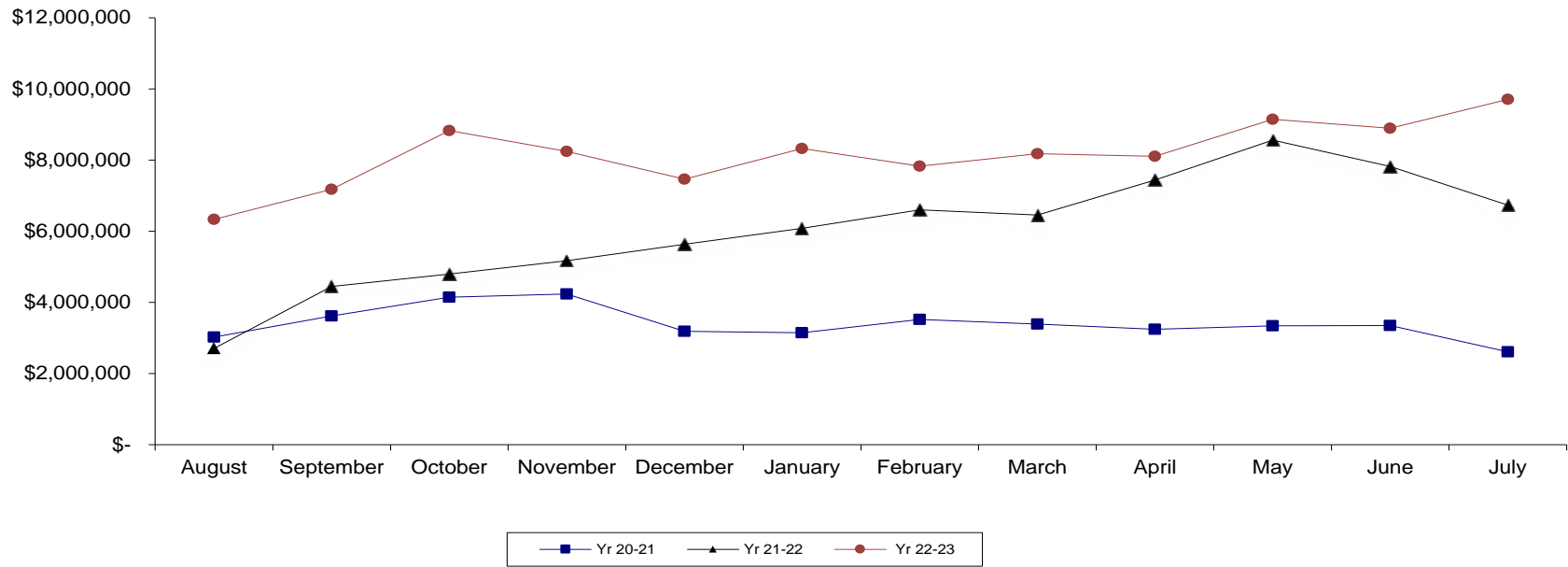
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2022-2023 July 2023

| PROJECT NAME | BUDGET | PROJECTED | | | | | | Status |
|--|----------------|--------------|--------------|----------------|-------------------|--------------|----------------|------------------------------|
| | | Pavments | PO's | Total | Remaining Balance | Pending | Over (Under) | |
| Store/Services | | | | | | | | |
| 2022-001 Store General Replacement | 100.0 | 84.9 | 1.7 | 86.5 | 13.5 | | (13.5) | In Progress |
| 2022-002 MKT Refrigerators/Freezers | 20.0 | 32.9 | 0.0 | 32.9 | (12.9) | | 12.9 | Completed |
| 2022-003 Copier/Printers | 15.0 | 0.0 | 0.0 | 0.0 | | 15.0 | 0.0 | Pending |
| Total Store/Services | 135.0 | 117.7 | 1.7 | 119.4 | 15.6 | 15.0 | (0.6) | |
| Food Service | | | | | | | | |
| 2022-004 FS Miscellaneous and Unanticipated | 50.0 | 37.7 | 6.6 | 44.3 | 5.7 | | (5.7) | In Progress |
| 2022-005 Patio Furniture Upgrade | 20.0 | 0.0 | 20.3 | 20.3 | (0.3) | | 0.3 | In Progress |
| 2022-006 Event Services Equipment | 20.0 | 0.0 | 18.9 | 18.9 | 1.1 | | (1.1) | In Progress |
| 2022-007 Dining Room Upgrades | 100.0 | 0.0 | 0.0 | 0.0 | 100.0 | | (100.0) | Canceled |
| 2022-008 Replacement Kitchen Cooking Equipment | 30.0 | 28.7 | 0.0 | 28.7 | 1.3 | | (1.3) | In Progress |
| 2022-009 Division-wide Loyalty Program | 145.0 | 0.0 | 0.0 | 0.0 | 145.0 | 145.0 | 0.0 | Pending |
| 2022-010 Smoothie Robot Equipment | 140.0 | 0.0 | 0.0 | 0.0 | 140.0 | 140.0 | 0.0 | Pending |
| 2022-055 Double Tank Deep Fryer | 0.0 | 0.0 | 31.6 | 31.6 | (4.6) | | 31.6 | In Progress |
| 2022-057 Luvalle Pizza Ovens | 0.0 | 46.6 | 0.0 | 46.6 | 13.4 | | 46.6 | In Progress |
| 2022-058 Luvalle Water Station TGIF | 0.0 | 1.1 | 2.2 | 3.3 | 0.2 | | 3.3 | In Progress |
| 2022-062 Taco Bell Updates | 0.0 | 0.0 | 23.9 | 23.9 | 11.1 | | 23.9 | In Progress |
| 2022-064 Sambazon Açaí Bowls Renovation | 0.0 | 0.0 | 9.4 | 9.4 | 15.6 | | 9.4 | Pending |
| Total Food Services | 505.0 | 114.2 | 112.9 | 227.1 | 428.4 | 285.0 | 7.1 | |
| Technology | | | | | | | | |
| 2022-011 Network Infrastructure Upgrade | 120.0 | 0.0 | 0.0 | 0.0 | 120.0 | | (120.0) | Canceled |
| 2022-012 Printer Replacement | 10.0 | 0.0 | 2.9 | 2.9 | 7.1 | | (7.1) | In Progress |
| 2022-013 Misc hardware/Software (Marketing/Info Photo) | 10.0 | 0.0 | 0.0 | 0.0 | 10.0 | 10.0 | 0.0 | Pending |
| 2022-014 PC Replacement (9 to 13 years old) | 150.0 | 103.7 | 43.3 | 147.0 | 3.0 | | (3.0) | In Progress |
| 2022-015 Internal and External router upgrade | 50.0 | 0.0 | 0.0 | 0.0 | 50.0 | | (50.0) | Canceled |
| 2022-016 Informal Photography - Camera, lens, light | 10.0 | 0.0 | 0.0 | 0.0 | 10.0 | 10.0 | 0.0 | Pending |
| 2022-017 Canon Copier Replacement | 12.0 | 0.0 | 0.0 | 0.0 | 12.0 | 12.0 | 0.0 | Pending |
| 2022-018 Video Equipment | 6.0 | 0.0 | 5.9 | 5.9 | 0.1 | | (0.1) | In Progress |
| 2022-038 Lightbox/Viewpoint Lounge | 0.0 | 9.0 | 0.5 | 9.5 | 2.5 | | 9.5 | Completed - Awaiting Invoice |
| 2022-054 Network Audit and Overhaul Phase I / II | 0.0 | 67.9 | 78.9 | 146.8 | 153.2 | | 146.8 | In Progress |
| 2022-059 ASUCLA App | 0.0 | 0.0 | 0.0 | 0.0 | 15.0 | | 0.0 | Pending |
| 2022-060 Bruin Voice | 0.0 | 0.0 | 0.0 | 0.0 | 50.0 | | 0.0 | Pending |
| Total Technology | 368.0 | 180.5 | 131.5 | 312.0 | 433.0 | 32.0 | 0.0 | |
| Trademarks & Licensing | | | | | | | | |
| 2022-019 Miscellaneous and Unanticipated | 50.0 | 0.0 | 0.0 | 0.0 | 50.0 | | (50.0) | Canceled |
| Total Trademarks & Licensing | 50.0 | 0.0 | 0.0 | 0.0 | 50.0 | 0.0 | (50.0) | |
| Others | | | | | | | | |
| 2022-020 Fac Misc and Remodels | 75.0 | 10.4 | 53.6 | 64.0 | 11.0 | | (11.0) | In Progress |
| 2022-021 Replace HVAC Motors | 40.0 | 0.0 | 0.0 | 0.0 | 40.0 | 40.0 | 0.0 | Pending |
| 2022-022 Custodial Replacements | 15.0 | 2.1 | 11.6 | 13.7 | 1.3 | | (1.3) | In Progress |
| 2022-023 AU Freight Elevator Doors (A-Level and 3rd Floor) | 225.0 | 0.0 | 0.0 | 0.0 | 225.0 | 225.0 | 0.0 | Pending |
| 2022-024 Office Space Remodeling - Phase II | 250.0 | 8.7 | 26.6 | 35.3 | 214.7 | | (214.7) | In Progress |
| 2022-025 CSSC Roof Waterproofing | 30.0 | 0.0 | 0.0 | 0.0 | 30.0 | | (30.0) | Canceled |
| 2022-026 AU Retrofit Lighting and Occupancy Sensors | 50.0 | 0.0 | 0.0 | 0.0 | 50.0 | | (50.0) | Canceled |
| 2022-027 EDO Suite and Staircase Flooring | 40.0 | 0.0 | 0.0 | 0.0 | 40.0 | | (40.0) | Canceled |
| 2022-028 SUO General Replacement | 35.0 | 0.0 | 0.0 | 0.0 | 35.0 | 35.0 | 0.0 | Pending |
| 2022-029 Meeting Room/Venue Upgrades | 75.0 | 0.0 | 0.0 | 0.0 | 75.0 | 75.0 | 0.0 | Pending |
| 2022-030 SUO General AV Upgrades | 40.0 | 0.0 | 0.0 | 0.0 | 40.0 | 40.0 | 0.0 | Pending |
| 2022-031 SU Occupancy Counter System | 30.0 | 0.0 | 0.0 | 0.0 | 30.0 | | (30.0) | Canceled |
| 2022-032 Viewpoint Conf Rm Overhaul | 175.0 | 0.0 | 0.0 | 0.0 | 175.0 | | (175.0) | Canceled |
| 2022-033 EMS Capabilities Upgrade | 35.0 | 0.0 | 0.0 | 0.0 | 35.0 | 35.0 | 0.0 | Pending |
| 2022-034 Meeting Room Flooring | 40.0 | 0.0 | 0.0 | 0.0 | 40.0 | | (40.0) | Canceled |
| 2022-035 Finance Misc. Replacements | 15.0 | 0.0 | 2.1 | 2.1 | 12.9 | | (12.9) | In Progress |
| 2022-036 Replace Cameras | 40.0 | 31.9 | 6.1 | 38.0 | 2.0 | | (2.0) | In Progress |
| 2022-037 HR Furniture Replacement | 15.0 | 2.6 | 0.0 | 2.6 | 12.4 | | (12.4) | In Progress |
| 2022-039 Untitled Space Remodel | 0.0 | 10.7 | 1.0 | 11.7 | 0.3 | | 11.7 | In Progress |
| 2022-040 CSSC Condensate Tank Replacement | 0.0 | 0.0 | 40.2 | 40.2 | (2.2) | | 40.2 | In Progress |
| 2022-041 Ackerman Union Passenger Elevators* | 0.0 | 0.0 | 0.0 | 0.0 | 660.0 | | 0.0 | Pending |
| 2022-042 Kerckhoff Hall Passenger Elevators* | 0.0 | 0.0 | 0.0 | 0.0 | 200.0 | | 0.0 | Pending |
| 2022-043 Ackerman Union Chilled Water Coil Replacem | 0.0 | 1.4 | 0.0 | 1.4 | 298.6 | | 1.4 | In Progress |
| 2022-044 Kerckhoff Hall Patio Waterproofing* | 0.0 | 0.0 | 0.0 | 0.0 | 700.0 | | 0.0 | Pending |
| 2022-045 Ackerman Union A-level M&W* | 0.0 | 2.5 | 0.0 | 2.5 | 147.5 | | 2.5 | In Progress |
| 2022-046 Ackerman Union 3rd Floor M&W* | 0.0 | 2.5 | 0.0 | 2.5 | 797.5 | | 2.5 | In Progress |
| 2022-047 Kerckhoff Hall 1st Floor M&W* | 0.0 | 2.5 | 0.0 | 2.5 | 247.5 | | 2.5 | In Progress |
| 2022-048 Kerckhoff Hall 2nd Floor M* | 0.0 | 1.3 | 0.0 | 1.3 | 148.7 | | 1.3 | In Progress |
| 2022-049 Kerckhoff Hall 2nd Floor W* | 0.0 | 1.3 | 0.0 | 1.3 | 98.7 | | 1.3 | In Progress |
| 2022-050 Kerckhoff Hall 3rd Floor M&W* | 0.0 | 2.5 | 0.0 | 2.5 | 197.5 | | 2.5 | In Progress |
| 2022-051 Kerckhoff Hall 4th Floor All-Gender* | 0.0 | 2.5 | 0.0 | 2.5 | 297.5 | | 2.5 | In Progress |
| 2022-052 Lu Valle Commons M&W* | 0.0 | 2.5 | 0.0 | 2.5 | 297.5 | | 2.5 | In Progress |
| 2022-053 KH Staircase Runner | 0.0 | 6.3 | 0.0 | 6.3 | 0.0 | | 6.3 | Completed |
| 2022-056 Mural Lighting | 0.0 | 0.0 | 0.0 | 0.0 | 16.5 | | 0.0 | Pending |
| 2022-061 RISE Center Flooring | 0.0 | 98.8 | 0.0 | 98.8 | 1.2 | | 98.8 | In Progress |
| 2022-063 Campus Tours Buildout | 0.0 | 43.6 | 0.0 | 43.6 | 9.4 | | 43.6 | In Progress |
| Total Others | 1,225.0 | 234.3 | 141.1 | 375.4 | 5,185.4 | 450.0 | (399.6) | |
| Total Year Projects | 2,283.0 | 646.7 | 387.2 | 1,033.9 | 6,112.4 | 782.0 | (443.2) | |

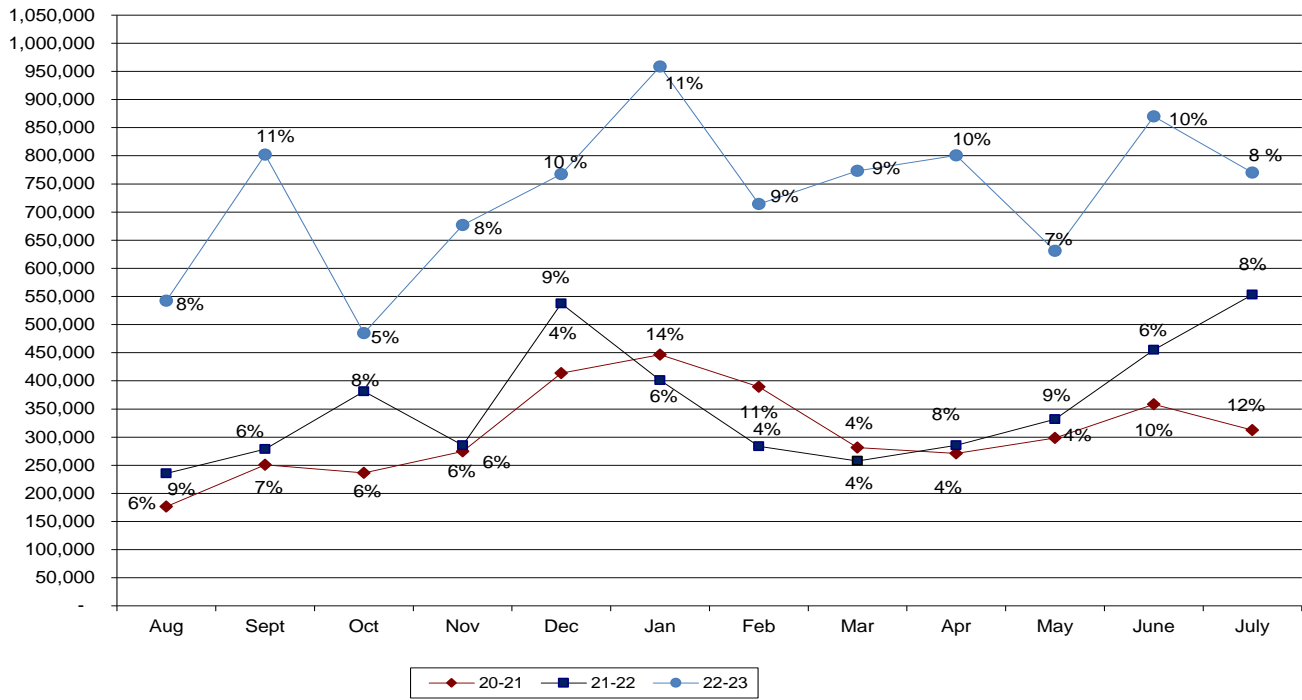
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

| 07/29/23 | Jul | Current | % | 30+ | % | 60+ | % | 90+ | % | 120+ | % | 150+ | % | Total | % |
|----------------------------|-----|--------------------|-------------|--------------------|-------------|------------------|-------------|------------------|-------------|------------------|-------------|------------------|-------------|--------------------|-------------|
| UNIVERSITY | | \$1,909,333 | 24% | \$898,669 | 91% | \$94,756 | 57% | \$41,732 | 20% | \$51,095 | 23% | \$44,706 | 27% | \$3,040,291 | 31% |
| ASUCLA PUBLICATIONS | | \$105,204 | 1% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$105,204 | 1% |
| ASUCLA USA/GSA | | \$201,314 | 3% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$201,314 | 2% |
| DUE FROM VENDORS | | \$31,634 | 0% | \$65,742 | 7% | \$47,650 | 29% | \$155,717 | 72% | \$174,066 | 77% | \$116,044 | 71% | \$590,853 | 6% |
| DENTAL KITS | | \$272,446 | 3% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$272,446 | 3% |
| OTHER | | 5,429,443 | 68% | \$20,638 | 2% | \$23,011 | 14% | \$17,509 | 8% | \$421 | 0% | \$3,257 | 2% | \$5,494,278 | 57% |
| TOTAL CURRENT MONTH | | \$7,949,374 | 100% | \$985,049 | 100% | \$165,417 | 100% | \$214,958 | 100% | \$225,582 | 100% | \$164,007 | 100% | \$9,704,386 | 100% |
| | | 82% | | 10% | | 2% | | 2% | | 2% | | 2% | | 100% | |
| 07/01/23 | Jun | Current | % | 30+ | % | 60+ | % | 90+ | % | 120+ | % | 150+ | % | Total | % |
| UNIVERSITY | | \$3,471,235 | 46% | \$356,250 | 83% | \$133,714 | 35% | \$51,751 | 37% | \$35,644 | 21% | \$46,586 | 27% | \$4,095,181 | 46% |
| ASUCLA PUBLICATIONS | | \$214,373 | 3% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$214,373 | 2% |
| ASUCLA USA/GSA | | \$107,814 | 1% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$107,814 | 1% |
| DUE FROM VENDORS | | \$62,882 | 1% | \$65,069 | 15% | \$194,341 | 50% | \$92,441 | 64% | \$130,917 | 78% | \$87,278 | 51% | \$632,928 | 7% |
| DENTAL KITS | | \$328,904 | 4% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$328,904 | 4% |
| OTHER | | \$3,410,094 | 45% | \$10,497 | 2% | \$58,360 | 15% | \$437 | 0% | \$840 | 1% | \$37,575 | 22% | \$3,517,802 | 40% |
| TOTAL CURRENT MONTH | | \$7,595,302 | 100% | \$431,816 | 100% | \$386,416 | 100% | \$144,628 | 100% | \$167,401 | 100% | \$171,439 | 100% | \$8,897,002 | 100% |
| | | 85% | | 5% | | 4% | | 2% | | 2% | | 2% | | 100% | |
| 05/27/23 | May | Current | % | 30+ | % | 60+ | % | 90+ | % | 120+ | % | 150+ | % | Total | % |
| UNIVERSITY | | \$2,073,880 | 29% | \$988,141 | 76% | \$103,674 | 88% | \$80,023 | 89% | \$31,908 | 16% | \$120,418 | 53% | \$3,398,044 | 37% |
| ASUCLA PUBLICATIONS | | \$129,857 | 2% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$129,857 | 1% |
| ASUCLA USA/GSA | | \$208,644 | 3% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$208,644 | 2% |
| DUE FROM VENDORS | | \$109,884 | 2% | \$290,420 | 23% | (\$3,343) | -4% | \$9,048 | 10% | \$157,674 | 81% | \$105,116 | 46% | \$668,799 | 7% |
| DENTAL KITS | | \$429,627 | 6% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$429,627 | 5% |
| OTHER | | \$4,270,186 | 59% | \$9,705 | 1% | \$18,550 | 16% | \$569 | 1% | \$6,134 | 3% | \$1,385 | 1% | \$4,306,529 | 47% |
| TOTAL CURRENT MONTH | | \$7,222,077 | 100% | \$1,288,266 | 100% | \$118,881 | 100% | \$89,640 | 100% | \$195,716 | 100% | \$226,919 | 100% | \$9,141,499 | 100% |
| | | 79% | | 14% | | 1% | | 1% | | 2% | | 3% | | 100% | |

Total Accounts Receivable Balances
12 Month History
Aug 22 to Jul 23



Percentages represent delinquency to outstandings



**UCLA STORE
INCOME STATEMENT**

| JUL 12(07/02/23-07/29/23) | | |
|---------------------------|-----------|-----------|
| CURRENT MONTH | | |
| ACTUAL | BUDGET | VARIANCE |
| 1,302,331 | 1,415,760 | <113,429> |
| 1,622,108 | 1,251,187 | 370,921 |
| 78,796 | 40,007 | 38,789 |
| 52,448 | 65,300 | <12,852> |
| 38,921 | 96,000 | <57,079> |
| 312,003 | 322,700 | <10,697> |
| <0> | 0 | <0> |
| 3,406,608 | 3,190,954 | 215,654 |
| 2,224,608 | 2,212,008 | <12,600> |
| 2,234 | 3,030 | 796 |
| 9,172 | 7,590 | <1,582> |
| 863 | 230 | <633> |
| 370 | 380 | 10 |
| 814 | 1,400 | 586 |
| 13,453 | 12,630 | <823> |
| 2,238,061 | 2,224,638 | <13,423> |
| 65.3 | 69.3 | 4.0 |
| 1,168,547 | 966,316 | 202,231 |
| 34.7 | 30.7 | 4.0 |
| 0.4 | 0.4 | 0.0 |
| 34.3 | 30.3 | 4.0 |
| 16.7 | 13.0 | 3.7 |
| 49.8 | 49.2 | 0.6 |
| 42.3 | 41.9 | 0.5 |
| 45.5 | 41.7 | 3.9 |
| 43.1 | 51.0 | <7.9> |
| 22.2 | 22.7 | <0.5> |
| <1,018.2> | 0.0 | <1,018.2> |
| 138,484 | 59,610 | 78,874 |
| 1,307,031 | 1,025,926 | 281,105 |
| 302,798 | 284,605 | <18,193> |
| 4,450 | 0 | <4,450> |
| 184,738 | 198,408 | 13,670 |
| 491,986 | 483,013 | <8,973> |
| 14.4 | 15.1 | 0.7 |
| 143,199 | 137,750 | <5,449> |
| 13,210 | 5,373 | <7,837> |
| 7,467 | 8,163 | 696 |
| 18 | 13 | <5> |
| 6,492 | 1,300 | <5,192> |
| 4,574 | 5,100 | 526 |
| 3,155 | 1,200 | <1,955> |
| 16,754 | 17,814 | 1,060 |
| 700 | 700 | 0 |
| 0 | 0 | 0 |
| 20,099 | 12,800 | <7,299> |
| <65,000> | <32,000> | 33,000 |
| <418> | 0 | 418 |
| 7,660 | 4,478 | <3,182> |
| 54,666 | 56,806 | 2,140 |
| 1,723 | 0 | <1,723> |
| 3,460 | 0 | <3,460> |
| 0 | 20 | 20 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 28,120 | 7,950 | <20,170> |
| 2,045 | 0 | <2,045> |
| 0 | 0 | 0 |
| 1,579 | 2,000 | 421 |
| 100 | 100 | <0> |
| 0 | 0 | 0 |
| 231 | 0 | <231> |
| 0 | 3 | 3 |
| 173,977 | 100,000 | <73,977> |
| 423,812 | 329,570 | <94,242> |
| 915,798 | 812,583 | <103,215> |
| 391,233 | 213,343 | 177,890 |
| 68,860 | 46,837 | <22,023> |
| 149,789 | 172,992 | 23,203 |
| 88,603 | 110,635 | 22,032 |
| 54,568 | 52,526 | <2,042> |
| 100,894 | 126,356 | 25,462 |
| 95,248 | 95,868 | 620 |
| 22,801 | 20,190 | <2,611> |
| 52,203 | 54,877 | 2,674 |
| 0 | 10,284 | 10,284 |
| 632,965 | 690,565 | 57,600 |
| <241,732> | <477,222> | 235,490 |

| FISCAL YEAR 22-23 | | | FISCAL YEAR 21-22 | |
|------------------------------|-------------|-------------|-------------------|-------------|
| YTD 12 MO(07/31/22-07/29/23) | | | LAST YEAR ACTUAL | |
| ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| 16,102,642 | 17,371,486 | <1,268,844> | 1,319,456 | 16,373,686 |
| 19,346,290 | 16,194,818 | 3,151,472 | 1,338,169 | 15,364,499 |
| 1,938,874 | 1,176,431 | 762,443 | 75,179 | 1,275,922 |
| 1,586,735 | 1,769,019 | <182,284> | 40,772 | 1,291,133 |
| 1,328,548 | 1,870,000 | <541,452> | 39,319 | 1,266,361 |
| 5,801,630 | 5,050,130 | 751,500 | 94,027 | 4,236,320 |
| 1 | 0 | 1 | <0> | 3,885 |
| 46,104,720 | 43,431,884 | 2,672,836 | 2,906,921 | 39,811,806 |
| 31,336,353 | 29,647,363 | <1,688,990> | 2,069,392 | 27,772,007 |
| 23,714 | 37,510 | 13,796 | 7,721 | 39,298 |
| 165,184 | 91,140 | <74,044> | 56,503 | 134,037 |
| <8,779> | 6,760 | 15,539 | 753 | 12,754 |
| 18,233 | 9,400 | <8,833> | 3,430 | 11,096 |
| <130,946> | 19,920 | 150,866 | <80,209> | <62,779> |
| 67,406 | 164,730 | 97,324 | <11,802> | 134,405 |
| 31,403,759 | 29,812,093 | <1,591,666> | 2,057,590 | 27,906,412 |
| 68.0 | 68.3 | 0.3 | 71.2 | 69.8 |
| 14,700,961 | 13,619,791 | 1,081,170 | 849,331 | 11,905,394 |
| 32.0 | 31.7 | 0.3 | 28.8 | 30.2 |
| 0.2 | 0.4 | 0.2 | <0.4> | 0.3 |
| 31.9 | 31.4 | 0.5 | 29.2 | 29.9 |
| 11.8 | 13.9 | <2.1> | 4.5 | 12.5 |
| 48.8 | 49.7 | <1.0> | 46.6 | 49.5 |
| 40.0 | 41.4 | <1.4> | 43.1 | 39.1 |
| 36.0 | 35.8 | 0.2 | 35.4 | 31.8 |
| 47.3 | 50.6 | <3.3> | 44.6 | 49.6 |
| 24.0 | 21.5 | 2.5 | 109.4 | 16.9 |
| 5,191.4 | 0.0 | 5,191.4 | <844.4> | 100.3 |
| 1,770,310 | 1,671,064 | 99,246 | 125,011 | 1,409,827 |
| 16,471,271 | 15,290,855 | 1,180,416 | 974,342 | 13,315,221 |
| 3,404,196 | 3,418,358 | 14,162 | 264,662 | 3,195,951 |
| 99,596 | 0 | <99,596> | 2,959 | 8,296 |
| 2,907,628 | 2,775,688 | <131,940> | 169,745 | 2,273,771 |
| 6,411,420 | 6,194,046 | <217,374> | 437,366 | 5,478,018 |
| 13.9 | 14.3 | 0.4 | 15.1 | 13.8 |
| 1,636,922 | 1,661,886 | 24,964 | 121,187 | 1,532,527 |
| 148,036 | 80,034 | <68,002> | 5,588 | 120,984 |
| 92,791 | 97,722 | 4,931 | 7,518 | 95,497 |
| 190 | 276 | 86 | 14 | 239 |
| 31,052 | 31,250 | 198 | 197 | 8,400 |
| 8,863 | 14,450 | 5,587 | 4,574 | 9,121 |
| 46,215 | 46,600 | 385 | 2,215 | 45,980 |
| 278,068 | 271,418 | <6,650> | 1,412 | 353,451 |
| 13,196 | 10,700 | <2,496> | 1,068 | 10,245 |
| <9> | 0 | 9 | 0 | 29 |
| 222,409 | 213,186 | <9,223> | 13,065 | 193,931 |
| <132,778> | <100,700> | 32,078 | <28,183> | <74,868> |
| 199,901 | 206,000 | 6,099 | 1 | 203,654 |
| 36,539 | 28,690 | <7,849> | 483 | 27,869 |
| 819,818 | 728,219 | <91,599> | 51,316 | 715,562 |
| 4,037 | 0 | <4,037> | 4,469 | 29,145 |
| 24,906 | 0 | <24,906> | 388 | 23,436 |
| 21,723 | 240 | <21,483> | 0 | 33,879 |
| 1,822 | 3,000 | 1,178 | 0 | 1,417 |
| 763 | 300 | <463> | 330 | 2,079 |
| 111,531 | 109,280 | <2,251> | 6,671 | 121,167 |
| 46,336 | 0 | <46,336> | 6,506 | 34,783 |
| 39,140 | 21,425 | <17,715> | 16,609 | 31,533 |
| 11,335 | 8,500 | <2,835> | 767 | 11,359 |
| 105,310 | 104,000 | <1,310> | 130 | 60,521 |
| 0 | 0 | 0 | 50 | 50 |
| 4,336 | 0 | <4,336> | 479 | 16,055 |
| 0 | 12 | 12 | 0 | <3> |
| 566,855 | 225,675 | <341,180> | 113,450 | 237,985 |
| 4,339,306 | 3,762,163 | <577,143> | 330,303 | 3,846,026 |
| 10,750,726 | 9,956,209 | <794,517> | 767,670 | 9,324,044 |
| 5,720,545 | 5,334,646 | 385,899 | 206,672 | 3,991,177 |
| 637,830 | 531,698 | <106,132> | 62,822 | 554,474 |
| 2,115,961 | 1,954,278 | <161,683> | 148,782 | 1,946,529 |
| 1,272,884 | 1,232,279 | <40,605> | 116,793 | 1,235,906 |
| 691,077 | 680,215 | <10,862> | 82,284 | 638,699 |
| 1,717,445 | 1,292,120 | <425,325> | 305,695 | 1,529,160 |
| 1,204,609 | 1,171,089 | <33,520> | 96,992 | 1,178,641 |
| 232,106 | 250,272 | 18,166 | 22,060 | 211,693 |
| 592,773 | 658,526 | 65,753 | 51,259 | 611,178 |
| 0 | 10,284 | 10,284 | 0 | 0 |
| 8,464,685 | 7,780,761 | <683,924> | 886,688 | 7,906,280 |
| <2,744,140> | <2,446,115> | <298,025> | <680,015> | <3,915,103> |

**UCLA RESTAURANTS
INCOME STATEMENT**

| JUL 12(07/02/23-07/29/23) | | | FISCAL YEAR 22-23 | | | FISCAL YEAR 21-22 | |
|---------------------------|-----------|-----------|------------------------------|-------------|-------------|-------------------|-------------|
| CURRENT MONTH | | | YTD 12 MO(07/31/22-07/29/23) | | | LAST YEAR ACTUAL | |
| ACTUAL | BUDGET | VARIANCE | ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| 126,124 | 165,099 | <38,975> | 3,120,609 | 3,288,825 | <168,216> | 52,681 | 1,968,273 |
| 49,557 | 90,155 | <40,598> | 2,071,843 | 2,060,305 | 11,538 | 29,164 | 1,170,164 |
| 152,924 | 337,325 | <184,401> | 2,292,434 | 4,839,215 | <2,546,781> | 82,623 | 1,733,733 |
| 89,843 | 177,272 | <87,429> | 2,503,803 | 3,483,856 | <980,053> | 96,309 | 1,653,466 |
| 27,725 | 97,983 | <70,258> | 1,124,946 | 1,457,498 | <332,552> | 50,752 | 873,046 |
| 112,625 | 112,500 | 125 | 2,744,009 | 3,191,895 | <447,886> | 81,766 | 1,962,522 |
| 558,799 | 980,334 | <421,535> | 13,857,645 | 18,321,594 | <4,463,949> | 393,296 | 9,361,204 |
| 182,053 | 338,658 | 156,605 | 4,813,710 | 6,296,822 | 1,483,112 | 142,934 | 3,477,491 |
| 32.6 | 34.6 | 2.0 | 34.7 | 34.4 | <0.4> | 36.3 | 37.2 |
| 376,746 | 641,676 | <264,930> | 9,043,935 | 12,024,772 | <2,980,837> | 250,362 | 5,883,713 |
| 67.4 | 65.5 | 2.0 | 65.3 | 65.6 | <0.4> | 63.7 | 62.9 |
| 74.5 | 66.1 | 8.3 | 65.4 | 66.9 | <1.5> | 70.1 | 63.8 |
| 65.5 | 63.9 | 1.6 | 65.7 | 64.1 | 1.6 | 32.5 | 56.5 |
| 69.0 | 65.9 | 3.2 | 68.7 | 66.2 | 2.5 | 69.5 | 70.7 |
| 51.6 | 65.6 | <14.0> | 62.3 | 65.7 | <3.4> | 61.0 | 58.1 |
| 74.4 | 68.4 | 6.0 | 64.2 | 68.8 | <4.6> | 73.4 | 65.2 |
| 74.6 | 62.0 | 12.6 | 66.1 | 63.1 | 3.0 | 61.6 | 63.8 |
| 148,164 | 165,983 | <17,819> | 2,924,537 | 2,944,044 | <19,507> | 125,242 | 2,329,197 |
| 524,910 | 807,659 | <282,749> | 11,968,472 | 14,968,816 | <3,000,344> | 375,604 | 8,212,910 |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 334,360 | 347,630 | 13,270 | 4,300,030 | 4,399,504 | 99,474 | 328,678 | 4,060,343 |
| 0 | 33,000 | 33,000 | 0 | 33,000 | 33,000 | 0 | 0 |
| 174,890 | 266,222 | 91,332 | 3,853,557 | 4,449,654 | 596,097 | 141,329 | 2,590,539 |
| <35,496> | <41,157> | <5,661> | <565,985> | <615,151> | <49,166> | <30,740> | <429,254> |
| 473,755 | 605,695 | 131,940 | 7,587,602 | 8,267,007 | 679,405 | 439,267 | 6,221,628 |
| 84.8 | 61.8 | <23.0> | 54.8 | 45.1 | <9.6> | 111.7 | 66.5 |
| 164,591 | 195,988 | 31,397 | 2,144,809 | 2,225,948 | 81,139 | 163,879 | 2,095,158 |
| 3,845 | 1,311 | <2,534> | 27,625 | 19,901 | <7,724> | 4,769 | 26,057 |
| 2,953 | 2,935 | <18> | 32,814 | 35,705 | 2,891 | 2,885 | 33,656 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 1,000 | 1,000 | 0 | 300 | 300 | 0 | 315 |
| 0 | 0 | 0 | 12,582 | 15,000 | 2,418 | 0 | 6,886 |
| 0 | 0 | 0 | 139 | 0 | <139> | 0 | 0 |
| 20,386 | 52,174 | 31,788 | 629,958 | 944,105 | 314,147 | 22,328 | 511,991 |
| 3.7 | 5.3 | 1.7 | 4.6 | 5.2 | 0.6 | 5.7 | 5.5 |
| 10,924 | 6,876 | <4,048> | 78,590 | 90,391 | 11,801 | 7,070 | 64,720 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| <7,658> | <9,500> | <1,842> | <111,851> | <114,000> | <2,149> | <6,674> | <92,491> |
| <2,798> | 3,575 | 6,373 | 58,129 | 44,630 | <13,499> | 4,897 | 75,347 |
| 796 | 3,843 | 3,047 | 59,246 | 61,044 | 1,798 | 4,163 | 50,013 |
| 1,579 | 1,105 | <474> | 18,889 | 27,525 | 8,636 | 2,249 | 37,602 |
| <1,015> | 1,405 | 2,420 | 36,982 | 40,090 | 3,108 | 1,427 | 28,791 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 11,943 | 4,550 | <7,393> | 126,883 | 61,155 | <65,728> | 7,376 | 119,120 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 16,574 | 34,699 | 18,125 | 375,330 | 643,801 | 268,471 | 12,593 | 271,369 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 729 | 1,504 | 775 | 23,207 | 26,309 | 3,102 | 621 | 15,895 |
| <731> | 616 | 1,347 | 13,727 | 9,698 | <4,029> | <666> | 7,926 |
| 10 | 0 | <10> | 420 | 0 | <420> | 8 | 35 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 325 | 325 | 2,368 | 0 | <2,368> | 0 | 36,790 |
| 1,152 | 0 | <1,152> | 9,002 | 3,780 | <5,222> | 0 | 3,888 |
| 1,070 | 932 | <138> | 31,024 | 0 | <31,024> | 0 | 0 |
| 0 | 0 | 0 | 6,080 | 11,384 | 5,304 | 238 | 3,905 |
| 3,831 | 2,000 | <1,831> | 660 | 1,200 | 540 | 0 | 955 |
| 1,408 | 17,682 | 16,274 | 58,522 | 24,000 | <34,522> | 18,773 | 173,275 |
| 0 | 0 | 0 | 261,674 | 396,107 | 134,433 | 3,316 | 154,631 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15,403 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 229,588 | 323,020 | 93,432 | 3,896,806 | 4,568,073 | 671,267 | 249,251 | 3,641,237 |
| 703,343 | 928,715 | 225,372 | 11,484,408 | 12,835,080 | 1,350,672 | 688,519 | 9,862,865 |
| <178,433> | <121,056> | <57,377> | 484,064 | 2,133,736 | <1,649,672> | <312,915> | <1,649,955> |
| | | | | | | | |
| | | | | | | | |
| 66,308 | 58,733 | <7,575> | 752,864 | 714,384 | <38,480> | 63,095 | 621,196 |
| 29,871 | 61,006 | 31,135 | 765,733 | 940,360 | 174,627 | 25,446 | 552,605 |
| 17,669 | 39,016 | 21,347 | 461,882 | 593,362 | 131,480 | 19,975 | 345,761 |
| 10,882 | 18,524 | 7,642 | 252,631 | 327,492 | 74,861 | 14,073 | 174,810 |
| 20,120 | 44,560 | 24,440 | 606,374 | 621,973 | 15,599 | 52,282 | 402,987 |
| 82,743 | 83,920 | 1,177 | 1,046,463 | 1,017,996 | <28,467> | 84,259 | 1,023,904 |
| 19,807 | 17,539 | <2,268> | 201,634 | 217,408 | 15,774 | 19,164 | 183,901 |
| 50,677 | 62,376 | 11,699 | 573,683 | 748,508 | 174,825 | 48,610 | 586,587 |
| 298,079 | 385,674 | 87,596 | 4,661,264 | 5,181,483 | 520,219 | 326,903 | 3,891,752 |
| <476,511> | <506,730> | 30,219 | <4,177,200> | <3,047,747> | <1,129,453> | <639,817> | <5,541,706> |
| 106,545 | 180,878 | <74,333> | 2,436,112 | 3,260,613 | <824,501> | 84,726 | 1,775,025 |
| 48,918 | 61,545 | <12,627> | 893,050 | 1,080,931 | <187,881> | 41,033 | 645,129 |
| 57,627 | 119,333 | <61,706> | 1,543,062 | 2,179,682 | <636,620> | 43,693 | 1,129,896 |
| 10.09 | 8.45 | 1.63 | 9.11 | 8.42 | 0.69 | 7.77 | 7.24 |
| 12.44 | 10.88 | 1.56 | 11.22 | 10.70 | 0.52 | 9.32 | 8.67 |
| 8.09 | 7.20 | 0.89 | 7.89 | 7.30 | 0.59 | 6.77 | 6.50 |
| 14,896 | 21,490 | 6,594 | 297,252 | 366,750 | 69,497 | 16,082 | 243,887 |
| 37.51 | 45.62 | <8.10> | 46.63 | 49.95 | <3.31> | 24.46 | 38.40 |

LICENSING & SERVICES
INCOME STATEMENT

| JUL. 12(07/02/23-07/29/23) | | | FISCAL YEAR 22-23 | | | FISCAL YEAR 21-22 | |
|----------------------------|----------|-----------|------------------------------|-----------|-----------|-------------------|-----------|
| CURRENT MONTH | | | YTD 12 MO(07/31/22-07/29/23) | | | LAST YEAR ACTUAL | |
| ACTUAL | BUDGET | VARIANCE | ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| 11,615 | 2,000 | 9,615 | 104,875 | 90,000 | 14,875 | 4,350 | 105,031 |
| 0 | 5,000 | <5,000> | 0 | 60,000 | <60,000> | 525 | 16,750 |
| 11,615 | 7,000 | 4,615 | 104,875 | 150,000 | <45,125> | 4,875 | 121,781 |
| 0 | 400 | 400 | 987 | 6,547 | 5,560 | 900 | 1,041 |
| 11,615 | 6,600 | 5,015 | 103,889 | 143,453 | <39,564> | 3,975 | 120,739 |
| 100.0 | 94.3 | 5.7 | 99.1 | 95.6 | 3.4 | 81.5 | 99.2 |
| 100.0 | 92.5 | 7.5 | 99.2 | 96.1 | 3.1 | 79.3 | 99.1 |
| 0.0 | 95.0 | <95.0> | 0.0 | 95.0 | <95.0> | 100.0 | 99.6 |
| 510,934 | 473,547 | 37,387 | 4,532,608 | 4,052,615 | 479,993 | 631,636 | 4,686,775 |
| 135,084 | 130,885 | 4,199 | 1,603,281 | 1,527,446 | 75,835 | 128,617 | 1,432,937 |
| 19,240 | 19,240 | <0> | 226,247 | 226,249 | <2> | 18,819 | 221,319 |
| 13,636 | 84,000 | <70,364> | 217,812 | 1,008,000 | <790,188> | 10,000 | 83,640 |
| 678,894 | 707,672 | <28,778> | 6,579,949 | 6,814,310 | <234,361> | 789,072 | 6,424,671 |
| 690,509 | 714,272 | <23,763> | 6,683,838 | 6,957,763 | <273,925> | 793,047 | 6,545,411 |
| | | | | | | | |
| | | | | | | | |
| 33,167 | 48,748 | 15,581 | 443,916 | 571,149 | 127,233 | 46,637 | 533,136 |
| 0 | 1,834 | 1,834 | 0 | 22,000 | 22,000 | 0 | <0> |
| 33,167 | 50,582 | 17,415 | 443,916 | 593,149 | 149,233 | 46,637 | 533,136 |
| 285.6 | 722.6 | 437.1 | 423.3 | 395.4 | <27.9> | 956.7 | 437.8 |
| 17,517 | 23,695 | 6,178 | 210,057 | 269,620 | 59,563 | 17,227 | 253,249 |
| 15 | 375 | 360 | 1,160 | 4,500 | 3,340 | 439 | 1,397 |
| 388 | 470 | 82 | 4,979 | 5,815 | 836 | 463 | 5,561 |
| 46 | 85 | 39 | 481 | 1,115 | 634 | 0 | 28 |
| 3,799 | 8,334 | 4,535 | 19,028 | 100,000 | 80,972 | 2,389 | 14,594 |
| 0 | 0 | 0 | 495 | 3,500 | 3,005 | 0 | 2,400 |
| 100 | 750 | 650 | 1,550 | 9,000 | 7,450 | 5,257 | 6,038 |
| 2,823 | 4,267 | 1,444 | 22,441 | 51,200 | 28,759 | 1,334 | 26,466 |
| 0 | 7,526 | 7,526 | 5,525 | 150,312 | 144,787 | 0 | 87,880 |
| 8,227 | 10,959 | 2,732 | 70,666 | 86,500 | 15,834 | 13,884 | 46,045 |
| 0 | 0 | 0 | 0 | 1,000 | 1,000 | 0 | 0 |
| 0 | 0 | 0 | 4,853 | 20,000 | 15,147 | 0 | 22,590 |
| 3,591 | 5,575 | 1,984 | 52,527 | 66,900 | 14,373 | 2,456 | 51,809 |
| 0 | 1,750 | 1,750 | 185 | 21,000 | 20,815 | 0 | 5,308 |
| 60,497 | 5,134 | <55,363> | 79,290 | 61,600 | <17,690> | 0 | 57,770 |
| 62,980 | 120,995 | 58,016 | 396,536 | 641,008 | 244,472 | 102,942 | 630,253 |
| 48,090 | 16,221 | <31,869> | 345,981 | 227,662 | <118,319> | 19,372 | 242,751 |
| 70,964 | <95,393> | <166,357> | 1,167,988 | 522,500 | <645,488> | 22,626 | 819,597 |
| 279,035 | 110,743 | <168,292> | 2,383,742 | 2,243,232 | <140,510> | 188,389 | 2,273,737 |
| 312,202 | 161,325 | <150,877> | 2,827,658 | 2,836,381 | 8,723 | 235,025 | 2,806,873 |
| 378,306 | 552,947 | <174,641> | 3,856,180 | 4,121,382 | <265,202> | 558,022 | 3,738,538 |
| | | | | | | | |
| 4,642 | 4,905 | 263 | 44,222 | 51,621 | 7,399 | 6,699 | 54,245 |
| 26,790 | 35,773 | 8,983 | 293,217 | 298,331 | 5,114 | 36,693 | 322,050 |
| 17,258 | 24,324 | 7,066 | 188,486 | 197,904 | 9,418 | 30,584 | 214,949 |
| 10,629 | 11,549 | 920 | 102,854 | 109,912 | 7,058 | 21,547 | 118,862 |
| 19,652 | 27,781 | 8,129 | 238,601 | 209,945 | <28,656> | 80,050 | 272,371 |
| 42,576 | 41,502 | <1,074> | 538,468 | 522,309 | <16,159> | 43,356 | 526,860 |
| 10,192 | 9,027 | <1,165> | 103,753 | 111,897 | 8,144 | 9,861 | 94,628 |
| 1,491 | 2,575 | 1,084 | 17,860 | 30,904 | 13,044 | 1,447 | 23,635 |
| 133,231 | 157,436 | 24,205 | 1,527,461 | 1,532,823 | 5,362 | 230,236 | 1,627,599 |
| 245,075 | 395,511 | <150,436> | 2,328,720 | 2,588,559 | <259,839> | 327,786 | 2,110,939 |

**UCLA STUDENT UNION
INCOME STATEMENT**

| JUL. 12(07/02/23-07/29/23) | | | FISCAL YEAR 22-23 | | | FISCAL YEAR 21-22 | |
|----------------------------|-----------|-----------|------------------------------|-----------|-----------|-------------------|-------------|
| CURRENT MONTH | | | YTD 12 MO(07/31/22-07/29/23) | | | LAST YEAR ACTUAL | |
| ACTUAL | BUDGET | VARIANCE | ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| 157,240 | 83,462 | 73,778 | 844,940 | 700,279 | 144,661 | 124,735 | 697,391 |
| 7,339 | 14,896 | <7,557> | 161,261 | 262,840 | <101,579> | 7,220 | 122,215 |
| 164,578 | 98,358 | 66,220 | 1,006,201 | 963,119 | 43,082 | 131,955 | 819,605 |
| 6,553 | 14,568 | 8,015 | 156,140 | 257,056 | 100,916 | 5,733 | 116,540 |
| 16,453 | 14,612 | <1,841> | 227,587 | 170,057 | <57,530> | 14,744 | 188,713 |
| 23,006 | 29,180 | 6,174 | 383,726 | 427,113 | 43,387 | 20,478 | 305,253 |
| 14.0 | 29.7 | 15.7 | 38.1 | 44.4 | 6.2 | 15.5 | 37.2 |
| 141,572 | 69,178 | 72,394 | 622,474 | 536,006 | 86,468 | 111,477 | 514,352 |
| 86.0 | 70.3 | 15.7 | 61.9 | 55.7 | 6.2 | 84.5 | 62.8 |
| 89.5 | 82.5 | 7.1 | 73.1 | 75.7 | <2.7> | 88.2 | 72.9 |
| 10.7 | 2.2 | 8.5 | 3.2 | 2.2 | 1.0 | 20.6 | 4.6 |
| 2,229,960 | 0 | 2,229,960 | 2,389,173 | 2,125,000 | 264,173 | <17,666> | 639,206 |
| 0 | 0 | 0 | 35,000 | 17,000 | 18,000 | 17,500 | 96,250 |
| 0 | 0 | 0 | 15,691 | 9,200 | 6,491 | <20> | 9,505 |
| 21,557 | 1,890 | 19,667 | 389,308 | 239,935 | 149,373 | 8,156 | 228,335 |
| 2,558 | 2,760 | <202> | 31,504 | 47,920 | <16,416> | 1,355 | 24,897 |
| 2,254,075 | 4,650 | 2,249,425 | 2,860,676 | 2,439,055 | 421,621 | 9,324 | 998,193 |
| 2,395,647 | 73,828 | 2,321,819 | 3,483,151 | 2,975,061 | 508,090 | 120,801 | 1,512,545 |
| | | | | | | | |
| | | | | | | | |
| 31,826 | 50,251 | 18,425 | 375,174 | 596,016 | 220,842 | 48,547 | 358,908 |
| 12,870 | 0 | <12,870> | 87,780 | 0 | <87,780> | 0 | 0 |
| 16,749 | 21,142 | 4,393 | 268,227 | 285,467 | 17,240 | 17,299 | 232,128 |
| 61,446 | 71,393 | 9,947 | 731,180 | 881,483 | 150,303 | 65,846 | 591,037 |
| 37.3 | 72.6 | 35.2 | 72.7 | 91.5 | 18.9 | 49.9 | 72.1 |
| 14.7 | 19.4 | 4.8 | 25.3 | 27.3 | 2.0 | 11.7 | 22.4 |
| 15,592 | 23,837 | 8,245 | 189,226 | 286,406 | 97,180 | 11,732 | 167,857 |
| 883 | 746 | <137> | 14,270 | 11,114 | <3,156> | 544 | 8,320 |
| 2,721 | 3,154 | 433 | 29,143 | 37,995 | 8,852 | 2,064 | 25,777 |
| 0 | 0 | 0 | 4,115 | 10,375 | 6,260 | 87 | 3,924 |
| 23 | 0 | <23> | 5,681 | 11,958 | 6,277 | 0 | 552 |
| <8> | 0 | 8 | 3,873 | 6,556 | 2,683 | 0 | 4,218 |
| 838 | 0 | <838> | 13,796 | 7,300 | <6,496> | 0 | 4,342 |
| 36,356 | 11,233 | <25,123> | 113,440 | 92,408 | <21,032> | <2,288> | 88,291 |
| 49 | 1,768 | 1,719 | 221,566 | 191,001 | <30,565> | 3,790 | 155,498 |
| 0 | 0 | 0 | 1,455 | 300 | <1,155> | 0 | 300 |
| 0 | 0 | 0 | 6,428 | 2,568 | <3,860> | 0 | 1,637 |
| <117> | 134 | 251 | 2,233 | 7,204 | 4,971 | 7 | 6,765 |
| 181 | 180 | <1> | 2,150 | 2,160 | 10 | 180 | 2,061 |
| 1,708 | 3,526 | 1,818 | 29,150 | 50,173 | 21,023 | 1,801 | 26,974 |
| 336 | 420 | 84 | 5,955 | 7,348 | 1,393 | 330 | 4,681 |
| <106> | 50 | 156 | <460> | 600 | 1,060 | <2> | <164> |
| 0 | 0 | 0 | 3,213 | 3,060 | <153> | 0 | 3,060 |
| 0 | 250 | 250 | 0 | 1,500 | 1,500 | 0 | 34,273 |
| 11,563 | 11,563 | 0 | 144,041 | 138,756 | <5,285> | 7,709 | 92,508 |
| 1,510 | 1,523 | 13 | 117,606 | 129,791 | 12,185 | <982> | 80,870 |
| 71,528 | 58,384 | <13,144> | 906,880 | 998,573 | 91,693 | 24,972 | 711,745 |
| 132,974 | 129,777 | <3,197> | 1,638,061 | 1,880,056 | 241,995 | 90,818 | 1,302,782 |
| 2,262,674 | <55,949> | 2,318,623 | 1,845,090 | 1,095,005 | 750,085 | 29,983 | 209,763 |
| | | | | | | | |
| 8,600 | 6,923 | <1,677> | 73,528 | 76,524 | 2,996 | 9,458 | 60,293 |
| 93,839 | 5,156 | <88,683> | 153,840 | 139,729 | <14,111> | 6,529 | 80,735 |
| 60,450 | 3,506 | <56,944> | 98,908 | 93,327 | <5,581> | 5,442 | 53,262 |
| 37,229 | 1,665 | <35,564> | 58,093 | 51,308 | <6,785> | 3,834 | 27,976 |
| 68,835 | 4,004 | <64,831> | 130,251 | 97,872 | <32,379> | 14,244 | 70,449 |
| 52,000 | 53,655 | 1,655 | 657,656 | 640,662 | <16,994> | 52,953 | 643,478 |
| 12,448 | 11,022 | <1,426> | 126,718 | 136,626 | 9,908 | 12,044 | 115,574 |
| 18,765 | 25,760 | 6,995 | 240,618 | 309,122 | 68,504 | 21,283 | 255,238 |
| 352,167 | 111,691 | <240,476> | 1,539,611 | 1,545,170 | 5,559 | 125,788 | 1,307,005 |
| 1,910,507 | <167,640> | 2,078,147 | 305,479 | <450,165> | 755,644 | <95,805> | <1,097,241> |

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

| JUL. 12(07/02/23-07/29/23) | | | FISCAL YEAR 22-23 | | | FISCAL YEAR 21-22 | |
|----------------------------|-----------|-----------|------------------------------|--------------|-----------|-------------------|--------------|
| CURRENT MONTH | | | YTD 12 MO(07/31/22-07/29/23) | | | LAST YEAR ACTUAL | |
| ACTUAL | BUDGET | VARIANCE | ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| 443,027 | 411,306 | <31,721> | 4,911,996 | 4,907,747 | <4,249> | 375,335 | 4,326,328 |
| 33,799 | 831 | <32,968> | 144,486 | 14,382 | <130,104> | 17,245 | 69,479 |
| 26,787 | 37,995 | 11,208 | 412,493 | 478,785 | 66,292 | 22,527 | 288,252 |
| 503,612 | 450,132 | <53,480> | 5,468,975 | 5,400,914 | <68,061> | 415,107 | 4,684,059 |
| 6.8 | 8.6 | 1.8 | 7.3 | 7.0 | <0.2> | 9.3 | 7.6 |
| | | | | | | | |
| 0 | 0 | 0 | 332,000 | 0 | <332,000> | 318,209 | 318,209 |
| 0 | 0 | 0 | 25,139 | 25,000 | <139> | 0 | 25,723 |
| 956 | 367 | <589> | 22,069 | 11,145 | <10,924> | 1,731 | 16,024 |
| 198,449 | 195,357 | <3,092> | 2,309,915 | 2,373,644 | 63,729 | 166,456 | 2,061,184 |
| 13,346 | 7,116 | <6,230> | 88,654 | 91,138 | 2,484 | 5,049 | 73,783 |
| 5,400 | 6,305 | 905 | 69,839 | 75,307 | 5,468 | 6,331 | 68,546 |
| 492 | 652 | 160 | 5,310 | 7,225 | 1,915 | 361 | 4,933 |
| 4,062 | 3,778 | <284> | 22,669 | 48,028 | 25,359 | 2,663 | 6,593 |
| 167 | 206 | 39 | 2,827 | 1,959 | <868> | 770 | 1,583 |
| 5,270 | 10,500 | 5,231 | 64,298 | 49,000 | <15,298> | 23,128 | 74,149 |
| 7,385 | 5,150 | <2,235> | 63,684 | 61,800 | <1,884> | 3,766 | 28,658 |
| 900 | 773 | <127> | 13,481 | 9,270 | <4,211> | 0 | 3,774 |
| 14,395 | 330 | <14,065> | 79,963 | 7,231 | <72,732> | 27,063 | 53,355 |
| 0 | 0 | 0 | 1,997 | 1,250 | <747> | 0 | 229 |
| 145 | 56 | <89> | 3,274 | 5,278 | 2,004 | 29 | 2,408 |
| 512 | 500 | <12> | 6,437 | 6,000 | <437> | 538 | 11,389 |
| 0 | 0 | 0 | 197 | 2,800 | 2,603 | 0 | 82 |
| 0 | 0 | 0 | 0 | 4 | 4 | 0 | 4 |
| 826 | 309 | <517> | 5,971 | 3,663 | <2,308> | 375 | 3,888 |
| <18> | <103> | <85> | 1,845 | <1,218> | <3,063> | 0 | 1,631 |
| 311 | 200 | <111> | 3,957 | 2,400 | <1,557> | 156 | 3,527 |
| 2,714 | 2,369 | <345> | 33,231 | 28,333 | <4,898> | 2,087 | 27,779 |
| 6,281 | 482 | <5,799> | 36,337 | 63,931 | 27,594 | 0 | 33,279 |
| 0 | 1,000 | 1,000 | 0 | 22,000 | 22,000 | 1,340 | 9,185 |
| 5,719 | 10,460 | 4,741 | 77,298 | 116,155 | 38,857 | 9,842 | 92,493 |
| 1,923 | 999 | <924> | 15,523 | 11,536 | <3,987> | 957 | 11,294 |
| 15,640 | 17,137 | 1,497 | 151,470 | 199,709 | 48,239 | 10,191 | 141,148 |
| 0 | 191 | 191 | 0 | 2,096 | 2,096 | 0 | 0 |
| 3,400 | 3,400 | 0 | 39,657 | 39,657 | 0 | 2,500 | 30,453 |
| 52 | 43 | <9> | 66 | 512 | 446 | 0 | 35 |
| 53,795 | 36,071 | <17,724> | 512,970 | 432,848 | <80,122> | 35,361 | 399,670 |
| 34,599 | 14,056 | <20,543> | 273,864 | 220,661 | <53,203> | 15,715 | 239,071 |
| 1,264 | 1,264 | 0 | 15,166 | 15,166 | <0> | <381> | 13,112 |
| 8,288 | 8,880 | 592 | 129,251 | 133,588 | 4,337 | 0 | 132,945 |
| 5,319 | 1,300 | <4,019> | 58,250 | 32,900 | <25,350> | 1,703 | 17,664 |
| 3,867 | 8,991 | 5,124 | 88,200 | 105,010 | 16,810 | <12,683> | 82,250 |
| 0 | 0 | 0 | 19,648 | 19,648 | 0 | 0 | 19,076 |
| 10,250 | 0 | <10,250> | 17,679 | 25,822 | 8,143 | 14,500 | 24,571 |
| 44,157 | 36,604 | <7,553> | 483,456 | 414,300 | <69,156> | 35,538 | 409,222 |
| 8,549 | 36,050 | 27,501 | 166,049 | 193,590 | 27,541 | 6,287 | 162,398 |
| 792 | 515 | <277> | 19,983 | 14,436 | <5,547> | 0 | 2,676 |
| 3,100 | 4,135 | 1,035 | 38,706 | 45,858 | 7,152 | 3,416 | 37,994 |
| 4,928 | 5,200 | 272 | 52,918 | 65,100 | 12,182 | 4,576 | 41,833 |
| 17,750 | 17,750 | 0 | 211,916 | 213,000 | 1,084 | 16,666 | 199,992 |
| 0 | 103 | 103 | 0 | 3,434 | 3,434 | 0 | 2,839 |
| 4,854 | 4,854 | 1 | 58,029 | 58,028 | <1> | 4,712 | 55,339 |
| 8,402 | 8,403 | 1 | 100,824 | 100,833 | 9 | 8,158 | 97,896 |
| <44> | 500 | 544 | 14,213 | 13,590 | <623> | 0 | 8,727 |
| 498,197 | 452,253 | <45,944> | 5,738,230 | 5,372,665 | <365,565> | 717,105 | 5,052,611 |
| 1,001,809 | 902,385 | <99,424> | 11,207,206 | 10,773,579 | <433,627> | 1,132,212 | 9,736,670 |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 22,722 | 24,416 | 1,694 | 287,363 | 280,069 | <7,294> | 23,138 | 281,168 |
| 5,439 | 4,816 | <623> | 55,369 | 59,694 | 4,325 | 5,263 | 50,500 |
| 26,406 | 24,463 | <1,943> | 278,611 | 293,558 | 14,947 | 31,041 | 250,768 |
| 54,567 | 53,695 | <872> | 621,343 | 633,321 | 11,978 | 59,441 | 582,435 |
| 1,056,376 | 956,080 | <100,296> | 11,828,549 | 11,406,900 | <421,649> | 1,191,653 | 10,319,105 |
| | | | | | | | |
| <955,488> | <856,771> | 98,717 | <10,656,681> | <10,214,632> | 442,049 | <1,106,326> | <9,277,318> |
| <51,465> | <51,465> | 0 | <599,858> | <599,858> | 0 | <42,740> | <525,117> |
| <4,205> | <4,205> | 0 | <58,805> | <58,805> | 0 | <3,577> | <51,222> |
| <45,217> | <43,639> | 1,578 | <513,205> | <533,605> | <20,400> | <39,010> | <465,448> |
| <1,056,376> | <956,080> | 100,296 | <11,828,549> | <11,406,900> | 421,649 | <1,191,653> | <10,319,105> |
| | | | | | | | |
| 0 | 0 | <0> | 0 | 0 | <0> | 0 | 0 |

FACILITIES
EXPENSE STATEMENT

| JUL. 12(07/02/23-07/29/23) | | | | | | FISCAL YEAR 22-23 | | | FISCAL YEAR 21-22 | |
|----------------------------|-----------|----------|-------------------------|-------------|-------------|------------------------------|-----------|-------------|-------------------|--|
| CURRENT MONTH | | | | | | YTD 12 MO(07/31/22-07/29/23) | | | LAST YEAR ACTUAL | |
| ACTUAL | BUDGET | VARIANCE | | ACTUAL | BUDGET | VARIANCE | MONTH | YTD | | |
| 168,244 | 153,011 | <15,233> | Career Wages | 2,067,155 | 1,913,006 | <154,149> | 144,709 | 1,817,549 | | |
| 1,743 | 15,417 | 13,674 | Limited Appointment | 9,132 | 188,382 | 179,250 | 3,436 | 40,387 | | |
| 3,498 | 1,334 | <2,164> | Student Wages | 12,972 | 17,318 | 4,346 | 1,283 | 8,165 | | |
| <2,598> | <760> | 1,838 | Labor Recharge | <18,061> | <9,360> | 8,701 | <933> | <14,902> | | |
| <8,424> | <12,427> | <4,003> | Billed Labor Costs | <119,120> | <149,124> | <30,004> | <9,928> | <115,663> | | |
| <11,505> | <4,000> | 7,505 | Capitalized Wages | <33,444> | <48,000> | <14,556> | <3,906> | <33,914> | | |
| 150,958 | 152,575 | 1,617 | TOTAL WAGES | 1,918,633 | 1,912,222 | <6,411> | 134,661 | 1,701,622 | | |
| 92,686 | 91,269 | <1,417> | Employee Benefits | 1,190,647 | 1,156,887 | <33,760> | 83,763 | 1,039,670 | | |
| 1,596 | 410 | <1,186> | Office Supplies | 5,727 | 3,400 | <2,327> | 1,130 | 3,909 | | |
| 740 | 1,035 | 295 | Telephone | 10,712 | 12,420 | 1,708 | 1,099 | 11,691 | | |
| 715 | 0 | <715> | Trav/Trips/Conference | 6,046 | 4,500 | <1,546> | 0 | 0 | | |
| 0 | 0 | 0 | Training Programs | 0 | 1,000 | 1,000 | 7,000 | 19,000 | | |
| <3,820> | 5,200 | 9,020 | Paper | 84,027 | 62,400 | <21,627> | 3,190 | 61,517 | | |
| <2.3> | 5.3 | 7.6 | Paper % To Sales | 8.4 | 6.5 | <1.9> | 2.4 | 7.5 | | |
| <173> | 3,420 | 3,593 | Cleaning Supplies | 46,547 | 41,040 | <5,507> | 2,629 | 41,867 | | |
| 4,388 | 2,165 | <2,223> | Replacements | 22,977 | 21,405 | <1,572> | 2,060 | 23,390 | | |
| 486 | 365 | <121> | Laundry | 7,121 | 10,900 | 3,779 | 395 | 5,663 | | |
| 24,465 | 27,550 | 3,085 | Repairs & Maintenance | 309,053 | 343,700 | 34,647 | 23,607 | 392,076 | | |
| <3,728> | 4,650 | 8,378 | Repairs & Mtce-Elevator | 47,877 | 58,800 | 10,923 | 4,777 | 54,976 | | |
| <24> | 400 | 424 | Repairs & Mtce-Equip | 2,382 | 1,600 | <782> | 23 | 1,687 | | |
| 816 | 600 | <216> | Painting Program | 5,855 | 13,200 | 7,345 | 78 | 2,046 | | |
| 1,083 | 500 | <583> | Incidental Proj Exp | 2,787 | 6,000 | 3,213 | <7,742> | 3,214 | | |
| 4,247 | 7,275 | 3,028 | Air Conditioning-Maint | 48,742 | 59,100 | 10,358 | 3,132 | 59,632 | | |
| 240 | 9,650 | 9,410 | Rub Remvl/Hauling | 122,003 | 125,480 | 3,477 | 3,181 | 101,470 | | |
| 3,533 | 3,909 | 376 | Rodent & Pest Control | 34,063 | 46,908 | 12,845 | 3,308 | 43,116 | | |
| 894 | 4,775 | 3,881 | Rentals-Truck | 17,857 | 13,300 | <4,557> | 1,000 | 19,668 | | |
| 0 | 0 | 0 | COVID-19 | 0 | 8,000 | 8,000 | 0 | 2,150 | | |
| 0 | <33,156> | <33,156> | UCLA Cost Sharing | <243,529> | <409,738> | <166,209> | 0 | 0 | | |
| 128,144 | 130,017 | 1,873 | TOTAL OTHER CONTROL. | 1,720,895 | 1,580,302 | <140,593> | 132,629 | 1,886,743 | | |
| 279,102 | 282,592 | 3,490 | TOTAL CONTROLLABLE EXP | 3,639,528 | 3,492,524 | <147,004> | 267,290 | 3,588,365 | | |
| | | | Less: Allocated Exp | | | | | | | |
| 37,794 | 32,112 | <5,682> | Depreciation | 360,574 | 385,342 | 24,768 | 55,457 | 331,789 | | |
| 37,794 | 32,112 | <5,682> | TOTAL ALLOCATED EXP | 360,574 | 385,342 | 24,768 | 55,457 | 331,789 | | |
| 316,896 | 314,704 | <2,192> | NET EXPENSE | 4,000,103 | 3,877,866 | <122,237> | 322,747 | 3,920,154 | | |
| <272,568> | <272,497> | 71 | Allocated-Svs and Ent | <3,447,195> | <3,349,608> | 97,587 | <277,559> | <3,372,883> | | |
| <8,584> | <8,584> | 0 | Allocated-USAC | <103,019> | <103,019> | 0 | <8,764> | <105,159> | | |
| <3,324> | <3,324> | 0 | Allocated-GSA | <39,866> | <39,866> | 0 | <3,410> | <40,929> | | |
| <9,699> | <5,907> | 3,792 | Allocated-Comm Board | <122,660> | <105,328> | 17,332 | <9,876> | <120,015> | | |
| <22,722> | <24,392> | <1,670> | Allocated-A & SS | <287,363> | <280,045> | 7,318 | <23,138> | <281,168> | | |
| <316,896> | <314,704> | 2,192 | TOTAL OTHER | <4,000,103> | <3,877,866> | 122,237 | <322,747> | <3,920,154> | | |
| 0 | 0 | <0> | TOTAL EXPENSE | 0 | 0 | 0 | <0> | 0 | | |

UTILITIES
EXPENSE STATEMENT

| JUL. 12(07/02/23-07/29/23) | | | |
|----------------------------|----------|----------|------------------------|
| CURRENT MONTH | | | |
| ACTUAL | BUDGET | VARIANCE | |
| 17,740 | 17,443 | <297> | Chiller Water |
| 45,011 | 49,065 | 4,054 | Elec-Non Air Cond. |
| 7,726 | 11,800 | 4,074 | Water-Non Air Cond. |
| <1,991> | 5,917 | 7,908 | Steam-Non Air Cond. |
| 7,373 | 3,693 | <3,680> | Gas |
| 0 | <12,500> | <12,500> | Energy Management |
| 0 | <7,918> | <7,918> | UCLA Cost Sharing |
| 75,859 | 67,500 | <8,359> | TOTAL OTHER CONTROL. |
| 75,859 | 67,500 | <8,359> | TOTAL CONTROLLABLE EXP |
| <65,248> | <57,778> | 7,470 | Allocated-Svs and Ent |
| <2,054> | <2,054> | 0 | Allocated-USAC |
| <796> | <796> | 0 | Allocated-GSA |
| <2,322> | <2,056> | 266 | Allocated-Comm Board |
| <5,439> | <4,816> | 623 | Allocated-A & SS |
| <75,859> | <67,500> | 8,359 | TOTAL OTHER |
| 0 | 0 | 0 | TOTAL EXPENSE |

| FISCAL YEAR 22-23 | | | FISCAL YEAR 21-22 | |
|------------------------------|-----------|----------|-------------------|-----------|
| YTD 12 MO(07/31/22-07/29/23) | | | LAST YEAR ACTUAL | |
| ACTUAL | BUDGET | VARIANCE | MONTH | YTD |
| 165,080 | 153,778 | <11,302> | 18,703 | 117,235 |
| 485,109 | 567,012 | 81,903 | 38,613 | 450,446 |
| 87,428 | 112,677 | 25,249 | 8,731 | 71,829 |
| 36,559 | 75,210 | 38,651 | 1,782 | 47,965 |
| 56,544 | 49,935 | <6,609> | 5,709 | 25,184 |
| <3,681> | <25,000> | <21,319> | 0 | 0 |
| <49,627> | <98,029> | <48,402> | 0 | 0 |
| 777,412 | 835,583 | 58,171 | 73,538 | 712,659 |
| 777,412 | 835,583 | 58,171 | 73,538 | 712,659 |
| <664,211> | <716,203> | <51,992> | <63,129> | <605,795> |
| <24,656> | <24,656> | 0 | <2,088> | <25,056> |
| <9,541> | <9,541> | 0 | <812> | <9,752> |
| <23,634> | <25,489> | <1,855> | <2,246> | <21,556> |
| <55,369> | <59,694> | <4,325> | <5,263> | <50,500> |
| <777,412> | <835,583> | <58,171> | <73,538> | <712,659> |
| 0 | 0 | <0> | 0 | 0 |