

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

March (02/26/23 - 04/01/23)

**Prepared
April 20, 2023**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MARCH 2023 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

MARCH (02/26/23 - 04/01/23)										FY 21-22	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
4,195		3,686		509	13.8%	252	6.4%	3,943			
1,891		2,216		(325)	(14.7%)	560	42.1%	1,331			
394		398		(4)	(1.0%)	55	16.2%	339			
92		191		(99)	(51.8%)	4	4.5%	88			
6,572		6,491		81	1.2%	871	15.3%	5,701			
1,424	33.9%	1,297	35.2%	127	Pts.	46	Pts.	1,378	34.9%		
1,342	71.0%	1,553	70.1%	(211)	(1.3)	411	(1.0)	931	69.9%		
394	100.0%	398	100.0%	(4)	0.9	55	1.1	339	100.0%		
65	70.7%	144	75.4%	(79)	(4.0)	(5)	(8.8)	70	79.5%		
3,225	49.1%	3,392	52.3%	(167)	(3.2)	507	1.4	2,718	47.7%		
647	15.4%	683	18.5%	36	3.1	(74)	(0.9)	573	14.5%		
918	48.5%	999	45.1%	81	(3.4)	(126)	11.0	792	59.5%		
51	12.9%	72	18.1%	21	5.2	18	7.5	69	20.4%		
81	88.0%	100	52.4%	19	(35.6)	(13)	(10.7)	68	77.3%		
1,697	25.8%	1,854	28.6%	157	2.8	(195)	0.5	1,502	26.3%		
144	3.4%	150	4.1%	6	0.7	5	0.4	149	3.8%		
211	11.2%	243	11.0%	32	(0.2)	(87)	(1.9)	124	9.3%		
6	1.5%	89	22.4%	83	20.9	110	32.7	116	34.2%		
65	70.7%	63	33.0%	(2)	(37.7)	18	23.6	83	94.3%		
426	6.5%	545	8.4%	119	1.9	46	1.8	472	8.3%		
633	15.1%	464	12.6%	169	2.5	(23)	(1.5)	656	16.6%		
213	11.3%	311	14.0%	(98)	(2.7)	198	10.2	15	1.1%		
337	85.5%	237	59.5%	100	26.0	183	40.1	154	45.4%		
(81)	(88.0%)	(19)	(9.9%)	(62)	(78.1)	0	4.0	(81)	(92.0%)		
1,102	16.8%	993	15.3%	109	1.5	358	3.7	744	13.1%		
825	12.6%	811	12.5%	(14)	(0.1)	(148)	(0.7)	677	11.9%		
256	3.9%	253	3.9%	(3)	0.0	49	1.4	305	5.3%		
69	1.0%	53	0.8%	(16)	(0.2)	(19)	(0.1)	50	0.9%		
166	2.5%	202	3.1%	36	0.6	(8)	0.3	158	2.8%		
1,316	20.0%	1,319	20.3%	3	0.3	(126)	0.9	1,190	20.9%		
(214)	(3.3%)	(326)	(5.0%)	112	1.7	232	4.5	(446)	(7.8%)		
43	0.7%	2	0.0%	41	0.7	(303)	(5.4)	346	6.1%		
50	0.8%	19	0.3%	31	0.5	43	0.7	7	0.1%		
(14)	(0.2%)	(14)	(0.2%)	0	0.0	4	0.1	(18)	(0.3%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
266	4.0%	266	4.1%	0	(0.1)	8	(0.5)	258	4.5%		
345	5.2%	273	4.2%	72	1.0	(248)	(5.2)	593	10.4%		
131	2.0%	(53)	(0.8%)	184	2.8	(16)	(0.6)	147	2.6%		
GROSS INCOME											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
GROSS MARGIN											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
WAGES & BENEFITS											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
OTHER CONTROLLABLES											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
CONTRIBUTION											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
ALLOCATED EXPENSES											
Admin&Support Services											
Facilities											
Utilities											
Depreciation											
TOTAL											
NET INCOME (LOSS)											
FROM OPERATIONS											
OTHER INC/(EXP)											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
TOTAL											
NET INCOME (LOSS)											

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MARCH 2023 (\$000's)
DIVISIONS FULLY ALLOCATED**

MARCH (02/26/23 - 04/01/23)										FY 21-22		FISCAL YEAR 2022-2023										FY 21-22	
CURRENT MONTH										**		YTD 8 MONTHS (07/31/22 - 04/01/23)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%									\$	%	\$	%				
4,195		3,686		509	13.8%	252	6.4%	3,943				30,512		29,746		766	2.6%	4,829	18.8%	25,683			
1,891		2,216		(325)	(14.7%)	560	42.1%	1,331				10,720		14,164		(3,444)	(24.3%)	3,913	57.5%	6,807			
394		398		(4)	(1.0%)	55	16.2%	339				4,460		4,782		(322)	(6.7%)	163	3.8%	4,297			
92		191		(99)	(51.8%)	4	4.5%	88				787		1,972		(1,185)	(60.1%)	(233)	(22.8%)	1,020			
6,572		6,491		81	1.2%	871	15.3%	5,701				46,479		50,664		(4,185)	(8.3%)	8,672	22.9%	37,807			
1,424	33.9%	1,297	35.2%	127	Pts.	46	Pts.	1,378	34.9%			10,028	32.9%	9,981	33.6%	47	Pts.	1,634	Pts.	8,394	32.7%		
1,342	71.0%	1,553	70.1%	(211)	(1.3)	411	(1.0)	931	69.9%			7,587	70.8%	9,985	70.5%	(2,398)	0.3	2,852	1.2	4,735	69.6%		
394	100.0%	398	100.0%	(4)	0.9	55	1.1	339	100.0%			4,460	100.0%	4,778	99.9%	(318)	0.1	163	0.0	4,297	100.0%		
65	70.7%	144	75.4%	(79)	(4.7)	(5)	(8.8)	70	79.5%			593	75.3%	1,695	86.0%	(1,102)	(10.7)	(304)	(12.6)	897	87.9%		
3,225	49.1%	3,392	52.3%	(167)	(3.2)	507	1.4	2,718	47.7%			22,668	48.8%	26,439	52.2%	(3,771)	(3.4)	4,345	0.3	18,323	48.5%		
791	18.9%	834	22.6%	43	3.7	(70)	(0.6)	721	18.3%			6,808	22.3%	6,675	22.4%	(133)	0.1	(758)	1.3	6,050	23.6%		
1,129	59.7%	1,241	56.0%	112	(3.7)	(214)	9.0	915	68.7%			7,681	71.7%	8,550	60.4%	869	(11.3)	(1,322)	21.7	6,359	93.4%		
57	14.5%	161	40.5%	104	26.0	128	40.1	185	54.6%			1,819	40.8%	2,086	43.6%	267	2.8	148	5.0	1,967	45.8%		
146	158.7%	163	85.3%	17	(73.4)	5	12.9	151	171.6%			1,031	131.0%	1,231	62.4%	200	(68.6)	(225)	(52.0)	806	79.0%		
2,123	32.3%	2,399	37.0%	276	4.7	(151)	2.3	1,972	34.6%			17,339	37.3%	18,542	36.6%	1,203	(0.7)	(2,157)	2.9	15,182	40.2%		
633	15.1%	464	12.6%	169	2.5	(23)	(1.5)	656	16.6%			3,220	10.6%	3,307	11.1%	(87)	(0.5)	876	1.5	2,344	9.1%		
213	11.3%	311	14.0%	(98)	(2.7)	198	10.2	15	1.1%			(94)	(0.9%)	1,435	10.1%	(1,529)	(11.0)	1,530	23.0	(1,624)	(23.9%)		
337	85.5%	237	59.5%	100	26.0	183	40.1	154	45.4%			2,641	59.2%	2,692	56.3%	(51)	2.9	311	5.0	2,330	54.2%		
(81)	(88.0%)	(19)	(9.9%)	(62)	(78.1)	0	4.0	(81)	(92.0%)			(437)	(55.5%)	464	23.5%	(901)	(79.0)	(528)	(64.4)	91	8.9%		
1,102	16.8%	993	15.3%	109	1.5	358	3.7	744	13.1%			5,330	11.5%	7,898	15.6%	(2,568)	(4.1)	2,189	3.2	3,141	8.3%		
684	16.3%	633	17.2%	(51)	0.9	(44)	(0.1)	640	16.2%			5,432	17.8%	5,121	17.2%	(311)	(0.6)	(408)	1.8	5,024	19.6%		
435	23.0%	473	21.3%	38	(1.7)	(83)	3.4	352	26.4%			3,035	28.3%	3,461	24.4%	426	(3.9)	(578)	7.8	2,457	36.1%		
99	25.1%	100	25.1%	1	0.0	(2)	3.5	97	28.6%			1,024	23.0%	1,033	21.6%	9	(1.4)	33	1.6	1,057	24.6%		
98	106.5%	113	59.2%	15	(47.3)	3	8.3	101	114.8%			817	103.8%	998	50.6%	181	(53.2)	8	(22.9)	825	80.9%		
1,316	20.0%	1,319	20.3%	3	0.3	(126)	0.9	1,190	20.9%			10,308	22.2%	10,613	20.9%	305	(1.3)	(945)	2.6	9,363	24.8%		
(49)	(0.7%)	(168)	(2.6%)	119	1.9	(66)	(1.0)	17	0.3%			(2,211)	(4.8%)	(1,814)	(3.6%)	(397)	(1.2)	469	2.3	(2,680)	(7.1%)		
(223)	(3.4%)	(162)	(2.5%)	(61)	(0.9)	114	2.5	(337)	(5.9%)			(3,130)	(6.7%)	(2,026)	(4.0%)	(1,104)	(2.7)	951	4.1	(4,081)	(10.8%)		
237	3.6%	136	2.1%	101	1.5	180	2.6	57	1.0%			1,617	3.5%	1,659	3.3%	(42)	0.2	344	0.1	1,273	3.4%		
(179)	(2.7%)	(132)	(2.0%)	(47)	(0.7)	4	0.5	(183)	(3.2%)			(1,254)	(2.7%)	(534)	(1.1%)	(720)	(1.6)	(520)	(0.8)	(734)	(1.9%)		
(214)	(3.3%)	(326)	(5.0%)	112	1.7	232	4.5	(446)	(7.8%)			(4,978)	(10.7%)	(2,715)	(5.4%)	(2,263)	(5.3)	1,244	5.8	(6,222)	(16.5%)		
43	0.7%	2	0.0%	41	0.7	(303)	(5.4)	346	6.1%			207	0.4%	16	0.0%	191	0.4	(767)	(2.2)	974	2.6%		
50	0.8%	19	0.3%	31	0.5	43	0.7	7	0.1%			351	0.8%	143	0.3%	208	0.5	297	0.7	54	0.1%		
(14)	(0.2%)	(14)	(0.2%)	0	0.0	4	0.1	(18)	(0.3%)			(112)	(0.2%)	(112)	(0.2%)	0	0.0	32	0.2	(144)	(0.4%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
266	4.0%	266	4.1%	0	(0.1)	8	(0.5)	258	4.5%			2,127	4.6%	2,127	4.2%	0	0.4	66	(0.9)	2,061	5.5%		
345	5.2%	273	4.2%	72	1.0	(248)	(5.2)	593	10.4%			2,573	5.5%	2,174	4.3%	399	1.2	(372)	(2.3)	2,945	7.8%		
131	2.0%	(53)	(0.8%)	184	2.8	(16)	(0.6)	147	2.6%			(2,405)	(5.2%)	(541)	(1.1%)	(1,864)	(4.1)	872	3.5	(3,277)	(8.7%)		

ASUCLA
P/L Reconciliation
Mar-23

<i>Financial Analysis</i>		\$000's
		Mar-23
Budgeted Net Income/(Loss)		(53)
UCLA Store		
Gross Margin:		
Bearwear above plan due to strong sales resulting from the NCAA March Madness tournament and other successful sports programs such as softball, volleyball and baseball	260	
Campus Portrait Studio below plan: less traffic based on yearbook department restrictions	(28)	
Market above plan: increased foot traffect to to a revised product lineup and active CalFresh and EB EBT program	27	
Used Text below plan due to the transition to Inclusive Access (digital contend), the reduced availability of used books and cancellation of the rental program	(34)	
Custom Shop below plan mostly timing	(43)	
Computer Store below plan due to changes in the Apple incentive program and payout schedule	(15)	
HSS Dental below plan due to less dental requisition requests	(12)	
Hilltop above plan due to more visitors and expanded product selection and availability	45	
Total Wages below plan (mostly student)	48	
Other, negative controllables (\$5) and other various negative gross margin variances	(79)	
Total Contribution		169
UCLA Restaurants		
Gross Margin:		
Anderson Cafe above plan: increasing customer trends for several areas across campus and positive purchasing response to new marketing campaigns	31	
Café Synapse below plan: expectation for rebound of customers around this areas has not been realized	(16)	
ScrubJay Café below plan: initial sales expectations lower than projected (no history for first budget)	(45)	
South Café below plan: planned location will not go forward	(68)	
LuValle Food Servery below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and impact of closure for construction on Public Policy building	(41)	
Cafe 451 below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized	(18)	
Taco Bell below plan: expectation for rebound to 2019 traffic and sales levels have not materialized	(17)	
Catering below plan: assumption of growth this year has not yet fully materialized	(64)	
Concession above plan: strong attendance at final regular season events for both MBB and Gymnastics as well as five unbudgeted post season events for WBB and Gymnastics	74	
Total Wages below plan	58	
Other, positive controllables (\$54K) offset by negative gross margin variances	8	
Total Contribution		(98)
Licensing & Services		
Gross Margin:		
Licensing Foreign above plan	199	
Licensing Domestic below plan	(122)	
Licensing Campus Sourcing below plan: fewer event/date specific items being purchased by internal campus departments	(20)	
Leased Ops ahead of plan; higher utility charges and catch up for the CSSC Wescom ATM	15	
Marketing Ventures below plan: level of new business has not been achieved	(75)	
Total Wages below plan	16	
Other, positive controllables mostly Licensing	87	
Total Contribution		100
UCLA Student Union		
Gross Margin:		
Event Services below plan: less events than planned and decreased usage of tours	(27)	
Student Union Ops. below plan mostly due to lower strategic funding opportunities	(51)	
Total Wages below plan	11	
Other, positive controllables	5	
Total Contribution		(62)
Allocated Expenses and Other		
A&SS on plan	(14)	
Facilities slightly above plan	(3)	
Utilities above plan: mostly negative adjustment from UCLA for chiller water readings for prior months with some offset from positive steam and elec-non air cond.	(16)	
Depreciation below plan due to timing of capital expenditures	36	
Non-recurrent higher than plan	41	
Interest income higher than plan	31	
Total		75
Actual Net Income/(Loss)		131

ASUCLA
P/L Reconciliation
Year-To-Date Through March, 2023

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(541)
UCLA Store	
Gross Margin:	
Bearwear above plan: strong sales for Score Big promotions, USC football, men's and women's basketball including March Madness tournament, gymnastics and the holidays	658
FastTrack below plan: less customer traffic and lower sales for Nike shoes	(65)
Campus Portrait Studio below plan due to less traffic (sitting extended until May to compensate)	(86)
Market above plan: strong launching of CalFresh/EBT program and the redemption of marketing coupons for Joe N Go coffee	119
Essentials below plan due to a change in the materials and supplies students use, and some impact from the UAW strike	(86)
E-Commerce below plan due to supply chain issues, timing for the fall catalog and shift from students shopping remotely in 2021 to in-store Bearwear sales	(216)
New Text below plan due to the hybrid and remote nature of many Summer Session courses and a decline in traditional print textbook sales (shift to Inclusive Access titles)	(222)
Used Text below plan: impact of remote learning and strong transition to Inclusive Access titles reduced sales of traditional print textbooks	(137)
Bookzone above plan due to increase in department business and foot traffic	48
Custom Shop below plan due to less bulk orders and marked out slow sellers	(125)
Computer Store above plan: strong demand for Apple and PC laptops coupled with department orders and 2 large institutional iPad purchases	47
HSS Dental above plan: timing for previously delayed orders and stronger trend as the campus resumed in-person learning	79
Hilltop above plan: more visitors and expanded product selection	106
Total Wages above plan	(27)
Other, negative controllables (\$106K) and various negative gross margin variances	(180)
Total Contribution	(87)
UCLA Restaurants	
Gross Margin:	
Kerckhoff Coffeehouse below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(92)
Northern Lights below plan: location did not reopen until last week of September once Fall classes began	(69)
CSSC below plan: summer traffic less than previous years, some summer classes virtual rather than in person, lower sales rebound, and negative impact of UAW strike	(89)
Café Synapse below plan: expectation for rebound of customers around this area has not been realized	(118)
ScrubJay Café below plan: new operation opened January 25	(439)
South Café below plan: location will not go forward as planned	(458)
LuValle Food Servery below plan: the rebound to 2019 traffic and sales levels have not materialized and the negative impact of the UAW strike	(220)
Cafe 451 below plan as the assumption of rebound to 2019 traffic and sales levels have not materialized	(83)
Jimmy's below plan as the assumption of rebound to 2019 traffic and sales has not occurred	(125)
Cooperage below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(39)
Taco Bell below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(126)
Catering below plan: assumption of growth this year has not yet fully materialized, and Basic Needs Committee cancelled/postponed meals for food insecurity	(543)
Concessions above plan: higher attendance related to MBB, Softball and Gymnastics	133
Total Wages lower than plan (mostly student)	469
Other, positive controllables (\$399K) offset by various negative gross margin variances	270
Total Contribution	(1,529)
Licensing & Services	
Gross Margin:	
Licensing Domestic above plan: better than expected Nike income and fall shipments, and many retailers showing positive increases over prior year	504
Licensing Foreign below plan: overall lower sales than expected and early receipts in prior months	(184)
Licensing Campus Sourcing below plan due to less campus product requests	(84)
Leased Ops above plan: mostly higher utilities	44
Marketing Ventures below plan due to the delay in LED project and anticipated new business not yet achieved	(598)
Total Wages below plan	81
Other, positive controllables	186
Total Contribution	(51)
UCLA Student Union	
Gross Margin:	
Event Services above plan due to an increase in Student Programming activities	19
Student Union Ops. below plan mostly due to lower strategic funding opportunities	(1,121)
Total Wages below plan	102
Other, positive controllables	99
Total Contribution	(901)
Allocated Expenses and Other	
A&SS below plan in various accounts	57
Facilities above plan: higher wages, benefits and various other controllables including unrealized budgeted cost sharing with UCLA	(46)
Utilities below plan: UCLA rebate for prior chiller water costs and lower consumption, slightly offset by budgeted cost sharing with UCLA	44
Depreciation lower than plan due to timing of capitals	250
Non-recurrent higher than plan	191
Interest Income higher than plan	208
Total	704
Actual Net Income/(Loss)	(2,405)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS**
(\$000)

	Current Month March 2023	Prior Month February 2023	Prior Year July 2022
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	15,238	15,084	22,810
Accounts receivable	8,174	7,829	6,727
Less: Allowance for doubtful accounts	(458)	(456)	(425)
Accounts receivable, net	7,716	7,373	6,302
Student fees receivable	95	0	258
Inventories	8,467	8,707	7,220
Prepaid expenses and other current assets	995	1,030	872
Total current assets	32,511	32,193	37,462
LONG TERM ASSETS			
Property, equipment and improvements	76,090	76,165	75,569
Less: Accumulated depreciation	(58,950)	(58,890)	(57,740)
Total long term assets	17,140	17,275	17,828
TOTAL ASSETS	49,650	49,468	\$55,290
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	8,683	8,162	\$9,394
Wages and payroll taxes payable	34,351	34,333	36,776
Sales tax payable & other liabilities	987	965	1,191
Interest payable	60	46	37
Deferred income	2,117	2,539	2,105
Funds held for others	339	443	268
Current portion of long term debt	1,040	1,040	1,040
Total current liabilities	47,577	47,527	50,811
LONG TERM DEBT:			
AU expansion loan	3,206	3,206	3,206
Total long term debt	3,206	3,206	3,206
TOTAL LIABILITIES	50,783	50,733	54,017
RETAINED EARNINGS:			
Beginning Balance	1,272	1,272	4,337
Year-to-date net income/(loss)	(2,405)	(2,536)	(3,064)
Ending Balance	(1,133)	(1,264)	1,273
TOTAL LIABILITIES AND RETAINED EARNINGS	49,650	49,468	55,290

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
March 2023
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) 131
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
 Depreciation 166
 (Increase)/decrease in current assets:
 Accounts receivable (342)
 Student fees receivable (95)
 Inventories 240
 Prepaid expenses and other current assets 35
 Increase/(decrease) in current liabilities:
 Accounts payable 522
 Sales tax payable & other liabilities 22
 Wages and payroll taxes payable 18
 Interest payable 14
 Deferred Income (421)
 Funds held for others (104)

 Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (31)

 Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Net cash provided/(used) by financing activities 0

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	131	(2,405)	(3,277)
	166	1,367	1,350
	(342)	(1,414)	(3,814)
	(95)	162	(198)
	240	(1,247)	(1,656)
	35	(123)	(227)
	522	(578)	(0)
	22	(203)	129
	18	(2,425)	3,126
	14	23	31
	(421)	12	991
	(104)	71	13
	186	(6,760)	(3,533)
	(31)	(812)	(700)
	(31)	(812)	(700)
	0	0	0
	155	(7,572)	(4,233)
	15,084	22,810	28,519
	15,238	15,238	24,286

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
March 2023
(\$000's)**

	Current Month March 2023	Prior Month February 2023
CASH AND CASH EQUIVALENTS	15,238	15,084
BOARD REQUIRED CASH RESERVE	7,721	7,738
RESERVE SURPLUS (DEFICIT)	7,516	7,346

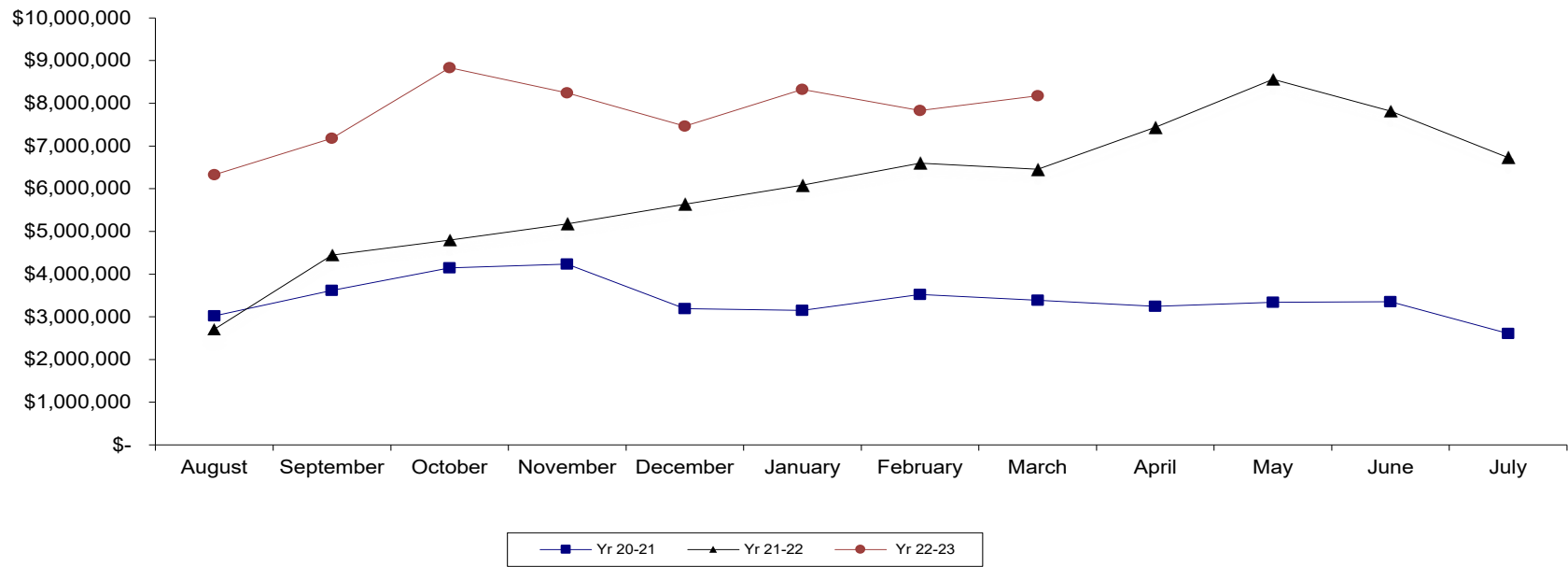
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - FY2021-22 Projects (\$000's)
FY 2022-2023 March 2023

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2022-001 Store General Replacement	100.0	32.2	54.7	86.9	13.1		(13.1)	In Progress
2022-002 MKT Refrigerators/Freezers	20.0	32.9	0.0	32.9	(12.9)		12.9	Completed
2022-003 Copier/Printers	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
Total Store/Services	135.0	65.1	54.7	119.8	15.2	15.0	(0.2)	
Food Service								
2022-004 FS Miscellaneous and Unanticipated	50.0	23.9	2.4	26.3	23.7		(23.7)	In Progress
2022-005 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2022-006 Event Services Equipment	20.0	0.0	6.5	6.5	13.5		(13.5)	In Progress
2022-007 Dining Room Upgrades	100.0	0.0	0.0	0.0	100.0		(100.0)	Canceled
2022-008 Replacement Kitchen Cooking Equipment	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2022-009 Division-wide Loyalty Program	145.0	0.0	0.0	0.0	145.0	145.0	0.0	Pending
2022-010 Smoothie Robot Equipment	140.0	0.0	0.0	0.0	140.0	140.0	0.0	Pending
2022-055 Double Tank Deep Fryer	0.0	0.0	24.7	24.7	2.3		24.7	In Progress
2022-057 Luvalle Pizza Ovens	0.0	0.0	43.0	43.0	17.0		43.0	In Progress
Total Food Services	505.0	23.9	76.5	100.4	491.6	335.0	(69.6)	
Technology								
2022-011 Network Infrastructure Upgrade	120.0	0.0	0.0	0.0	120.0		(120.0)	Canceled
2022-012 Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-013 Misc hardware/Software (Marketing/Info Photo)	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-014 PC Replacement (9 to 13 years old)	150.0	4.7	99.0	103.7	46.3		(46.3)	In Progress
2022-015 Internal and External router upgrade	50.0	0.0	0.0	0.0	50.0		(50.0)	Canceled
2022-016 Informal Photography - Camera, lens, light	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-017 Canon Copier Replacement	12.0	0.0	0.0	0.0	12.0	12.0	0.0	Pending
2022-018 Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending
2022-038 Lightbox/Viewpoint Lounge	0.0	9.0	0.5	9.5	2.5		9.5	Completed - Awaiting Invoice
2022-054 Network Audit and Overhaul Phase I / II	0.0	0.0	146.8	146.8	153.2		146.8	In Progress
Total Technology	368.0	13.7	246.3	260.0	420.0	48.0	146.8	
Trademarks & Licensing								
2022-019 Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	50.0		(50.0)	Canceled
Total Trademarks & Licensing	50.0	0.0	0.0	0.0	50.0	0.0	(50.0)	
Others								
2022-020 Fac Misc and Remodels	75.0	10.4	0.0	10.4	64.6		(64.6)	In Progress
2022-021 Replace HVAC Motors	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2022-022 Custodial Replacements	15.0	2.1	12.3	14.4	0.6		(0.6)	In Progress
2022-023 AU Freight Elevator Doors (A-Level and 3rd Floor)	225.0	0.0	0.0	0.0	225.0	225.0	0.0	Pending
2022-024 Office Space Remodeling - Phase II	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
2022-025 CSSC Roof Waterproofing	30.0	0.0	0.0	0.0	30.0		(30.0)	Canceled
2022-026 AU Retrofit Lighting and Occupancy Sensors	50.0	0.0	0.0	0.0	50.0		(50.0)	Canceled
2022-027 EDO Suite and Staircase Flooring	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2022-028 SUO General Replacement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2022-029 Meeting Room /Venue Upgrades	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2022-030 SUO General AV Upgrades	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2022-031 SU Occupancy Counter System	30.0	0.0	0.0	0.0	30.0		(30.0)	Canceled
2022-032 Viewpoint Conf Rm Overhaul	175.0	0.0	0.0	0.0	175.0		(175.0)	Canceled
2022-033 EMS Capabilities Upgrade	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2022-034 Meeting Room Flooring	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2022-035 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2022-036 Replace Cameras	40.0	31.9	6.1	38.0	2.0		(2.0)	In Progress
2022-037 HR Furniture Replacement	15.0	2.6	0.0	2.6	12.4		(12.4)	In Progress
2022-039 Untitled Space Remodel	0.0	10.7	1.0	11.7	0.3		11.7	In Progress
2022-040 CSSC Condensate Tank Replacement	0.0	0.0	40.2	40.2	(2.2)		40.2	In Progress
2022-041 Ackerman Union Passenger Elevators*	0.0	0.0	0.0	0.0	660.0		0.0	Pending
2022-042 Kerckhoff Hall Passenger Elevators*	0.0	0.0	0.0	0.0	200.0		0.0	Pending
2022-043 Ackerman Union Chilled Water Coil Replacement	0.0	0.0	0.0	0.0	300.0		0.0	Pending
2022-044 Kerckhoff Hall Patio Waterproofing*	0.0	0.0	0.0	0.0	700.0		0.0	Pending
2022-045 Ackerman Union A-level M&W*	0.0	0.0	0.0	0.0	150.0		0.0	Pending
2022-046 Ackerman Union 3rd Floor M&W*	0.0	0.0	0.0	0.0	800.0		0.0	Pending
2022-047 Kerckhoff Hall 1st Floor M&W*	0.0	0.0	0.0	0.0	250.0		0.0	Pending
2022-048 Kerckhoff Hall 2nd Floor M*	0.0	0.0	0.0	0.0	150.0		0.0	Pending
2022-049 Kerckhoff Hall 2nd Floor W*	0.0	0.0	0.0	0.0	100.0		0.0	Pending
2022-050 Kerckhoff Hall 3rd Floor M&W*	0.0	0.0	0.0	0.0	200.0		0.0	Pending
2022-051 Kerckhoff Hall 4th Floor All-Gender*	0.0	0.0	0.0	0.0	300.0		0.0	Pending
2022-052 Lu Valle Commons M&W*	0.0	0.0	0.0	0.0	300.0		0.0	Pending
2022-053 KH Staircase Runner	0.0	6.3	0.0	6.3	0.0		6.3	Completed
2022-056 Mural Lighting	0.0	0.0	0.0	0.0	16.5		0.0	Pending
Total Others	1,225.0	64.0	59.6	123.6	5,284.2	715.0	(386.4)	
Total Year Projects	2,283.0	166.7	437.1	603.8	6,261.0	1,113.0	(359.4)	

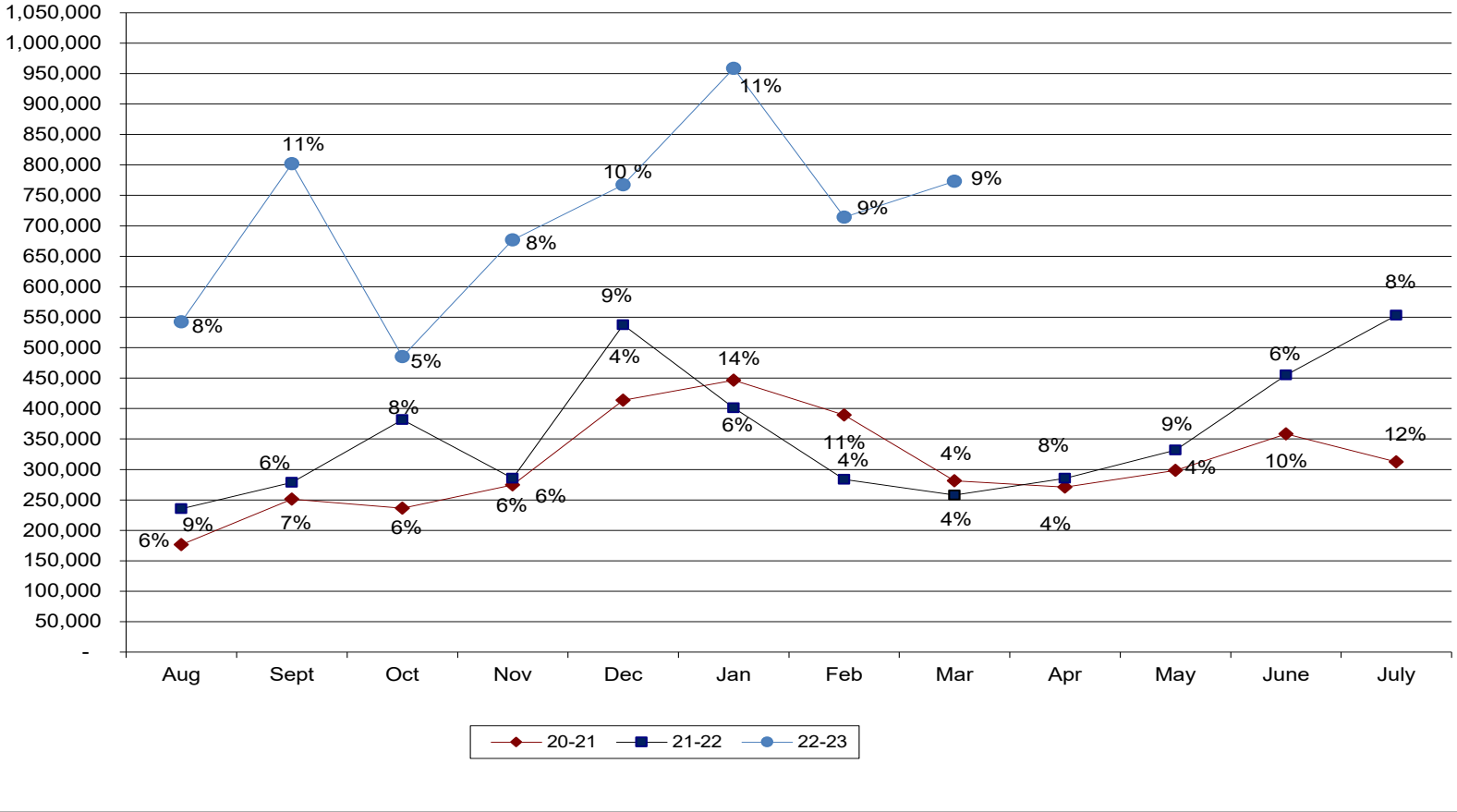
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

04/01/23	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$2,152,261	33%	\$619,890	79%	\$83,881	50%	\$81,628	83%	\$80,455	31%	\$117,992	49%	\$3,136,108	38%
ASUCLA PUBLICATIONS		\$198,243	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$198,243	2%
ASUCLA USA/GSA		\$283,787	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$283,787	3%
DUE FROM VENDORS		\$104,142	2%	\$118,075	15%	\$67,811	39%	\$16,278	16%	\$179,982	69%	\$119,988	49%	\$606,276	7%
DENTAL KITS		\$220,485	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$220,485	3%
OTHER		3,656,178	55%	\$48,188	6%	\$19,143	11%	\$965	1%	\$1,126	1%	\$3,739	2%	\$3,729,339	46%
TOTAL CURRENT MONTH		\$6,615,096	100%	\$786,153	100%	\$170,836	100%	\$98,871	100%	\$261,563	100%	\$241,719	100%	\$8,174,239	100%
		81%		10%		2%		1%		3%		3%		100%	
02/25/23	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,819,268	29%	\$257,504	30%	\$92,556	73%	\$93,424	57%	\$47,180	22%	\$94,364	45%	\$2,404,296	31%
ASUCLA PUBLICATIONS		\$94,716	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$94,716	1%
ASUCLA USA/GSA		\$202,486	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$202,486	3%
DUE FROM VENDORS		\$150,386	2%	\$65,814	8%	\$21,461	16%	\$59,130	36%	\$170,142	80%	\$113,428	54%	\$580,361	7%
DENTAL KITS		\$338,190	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$338,190	4%
OTHER		\$3,643,970	59%	\$542,408	62%	\$13,673	11%	\$11,991	7%	(\$5,325)	-2%	\$2,203	1%	\$4,208,920	54%
TOTAL CURRENT MONTH		\$6,249,016	100%	\$865,726	100%	\$127,690	100%	\$164,545	100%	\$211,997	100%	\$209,995	100%	\$7,828,969	100%
		80%		11%		1%		2%		3%		3%		100%	
01/28/23	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$889,392	15%	\$1,316,811	92%	\$273,705	81%	\$78,421	52%	\$136,236	47%	\$65,758	38%	\$2,760,324	33%
ASUCLA PUBLICATIONS		\$63,354	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$63,354	1%
ASUCLA USA/GSA		\$124,935	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$124,935	2%
DUE FROM VENDORS		\$59,920	1%	\$72,392	5%	\$11,892	2%	\$69,881	46%	\$153,399	53%	\$102,266	60%	\$469,750	6%
DENTAL KITS		\$431,092	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$431,092	5%
OTHER		\$4,372,823	74%	\$37,043	3%	\$58,555	17%	\$3,868	3%	\$1,327	0%	\$3,390	2%	\$4,477,005	54%
TOTAL CURRENT MONTH		\$5,941,516	100%	\$1,426,247	100%	\$344,152	100%	\$152,170	100%	\$290,961	100%	\$171,414	100%	\$8,326,460	100%
		72%		17%		4%		2%		3%		2%		100%	

Total Accounts Receivable Balances 12 Month History Aug 21 to Mar 23



Percentages represent delinquency to outstandings



UCLA STORE
INCOME STATEMENT

MAR. 08(02/26/23-04/01/23)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 8 MO(07/31/22-04/01/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,407,012	1,260,609	146,403	10,646,596	11,394,454	<747,858>	1,696,333	10,559,894
1,858,227	1,368,494	489,733	11,432,565	10,147,795	1,284,770	1,555,768	9,051,713
216,800	101,696	115,104	1,166,223	863,629	302,594	141,085	778,001
119,403	150,900	<31,497>	1,134,498	1,313,094	<178,596>	107,660	976,615
102,821	115,000	<12,179>	1,029,443	1,315,000	<285,557>	97,632	964,989
391,514	493,300	<101,786>	4,028,851	3,502,530	526,321	155,457	2,398,281
<0>	0	<0>	<1>	0	<1>	2	620
4,095,777	3,489,999	605,778	29,438,175	28,536,502	901,673	3,753,936	24,730,113
2,753,432	2,375,070	<378,362>	20,360,103	19,656,155	<703,948>	2,549,853	17,189,575
2,808	2,950	142	23,220	23,630	410	3,285	22,292
10,335	7,290	<3,045>	70,750	59,470	<11,280>	8,497	51,383
2,570	580	<1,990>	13,826	4,960	<8,866>	1,714	6,995
1,056	770	<286>	7,116	6,990	<126>	838	5,174
1,214	1,800	586	8,955	13,670	4,715	777	13,492
17,982	13,390	<4,592>	123,867	108,720	<15,147>	15,112	99,337
2,771,414	2,388,460	<382,954>	20,483,970	19,764,875	<719,095>	2,564,965	17,288,912
67.2	68.1	0.8	69.2	68.9	<0.3>	67.9	69.5
1,324,363	1,101,539	222,824	8,954,205	8,771,627	182,578	1,188,971	7,441,201
32.8	32.0	0.8	30.8	31.1	<0.3>	32.1	30.5
0.4	0.4	<0.1>	0.4	0.4	<0.0>	0.4	0.4
32.3	31.6	0.8	30.4	30.7	<0.3>	31.7	30.1
7.8	10.8	<3.1>	11.6	13.5	<1.9>	12.7	13.0
50.6	50.9	<0.3>	48.5	49.6	<1.1>	50.0	50.0
40.3	41.9	<1.6>	40.0	41.4	<1.4>	39.2	38.8
40.5	39.7	0.8	34.2	33.8	0.4	39.8	29.4
49.1	52.0	<3.0>	46.7	50.1	<3.4>	48.3	50.0
22.8	21.5	1.3	20.8	21.1	<0.3>	33.0	19.7
<625.0>	0.0	<625.0>	<1,022.5>	0.0	<1,022.5>	118.8	101.1
99,324	195,702	<96,378>	1,074,097	1,209,871	<135,774>	188,748	952,630
1,423,687	1,297,241	126,446	10,028,301	9,981,498	46,803	1,377,719	8,393,830
293,228	285,376	<7,852>	2,226,523	2,279,163	52,640	265,957	2,143,285
8,575	0	<8,575>	72,219	0	<72,219>	0	0
193,786	258,705	64,919	1,840,216	1,832,683	<7,533>	168,338	1,403,054
495,589	544,081	48,492	4,138,958	4,111,846	<27,112>	434,295	3,546,339
12.1	15.6	3.5	14.1	14.4	0.4	11.6	14.3
151,461	139,268	<12,193>	1,050,760	1,107,720	56,960	138,426	1,036,009
11,624	5,558	<6,066>	97,337	57,882	<39,455>	7,848	84,175
7,737	8,163	426	62,591	65,070	2,479	7,767	64,552
15	13	<2>	126	184	58	18	149
<842>	2,100	2,942	25,152	26,300	1,148	302	8,099
299	600	301	2,392	5,150	2,758	557	2,650
6,706	3,650	<3,056>	33,589	34,800	1,211	4,511	32,353
20,790	20,439	<351>	190,748	196,852	6,104	23,000	180,550
604	700	96	9,662	5,600	<4,062>	1,060	5,972
0	0	0	<21>	0	21	0	29
4,962	10,020	5,058	152,012	165,126	13,114	16,415	138,469
<552>	<1,250>	<698>	<55,895>	<61,700>	<5,805>	<1,240>	<40,056>
11,524	11,000	<524>	200,317	206,000	5,683	10,619	194,354
2,107	2,278	171	21,749	19,728	<2,021>	3,025	21,117
72,272	78,935	6,663	535,252	462,620	<72,632>	55,464	456,216
2,060	0	<2,060>	5,842	0	<5,842>	3,527	17,230
2,130	0	<2,130>	19,143	0	<19,143>	326	13,948
0	20	20	11,427	160	<11,267>	1,464	22,963
0	0	0	1,822	1,500	<322>	0	1,417
80	0	<80>	742	300	<442>	34	1,575
213	7,950	7,737	57,240	73,600	16,360	7,086	86,036
0	0	0	41,311	0	<41,311>	562	16,933
0	0	0	4,702	5,500	798	670	9,466
100	100	0	104,909	103,600	<1,309>	0	60,006
288	0	<288>	3,069	0	<3,069>	631	13,906
0	0	0	0	4	4	0	<3>
1,446	0	<1,446>	93,109	87,000	<6,109>	4,938	75,208
295,023	289,544	<5,479>	2,669,085	2,562,996	<106,089>	287,009	2,503,323
790,612	833,625	43,013	6,808,043	6,674,842	<133,201>	721,304	6,049,662
633,075	463,616	169,459	3,220,258	3,306,656	<86,398>	656,415	2,344,168
52,602	40,582	<12,020>	396,508	347,878	<48,630>	37,518	349,747
183,942	159,660	<24,282>	1,421,489	1,292,474	<129,015>	172,157	1,296,596
106,739	104,879	<1,860>	858,664	805,913	<52,751>	114,699	824,472
58,130	62,047	3,917	452,909	459,648	6,739	37,502	427,865
119,386	100,957	<18,429>	980,444	842,339	<138,105>	107,393	830,119
91,896	91,890	<6>	776,854	769,444	<7,410>	106,324	758,170
22,228	17,016	<5,212>	151,084	165,232	14,148	16,090	124,605
48,503	54,877	6,374	393,409	439,018	45,609	48,586	413,722
683,425	631,908	<51,517>	5,431,362	5,121,946	<309,416>	640,268	5,025,296
<50,350>	<168,292>	117,942	<2,211,104>	<1,815,290>	<395,814>	16,147	<2,681,127>

LICENSING & SERVICES
INCOME STATEMENT

MAR. 08(02/26/23-04/01/23)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 8 MO(07/31/22-04/01/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
8,245	9,300	<1,055>	62,995	65,000	<2,005>	9,390	59,791
0	5,000	<5,000>	0	40,000	<40,000>	0	9,225
8,245	14,300	<6,055>	62,995	105,000	<42,005>	9,390	69,016
0	500	500	666	4,241	3,575	0	80
8,245	13,800	<5,555>	62,329	100,759	<38,430>	9,390	68,936
100.0	96.5	3.5	98.9	96.0	3.0	100.0	99.9
100.0	97.3	2.7	99.1	96.6	2.6	100.0	99.9
0.0	95.0	<95.0>	0.0	95.0	<95.0>	0.0	100.0
207,612	150,230	57,382	3,086,580	2,850,378	236,202	179,676	3,099,568
145,531	130,715	14,816	1,048,449	1,004,095	44,354	121,408	937,375
18,819	18,819	<0>	150,551	150,552	<1>	18,409	147,273
13,636	84,000	<70,364>	111,672	672,000	<560,328>	10,000	43,640
385,598	383,764	1,834	4,397,252	4,677,025	<279,773>	329,493	4,227,856
393,843	397,564	<3,721>	4,459,581	4,777,784	<318,203>	338,883	4,296,792
33,706	47,491	13,785	313,631	379,925	66,294	45,665	348,984
0	1,833	1,833	0	14,664	14,664	<0>	<0>
33,706	49,324	15,618	313,631	394,589	80,958	45,665	348,984
408.8	344.9	<63.9>	497.9	375.8	<122.1>	486.3	505.7
16,994	22,361	5,367	143,702	178,836	35,134	23,529	165,645
50	375	325	1,010	3,000	1,990	162	835
388	470	82	3,424	3,935	511	460	3,715
0	85	85	398	775	377	0	28
652	8,334	7,682	6,614	66,664	60,050	0	10,711
0	1,000	1,000	0	3,500	3,500	2,400	2,400
773	750	<23>	1,300	6,000	4,700	443	730
0	4,267	4,267	13,175	34,132	20,957	1,333	21,132
1,838	7,526	5,689	3,025	120,208	117,183	0	87,880
2,776	6,459	3,683	13,682	56,164	42,482	352	17,699
0	0	0	0	1,000	1,000	0	0
0	0	0	3,933	20,000	16,067	0	22,590
0	5,575	5,575	35,699	44,600	8,901	10,700	38,683
0	1,750	1,750	185	14,000	13,815	0	5,250
0	5,133	5,133	18,793	41,064	22,271	22,422	57,770
0	0	0	242,706	412,590	169,884	<8,403>	422,442
0	14,190	14,190	214,313	168,371	<45,942>	19,235	166,605
0	33,389	33,389	803,091	516,226	<286,865>	66,729	593,801
23,470	111,664	88,194	1,505,049	1,691,065	186,016	139,362	1,617,916
57,176	160,988	103,812	1,818,680	2,085,654	266,974	185,026	1,966,901
336,667	236,576	100,091	2,640,902	2,692,130	<51,228>	153,857	2,329,891
3,578	3,679	101	30,094	34,017	3,923	3,945	34,374
16,401	16,305	<96>	208,780	205,986	<2,794>	14,332	229,515
10,021	11,327	1,306	134,763	134,508	<255>	9,859	150,042
5,457	6,701	1,244	71,652	77,517	5,865	3,223	82,282
11,208	10,904	<304>	152,377	142,695	<9,682>	9,231	148,087
41,078	41,091	13	347,259	344,072	<3,187>	47,528	338,907
9,936	7,608	<2,328>	67,536	73,876	6,340	7,192	55,699
1,491	2,575	1,084	11,895	20,604	8,709	1,447	17,848
99,170	100,190	1,020	1,024,355	1,033,275	8,920	96,756	1,056,753
237,497	136,386	101,111	1,616,546	1,658,855	<42,309>	57,101	1,273,138

UCLA STUDENT UNION
INCOME STATEMENT

MAR. 08(02/26/23-04/01/23)		
CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE
37,641	86,717	<49,076>
15,346	26,237	<10,891>
52,987	112,954	<59,967>
14,262	25,659	11,397
12,391	21,728	9,337
26,653	47,387	20,734
50.3	42.0	<8.4>
26,334	65,567	<39,233>
49.7	58.1	<8.4>
67.1	74.9	<7.9>
7.1	2.2	4.9
25	50,000	<49,975>
0	0	0
710	200	510
35,182	23,068	12,114
2,784	4,756	<1,972>
38,700	78,024	<39,324>
65,034	143,591	<78,557>
27,410	49,615	22,205
10,500	0	<10,500>
27,141	26,312	<829>
65,051	75,927	10,876
122.8	67.2	<55.6>
46.9	18.4	<28.5>
15,498	23,930	8,432
551	470	<81>
2,128	3,154	1,026
<77>	0	77
0	3,986	3,986
0	250	250
1,584	350	<1,234>
2,158	4,439	2,281
25,778	18,438	<7,340>
0	0	0
0	309	309
350	738	388
181	180	<1>
1,902	4,704	2,802
509	740	231
<0>	50	50
3,213	0	<3,213>
0	250	250
11,563	11,563	0
15,480	13,458	<2,022>
80,818	87,009	6,191
145,869	162,936	17,067
<80,834>	<19,345>	<61,489>
6,905	5,663	<1,242>
3,818	7,823	4,005
2,333	5,434	3,101
1,270	3,215	1,945
2,609	5,231	2,622
50,170	50,167	<3>
12,136	9,289	<2,847>
18,733	25,760	7,027
97,974	112,582	14,608
<178,809>	<131,927>	<46,882>

EVENT SERVICES OFFICE
AU POST OFFICE
TOTAL SALES
AU Post Office Cost
Facilities Costs
Less: Cost of Sales
COST OF SALES %
GROSS MARGIN
GROSS MARGIN %
EVENT SERVICES OFFICE
AU POST OFFICE
STRATEGIC FUNDING
STUDENT UNION OPS
EVENT SERVICES OFFICE
STUDENT PROGRAMMING
AU POST OFFICE
OTHER INCOME
GROSS MARGIN/OTHER
Less: Controllable Exp
Career Wages
Limited Appointment
Student Wages
TOTAL WAGES
WAGE % TO SALES
EVENT SERVICES OFFICE
Employee Benefits
Office Supplies
Telephone
Trav/Trips/Conference
24 Hour Study Lounge
Student Comm Art
Training Programs
Annual ASUCLA Events
Student Event Exp
Operating Supplies
Uniforms
Advertising
Business Promotion
Repairs & Maintenance
Bank Card Expense
Overs/Shorts
Student Support Svcs
COVID-19
Interaction Fund
STUDENT UNION EVENT F
TOTAL OTHER CONTROL.
TOTAL CONTROLLABLE EXP
GROSS CONTRIBUTION TO
SVCS AND ENTERPRISES
Less: Allocated Exp
Allocated Exp. -HR
Allocated Exp. Fin
Allocated Exp. -IS
Allocated Exp. Mktg
Allocated Exp Othr SA
Maintenance
Utilities
Depreciation
TOTAL ALLOCATED EXP
NET INCOME (LOSS)

FISCAL YEAR 22-23			FISCAL YEAR 21-22	
YTD 8 MO(07/31/22-04/01/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
359,671	429,228	<69,557>	30,124	272,174
104,438	170,320	<65,882>	13,762	67,354
464,109	599,548	<135,439>	43,886	339,528
101,638	166,572	64,934	13,490	64,916
92,490	110,768	18,278	4,871	57,366
194,128	277,340	83,212	18,362	122,281
41.8	46.3	4.4	41.8	36.0
269,981	322,208	<52,227>	25,525	217,247
58.2	53.7	4.4	58.2	64.0
74.3	74.2	0.1	83.8	78.9
2.7	2.2	0.5	2.0	3.6
43,458	1,170,000	<1,126,542>	0	533,332
35,000	17,000	18,000	8,750	26,250
10,363	5,550	4,813	1,350	6,555
214,866	149,007	65,859	31,570	99,301
19,635	31,082	<11,447>	2,609	14,656
323,321	1,372,639	<1,049,318>	44,279	680,095
593,302	1,694,847	<1,101,545>	69,804	897,341
257,867	396,920	139,053	28,158	212,308
41,475	0	<41,475>	0	0
181,843	186,363	4,520	25,671	145,777
481,186	583,283	102,097	53,828	358,085
103.7	97.3	<6.4>	122.7	105.5
36.8	29.2	<7.6>	45.9	33.6
127,184	190,862	63,678	14,002	105,281
11,576	8,354	<3,222>	819	5,754
19,140	25,379	6,239	2,125	17,120
2,374	6,775	4,401	0	5,246
0	7,972	7,972	0	0
250	964	714	0	0
8,871	6,550	<2,321>	82	2,567
56,271	54,729	<1,542>	25,950	67,461
129,579	121,359	<8,220>	24,631	71,326
703	300	<403>	0	300
1,200	2,568	1,368	1,637	1,637
1,648	5,557	3,909	0	3,569
1,427	1,440	13	349	1,335
22,151	36,497	14,346	3,039	23,038
3,876	4,739	863	450	2,736
<107>	400	507	<94>	<272>
3,213	3,060	<153>	0	3,060
0	1,000	1,000	5,799	34,055
92,502	92,504	2	7,709	61,672
67,492	76,802	9,310	10,761	42,498
549,349	647,811	98,462	97,259	448,385
1,030,535	1,231,094	200,559	151,088	806,470
<437,232>	463,753	<900,985>	<81,284>	90,872
46,443	50,178	3,736	4,650	34,943
36,256	84,740	48,484	3,729	49,613
23,258	56,034	32,776	2,565	32,651
12,325	31,656	19,331	839	17,566
26,371	58,587	32,216	2,401	35,330
424,123	420,071	<4,052>	58,048	413,923
82,484	90,202	7,718	8,784	68,028
165,620	206,082	40,462	20,325	172,914
816,880	997,550	180,670	101,340	824,968
<1,254,112>	<533,797>	<720,315>	<182,624>	<734,096>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

MAR. 08(02/26/23-04/01/23)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 8 MO(07/31/22-04/01/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
410,571	411,106	535	3,192,005	3,263,121	71,116	343,206	2,908,496
6,157	831	<5,326>	91,513	11,058	<80,455>	2,925	21,695
38,006	39,138	1,132	269,585	322,543	52,958	24,239	170,069
454,734	451,075	<3,659>	3,553,103	3,596,722	43,619	370,371	3,100,259
6.9	7.0	0.0	7.6	7.1	<0.5>	6.5	8.2
14,811	0	<14,811>	24,913	15,000	<9,913>	0	16,890
926	366	<560>	7,955	2,928	<5,027>	420	2,291
206,810	199,343	<7,467>	1,498,634	1,583,991	85,357	171,812	1,384,180
8,167	8,113	<54>	56,062	63,001	6,939	1,437	43,571
5,376	6,298	922	47,746	50,096	2,350	5,334	46,016
490	649	159	3,565	4,558	993	537	3,437
2,120	2,736	616	15,958	32,050	16,092	746	2,139
181	206	25	2,200	1,135	<1,065>	42	428
9,668	1,500	<8,168>	46,077	26,000	<20,077>	2,915	29,890
13,927	5,150	<8,777>	45,133	41,200	<3,933>	5,201	15,442
0	773	773	8,831	6,178	<2,653>	814	3,108
1,499	330	<1,169>	22,587	5,911	<16,676>	2,803	7,784
0	0	0	1,997	250	<1,747>	0	0
130	21	<109>	2,887	5,121	2,234	44	2,324
1,159	500	<659>	4,780	4,000	<780>	553	9,269
0	0	0	197	2,100	1,903	0	82
0	0	0	0	4	4	0	4
316	309	<7>	2,751	2,427	<324>	288	2,567
0	<103>	<103>	1,959	<806>	<2,765>	2,264	2,300
83	200	117	2,801	1,600	<1,201>	0	2,161
2,346	2,369	23	20,841	18,857	<1,984>	4,584	20,942
6,316	16,582	10,266	27,352	49,203	21,851	3,336	30,074
0	1,000	1,000	0	18,000	18,000	0	7,846
6,586	9,918	3,332	54,564	75,533	20,969	8,571	58,994
<2,514>	999	3,513	11,760	7,540	<4,220>	886	9,773
17,054	17,136	82	98,875	131,164	32,289	12,868	103,166
0	191	191	0	1,332	1,332	0	0
2,610	2,610	0	25,830	25,830	0	2,506	19,853
<0>	42	42	16	342	326	11	67
41,693	36,071	<5,622>	334,096	288,564	<45,532>	29,189	276,742
13,361	19,866	6,505	167,380	149,004	<18,376>	9,489	122,704
1,264	1,264	0	10,111	10,110	<1>	1,227	9,813
8,288	8,879	591	96,100	98,070	1,970	9,700	103,846
2,562	3,300	738	38,767	21,700	<17,067>	6,135	10,367
6,366	8,729	2,363	65,236	69,832	4,596	8,630	69,042
4,057	4,057	0	8,380	8,380	0	3,939	8,136
0	7,210	7,210	7,429	13,462	6,033	4,260	10,071
40,406	36,604	<3,802>	310,579	267,884	<42,695>	40,181	265,922
14,127	13,000	<1,127>	112,220	111,000	<1,220>	10,993	82,924
<1,630>	515	2,145	11,794	7,741	<4,053>	1,736	2,676
3,443	3,462	19	26,096	30,163	4,067	3,272	24,358
4,576	5,200	624	40,430	44,300	3,870	4,576	23,529
17,750	17,750	0	140,916	142,000	1,084	16,666	133,328
0	103	103	0	3,022	3,022	0	2,296
4,852	4,853	1	38,615	38,613	<2>	4,712	36,491
8,402	8,403	1	67,216	67,221	5	8,158	65,264
286	500	214	11,620	10,545	<1,075>	1,728	5,469
467,866	457,004	<10,862>	3,523,258	3,556,156	32,898	392,562	3,077,571
922,600	908,079	<14,521>	7,076,361	7,152,878	76,517	762,933	6,177,831
21,922	21,844	<78>	185,321	182,939	<2,382>	25,364	180,864
5,303	4,058	<1,245>	36,042	39,411	3,369	3,838	29,725
21,801	24,463	2,662	179,920	195,706	15,786	16,094	150,976
49,025	50,365	1,340	401,282	418,056	16,774	45,296	361,564
971,625	958,444	<13,181>	7,477,643	7,570,934	93,291	808,230	6,539,395
<873,928>	<860,901>	13,027	<6,700,058>	<6,774,227>	<74,169>	<722,743>	<5,838,919>
<50,254>	<50,254>	0	<395,853>	<395,853>	0	<41,530>	<355,173>
<4,186>	<4,186>	0	<41,411>	<41,411>	0	<3,542>	<36,408>
<43,257>	<43,103>	154	<340,321>	<359,443>	<19,122>	<40,415>	<308,895>
<971,625>	<958,444>	13,181	<7,477,643>	<7,570,934>	<93,291>	<808,230>	<6,539,395>
0	0	<0>	0	0	<0>	0	0

FACILITIES
EXPENSE STATEMENT

MAR. 08(02/26/23-04/01/23)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 8 MO(07/31/22-04/01/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
159,765	148,875	<10,890>	1,334,618	1,249,925	<84,693>	149,642	1,180,287
183	15,117	14,934	5,989	123,835	117,846	2,529	21,981
714	1,332	618	3,941	11,322	7,381	596	4,751
<1,464>	<760>	704	<13,156>	<6,200>	6,956	0	<13,400>
<5,144>	<12,427>	<7,283>	<79,754>	<99,416>	<19,662>	0	<65,740>
0	<4,000>	<4,000>	<2,903>	<32,000>	<29,097>	0	<25,203>
154,053	148,137	<5,916>	1,248,736	1,247,466	<1,270>	152,767	1,102,676
89,063	89,956	893	763,674	756,191	<7,483>	86,871	673,307
121	160	39	3,462	2,200	<1,262>	194	1,635
775	1,035	260	6,885	8,280	1,395	845	7,911
0	0	0	4,216	4,500	284	0	0
0	0	0	0	750	750	0	12,000
7,866	5,200	<2,666>	57,656	41,600	<16,056>	4,083	33,717
14.8	4.6	<10.2>	12.4	6.9	<5.5>	9.3	9.9
1,636	3,420	1,784	24,131	27,360	3,229	3,133	23,848
290	1,790	1,500	11,677	14,020	2,343	1,511	14,913
1,691	1,860	169	5,071	6,940	1,869	1,443	4,072
29,478	27,550	<1,928>	202,524	233,500	30,976	32,059	270,315
4,985	4,650	<335>	38,386	40,200	1,814	17,698	53,203
189	0	<189>	1,797	800	<997>	610	1,171
925	600	<325>	5,132	10,800	5,668	74	1,443
990	500	<490>	818	4,000	3,182	1,735	<8,058>
<1,782>	4,900	6,682	30,491	37,050	6,559	4,185	25,976
13,833	9,650	<4,183>	73,166	83,795	10,629	5,697	64,865
4,584	3,909	<675>	21,191	31,272	10,081	6,321	25,284
884	775	<109>	15,050	6,200	<8,850>	8,740	14,514
0	1,000	1,000	0	6,600	6,600	0	2,114
<31,982>	<32,035>	<53>	<165,547>	<269,169>	<103,622>	0	0
123,545	124,920	1,375	1,099,780	1,046,889	<52,891>	175,201	1,222,228
277,598	273,057	<4,541>	2,348,516	2,294,355	<54,161>	327,967	2,324,904
28,563	32,112	3,549	234,265	256,894	22,629	24,663	200,195
28,563	32,112	3,549	234,265	256,894	22,629	24,663	200,195
306,161	305,169	<992>	2,582,781	2,551,249	<31,532>	352,631	2,525,099
<262,975>	<262,976>	<1>	<2,223,101>	<2,202,025>	21,076	<304,265>	<2,169,634>
<8,585>	<8,585>	0	<68,680>	<68,680>	0	<8,764>	<70,112>
<3,322>	<3,322>	0	<26,576>	<26,576>	0	<3,411>	<27,288>
<9,357>	<8,442>	915	<79,103>	<71,029>	8,074	<10,826>	<77,201>
<21,922>	<21,844>	78	<185,321>	<182,939>	2,382	<25,364>	<180,864>
<306,161>	<305,169>	992	<2,582,781>	<2,551,249>	31,532	<352,631>	<2,525,099>
0	0	0	0	0	0	0	0

UTILITIES
EXPENSE STATEMENT

MAR. 08(02/26/23-04/01/23)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
34,321	5,233	<29,088>	Chiller Water
32,385	39,739	7,354	Elec-Non Air Cond.
9,446	8,672	<774>	Water-Non Air Cond.
620	5,893	5,273	Steam-Non Air Cond.
<396>	4,526	4,922	Gas
0	0	0	Energy Management
<2,350>	<6,727>	<4,377>	UCLA Cost Sharing
74,026	57,336	<16,690>	TOTAL OTHER CONTROL.
74,026	57,336	<16,690>	TOTAL CONTROLLABLE EXP
<63,610>	<48,695>	14,915	Allocated-Svs and Ent
<2,055>	<2,055>	0	Allocated-USAC
<795>	<795>	0	Allocated-GSA
<2,263>	<1,733>	530	Allocated-Comm Board
<5,303>	<4,058>	1,245	Allocated-A & SS
<74,026>	<57,336>	16,690	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 22-23			FISCAL YEAR 21-22	
YTD 8 MO(07/31/22-04/01/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
108,033	104,793	<3,240>	7,496	56,876
312,204	374,969	62,765	36,547	284,330
54,436	70,784	16,348	3,733	39,458
26,506	44,762	18,256	3,881	27,340
41,272	33,823	<7,449>	2,764	14,195
<1,804>	<12,500>	<10,696>	0	0
<34,068>	<64,747>	<30,679>	0	0
506,579	551,884	45,305	54,421	422,199
506,579	551,884	45,305	54,421	422,199
<432,353>	<472,845>	<40,492>	<46,043>	<356,578>
<16,440>	<16,440>	0	<2,088>	<16,704>
<6,360>	<6,360>	0	<813>	<6,504>
<15,384>	<16,828>	<1,444>	<1,638>	<12,688>
<36,042>	<39,411>	<3,369>	<3,838>	<29,725>
<506,579>	<551,884>	<45,305>	<54,421>	<422,199>
0	0	<0>	<0>	<0>