

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
November (10/30/22 - 11/26/22)**

**Prepared
December 19, 2022**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2022 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

NOVEMBER (10/30/22 - 11/26/22)										FY 21-22	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
3,063		2,872		191	6.7%	570	22.9%	2,493			
1,368		1,884		(516)	(27.4%)	341	33.2%	1,027			
907		1,154		(247)	(21.4%)	430	90.1%	477			
96		493		(397)	(80.5%)	55	134.1%	41			
5,434		6,403		(969)	(15.1%)	1,396	34.6%	4,038			
1,114	36.4%	1,083	37.7%	31	Pts.	238	Pts.	876	35.1%		
983	71.9%	1,333	70.8%	(350)	1.1	279	3.4	704	68.5%		
907	100.0%	1,153	99.9%	(246)	0.1	431	0.2	476	99.8%		
74	77.1%	459	93.1%	(385)	(16.0)	48	13.7	26	63.4%		
3,078	56.6%	4,028	62.9%	(950)	(6.3)	996	5.0	2,082	51.6%		
660	21.5%	641	22.3%	(19)	0.8	(69)	2.2	591	23.7%		
841	61.5%	859	45.6%	18	(15.9)	(111)	9.6	730	71.1%		
60	6.6%	72	6.2%	12	(0.4)	4	6.8	64	13.4%		
96	100.0%	95	19.3%	(1)	(80.7)	(34)	51.2	62	151.2%		
1,657	30.5%	1,667	26.0%	10	(4.5)	(210)	5.3	1,447	35.8%		
260	8.5%	228	7.9%	(32)	(0.6)	(59)	(0.4)	201	8.1%		
181	13.2%	208	11.0%	27	(2.2)	(28)	1.7	153	14.9%		
326	35.9%	403	34.9%	77	(1.0)	(155)	(0.1)	171	35.8%		
52	54.2%	63	12.8%	11	(41.4)	(7)	55.6	45	109.8%		
819	15.1%	902	14.1%	83	(1.0)	(249)	(1.0)	570	14.1%		
194	6.3%	214	7.5%	(20)	(1.2)	110	2.9	84	3.4%		
(39)	(2.9%)	266	14.1%	(305)	(17.0)	141	14.6	(180)	(17.5%)		
521	57.4%	679	58.8%	(158)	(1.4)	279	6.7	242	50.7%		
(74)	(77.1%)	302	61.3%	(376)	(138.4)	6	118.0	(80)	(195.1%)		
602	11.1%	1,461	22.8%	(859)	(11.7)	536	9.5	66	1.6%		
833	15.3%	790	12.3%	(43)	(3.0)	(151)	1.6	682	16.9%		
307	5.6%	250	3.9%	(57)	(1.7)	(35)	1.1	272	6.7%		
57	1.0%	69	1.1%	12	0.1	(14)	0.1	43	1.1%		
172	3.2%	202	3.2%	30	0.0	1	1.1	173	4.3%		
1,369	25.2%	1,311	20.5%	(58)	(4.7)	(199)	3.8	1,170	29.0%		
(767)	(14.1%)	150	2.3%	(917)	(16.4)	337	13.2	(1,104)	(27.3%)		
12	0.2%	2	0.0%	10	0.2	5	0.0	7	0.2%		
56	1.0%	22	0.3%	34	0.7	55	1.0	1	0.0%		
(14)	(0.3%)	(14)	(0.2%)	0	(0.1)	4	0.1	(18)	(0.4%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
266	4.9%	266	4.2%	0	0.7	8	(1.5)	258	6.4%		
320	5.9%	276	4.3%	44	1.6	72	(0.2)	248	6.1%		
(447)	(8.2%)	426	6.7%	(873)	(14.9)	409	13.0	(856)	(21.2%)		
GROSS INCOME											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
GROSS MARGIN											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
WAGES & BENEFITS											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
OTHER CONTROLLABLES											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
CONTRIBUTION											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
ALLOCATED EXPENSES											
Admin&Support Services											
Facilities											
Utilities											
Depreciation											
TOTAL											
NET INCOME (LOSS)											
FROM OPERATIONS											
OTHER INC/(EXP)											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
TOTAL											
NET INCOME (LOSS)											

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2022 (\$000's)
DIVISIONS FULLY ALLOCATED**

NOVEMBER (10/30/22 - 11/26/22)										FY 21-22	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
3,063		2,872		191	6.7%	570	22.9%	2,493			
1,368		1,884		(516)	(27.4%)	341	33.2%	1,027			
907		1,154		(247)	(21.4%)	430	90.1%	477			
96		493		(397)	(80.5%)	55	134.1%	41			
5,434		6,403		(969)	(15.1%)	1,396	34.6%	4,038			
1,114	36.4%	1,083	37.7%	31	Pts.	238	Pts.	876	35.1%		
983	71.9%	1,333	70.8%	(350)	1.1	279	3.4	704	68.5%		
907	100.0%	1,153	99.9%	(246)	0.1	431	0.2	476	99.8%		
74	77.1%	459	93.1%	(385)	(16.0)	48	13.7	26	63.4%		
3,078	56.6%	4,028	62.9%	(950)	(6.3)	996	5.0	2,082	51.6%		
921	30.1%	869	30.3%	(52)	0.2	(129)	1.7	792	31.8%		
1,022	74.7%	1,067	56.6%	45	(18.1)	(139)	11.3	883	86.0%		
386	42.6%	474	41.1%	88	(1.5)	(152)	6.5	234	49.1%		
148	154.2%	157	31.8%	9	(122.4)	(41)	106.8	107	261.0%		
2,477	45.6%	2,567	40.1%	90	(5.5)	(461)	4.3	2,016	49.9%		
194	6.3%	214	7.5%	(20)	(1.2)	110	2.9	84	3.4%		
(39)	(2.9%)	266	14.1%	(305)	(17.0)	141	14.6	(180)	(17.5%)		
521	57.4%	679	58.8%	(158)	(1.4)	279	6.7	242	50.7%		
(74)	(77.1%)	302	61.3%	(376)	(138.4)	6	118.0	(80)	(195.1%)		
602	11.1%	1,461	22.8%	(859)	(11.7)	536	9.5	66	1.6%		
656	21.4%	540	18.8%	(116)	(2.6)	(64)	2.3	592	23.7%		
414	30.3%	435	23.1%	21	(7.2)	(58)	4.4	356	34.7%		
187	20.6%	187	16.2%	0	(4.4)	(58)	6.4	129	27.0%		
112	116.7%	149	30.2%	37	(86.5)	(19)	110.1	93	226.8%		
1,369	25.2%	1,311	20.5%	(58)	(4.7)	(199)	3.8	1,170	29.0%		
(463)	(8.5%)	(326)	(5.1%)	(137)	(3.4)	45	4.1	(508)	(12.6%)		
(453)	(8.3%)	(169)	(2.6%)	(284)	(5.7)	83	5.0	(536)	(13.3%)		
334	6.1%	492	7.7%	(158)	(1.6)	221	3.3	113	2.8%		
(185)	(3.4%)	153	2.4%	(338)	(5.8)	(12)	0.9	(173)	(4.3%)		
(767)	(14.1%)	150	2.3%	(917)	(16.4)	337	13.2	(1,104)	(27.3%)		
12	0.2%	2	0.0%	10	0.2	5	0.0	7	0.2%		
56	1.0%	22	0.3%	34	0.7	55	1.0	1	0.0%		
(14)	(0.3%)	(14)	(0.2%)	0	(0.1)	4	0.1	(18)	(0.4%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
266	4.9%	266	4.2%	0	0.7	8	(1.5)	258	(1.5)		
320	5.9%	276	4.3%	44	1.6	72	(0.2)	248	6.1%		
(447)	(8.2%)	426	6.7%	(873)	(14.9)	409	13.0	(856)	(21.2%)		
GROSS INCOME											
UCLA Store										17,234	
UCLA Restaurants										4,737	
Licensing & Services										2,367	
UCLA Student Union										442	
TOTAL										24,780	
GROSS MARGIN											
UCLA Store										5,498	31.9%
UCLA Restaurants										3,382	71.4%
Licensing & Services										2,367	100.0%
UCLA Student Union										334	75.6%
TOTAL										11,581	46.7%
TOTAL CONTROLLABLES											
UCLA Store										3,670	21.3%
UCLA Restaurants										3,680	77.7%
Licensing & Services										1,030	43.5%
UCLA Student Union										514	116.3%
TOTAL										8,894	35.9%
CONTRIBUTION											
UCLA Store										1,828	10.6%
UCLA Restaurants										(298)	(6.3%)
Licensing & Services										1,337	56.5%
UCLA Student Union										(180)	(40.7%)
TOTAL										2,687	10.8%
ALLOCATED EXPENSES											
UCLA Store										2,898	16.8%
UCLA Restaurants										1,477	31.2%
Licensing & Services										560	23.7%
UCLA Student Union										457	103.4%
TOTAL										5,392	21.8%
NET INCOME (LOSS) FROM OPERATIONS											
UCLA Store										(1,070)	(4.3%)
UCLA Restaurants										(1,775)	(7.2%)
Licensing & Services										777	3.1%
UCLA Student Union										(637)	(2.6%)
TOTAL										(2,705)	(10.9%)
OTHER INC/(EXP)											
Non-Recurrent Inc/(Exp)										21	0.1%
Interest Income										164	0.7%
Interest (Expense)										(56)	(0.2%)
Income Taxes										0	0.0%
Student Union Fee Income										1,063	4.3%
TOTAL										1,192	4.8%
NET INCOME (LOSS)										(1,513)	(6.1%)

FISCAL YEAR 2022-2023										FY 21-22	
YTD 4 MONTHS (07/31/22 - 11/26/22)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
17,234		17,178		56	0.3%	2,658	18.2%	14,576			
4,737		7,020		(2,283)	(32.5%)	1,582	50.1%	3,155			
2,367		2,625		(258)	(9.8%)	904	61.8%	1,463			
442		911		(469)	(51.5%)	(136)	(23.5%)	578			
24,780		27,734		(2,954)	(10.7%)	5,008	25.3%	19,772			
5,498	31.9%	5,733	33.4%	(235)	Pts.	582	Pts.	4,916	33.7%		
3,382	71.4%	4,952	70.5%	(1,570)	0.9	1,185	1.8	2,197	69.6%		
2,367	100.0%	2,623	99.9%	(256)	0.1	918	1.0	1,449	99.0%		
334	75.6%	777	85.3%	(443)	(9.7)	(207)	(18.0)	541	93.6%		
11,581	46.7%	14,085	50.8%	(2,504)	(4.1)	2,478	0.7	9,103	46.0%		
3,670	21.3%	3,649	21.2%	(21)	(0.1)	(300)	1.8	3,370	23.1%		
3,680	77.7%	4,203	59.9%	523	(17.8)	(450)	24.7	3,230	102.4%		
1,030	43.5%	1,164	44.3%	134	0.8	(252)	9.7	778	53.2%		
514	116.3%	611	67.1%	97	(49.2)	(133)	(50.4)	381	65.9%		
8,894	35.9%	9,627	34.7%	733	(1.2)	(1,135)	3.3	7,759	39.2%		
1,828	10.6%	2,084	12.1%	(256)	(1.5)	282	0.0	1,546	10.6%		
(298)	(6.3%)	748	10.7%	(1,046)	(17.0)	736	26.5	(1,034)	(32.8%)		
1,337	56.5%	1,459	55.6%	(122)	0.9	665	10.6	672	45.9%		
(180)	(40.7%)	166	18.2%	(346)	(58.9)	(340)	(68.4)	160	27.7%		
2,687	10.8%	4,457	16.1%	(1,770)	(5.3)	1,343	4.0	1,344	6.8%		
2,898	16.8%	2,678	15.6%	(220)	(1.2)	(177)	1.9	2,721	18.7%		
1,477	31.2%	1,688	24.0%	211	(7.2)	(242)	7.9	1,235	39.1%		
560	23.7%	537	20.5%	(23)	(3.2)	(118)	6.5	442	30.2%		
457	103.4%	496	54.4%	39	(49.0)	(23)	(28.3)	434	75.1%		
5,392	21.8%	5,399	19.5%	7	(2.3)	(560)	2.6	4,832	24.4%		
(1,070)	(4.3%)	(594)	(2.1%)	(476)	(2.2)	105	1.6	(1,175)	(5.9%)		
(1,775)	(7.2%)	(939)	(3.4%)	(836)	(3.8)	494	4.3	(2,269)	(11.5%)		
777	3.1%	922	3.3%	(145)	(0.2)	548	1.9	229	1.2%		
(637)	(2.6%)	(331)	(1.2%)	(306)	(1.4)	(364)	(1.2)	(273)	(1.4%)		
(2,705)	(10.9%)	(942)	(3.4%)	(1,763)	(7.5)	783	6.7	(3,488)	(17.6%)		
21	0.1%	8	0.0%	13	0.1	(12)	(0.1)	33	0.2%		
164	0.7%	67	0.2%	97	0.5	132	0.5	32	0.2%		
(56)	(0.2%)	(56)	(0.2%)	0	0.0	16	0.2	(72)	(0.4%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
1,063	4.3%	1,063	3.8%	0	0.5	33	(0.9)	1,030	5.2%		
1,192	4.8%	1,082	3.9%	110	0.9	169	(0.4)	1,023	5.2%		
(1,513)	(6.1%)	140	0.5%	(1,653)	(6.6)	952	6.4	(2,465)	(12.5%)		

ASUCLA
P/L Reconciliation
Nov-22

<i>Financial Analysis</i>	\$000's
	Nov-22
Budgeted Net Income/(Loss)	426
UCLA Store	
Gross Margin:	
Bearwear above plan due to strong Score Big events and higher sales and attendance for the USC football game	92
Fast Track below plan: lower sales for Nike shoes and less customer traffic	(12)
Essentials below plan: UAW strike caused a shift from some in-person classes to remote instruction	(16)
E-Commerce below plan due to timing: the Holiday Catalog dropped one week later minimizing sales opportunities	(45)
New Text below plan due lower pricing for increased Inclusive Access sales and reductions for aged inventory	(18)
CRS above plan due to higher orders from campus departments and lower production costs (providing digital content)	52
Bookzone above plan due to increase in department business and foot traffic	27
Custom Shop below plan due to less bulk orders and marked out slow sellers	(19)
HSS Dental below plan due to timing adjustment from prior month	(29)
Total Wages above plan	(21)
Other, negative controllables in various accounts	(31)
Total Contribution	(20)
UCLA Restaurants	
Gross Margin:	
Kerckhoff Coffeehouse below plan: expectation for rebound of customers around this area has not been realized	(10)
Anderson Café above plan: higher sales and adjustment for prior month cost	18
CSSC below plan: expectation for rebound to 2019 traffic and sales levels have not materialized	(13)
Café Synapse below plan: expectation for rebound to 2019 traffic and sales levels have not materialized	(13)
Scrub Jay Café below plan: location is not open yet	(53)
South Café below plan: planned location will not go forward	(52)
LuValle Food Servery below plan: assumption of rebound to 2019 traffic and sales levels have not materialized and relocated staff due to construction in Public Policy Building	(37)
Café 451 below plan: assumption of rebound to 2019 traffic and sales levels have not materialized	(11)
Jimmy's below plan: assumption of rebound to 2019 traffic and sales levels have not materialized and relocated staff due to construction in Public Policy Building	(17)
Taco Bell below plan: assumption of rebound to 2019 traffic and sales levels have not materialized	(19)
Catering below plan: assumption of growth this year has not yet fully materialized	(94)
Total Wages below plan	28
Other, positive controllables (\$18K) offset by various negative gross margin variances	(32)
Total Contribution	(305)
Licensing & Services	
Gross Margin:	
Licensing Foreign below plan: lower sales overall and early payments previously recognized	(345)
Licensing Domestic above plan due to higher sales from Nike, the launch of new product on Amazon and large growth at Fanatics, Amazon, Kohl's and Target	169
Licensing Campus Sourcing below plan: many requests now under domestic licensing income due to the royalty rate assessed	(10)
Marketing Ventures below plan mostly due to delay in LED project	(64)
Leased Ops. above plan: mostly higher utilities	4
Total Wages below plan	5
Other, positive controllables mostly Licensing	83
Total Contribution	(158)
UCLA Student Union	
Gross Margin:	
Event Services income above plan mostly student programming	12
Student Union Ops. below plan mostly due to lower strategic funding opportunities	(397)
Total Wages above plan	(7)
Other, positive controllables	16
Total Contribution	(376)
Allocated Expenses and Other	
A&SS above plan in various accounts	(43)
Facilities above plan: mostly higher costs in various controllables and unrealized budgeted UCLA cost sharing	(57)
Utilities below plan: savings due to lower consumption (closure of a few areas and reduced operating hours), slightly offset by budgeted cost sharing with UCLA	12
Depreciation below plan due to timing of capital expenditures	30
Other: mostly interest income higher than plan	44
Total	(14)
Actual Net Income/(Loss)	(447)

ASUCLA
P/L Reconciliation
Year-To-Date Through November, 2022

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	140
UCLA Store	
Gross Margin:	
Bearwear above plan: strong Score Big promotions and USC football attendance	106
Market above plan: strong launching of CalFresh/EBT program and the redemption of marketing coupons for Joe N Go coffee	47
Essentials below plan due to a change in the materials and supplies students use, and some impact from the UAW strike	(47)
E-Commerce below plan due to supply chain issues, timing for the fall catalog and shift from students shopping remotely in 2021 to in-store Bearwear sales	(192)
New Text below plan due to the hybrid and remote nature of many Summer Session courses and a decline in traditional print textbook sales (shift to Inclusive Access titles)	(184)
Used Text below plan: impact of remote learning and strong transition to Inclusive Access titles reduced sales of traditional print textbooks	(47)
CRS below plan due to lower Fall requisitions and custom reader session requirements	(52)
Custom Shop below plan due to timing of bulk orders and marked out slow sellers	(75)
Computer Store above plan: strong demand for Apple and PC laptops coupled with department orders and 2 large institutional iPad purchases	84
HSS Dental above plan due to stronger trend as the UCLA campus resumed in-person learning and timing for previous delayed orders	98
Total Wages above plan	(15)
Other, negative controllables offset by various positive gross margin variances	21
Total Contribution	(256)
UCLA Restaurants	
Gross Margin:	
Kerckhoff Coffeehouse below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(92)
Northern Lights below plan: location did not reopen until last week of September once Fall classes began	(61)
Anderson Cafe below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(28)
CSSC below plan: summer traffic less than previous years, some summer classes virtual rather than in person and lower sales rebound than expected	(69)
Café Synapse below plan: expectation for rebound of customers around this area has not been realized	(76)
Scrub Jay Café below plan: new operation not open yet	(250)
South Café below plan: location will not go forward as planned	(243)
LuValle Food Servery below plan as the assumption of rebound to 2019 traffic and sales levels have not materialized	(124)
Jimmy's below plan as the assumption of rebound to 2019 traffic and sales has not occurred	(67)
Cooperage below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(37)
Taco Bell below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(76)
Catering below plan: assumption of growth this year has not yet fully materialized, and Basic Needs Committee cancelled/postponed meals for food insecurity	(269)
Total Wages lower than plan (mostly student)	320
Other, positive controllables (\$204K) mostly offset by various negative gross margin variances	26
Total Contribution	(1,046)
Licensing & Services	
Gross Margin:	
Licensing Domestic above plan: better than expected Nike income and fall shipments, and many retailers showing positive increases over prior year	315
Licensing Foreign below plan: overall lower sales than expected and early receipts in prior months	(283)
Licensing Campus Sourcing below plan due to less campus product requests	(28)
Leased Ops above plan: mostly higher utilities	27
Marketing Ventures below plan mostly due to delay in LED project	(290)
Total Wages below plan	22
Other, positive controllables	115
Total Contribution	(122)
UCLA Student Union	
Gross Margin:	
Event Services above plan due to an increase in Student Programming activities	27
Student Union Ops. below plan due to lower strategic funding opportunities slightly offset by the eSports lounge lease not budgeted	(470)
Total Wages below plan	64
Other, positive controllables	33
Total Contribution	(346)
Allocated Expenses and Other	
A&SS below plan in various accounts	44
Facilities above plan: higher wages, benefits and various other controllables including unrealized budgeted cost sharing with UCLA	(181)
Utilities below plan: savings due to lower consumption (closure of a few areas and reduced operating hours), slightly offset by budgeted cost sharing with UCLA	21
Depreciation lower than plan due to timing of capitals	123
Other: mostly higher interest income	110
Total	117
Actual Net Income/(Loss)	(1,513)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS**
(\$000)

	Current Month November 2022	Prior Month October 2022	Prior Year July 2022
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	21,033	19,950	22,810
Accounts receivable	8,246	8,832	6,727
Less: Allowance for doubtful accounts	(450)	(454)	(425)
Accounts receivable, net	7,796	8,378	6,302
Student fees receivable	1,321	1,055	258
Inventories	8,913	8,231	7,220
Prepaid expenses and other current assets	1,038	917	872
Total current assets	40,101	38,531	37,462
LONG TERM ASSETS			
Property, equipment and improvements	75,915	75,856	75,569
Less: Accumulated depreciation	(58,376)	(58,203)	(57,740)
Total long term assets	17,540	17,653	17,828
TOTAL ASSETS	57,641	56,184	\$55,290
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	9,740	9,321	\$9,394
Wages and payroll taxes payable	39,668	36,978	36,776
Sales tax payable & other liabilities	1,011	1,965	1,191
Interest payable	93	79	37
Deferred income	2,737	2,991	2,105
Funds held for others	388	399	268
Current portion of long term debt	1,040	1,040	1,040
Total current liabilities	54,676	52,774	50,811
LONG TERM DEBT:			
AU expansion loan	3,206	3,206	3,206
Total long term debt	3,206	3,206	3,206
TOTAL LIABILITIES	57,883	55,980	54,017
RETAINED EARNINGS:			
Beginning Balance	1,272	1,272	4,337
Year-to-date net income/(loss)	(1,513)	(1,068)	(3,064)
Ending Balance	(242)	204	1,273
TOTAL LIABILITIES AND RETAINED EARNINGS	57,641	56,184	55,290

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
November 2022
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) (447)

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

Depreciation 172

(Increase)/decrease in current assets:

Accounts receivable 582

Student fees receivable (266)

Inventories (682)

Prepaid expenses and other current assets (121)

Increase/(decrease) in current liabilities:

Accounts payable 417

Sales tax payable & other liabilities (954)

Wages and payroll taxes payable 2,692

Interest payable 14

Deferred Income (255)

Funds held for others (12)

Net cash provided/(used) by operating activities **1,140**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (57)

Net cash used in investing activities **(57)**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Net cash provided/(used) by financing activities **0**

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

Current Month	Year to Date	Prior Year to Date
(447)	(1,513)	(1,068)
172	686	514
582	(1,495)	(2,076)
(266)	(1,063)	(797)
(682)	(1,693)	(1,011)
(121)	(166)	(45)
417	476	59
(954)	(179)	774
2,692	2,889	202
14	56	42
(255)	632	886
(12)	120	131
1,140	(1,250)	(2,390)
(57)	(527)	(470)
(57)	(527)	(470)
0	0	0
1,083	(1,777)	(2,860)
19,950	22,810	22,810
21,033	21,033	19,950

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
November 2022
(\$000's)**

	Current Month November 2022	Prior Month October 2022
CASH AND CASH EQUIVALENTS	21,033	19,950
BOARD REQUIRED CASH RESERVE	8,651	8,697
RESERVE SURPLUS (DEFICIT)	12,382	11,253

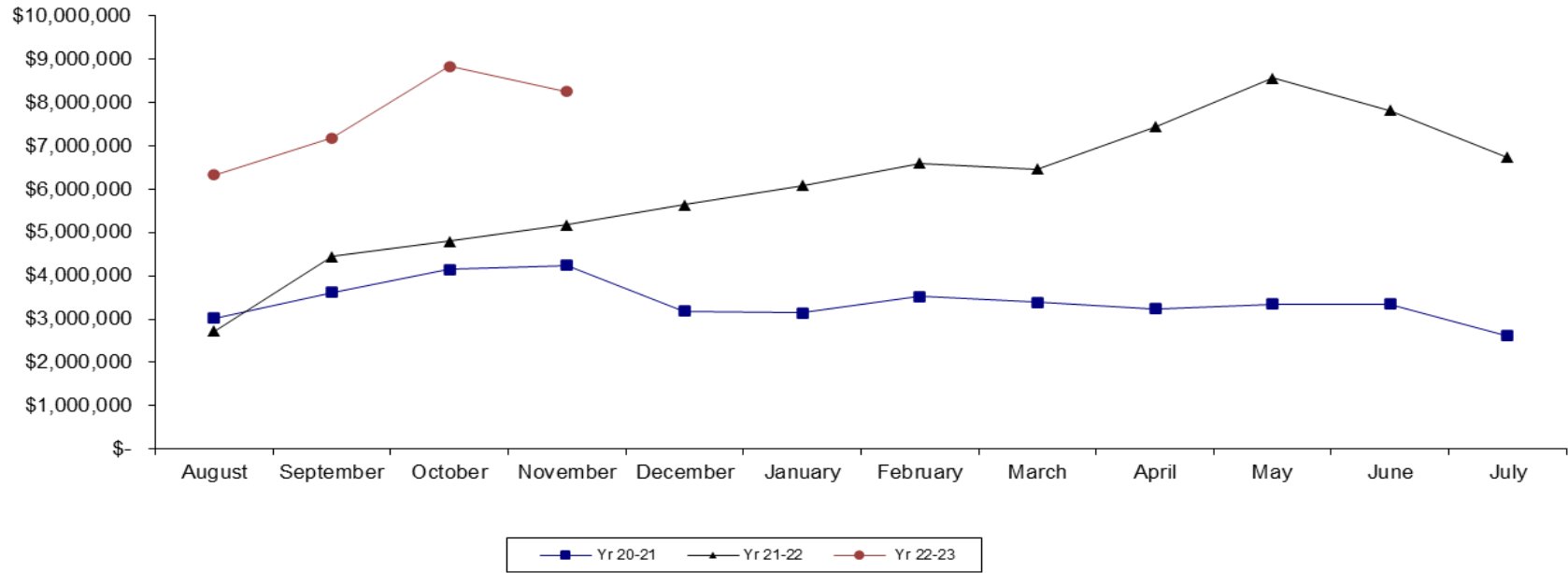
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - FY2021-22 Projects (\$000's)
FY 2022-2023 November 2022

PROJECT NAME	BUDGET	PROJECTED						
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Services								
2022-001 Store General Replacement	100.0	32.2	1.7	33.9	66.1		(66.1)	In Progress
2022-002 MKT Refrigerators/Freezers	20.0	32.9	0.0	32.9	(12.9)		12.9	Completed
2022-003 Copier/Printers	15.0	0.0	0.0	0.0	15.0		0.0	Pending
Total Store/Services	135.0	65.1	1.7	66.7	68.3	15.0	(53.3)	
Food Service								
2022-004 FS Miscellaneous and Unanticipated	50.0	16.8	9.5	26.3	23.7		(23.7)	In Progress
2022-005 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2022-006 Event Services Equipment	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2022-007 Dining Room Upgrades	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2022-008 Replacement Kitchen Cooking Equipment	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2022-009 Division-wide Loyalty Program	145.0	0.0	0.0	0.0	145.0	145.0	0.0	Pending
2022-010 Smoothie Robot Equipment	140.0	0.0	0.0	0.0	140.0	140.0	0.0	Pending
Total Food Services	505.0	16.8	9.5	26.3	478.7	455.0	(23.7)	
Technology								
2022-011 Network Infrastructure Upgrade	120.0	0.0	0.0	0.0	120.0	120.0	0.0	Pending
2022-012 Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-013 Misc hardware/Software (Marketing/Info Photo)	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-014 PC Replacement (9 to 13 years old)	150.0	0.0	87.0	87.0	63.0		(63.0)	In Progress
2022-015 Internal and External router upgrade	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2022-016 Informal Photography - Camera, lens, light	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-017 Canon Copier Replacement	12.0	0.0	0.0	0.0	12.0	12.0	0.0	Pending
2022-018 Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending
2022-038 Lightbox/Viewpoint Lounge	0.0	0.0	11.3	11.3	0.7		11.3	In Progress
Total Technology	368.0	0.0	98.3	98.3	281.7	218.0	11.3	
Trademarks & Licensing								
2022-019 Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
Total Trademarks & Licensing	50.0	0.0	0.0	0.0	50.0	50.0	0.0	
Others								
2022-020 Fac Misc and Remodels	75.0	0.0	10.4	10.4	64.6		(64.6)	In Progress
2022-021 Replace HVAC Motors	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2022-022 Custodial Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2022-023 AU Freight Elevator Doors (A-Level and 3rd Floor)	225.0	0.0	0.0	0.0	225.0	225.0	0.0	Pending
2022-024 Office Space Remodeling - Phase II	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
2022-025 CSSC Roof Waterproofing	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2022-026 AU Retrofit Lighting and Occupancy Sensors	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2022-027 EDO Suite and Staircase Flooring	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2022-028 SUO General Replacement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2022-029 Meeting Room/Venue Upgrades	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2022-030 SUO General AV Upgrades	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2022-031 SU Occupancy Counter System	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2022-032 Viewpoint Conf Rm Overhaul	175.0	0.0	0.0	0.0	175.0	175.0	0.0	Pending
2022-033 EMS Capabilities Upgrade	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2022-034 Meeting Room Flooring	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2022-035 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2022-036 Replace Cameras	40.0	9.8	17.4	27.2	12.8		(12.8)	In Progress
2022-037 HR Furniture Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2022-039 Untitled Space Remodel	0.0	10.7	1.0	11.7	0.3		11.7	In Progress
2022-040 CSSC Condensate Tank Replacement	0.0	0.0	37.1	37.1	0.9		37.1	In Progress
2022-041 Ackerman Union Passenger Elevators*	0.0	0.0	0.0	0.0	660.0		0.0	Pending
2022-042 Kerckhoff Hall Passenger Elevators*	0.0	0.0	0.0	0.0	200.0		0.0	Pending
2022-043 Ackerman Union Chilled Water Coil Replacement	0.0	0.0	0.0	0.0	300.0		0.0	Pending
2022-044 Kerckhoff Hall Patio Waterproofing*	0.0	0.0	0.0	0.0	700.0		0.0	Pending
2022-045 Ackerman Union A-level M&W*	0.0	0.0	0.0	0.0	150.0		0.0	Pending
2022-046 Ackerman Union 3rd Floor M&W*	0.0	0.0	0.0	0.0	800.0		0.0	Pending
2022-047 Kerckhoff Hall 1st Floor M&W*	0.0	0.0	0.0	0.0	250.0		0.0	Pending
2022-048 Kerckhoff Hall 2nd Floor M*	0.0	0.0	0.0	0.0	150.0		0.0	Pending
2022-049 Kerckhoff Hall 2nd Floor W*	0.0	0.0	0.0	0.0	100.0		0.0	Pending
2022-050 Kerckhoff Hall 3rd Floor M&W*	0.0	0.0	0.0	0.0	200.0		0.0	Pending
2022-051 Kerckhoff Hall 4th Floor All-Gender*	0.0	0.0	0.0	0.0	300.0		0.0	Pending
2022-052 Lu Valle Commons M&W*	0.0	0.0	0.0	0.0	300.0		0.0	Pending
2022-053 KH Staircase Runner	0.0	0.0	0.0	0.0	6.3		0.0	Pending
Total Others	1,225.0	20.5	65.9	86.3	5,305.0	1,110.0	(28.7)	
Total Year Projects	2,283.0	102.3	175.3	277.6	6,183.7	1,848.0	(94.3)	

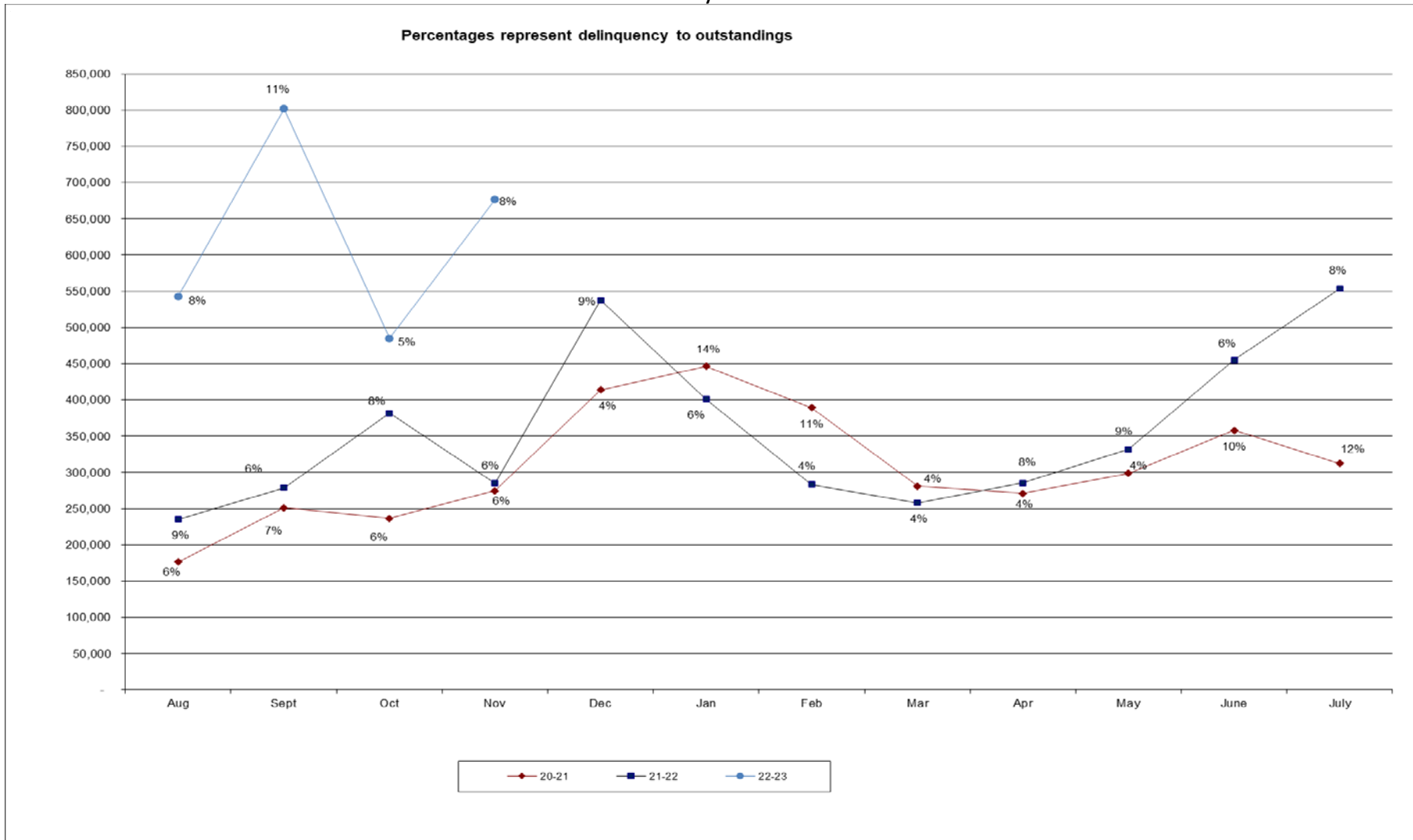
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

11/26/22	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$579,177	9%	\$493,947	53%	\$126,982	51%	\$36,518	49%	\$30,810	16%	\$53,408	34%	\$1,320,842	16%
ASUCLA PUBLICATIONS		\$212,278	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$212,278	3%
ASUCLA USA/GSA		\$138,462	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$138,462	2%
DUE FROM VENDORS		\$82,399	1%	\$209,880	23%	\$109,269	42%	\$17,633	24%	\$153,614	82%	\$102,410	64%	\$675,205	8%
DENTAL KITS		\$727,192	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$727,192	9%
OTHER		4,903,841	74%	\$222,288	24%	\$20,049	8%	\$19,968	27%	\$3,075	2%	\$3,122	2%	\$5,172,343	63%
TOTAL CURRENT MONTH		\$6,643,349	100%	\$926,116	100%	\$256,300	100%	\$74,119	100%	\$187,498	100%	\$158,940	100%	\$8,246,321	100%
		81%		11%		3%		1%		2%		2%		100%	
10/29/22	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$625,135	8%	\$457,278	66%	\$40,330	-396%	\$56,875	40%	\$29,081	15%	\$46,519	29%	\$1,255,218	14%
ASUCLA PUBLICATIONS		\$116,118	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$116,118	1%
ASUCLA USA/GSA		\$170,263	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$170,263	2%
DUE FROM VENDORS		\$85,193	1%	\$176,749	26%	(\$56,977)	560%	\$65,764	47%	\$161,906	83%	\$107,937	68%	\$540,572	6%
DENTAL KITS		\$865,264	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$865,264	10%
OTHER		\$5,792,720	76%	\$58,268	8%	\$6,493	-64%	\$18,744	13%	\$3,030	2%	\$5,239	3%	\$5,884,494	67%
TOTAL CURRENT MONTH		\$7,654,692	100%	\$692,295	100%	(\$10,155)	100%	\$141,383	100%	\$194,016	100%	\$159,695	100%	\$8,831,927	100%
		87%		8%		0%		1%		2%		2%		100%	
10/01/22	Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$274,494	5%	\$451,517	90%	\$75,699	33%	\$55,216	30%	\$34,143	16%	\$47,569	29%	\$938,638	13%
ASUCLA PUBLICATIONS		\$131,914	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$131,914	2%
ASUCLA USA/GSA		\$75,797	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,797	1%
DUE FROM VENDORS		\$75,709	1%	(\$8,047)	-2%	\$78,907	33%	\$121,765	66%	\$169,946	78%	\$113,297	68%	\$551,577	8%
DENTAL KITS		\$1,051,119	18%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,051,119	15%
OTHER		\$4,266,611	73%	\$59,184	12%	\$80,271	34%	\$6,273	3%	\$13,061	6%	\$5,795	3%	\$4,431,194	62%
TOTAL CURRENT MONTH		\$5,875,644	100%	\$502,654	100%	\$234,877	100%	\$183,254	100%	\$217,149	100%	\$166,662	100%	\$7,180,239	100%
		82%		7%		3%		3%		3%		2%		100%	

Total Accounts Receivable Balances
12 Month History
Aug 21 to Nov 22



Aged Accounts Receivable Balances > 60 Days Past Due



**UCLA STORE
INCOME STATEMENT**

NOV. 04(10/30/22-11/26/22)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 4 MO(07/31/22-11/26/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,036,971	860,110	176,861	6,093,091	6,318,464	<225,373>	971,043	5,249,575
1,412,833	1,295,603	117,230	6,236,602	5,981,357	255,245	1,147,350	5,332,143
173,591	131,813	41,778	521,352	431,612	89,740	116,822	378,817
80,161	112,950	<32,789>	585,176	696,594	<111,418>	61,512	566,366
138,470	200,000	<61,530>	559,437	815,000	<255,563>	66,451	535,210
110,663	166,200	<55,537>	2,675,419	2,299,900	375,519	67,420	2,044,984
<0>	0	<0>	<1>	0	<1>	198	561
2,952,688	2,766,676	186,012	16,671,076	16,542,927	128,149	2,430,794	14,107,656
1,932,586	1,776,516	<156,070>	11,668,975	11,384,201	<284,774>	1,605,776	9,602,919
2,285	1,720	<565>	13,386	12,180	<1,206>	2,044	11,584
8,501	8,260	<241>	38,258	34,890	<3,368>	6,456	29,042
2,072	770	<1,302>	6,173	2,480	<3,693>	1,407	2,149
768	580	<188>	3,493	3,780	287	552	3,049
2,113	890	<1,223>	4,911	8,020	3,109	522	11,621
15,739	12,220	<3,519>	66,222	61,350	<4,872>	10,982	57,446
1,948,326	1,788,736	<159,590>	11,735,197	11,445,551	<289,646>	1,616,758	9,660,365
65.5	64.2	<1.2>	70.0	68.8	<1.2>	66.1	68.1
1,004,362	977,940	26,422	4,935,879	5,097,376	<161,497>	814,036	4,447,291
34.6	35.8	<1.2>	30.0	31.2	<1.2>	33.9	31.9
0.5	0.4	<0.1>	0.4	0.4	<0.0>	0.5	0.4
34.0	35.4	<1.3>	29.6	30.8	<1.2>	33.5	31.5
12.8	12.7	0.2	12.0	14.4	<2.4>	13.3	15.2
48.6	48.1	0.5	48.2	49.4	<1.3>	49.5	50.6
39.3	41.0	<1.7>	39.7	41.3	<1.6>	32.7	39.1
41.4	42.8	<1.4>	34.2	32.4	1.8	43.6	29.2
43.2	47.3	<4.1>	45.6	49.3	<3.7>	44.8	51.6
21.2	29.7	<8.5>	20.2	18.6	1.6	31.7	17.5
<213.3>	0.0	<213.3>	<259.5>	0.0	<259.5>	100.4	100.6
110,034	105,338	4,696	562,582	635,451	<72,869>	62,355	468,775
1,114,396	1,083,278	31,118	5,498,461	5,732,827	<234,366>	876,392	4,916,066
272,300	284,607	12,307	1,070,777	1,139,197	68,420	266,919	1,077,177
11,094	0	<11,094>	35,929	0	<35,929>	0	0
240,486	218,457	<22,029>	984,219	936,439	<47,780>	183,741	755,244
523,880	503,064	<20,816>	2,090,926	2,075,636	<15,290>	450,660	1,832,421
17.7	18.2	0.4	12.5	12.6	0.0	18.5	13.0
136,449	138,115	1,666	503,894	554,019	50,125	140,468	536,012
10,565	4,989	<5,576>	54,150	31,557	<22,593>	6,662	47,123
8,426	8,124	<302>	32,286	32,496	210	8,446	33,121
15	13	<2>	61	92	31	<136>	60
2,404	0	<2,404>	7,141	1,600	<5,541>	1,085	1,248
299	600	301	1,196	2,750	1,554	299	1,196
4,983	4,450	<533>	17,589	20,900	3,311	3,092	22,409
19,657	29,944	10,287	94,172	136,121	41,949	10,374	89,801
700	700	0	2,786	2,800	14	850	3,120
0	0	0	<9>	0	9	278	609
11,375	14,889	3,514	99,375	113,258	13,883	5,794	97,456
<3,533>	<3,000>	533	<5,186>	<5,750>	<564>	0	<2,719>
59,725	55,000	<4,725>	185,920	195,000	9,080	54,048	212,231
1,633	1,462	<171>	10,735	10,548	<187>	615	9,896
68,888	48,582	<20,306>	297,676	244,423	<53,253>	67,446	278,317
1,317	0	<1,317>	2,510	0	<2,510>	2,243	15,793
3,406	0	<3,406>	7,523	0	<7,523>	<1,248>	4,796
0	20	20	681	80	<601>	164	192
0	0	0	1,418	1,500	82	0	1,205
0	0	0	662	0	<662>	0	0
7,286	14,450	7,164	32,015	39,300	7,286	15,143	52,259
8,136	0	<8,136>	40,016	0	<40,016>	3,354	13,129
669	0	<669>	2,136	2,500	364	295	4,410
24,800	24,800	0	103,959	103,200	<759>	7,974	49,078
0	0	0	0	0	0	<140>	0
270	0	<270>	1,991	0	<1,991>	614	6,047
0	1	1	0	3	3	0	<3>
29,188	23,250	<5,938>	84,571	87,000	2,429	13,610	60,477
396,659	366,389	<30,270>	1,579,269	1,573,397	<5,872>	341,330	1,537,263
920,539	869,453	<51,086>	3,670,194	3,649,033	<21,161>	791,990	3,369,683
193,858	213,825	<19,967>	1,828,267	2,083,794	<255,527>	84,402	1,546,382
51,395	41,732	<9,663>	195,535	177,327	<18,208>	41,934	196,329
162,908	129,171	<33,737>	745,422	681,497	<63,925>	156,699	703,403
94,827	127,169	<22,658>	449,368	408,764	<40,604>	95,606	444,918
50,095	48,972	<1,123>	223,257	249,456	26,199	51,160	239,737
121,672	80,920	<40,752>	543,889	445,165	<98,724>	84,190	468,901
108,444	90,963	<17,481>	454,055	399,587	<54,468>	95,763	390,929
18,433	22,177	3,744	89,288	96,179	6,892	14,019	65,758
49,469	54,877	5,408	197,465	219,510	22,045	52,796	211,070
657,244	540,981	<116,263>	2,898,279	2,677,485	<220,794>	592,167	2,721,044
<463,386>	<327,156>	<136,230>	<1,070,012>	<593,691>	<476,321>	<507,766>	<1,174,661>

**UCLA RESTAURANTS
INCOME STATEMENT**

NOV. 04(10/30/22-11/26/22)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 4 MO(07/31/22-11/26/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
270,996	307,060	<36,064>	925,157	1,110,912	<185,755>	178,144	501,824
156,638	167,500	<10,862>	458,884	608,460	<149,576>	152,294	446,431
177,198	389,882	<212,684>	659,821	1,681,093	<1,021,272>	145,115	539,779
201,001	286,299	<85,298>	784,377	1,100,873	<316,496>	126,661	454,624
93,292	126,170	<32,878>	354,235	502,782	<148,547>	69,056	268,815
240,556	343,170	<102,614>	689,694	1,014,735	<325,041>	194,714	382,019
1,139,681	1,620,081	<480,400>	3,872,168	6,018,855	<2,146,687>	865,983	2,593,493
385,168	551,356	166,188	1,354,749	2,068,431	713,682	323,505	957,808
33.8	34.0	0.2	35.0	34.4	<0.6>	37.4	36.9
754,513	1,068,725	<314,212>	2,517,419	3,950,424	<1,433,005>	542,479	1,635,685
66.2	66.0	0.2	65.0	65.6	<0.6>	62.6	63.1
64.7	67.0	<2.3>	64.7	67.1	<2.4>	63.7	65.0
74.9	64.1	10.7	64.2	64.1	0.1	62.5	64.7
70.9	66.4	4.5	70.7	66.2	4.6	74.0	70.7
60.0	65.8	<5.8>	61.5	65.6	<4.1>	55.3	58.2
62.5	69.0	<6.5>	64.3	69.2	<4.9>	59.8	64.2
65.7	64.6	1.1	64.8	62.4	2.4	64.3	55.3
228,473	264,166	<35,693>	864,652	1,001,178	<136,526>	161,062	561,010
982,986	1,332,891	<349,905>	3,382,071	4,951,602	<1,569,531>	703,541	2,196,695
343,873	358,148	14,275	1,385,652	1,446,953	61,301	332,681	1,296,304
0	0	0	0	0	0	0	0
356,891	377,691	20,800	1,172,369	1,463,243	290,874	252,361	770,394
<46,502>	<53,680>	<7,178>	<174,926>	<207,255>	<32,329>	<39,092>	<108,110>
654,262	682,159	27,897	2,383,096	2,702,941	319,845	545,950	1,958,589
57.4	42.1	<15.3>	61.5	44.9	<16.6>	63.0	75.5
186,712	177,009	<9,703>	727,219	720,982	<6,237>	184,439	731,331
3,156	1,215	<1,941>	8,513	7,990	<523>	3,187	9,631
2,634	2,930	2,906	10,838	11,845	1,007	2,979	11,728
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
1,105	1,000	<105>	7,738	7,000	<738>	1,318	4,886
53,858	81,587	27,729	184,961	313,704	128,743	49,192	168,014
4.7	5.0	0.3	4.8	5.2	0.4	5.7	6.5
5,815	7,600	1,785	21,769	30,366	8,597	3,525	23,281
0	0	0	0	0	0	0	0
<9,938>	<9,500>	<2,562>	<32,368>	<38,000>	<5,632>	<9,145>	<29,937>
2,837	3,445	608	20,449	15,530	<4,919>	4,542	29,617
3,539	5,035	1,496	16,298	20,478	4,180	2,412	11,581
4,246	1,130	<3,116>	14,607	13,720	<887>	3,353	18,730
2,887	2,730	<157>	21,545	21,535	<10>	841	15,980
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
13,008	4,700	<8,308>	33,342	20,450	<12,892>	9,782	52,074
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
38,668	58,234	19,566	117,538	210,832	93,294	28,757	87,549
0	0	0	0	0	0	0	0
1,927	2,216	289	6,754	8,708	1,954	1,435	4,794
1,843	814	<1,029>	10,061	3,216	<6,845>	<1,150>	<1,179>
0	0	0	14	0	<14>	6	6
0	0	0	0	0	0	0	0
345	0	<345>	345	0	<345>	249	1,452
0	305	305	0	1,220	1,220	0	0
645	932	287	1,843	3,728	1,885	604	1,318
0	0	0	0	0	0	0	0
6,251	2,000	<4,251>	28,938	8,000	<20,938>	16,706	46,904
44,909	41,660	<3,249>	96,446	119,062	22,616	34,456	68,541
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	15,403
0	0	0	0	0	0	0	0
367,446	385,042	17,596	1,296,849	1,500,366	203,517	337,488	1,271,706
1,021,708	1,067,201	45,493	3,679,944	4,203,307	523,363	883,438	3,230,295
<38,722>	265,690	<304,412>	<297,873>	748,295	<1,046,168>	<179,897>	<1,033,600>
64,186	56,589	<7,597>	223,942	237,645	13,703	50,801	207,845
72,773	84,745	11,972	222,245	294,987	72,742	64,552	163,447
42,360	47,349	4,989	133,686	175,112	41,426	39,385	102,393
22,378	32,129	9,751	68,125	105,778	37,653	21,075	54,588
54,353	53,089	<1,264>	165,768	193,838	28,070	34,682	109,479
94,207	79,022	<15,185>	394,445	347,132	<47,313>	83,191	339,607
16,013	19,266	3,253	77,565	83,549	5,984	12,178	57,125
47,929	62,375	14,446	191,409	249,500	58,091	50,172	200,528
414,198	434,564	20,366	1,477,185	1,687,541	210,356	356,035	1,235,012
<452,920>	<168,874>	<284,046>	<1,775,059>	<939,246>	<835,813>	<535,932>	<2,268,612>
203,926	288,305	<84,379>	728,421	1,090,069	<361,648>	170,178	528,658
72,325	96,742	<24,417>	279,994	368,011	<88,017>	58,952	172,933
131,601	191,563	<59,962>	448,427	722,058	<273,631>	111,226	355,725
9.07	8.56	0.50	8.98	8.40	0.58	8.35	7.93
10.99	10.79	0.20	11.14	10.69	0.45	10.49	10.37
8.01	7.44	0.57	7.63	7.23	0.40	7.22	6.74
27,733	29,016	1,284	93,994	111,722	17,728	22,506	75,205
41.10	55.83	<14.74>	41.20	53.87	<12.68>	38.78	34.58

LICENSING & SERVICES
INCOME STATEMENT

NOV. 04(10/30/22-11/26/22)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 4 MO(07/31/22-11/26/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
7,500	8,500	<1,000>	35,275	32,900	2,375	10,995	37,091
15,000	69,000	<54,000>	15,000	276,000	<261,000>	5,845	21,700
22,500	77,500	<55,000>	50,275	308,900	<258,625>	16,840	58,791
104	486	382	104	2,270	2,166	80	14,030
22,396	77,014	<54,618>	50,171	306,630	<256,459>	16,760	44,761
99.5	99.4	0.2	99.8	99.3	0.5	99.5	76.1
100.0	97.2	2.8	100.0	96.1	3.9	99.3	99.8
99.3	99.6	<0.3>	99.3	99.6	<0.3>	100.0	35.7
728,284	913,811	<185,527>	1,673,078	1,669,244	3,834	325,393	873,171
127,714	123,705	4,009	518,189	491,453	26,736	115,910	457,889
18,819	18,819	<0>	75,275	75,276	<1>	18,409	73,636
10,000	20,000	<10,000>	50,000	80,000	<30,000>	0	0
884,816	1,076,335	<191,519>	2,316,542	2,315,973	569	459,713	1,404,696
907,212	1,153,349	<246,137>	2,366,714	2,622,603	<255,889>	476,473	1,449,457
43,924	47,491	3,567	175,696	189,961	14,265	42,030	170,480
0	1,833	1,833	0	7,332	7,332	0	0
43,924	49,324	5,400	175,696	197,293	21,597	42,030	170,480
195.2	63.6	<131.6>	349.5	63.9	<285.6>	249.6	290.0
15,987	22,345	6,358	81,839	89,422	7,583	21,734	82,146
88	375	287	784	1,500	716	51	326
471	495	24	1,864	1,980	116	462	1,856
0	100	100	359	400	41	0	28
525	8,332	7,807	2,781	33,328	30,547	1,625	6,625
0	750	750	50	3,000	2,950	337	287
3,175	4,266	1,091	9,175	17,064	7,889	3,666	12,694
0	17,526	17,526	1,188	70,104	68,917	30,000	119,987
926	10,957	10,032	7,440	30,328	22,888	2,166	8,414
0	0	0	0	500	500	0	0
292	0	<292>	3,713	10,000	6,287	0	0
514	5,575	5,061	1,949	22,300	20,351	4,200	17,383
0	1,750	1,750	0	7,000	7,000	1,250	3,250
6,168	5,133	<1,035>	9,968	20,532	10,564	7,351	25,849
116,419	243,445	127,026	132,120	243,445	111,325	38,875	45,812
40,330	24,348	<15,982>	126,024	97,390	<28,634>	18,748	66,578
157,522	79,608	<77,914>	475,141	318,409	<156,732>	61,925	215,946
342,417	425,005	82,588	854,393	966,702	112,309	192,390	607,180
386,341	474,329	87,988	1,030,089	1,163,995	133,906	234,419	777,661
520,872	679,020	<158,148>	1,336,625	1,458,608	<121,983>	242,054	671,796
4,309	4,092	<217>	16,632	17,456	824	3,911	18,376
45,146	48,477	3,331	107,775	106,725	<1,050>	28,976	78,534
28,092	28,994	902	68,311	66,182	<2,129>	18,275	50,649
14,840	19,674	4,834	34,828	41,198	6,370	9,779	27,190
36,045	32,510	<3,535>	83,445	73,471	<9,974>	16,093	53,316
48,475	40,676	<7,799>	202,965	178,683	<24,282>	42,807	174,748
8,240	9,916	1,676	39,912	43,002	3,090	6,267	29,394
1,526	2,576	1,050	5,883	10,304	4,421	2,539	10,157
186,673	186,915	242	559,752	537,021	<22,731>	128,645	442,365
334,199	492,105	<157,906>	776,873	921,587	<144,714>	113,409	229,432

**UCLA STUDENT UNION
INCOME STATEMENT**

NOV. 04(10/30/22-11/26/22)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 4 MO(07/31/22-11/26/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
49,460	50,247	<787>	226,576	249,334	<22,758>	6,532	83,441
9,567	17,805	<8,238>	47,522	72,900	<25,378>	11,358	27,045
59,027	68,052	<9,025>	274,098	322,234	<48,137>	17,889	110,485
9,461	17,413	7,952	46,820	71,297	24,477	11,818	17,499
12,594	16,134	3,540	60,700	62,957	2,257	2,381	19,254
22,055	33,547	11,492	107,520	134,254	26,734	14,199	36,753
37.4	49.3	11.9	39.2	41.7	2.4	79.4	33.3
36,973	34,505	2,468	166,578	187,980	<21,402>	3,690	73,733
62.6	50.7	11.9	60.8	58.3	2.4	20.6	66.7
74.5	67.9	6.7	73.2	74.8	<1.5>	63.5	76.9
1.1	2.2	<1.1>	1.5	2.2	<0.7>	<4.1>	35.3
0	395,000	<395,000>	5,000	500,000	<495,000>	0	415,666
0	0	0	47,673	17,000	30,673	0	0
952	1,850	<898>	8,470	3,425	5,045	400	3,225
34,404	24,625	9,779	97,456	54,984	42,472	20,235	44,904
1,856	3,272	<1,416>	9,012	13,383	<4,371>	2,100	3,427
37,212	424,747	<387,535>	167,610	588,792	<421,182>	22,735	467,222
74,184	459,252	<385,068>	334,188	776,772	<442,584>	26,425	540,955
47,260	49,615	2,355	135,525	198,460	62,935	27,764	98,891
8,400	0	<8,400>	8,400	0	<8,400>	0	0
22,159	21,100	<1,059>	86,456	95,913	9,457	19,115	75,389
77,818	70,715	<7,103>	230,381	294,373	63,992	46,879	174,280
131.8	103.9	<27.9>	84.1	91.4	7.3	262.1	157.7
43.1	30.9	<12.2>	28.7	25.1	<3.6>	196.1	48.9
18,135	23,825	5,690	64,651	95,603	30,952	14,837	51,926
1,558	557	<1,001>	6,249	3,136	<3,113>	1,023	2,186
2,595	3,185	590	9,884	12,647	2,763	2,362	8,685
<1,800>	0	1,800	1,622	4,575	2,953	50	850
0	0	0	0	464	464	0	0
916	350	<566>	6,505	5,350	<1,155>	649	2,485
7,940	6,939	<1,001>	46,658	38,323	<8,335>	7,380	32,885
20,742	22,117	1,375	59,923	45,175	<14,748>	10,524	27,978
0	0	0	703	200	<503>	0	200
0	0	0	0	1,059	1,059	0	0
269	519	250	983	2,417	1,434	<292>	2,569
176	180	4	523	720	197	464	791
2,020	2,974	954	13,083	21,800	8,717	1,473	13,715
425	502	77	1,944	1,991	47	442	1,217
<63>	50	113	<109>	200	309	<32>	<8>
0	250	250	0	500	500	6,956	9,408
11,563	11,563	0	46,251	46,252	1	7,709	30,836
5,802	13,439	7,637	25,123	36,368	11,245	6,345	20,836
70,276	86,450	16,174	283,994	316,780	32,786	59,889	206,559
148,094	157,165	9,071	514,375	611,153	96,778	106,768	380,839
<73,910>	302,087	<375,997>	<180,187>	165,619	<345,806>	<80,342>	160,116
7,634	5,866	<1,768>	21,834	26,013	4,179	4,362	18,553
4,789	20,704	15,915	19,591	35,916	16,325	2,470	27,821
2,980	12,383	9,403	12,471	22,147	9,676	1,558	18,198
1,574	8,403	6,829	6,279	14,079	7,800	834	9,621
3,823	13,885	10,062	14,940	24,595	9,655	1,372	21,926
59,205	49,660	<9,545>	247,891	218,150	<29,741>	52,282	213,428
10,063	12,107	2,044	48,746	52,505	3,759	7,654	35,900
21,500	25,760	4,260	84,889	103,042	18,153	22,052	88,160
111,568	148,768	37,200	456,641	496,447	39,806	92,583	433,607
<185,478>	153,319	<338,797>	<636,828>	<330,828>	<306,000>	<172,926>	<273,491>

UTILITIES
EXPENSE STATEMENT

NOV. 04(10/30/22-11/26/22)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
14,239	13,309	<930>	Chiller Water
33,708	46,755	13,047	Elec-Non Air Cond.
7,438	11,370	3,932	Water-Non Air Cond.
2,069	5,628	3,559	Steam-Non Air Cond.
4,419	5,469	1,050	Gas
0	<8,666>	<8,666>	UCLA Cost Sharing
61,873	73,865	11,992	TOTAL OTHER CONTROL.
61,873	73,865	11,992	TOTAL CONTROLLABLE EXP
<52,749>	<63,466>	<10,717>	Allocated-Svs and Ent
<2,055>	<2,055>	0	Allocated-USAC
<795>	<795>	0	Allocated-GSA
<1,877>	<2,259>	<382>	Allocated-Comm Board
<4,397>	<5,290>	<893>	Allocated-A & SS
<61,873>	<73,865>	<11,992>	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 22-23			FISCAL YEAR 21-22	
YTD 4 MO(07/31/22-11/26/22)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
81,018	83,594	2,576	3,087	37,553
161,088	197,674	36,586	31,759	142,516
25,320	38,648	13,328	7,684	24,817
11,939	19,527	7,588	2,755	10,115
17,938	17,397	<541>	2,505	7,163
0	<37,468>	<37,468>	0	0
297,303	319,372	22,069	47,790	222,164
297,303	319,372	22,069	47,790	222,164
<255,512>	<275,235>	<19,724>	<40,117>	<188,177>
<8,220>	<8,220>	0	<2,088>	<8,352>
<3,180>	<3,180>	0	<813>	<3,252>
<9,092>	<9,796>	<704>	<1,427>	<6,696>
<21,300>	<22,941>	<1,641>	<3,344>	<15,687>
<297,303>	<319,372>	<22,069>	<47,790>	<222,164>
0	0	0	0	0